



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**Request for  
 Quotation**

RFQ NUMBER  
**6611C026**

PAGE  
**1**

ADDRESS CORRESPONDENCE TO ATTENTION OF  
**BUYER 33  
 304-558-2402**

VENDOR

**RFQ COPY  
 TYPE NAME/ADDRESS HERE**  
 NORTH AMERICAN SALT CO  
 9900 WEST 109TH ST #100  
 OVERLAND PARK, KS 66210  
 (800) 323-1641

SHIP TO

**DIVISION OF HIGHWAYS  
 VARIOUS LOCALES AS INDICATED  
 BY ORDER**

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
06/05/2011				

BID OPENING DATE: <b>06/29/2011</b>	BID OPENING TIME: <b>01:30PM</b>
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LINE	QUANTITY	UOP	QTY. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001				775-45		
<p><b>ROAD MAINTENANCE SALT</b></p> <p style="text-align: center;"><b>MANDATORY PRE-BID</b></p> <p>A MANDATORY PRE-BID WILL BE HELD ON JUNE 15, 2011, 10:00 A.M. AT 2019 WASHINGTON STREET E, CHARLESTON, WV 25305, ALL INTERESTED PARTIES ARE REQUIRED TO ATTEND THIS MEETING. FAILURE TO ATTEND THE MANDATORY PRE-BID MEETING SHALL RESULT IN THE DISQUALIFICATION OF THE BID. NO ONE PERSON MAY REPRESENT MORE THAN ONE REPRESENT MORE THAN ONE BIDDER.</p> <p>AN ATTENDANCE SHEET WILL BE MADE AVAILABLE FOR ALL POTENTIAL BIDDERS TO COMPLETE. THIS WILL SERVE AS THE OFFICIAL DOCUMENT VERIFYING ATTENDANCE AT THE MANDATORY PRE-BID. FAILURE TO PROVIDE YOUR COMPANY AND REPRESENTATIVE NAME ON THE ATTENDANCE SHEET WILL RESULT IN DISQUALIFICATION OF THE BID. THE STATE WILL NOT ACCEPT ANY OTHER DOCUMENTATION TO VERIFY ATTENDANCE. THE BIDDER IS RESPONSIBLE FOR ENSURING THEY HAVE COMPLETED THE INFORMATION REQUIRED ON THE ATTENDANCE SHEET. THE PURCHASING DIVISION AND THE STATE AGENCY WILL NOT ASSUME ANY RESPONSIBILITY FOR A BIDDER-S FAILURE TO COMPLETE THE PRE-BID ATTENDANCE SHEET. IN ADDITION, WE REQUEST THAT ALL POTENTIAL BIDDERS INCLUDE THEIR E-MAIL ADDRESS AND FAX NUMBER.</p> <p>ALL POTENTIAL BIDDERS ARE REQUESTED TO ARRIVE PRIOR TO THE STARTING TIME FOR THE PRE-BID. BIDDERS WHO ARRIVE LATE, BUT PRIOR TO THE DISMISSAL OF THE TECHNICAL PORTION OF THE PRE-BID WILL BE PERMITTED TO SIGN IN. BIDDERS WHO ARRIVE AFTER CONCLUSION OF THE TECHNICAL</p>						

**RECEIVED**

JUN 9 2011

MAINTENANCE DIVISION

11 JUN -3 PM 2:41

RECEIVED

**RECEIVED**

JUN -5 A 9:03

MAINTENANCE DIVISION  
 STATE OF WV

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>G. D. Young, Jr.</i>	TELEPHONE 800-323-1641	DATE 6/24/11
TITLE VP	FAX 48-1047632	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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PROPERTY

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 OVERLAND PARK, KS 66210  
 (800) 323-1641

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**VARIOUS LOCALES AS INDICATED**  
**BY ORDER**

DATE PRINTED <b>06/05/2011</b>	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
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BID OPENING DATE: **06/29/2011** BID OPENING TIME: **01:30PM**

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>PORTION OF THE PRE-BID, BUT DURING ANY SUBSEQUENT PART OF THE PRE-BID WILL NOT BE PERMITTED TO SIGN THE ATTENDANCE SHEET.</p> <p>QUESTIONS: WRITTEN QUESTIONS WILL BE ACCEPTED THROUGH THE CLOSE OF BUSINESS (5:00 PM EST) ON TUESDAY, JUNE 21, 2011.</p> <p>SEND QUESTIONS TO: PURCHASING DIVISION            ATTENTION: PAUL REYNOLDS            2019 WASHINGTON STREET EAST            CHARLESTON, WV 25305</p> <p>QUESTIONS MAY BE SENT VIA FAX, E-MAIL, OR REGULAR MAIL.            E-MAIL: PAUL.REYNOLDS@WV.GOV            FAX: 304-558-4115</p> <p>IT IS THE VENDOR'S RESPONSIBILITY TO VERIFY THAT THEIR QUESTIONS HAVE BEEN RECEIVED BY CALLING 304-558-0468.</p> <p>EXHIBIT 2</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE UPON AWARD, AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING THIRTY (30) DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS, AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>A. D. Young</i>	TELEPHONE 800-323-1641	DATE <i>6/24/11</i>
TITLE <i>VP</i>	FEIN 48-1047632	ADDRESS CHANGES TO BE NOTED ABOVE

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DIVISION OF HIGHWAYS  
 VARIOUS LOCALES AS INDICATED  
 BY ORDER

DATE PRINTED 06/05/2011	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
BID OPENING DATE: 06/29/2011		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p><b>RENEWAL:</b> THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p><b>CANCELLATION:</b> THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICE SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM WITH THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p><b>OPEN MARKET CLAUSE:</b> THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK).</p> <p><b>QUANTITIES:</b> QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIES BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p><b>ORDERING PROCEDURE:</b> SPENDING UNIT(S) SHALL ISSUE A WRITTEN EQUIPMENT CONTRACT ORDER (FORM NUMBER WV-35) FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL WV-35 MUST BE SENT TO THE PURCHASING DIVISION OF THE DEPARTMENT OF ADMINISTRATION. AFTER APPROVAL AND ENCUMBRANCE, ONE COPY OF THE PURCHASE ORDER WILL</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *J. D. Young, Jr.* TELEPHONE: 800-323-1641 DATE: 6/24/11

TITLE: *J. D. Young, Jr.* FEIN: 48-1047632

ADDRESS CHANGES TO BE NOTED ABOVE

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 BY ORDER

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06/05/2011				
BID OPENING DATE: 06/29/2011		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>BE RETURNED TO THE SPENDING UNIT AND ONE COPY FORWARDED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT. NO ORDER IS VALID UNLESS APPROVED AND ENCUMBERED BY THE PURCHASING DIVISION.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FUTHER ORDER.</p> <p>REV. 5/2009</p> <p>EXHIBIT 4</p> <p>LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEN TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST VIRGINIA. IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSAL SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY MANNER.</p> <p>REV. 3/88</p> <p style="text-align: center;">NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p style="text-align: center;">DEPARTMENT OF ADMINISTRATION          PURCHASING DIVISION          BUILDING 15          2019 WASHINGTON STREET, EAST          CHARLESTON, WV 25305-0130</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>B. D. Young, Jr.</i>	TELEPHONE 800-323-1641	DATE 6/24/11
TITLE VP	FEIN 48-1047632	ADDRESS CHANGES TO BE NOTED ABOVE

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 Department of Administration  
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# Request for Quotation

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PAGE  
**5**

ADDRESS CORRESPONDENCE TO ATTENTION OF  
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RFQ COPY

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 NORTH AMERICAN SALT CO  
 9900 WEST 109TH ST #100  
 OVERLAND PARK, KS 66210  
 (800) 323-1641

SHIP TO

**DIVISION OF HIGHWAYS  
 VARIOUS LOCALES AS INDICATED  
 BY ORDER**

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
06/05/2011				

BID OPENING DATE: **06/29/2011** BID OPENING TIME: **01:30PM**

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: PAUL REYNOLDS - FILE 33</p> <p>REQ NO 6611C026</p> <p>BID OPENING DATE: JUNE 29, 2011</p> <p>BID OPENING TIME: 1:30 PM</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:            (913) 338-7945</p> <p>-----</p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY):            Linda Winter - Sales Manager</p> <p>-----</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *[Signature]* TELEPHONE: 800-323-1641 DATE: 6/24/11

TITLE: VP FEIN: 48-1047632 ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

## 1. SPECIFICATIONS

The following sections of the West Virginia Department of Transportation, Division of Highways Standard Specifications Roads and Bridges, adopted 2010 as modified by the January 1, 2011 Supplemental Specifications shall apply to the administration of this contract: Sections 101, 102.4, 102.5, 105.1, 105.3, 105.4, 105.10, 105.11, 105.12, 105.13, 106.3, 106.4, 106.5, 106.6, 106.7, 106.9, 107.1, 107.2, 107.3, 107.14, 107.19, 107.20, 108.8, 109.1, 109.2 and 109.20.

The requirements of the West Virginia Department of Transportation, Division of Highways, Standard Specifications Section 109.20, PRICE ADJUSTMENT FOR LOAD LIMIT VIOLATIONS shall apply to all material supplied under this contract. This will include material loaded by the vendor into Division of Highways owned and/or rented trucks.

