



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
AEBATT12

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
PAUL REYNOLDS
304-558-0468

VENDOR

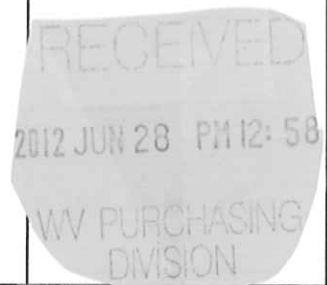
*709043114 304-949-2841
 TAYLOR & BLACKBURN BATTERY CO
 3318 LENS CREEK RD
 HERNSHAW WV 25107

SHIP TO

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
04/25/2012	Net 30	Best Way	Destination	Prepaid
BID OPENING DATE: 05/30/2012		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001		EA		060-12		
BATTERIES, STORAGE (AUTOMOTIVE) REQUEST FOR QUOTATION THE WEST VIRGINIA STATE PURCHASING DIVISION IS SOLICITING BIDS FOR AN OPEN END STATEWIDE CONTRACT TO SUPPLY AUTOMOTIVE AND EQUIPMENT STORAGE BATTERIES FOR ALL WEST VIRGINIA STATE AGENCIES AND POLITICAL SUBDIVISIONS. A MANDATORY PRE-BID MEETING WILL BE HELD ON FRIDAY 05/18/12 AT 10:00 AM. THE MEETING WILL BE HELD AT 2019 WASHINGTON ST EAST, CHARLESTON, WV 25305. ANY VENDOR INTERESTED IN BIDDING ON THIS CONTRACT MUST ATTEND THIS MEETING. FAILURE TO ATTEND THE PRE-BID MEETING WILL CAUSE DISQUALIFICATION OF THE VENDOR'S BID. NO ONE PERSON MAY REPRESENT MORE THAN ONE BIDDER. AN ATTENDANCE SHEET WILL BE MADE AVAILABLE FOR ALL POTENTIAL BIDDERS TO COMPLETE. THIS WILL SERVE AS THE OFFICIAL DOCUMENT VERIFYING ATTENDANCE AT THE MANDATORY PRE-BID. FAILURE TO PROVIDE YOUR COMPANY AND REPRESENTATIVE NAME ON THE ATTENDANCE SHEET WILL RESULT IN DISQUALIFICATION OF THE BID. THE STATE WILL NOT ACCEPT ANY OTHER DOCUMENTATION TO VERIFY ATTENDANCE. THE BIDDER IS RESPONSIBLE FOR ENSURING THEY HAVE COMPLETED THE INFORMATION REQUIRED ON THE ATTENDANCE SHEET. THE PURCHASING DIVISION AND THE STATE AGENCY WILL NOT ASSUME ANY RESPONSIBILITY FOR A BIDDER-S						



SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Paul Reynolds</i>	TELEPHONE 304-949-2841	DATE 5/30/12
TITLE District Manager	FEIN 550533323	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
 2. The State may accept or reject in part, or in whole, any bid.
 3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
 5. Payment may only be made after the delivery and acceptance of goods or services.
 6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
 7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
 10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
 12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
 13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.html and is hereby made part of the agreement provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
 14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
 15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
 16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.
- I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



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ADDRESS CORRESPONDENCE TO ATTENTION OF:
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VENDOR

