



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 7012EC07

PAGE
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
 PAUL REYNOLDS
 304-558-0468

VENDOR

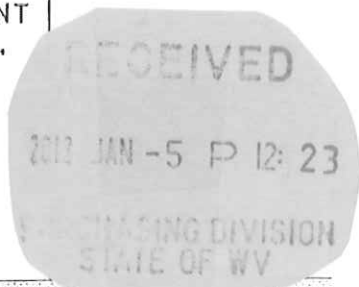
RFQ COPY
 TYPE NAME/ADDRESS HERE
 LH Jones Equipment Co
 1825 Earl L. Core Road
 Morgantown, WV 26505

SHIP TO

DIVISION OF HIGHWAYS
 EQUIPMENT DIVISION
 ROUTE 33
 BRUSHY FORK ROAD
 BUCKHANNON, WV
 26201 304-472-1750

| | | | | |
|------------------------------|---------------|--------------------------|----------------|---------------|
| DATE PRINTED | TERMS OF SALE | SHIP VIA | F.O.B. | FREIGHT TERMS |
| 11/17/2011 | Net 30 Days | Motor Freight | Buckhannon, WV | No Charge |
| BID OPENING DATE: 12/21/2011 | | BID OPENING TIME 01:30PM | | |

| LINE | QUANTITY | UOP | CAT. NO. | ITEM NUMBER | UNIT PRICE | AMOUNT |
|--|-----------------------|-----|----------|-------------|------------|--------------------------------|
| 0001 | | EA | | 765-59 | | |
| | SNOW PLOWS, MOTORIZED | | | | | 10' \$7774.00 11' \$7893.00 |
| REQUEST FOR QUOTATION | | | | | | |
| OPEN END CONTRACT | | | | | | |
| <p>THE WEST VIRGINIA STATE PURCHASING DIVISION FOR THE AGENCY, THE WEST VIRGINIA DIVISION OF HIGHWAYS IS SOLICITING BIDS TO PROVIDE 10 FT OR 11 FT POWER REVERSIBLE SNOWPLOW PER THE ATTACHED SPECIFICATIONS.</p> <p>TECHNICAL QUESTIONS CONCERNING THIS SOLICITATION WILL BE RECEIVED THROUGH THE CLOSE OF THE MANDATORY PRE-BID MEETING. TECHNICAL QUESTIONS MUST BE SUBMITTED IN WRITING TO PAUL REYNOLDS WEST VIRGINIA STATE PURCHASING DIVISION. VENDORS MAY SUBMIT QUESTIONS PRIOR TO THE MANDATORY PRE-BID VIA MAIL AT THE ADDRESS LISTED IN THE BODY OF THIS RFQ, VIA FAX AT 304-558-4115, OR VIA EMAIL AT PAUL.REYNOLDS@WV.GOV. WRITTEN QUESTIONS WILL ALSO BE ACCEPTED DURING THE MANDATORY PRE-BID, DEADLINE FOR ALL TECHNICAL QUESTIONS IS THE CLOSE OF THE PRE-BID MEETING. NO ADDITIONAL QUESTIONS WILL BE ACCEPTED AFTER THE PRE-BID MEETING. ANY TECHNICAL QUESTIONS RECEIVED WILL BE ANSWERED BY FORMAL ADDENDUM TO BE ISSUED BY THE PURCHASING DIVISION AFTER THE MANDATORY PRE-BID MEETING. FOR YOUR CONVENIENCE A WORD DOCUMENT HAS BEEN ATTACHED FOR SUBMITTING TECHNICAL QUESTIONS.</p> <p style="text-align: center;">MANDATORY PRE-BID</p> <p>A MANDATORY PRE-BID WILL BE HELD ON 12/08/2011 AT 10</p> | | | | | | |



| | | | |
|---|--------------|-----------------------------------|--|
| SEE REVERSE SIDE FOR TERMS AND CONDITIONS | | | |
| SIGNATURE | TELEPHONE | DATE | |
| | 304-292-1307 | 1/4/12 | |
| TITLE | FEIN | ADDRESS CHANGES TO BE NOTED ABOVE | |
| COO | 55-0551865 | | |

WHEN RESPONDING TO RFQ INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
 2. The State may accept or reject in part, or in whole, any bid.
 3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
 5. Payment may only be made after the delivery and acceptance of goods or services.
 6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
 7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
 10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
 12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
 13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.html and is hereby made part of the agreement provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
 14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
 15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
 16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.
- I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



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VENDOR

SHIP TO

DIVISION OF HIGHWAYS
 EQUIPMENT DIVISION
 ROUTE 33
 BRUSHY FORK ROAD
 BUCKHANNON, WV
 26201 304-472-1750

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|------------------------------|---------------|--------------------------|--------|---------------|
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| | | | | | | |
| <p>RT 33 BUSHY FORK RD, BUCKHANNON, WV 26201. ALL INTERESTED PARTIES ARE REQUIRED TO ATTEND THIS MEETING. FAILURE TO ATTEND THE MANDATORY PRE-BID SHALL RESULT IN DISQUALIFICATION OF THE BID. NO ONE PERSON MAY REPRESENT MORE THAN ONE BIDDER.</p> <p>AN ATTENDANCE SHEET WILL BE MADE AVAILABLE FOR ALL POTENTIAL BIDDERS TO COMPLETE. THIS WILL SERVE AS THE OFFICIAL DOCUMENT VERIFYING ATTENDANCE AT THE MANDATORY PRE-BID. FAILURE TO PROVIDE YOUR COMPANY AND REPRESENTATIVE NAME ON THE ATTENDANCE SHEET WILL RESULT IN DISQUALIFICATION OF THE BID. THE STATE WILL NOT ACCEPT ANY OTHER DOCUMENTATION TO VERIFY ATTENDANCE. THE BIDDER IS RESPONSIBLE FOR ENSURING THEY HAVE COMPLETED THE INFORMATION REQUIRED ON THE ATTENDANCE SHEET. THE PURCHASING DIVISION AND THE STATE AGENCY WILL NOT ASSUME ANY RESPONSIBILITY FOR A BIDDER'S FAILURE TO COMPLETE THE PRE-BID ATTENDANCE SHEET. IN ADDITION, WE REQUEST THAT ALL POTENTIAL BIDDERS INCLUDE THEIR E-MAIL ADDRESS AND FAX NUMBER.</p> <p>ALL POTENTIAL BIDDERS ARE REQUESTED TO ARRIVE PRIOR TO THE STARTING TIME FOR THE PRE-BID. BIDDERS WHO ARRIVE LATE, BUT PRIOR TO THE DISMISSAL OF THE TECHNICAL PORTION OF THE PRE-BID WILL BE PERMITTED TO SIGN IN. BIDDERS WHO ARRIVE AFTER CONCLUSION OF THE TECHNICAL PORTION OF THE PRE-BID, BUT DURING ANY SUBSEQUENT PART OF THE PRE-BID WILL NOT BE PERMITTED TO SIGN THE ATTENDANCE SHEET.</p> <p>EXHIBIT 2</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE UPON AWARD AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE</p> | | | | | | |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