The terms "Contractor" and "Vendor" used in the above specifications of this contract are interchangeable. Contractor shall mean Vendor and Vendor shall mean Contractor.

West Virginia Department of Transportation, Division of Highways' Standard Specifications Roads and Bridges, adopted 2010 as modified by the January 1, 2011 Supplemental Specifications may be obtained from:

West Virginia Division of Highways  
Contract Administration  
Building 5, Room 722  
1900 Kanawha Blvd., East  
Charleston, West Virginia 25305  
Phone: 304-558-2885

<http://www.transportation.wv.gov/highways/contractadmin/specifications/2010StandSpec/Pages/default.aspx>

Sodium Chloride shall conform to the requirements of ASTM D632-83 and Type I, Grade 1 and shall be delivered in bulk.

## 2. SCOPE OF WORK

The purpose of this contract is to provide for the delivery of Sodium Chloride to the various locations listed in Section 12, Bid Schedule. Actual quantities to be delivered to each location will be specified in an Agency Release, which will be issued by the Division of Highways at the time delivery is required.

## 3. ACCEPTANCE AND DELIVERY GUARANTEE

The Division of Highways guarantees acceptance of eighty percent (80%) of the total estimated quantity awarded to an individual vendor. However, conditions may dictate adjustment of the actual quantities delivered to specified sites.

The Vendor shall guarantee delivery, as requested by the Division of Highways, of one hundred and twenty percent (120%) of the total estimated award quantity stated in this contract. Quantities purchased F.O.B. Vendor's Storage Site will not be included in the acceptance and delivery guarantee.

All guaranteed deliveries shall be completed prior to March 15, 2012.

4. BIDDING INSTRUCTIONS

Vendors submitting bids for a specific county shall bid all of that county's locations -- one unit price - for the county sites listed in Section 12, Bid Schedule. This shall apply to the listed Interstate and Corridor sites as well.

Any qualification of bids or any modification of the specifications or conditions governing the bids may be cause for their rejection.

5. CONTRACT AWARD

All qualified Vendors who submit a valid bid for "FOB Division's Storage Site", Section 12, Bid Schedule will be awarded a contract for those locations for which their bid is low.

All qualified Vendors who submit a valid bid for "FOB Vendor's Storage Site", in Section 13, Bid Schedule will be awarded a contract for this item.

6. DELIVERY

An Agency Release for delivery to Division of Highways Storage Sites, Section 12, Bid Schedule, will be issued to the awarded Vendor at the time delivery is needed.

When an Agency Release is issued to an awarded Vendor, from December 1, 2011 through March 15, 2012, a delivery date of four (4) working days shall be established by the Division of Highways and provided on the Agency Release; however, the Division of Highways shall have the option of accepting an alternative delivery schedule provided by the awarded Vendor which shall be established at the time of the Agency Release.

Inability to Deliver:

If delivery has not been received at the Division of Highways site after five (5) working days and an alternative delivery schedule has not been established for this delivery, the Division of Highways reserves the right to cancel the Agency Release and proceed to obtain the required quantity of Sodium Chloride from an alternate economical source.

At the discretion of the Division of Highways, the first alternate economical source shall be the next low bidder, if that bidder has availability; or secondly, may obtain pricing on the Open Market.

The quantity, required to fulfill the canceled Agency Release obtained through an alternate source, whether by the next low bidder or the Open Market, will be deducted from the awarded Vendor's 80% guaranteed minimum quantity.

If the alternate economical source chosen to fulfill this request is a Vendor which has also been awarded a contract for other Division of Highways

storage sites, this quantity shall be included in that Vendor's 80% guaranteed minimum quantity.

The Division of Highways will also invoice the awarded Vendor the difference in cost from the awarded Vendor's price and the alternate obtained source's price. In addition to the difference in cost, the Division of Highways may include, but not limited to, any additional transportation charges associated with this delivery to fulfill the need of the canceled Agency Release.

Original delivery tickets for each delivered load to the Division of Highways' storage sites must be signed and retained by a Division of Highways employee at the delivery location.

#### 7. SAMPLING AND TESTING

Upon award of contract, the Vendor shall provide the Division of Highways with the proposed source of supply. Acceptance shall be based on suppliers' certification of quality and gradation. This information shall be directed to:

West Virginia Division of Highways  
Materials Division  
190 Dry Branch Road  
Charleston, West Virginia 25306  
Phone Number 304-558-3175

The Division of Highways may conduct sampling and testing to verify material quality or gradation.

#### 8. WEIGHING MATERIALS DELIVERED BY TRUCK

Material delivered by truck shall be weighed in accordance with Section 308.5 of the West Virginia Department of Transportation, Division of Highways Standard Specifications Roads and Bridges adopted 2010 as modified by the January 1, 2011 Supplemental Specifications.

#### 9. SUPPLYING OTHER ORGANIZATIONAL ENTITIES

In accordance with Chapter 5A, Article 3, Section 9 of the Code of West Virginia the commodities or services contracted for herein shall be available to all local governmental bodies in accordance with the same prices, terms and conditions afforded to the State of West Virginia.

In the event any Vendor does not wish to extend the prices, terms and conditions of his bid and subsequent contract to all political sub-divisions of the State, he must so indicate in a clear and unambiguous manner in his bid. This indication does not prejudice the award of the contract. If a Vendor does not indicate his refusal to extend the prices, terms and conditions of his bid to other entities of the State, he is bound to extend them upon issuance of a purchase order by these entities.

Other organizational entities using this provision of the contract shall do so without any involvement of the



Division of Highways. That is, the entity shall make its own purchase arrangements with the Vendor and shall make its own arrangements for payment.

10. VENDOR'S INVOICES

Vendors are encouraged to utilize a paperless invoice process submitting the following information via e-mail to the Division of Highways ordering locations:

- a) All weight ticket numbers for material delivered during the invoicing period.
- b) Division of Highways' Agency Release number and this contract number.
- c) Total quantity and unit price with the total cost of each type of material furnished.  
(Total quantity invoiced shall be scale weights supported by weight tickets).

NOTE: Under no circumstance will the Division of Highways accept or pay for quantities of materials in excess of the quantity stated on the Agency Release.

12. BID SCHEDULE - Sodium Chloride

66-11-C026

Delivery: F.O.B. WV Division of Highways Storage Site  
DISTRICT 1

County	Delivery/Storage Site	Unit of Measure	Estimated Number Tons	Unit Cost Per Ton	Extended Cost
Boone	Clinton @ WV85	TON	850	\$70.20	\$59,670
Boone	Rock Creek	TON	1300	\$70.20	\$91,260
Boone	Seth	TON	850	\$70.20	\$59,670
Clay	Widen Road & CR 11	TON	1350	\$76.11	\$102,748.50
Clay	Maysel	TON	450	\$76.11	\$34,249.50
Kanawha	Chelyan	TON	2100	\$67.19	\$141,099
Kanawha	Elkview	TON	1850	\$67.19	\$124,301.50
Kanawha	North Charleston	TON	2500	\$67.19	\$167,975
Kanawha	St. Albans	TON	2100	\$67.19	\$141,099
Kanawha	I-64 @ Scary Creek	TON	2100	\$67.19	\$141,099
Kanawha	I-64 @ Rt. 119 and Penn. Avenue	TON	1700	\$67.19	\$114,223
Kanawha	I-77 @ Sissonville	TON	1350	\$67.19	\$90,706.50
Kanawha	I-79 @ Amma	TON	1700	\$67.19	\$114,223
Kanawha	Corridor G @ Alum Creek	TON	1700	\$67.19	\$114,223
Mason	Pt. Pleasant	TON	3000	\$66.41	\$199,230
Putnam	Red House	TON	1300	\$66.71	\$86,723
Putnam	Hurricane @ Rt. 34	TON	1700	\$66.71	\$113,407
Putnam	US 35	TON	2100	\$66.71	\$140,091

**NOTE:** Bid Schedule should be typed.

**The "Bid Schedule" is available for download on Purchasing's Web site at [www.state.wv.us/admin/purchase](http://www.state.wv.us/admin/purchase)**

12. BID SCHEDULE - Sodium Chloride

66-11-C026

Delivery: F.O.B. WV Division of Highways Storage Site  
DISTRICT 2

County	Delivery/Storage Site	Unit of Measure	Estimated Number Tons	Unit Cost Per Ton	Extended Cost
Cabell	Barboursville	TON	2500	\$63.22	\$158,050
Cabell	I-64 @ Huntington	TON	1350	\$63.22	\$85,347
Lincoln	West Hamlin	TON	1550	\$66.09	\$102,439.50
Lincoln	Yawkey	TON	1000	\$66.09	\$66,090
Lincoln	Harts	TON	850	\$66.09	\$66,090
Logan	Chapmanville	TON	0	\$71.90	\$0.00
Logan	Corridor G @ Chapmanville	TON	1800	\$71.90	\$129,420
Logan	Wilkinson	TON	1800	\$71.90	\$129,420
Logan	Man	TON	1300	\$71.90	\$93,470
Mingo	Corridor G @ Miller's Creek	TON	1650	\$72.89	\$120,268.50
Mingo	Mingo County @ Miller's Creek	TON	1800	\$72.89	\$131,202
Mingo	Gilbert	TON	700	\$72.89	\$51,023
Wayne	Pritchard	TON	2150	\$64.69	\$139,083.50
Wayne	Wayne	TON	2150	\$64.69	\$139,083.50
Wayne	Crum	TON	1400	\$64.69	\$90,566