*709043114 304-949-2841
 TAYLOR & BLACKBURN BATTERY CO
 3318 LENS CREEK RD
 HERNSHAW WV 25107

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 VARIOUS LOCALES AS INDICATED
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BID OPENING DATE: 05/30/2012 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>FAILURE TO COMPLETE THE PRE-BID ATTENDANCE SHEET. IN ADDITION, WE REQUEST THAT ALL POTENTIAL BIDDERS INCLUDE THEIR E-MAIL ADDRESS AND FAX NUMBER.</p> <p>ALL POTENTIAL BIDDERS ARE REQUESTED TO ARRIVE PRIOR TO THE STARTING TIME FOR THE PRE-BID. BIDDERS WHO ARRIVE LATE, BUT PRIOR TO THE DISMISSAL OF THE TECHNICAL PORTION OF THE PRE-BID WILL BE PERMITTED TO SIGN IN. BIDDERS WHO ARRIVE AFTER CONCLUSION OF THE TECHNICAL PORTION OF THE PRE-BID, BUT DURING ANY SUBSEQUENT PART OF THE PRE-BID WILL NOT BE PERMITTED TO SIGN THE ATTENDANCE SHEET.</p> <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE UPON AWARD AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

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LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
	<p>(1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p>					

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BID OPENING DATE: **05/30/2012** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 04/11/2001</p> <p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p>ANY INDIVIDUAL SIGNING THIS BID IS CERTIFYING THAT: (1) HE OR SHE IS AUTHORIZED BY THE BIDDER TO EXECUTE THE BID OR ANY DOCUMENTS RELATED THERETO ON BEHALF OF THE BIDDER, (2) THAT HE OR SHE IS AUTHORIZED TO BIND THE BIDDER IN A CONTRACTUAL RELATIONSHIP, AND (3) THAT THE BIDDER HAS PROPERLY REGISTERED WITH ANY STATE AGENCIES THAT MAY REQUIRE REGISTRATION.</p>						
***** THIS IS THE END OF RFQ AEBATT12 ***** TOTAL:						<u>\$138,796.50</u>

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE		TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE	

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AEBATT12

SCOPE

This contract is to furnish automotive and equipment lead acid batteries for vehicles and equipment owned and/or leased by various agencies and political subdivisions. It is the intent of this contract to provide a "discount from list" contract covering all current product applications and any new product applications as they become available. This bid shall be a Request for Quotation (RFQ); a single award for all items will be issued to the lowest responsible bidder, whose products meet the minimum quality defined herein. A sample shall be provided upon request.

Mandatory Pre-Bid Meeting

A mandatory pre-bid meeting shall be held on Wednesday May 18, 2012 at 10:00 a.m. The meeting will be held in the Purchasing Division Conference Room located at 2019 Washington Street East (Capitol Complex – Building 15) Charleston, WV 25305. Any vendor who wishes to bid must be represented at this meeting. Failure to attend the pre-bid meeting shall disqualify a vendor from bidding on this contract. No person can represent more than one bidder.

General Information

1. All products bid, furnished and delivered must meet the needs of the State of West Virginia. Each item bid on the pricing page must be identified with the manufacturer's number and the vendor's item number on the bid form. Vendors are requested to type the pricing pages.
2. Bidders shall complete the pricing on "AEBATT12 Pricing Spreadsheet" Bidders should complete all columns and information requested. Quantities for each item represent an approximate volume. No future use of contract is guaranteed or implied. The "unit price" must be the final price that will be charged to the State of West Virginia. The award shall be a discount from list based on discount shown on bid. Entire battery product line shall be covered by the subsequent contract awarded. One discount from list covering all batteries must be given.
3. The lowest cost bid whose products meet or exceeds the acceptable quality, shall be awarded contract.