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| | | | | | | |
| <p>ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING THIRTY (30) DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS, AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM WITH THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK).</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIES BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY</p> | | | | | | |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

| | | |
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|---|----------|-----|---------|-------------|------------|--------|
| <p>ORDERED FOR DELIVERY DURING THE TERM OF CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN EQUIPMENT CONTRACT ORDER (FORM NUMBER WV-35) FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL EXHIBIT 4</p> <p>LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST VIRGINIA. IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSAL SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY MANNER.</p> <p>REV. 3/88 PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p style="text-align: center;">NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO: DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15</p> | | | | | | |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE _____ TELEPHONE _____ DATE _____

TITLE _____ FEIN _____ ADDRESS CHANGES TO BE NOTED ABOVE

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WEST VIRGINIA DEPARTMENT OF TRANSPORTATION
 DIVISION OF HIGHWAYS
 EQUIPMENT DIVISION

BIDDER'S EVALUATION REPORT

PROCUREMENT SPECIFICATIONS
 NO. 021-2-E

OPEN END CONTRACT
 10 FOOT OR 11 FOOT POWER REVERSIBLE SNOWPLOW (HYDRAULIC)

NOTE TO BIDDER: Procurement Specification No. 021-2-E, Paragraph 2.0 recommends the completion and submittal of this Report with your bid. Purpose of this Report is to enable the West Virginia Division of Highways Evaluation Committee to make full and fair evaluation of the bid. Addendums in order, along with a summary of exception as a separate attachment, should be with Bidder's Evaluation Report.

FAILURE TO SUBMIT THIS REPORT, COMPLETE IN ITS ENTIRETY, MAY SUBJECT THE BIDDER TO DISQUALIFICATION.

Reference Requisition No.: 7012EC07

Bidder's Name: LH Jones Equipment

Address: 1825 Earl L. Core Road, Morgantown, WV 26505

Telephone Number: 304-292-1307

Years Bidder has been registered to do business with the State of West Virginia: 34 YRS.

Years Company has been an authorized dealer for proposed unit: 7 YRS.

X3.2 Have you complied with all mandatory specifications? YES NO

X4.2 DELIVERY:

X4.2.1 Delivery date of completed representative unit: 45 Calendar Days After
 Receipt of Purchase Agreement

X4.2.2 Delivery date of balance of completed units: 135 Calendar Days After Receipt of
 Purchase Agreement

Vendors should type Bidder's Evaluation Report

The "Bidder's Evaluation Report" is available for download on Purchasing's Web site at
www.state.wv.us/admin/purchase

X5.0 AWARD CRITERIA;

10' \$7774.00

X5.1 Price per unit:

11' \$7893.00

_____ per unit

X6.0 SPECIFICATIONS - GENERAL

X6.1 Manufacturer, model, series, and date of manufacture of proposed unit:

Valk, WV1036-120DAPR/ECT & WV1136-120DAPR/ECT, 2012 Production

Is descriptive literature, fully describing proposed unit attached to your bid? YES NO

If not, why? Literature depicts standard unit. Bid unit build to WV DOH specification.

X6.2 Will the required number of service manuals, and complete parts list be delivered to the Equipment Division at Buckhannon upon completion of delivery of total units?

YES NO

Will the required Equipment Preventive Maintenance Form (Section X6.2 of Bidders Evaluation Report) be provided upon inspection of the pilot unit?

YES NO

X6.2
2-10-00

EQUIPMENT PREVENTATIVE MAINTENANCE QUESTIONNAIRE

THIS FORM MUST BE COMPLETED IN ITS ENTIRETY BY SUCCESSFUL BIDDER OR MANUFACTURER'S TECHNICAL REPRESENTATIVE PRIOR TO DELIVERY OF PILOT MODEL TO THE WVDOT.

DESCRIPTION: _____ MAKE: _____

MODEL: _____ YEAR: _____ PURCHASE AMOUNT: _____

ENGINE: MAKE: _____ MODEL: _____ FUEL TYPE: _____

HORSEPOWER: _____ CYLINDER: _____ ENGINE SERIAL: _____

COOLING SYSTEM CAPACITY: _____

BELTS: DESCRIPTION: _____ PART NUMBERS: _____

GVW: _____ AXLE CAPACITY:FRONT: _____ REAR: _____

TIRES: FRONT MAKE & SIZE: _____

REAR MAKE & SIZE: _____

DIMENSIONS OF UNIT: LENGTH: _____ WIDTH: _____ LENGTH: _____

VENDOR CONTACT PERSON: _____ PHONE: _____

PARTS:

