



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 AGR1208

PAGE
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
 KRISTA FERRELL
 304-558-2596

RFQ COPY

TYPE NAME/ADDRESS HERE

VENDOR

JIM ROBINSON FORD
95 ROBINSON DRIVE
TRIADELPHIA, WV 26059

SHIP TO

DEPARTMENT OF AGRICULTURE
 ADMINISTRATIVE SERVICES
 BUILDING 2, ROOM 106
 4720 BRENDA LANE
 CHARLESTON, WV
 25312 304-558-2221

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
12/01/2011				

BID OPENING DATE: 12/21/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	2	EA		070-06-06-002	\$ 26,435. ⁰⁰	\$ 52,870. ⁰⁰
				2012 JEEP GRAND CHEROKE LARADO 4 X 4 FORD Explorer AWD	each	FOR 2
<p>Note: Exterior Mirrors ARE power (No Heated) Engine Block Heater is Dealer Installed Option.</p> <p>REQUEST FOR QUOTATION</p> <p>THE WEST VIRGINIA STATE PURCHASING DIVISION FOR THE AGENCY, THE WEST VIRGINIA DEPARTMENT OF AGRICULTURE, IS SOLICITING BIDS TO PROVIDE THE AGENCY WITH (2) JEEP GRAND CHEOKE LAREDO 4X4 UTILITY VEHILCES (OR EQUAL) PER THE ATTACHED SPECIFICATIONS.</p> <p>DELIVERY MUST BE WITHIN 60 DAYS OF RECEIPT OF ORDER.</p> <p>TECHNICAL QUESTIONS CONCERNING THIS SOLICITATION MUST BE SUBMITTED IN WRITING TO KRISTA FERRELL IN THE WEST VIRGINIA STATE PURCHASING DIVISION VIA FAX AT 304-558-4115 OR VIA EMAIL AT KRISTA.S.FERRELL@WV.GOV.</p> <p>DEADLINE FOR TECHNICAL QUESTIONS IS 11/12/2011 AT THE CLOSE OF BUSINESS.</p> <p>ANY TECHNICAL QUESTIONS RECEIVED WILL BE ANSWERED BY FORMAL WRITTEN ADDENDUM TO BE ISSUED AFTER THE DEADLINE HAS LAPSED.</p> <p>VERBAL COMMUNICATION: ANY VERBAL COMMUNICATION BETWEEN THE VENDOR AND ANY STATE PERSONNEL IS NOT BINDING. ONLY INFORMATION ISSUEE IN WRITING AND ADDED TO THE RFQ BY FORMAL WRITTEN ADDENDUM IS BINDING.</p> <p>NO CONTACT BETWEEN THE VENDOR AND THE AGENCY IS</p>						



SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *[Signature]* TELEPHONE: 304-233-8000 DATE: 12-19-2011

TITLE: PRESIDENT FEIN: 55-076-5064 ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO REQ. INSERT NAME AND ADDRESS IN SPACE ABOVE LABELLED 'VENDOR'

**GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
 2. The State may accept or reject in part, or in whole, any bid.
 3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
 5. Payment may only be made after the delivery and acceptance of goods or services.
 6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
 7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
 10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
 12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
 13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.html and is hereby made part of the agreement provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
 14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentially.pdf>.
 15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
 16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.
- I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



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12/01/2011				

BID OPENING DATE: 12/21/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>PERMITTED. VIOLATION MAY RESULT IN REJECTION OF THE BID. THE STATE BUYER NAMED ABOVE IS THE SOLE CONTACT FOR ANY AND ALL INQUIRIES AFTER THIS RFQ HAS BEEN RELEASED.</p> <p>EXHIBIT 10</p> <p>REQUISITION NO.: <i>AGR1208</i></p> <p>ADDENDUM ACKNOWLEDGEMENT</p> <p>I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.</p> <p>ADDENDUM NO.'S:</p> <p>NO. 1 .. <i>AK</i> ..</p> <p>NO. 2 ..</p> <p>NO. 3 ..</p> <p>NO. 4 ..</p> <p>NO. 5 ..</p> <p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.</p> <p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE</p>						

SIGNATURE <i>AK</i>		SEE REVERSE SIDE FOR TERMS AND CONDITIONS		TELEPHONE 304-233-8000	DATE 12/19/2011
TITLE PRESIDENT	FEIN 55-076-5064	ADDRESS CHANGES TO BE NOTED ABOVE			

