

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

## Request for Quotation

REQ NUMBER 7012C003

ADDRESS CORRESPONDENCE TO ATTENTION OF: PAUL REYNOLDS

304-558-0468

DIVISION OF HIGHWAYS S H P EQUIPMENT DIVISION VARIOUS LOCALES AS INDICATED BY ORDER To

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Communication Service, Inc. 12403 MacCorkle Avenué Charleston, W 25315

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## GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.

3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division

and have paid the required \$125 fee.

- 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
- 5. Payment may only be made after the delivery and acceptance of goods or services.
- 6. Interest may be paid for late payment in accordance with the West Virginia Code.
- 7. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 10. The laws of the State of West Virginia and the Legislative Rules of the Purchasing Division shall govern the purchasing process.
- 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 12. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
- 13. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 14. CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.
- 15. LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
- 16. ANTITRUST: In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

#### INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
- 2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
- 5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



RFQ COPY

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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

# Request for Guotation 7012C003

PAUL REYNOLDS 304-558-0468

ADDRESS CORRESPONDENCE TO ATTENTION OF

SHIP TO

DIVISION OF HIGHWAYS EQUIPMENT DIVISION VARIOUS LOCALES AS INDICATED BY ORDER

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State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130 Charleston, WV 25305-0130

## Request for Guotation 7012C003

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DIVISION OF HIGHWAYS EQUIPMENT DIVISION VARIOUS LOCALES AS INDICATED BY ORDER

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#### Request for BEQNUMBER Quotation

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ADDRESS CHANGES TO BE NOTED ABOVE

FREIGHTTERMS F.O.B, DATE PRINTED TERMS OF SALE SHIP VIA 08/19/2011 BID OPENING DATE: BID OPENING TIME 01:30PM09/07/2011 ITEM NUMBER UNIT PRICE AMOUNT QUANTITY UOP. LINE THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED: SEALED BID FILE 33 PAUL REYNOLDS BUYER: 7012C003 RFQ. NO.: 09/07/2011 BID OPENING DATE: 01:30 P.M. BID OPENING TIME: PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: 304-949-4160 CONTACT PERSON (PLEASE PRINT CLEARLY): Donna Thaxton THIS IS THE END OF RFQ 7012C003 \*\*\*\*\* TOTAL: \*\*\*\* SEE REVERSE SIDE FOR TERMS AND CONDITIONS DATE TELEPHONE SIGNATURE

FEIN

#### WHELEN SUPER-LED® LIGHT BAR OR EQUAL CONTRACT 7012C003

#### I. PURPOSE AND SCOPE:

The purpose of this Request for Quotation No. 7012C003 and resulting contract ("Contract") between West Virginia Department of Transportation, Division of Highways ("DOH") and the winning vendor ("Vendor") is to provide LED Light bars as required by the WV DOH.

#### II. GENERAL REQUIREMENTS:

- Exhibit A provides a list of part numbers that must be provided.
   Exhibit A must be completed for evaluation purposes. Exhibit A is Only a partial list of parts that may be required by DOH.
- 2. Upon request vendor will provide proof of all mandatory requirements.

#### III. PRICING:

- This Contract shall be awarded based on a single price. Exhibit A.
- 2. This Contract shall be limited to the single item listed.
- 3. Vendor shall submit the Bid Evaluation Price Chart, attached hereto and incorporated herein by reference as Exhibit A, to allow bid evaluation. The Vendor should insert the manufacturer's discounted unit price in the space provided. The Vendor should then multiply the estimated quantity by the discounted unit price to obtain the total discounted price to agency.

#### IV. ORDERING INFORMATION:

 Parts orders against this contract may be placed by the DOH Equipment Division and any other DOH District locations. A list of the current DOH locations is attached as Exhibit B. Orders may be placed by telephone and/or facsimile.

#### **V. DELIVERY REQUIREMENTS:**

- 1. Vendor must ship all items to DOH under this Contract FOB DESTINATION.
- 2. DOH will pay freight charges only if DOH request 24 hour delivery.
- 3. Vendor shall deliver the goods to the DOH locations as requested by DOH. A list of the DOH locations is attached hereto and incorporated herein by reference as Exhibit B. DOH reserves the right to change DOH locations or request delivery to another location at no additional charge after notifying Vendor of the new location and requesting delivery thereto.
- 4. Delivery is an integral part of this contract and Vendor's failing to comply with the delivery terms will be grounds for submission of a WV-82 Form officially notifying the Purchasing Division and the Vendor of unsatisfactory performance.