BATTERY MAKE: _____ MODEL: _____ CCA: _____

TOP OR SIDE POST: _____ DIMENSIONS: LENGTH _____ WIDTH _____ HEIGHT _____

SPARK PLUGS OR FUEL INJECTORS MAKE: _____ PART # _____

FUEL PUMP OR INJECTION PUMP MAKE: _____ MODEL: _____

ALTERNATOR MAKE: _____ PART #: _____

STARTER MAKE: _____ PART #: _____

TURBO CHARGER MAKE: _____ PART #: _____

TRANS. MAKE: _____ MODEL: _____ AUTO/MANUAL: _____

HYDRAULIC PUMP MAKE: _____ MODEL: _____

| FILTERS | MAKE | PART NO. | LUBRICANT | MANUFACTURER TYPE |
|----------------|-------|----------|----------------|-------------------|
| OIL | _____ | _____ | ENGINE | _____ |
| AIR INNER | _____ | _____ | TRANSMISSION | _____ |
| AIR OUTER | _____ | _____ | POWER STEERING | _____ |
| FUEL PRIMARY | _____ | _____ | HYDRAULIC | _____ |
| FUEL SECONDARY | _____ | _____ | DIFFERENTIALS | _____ |
| COOLANT | _____ | _____ | BRAKE FLUID | _____ |
| HYDRAULIC | _____ | _____ | COOLANT | _____ |
| OTHER | _____ | _____ | OTHER | _____ |

X6.3 TRAINING:

Will training seminar be conducted on Preventive Maintenance, Operator and Mechanic Training
 YES NO

Will you conduct training with each purchase order against this open end contract?
 YES NO

Will training be conducted within 2 working days from the delivery of the pilot unit on the individual purchase order?
 YES NO

If NO, explain time frame _____

Will an Operator's Manual be furnished directly to Training Academy prior to the delivery of the pilot?
 YES NO

X6.4 If you are the successful vendor, will you furnish all training aids, i.e., videos, projectors, required in conducting the training?
 YES NO

X6.4.1 Will all manuals, booklets, etc. explaining preventive maintenance, operator procedures, and service schedule be delivered with each unit?
 YES NO
 If NO, explain _____

X6.5 WARRANTY AND SERVICE POLICY

Will the warranty and service you provide comply with all areas as stated in Section 6.5 of specifications
 YES NO

Is warranty literature attached?
 YES NO

Is a minimum two (2) year bumper to bumper basic parts and labor warranty excluding abuse and normal wear items included?
 YES NO

Describe:

Two year parts & labor warranty per specification.

See attached.

X6.6 EVALUATION COMMITTEE REQUIREMENTS

Is all component specifications, product literature, component models provided for Evaluation Committee bid determination? YES NO

X6.7 Will all parts, equipment, accessories, material, design and performance characteristics not specified herein, but which are necessary to provide a complete unit, be furnished with the unit and conform in strength, quality of material, and quality of workmanship to those which are advertised and provided to the market in general by the unit industry? YES NO

X6.7.1 Are all parts and accessories adequate and regularly supplied as standard to be included except those which may be duplications of specifications herein, and except these by specification are not to be furnished? YES NO

X6.7.2 Are all standard safety features that are required by Federal and State statutes of law included? YES NO

X7.0 SPECIFICATIONS OF THE QUOTED UNIT

The bidder should complete the following schedule in order for the Division to compare the actual bid unit to the specifications. Should the bidder except a requirement, then such exception may be only on the basis that such feature is not offered by the manufacturer. The Division will have the sole discretion as to whether the bidder's substitution meets the requirements of the specifications. by the manufacturer. The Division will have the sole discretion as to whether the bidder's substitution meets the requirements of the specifications.

Is the snowplow designed for mounting on a single axle or tandem dump truck YES NO

Is the snowplow capable of plowing to the right or left at and angle approximately 35° discharging to the right or left YES NO

Is it a straight blade type with an integral type snow shield YES NO

Does it have two (2) trip springs setting inside the two (2) moldboard struts YES NO

Will you supply the hose and fittings to connect both systems to the valve located under the front bumper YES NO

Is the blade section type, made up of three (3) and four (4) foot sections to total 10 feet or 11 feet wide, having a tungsten carbide inserted cutting edge YES NO

Manufacturer: Valk

Model: WV1036-120DAPR/ECT & WV1136-120DAPR/ECT

X7.1 Moldboard:

X7.1.1 Overall Width:

X7.1.1.1 **OPTION #1** – 10 Foot YES NOX7.1.1.2 **OPTION #2** – 11 Foot YES NOX7.1.2 Overall height: 36 inchesX7.1.3 **Moldboard construction:** 10 U.S. Gauge 304 stainless steel and rolled to give the snow a free rolling action YES NOX7.1.4 Travel arc: 35 ° each way; total 70 °X7.1.5 Moldboard has a cutting edge attach angle with three (3) adjustments from 5 degree, 10 degree, and 20 degree vertical measurement from ground using ¼ inch plus YES NOX7.1.6 Weight of plow: 10 foot 1800 Lbs. 11 foot 1900 Lbs.X7.1.7 Number of vertical ribs 8 1/2" x 3-1/2" Formed steelX7.1.8 Is an additional rubber snow shield provided? YES NOSize of belting 3/8"x12' Run entire length of plow?
exceeds spec YES NOMounted so it won't add to overall height? YES NOX7.1.9 Continuously welded ribs, moldboard, and angles YES NOX7.1.10 Reinforced at top and bottom edges? YES NOTop of moldboard reinforced with integrally structural channel? YES NOSize of channel: 3-1/2" x 2-1/2" x 3/8"Bottom angle 4 x 4 x 3/4 angle gusseted.

X7.2 Cutting Edge:

X7.2.1 Sectioned, standard AASHO punched, in three (3) foot and four (4) foot lengths?
 YES NO

X7.2.2 Blade Sections:

- X7.2.2.1 3/4 inch thick by 6 inches wide having a Grade WC cemented tungsten carbide insert of approximately 88 Rockwell A scale hardness?
exceeds spec X YES NO
- X7.2.2.2 Insert silver soldered on all sides of a milled slot near the center of the working edge?
X YES NO
- X7.2.2.3 Braze joint transverse rupture strength: 350,000 PSI
- X7.2.2.4 Blade section identifiable by manufacturer, name and part number stamped on the reverse side of each section?
X YES NO
- X7.2.2.5 Will wrap around curb guards be mounted on right and left side of plow
X YES NO
- X7.2.2.6 Curb guards are 5/8 inch thick, 6 inches high and 8 inches long

X7.3 Safety Trip Mechanism:

- X7.3.1 Tripping mechanism attached to semi-circle and moldboard ribs use two (2) compression springs
X YES NO
- X7.3.2 Are springs two (2) external compression springs sitting inside (2) moldboard adjusting struts made from (2) 1/2 inch x 2.5 inch bars sliding to a 3/4 x 2.5 inch center bar with an overall length of 39.5 inches
X YES NO
- X7.3.3 Does the trip mechanism hold the plow rigid in plowing position and trip automatically when cutting edge comes in contact with an obstruction then returns to normal plowing position?
X YES NO

X7.4 Push Frame:

- X7.4.1 All welded construction designed per manufacturer's heavy duty specifications?
X YES NO
- Push frame length for 10 foot: 120 inches Structural tube size: 4"x4"x3/8"
- Push frame length for 11 foot: 132 inches Structural tube size: 4"x4"x3/8"
- X7.4.2 Number of hinges in moldboard to push frame connection? 7
- Each hinge has a fully welded in bushing to house pin X YES NO
- Bushings are 1 1/4 inch mounted to two 5/8 inch mounting ears for total bearing surface per bushing of 2 1/2 inches X YES NO

X7.4.3 Equipped with an oscillating center pin of plow portion hitch of 2 inch with push plate being 1 inch x 33 inches x 5 inches feature to permit plow to follow uneven road surfaces?

YES NO

Semi-circle is 3 ½ inches x 3 ½ inches x ½ inch

YES NO

X7.4.4 Hydraulic Power Reversing Mechanism:

X7.4.4.1 Consist of two (2) double acting 4 inch x 2 inch power reversing hydraulic cylinders fitted with the fixed base end in the center of the push frame? YES NO

Are cylinders mounted above the semi-circle YES NO

X7.4.4.2 Does hydraulic power reverse mechanism include a dual cross-over relief cushion valve?

YES NO

Rated at 40 GPM

X7.4.4.3 The "A" frame is made from 4 inch channel with 2.5 inch flanges supporting a 2 inch center reversing pin mounted in a 3 inch, 1/2 inch wall tube and having a grease fitting

YES NO

Push ends are welded to a 1 inch x 33 inch x 5 inch base plate having a 2 inch pivot hole for the oscillator bar to attach to

YES NO

X7.4.5 Skid Shoes:

X7.4.5.1 Are caster mounted carbide mushroom type shoes included? YES NO

One on each side YES NO

X7.4.5.2 Manufacturer's standard adjusting mechanism included? YES NO

X7.5 Hitch:

X7.5.1 Universal heavy duty type designed to carry plows of weight specified when mounted on a 32,000 pound class truck minimum? YES NO

X7.5.2 Bumper to frame type adaptable to any conventional truck and to accommodate a tilt front end on the carrier? YES NO

X7.5.2.1 Is hitch attached in truck's frame rails? YES NO

- X7.5.2.2 Does hitch include a lift system YES NO
 Designed at a rated capacity of 8000 lbs.
 Is lift cylinder the same size as plows reversing cylinder for WVDOH interchangeability
 YES NO
- X7.5.3 Hitch to Bumper Attachment:
- X7.5.3.1 Is hitch frame height 33 5/8 inches and hitch width 26 inches YES NO
- X7.5.3.2 Hitch members are 1/2 inches x 4 inches x 4 inches structural angle or tubing
 YES NO
 Hitch is low profile for access to the truck's engine compartment YES NO
- X7.5.3.3 Is the lift arm and lift frame designed to accept a 4 inch lift cylinder with nitrided cylinder tube?
 YES NO
 Cylinder pins are 1 inch cold rolled steel YES NO
- X7.5.3.4 Does unit have self-storing arm YES NO
 Is this accomplished by pulling one (1)- one (1) inch pin and folding the cylinder up which allows you to re-pin to store?
 YES NO
- X7.5.3.5 Axle clamp allows longitudinal motion but not vertical and horizontal motion?
 YES NO
- X7.5.4 Does unit provide custom 1/2 inch Grade 50 or better check plates which are bolted welded or bolted to main hitch and allows for bolting to truck's frame rail YES NO
- X7.6 Hydraulic System:
 Will you supply the following hydraulic components YES NO
- X7.6.1 Provide one (1) 4 inch lift cylinder with 10" stroke double-acting nitrided hydraulic lift cylinder, clevis pinned top and bottom? YES NO
- X7.6.2 Provide two (2) four (4) inch double acting nitrided hydraulic reversing cylinders?
 YES NO
- X7.6.3 Provide three (3) pieces of two (2) wire hydraulic pressure hose one-quarter (1/4) inch diameter by approximately ten (10) feet long?
 YES NO
 Is each hose equipped with the following YES NO

X7.6.3.1 Each hose equipped with one (1) quick coupler at plow end with dust cap? YES NO
Manufacturer/Model: Snap-Tite VHC-8, VHN-8

X7.6.3.2 Each hose equipped with two (2) crimp-type fittings with male JIC 370 threads (one (1) to mate with swivel and the other to mate with quick coupler)? YES NO

X7.6.3.3 Each hose equipped with one (1) JIC 370 - swivel - 90°elbow/male JIC 370? YES NO

X7.6.3.4 Each hose equipped with one (1) adaptor to mate bank valve port to JIC swivel? YES NO

X7.7 Other Standard Features:

List other standard features offered and not addressed above:

X7.8 Does the proposed unit meet or exceeds the OSHA of 1970 and/or subsequent changes? YES NO

X7.9 Is snowplow close fitting, simple, reversible snowplow that will be designed to operate as close as possible to the vehicle pushing it, to maintain truck balance within reasonable limits YES NO

Is it a relatively light weight compact unit YES NO

Is push frame and/or hitch assembly designed with regard to overall distance of truck to front of plow which would jeopardize truck balance? YES NO

X7.10 Paint:

X7.10.1 Will unit be sandblasted and prepped prior to painting as stated in 7.10.1? YES NO

X7.10.2 Will complete assembly receive one (1) layer of powder coating YES NO
Will front be sprayed in enamel YES NO See below and attached.
Urethane, not enamel.

X7.10.3 Describe painting of front of plow: See attached.
Plural component epoxy primer and plural component urethane top coat.

X7.10.4 Describe painting of rear of plow: See attached.
Plural component epoxy primer and plural component urethane top coat.