## 12. BID SCHEDULE - Sodium Chloride

66-11-C026

Delivery: F.O.B. WV Division of Highways Storage Site  
DISTRICT 3

County	Delivery/Storage Site	Unit of Measure	Estimated Number Tons	Unit Cost Per Ton	Extended Cost
Calhoun	Millstone	TON	1450	\$71.25	\$103,312.50
Jackson	Ripley	TON	2850	\$68.17	\$194,284.50
Jackson	I-77 @ Medina	TON	1450	\$68.17	\$98,846.50
Pleasants	Belmont	TON	1900	\$61.77	\$117,363
Ritchie	APD Pennsboro	TON	2350	\$65.28	\$153,408
Ritchie	Ellenboro	TON	2850	\$65.28	\$186,048
Ritchie	Corridor D @ Nutter Farm	TON	750	\$65.28	\$48,960
Ritchie	Smithville	TON	250	\$65.28	\$16,320
Roane	Lefthand @ WV 36	TON	700	\$72.60	\$50,820
Roane	Amber Hill @ US 119	TON	350	\$72.60	\$25,410
Roane	Spencer	TON	1450	\$72.60	\$105,270
Wirt	Elizabeth	TON	1450	\$66.16	\$95,932
Wood	Parkersburg @ Rt. 95S	TON	4300	\$63.82	\$274,426
Wood	I-77 @ Parkersburg	TON	1450	\$63.82	\$92,539
Wood	Corridor D @ Riverhill	TON	1450	\$63.82	\$92,539

12.

BID SCHEDULE-Sodium Chloride

66-11-C026

Delivery: F.O.B. WV Division of Highways Storage Site  
DISTRICT 4

County	Delivery/Storage Site	Unit of Measure	Estimated Number Tons	Unit Cost Per Ton	Extended Cost
Doddridge	Smithburg	TON	1700	\$68.58	\$116,586
Harrison	Gore	TON	4700	\$72.49	\$340,703
Harrison	Saltwell	TON	0	\$72.49	\$0.00
Harrison	I-79 @ Lost Creek	TON	2800	\$72.49	\$202,972
Harrison	APD 50 @ Tunnel Hill	TON	2300	\$72.49	\$166,727
Marion	Fairmont	TON	2000	\$72.49	\$144,980
Marion	Mannington	TON	1100	\$72.49	\$79,739
Monongalia	I-79 @ Goshen Road	TON	2500	\$72.49	\$181,225
Monongalia	Ridgedale	TON	4200	\$72.49	\$304,458
Monongalia	Pentress	TON	950	\$72.49	\$68,865.50
Preston	Bruceeton Mills	TON	4200	\$73.14	\$307,188
Preston	Albright	TON	2100	\$73.14	\$153,594
Preston	Bruceeton	TON	0	\$73.14	\$0.00
Preston	Terra Alta	TON	1100	\$73.14	\$80,454
Preston	Fellowsville	TON	1300	\$73.14	\$95,082
Preston	Aurora	TON	1400	\$73.14	\$102,396
Preston	I-68 @ Copper's Rock	TON	3300	\$73.14	\$241,362
Taylor	Fetterman/Prunytown	TON	2350	\$72.49	\$170,351.50

12.

BID SCHEDULE - Sodium Chloride

66-11-C026

Delivery: F.O.B. WV Division of Highways Storage Site  
DISTRICT 5

County	Delivery/Storage Site	Unit of Measure	Estimated Number Tons	Unit Cost Per Ton	Extended Cost
Berkeley	I-81 @ Martinsburg	TON	2750	\$96.85	\$266,337.50
Berkely	I-81 @ Exit 12	TON	700	\$96.85	\$67,795
Grant	Petersburg	TON	900	\$82.49	\$74,241
Grant	Mt. Storm	TON	1800	\$82.49	\$164,980
Grant	Corridor H @ Knobley Road	TON	2750	\$82.49	\$226,847.50
Hampshire	Romney	TON	1250	\$83.01	\$103,762.50
Hampshire	Capon Bridge	TON	1100	\$83.01	\$93,311
Hampshire	Slanesville	TON	600	\$83.01	\$49,806
Hardy	Moorefield	TON	1350	\$86.23	\$116,410.50
Hardy	Baker	TON	1800	\$86.23	\$155,214
Jefferson	Charles Town	TON	1800	\$97.49	\$175,482
Jefferson	Charles Town - New Shed	TON	2300	\$97.49	\$224,227
Mineral	New Creek	TON	800	\$82.16	\$65,728
Mineral	Sky Line	TON	800	\$82.16	\$65,728
Mineral	Short Gap	TON	550	\$82.16	\$45,188
Mineral	District Headquarters	TON	450	\$82.16	\$36,972
Morgan	Berkeley Springs	TON	1000	\$89.76	\$89,760
Morgan	Largent	TON	300	\$89.76	\$26,928

12. BID SCHEDULE - Sodium Chloride

66-11-C026

Delivery: F.O.B. WV Division of Highways Storage Site  
DISTRICT 6

County	Delivery/Storage Site	Unit of Measure	Estimated Number Tons	Unit Cost Per Ton	Extended Cost
Brooke	Wellsburg	TON	2500	\$68.19	\$170,475
Brooke	Weirton	TON	2500	\$68.19	\$170,475
Hancock	New Manchester	TON	2500	\$66.22	\$165,550
Marshall	Glen Dale	TON	3500	\$72.47	\$253,645
Marshall	Cameron	TON	1500	\$72.47	\$108,705
Ohio	Triadelphia	TON	3000	\$72.47	\$217,410
Ohio	I-70 @ Triadelphia	TON	2500	\$72.47	\$181,175
Tyler	Sistersville	TON	2000	\$65.68	\$131,360
Tyler	Centerville	TON	1200	\$65.68	\$78,816
Tyler	Sistersville Old Headquarters	TON	800	\$65.68	\$52,544
Wetzel	New Martinsville	TON	2000	\$72.81	\$145,620
Wetzel	Pine Grove	TON	1,000	\$72.81	\$72,810
Wetzel	Hundred	TON	1200	\$72.81	\$87,372

12. BID SCHEDULE - Sodium Chloride

66-11-C026

Delivery: F.O.B. WV Division of Highways Storage Site  
DISTRICT 7

County	Delivery/Storage Site	Unit of Measure	Estimated Number Tons	Unit Cost Per Ton	Extended Cost
Barbour	Phillipi	TON	2500	\$77.63	\$194,075
Barbour	Belington	TON	2000	\$77.63	\$155,260
Braxton	Gassaway	TON	2000	\$76.41	\$152,820
Braxton	Heaters	TON	1400	\$76.41	\$106,974
Braxton	I-79 @ Coon Knob	TON	2400	\$76.41	\$183,384
Braxton	I-79 @ Burnsville	TON	2500	\$76.41	\$191,025
Gilmer	Glenville	TON	2200	\$72.56	\$159,632
Lewis	Weston (Ben Dale)	TON	2700	\$72.06	\$194,562
Lewis	Corridor H @ Mudlick	TON	1400	\$72.06	\$100,884
Upshur	Clow Lot @ Buckhannon	TON	3500	\$74.07	\$259,245
Upshur	Tennerton	TON	200	\$74.07	\$14,814
Upshur	Kanawha Head	TON	900	\$74.07	\$66,663
Webster	Cherry Falls	TON	1400	\$74.81	\$104,734
Webster	Cowen	TON	1100	\$74.81	\$82,291
Webster	Hacker Valley	TON	700	\$74.81	\$52,367



12.

BID SCHEDULE - Sodium Chloride

66-11-C026

Delivery: F.O.B. WV Division of Highways Storage Site  
DISTRICT 8

County	Delivery/Storage Site	Unit of Measure	Estimated Number Tons	Unit Cost Per Ton	Extended Cost
Pendleton	Franklin	TON	1000	\$83.99	\$83,990
Pendleton	Judy Gap	TON	600	\$83.99	\$50,394
Pendleton	Brandywine	TON	400	\$83.99	\$33,596
Pendleton	Onego	TON	350	\$83.99	\$29,197
Pendleton	Franklin, 220 South	TON	300	\$83.99	\$25,197
Pocahontas	Marlinton	TON	800	\$83.99	\$67,192
Pocahontas	Seebert	TON	700	\$83.99	\$58,793
Pocahontas	Greenbank	TON	500	\$83.99	\$41,995
Pocahontas	Bartow (Thornwood)	TON	600	\$83.99	\$50,394
Pocahontas	Snowshoe	TON	300	\$83.99	\$25,197
Pocahontas	Slaty Fork	TON	700	\$83.99	\$58,793
Randolph	Elkins	TON	3000	\$76.42	\$229,260
Randolph	Harman	TON	1500	\$76.42	\$114,630
Randolph	Coalton	TON	1500	\$76.42	\$114,630
Randolph	Valley Head	TON	1000	\$76.42	\$76,420
Randolph	Mill Creek	TON	1500	\$76.42	\$114,630
Randolph	Pickens	TON	600	\$76.42	\$45,852
Randolph	Corridor H Lot @ Elkins	TON	2500	\$76.42	\$191,050
Tucker	Parsons	TON	1500	\$76.42	\$114,630
Tucker	Thomas	TON	1800	\$76.42	\$137,556

12.