4. The catalogs may be updated at renewal. If the Purchasing Division extends the offer to renew, and the catalog prices have significant increases, Purchasing may decline and re-bid the contract. Any price increase request must be substantiated by information from supplier and contract holder.
5. Estimated Quantity amounts are shown for informational purposes only and should not be construed as a guarantee of any future contract usage.
6. Orders shall be delivered within three (3) working days after orders are received. Spending unit must be advised in writing if orders will be delayed for any reason. Contractor shall carry an adequate stock to insure such delivery service for the duration of the contract.
7. All deliveries must be made during normal working hours for the delivery location. Any shipment of products requiring a material safety data sheet (MSDS) shall include the MSDS with the product.
8. All bids are to be quoted as F.O.B. destination to any West Virginia location. The minimum order for prepaid shipping to one, in-state destination shall be \$200.00. For orders less than \$200.00, transportation charges (if any) will be invoiced as a separate charge with the original freight bill attached to the invoice. Agencies may make purchases that fall under the \$200.00 limit at a local source to avoid the delivery charges. Note: Stringing orders to circumvent purchasing regulations is expressly prohibited.
9. All products furnished must conform to the current edition of Battery Council International (BCI) guidelines on Cold Cranking Amps (CCA) and Reserve Capacity (RC). All batteries quoted on the bid sheet itself should meet or exceed minimum performance levels which are stated. The performance levels are based on the state's requirements and original equipment specifications. All material and workmanship used in construction of batteries through this contract must be first class to industry practice. All batteries furnished through this contract must be of a wet type and ready for service upon delivery. All batteries furnished through this contract must be manufactured within the United States and have on them manufacturer's trade name, its part numbers, and its CCA rating.
10. The successful bidder shall not substitute any other brand of products from those awarded, not sell any additional items under their contract not specifically covered herein, without prior written permission of the Purchasing Division.
11. All products must be highly efficient and effective in the performance of the tasks for which the product is intended and used.

12. Successful vendor shall provide quarterly reports and annual summaries showing the quantities, dollar value and agencies (including political subdivisions) which have used this contract. Successful vendor shall also be able to provide reports showing the top items purchased during the contract period. This report is mandatory and failure of the successful bidder to supply such reports may be grounds for cancellation of contract.
13. Non conforming products and materials shall be returned to the vendor at no expense to the State of West Virginia at any time during the life of this contract and such shipment shall be credited or not invoiced if caught prior to billing.
14. Internet access – Vendor should be able to provide internet ordering access. If vendor has such capabilities, this should be noted in their quotation and describe the process for setting up such ordering for state agencies. Internet access is not a requirement for bidding.
15. If any battery becomes unserviceable (not merely discharged) due to defects in material or workmanship within 90 days of delivery, vendor will replace in full to the original purchaser. After the expiration of the 90 days warranty period, the vendor agrees to replace to the original purchaser, on a pro-rate basis during the insured life, based on current suggested list price which is in effect at the time of the purchase. Warranty will not apply in the following cases. If the containers, cover, or terminals are broken, if battery has been opened, frozen, or damaged due to neglect or abuse including fire, wreckage, or explosion. Warranty product must be received within 30 days upon receipt of a returned battery.
16. The vendor shall be required to remove junk cores on a one for one basis, if required by any agency or political subdivision. Vendor must also show the amount of credit allowance per junk core removed by sealed bid. The vendor must submit an EPA permit number showing that they are an approved EPA recycler and hauler of acid junk cores.
17. Vendor certification must be signed and received prior to award of any contract.

Reminders to Bidders:


Prior to submitting bids, bidders are cautioned to comply with all mandatory bid requirements.

Bidders shall use one discount from list for all batteries. Vendors shall show the "net price" after discount on the pricing pages.