X7.10.5 Paint for push frame and hitch See attached.
Plural component epoxy primer and plural component urethane top coat.
Will push frame and hitch be completely covered YES NO

X7.11 Does the unit conform to the advertising guidelines? YES NO

X7.12 Will all loose hardware be in separate containers for each plow and be shipped with each plow? YES NO

State of West Virginia VENDOR PREFERENCE CERTIFICATE


Certification and application* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

- 1. Application is made for 2.5% resident vendor preference for the reason checked:
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
- 2. Application is made for 2.5% resident vendor preference for the reason checked:
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
- 3. Application is made for 2.5% resident vendor preference for the reason checked:
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
- 4. Application is made for 5% resident vendor preference for the reason checked:
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
- 5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
- 6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: LH Jones Equipment Co. Signed: 
Date: 1/4/12 Title: COO

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

RFQ No. 7012EC07

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, Limited Liability Company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: LH Jones Equipment

Authorized Signature: [Signature] Date: 1/4/12

State of West Virginia

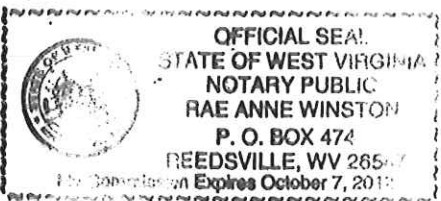
County of Monongalia, to-wit:

Taken, subscribed, and sworn to before me this 4th day of January 20 12

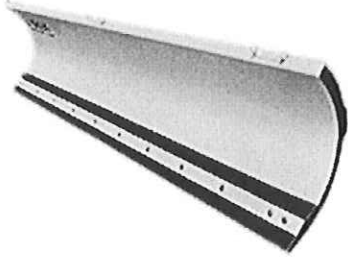
My Commission expires October 7, 20 12

NOTARY PUBLIC [Signature]

AFFIX SEAL HERE



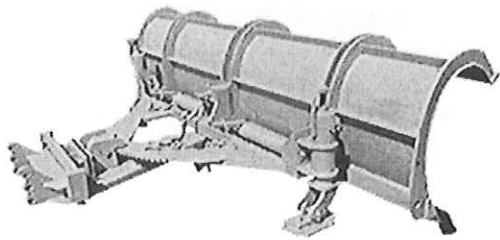
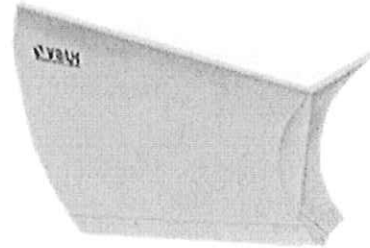
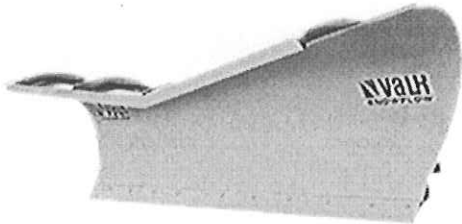
PLOWS



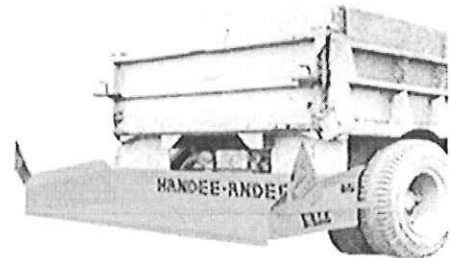
REVERSIBLE SNOWPLOWS



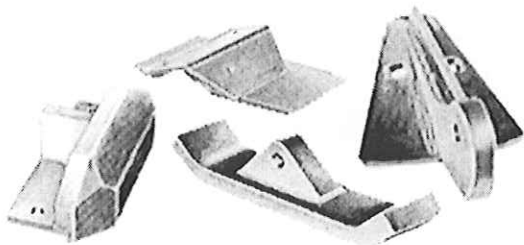
ONE WAY SNOWPLOWS



WORM GEAR



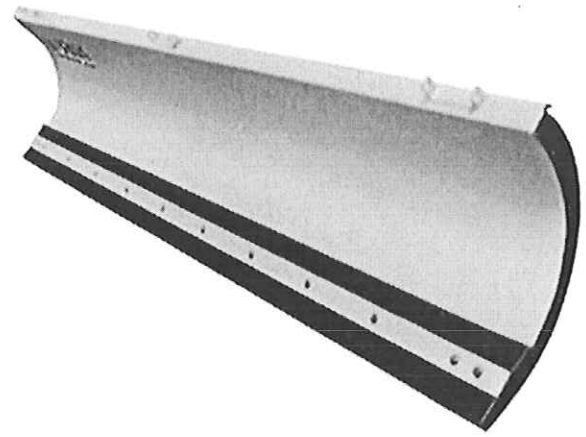
SPECIALTY



ACCESSORIES

REVERSIBLE SNOWPLOWS

alk Reversible snowplows are designed for rugged all purpose plowing. The plow can be adjusted for discharging snow from the right or left end of the moldboard. Ideal for city streets, parking lots, or any place where low cost snow removal is required.



A fully enclosed dual trip spring assembly permits the moldboard to trip forward when the plow strikes an obstruction and automatically returns the moldboard to the normal plowing position. This prevents damage to the plow and truck and also safeguards the operator.

Adjustable caster assemblies equipped with wear shoes stabilize the plow, prevent chatter, and reduce cutting edge wear. Optional carbide wear shoes and wheels are also available.

The plow can be adjusted for different cutting widths and plowing angles. The moldboard pitch is also adjustable.

The plow comes equipped with an abrasive resistant cutting edge and wear shoes. Carbide blades, caster, and moldboard shoes are also available for increased abrasive wear resistance.

3/8 U.H.M.W. polyethylene moldboard available.

116" semicircle with 5 hookup points available on models 10 feet and above.

104" semicircle with 5 hookup points available on 9 foot models.

Built-in snowshield available.