BID SCHEDULE - Sodium Chloride

66-11-C026

Delivery: F.O.B. WV Division of Highways Storage Site  
DISTRICT 9

County	Delivery/Storage Site	Unit of Measure	Estimated Number Tons	Unit Cost Per Ton	Extended Cost
Fayette	Oak Hill	TON	3450	\$69.57	\$240,016.50
Fayette	Corridor L @ Oak Hill	TON	1050	\$69.57	\$73,048.50
Fayette	Lockout	TON	1850	\$69.57	\$128,704.50
Fayette	Glen Ferris	TON	500	\$69.57	\$34,785
Greenbrier	Lewisburg	TON	1300	\$78.34	\$101,842
Greenbrier	Crawley	TON	1850	\$78.34	\$144,929
Greenbrier	I-64 @ Hart's Run	TON	1300	\$78.34	\$101,842
Monroe	Union	TON	1150	\$81.48	\$93,702
Monroe	Peterstown	TON	1000	\$81.48	\$81,480
Nicholas	Summersville	TON	1700	\$69.53	\$118,201
Nicholas	Curtin	TON	1200	\$69.53	\$83,436
Nicholas	Corridor L @ Muddlety	TON	4350	\$69.53	\$302,455.50
Summers	Hinton	TON	1300	\$76.39	\$99,307

12. BID SCHEDULE - Sodium Chloride

66-11-C026

Delivery: F.O.B. WV Division of Highways Storage Site  
DISTRICT 10

County	Delivery/Storage Site	Unit of Measure	Estimated Number Tons	Unit Cost Per Ton	Extended Cost
McDowell	Havaco	TON	3000	\$78.38	\$235,140
McDowell	Yukon	TON	500	\$78.38	\$39,190
McDowell	Johnnycake Mountain	TON	700	\$78.38	\$54,866
McDowell	Raysel	TON	500	\$78.38	\$39,190
Mercer	Princeton @ WV 20	TON	4000	\$80.69	\$322,760
Mercer	Flat Top	TON	900	\$80.69	\$72,621
Mercer	I-77 @ Princeton	TON	2000	\$80.69	\$161,380
Raleigh	Skelton	TON	4500	\$73.59	\$331,155
Raleigh	Bolt	TON	2000	\$73.59	\$147,180
Raleigh	I-64 @ Bragg	TON	3000	\$73.59	\$220,770
Wyoming	Pineville	TON	3000	\$77.73	\$233,190
Wyoming	Still Run	TON	1000	\$77.73	\$77,730
Wyoming	Hanover	TON	1000	\$77.73	\$77,730



13. BID SCHEDULE - Sodium Chloride

66-11-C026

F.O.B. Vendor's Storage Site

<u>Location of Storage Site</u>	<u>Cost Per Ton*</u>
Hugheston, WV	\$70.70
Willow Island, WV	\$68.35
West Elizabeth, PA	\$72.32
Portsmouth / Conley, OH	\$65.98
Portsmouth / McGovney, OH	\$66.13

\*Bid price shall include cost of vendor loading District's trucks.



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

BFO NUMBER: 6611C026

PAGE: 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:  
 BUYER 33  
 304-558-2402

**RFQ COPY**

TYPE NAME/ADDRESS HERE

NORTH AMERICAN SALT CO  
 9900 WEST 109TH ST #100  
 OVERLAND PARK, KS 66210  
 (800) 323-1641

DIVISION OF HIGHWAYS  
 VARIOUS LOCALES AS INDICATED  
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
06/17/2011				

BID OPENING DATE: 06/29/2011 BID OPENING TIME: 01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
				ADDENDUM NO. 1		
				TO ANSWER QUESTIONS AND PROVIDE ADDITIONAL INFORMATION AND COMMENTS TOWARD RFQ #6611C026 FOR SODIUM CHLORIDE (ROAD SALT).		
				ADD:		
				PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.		
				BID OPENING DATE AND TIME REMAINS 06/29/11 @1:30 P.M.		
0001		TN		775-45		
				ROAD MAINTENANCE SALT		
				***** THIS IS THE END OF RFQ 6611C026 ***** TOTAL:		

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: <i>D. D. Young, Jr.</i>	TELEPHONE: (800) 323-1641	DATE: 6/24/11
TITLE: VP	FEIN: 48-1047632	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS**  
**REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at [www.state.wv.us/admin/purchase/vrc/hipaa.htm](http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).

RFQ#6611C026 Addendum #1

Question:

- 1.a On page 7, #6, Delivery: If the DOH intends to purchase from an alternate vendor as an alternate source, will DOH notify the original awarded vendor of its intention?

Response: Yes.

- 1.b Is the decision of whether to exercise the open market option held at the delivery location or held at the central office?

Response: Central Office

2. Does the WVDOH still intend to use the VISA purchasing program?

Response: Yes. Please add the following:

Purchasing Card Acceptance The State of West Virginia currently utilizes a VISA Purchasing Card Program which is issued through a bank. The successful vendor(s) must accept the State of West Virginia VISA Purchasing Card for payment of orders placed by Division of Highway Agency Releases for order as a condition of award.

3. Can DOH please provide complete addresses (ship to and bill to) for each location listed on the bid by 06/15 so we can prepare the bid accurately and timely? (For example, we would like to have the street name and number, city and zip code).

Response: Requested information is provided on the attached spreadsheet.

4. Can DOH please provide contact names and phone numbers for each delivery location by 06/15?

Response: Requested information is provided on the attached spreadsheet.

5. Is it possible to submit a bid via mail, then bring in another bid and exchange the bids prior to the opening date and time?

Response: Yes, the latter received bid will override any earlier bids as long as both bids are received prior to the bid opening time and date.

6. Standard State of West Virginia contract language reads on page 2, regarding the Life of Contract:

"This contract becomes effective upon award, and extends for a period of one (1) year or until such "reasonable time" thereafter as is necessary to obtain a new contract or renew the original contract. The "reasonable time" period shall not exceed twelve (12) months.

Response: Please replace "for a period of one (1) year" with the actual date and wording of "until May 31, 2012".

7. Page 7, Section 5. Contract Award reads:



"All qualified Vendors who submit a valid bid for "FOB Division's Storage Site", Section 12, Bid Schedule will be awarded a contract for those locations for which their bid is low.

Response: The term "locations" should read "county locations".

8. Page 7, Section 6. Delivery, 2<sup>nd</sup> paragraph reads:

"When an Agency Release is issued to an awarded Vendor, from December 1, 2011 through March 15, 2011, a delivery date of four (4) working days ....."

Response: To further explain what is required on this "delivery date" and expected thereafter until the amount requested on the Agency Release is filled:

"An initial delivery must be made to the Division of Highways within four (4) working days or an accepted alternative delivery date must be established; delivery must be completely filled within (10) working days or an accepted alternative completion date must be established."

9. Additional comment regarding Page 7, Section 6. Delivery:

The inability to deliver per the guidelines set forth in this section can still result in Vendor Performances.

10. Page 8, Section 6. Delivery, Inability to Deliver Section, 5<sup>th</sup> paragraph reads:

"The Division of Highways will also invoice the awarded Vendor the difference in cost from the awarded Vendor's price and the alternative obtained source's price."

Response: Please replace "will also" with the wording, "reserves the right to".

11. Page 14. Bid Schedule for District 5, the second delivery/storage site currently reads:

"Berkely, I-81 @ Exit 12"

Response: Please replace with: "Berkeley, I-81 @ Exit 8"

12. Page 15. Bid Schedule for District 6, please remove the delivery /storage site location and estimated quantity from this bid schedule for:

"Tyler County, Sistersville Old Headquarters, 800 ton"

13. Page 17. Bid Schedule for District 8, the first delivery/storage site currently reads:

"Pendleton, Franklin"

Response: Please change to: "Franklin, 220 North"