- Vendor's failure to obtain prior approval from DOH for changes to delivery schedules or to deliver the goods in a timely manner may be grounds for cancellation of this Contract.
- Vendor must ship orders promptly upon receipt and delivery must be made within three (3)
  business days of receipt of an order. Vendor shall not require that a certain order quantity be
  met prior to shipping DOH orders.
- 7. If Vendor cannot deliver the goods ordered within three working days then Vendor shall immediately notify DOH of the anticipated delivery date. If DOH finds the delivery date unacceptable then DOH may purchase the needed items on the open market with approval from the DOH Equipment Division Director, the DOH District Equipment Supervisor, or a designee of either. Any open market purchase made hereunder shall be in accordance with the laws, rules, and regulations, of the Department of Administration, Purchasing Division.
- DOH is not responsible for any restocking charge on items that are returned to Vendor as
  faulty or for failure to confirm to the required specifications. In all other instances, DOH will
  only pay restocking fees if DOH, in its sole discretion, believes that such a charge is
  warranted.
- All deliveries must be conspicuously marked with the DOH Purchase Order Number. Any goods delivered without this information may be returned to Vendor at Vendor's expense.

#### VI. PAYMENT:

- The State of West Virginia currently utilizes a Visa purchasing card program. The
  State of West Virginia Visa purchasing card is the preferred method of payment, but other
  methods of payments may be utilized from time to time at the sole description of DOH. The
  successful vendor must accept the State of West Virginia Visa purchasing card for payment
  of all orders placed under this Contract.
- Vendor must supply a credit receipt, sales receipt, or cash register receipt to DOH after Payment has been made.
- Payment shall be made after DOH has received and accepted the goods being delivered.
   Vendor shall not charge the State of West Virginia Visa purchasing card until goods are received and accepted by DOH.

#### VII. MISCELLANEOUS:

- All warranty claims that require field service shall be performed by Vendor at no cost to DOH.
- Vendor shall furnish any technical engineering service which might be needed in the proper installation of these parts at no extra cost to the DOH.
- 3. Vendor shall comply with all federal, state, and local laws, rules and regulations.
- 4. Concurrently with each shipment, Vendor shall forward a proper and current Material Safety Date Sheet ("MSDS") to the DOH Equipment Division in Buckhannon, WV. Vendor shall also furnish the State of West Virginia and/or any of its other agencies with Additional MSDS as requested.

- Vendor shall assume all liability and costs for failures and downtime that result from DOH use of Vendor's products.
- 6. This Contract will be awarded complete and not split.
- 7. Vendor must guarantee that it will maintain adequate stock to supply the needs of DOH at all times.

PLEASE SEE ATTACHED SPECIFICATIONS

## SPECIFICATIONS FOR A WHELEN SUPER-LED® LIGHTBAR OR EQUAL

The emergency vehicle lightbar must be a Whelen Justice Series Lightbar, or equal as specified below. The product being bid must meet all current "S.A.E." requirements for this type and use of warning device, and be certified by an AMECA-accredited testing lab to meeting these requirements in the appropriate specified safety colors.

| 1.00 | BASIC STRUCTURAL DESIGN OF LIGHTBAR:  | YES | NO |
|------|---|-----|----|
| 1.01 | The lightbar shall be designed for advanced aerodynamic efficiency.   |     |    |
| 1.02 | The lightbar must be $56.25$ inches ( $\pm 2$ inches) in length with a maximum height of $2.25$ inches and a maximum depth of $12$ inches.  |     |    |
| 1.03 | The main structural material shall be of heavy gauge extruded aluminum and shall be designed with dual vertical supports to allow superior structural strength (no sagging). The black polycarbonate base shall mount over the extruded aluminum support. The dome covers must screw into the polycarbonate base. The use of clips is unacceptable because they fail with time. |     |    |
| 2.00 | CONSTRUCTION OF OUTER DOMES:  |     |    |
| 2.01 | There shall be four dome sections on the 56 inch lightbar, and each section must be completely sealed to provide a weather-tight seal. The domes shall mount to the polycarbonate base. Light bars that utilize clips or clamps are not acceptable since they may corrode or loose tension over time and fly off.   |     |    |
| 2.02 | Each dome must be easily replaceable without removing the lightbar from the roof of the vehicle.  |     |    |
| 2.03 | The light through domes shall not be blocked and shall be of equal intensity to the viewer from the front, rear, or sides.  |     |    |
| 2.04 | The domes shall be clear in color with optional colored outer domes available.  |     |    |