ITEM #	EST. QTY.	MINIMUM SPECIFICATIONS				ACTUAL PRODUCT BIDDED AND SPECIFICATIONS				NET PRICE	EXTENDED PRICE
		BCI GRP. SIZE #	COLD CRANK AMPS AT 0 F	RESERVE MINUTES AT 25 AMPS	PERIOD FREE WARR. MONTHS	BRAND NAME	COLD CRANK AMPS AT 0 F	RESERVE MINUTES AT 25 AMPS	PERIOD OF WARR. MONTHS		
						PART NUMBER MANUFACTURER ORIGIN					
1	120	U1	195	25	12	Deka	195	25	12	\$23.57	\$2,828.40
						7U1L					
						East Penn Mfg. Lyon Station, PA					
2	100	34	690	110	70	Deka	690	110	70	\$56.06	\$5,606.00
						634MF					
						East Penn Mfg. Lyon Station, PA					
3	12	40R	650	105	70	Deka	650	105	70	\$69.75	\$837.00
						640RMF					
						East Penn Mfg. Lyon Station, PA					
4	60	58	500	75	60	Deka	500	75	60	\$50.19	\$3,011.40
						558MF					
						East Penn Mfg. Lyon Station, PA					
5	125	65	750	140	85	Deka	750	140	85	\$67.90	\$8,487.50
						765MF					
						East Penn Mfg. Lyon Station, PA					
6	120	75	690	90	85	Deka	690	90	85	\$59.61	\$7,153.20
						775MF					
						East Penn Mfg. Lyon Station, PA					
7	900	34/78	690	110	70	Deka	690	110	70	\$58.93	\$53,037.00
						678DT					
						East Penn Mfg. Lyon Station, PA					
8	40	4D	1050	290	30	Deka	1050	290	30	\$124.37	\$4,974.80
						904D					
						East Penn Mfg. Lyon Station, PA					
9	100	8D	1100	325	30	Deka	1100	325	30	\$128.70	\$12,870.00
						708D					
						East Penn Mfg. Lyon Station, PA					
10	30	17TF	530	140	30	Deka	530	140	30	\$145.39	\$4,361.70
						917TF					
						East Penn Mfg. Lyon Station, PA					
11	100	30H	650	150	30	Deka	650	150	30	\$74.01	\$7,401.00
						930H					
						East Penn Mfg. Lyon Station, PA					
12	450	31	650	130	30	Deka	650	130	30	\$62.73	\$28,228.50
						VL31					
						East Penn Mfg. Lyon Station, PA					

FINAL EXTENDED GRAND TOTAL OF ALL 12 BID ITEMS: **\$ 138,796.50**

NOTE: ALL BATTERIES BID IN THIS CONTRACT MUST COMFORM TO THE SPECIFICATIONS SECTION

VENDOR NAME	TAYLOR BLACKBURN BATTERY COMPANY	PHONE	304-949-2841
CONTACT PERSON	RANDY WOODRUFF (Please print)	FAX	304-9492989
CONTACT PERSON	 (Signature)	EMAIL	dekabatteryhernshaw@dekabatteries.com
		DATE	May 30, 2012

Certification

AEBATT12

By submitting a signed bid for AEBATT12 – Automotive and Equipment Batteries - vendor hereby certifies under penalty of fraud that all mandatory specifications contained in Request for Quotation are met. Vendor additionally certifies that it can supply the eligible items contained in its bid response.

Taylor & Blackburn Battery Co., Inc

Vendor (Type Name of Company)

3318 Lens Creek Road, Hernshaw, WV25107

Address

Randy Woodruff

District Manager

Name (Type Name)

Title



5/30/12

Signature

Date

Note: No contract shall be awarded prior to receipt of this certification.



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Solicitation

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DATE PRINTED
06/19/2012

BID OPENING DATE: 06/28/2012 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 5						
BID OPENING DATE CHANGED						
FROM: 06/21/12 @ 1:30 P.M.						
TO: 06/28/12 @ 1:30 P.M.						
0001		EA		060-12		
BATTERIES, STORAGE (AUTOMOTIVE)						
***** THIS IS THE END OF RFQ AEBATT12 ***** TOTAL:						<u>\$138,796.50</u>

SIGNATURE <i>Randy Sladoff</i>	TELEPHONE 304-949-2841	DATE 06/25/2012
TITLE District Manager	FEIN 550533323	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO SOLICITATION, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

EXHIBIT 10

REQUISITION NO.: AEBATT12

ADDENDUM ACKNOWLEDGEMENT

I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.

ADDENDUM NO.'S:

- NO. 1 ✓
- NO. 2 ✓
- NO. 3 ✓
- NO. 4 ✓
- NO. 5 ✓

I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.


SIGNATURE

Taylor & Blackburn Battery Co., Inc.
COMPANY

6-28-12
DATE

EAST PENN manufacturing co., inc.