13. The Bid Opening Date of June 29, 2011 at 1:30 pm will remain the same.

Sodium Chloride  
Delivery: F.O.B. WV Division of Highways Storage Site

DISTRICT 1

County	Delivery/Storage Site	Storage Site Physical Address	Zip Code	Bill-to Address	Storage Site Contact Name	Storage Site Contact Phone #
Boone	Clinton @ WV85	WV 85 above Van Wharton, WV	25208	Star Rt 1 Box 22A Darville, WV 25053	Chet Burgess	304-369-7809
Boone	Rock Creek	205 DOH Garage Road Darville, WV	25053	Star Rt 1 Box 22A Darville, WV 25053	Chet Burgess	304-369-7809
Boone	Seith	9288 Coal River Road Seith, WV	25181	Star Rt 1 Box 22A Darville, WV 25053	Chet Burgess	304-337-3642
Clay	Widen Road & CR 11	4476 Triplett Ridge Road Clay, WV	25043	4476 Triplett Ridge Road Clay, WV 25043	Clark Samples	304-587-4241
Clay	Maysef	Rt 4 Maysel, WV	25133	Clay, WV 25043	Clark Samples	304-587-4241
Kanawha	Chelyan	14987 MacCorkle Ave Cabin Creek, WV	25035	14987 MacCorkle Ave Chelyan, WV 25035	Ronald Lawrance	304-558-3010
Kanawha	Elkview	115 Frame Road Elkview, WV	25071	115 Frame Road Elkview, WV 25071	David Fisher	304-568-9155
Kanawha	North Charleston	2800 W. Washington Charleston, WV	25312	2800 W. Washington Charleston, WV 25312	David Harper	304-744-3050
Kanawha	St. Albans	2334 MacCorkle Ave St. Albans, WV	25177	2334 MacCorkle Ave St. Albans, WV 25177	Barbara Engelhardt	304-722-0621
Kanawha	I-64 @ Scary Creek	704 Winfield Road St. Albans, WV	25177	704 Winfield Road St. Albans, WV 25177	Rick Hazlewood	304-759-0713
Kanawha	I-64 @ Rt. 119 and Penn. Avenue	2266 Pennsylvania Ave Charleston, WV	25302	2266 Pennsylvania Ave Charleston, WV 25302	Chuck Ward	304-342-2520
Kanawha	I-77 @ Sissonville	36 Allen Fork Road Sissonville, WV	25320	HC 83 Box 113A Sissonville, WV 25320	Stanley King	304-988-3241
Kanawha	I-79 @ Amma	3134 Amma Road Amma, WV	25005	3134 Amma Road Amma, WV 25005	Kenny Miller	304-565-9801
Kanawha	Corridor G @ Alum Creek	401 Champion Drive Charleston, WV	25309	401 Champion Drive South Charleston, WV 25309	Robert Atkins	304-756-3634
Mason	Pt. Pleasant	2702 Jackson Ave Point Pleasant, WV	25550	2702 Jackson Ave Point Pleasant, WV 25550	Brian Herdman	304-675-0653
Putnam	Red House	11923 Charleston Road Red House, WV	25168	3526 Teays Valley Road Hurricane, WV 25526	Danny Tucker	304-586-2023
Putnam	Hurricane @ Rt. 34	3256 Teays Valley Road Hurricane, WV	25526	3256 Teays Valley Road Hurricane, WV 25526	Danny Tucker	304-562-6641
Putnam	US 35	US 35 Lat 38 34' 39.71"N Longitude 82 00' 54.58" W	Do Not Know	704 Winfield Road St. Albans, WV 25177	Wade Couch	304-759-0713

16-15-2011

Sodium Chloride

Delivery: F.O.B. WV Division of Highways Storage Site

## DISTRICT 2

County	Delivery/Storage Site	Storage Site Physical Address	Zip Code	Bill-to Address	Storage Site Contact Name	Storage Site Contact Phone #
Cabell	Barboursville	6200 Route 60 East Barboursville, WV	25504	P.O. Box 880 Huntington, WV 25712	Cindy Parsons	304-736-3111
Cabell	I-64 @ Huntington	3100 16th Street Road Huntington, WV	25704	P.O. Box 880 Huntington, WV 25712	Brian Conrad	304-528-5674
Lincoln	West Hamlin	7338 State Route 10 West Hamlin, WV	25571	P.O. Box 880 Huntington, WV 25712	Rodney Snodgrass	304-528-5685
Lincoln	Yawkey	WV State Route 3 Yawkey, WV	25573	P.O. Box 880 Huntington, WV 25712	Dennis Lawson	304-824-3434
Lincoln	Harts	McClellan Highway WV Harts, WV	25524	P.O. Box 880 Huntington, WV 25712	Rodney Snodgrass	304-528-5685
Logan	Chapmanville	8174 Old Logan Road Chapmanville, WV	25508	P.O. Box 880 Huntington, WV 25712	Dennis Lawson	304-824-3434
Logan	Corridor G @ Chapmanville	8100 Old Logan Road Chapmanville, WV	25508	P.O. Box 880 Huntington, WV 25712	Kathy Wolfe	304-528-5684
Logan	Wilkinson	127 Springfield Road Wilkinson, WV	25653	P.O. Box 880 Huntington, WV 25712	Debbie Minton	304-792-7009
Logan	Man	4801 Buffalo Creek Road Amthersdale, WV	25607	P.O. Box 880 Huntington, WV 25712	Kathy Wolfe	304-528-5684
Mingo	Corridor G @ Miller's Creek	1 Highway Garage Road Williamson, WV	25661	P.O. Box 880 Huntington, WV 25712	Debbie Minton	304-792-7035
Mingo	Mingo County @ Miller's Creek	1 Highway Garage Road Williamson, WV	25661	P.O. Box 880 Huntington, WV 25712	Kathy Wolfe	304-583-2188
Mingo	Gilbert	US 52 Gilbert, WV	25621	P.O. Box 880 Huntington, WV 25712	Justin Pinson	304-528-5682
Wayne	Pritchard	1249 Pritchard Road Pritchard, WV	25555	P.O. Box 880 Huntington, WV 25712	Brenda Barger	304-235-6060
Wayne	Wayne	326 Third Street Wayne, WV	25571	P.O. Box 880 Huntington, WV 25712	Justin Pinson	304-235-6003
Wayne	Crum	20351 Toisia Highway Crum, WV	25669	P.O. Box 880 Huntington, WV 25712	Brenda Barger	304-528-5682
					Tenna Brinnager	304-528-5682
					Brenda Barger	304-664-3191
					Ellen Spry	304-528-5681
					Geoff Adkins	304-486-5010
					Ellen Spry	304-528-5681
					Geoff Adkins	304-528-5681
					Ellen Spry	304-528-5681
					Geoff Adkins	304-393-2181

## DISTRICT 3

County	Delivery/Storage Site	Storage Site Physical Address	Zip Code	Bill-To Address	Storage Site Contact Name	Storage Site Contact Phone #
Calhoun	Millstone	7619 S. Calhoun Highway Millstone, WV	25261- 8509	Same as Ship To	Chris Carter	304-420-4710
Jackson	Ripley	946 Claylick Road Ripley, WV	25271	Same as Ship To	Katly White	304-372-7857
Jackson	I-77 @ Medina	2600 Medina Road Ravenswood, WV	26164	624 Depot Street Parkersburg, WV 26101	Terry Johns	304-429-4610
Pleasants	Belmont	WV Route 2 Belmont, WV	26134	P.O. Box 400 Belmont, WV 26134	Amanda Nichols	304-420-4705
Ritchie	APD Pennsboro	41 Ritchie Industrial Park Road Pennsboro, WV	26415	624 Depot Street Parkersburg, WV 26101	John Barberio	304-659-3027
Ritchie	Ellenboro	731 Ellenboro Road Harrisville, WV	26362	Route 1, Box 92 Harrisville, WV 26362	Sandy Armentrout	304-420-4706
Ritchie	Corridor D @ Nutter Farm	Nutter Farm @ US 50 Cairo, WV	26337	624 Depot Street Parkersburg, WV 26101	Dave Powell	304-420-4703
Ritchie	Smithville	#18 Main Street Smithville, WV	26178	Route 1, Box 92 Harrisville, WV 26362	Sandy Armentrout	304-420-4706
Roane	Lefthand @ WV 36	9734 Clay Road Left Hand, WV	25251	269 Charleston Road Spencer, WV 25276	Theresa Walker	304-927-0962
Roane	Amber Hill @ US 119	US 119 @ Amber Ridge Walton, WV	25286	269 Charleston Road Spencer, WV 25276	Theresa Walker	304-927-0962
Roane	Spencer	269 Charleston Road Spencer, WV	25276	Same as Ship To	Theresa Walker	304-927-0962
Wirt	Elizabeth	610 Schoolview Street Elizabeth, WV	26143	Same as Ship To	Chasity Stephens	304-420-4707
Wood	Parkersburg @ Rt. 95S	905 Lubeck Avenue Parkersburg, WV	26101	Same as Ship To	Cindy Butcher	304-420-4700
Wood	I-77 @ Parkersburg	Mill Run Road Parkersburg, WV	26101	624 Depot Street Parkersburg, WV 26101	Dave Powell	304-420-4703
Wood	Corridor D @ Riverhill	US 50 @ River Hill Road Washington, WV	26161	624 Depot Street Parkersburg, WV 26101	Dave Powell	304-420-4703