RV Series

| Plow Model No. | Overall Width | Height | Hinge Point Centers | Number of Vertical Ribs | Number of Horizontal Ribs | Enclosed Trip Cylinder Springs | Thickness of Moldboard | Cutting Edge Size | Approx. of Lbs. | Cutting Width At | | | | Recommended Truck Size |
|----------------|---------------|--------|---------------------|-------------------------|---------------------------|--------------------------------|------------------------|-------------------|-----------------|------------------|----------|-----------|-------|------------------------|
| | | | | | | | | | | 0° | 28° | 35° | 42° | |
| RV801-80 | 8' | 30" | 60" | 8 | 2 | 2 | 10 GA. | 1/2" x 6" | 950 | 8' | 7'11" | 6' 6 1/2" | 5' | 1 to 2 Ton |
| RV901-80 | 9' | 30" | 60" | 8 | 2 | 2 | 10 GA. | 1/2" x 6" | 1070 | 9' | 7'11" | 7'5" | 6'10" | 2 to 4 Ton |
| RV101-80 | 10' | 30" | 60" | 8 | 2 | 2 | 10 GA. | 1/2" x 6" | 1120 | 10' | 8'10" | 8'2" | 7'6" | 2 to 5 Ton |
| RV101-75 | 10' | 30" | 75" | 8 | 2 | 2 | 10 GA. | 1/2" x 6" | 1160 | 10' | 8'10" | 8'2" | 7'6" | 2 to 5 Ton |
| RV102-80 | 10' | 36" | 60" | 8 | 2 | 2 | 10 GA. | 1/2" x 6" | 1330 | 10' | 8'10" | 8'2" | 7'6" | 2 to 5 Ton |
| RV102-75 | 10' | 36" | 75" | 8 | 2 | 2 | 10 GA. | 1/2" x 6" | 1370 | 10' | 8'10" | 8'2" | 7'6" | 2 to 5 Ton |
| RV103-116 | 10' | 42" | 116" | 8 | 2 | 2 | 10 GA. | 1/2" x 6" | 1510 | 10' | 8'10" | 8'2" | 7'6" | 2 to 5 Ton |
| RV111-75 | 11' | 30" | 75" | 8 | 2 | 2 | 10 GA. | 1/2" x 6" | 1210 | 11' | 9'8 1/2" | 9' | 8'2" | 2 to 5 Ton |
| RV112-75 | 11' | 36" | 75" | 8 | 2 | 2 | 10 GA. | 1/2" x 6" | 1460 | 11' | 9'8 1/2" | 9' | 8'2" | 2 to 5 Ton |
| RV113-116 | 11' | 42" | 116" | 8 | 2 | 2 | 10 GA. | 1/2" x 6" | 1605 | 11' | 9'8 1/2" | 9' | 8'2" | 2 to 5 Ton |
| RV121-75 | 12' | 30" | 75" | 8 | 2 | 2 | 10 GA. | 1/2" x 6" | 1260 | 12' | 10'7" | 10' | 8'11" | 3 to 5 Ton |
| RV122-75 | 12' | 36" | 75" | 8 | 2 | 2 | 10 GA. | 1/2" x 6" | 1480 | 12' | 10'7" | 10' | 8'11" | 3 to 5 Ton |
| RV123-116 | 12' | 42" | 116" | 8 | 2 | 2 | 10 GA. | 1/2" x 6" | 1650 | 12' | 10'7" | 10' | 8'11" | 3 to 5 Ton |

RV Power Reverse Series

mechanical lock latch is featured on RV Series snowplows equipped with power angling. The reversing cylinders automatically release the latch before angling. When the desired plowing angle is reached, the latch is moved back into position mechanically to hold the desired angle and take pressure off of the hydraulic cylinders.

| Plow Model No. | Overall Width | Height | Hinge Point Centers | Number of Vertical Ribs | Number of Horizontal Ribs | Enclosed Trip Cylinder Springs | Thickness of Moldboard | Cutting Edge Size | Approx. of Lbs. | Cutting Width At | | | | Recommended Truck Size |
|----------------|---------------|--------|---------------------|-------------------------|---------------------------|--------------------------------|------------------------|-------------------|-----------------|------------------|----------|-----------|-------|------------------------|
| | | | | | | | | | | 0° | 28° | 35° | 42° | |
| RV801-80PR | 8' | 30" | 60" | 8 | 2 | 2 | 10 GA. | 1/2" x 6" | 1175 | 8' | 7'11" | 8' 8 1/2" | 5' | 1 to 2 Ton |
| RV901-80PR | 9' | 30" | 60" | 8 | 2 | 2 | 10 GA. | 1/2" x 6" | 1295 | 9' | 7'11" | 7'5" | 6'10" | 2 to 4 Ton |
| RV101-80PR | 10' | 30" | 60" | 8 | 2 | 2 | 10 GA. | 1/2" x 6" | 1345 | 10' | 8'10" | 8'2" | 7'8" | 2 to 5 Ton |
| RV101-75PR | 10' | 30" | 75" | 8 | 2 | 2 | 10 GA. | 1/2" x 6" | 1385 | 10' | 8'10" | 8'2" | 7'8" | 2 to 5 Ton |
| RV102-80PR | 10' | 36" | 60" | 8 | 2 | 2 | 10 GA. | 1/2" x 6" | 1555 | 10' | 8'10" | 8'2" | 7'8" | 2 to 5 Ton |
| RV102-75PR | 10' | 36" | 75" | 8 | 2 | 2 | 10 GA. | 1/2" x 6" | 1595 | 10' | 8'10" | 8'2" | 7'8" | 2 to 5 Ton |
| RV103-116PR | 10' | 42" | 116" | 8 | 2 | 2 | 10 GA. | 1/2" x 6" | 1735 | 10' | 8'10" | 8'2" | 7'8" | 2 to 5 Ton |
| RV111-75PR | 11' | 30" | 75" | 8 | 2 | 2 | 10 GA. | 1/2" x 6" | 1435 | 11' | 9'8 1/2" | 9' | 8'2" | 2 to 5 Ton |
| RV112-75PR | 11' | 36" | 75" | 8 | 2 | 2 | 10 GA. | 1/2" x 6" | 1685 | 11' | 9'8 1/2" | 9' | 8'2" | 2 to 5 Ton |
| RV113-116PR | 11' | 42" | 116" | 8 | 2 | 2 | 10 GA. | 1/2" x 6" | 1830 | 11' | 9'8 1/2" | 9' | 8'2" | 2 to 5 Ton |
| RV121-75PR | 12' | 30" | 75" | 8 | 2 | 2 | 10 GA. | 1/2" x 6" | 1485 | 12' | 10'7" | 10' | 8'11" | 3 to 5 Ton |
| RV122-75PR | 12' | 36" | 75" | 8 | 2 | 2 | 10 GA. | 1/2" x 6" | 1705 | 12' | 10'7" | 10' | 8'11" | 3 to 5 Ton |
| RV123-116PR | 12' | 42" | 116" | 8 | 2 | 2 | 10 GA. | 1/2" x 6" | 1875 | 12' | 10'7" | 10' | 8'11" | 3 to 5 Ton |