EFFECTIVE 4-1-12

GROUP	UNIT VALUE	TYPE NO	CCA @ 0 F	Reserve Capacity	REF. CA @ 32 F	Suggested List	Warranty Months	SCMD PRICE
12-VOLT INTIMIDATOR® ABSORBED GLASS MAT - AGM - SEALED VALVE REGULATED								
34/78	1	9A78DT	775	120	955	245.95	85*	134.43
34/78	1	9A78CDT	700	120	840	253.95	85*	138.80
34	1	9A34	775	120	955	243.95	85*	133.15
34R	1	9A34R	775	120	955	243.95	85*	133.15
47	1	9A47	600	100	690	241.95	85*	131.95
48	1	9A48	760	120	875	248.95	85*	135.67
49	1	9A49	850	170	975	310.95	85*	169.73
65	1	9A65	775	150	955	294.95	85*	160.86
78	1	9A78	775	120	955	247.95	85*	135.55
94R	1	9A94R	800	140	920	290.95	85*	158.81
95R	1	9A95R	950	190	1090	365.95	85*	199.87
31	1.5	9A31	925	190	1060	351.95	36*	192.13
31P	1.5	9A31P	925	190	1060	351.95	36*	192.13
34	1	9A34M	775	120	955	251.95	36*	137.78
12-VOLT ULTIMATE® ADVANCED GENERATION / A3™ TECHNOLOGY								
75/86	1	775DT	690	90	820	153.95	85*	84.12
34/78	1	778DT	850	115	1020	171.95	85*	93.74
24	1	724MF	725	120	890	150.95	85*	82.55
24F	1	724FMF	725	120	890	150.95	85*	82.55
25	1	725MF	625	95	775	137.95	85*	75.23
27	1	727MF	840	140	1010	176.95	85*	96.65
27F	1	727FMF	840	140	1010	176.95	85*	96.65
34	1	734MF	850	115	1020	151.95	85*	82.81
34R	1	734RMF	850	115	1020	151.95	85*	82.81
35	1	735MF	625	95	775	137.95	85*	75.23
47	1	9AGM47	600	100	690	241.95	85*	131.95
48	1	9AGM48	760	120	875	248.95	85*	135.67
48	1	748MF	730	120	895	187.95	85*	102.56
49	1	9AGM49	850	170	975	310.95	85*	169.73
65	1	765MF	750	140	885	163.95	85*	71.47
75	1	775MF	690	90	820	143.95	85*	62.75
78	1	778MF	850	115	1020	151.95	85*	82.77
79	1	779MF	840	140	1000	202.95	85*	111.02
86	1	786MF	690	90	775	143.95	85*	78.68
94R	1	9AGM94R	800	140	920	290.95	85*	158.81
95R	1	9AGM95R	950	190	1090	365.95	85*	199.87
12-VOLT PREMIUM ADVANCED GENERATION / A3™ TECHNOLOGY								
75/86	1	675DT	650	85	800	142.95	70*	77.79
75/86	1	575DT	540	85	670	127.95	60*	69.80
34/78	1	678DT	690	110	820	144.95	70*	62.03
34/78	1	578DT	550	90	660	129.95	60*	59.94
24	1	624MF	675	115	850	137.95	70*	75.23
24	1	524MF	550	90	650	113.95	60*	62.12
24	1	424MF	460	70	575	104.95	50*	57.52
24F	1	624FMF	675	115	850	137.95	70*	75.23
24F	1	524FMF	550	90	650	113.95	60*	62.12