06-15-2011 Sodium Chloride Delivery: F.O.B. WV Division of Highways Storage Site

DISTRICT 4

County	Delivery/Storage Site	Storage Site Physical Address	Zip Code	Bill-to Address	Storage Site Contact Name	Storage Site Contact Phone #
Doddridge	Smithburg	Old Rt 50 Smithburg, WV	26456	PO Box 4220 Clarksburg, WV 26302	Anthony Lopez Ruth Sheets	304-627-2412 304-627-2140
Harrison	Gore	Rt 20, Gore, WV	26301	PO Box 4220 Clarksburg, WV 26302	David Cava Teresa Kirkpatrick	304-627-2140 304-627-2411
Harrison	Saltwell	Exit 125 of I-79, North of Clarksburg, WV	26301	PO Box 4220 Clarksburg, WV 26302	David Cava Teresa Kirkpatrick	304-627-2140 304-627-2411
Harrison	I-79 @ Lost Creek	Exit 110 of I-79 Lost Creek, WV	26385	PO Box 4220 Clarksburg, WV 26302	Bob Swan Ron Miller	304-627-2410 304-367-2730
Harrison	APD 50 @ Tunnel Hill	Jct US 50 & Co Rt 50/7 Tunnel Hill, WV	26426	PO Box 4220 Clarksburg, WV 26302	Roger Grimes Robbie Wilmoth	304-367-2730 304-986-2600
Marion	Fairmont	916 Country Club Road Fairmont, WV	26554	PO Box 4220 Clarksburg, WV 26302	Mike Roncone Jeff Pethtel	304-367-2730 304-986-2600
Marion	Mannington	US Rt 250 Mannington, WV	26582	PO Box 4220 Clarksburg, WV 26302	Norman Cunningham	304-285-3145
Monongalia	I-79 @ Goshen Road	Exit 146 of I-79 Goshen Road, WV	26508	PO Box 4220 Clarksburg, WV 26302	Larry Weaver	304-285-3207
Monongalia	Ridgedale	1510 Grafton Road Morgantown, WV	26508	PO Box 4220 Clarksburg, WV 26302	Bill Henderson	304-879-5275
Monongalia	Pentress	WV Rt 7 Pentress, WV	26544	PO Box 4220 Clarksburg, WV 26302	Robert Denkenberger	304-379-2162
Preston	Bruceston Mills	WV Rt 26 South of Bruceston Mills, WV	26525	PO Box 4220 Clarksburg, WV 26302	Joe Cline	304-329-0192
Preston	Albright	216 St. Joe Road Albright, WV	26519	PO Box 4220 Clarksburg, WV 26302	Robert Denkenberger	304-379-2162
Preston	Bruceston	WV Rt 26 South of Bruceston Mills, WV	26525	PO Box 4220 Clarksburg, WV 26302	Tom Loughry	304-789-2521
Preston	Terra Alta	WV Rt 7 East of Terra Alta, WV	26764	PO Box 4220 Clarksburg, WV 26302	Sam Cline	304-892-3955
Preston	Fellowsville	UD 50 East of Fellowsville, WV	26444	PO Box 4220 Clarksburg, WV 26302	Harlin Wolfe	304-735-3311
Preston	Aurora	US Rt 50 West of Aurora, WV	26705	PO Box 4220 Clarksburg, WV 26302	Ron Burge	304-285-3206
Preston	I-68 @ Copper's Rock	Exit 15 of I-68 Coopers Rock, WV	26525	PO Box 4220 Clarksburg, WV 26302	John Corio	304-265-6110
Taylor	Fetterman/Pruntytown	US 250 East of Pruntytown, WV	26354	PO Box 4220 Clarksburg, WV 26302		

County	Delivery/Storage Site	Storage Site Physical Address	Zip Code	Bill-to Address	Storage Site Contact Name	Storage Site Contact Phone #
Berkeley	I-81 @ Martinsburg	1867 Rock Cliff Drive Martinsburg, WV	25401	1867 Rock Cliff Drive Martinsburg, WV 25401	Berkeley Co. Hq. Bill Smalwood	Berkeley Co. Hq. (304) 267-0060
Berkeley	I-81 @ Exit 8	Behind Park n Ride Exit 8 South Bound	25401	1867 Rock Cliff Drive Martinsburg, WV 25401	Exit 8 Site Bill Smalwood	Exit 8 Site (304) 267-0060
Grant	Petersburg	H.C. 59, Box 245 (Route 26) Petersburg, WV	26847	H.C. 59, Box 245 Petersburg, WV 26847	Grant Co. Hq. Glenna Lott	Grant Co. Hq. (304) 257-4455
Grant	Mt. Storm	Corner of WV 42 & Rt. 50 Mt. Storm, WV	26739	Petersburg, WV 26847	Mt. Storm Sub-Hq. Glenna Lott	Grant Co. Hq. (304) 257-4455
Grant	Corridor H @ Knobley Road	U.S. Rt. 48 (off of Corridor H) Maysville, WV	26833	2104 SR55 Moorefield, WV 26836	Knobley Road Donna Eye	Knobley Road (304) 434-2525
Hampshire	Romney	H.C. 64, Box 232 (Jersey Mtn. Road) Romney, WV	26757	H.C. 64, Box 232 Romney, WV 26847	Hamp. Co. Hq. Julie Green	Hamp. Co. Hq. (304) 822-4167
Hampshire	Capon Bridge	Rt. 50 Capon Bridge, WV	26711	H.C. 64, Box 232 Romney, WV 26847	Capon Bridge Sub-Hq. Julie Green	Capon Bridge Sub-Hq. (304) 822-4167
Hampshire	Stanesville	Rt. 29 Stanesville, WV	25444	H.C. 64, Box 232 Romney, WV 26847	Stanesville Sub-Hq. Julie Green	Stanesville Sub-Hq. (304) 822-4167
Hardy	Moorefield	2104 SR55 (Route 55) Moorefield, WV	26836	Moorefield, WV 26836	Hardy Co. Hq. Donna Eye	Hardy Co. Hq. (304) 434-2525
Hardy	Baker	Co. Rt. 29 Baker, WV	26801	2104 SR55 Moorefield, WV 26836	Baker Sub-Hq. Donna Eye	Baker Sub-Hq. (304) 434-2525
Jefferson	Charles Town	1301 Leetown Pike Kearneysville, WV	25430	Moorefield, WV 26836	Donna Eye Jefferson Co. Hq.	Jefferson Co. Hq. (304) 725-5821
Jefferson	Charles Town - New Shed	1301 Leetown Pike (on same lot as above) Kearneysville, WV	25430	1301 Leetown Pike Kearneysville, WV 25430	Gary Gray Rt. 9 & 340 Expressway	Jefferson Co. Hq. (304) 725-5821
Mineral	New Creek	H.C. 72, Box 72AA (US Route 50) New Creek, WV	26743	Kearneysville, WV 25430	Gary Gray Mineral Co. Hq.	Mineral Co. Hq. (304) 788-1221
Mineral	Sky Line	Rt. 42 Elk Garden, WV	26717	New Creek, WV 26743	Wayne Staggs Sky Line Sub-Hq.	Sky Line Sub-Hq. (304) 788-1221
Mineral	Short Gap	Rt. 28 Ridgeley, WV	26753	New Creek, WV 26743	Wayne Staggs Short Gap Sub-Hq.	Short Gap Sub-Hq. (304) 788-1221
Mineral	District Headquarters	U.S. Route 50 Burlington, WV	26710	New Creek, WV 26743	Wayne Staggs District Hq.	District Hq. (304) 289-2261
Morgan	Berkeley Springs	166 DOH Lane (off of US 522) Berkeley Springs, WV	25411	P.O. Box 99 Burlington, WV 26710	Jim Wolford Morgan Co. Hq.	Morgan Co. Hq. (304) 258-2578
Morgan	Largent	Rt. 9 Great Cacapon, WV	25422	166 DOH Lane Berkeley Springs, WV 25411	Largent Sub-Hq. Trish Standifer	Largent Sub-Hq. (304) 258-2578

06-15-2011

Sodium Chloride  
Delivery: F.O.B. WV Division of Highways Storage Site

## DISTRICT 6

County	Delivery/Storage Site	Storage Site Physical Address	Zip Code	Bill-to Address	Storage Site Contact Name	Storage Site Contact Phone #
Brooke	Wellsburg	WV Route 2, Box 615 Wellsburg, WV	26070	WV Route 2, Box 615 Wellsburg, WV	Beth Green	304-238-1199
Brooke	Weirton	1225 Rice Road Weirton, WV	26062	WV Route 2, Box 615 Wellsburg, WV 26070	Beth Green	304-238-1199
Hancock	New Manchester	1936 Veterans Blvd New Cumberland, WV	26047-3002	1936 Veterans Blvd New Cumberland, WV	Melissa Parmenter	304-238-1200
Marshall	Glen Dale	100 Wheeling Avenue Glen Dale, WV	26038-1531	100 Wheeling Avenue Glen Dale, WV	Theron Jacobs	304-843-4055
Marshall	Cameron	RD 5, Box 25 Cameron, WV	26033	100 Wheeling Avenue Glen Dale, WV 26038	Kevin Cottrell	304-843-4055
Ohio	Triadelphia	3870 National Road Triadelphia, WV	26059-9703	3870 National Road Triadelphia, WV	Susan Toland	304-238-1202
Ohio	I-70 @ Triadelphia	566 Woodland Acres Road Wheeling, WV	26003-7477	3870 National Road Triadelphia, WV	Dave Millhouse	304-238-1065
Tyler	Sistersville	730 Tyler Highway Sistersville, WV	26175-9102	730 Tyler Highway Sistersville, WV	Thelma Deaton	304-843-4057
Tyler	Centerville	4901 Middle Island Road Alma, WV	26320	730 Tyler Highway Sistersville, WV	Thelma Deaton	304-843-4057
[REDACTED SECTION]						
Wetzel	New Martinsville	N. State Route 2, Box 641 New Martinsville, WV	26155-2701	N. State Route 2, Box 641 New Martinsville, WV	Donna Palmer	304-843-4058
Wetzel	Pine Grove	WV 20, MP 17.14 Pine Grove, WV	26419	N. State Route 2, Box 641 New Martinsville, WV	Dave Sivert	304-889-3251
Wetzel	Hundred	US 250, MP 3.00 Hundred, WV	26575	N. State Route 2, Box 641 New Martinsville, WV	Mark Poe	304-775-5240

