



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 60130  
 Charleston, WV 25305-0130

**Request for Quotation**

RFQ NUMBER
7012C004

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
PAUL REYNOLDS 304-558-0468

VENDOR

RFQ COPY  
 TYPE NAME/ADDRESS HERE  
 Arrow Safety Device Co.  
 123 Dixon St.  
 Selbyville, DE. 19975

SHIP TO

DIVISION OF HIGHWAYS  
 EQUIPMENT DIVISION  
 VARIOUS LOCALES AS INDICATED  
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
09/02/2011	Per Contract	Best Way	Destination	See Contract
BID OPENING DATE: 09/28/2011		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001		EA		120-50	# 117.02	# 14042.40
LIGHTS, BEACON AND SIGNAL (MARINE)  REQUEST FOR QUOTATION  OPEN END CONTRACT  THE WEST VIRGINIA STATE PURCHASING DIVISION FOR THE AGENCY THE WEST VIRGINIA DIVISION OF HIGHWAYS IS SOLICITING BIDS FOR AN OPEN END CONTRACT TO PROVIDE LED BEACONS PER THE ATTACHED SPECIFICATIONS.  TECHNICAL QUESTIONS CONCERNING THIS SOLICITATION MUST BE SUBMITTED IN WRITING TO PAUL REYNOLDS IN THE WEST VIRGINIA STATE PURCHASING DIVISION VIA MAIL AT THE ADDRESS SHOWN IN THE BODY OF THIS RFQ, VIA FAX AT 304-558-2596, OR VIA EMAIL AT PAUL.REYNOLDS@WV.GOV. DEADLINE FOR ALL TECHNICAL QUESTIONS IS 09/23/2011, AT THE CLOSE OF BUSINESS. ANY TECHNICAL QUESTIONS RECEIVED WILL BE ANSWERED BY FORMAL ADDENDUM TO BE ISSUED BY THE PURCHASING DIVISION AFTER THE DEADLINE HAS LAPSED.  EXHIBIT 3  LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE UPON AWARD AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE						

RECEIVED  
 2011 SEP 28 PM 12:07  
 WV PURCHASING DIVISION

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE	TELEPHONE	DATE	
Robert Winslow	800-327-2514 x 205	9/26/11	
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE	
Sales	26-3237023		

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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ADDRESS FOR THE RESPONSE TO ATTENTION OF
PAUL REYNOLDS 104-558-0460

RFQ COPY

TYPE NAME/ADDRESS HERE

Arrow Safety Device Co.  
 123 Dixon St.  
 Selbyville, DE. 19975

DIVISION OF HIGHWAYS  
 EQUIPMENT DIVISION  
 VARIOUS LOCALES AS INDICATED  
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
09/02/2011	See Contract	Best Way	Destination	See Contract

BID OPENING DATE: 09/28/2011 BID OPENING TIME: 01:30PM

UNR	QUANTITY	UOP	QAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY</p>						

SIGNATURE: <i>Robert Windsor</i>		TELEPHONE: 800-327-2514 x205	DATE: 9/26/11
TITLE: Sales	FAX: 26-323 7623	ADDRESS CHANGES TO BE NOTED ABOVE	

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**Request for Quotation**

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ADDRESS CORRESPONDENCE TO ATTENTION OF
PAUL REYNOLDS 304-558-0468

RFQ COPY  
 TYPE NAME/ADDRESS HERE

Arrow Safety Device Co.  
 123 Dixon St.  
 Selbyville, DE. 19975

DIVISION OF HIGHWAYS  
 EQUIPMENT DIVISION  
 VARIOUS LOCALES AS INDICATED  
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
09/02/2011	Sec Contract	Best Way	Destination	Sec Contract
BID OPENING DATE: 09/28/2011		BID OPENING TIME: 01:30PM		

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 05/26/2009</p> <p>EXHIBIT 4</p> <p>LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST VIRGINIA. IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSA</p>						

SIGNATURE		TELEPHONE		DATE
Robert Windham		800-327-2514 x 205		9/26/11
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE		
Sales	26-3237023			