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELLED 'VENDOR'



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LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p style="text-align: center;">  SIGNATURE JIM ROBINSON FORD 95 ROBINSON DRIVE TRIADELPHIA, WV 26059 12/19/2011 DATE </p> <p>NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.</p> <p>REV. 09/21/2009</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p> <p style="text-align: center;">NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p style="text-align: center;"> DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130 </p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE 	TELEPHONE 304-233-8000	DATE 12/19/2011
TITLE PRESIDENT	FEIN 55-076-5064	ADDRESS CHANGES TO BE NOTED ABOVE



State of West Virginia
 Department of Administration
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BID OPENING DATE: 12/21/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. No.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: KRISTA FERRELL-FILE 21</p> <p>RFQ. NO.: AGR1208</p> <p>BID OPENING DATE: 12/21/2011</p> <p>BID OPENING TIME: 1:30 PM</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: ----- 304-233-3127 -----</p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY): ----- Brian S. Long - Fleet Sales -----</p> <p>***** THIS IS THE END OF RFQ AGR1208 ***** TOTAL: _____</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE	TELEPHONE	DATE	
<i>[Signature]</i>	304-233-8000	12/19/2011	
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE	
PRESIDENT	55-076-5064		

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JIM ROBINSON FORD
95 ROBINSON DRIVE
TRIADELPHIA, WV 26059

RFQ#: AGR1208

Specifications

(2) 2012 Jeep Grand Cherokee Laredo 4 x 4 (or Equal)

The vehicles shall have the following requirements:

- 3.6L VVT Pentaster Engine, Gasoline
- Power Steering
- Automatic Transmission, Min 5 Speed
- Quadra-Trac 4WD System
- Colors of Choice: White, Silver, or Charcoal
- Cloth Seats
- Front and Side Airbags
- Electronic Stability Control
- Hill Start Assist
- Anti-lock 4 Wheel Disc Brakes
- Keyless Entry-n-go
- Power windows, door locks, and power heated mirrors
- Tilt, Cruise, and Telescope Steering Column
- Front License Plate
- Air conditioning, Keyless entry

Additional options:

- Two Package
- All Weather Capability Group
- Hill Descent Control
- Cargo Area Liner
- Slush Mats
- Quadra Trac II 4WD System
- Selec-Terrian System
- Tow Hooks
- Engine Block Heater

The vehicles must be delivered to the Agency within 60 days of the receipt of the order.

**JIM ROBINSON FORD
95 ROBINSON DRIVE
TRIADDELPHIA, WV 26059**

Vendors Bidding Alternate Models should include the manufacturer, model number, and detailed literature to demonstrate adherence to the above mandatory requirements.

Manufacturer: FORD

Model: EXPLORER 4WD 4DR

Literature Included: Yes X No

RFQ# AGR1208

Cost Sheet

Item Description	Unit Cost	Est. Qty.	Extended Cost
2012 Jeep Grand Cherokee Larado 4x4 (Or Equal)	\$ 26,435. ⁰⁰	2	\$ 52,870. ⁰⁰

****Vehicles must be delivered within 60 days of receipt of Purchase Order.**

JIM ROBINSON FORD
95 ROBINSON DRIVE
TRIADDELPHIA, WV 26059

AGR1208

Rev. 09/08

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. Application is made for 2.5% resident vendor preference for the reason checked:
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. Application is made for 2.5% resident vendor preference for the reason checked:
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. Application is made for 2.5% resident vendor preference for the reason checked:
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. Application is made for 5% resident vendor preference for the reason checked:
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: JIM ROBINSON FORD
95 ROBINSON DRIVE
TRIADDELPHIA, WV 26059

Signed: 

Date: 12/19/2011

Title: PRESIDENT

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

JIM ROBINSON FORD
95 ROBINSON DRIVE
TRIADELPHIA, WV 26059

RFQ No. AGR1208

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: Jim Robinson Ford - Lincoln, Inc.

Authorized Signature: [Signature] Date: 12/19/2011

State of West Virginia

County of Marshall, to-wit:

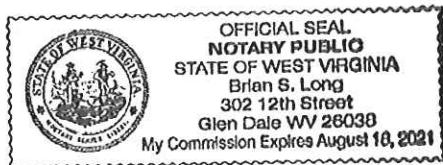
Taken, subscribed, and sworn to before me this 19th day of December, 2011.

My Commission expires 8-18-2021, 20 .