2.05 The domes must have a sealant "hard coating" applied during production to maximize the durability of the lens.

#### 3.00 INTERNAL COMPONENT SYSTEMS:

- 3.01 The lightbar shall contain one (1) control module I/O board which shall contain all the electronics required to operate all internal lightheads. This single module is required for ease of servicing the lightbar. Lightbars with multiple I/O boards or those that require replacement of LED board assemblies are unacceptable. All internal components such as lamp modules, and I/O modules shall be modular in design for ease of replacement without removing the lightbar from the roof of the vehicle. The I/O module shall be 100% solid state with built-in reverse-polarity protection and output-short protection. They shall operate from 10-16 VDC with no degradation in Flash rate, and shall operate through a temperature range of -30 degrees Celsius to 60 degrees Celsius.
- 3.02 All internal lightheads must be Phosphor converted Amber LEDs (Generation 3.5 Super-LEDs) which provide maximum intensity and long, stable life. There must be a multiple of LED lightheads to choose from.
- The lightbar's primary warning shall have a maximum of 3.03 four (4) linear LED modules [1 in each corner] with only the four corner modules. Lightbars that utilize more than four modules to meet SAE Class I requirements are not acceptable. A copy of the Testing Lab or AMECA Certificate confirming that the lightbar conforms to SAE Class 1 requirements is required with this bid. Failure to submit this documentation will disqualify the bidder. Lightbars that do not use Linear LEDs as primary warning are not acceptable. The lightbar shall have linear LED modules in the four corners. Each Linear-LED corner module shall contain Super-LEDs mounted in the parabolic center of a single "removable" highly mirrored reflector for maximum light output. Corner light modules that utilize multiple reflectors or mirrors are not acceptable since they do not provide a true, even light spread. The Linear-LEDs shall be mounted in a straight line and have a single diffuser panel collimator mounted in front of them for maximum light output. The removable reflector must contain the LEDs and

|      |  | YES | NO |
|------|--|-----|----|
|      | allow for removal of each individual lighthead for ease of changing the light configuration. Lightbars that require the removal of large multi-LED panels to replace / reconfigure a lighthead are not acceptable. The lightbar must contain a minimum of eight (8) CON3 Super-LED panels or equal (4 Front Center / 4 Rear Center). Each CON3 module must contain a maximum of three (3) Super-LEDs and must be supplied with a removable optical filter that disperses the light The LED panel must be mounted within the lightbar. System in which the LED panel/lens assembly makes up the outside configuration of the lightbar are not acceptable. |     | (  |
| 3.04 | The lightbar must contain:   |     |    |
|      | To the Front: Two (2) Amber Linear6 corners or equal Four (4) Amber CON3 or equal  |     | 0  |
|      | To the Rear: Two (2) Amber Linear6 corners or equal Four (4) Amber CON3 or equal   |     |    |
| 4.00 | EXTERNAL CABLE:  |     |    |
| 4.01 | There shall be two (2) cables exiting the lightbar on the passenger side. Each cable shall be heavy duty water resistant: (1) 4 conductor, 14 gauge power and ground cable (one pair controls front operation and the second set controls rear operation); and one 3 conductor 22 gauge cable for Scan-Lock and pattern override feature. The external cable shall be a minimum of 17 feet.  |     |    |
| 5.00 | MOUNTING KIT:  | 2   |    |
| 5.01 | The mounting kit shall be permanent mount.   |     |    |
| 6.00 | WARRANTY   |     |    |
| 6.01 | The system shall be warranted by the manufacturer to the user directly to be free from defects of material or workmanship for a period of 24 months from date of purchase (no warranty is offered on optical plastic parts). LED's shall be warranted for a period of five years. Written proof of this warranty by the manufacturer must  |     |    |

|      |  | YES | МО |
|------|--|-----|----|
|      | Be furnished by the bidder and attached to the bid.  |     |    |
| 6.02 | The manufacturer shall provide a twenty-four (24) month warranty on both parts and factory labor. This shall include forty-eight (48) hour factory turnaround repair service. Out-of-warranty product shall receive the same quality service and be repaired at a flat service rate of \$75.00, which includes shipping/handling fee for each unit returned (excluding new or necessary hardware such as lenses, flash tubes, etc.). | -   | _/ |
| 6.03 | The successful bidder must be the manufacturer or an authorized stocking distributor for Lightbar being bid and have in stock sufficient quantities of service parts to maintain the needs of the department within forty-eight (48) hours after call.   |     |    |