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ADDRESSEE CORRESPONDENCE TO ATTENTION OF
PAUL REYNOLDS 804-558-0468

RFQ COPY  
 TYPE NAME/ADDRESS HERE  
 Arrow Safety Device Co.  
 123 Dixon St.  
 Selbyville, DE. 19975

DIVISION OF HIGHWAYS  
 EQUIPMENT DIVISION  
 VARIOUS LOCALES AS INDICATED  
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DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
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BID OPENING DATE: 09/28/2011		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	DATE NO	ITEM NUMBER	UNIT PRICE	AMOUNT
SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY MANNER.  REV. 3/88  PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.  NOTICE  A SIGNED BID MUST BE SUBMITTED TO:  DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130  THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:  SEALED BID  BUYER: PAUL REYNOLDS FILE 33  RFQ. NO.: 7012C004						

SIGNATURE <i>Robert W. ...</i>		TELEPHONE 800-327-2514 x205	DATE 9/26/11
TITLE <i>Salix</i>	FEIN 26-323 7023	ADDRESS CHANGES TO BE NOTED ABOVE	

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ADDRESS CORRESPONDENCE TO ATTENTION OF  
 PAUL REYNOLDS  
 304-558-0468

RFQ COPY

TYPE NAME/ADDRESS HERE

Arrow Safety Device Co.  
 123 Dixon St.  
 Selbyville, DE. 19975

DIVISION OF HIGHWAYS  
 EQUIPMENT DIVISION  
 VARIOUS LOCALES AS INDICATED  
 BY ORDER

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09/02/2011	Per Contract	Bestway	Destination	See Contract
BID OPENING DATE: 09/28/2011		BID OPENING TIME: 01:30PM		

LINE	QUANTITY	UOP	QTY No	ITEM NUMBER	UNIT PRICE	AMOUNT
BID OPENING DATE:				09/28/2011		
BID OPENING TIME:				01:30 P.M.		
PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:						
				302-856-1549		
CONTACT PERSON (PLEASE PRINT CLEARLY):						
				Bob Windsor		
***** THIS IS THE END OF RFQ 7012C004 ***** TOTAL:						# 14042.40

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: Robert Windsor TELEPHONE: 800-327-2574 x205 DATE: 9/26/11

TITLE: Sales FEIN: 26-3237023 ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



AUTOMOTIVE MANUFACTURERS EQUIPMENT COMPLIANCE AGENCY, INC.

NOTICE OF EQUIPMENT COMPLIANCE

This notice verifies that the item described below has been tested by an accredited laboratory and has been found to be in compliance with the jurisdictional standard(s) listed below, where applicable. The issuance of this notification does not date or imply any endorsement or recommendation of the item described below.

NOTIFICATION NUMBER: 040639

TEST REPORT DATE: JULY 26, 2004

EXPIRATION DATE: JANUARY 1, 2008

APPLICANT: STAR HEADLIGHT & LANTERN  
455 ROCHESTER ST.  
AVON, NY 14414

ITEM: "255HTCM/256HTC" -- CLASS 1 OR CLASS 2 EMERGENCY 360-DEGREE STROBE LAMP WITH 4 OR 6 INCH LENS - BLUE, RED, WHITE OR YELLOW IN COLOR

USE: ON AUTHORIZED EMERGENCY MAINTENANCE, SERVICE AND OTHER VEHICLES AUTHORIZED TO DISPLAY FLASHING WARNING LAMPS

NOTE: BLUE, WHITE AND YELLOW ARE CLASS 1  
NOTE: RED IS CLASS 2 ONLY.

JURISDICTIONAL COMPLIANCE STANDARD(S)  
IDENTICAL TO: SAE J1318 (MAY08)

MARKINGS: LENS: SAE W5-2 2002 (OR W5-1) 255HTCM (OR HTC)  
STAR HEADLIGHT & LANTERN  
HOUSING: (NONE)