GROUP	UNIT VALUE	TYPE NO	CCA @ 0 F			Suggested List	Warranty Months	SCMD PRICE
12-VOLT PREMIUM ADVANCED GENERATION / A3™ TECHNOLOGY (continued)								
24F	1	424FMF	460	70	575	104.95	50*	57.52
25	1	525MF	550	90	675	119.95	60*	65.44
26	1	526MF	540	80	665	115.95	60*	63.25
26	1	426MF	450	55	560	100.95	50*	54.87
26R	1	526RMF	540	80	665	115.95	60*	63.25
26R	1	426RMF	450	55	560	100.95	50*	54.87
27	1	627MF	710	120	860	147.95	70*	80.99
27F	1	627FMF	710	120	860	147.95	70*	80.99
34	1	634MF	690	110	820	134.95	70*	59.01
34	1	534MF	550	90	690	115.95	60*	53.80
34R	1	634RMF	690	110	820	134.95	70*	73.78
35	1	535MF	550	90	675	119.95	60*	65.44
36R	1	636RMF	650	120	800	146.95	70*	80.46
40R	1	640RMF	650	105	810	157.95	70*	73.42
41	1	641MF	650	100	800	163.95	70*	89.71
42/58R	1	642/58R	580	85	725	132.95	70*	72.62
42/58R	1	542/58R	500	75	630	121.95	60*	66.47
42	1	642MF	475	70	590	127.95	70*	69.76
45	1	545MF	485	65	600	118.95	60*	64.69
47	1	647MF	600	95	750	155.95	70*	85.20
48	1	648MF	680	120	850	171.95	70*	94.05
49	1	649MF	900	185	1080	211.95	70*	115.88
50	1	650MF	600	108	750	185.95	70*	101.27
51	1	551MF	450	70	560	117.95	60*	64.60
51R	1	651RMF	500	75	600	130.95	70*	71.32
51R	1	551RMF	450	70	560	117.95	60*	64.60
55	1	655MF	570	90	705	143.95	70*	78.66
58	1	658MF	580	85	725	130.95	70*	71.58
58	1	558MF	500	75	630	120.95	60*	52.83
58R	1	658RMF	580	85	725	130.95	70*	71.58
59	1	659MF	590	100	700	137.95	70*	75.39
64	1	664MF	620	100	770	156.95	70*	85.51
65	1	665MF	875	150	1035	165.95	70*	90.78
65	1	565MF	675	130	890	144.95	60*	79.07
70	1	570MF	540	80	665	113.95	60*	62.26
75	1	675MF	650	85	800	129.95	70*	70.98
75	1	575MF	540	85	670	113.95	60*	62.22
78	1	678MF	690	110	820	137.95	70*	75.29
78	1	578MF	550	90	690	118.95	60*	64.76
85	1	685MF	650	110	775	147.95	70*	80.95
86	1	586MF	540	85	675	128.95	60*	70.68
90	1	690MF	600	90	745	150.95	70*	82.34
91	1	691MF	700	100	875	163.95	70*	89.36
92	1	692MF	650	130	780	257.95	70*	140.67
93	1	693MF	800	130	960	189.95	70*	103.68
94R	1	694RMF	765	135	910	206.95	70*	113.19
95R	1	695RMF	850	190	1020	332.95	70*	181.63
96R	1	696RMF	600	90	745	150.95	70*	82.34
97R	1	697RMF	600	95	750	166.95	70*	91.19