RVS Power Reverse Series

The RVS Series snowplows are power angled by means of 4x10 double acting cylinders. Both cylinders are used for reversing in either direction without recourse to a locking device. This means more reversing power while the truck and plow are moving. Cylinders are attached by two 1 1/4" pins.

Also available with power angling by means of 4x22 double acting cylinders.

Optional cushion valve available for cylinder protection.

| Plow Model No. | Overall Width | Height | Hinge Point Centers | Number of Vertical Ribs | Number of Horizontal Ribs | Enclosed Trip Cylinder Springs | Thickness of Moldboard | Cutting Edge Size | Approx. of Lbs. | Cutting Width At | | | | Recommended Truck Size |
|----------------|---------------|--------|---------------------|-------------------------|---------------------------|--------------------------------|------------------------|-------------------|-----------------|------------------|------|-------|-------------|------------------------|
| | | | | | | | | | | 0° | 35° | 42° | 42° | |
| RVS930PR | 9' | 30" | 84" | 8 | 2 | 2 | 10 GA. | 1/2" x 6" | 1685 | 9' | 7'5" | 6'10" | 3 to 5 Ton | |
| RVS938PR | 9' | 36" | 84" | 8 | 2 | 2 | 10 GA. | 1/2" x 6" | 1745 | 9' | 7'5" | 6'10" | 3 to 5 Ton | |
| RVS1030PR | 10' | 30" | 84" | 8 | 2 | 2 | 10 GA. | 1/2" x 6" | 1810 | 10' | 8'2" | 7'8" | 5 to 10 Ton | |
| RVS1038PR | 10' | 36" | 84" | 8 | 2 | 2 | 10 GA. | 1/2" x 6" | 1820 | 10' | 8'2" | 7'8" | 5 to 10 Ton | |
| RVS1042PR | 10' | 42" | 84" | 8 | 2 | 2 | 10 GA. | 1/2" x 6" | 1925 | 10' | 8'2" | 7'8" | 5 to 10 Ton | |
| RVS1130PR | 11' | 30" | 84" | 8 | 2 | 2 | 10 GA. | 1/2" x 6" | 1935 | 11' | 9' | 8'2" | 5 to 10 Ton | |
| RVS1138PR | 11' | 36" | 84" | 8 | 2 | 2 | 10 GA. | 1/2" x 6" | 1995 | 11' | 9' | 8'2" | 5 to 10 Ton | |
| RVS1142PR | 11' | 42" | 84" | 8 | 2 | 2 | 10 GA. | 1/2" x 6" | 2100 | 11' | 9' | 8'2" | 5 to 10 Ton | |

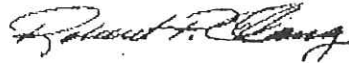
P.O. BOX 428
NEW KINGSTOWN, PA 17072-0428

VALK MANUFACTURING COMPANY

SNOW PLOW WARRANTY

VALK MANUFACTURING COMPANY WARRANTS THAT EACH SNOW PLOW DELIVERED WILL BE WARRANTED FROM DEFECTS IN MATERIAL OR WORKMANSHIP FOR A PERIOD OF TWO YEARS

VALK MANUFACTURING COMPANY



ROBERT P. LANG
VICE PRESIDENT
SNOW PLOW DIVISION



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

| |
|------------|
| RFQ NUMBER |
| 7012EC07 |

| |
|------|
| PAGE |
| 1 |

| |
|---|
| ADDRESS CORRESPONDENCE TO ATTENTION OF: |
| PAUL REYNOLDS 304-558-0468 |

RFQ COPY

VENDOR

TYPE NAME/ADDRESS HERE
 LH Jones Equipment
 1825 Earl L. Core Road
 Morgantown, WV 26505

SHIP TO

DIVISION OF HIGHWAYS
 EQUIPMENT DIVISION
 ROUTE 33
 BRUSHY FORK ROAD
 BUCKHANNON, WV
 26201 304-472-1750

| | | | | |
|------------------------------|---------------|--------------------------|----------------|---------------|
| DATE PRINTED | TERMS OF SALE | SHIP VIA | F.O.B. | FREIGHT TERMS |
| 12/14/2011 | Net 30 Days | Motor Freight | Buckhannon, WV | No Charge |
| BID OPENING DATE: 01/05/2012 | | BID OPENING TIME 01:30PM | | |

| LINE | QUANTITY | UOP | CAT. NO. | ITEM NUMBER | UNIT PRICE | AMOUNT |
|------|----------|-----|----------|--|-------------------|-------------------|
| | | | | ADDENDUM NO. 1 | | |
| | | | | CHANGES TO THE SPECIFICATIONS ATTACHED | | |
| | | | | BID OPENING DATE CHANGED | | |
| | | | | FROM: 12/21/2011 @1:30 P.M. | | |
| | | | | TO: 01/05/2012 1:30 P.M. | | |
| | | | | NO OTHER CHANGES | | |
| 001 | | EA | | 765-59 | See page 1 of RFQ | |
| | | | | SNOW PLOWS, MOTORIZED | | |
| | | | | | | See page 1 of RFQ |
| | | | | ***** THIS IS THE END OF RFQ 7012EC07 ***** TOTAL; | | |

| | | | | | |
|-----------|-----------------|---|--|------------------------|-------------|
| SIGNATURE | | SEE REVERSE SIDE FOR TERMS AND CONDITIONS | | TELEPHONE 304-292-1307 | DATE 1/4/12 |
| TITLE COO | FEIN 55-0551865 | ADDRESS CHANGES TO BE NOTED ABOVE | | | |

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
 2. The State may accept or reject in part, or in whole, any bid.
 3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
 5. Payment may only be made after the delivery and acceptance of goods or services.
 6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
 7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
 10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
 12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
 13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.html and is hereby made part of the agreement provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
 14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
 15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
 16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.
- I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).