Quality Reference: Whelen Justice Bar JE2AMB, (8) CON3s. Or Equal

### EXHIBIT A: BID EVALUATION PRICE CHART

SINGLE ITEM PRICE 942.50

| Item |                 |   | Estimated | Discounted | Total Discounted |
|------|-----------------|---|-----------|------------|------------------|
| No.  | No.             |   | Quantity  | Unit Cost  | Cost to Agency   |
| 1    | LED BAR LIGHT   |   | 50        |            |                  |
|      | Signal 2564 LED |   |           | 942.50     | 47,12500         |
|      |                 |   |           |            |                  |
|      | GRAND TOTAL     | _ |           |            |                  |
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|      | 10              |   |           |            |                  |
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#### EXHIBIT B: DIVISION OF HIGHWAYS LOCATIONS

Equipment Division

WV Division of Highways
PO Box 610

Buckhannon, WV 26201

ATTENTION: Kevin Riley (FOUR COPIES)

WVDOT/Division of Highways D-1 1340 Smith St. Charleston, WV 25301 Attn: Bob Heckert

WVDOT/Divison of Highways D-2 Po. Box 880 Huntington, WV 25712 Attn: Barbara King

WVDOT/Division of Highways D-3 626 Depot St. Parkersburg, WV 26101 Attn: Beverly Myers

WVDOT/Division of Highways D-4 P.O. BOX 2570 Clarksburg, WV 26301 Attn: John Bartlett

WVDOT/Division of Highways D-5 PO BOX 99 BURLINGTON, WV 26710 Attn: Laranda Baldwin

WVDOT/Division of Highways D-6 1 DOT Drive. Moundsville, WV 26041-2353 Attn: Carol Ryan WVDOT/Division Highways D-7 Drawer 1228 Weston, WV 26452 Attn: Melissa Jordan

WVDOT/Division of Highways D-8 PO Box 1516 Elkins, WV 26241 Attn: Debbie Barnett

WVDOT/Division of Highways D-9 103 ½ Church Street Lewisburg, WV 24901 Attn: Sherry Bostic

WVDOT/Division of Highways D-10 270 Hardwood Lane Princeton, WV 24740 Attn: Tommy Camden



NEW Mi-Tech Plus LED Technology

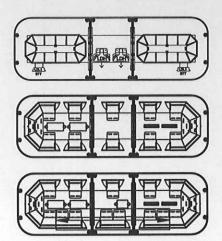
### STAR RAZOR® LIGHTBARS - 46" EMERGENCY PACKAGES



#### 2464LED-TOW

Lenses and filters are available in red, blue, amber, green, and clear. A BLACK plastic, low profile, direct roof mount kit is standard and included (820-39-PB). A traffic director control unit is included with lightbars containing a traffic director assembly

#### **Standard Models:**



#2464LED-TOW M-Tech Plus™ LED lightbar with 64 LEDs, two rear halogen worklights, two LED stop/tail/turn lights

#2410LED Fourteen M-Tech® LED heads, two alley lights

#2411LED Seventeen M-Tech® LED heads, two alley lights, Amber

M-Tech® LED Traffic Director

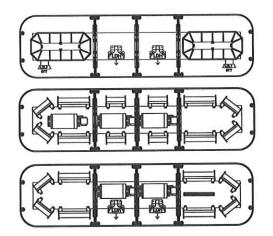


## STAR RAZOR® LIGHTBARS - 56" EMERGENCY PACKAGES



#### 2564LED-TOW

#### **Standard Models:**



#2564LED-TOW M-Tech Plus™ LED lightbar with 64 LEDs, two rear halogen worklights, two LED stop/tail/turn lights

#2500SL Four 7" linear strobe heads, eight 4.5" linear strobe heads, two 4-head strobe packs, two rear work lights

#2510SL Four 7" linear strobe heads, four 4.5" linear strobe heads, two 4-head strobe packs, two rear work lights

To view all STAR RAZOR® LIGHTBARS or request a custom lightbar design kit, please contact us at www.starheadlight.com SAE Class 1 & California Title 13 approved when properly configured





#### TERMS and ORDERING INFORMATION

SALES POLICY:

All SVP products are sold through distributors. Possession of our catalog and/or price list does not constitute

our offer to sell to or the right to purchase directly from SVP.

PRICING:

Prices are subject to increase, without prior notification, based on Signal Vehicle Products current selling price at the time of shipment.

Taxes are not included in the price list. Signal Vehicle Products will add all applicable taxes to the invoice where required by law.

Minimum purchase order - \$100.00. Minimum parts order - \$25.00. A service charge of \$10.00 will be added to all orders not meeting minimum requirements.