06-15-2011 Sodium Chloride  
Delivery: F.O.B. WV Division of Highways Storage Site

## DISTRICT 7

County	Delivery/Storage Site	Storage Site Physical Address	Zip Code	Bill-to Address	Storage Site Contact Name	Storage Site Contact Phone #
Barbour	Phillipi	1251 Buckhannon Road Phillipi, WV	26416	PO Box 1228 Weston, WV 26452	Jacqueline Haddix	304-457-1597
Barbour	Belington	248 Dunham Cut Road Belington, WV	26250	PO Box 1228 Weston, WV 26452	Jacqueline Haddix	304-457-1597
Braxton	Gassaway	1001 State Street. Gassaway, WV	26624	PO Box 1228 Weston, WV 26452	Dale McCoy	304-364-5238
Braxton	Heaters	Route 19 North of Heaters Heaters, WV	26627	PO Box 1228 Weston, WV 26452	Dale McCoy	304-364-5238
Braxton	I-79 @ Coon Knob	51 Appalachian Highway Sutton, WV	26601	PO Box 1228 Weston, WV 26452	Charles Armstead	304-364-8440
Braxton	I-79 @ Burnsville	Route 1, Box 435 Burnsville, WV	26335	PO Box 1228 Weston, WV 26452	Roger Balser	304-863-2454
Gilmer	Glenville	3531 US 33, East Glenville, WV	26351	PO Box 1228 Weston, WV 26452	Cathy Shackelford	304-462-7325
Lewis	Weston (Ben Dale)	937 US 19, South Weston, WV	26452	PO Box 1228 Weston, WV 26452	Gaylene Hacker	304-269-0470
Lewis	Corridor H @ Mudlick	309 Mud Lick Road Weston, WV	26452	PO Box 1228 Weston, WV 26452	Lincoln Marple	304-473-4304
Upshur	Clow Lot @ Buckhannon	Route 10, Box 391C Buckhannon, WV	26201	PO Box 1228 Weston, WV 26452	Aleece Williams	304-473-4225
Upshur	Tennerton	Route 20 South Buckhannon, WV	26201	PO Box 1228 Weston, WV 26452	Aleece Williams	304-473-4225
Upshur	Kanawha Head	Route 20 Kanawha Head, WV	26228	PO Box 1228 Weston, WV 26452	Aleece Williams	304-473-4225
Webster	Cherry Falls	808 Point Mountain Road Webster Springs, WV	26288	PO Box 1228 Weston, WV 26452	Judy Hall	304-847-2114
Webster	Cowen	6402 Webster Road Cowen, WV	26206	PO Box 1228 Weston, WV 26452	Judy Hall	304-847-2114
Webster	Hacker Valley	56 Pickets Grade Road Hacker Valley WV	26222	PO Box 1228 Weston, WV 26452	Judy Hall	304-847-2114



06-15-2011 Sodium Chloride Delivery: F.O.B. WV Division of Highways Storage Site DISTRICT 8

County	Delivery/Storage Site	Storage Site Physical Address	Zip Code	Bill-to Address	Storage Site Contact Name	Storage Site Contact Phone #
Pendleton	Franklin, 220 North	3153 Petersburg Pike Franklin, WV US 220 North	26807	PO Box 1516 Elkins, WV 26241	Darell Warner	(304) 358-2215
Pendleton	Judy Gap	12795 Mountaineer Drive Riverton, WV US 33	26814	PO Box 1516 Elkins, WV	Darell Warner	(304) 358-2215
Pendleton	Brandywine	12211 Blue Gray Trail Brandywine, WV CR 21	26802	PO Box 1516 Elkins, WV	Darell Warner	(304) 358-2215
Pendleton	Onego	3354 Allegheny Drive Seneca Rocks, WV US 33	26884	PO Box 1516 Elkins, WV	Darell Warner	(304) 358-2215
Pendleton	Franklin, 220 South	6591 Upper South Branch Road Franklin, WV US 220 South	26807	PO Box 1516 Elkins, WV 26241	Darell Warner	(304) 358-2215
Pocahontas	Marlinton	US 219 Marlinton, WV	24954	PO Box 1516 Elkins, WV 26241	Sam McPaters	(304) 799-4867
Pocahontas	Seebert	CR 27 Seebert, WV	24946	PO Box 1516 Elkins, WV 26241	Sam McPaters	(304) 799-4867
Pocahontas	Greenbank	WW 28 Green Bank, WV	24944	PO Box 1516 Elkins, WV 26241	Sam McPaters	(304) 799-4867
Pocahontas	Bartow (Thornwood)	WW 28 Bartow, WV	24920	PO Box 1516 Elkins, WV 26241	Sam McPaters	(304) 799-4867
Pocahontas	Snowshoe	CR 9/3 Snowshoe, WV	26209	PO Box 1516 Elkins, WV 26241	Sam McPaters	(304) 799-4867
Pocahontas	Slaty Fork	US 219 Slaty Fork, WV	26291	PO Box 1516 Elkins, WV 26241	Sam McPaters	(304) 799-4867
Randolph	Elkins	108 Beverly Pike Elkins, WV	26241	PO Box 1516 Elkins, WV 26241	Raymond Yeager	(304) 637-0266
Randolph	Harman	US 33 Harman, WV	26241	PO Box 1516 Elkins, WV 26241	Raymond Yeager	(304) 637-0266
Randolph	Coalton	CR 53 Coalton, WV	26257	PO Box 1516 Elkins, WV 26241	Raymond Yeager	(304) 637-0266
Randolph	Valley Head	WW 15 Valley Head, WV	26294	PO Box 1516 Elkins, WV 26241	Raymond Yeager	(304) 637-0266
Randolph	Mill Creek	US 219 Mill Creek, WV	26280	PO Box 1516 Elkins, WV 26241	Raymond Yeager	(304) 637-0266
Randolph	Pickers	CR 45 Pickers, WV	26230	PO Box 1516 Elkins, WV 26241	Raymond Yeager	(304) 637-0266
Randolph	Corridor H Lot @ Elkins	US 219 North Elkins, WV	26241	PO Box 1516 Elkins, WV 26241	Barry Gardner	(304) 637-0220
Tucker	Parsons	9209 Seneca Trail Parsons, WV	26287	PO Box 1516 Elkins, WV 26241	Bob Cooper	(304) 478-2304
Tucker	Thomas	WW 32 Thomas, WV	26292	PO Box 1516 Elkins, WV 26241	Bob Cooper	(304) 478-2304

06-15-2011 Sodium Chloride Delivery: F.O.B. WV Division of Highways Storage Site DISTRICT 9

County	Delivery/Storage Site	Storage Site Physical Address	Zip Code	Bill-to Address	Storage Site Contact Name	Storage Site Contact Phone #
Fayette	Oak Hill	1885 East Main St. WV 16	25901	146 Stonehouse Rd Lewisburg, 24901	Danny Hypes	304-256-6940
Fayette	Corridor L @ Oak Hill	1885 East Main St. WV 16	25901	146 Stonehouse Rd Lewisburg, 24901	Randy Gorby	304-256-6943
Fayette	Lookout	Junction, Co. Rt 11 US 60 Us 60 on Co 11	25868	146 Stonehouse Rd Lewisburg, 24901	Harold Harper	304-574-0373
Fayette	Glen Ferris	US 60 W of Chariton Heights Us 60 & WV 16	25040	146 Stonehouse Rd Lewisburg, 24901	Steve Neil	304-779-2860
Greenbrier	Lewisburg	700 N Jefferson St US 219	24901	146 Stonehouse Rd Lewisburg, 24901	Raymond Waid	304-647-7465
Greenbrier	Crawley	14971 Midland Trail / West US 60	24931	146 Stonehouse Rd Lewisburg, 24901	Rick Viers	304-392-6712
Greenbrier	I-64 @ Hart's Run	297 John Bowling Jr Lane Exit 175 off I-64	24925	146 Stonehouse Rd Lewisburg, 24901	Steve Hawkins	304-536-1472
Monroe	Union	875 Sweet Spgs Valley Rd WV 3	24983	146 Stonehouse Rd Lewisburg, 24901	Greg Sibold	304-772-9037
Monroe	Peterstown	511 Balfard Red Sulphur Parkway WV 12	24963	146 Stonehouse Rd Lewisburg, 24901	Elwin Dillon	304-763-9778
Nicholas	Summersville	777 Turnpike Rd. US 19 & WV 41	26651	146 Stonehouse Rd Lewisburg, 24901	John Jarrell Sr	304-872-0811
Nicholas	Curtin	8238 Fichwood Rd. WV 20	26205	146 Stonehouse Rd Lewisburg, 24901	Scott Robinson	304-846-9501
Nicholas	Corridor L @ Muddlety	50 State Garage Rd. US 19	26651	146 Stonehouse Rd Lewisburg, 24901	Charles Reel	304-872-0823
Summers	Hinton	WV 12.5 mi SE 1.3 mi S Junction, WV 3	25951	146 Stonehouse Rd Lewisburg, 24901	Bill Lilly	304-466-2802