PREBID ADDENDUM NO. 1
7012EC07

10 FOOT OR 11 FOOT POWER REVERSIBLE SNOWPLOW

CHANGES TO SPECIFICATIONS:

FROM:

2.0 BIDDING PROCEDURES – Last Sentence Only

FAILURE TO SUBMIT THE BIDDER'S EVALUATION REPORT, COMPLETE IN ITS ENTIRETY, MAY RESULT IN AUTOMATIC DISQUALIFICATION.

TO:

2.0 BIDDING PROCEDURES – Last Sentence Only

FAILURE TO SUBMIT THE BIDDER'S EVALUATION REPORT, COMPLETE IN ITS ENTIRETY, SHALL RESULT IN AUTOMATIC DISQUALIFICATION.

VENDOR QUESTION:

7.1.3 Can spec be changed to allow break force moldboard?
RESPONSE: Spec remains as written.

VENDOR QUESTION:

7.1.7 Are tapered laser cut ribs acceptable?
RESPONSE: Spec remains as written.

FROM:

7.1.10 Shall be reinforced at the top and bottom edges. Top of the moldboard to be reinforced with an integrally structural channel 3 1/2 inch x 2 1/2 inch x 3/8 inch. Formed not acceptable. Bottom angle of not less than 4 inch x 4 inch x 3/4 inch angle gusseted.

TO:

7.1.10 Shall be reinforced at the top and bottom edges. Top of the moldboard to be reinforced with an integrally structural angle 3 1/2 inch x 2 1/2 inch x 3/8 inch. Formed not acceptable. Bottom angle of not less than 4 inch x 4 inch x 3/4 inch angle gusseted.

DELETE:

7.6.3 Three (3) pieces of two (2) wire hydraulic pressure hose one-quarter (1/4) inch diameter and approximately ten (10) feet long. Each hose must be equipped with:

7.6.3.1 One (1) quick coupler at plow end with dust caps. Prefer Snap-Tite Couplers VHN-8 Nipple Hose, VHN-8 Nipple Reverse Cylinder, VHC-8 Nipple Reverse Cylinder 90 degree fitting.

7.6.3.2 Two (2) crimp-type hose fittings with male JIC 370 threads. One (1) to mate with swivel and the other to mate with quick coupler.

7.6.3.3 One (1) JIC-370 – swivel – 90 degree elbow/male JIC 370.

7.6.3.4 One (1) adaptor to mate bank valve port to JIC swivel.

VENDOR QUESTION:

7.10 Is another type paint process acceptable?

RESPONSE: This is a non-mandatory. A plural component epoxy primer and plural component urethane top coat system may be bid. List as exception with letter attached.

PREBID ADDENDUM NO. 1
7012EC07

10 FOOT OR 11 FOOT POWER REVERSIBLE SNOWPLOW

CHANGES TO BIDDER'S EVALUATION REPORT:

FROM:

CHANGE "NOTE TO BIDDER" – Last Sentence Only

FAILURE TO SUBMIT THIS REPORT, COMPLETE IN ITS ENTIRETY, MAY SUBJECT THE BIDDER TO DISQUALIFICATION.

TO:

CHANGE "NOTE TO BIDDER" – Last Sentence Only

FAILURE TO SUBMIT THIS REPORT, COMPLETE IN ITS ENTIRETY, SHALL SUBJECT THE BIDDER TO DISQUALIFICATION.

X7.1.3 Remains as written.

X7.1.7 Remains as written

FROM:

X7.1.10 Reinforced at top and bottom edges? YES NO
Top of moldboard reinforced with integrally structural channel? YES NO
Size of channel:
Bottom angle x x angle gusseted

TO:

X7.1.10 Reinforced at top and bottom edges? X YES NO
Top of moldboard reinforced with integrally structural angle? X YES NO
Size of angle: 3-1/2" x 2-1/2" x 3/8"
Bottom angle: 4" x 4" x 3/4" angle gussoted

DELETE:
X7.6.3 THROUGH AND INCLUDING X7.6.3.3

VENDOR QUESTION

Add

X7.10 Will you be using another type of paint process YES NO

Are you using a plural component epoxy primer and plural component urethane top coat System YES NO

Have you listed as an exception with letter attached YES no



LH JONES
E Q U I P M E N T

January 4, 2012

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
PO Box 50130
Charleston, WV 25305-0130

As part of response to
Request for Quotation
No.: 7012EC07

RE: Request for Quotation No. 7012EC07
Exception to Specifications

Following are the exception(s) to specifications for the Valk snowplow

- 7.10 Paint will be a plural component epoxy primer and plural component urethane top coat as per the attached letter.
- 7.10.2 Plow front will be painted with same plural component epoxy primer and plural component urethane top coat if desired.

LH Jones Equipment Co.



SHEBOYGAN PAINT COMPANY

Date: October 21, 2010

To: Bob Lang, Valk Manufacturing

From: Bruce Heffner, Sheboygan Paint

Subject: Paint Performance Statement

The Sheboygan plural component epoxy primer and plural component urethane top coat systems, when applied to properly prepared substrate, will equal or exceed the physical and weathering properties of powder coating.

This premium grade environmentally compliant low carbon foot print paint system provides the direct to metal corrosion barrier of an epoxy primer with the superb intercoat adhesion required for the urethane topcoat with its superior gloss retention, fade resistance, salt spray values, impact and chip resistance.

Sincerely,

Bruce Heffner
Sheboygan Paint
Senior Sales Representative

1439 North 25th Street, Sheboygan, WI 53081 / 920-458-2157 / Fax 920-458-5620

E-mail: info@shebpaint.com / www.shebpaint.com