AFFIX SEAL HERE

NOTARY PUBLIC

[Signature]



Prepared By:
administrator

**JIM ROBINSON FORD
95 ROBINSON DRIVE
TRIADELPHIA, WV 26059**

2012 Retail Ford Explorer 4WD 4dr Base K8B

PRICING SUMMARY

PRICING SUMMARY - 2012 Retail K8B 4WD 4dr Base

	<u>MSRP</u>
Base Price	\$30,280.00
Total Options:	\$75.00
Vehicle Subtotal	\$30,355.00
Advert/Adjustments	\$0.00
Destination Charge	\$825.00
GRAND TOTAL	\$31,180.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 203.0, Data updated 12/13/2011 2:55:00 PM
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Customer File:

2012 Retail Ford Explorer 4WD 4dr Base K8B

SELECTED MODEL & OPTIONS

SELECTED MODEL - 2012 Retail K8B 4WD 4dr Base

<u>Code</u>	<u>Description</u>	<u>MSRP</u>
K8B	2012 Ford Explorer 4WD 4dr Base	\$30,280.00

SELECTED VEHICLE COLORS - 2012 Retail K8B 4WD 4dr Base

<u>Code</u>	<u>Description</u>
-	Interior: No color has been selected.
-	Exterior 1: No color has been selected.
-	Exterior 2: No color has been selected.

SELECTED OPTIONS - 2012 Retail K8B 4WD 4dr Base

CATEGORY

<u>Code</u>	<u>Description</u>	<u>MSRP</u>
EMISSIONS		
—	STANDARD EMISSIONS	\$0.00
ENGINE		
998	3.5L TI-VCT V6 ENGINE -inc: 3.39 axle ratio (STD)	\$0.00
TRANSMISSION		
44J	6-SPEED SELECTSHIFT AUTOMATIC TRANSMISSION W/OD (STD)	\$0.00
SERIES ORDER CODE		
100A	100A EQUIPMENT GROUP ORDER CODE -inc: base vehicle	\$0.00
PAINT		
WS	WHITE SUEDE, <i>SILVER OR GRAY</i>	\$0.00
PAINT SCHEME		
—	STANDARD PAINT	\$0.00
SEAT TYPE		

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

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Customer File:

Prepared By:
administrator

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2012 Retail Ford Explorer 4WD 4dr Base K8B

SELECTED MODEL & OPTIONS

SELECTED OPTIONS - 2012 Retail K8B 4WD 4dr Base

CATEGORY

<u>Code</u>	<u>Description</u>	<u>MSRP</u>
SEAT TYPE		
7L	MEDIUM LIGHT STONE, CLOTH FRONT BUCKET SEATS -inc: 6-way pwr driver seat, manual driver lumbar & recline, 2-way manual passenger seat w/manual recline	\$0.00
ADDITIONAL EQUIPMENT		
153	LICENSE PLATE BRACKET	\$0.00
16N	ALL WEATHER RUBBER FLOOR MATS	\$75.00
OPTIONS TOTAL		\$75.00

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

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2012 Retail Ford Explorer 4WD 4dr Base K8B

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2012 Retail K8B 4WD 4dr Base

ENTERTAINMENT

- AM/FM stereo w/CD/MP3 player
- (6) audio speakers
- Roof mounted antenna
- SYNC w/MyFord Touch -inc: (2) 4.2" color LCD displays, outside temp display

EXTERIOR

- P245/65R17 all-season BSW tires
- 17" steel wheels
- Mini spare tire
- Black roof rack side rails w/black end caps
- Body-color spoiler
- Upper body color/lower black front/rear bumpers
- Black wheel lip molding
- Black lower bodyside cladding
- Foundry grey painted grille
- Bi-functional projector beam headlamps
- LED tail lamps
- Black folding pwr mirrors -inc: integrated blind spot mirrors
- 2nd/3rd row privacy glass
- Black door handles
- Front speed sensitive wipers
- Rear 2-speed intermittent wiper
- Easy fuel capless fuel filler

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2012 Retail Ford Explorer 4WD 4dr Base K8B

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2012 Retail K8B 4WD 4dr Base