TEST LAB: CALCOAST  
REPORT NUMBER: 040622-01G

  
Executive Director

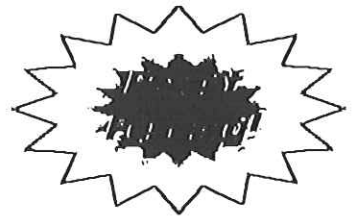
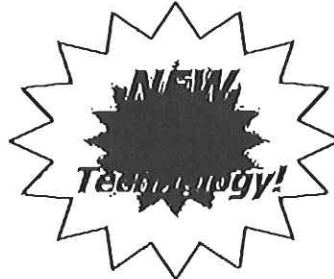
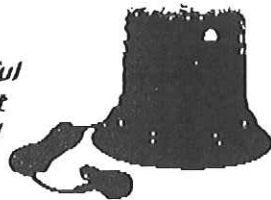
# Star Warning Systems®

LED BEACONS

## 255H8TL & 255HTL Series Star Halo™ LED Beacons



Available with  
the most powerful  
vacuum magnet  
in the industry!



### Specs & Features:

- Lightweight polycarbonate, universal flange base:  
3-hole permanent mount  
1" pipe mount  
Optional vacuum magnetic mount with cigarette plug adapter
- Durable polycarbonate, Twist On/Off Lens
- 24 Customer selectable flash patterns
- Cigarette plug with On/Off Switch and Pattern Select Switch
- S-LINK SYSTEM™ synchronizing capability with other STAR LED units
- High/Low Intensity – Manual or Automatic
- Extremely low current draw
- Completely encapsulated circuit for increased weather and shock resistance
- Dimensions: (Short Dome): 4-3/4" tall x 6-13/32" dia.  
(Tall Dome): 6-11/16" tall x 6-13/32" dia.
- Voltage: 12V-24V DC
- Amp Draw: 0.6 Amps @ 12V DC, 0.3 Amps @ 24V DC
- Lens Colors: Amber, Blue, Clear, Green, Red



### Model Numbers / Descriptions: (classifications for AMBER only)

- 255H8TALV: SAE Class I, California Title 13, Ultra High Intensity LEDs, vacuum magnetic mount, tall lens w/Dust Cover
- 255H8TAL: SAE Class I, California Title 13, Ultra High Intensity LEDs, flange mount, tall lens w/Dust Cover
- 255H8TCLV: SAE Class I, Ultra High Intensity LEDs, vacuum magnetic mount, tall lens
- 255H8TCL: SAE Class I, Ultra High Intensity LEDs, flange mount, tall lens
- 255H8TSLV: SAE Class I, Ultra High Intensity LEDs, vacuum magnetic mount, short lens
- 255H8TSL: SAE Class I, Ultra High Intensity LEDs, flange mount, short lens
- 255HTCLV: SAE Class I, High Intensity LEDs, vacuum magnetic mount, tall lens
- 255HTCL: SAE Class I, High Intensity LEDs, flange mount, tall lens
- 255HTSLV: SAE Class II, High Intensity LEDs, vacuum magnetic mount, short lens
- 255HTSL: SAE Class II, High Intensity LEDs, flange mount, short lens



PROUDLY DESIGNED AND  
ASSEMBLED IN THE U.S.A.  
An ISO 9001:2008 Certified Company

## Star Headlight & Lantern Co., Inc.

455 Rochester Street Avon, NY 14414

Phone: 585-226-9787 FAX: 888-478-2797



www.starheadlight.com



RFQ No: 7012C004

STATE OF WEST VIRGINIA  
Purchasing Division

**PURCHASING AFFIDAVIT**

West Virginia Code §6A-3-10a states; No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor, or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

**DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, Limited Liability Company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentally established by a county or municipality; any separate corporation or instrumentally established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**EXCEPTION:** The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

**WITNESS THE FOLLOWING SIGNATURE**

Vendor's Name: Arrow Safety Device Co.

Authorized Signature: Robert Windsor Date: 9/26/11

State of Delaware

County of Sussex to-wit:

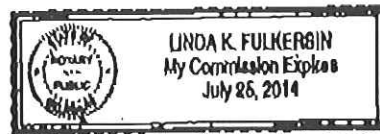
Taken, subscribed, and sworn to before me this 26<sup>th</sup> day of September, 2011.

My Commission expires 7/25/2014, 20  .

AFFIX SEAL HERE

NOTARY PUBLIC

*[Handwritten Signature]*



Purchasing Affidavit (Revised 12/16/09)