GROUP	UNIT VALUE	TYPE NO	CCA @ 0 F	Reserve Capacity	REF. CA @ 32 F	Suggested List	Warranty Months	SCMD PRICE
12-VOLT PREMIUM ADVANCED GENERATION / A3™ TECHNOLOGY (continued)								
101	1	6101MF	650	110	810	224.95	70*	122.76
121R	1	6121RMF	540	80	665	130.95	70*	71.37
124R	1	6124RMF	670	100	810	153.95	70*	84.25
151R	1	5151RMF	330	55	440	102.95	60*	56.37
Miata	0.5	8AMU1R	320	45	400	142.95	70*	78.05
12-VOLT VALUE LINE MAINTENANCE-FREE								
75/86	1	VL75DT	475	60	590	99.95	55*	54.35
34/78	1	VL78DT	525	80	650	116.95	55*	64.14
24	1	VL24	440	440	550	98.95	55*	53.80
24F	1	VL24F	440	70	550	98.95	55*	53.80
26	1	VL26	440	55	550	91.95	55*	50.35
26R	1	VL26R	440	55	550	91.95	55*	50.35
58	1	VL58	440	70	550	98.95	55*	54.13
65	1	VL65	650	120	865	137.95	55*	75.28
31	1.5	VL31	650	130	800	153.95	30	66.03
31P	1.5	VL31P	650	130	800	153.95	30	66.03
12-VOLT VINTAGE VEHICLES & LIGHT COMMERCIAL								
3EE	1	403E	400	95	485	172.95	30	94.43
29NF	1	429NF	390	90	465	203.95	30	111.22
53	1	353	290	62	360	224.95	20	122.78
6-VOLT LIGHT TRUCK - FARM TRACTOR - OLDER MODEL PASSENGER CARS								
2E	1	402E	620	190	750	262.95	20	143.55
19L	1	319L	440	120	560	168.95	20	92.35
8-VOLT COMMERCIAL SERVICE								
1	1	801	520	102	650	151.95	24	82.93
6-VOLT HEAVY-DUTY COMMERCIAL SERVICE								
1	1	901MF	640	130	800	119.95	30	65.32
2	1	902	780	200	940	144.95	30	79.25
3EH	1	93EH	875	250	1035	155.95	30	85.24
4	1.5	904MF	975	250	1170	158.95	30	87.04
5D	1.5	905D	880	250	1100	183.95	30	100.65
12-VOLT HEAVY-DUTY COMMERCIAL SERVICE								
3ET	1	93ET	500	120	625	163.95	30	91.59
4D	3	904D	1050	290	1280	274.95	30	130.92
4DLT	2	94DLT	850	240	1005	236.95	30	132.71
8D	4	908DFT	1425	440	1730	369.95	30	206.83
8D	4	908D	1400	430	1700	356.95	30	199.72
8D	4	708D	1100	325	1340	302.95	30	135.47
17TF	1.5	917TF	530	140	630	321.95	30	153.04
28	1	928MF	550	100	685	193.95	30	108.75
30H	1.5	930H	650	150	800	163.95	30	77.90
31	1.5	1231MF	1000	185	1190	201.95	30	112.85
31	1.5	1131MF	950	175	1140	178.95	30	100.36
31	1.5	1031MF	760	170	910	164.95	30	92.44
31	1.5	931MF	650	150	810	154.95	30	86.75
31P	1.5	1231PMF	1000	185	1190	201.95	30	112.85
31P	1.5	1131PMF	950	175	1140	178.95	30	100.36
31P	1.5	1031PMF	760	170	910	164.95	30	92.44
31P	1.5	931PMF	650	150	810	154.95	30	86.75