INTERIOR

- Cloth front bucket seats -inc: 6-way pwr driver seat, manual driver lumbar & recline, 2-way manual passenger seat w/manual recline
- 60/40 split-folding 2nd row bench seat
- 50/50 split-folding 3rd row seat
- Floor console w/armrest & storage
- Front/rear color-keyed carpeted floor mats
- Tilt/telescoping steering wheel w/audio & cruise controls
- Pwr windows w/1-touch driver down
- Pwr door locks
- Remote keyless entry w/(2) key fobs
- Cruise control
- SecuriLock passive anti-theft system
- Manual climate control w/aux air cond
- Air filtration system
- Rear window defogger
- Overhead console w/lights & sunglass holder
- Color-keyed cloth sunvisors -inc: covered vanity mirrors
- 2nd/3rd seat rear map light
- Media hub w/aux input jack
- 12V pwr points -inc: (2) front, (1) second row, (1) cargo area
- Dark Galvano appliques
- Front/rear scuff plates
- Grab handles -inc: (1) at passenger seat, (2) in 2nd row
- Illuminated entry

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JIM ROBINSON FORD
95 ROBINSON DRIVE
TRIADELPHIA, WV 26059

2012 Retail Ford Explorer 4WD 4dr Base K8B

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2012 Retail K8B 4WD 4dr Base

- Load floor tie-down hooks
- Cargo area hooks

MECHANICAL

- 3.5L Ti-VCT V6 engine -inc: 3.39 axle ratio
- 6-speed SelectShift automatic transmission w/OD
- 4-wheel drive
- 58-amp/hr maintenance-free battery -inc: battery saver feature
- 175-amp alternator
- Trailer sway control
- Front recovery hooks
- Independent front/rear suspension
- Pwr steering
- Dual chrome exhaust tips

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2012 Retail Ford Explorer 4WD 4dr Base K8B

STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2012 Retail K8B 4WD 4dr Base

SAFETY

- Hill start assist
- 4-wheel antilock disc brakes
- Traction control
- AdvanceTrac w/Roll Stability Control (RSC)
- Hill descent control
- Terrain management system
- 2nd generation dual front airbags
- 2nd generation dual front side seat airbags
- Front passenger sensing system
- Safety Canopy -inc: side curtain airbags, rollover sensor
- MyKey system inc: top speed limiter, audio volume limiter, early low fuel warning, programmable sound chimes, Beltminder w/audio mute
- SOS Post Crash Alert System
- Seat belts -inc: pretensioners, energy management system, adjustable height in 1st row
- Belt-Minder feature
- Rear door child safety locks
- LATCH system on rear outboard seat locations
- Tire pressure monitoring system

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2012 Retail Ford Explorer 4WD 4dr Base K8B

WARRANTY INFORMATION

WARRANTY INFORMATION - 2012 Retail K8B 4WD 4dr Base

WARRANTY

Basic:

3 Years/36,000 Miles

Drivetrain:

5 Years/60,000 Miles

Corrosion:

5 Years/Unlimited Miles

Roadside Assistance:

5 Years/60,000 Miles

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2012 Retail Ford Explorer 4WD 4dr Base K8B

TECHNICAL SPECIFICATIONS

POWERTRAIN - BASIC SPECIFICATIONS - 2012 Retail K8B 4WD 4dr Base

ENGINE

Engine Order Code	998.00
Engine Type	Gas V6
Displacement	3.5L/213 CID
SAE Net Horsepower @ RPM	290 @ 6500
SAE Net Torque (lb ft) @ RPM	255 @ 4100

TRANSMISSION

Transmission order code	44J
Transmission Type Description	* 6-Speed Automatic w/manu
Drive Train	Four Wheel Drive

MILEAGE

City EPA fuel economy estimate (MPG)	17.00
Hwy EPA fuel economy estimate (MPG)	23.00
City cruising range (mi)	316.20
Hwy cruising range (mi)	427.80

* Indicates equipment which is in addition to or replaces base model's standard equipment.

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2012 Retail Ford Explorer 4WD 4dr Base K8B

TECHNICAL SPECIFICATIONS

POWERTRAIN - ADVANCED SPECIFICATIONS - 2012 Retail K8B 4WD 4dr Base

TRANSMISSION

Gear Ratio (:1)	
First Gear Ratio (:1)	4.48
Second Gear Ratio (:1)	2.87
Third Gear Ratio (:1)	1.84
Fourth Gear Ratio (:1)	1.41
Fifth Gear Ratio (:1)	1.00
Sixth Gear Ratio (:1)	0.74
Reverse Ratio (:1)	2.88
Clutch size (in)	
Final Drive Axle Ratio (:1)	3.39