A service charge of \$10.00 will be added to all air shipment orders. Prepaid freighton orders over \$1000.00 net involce. This offer is limited to SVP standard ground shipping to a single address within the continental U.S. An additional cost will be applied to expedited orders,

shipments delivered by customer-specified carriers, and shipments to Alaska and Hawaii.

PAYMENT:

Payment terms, for distributors with open account status, are NET 30 from date of invoice. Invoices not paid in full when due

are subject to past due interest charges.

DAMAGE CLAIMS:

Claims for damage or loss in transit must be filed by the distributor against the carrier. Claims for shortages in shipment must

be filed, in writing, with SVP no more than 10 days from receipt of shipment.

**DELIVERY:** 

SVP will make every effort to deliver ordered merchandise on the date requested by the distributor. SVP shall not be liable for any damages to the distributor arising out of delayed shipments where the

delivery circumstances are beyond the control of SVP.

RETURNS:

All returned merchandise is subject to inspection. Any merchandise not returned in new and saleable condition will be

returned to the distributor and no credit will be issued. All returns are subject to a 15% restocking fee.

INSTALLATION:

Installation of the equipment is the sole responsibility of the buyer. The use of magnetically mounted equipment on the exterior

of moving vehicles is at the sole discretion of the user. Alterations to the magnet surface will void the warranty.

WARRANTY:

The manufacturer warrants each new product, under normal use, against factory defects in material and workmanship for one year after the date of purchase. The owner will be responsible for returning to the Service Center any defective item(s) with the transportation costs prepaid. The manufacturer will, without charge, repair or replace at its option, products, or part(s), which its inspection determines to be defective. Repaired or replacement item(s) will be returned to the purchaser with transportation costs prepaid from the service point. A copy of the purchaser's receipt must be returned with the defective item(s) in order to qualify for the warranty coverage. Exclusions from this warranty include, but are not limited to, bulbs, strobe tubes, domes, and/or the finish. This warranty shall not apply to any light, which has been altered, such that in the manufacturer's judgment, the performance or reliability has been affected, or if any damage has resulted from abnormal use or service. This warranty does not apply to defect or damage occurring as a result of disaster, accident, abuse, misuse, lightning, power surges, or failure to follow instructions in any enclosed manuals. Any damage or defects occurring as a result of any unauthorized service or repairs by unauthorized persons shall be excluded from this warranty. There are no warranties expressed or implied (including any warranty of merchantability or fitness), which extend this warranty period. The loss of use of the product, loss of time, inconvenience, commercial loss or consequential damages, including costs of any labor, are not covered. The manufacturer reserves the right to change the design of the product without assuming any obligation to modify any product previously manufactured. This warranty gives you specific legal rights. You might also have additional rights which may vary from state to state. Some states do not allow limitations on how long an implied warranty lasts. Some states do not allow the exclusion or limitation of incidental or consequential damages. Therefore, the above limitation(s) or exclusion(s) may not apply to you.

ng beecon failures can be traced to wiring and battery mpting any service on the circuit itself, please be sure to

NOTE: Bulbs and flash tubes are not covered under warranty. Speakers are not covered against water damage.

MAILING

PROUDLY MADE IN THE U.S.A.

455 Rochester Street Avon, NY 14414

455 Rochester Street

SHIPPING

PHONE 585-226-9025

Avon, NY 14414

FAX 888-478-2797

PHONE 585-226-9500

FAX 585-226-2029

### State of West Virginia

### VENDOR PREFERENCE CERTIFICATE

Certification and application\* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

| 1.                   | Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,   |
|----------------------|--|
|                      | Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,  |
|                      | Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,   |
| 2.                   | Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,   |
| 3,                   | Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or, |
| 4.<br>XX             | Application is made for 5% resident vendor preference for the reason checked:  Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,  |
| 5.                   | Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,   |
| 6,                   | Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.  |
| requirer<br>against  | understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the ments for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penally such Bidder in an amount not to exceed 5% of the bid amount and that such penally will be paid to the contracting agency cted from any unpaid balance on the contract or purchase order.  |
| authoriz<br>the requ | mission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and<br>ses the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid<br>aired business taxes, provided that such information does not contain the arnounts of taxes paid nor any other information<br>of by the Tax Commissioner to be confidential.   |
| and acc              | penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true<br>curate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate<br>is during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.   |
| Bidder:              | Communication Service, Inc. Signed: Lloria Sharton   |
| Date:                | Title: Office Manager  |

\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.