GROUP	UNIT VALUE	TYPE NO	CCA @ 0 F	Reserve Capacity	REF. CA @ 32 F	Suggested List	Warranty Months	SCMD PRICE
12-VOLT HEAVY-DUTY COMMERCIAL SEVERE SERVICE/DUAL PURPOSE (W/ DOUBLE INSULATED GLASS MAT SEPARATORS)								
31	1.5	7T31	730	190	940	211.95	30**	118.36
31P	1.5	7T31P	730	190	940	211.95	30**	118.36
31	1.5	DP31CS	700	185	875	193.95	30**	108.59
12-VOLT HEAVY-DUTY COMMERCIAL - AGM - DEEP CYCLE / DUAL PURPOSE STARTING								
31	1.5	8A31	800	200	1000	358.95	36	196.15
12-VOLT LAWN MOWER - GARDEN TRACTOR - SMALL ENGINE CALCIUM MAINTENANCE-FREE								
U1	0.5	11U1L	350	-	410	84.95	12	46.35
U1	0.5	10U1L	300	-	365	72.95	12	39.67
U1	0.5	8U1L	230	-	275	60.95	12	33.03
U1	0.5	7U1L	195	-	235	56.95	12	24.81
U1R	0.5	10U1R	300	-	365	72.95	12	39.67
U1R	0.5	8U1R	230	-	275	60.95	12	33.03
U1R	0.5	7U1R	195	-	235	56.95	12	24.81
22F	1	522FMF	425	65	540	117.95	12	64.40
22NF	0.5	322NF	360	58	430	105.95	12	57.77
12-VOLT MARINE / RV STARTING CALCIUM / SILVER MAINTENANCE-FREE								
24	1	24M7	800	130	1000	153.95	24	86.32
24	1	24M6	675	115	820	138.95	24	77.83
24	1	24M5	550	90	650	116.95	24	65.64
24	1	24M4	460	70	575	106.95	24	59.88
27	1	27M6	840	182	1050	200.95	24	112.44
12-VOLT MARINE / RV DUAL PURPOSE STARTING / DEEP CYCLE SERVICE								
24	1	DP24	550	140	685	142.95	24	80.20
27	1	DP27	650	175	810	163.95	24	91.57
31	1.5	DP31DT	700	205	875	205.95	24	115.43
12-VOLT MARINE / RV DEEP CYCLE SERVICE								
24	1	DC24	500	150	625	162.95	24	91.13
27	1	DC27	575	200	715	186.95	24	104.76
31	1.5	DC31DT	650	225	810	214.95	24	120.17
8-VOLT MARINE AND INDUSTRIAL								
981	2	8V195	980	-	1170	406.95	24	227.60
983	3	819	510	-	610	657.95	24	368.18
984	3	821	530	-	635	732.95	24	410.35
985	4	825	730	-	870	859.95	24	481.07
ORDNANCE								
6TL	2	6TMF	750	230	-	321.95	24	175.78
GROUP	UNIT VALUE	TYPE NO	20 AH RATE	6 AH RATE	MINS. @ 75 A	Suggested List	Warranty Months	SCMD PRICE
6-VOLT FLOOR SCRUBBER AND SWEEPER								
901	1.5	9C11	250	210	130	293.95	12	164.38
901	1.5	8C11	235	190	120	262.95	12	146.91
902	2	8C6V	330	270	170	380.95	12	213.27
903	2.5	8L16	370	295	190	405.95	12	227.13
12-VOLT FLOOR SCRUBBER AND SWEEPER								
921	3	9C12	228	180	115	490.95	12	274.74
921	3	8C12	195	160	90	434.95	12	243.46
GOLF CAR / ELECTRIC VEHICLE / MOTIVE POWER & DEEP CYCLE SERVICE								
GC2	1.5	GC25	235	188	132	228.95	12	128.31
GC2	1.5	GC15	230	174	120	213.95	12	119.67
GC2	1.5	GC10	215	157	105	192.95	12	108.19
GC2H	1.5	GC45	255	203	145	284.95	12	159.68
GC8	1.5	GC8V	165	130	85	245.95	12	137.56
GC12	1.5	GC12V	155	-	77	395.95	12	221.44

State of West Virginia VENDOR PREFERENCE CERTIFICATE


Certification and application* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

- 1. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or,**
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or** 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or,**
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or,**
- 2. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or,**
- 3. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or,**
- 4. **Application is made for 5% resident vendor preference for the reason checked:**
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or,**
- 5. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or,**
- 6. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Taylor & Blackburn Battery Signed: 
Date: 5/30/12 Title: District Manager

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

RFQ No. AEBATT12

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code §61-5-3*), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: Taylor & Blackburn Battery Co., Inc.

Authorized Signature: *Randy Shaeffer* Date: 6/07/12

State of West Virginia

County of Kanawha, to-wit:

Taken, subscribed, and sworn to before me this 7th day of June, 2012.

My Commission expires April 23, 2020.

AFFIX SEAL HERE

NOTARY PUBLIC

Naomi Mallory