TRANSFER CASE

Transfer case model	
Gear Ratio (:1)	
Transfer case high gear ratio	1.00
Transfer case low gear ratio	
Transfer case power take off	

ELECTRICAL

Battery	1
Battery cold cranking Amps @ 0 F	650.00
Alternator	
Alternator Amps	175.00

COOLING SYSTEM

Cooling system capacity	- TBD -
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2012 Retail Ford Explorer 4WD 4dr Base K8B

TECHNICAL SPECIFICATIONS

PAYLOAD/TRAILERING SPECIFICATIONS - 2012 Retail K8B 4WD 4dr Base

WEIGHT INFORMATION

Base curb weight (lbs) 4,732.00

TRAILERING

	Max Trailer Wt.	Max Tongue Load
Dead Weight Hitch (lbs)	2,000.00	200.00
Weight Distributing Hitch (lbs)	2,000.00	300.00
Fifth Wheel Hitch (lbs)		

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2012 Retail Ford Explorer 4WD 4dr Base K8B

TECHNICAL SPECIFICATIONS

CHASSIS SPECIFICATIONS - 2012 Retail K8B 4WD 4dr Base

SUSPENSION	Front	Rear	
Suspension Type	MacPherson strut	Multi-Link	
Suspension Type (cont.)	w/Coil Springs	w/Coil Springs	
Shock Absorber Diameter (mm)	- TBD -	- TBD -	
Stabilizer Bar Diameter (in)	1.26	0.86	
BRAKES			
Brake type	Pwr		
ABS System	4-Wheel		
	Front	Rear	
Disc	Yes	Yes	
Rotor Diam x Thickness (in)	- TBD -	- TBD -	
Drum			
Drum Diam x Width (in)			
TIRES	Front	Rear	Spare
Tire Order Code	- TBD -	- TBD -	
Tire Size	P245/65R17	P245/65R17	Compact
WHEELS	Front	Rear	Spare
Wheel Size	17 x - TBD -	17 x - TBD -	Compact
Wheel Type	Steel	Steel	Steel
STEERING			
Steering type	Pwr Rack & Pinion		
Ratio (:1)			
Overall	15.80		
Lock-to-Lock Turns	- TBD -		
Turning Diameter			
Curb-to-Curb	- TBD -		
Wall-to-Wall	- TBD -		

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2012 Retail Ford Explorer 4WD 4dr Base K8B

TECHNICAL SPECIFICATIONS

CHASSIS SPECIFICATIONS - 2012 Retail K8B 4WD 4dr Base

FUEL TANK	Main
Capacity	18.60

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Page 13

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2012 Retail Ford Explorer 4WD 4dr Base K8B

TECHNICAL SPECIFICATIONS

DIMENSIONS - 2012 Retail K8B 4WD 4dr Base

EXTERIOR DIMENSIONS

Wheelbase (in)	112.60
Length, Overall w/rear bumper (in)	
Length, Overall (in)	197.10
Width, Max w/o mirrors (in)	78.90
Height, Overall (in)	70.40
Tread Width	
Track Width, Front	67.0
Track Width, Rear	67.0
Min Ground Clearance (in)	7.60
Rear Door	
Rear Door Opening Height	- TBD -
Rear Door Opening Width	- TBD -

CARGO AREA DIMENSIONS

Length @ Floor	
Cargo Area Length @ Floor to Seat 1	- TBD -
Cargo Area Length @ Floor to Seat 2	- TBD -
Cargo Area Length @ Floor to Seat 3	- TBD -
Width	
Cargo Area Width @ Beltline	- TBD -
Cargo Box Width @ Wheelhousings	- TBD -
Cargo Box (Area) Height (in)	- TBD -
Liftover Height (in)	- TBD -
Cargo Volume	
Cargo Volume to Seat 1	80.7
Cargo Volume to Seat 2	43.8
Cargo Volume to Seat 3	21.0

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2012 Retail Ford Explorer 4WD 4dr Base K8B

TECHNICAL SPECIFICATIONS

DIMENSIONS - 2012 Retail K8B 4WD 4dr Base

INTERIOR DIMENSIONS

Passenger Capacity	7			
Passenger Volume (ft³)	151.70			
EPA Classification	Sport Utility Vehicl			
Seating Position	Front	Second	Third	
Head Room (in)	41.40	40.50	37.80	
Leg Room (in)	40.60	39.80	33.20	
Shoulder Room (in)	61.30	61.00	50.80	
Hip Room (in)	57.30	56.70	40.70	

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