06-15-2011 Sodium Chloride  
 Delivery: F.O.B. WV Division of Highways Storage Site

DISTRICT 10

County	Delivery/Storage Site	Storage Site Physical Address	Zip Code	Bill-to Address	Storage Site Contact Name	Storage Site Contact Phone #
McDowell	Havaco	100 Headquarters Lane Havaco, WV 24801	24801	270 Hardwood Lane Princeton, WV 24740	Arlie Matney	304-436-6896
McDowell	Yukon	383 Marshall Highway Yukon, WV 24892	24892	270 Hardwood Lane Princeton, WV 24740	Randy Patterson	304-875-3846
McDowell	Johnnycake Mountain	72 Coal Heritage Rd Johnny Cake, WV 24844	24844	270 Hardwood Lane Princeton, WV 24740	Linda Sheppard	304-938-5308
McDowell	Raysel	N 37.3461 W 81.7791	24879	270 Hardwood Lane Princeton, WV 24740	Randy Patterson	304-967-7885
Mercer	Princeton @ WV 20	454 New Hope Rd Princeton, WV 24740	24740	270 Hardwood Lane Princeton, WV 24740	Mike McMillion	304-425-2782
Mercer	Flat Top	21585 Beckley Road Flat Top, WV 25841	25841	270 Hardwood Lane Princeton, WV 24740	Floyd Ricks	304-787-3511
Mercer	I-77 @ Princeton	320 Ambrose Lane Princeton, WV 24740	24740	270 Hardwood Lane Princeton, WV 24740	Choskie Harmon	304-487-6280
Raleigh	Skelton	379 Market Road Beckley, WV 25801	25801	270 Hardwood Lane Princeton, WV 24740	James Dalton	304-256-6830
Raleigh	Bolt	2314 Bolt Road Bolt, WV 25817	25817	270 Hardwood Lane Princeton, WV 24740	Roger Fisher	304-934-5633
Raleigh	I-64 @ Bragg	200 Samaritan Drive Shady Spring, WV 25918	25918	270 Hardwood Lane Princeton, WV 24740	Joe Adkins	304-763-5312
Wyoming	Pineville	1409 Bearhole Rd (WV 97) Pineville, WV 24874	24874	270 Hardwood Lane Princeton, WV 24740	Dave Cox	304-732-7280
Wyoming	Still Run	9390 River Road Still Run, WV 25882	25882	270 Hardwood Lane Princeton, WV 24740	William Talbert	304-294-4123
Wyoming	Hanover	2959 US 52 Hanover, WV 24839	24839	270 Hardwood Lane Princeton, WV 24740	Dave Green	304-664-8281

06-15-2011		Sodium Chloride		WV Turnpike	
County		Delivery/Storage Site		Storage Site	
Kanawha	Chelyan	Physical Address	Storage Site	Zip Code	Bill-to Address
Kanawha	Standard	Staughters Creek Rd. at Rte 61 Chelyan, WV	6851 Paint Creek Rd. Standard, WV	25335	All Invoices To: Purdue, Finance Department Parkways Authority PO Box 1469 Charleston, WV 25325
Mercer	Princeton	297 Ambrose Lan Princeton, WV	24740	25136	
Raleigh	Beckley	201 Pikeview Dr. Beckley, WV	25801	25801	
Raleigh	Ghent	Odd Road at I-77 Ghent, WV	25843	25843	
					Storage Site Contact Name
					Kevin McLaughlin
					Kevin McLaughlin
					Kevin McLaughlin
					Kevin McLaughlin
					Kevin McLaughlin
					Storage Site Contact Phone #
					304-640-8611
					304-640-8611
					304-640-8611
					304-640-8611
					304-640-8611

EXHIBIT 10

REQUISITION NO.: ..... 6611C026

ADDENDUM ACKNOWLEDGEMENT

I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.

ADDENDUM NO.'S:

- NO. 1 ...1...
- NO. 2 ...1...
- NO. 3 .....
- NO. 4 .....
- NO. 5 .....

I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.

.....  
*G. D. Young, Jr.*  
 SIGNATURE  
 North American Salt Co., A Compass Minerals Co.  
 .....

COMPANY

.....  
 6/24/11  
 DATE

PRE-BID CONFERENCE  
SIGN IN SHEET

Request for Quotation Number: 6611C026 Date: 6/15/2011 10:00

Project Description: Road Maintenance Salt, Sodium Chloride

PLEASE PRINT LEGIBLY. THIS INFORMATION IS ESSENTIAL TO CONTACT THE ATTENDEES IN A TIMELY MANNER. FAILURE TO DO SO MAY RESULT IN DELAYS IN YOUR COMPANY GETTING IMPORTANT BID INFORMATION.

Firm Name:	<u>WINDOH</u>
Firm Address:	
Representative Attending:	<u>EUGENE TUCKWILLER</u>
Phone Number:	<u>304-487-5233</u>
Fax Number:	
Email Address:	<u>EUGENE.R.TUCKWILLER@WI.GOV</u>

Firm Name:	<u>WINDOH</u>
Firm Address:	
Representative Attending:	<u>Kyle Stallings</u>
Phone Number:	<u>304-558-2901</u>
Fax Number:	
Email Address:	<u>W.kyle.stallings@wi.gov</u>

Firm Name:	<u>Central Salt</u>
Firm Address:	<u>385 Airport Road</u> <u>Suite # 108</u> <u>Elgin IL, 60123</u>
Representative Attending:	<u>John Bartoletti</u>
Phone Number:	<u>847-608-8130</u>
Fax Number:	<u>847-608-8135</u>
Email Address:	<u>DWilliams@centralsalt.com</u>

Firm Name:	
Firm Address:	
Representative Attending:	
Phone Number:	
Fax Number:	
Email Address:	

Firm Name:	<u>Mid-Atlantic Salt, L.L.C.</u>
Firm Address:	<u>P.O. Box 353</u> <u>Lyndora, PA 16045-0353</u>
Representative Attending:	<u>Ronald F. Sweet</u>
Phone Number:	<u>724-287-0770</u>
Fax Number:	<u>724-287-0540</u>
Email Address:	<u>midatl@midatl.com</u>

Firm Name:	
Firm Address:	
Representative Attending:	
Phone Number:	
Fax Number:	
Email Address:	

PRE-BID CONFERENCE  
SIGN IN SHEET

Request for Quotation Number: **6611C026**

Date: **6/15/2011 10:00**

**Road Maintenance Salt, Sodium Chloride**

Project Description:

PLEASE PRINT LEGIBLY. THIS INFORMATION IS ESSENTIAL TO CONTACT THE ATTENDEES IN A TIMELY MANNER. FAILURE TO DO SO MAY RESULT IN DELAYS IN YOUR COMPANY GETTING IMPORTANT BID INFORMATION.

Firm Name:	Cargill Deicing
Firm Address:	2495D County Club Blvd Ste 450 N. Dierstedt OH 44070
Representative Attending:	Anna Sarley
Phone Number:	800 600 7258
Fax Number:	888 739-8705
Email Address:	anna_sarley@cargill.com

Firm Name:	North American Salt Co.
Firm Address:	9900 W. 109th St. Overland Park, KS 66210
Representative Attending:	G.O. Young, Jr.
Phone Number:	(913) 344-9440
Fax Number:	(913) 338-7945
Email Address:	young@compasminerals.com

Firm Name:	American Rock Salt Company
Firm Address:	PO Box 190 Mt Morris, NY 14500
Representative Attending:	Justin Corley
Phone Number:	585-991-6844
Fax Number:	585-991-6944
Email Address:	Justin.Corley@AmericanRockSalt.com

Firm Name:	WV DOH
Firm Address:	CAPITAL COMPLEX BLDG 5 CHARLES, WV 25305
Representative Attending:	HEATHER HUFFMAN
Phone Number:	(304) 558-9430
Fax Number:	
Email Address:	Heather.J.Huffman@wv.gov

Firm Name:	Morton Salt
Firm Address:	173 W. Wacker Dr. Chicago, IL 60606
Representative Attending:	Quylene P. Minn
Phone Number:	216-481-9215
Fax Number:	312-807-2669/216-486-7688
Email Address:	quylene@mortonSalt.com

Firm Name:	WV DOH
Firm Address:	
Representative Attending:	Syble Atkins
Phone Number:	304 558 9495
Fax Number:	
Email Address:	Syble.a.atkins@wv.gov





RFQ#6611C026 Addendum #2

Question:

1. "What is the starting day for the order; will it be the day after the order is received? For example, if an order is received on Monday, would the first of the four days be considered Tuesday?"

Response: The first of the four days will be considered 12:01 AM the morning (working day) following the issue of the release.

2. "Is there a limit to the size of an order, or is there an average order size for orders placed? For example, would the State order in 1,000 ton quantities, or would a typical order run 200-300 tons?"

Response: There is no typical order size.

3. "Does the option of accepting an alternative delivery schedule mean there is flexibility to the four day deadline (assuming a schedule is worked out that ensures prompt deliveries at acceptable volume levels)?"

Response: Yes.

4. "I see that Page 7 states one price for county sites in the Bidding Instructions section and yet on the Contract Award section, it sounds like each line will be awarded and there is a space to write different pricing on each bid line."

Response: This was discussed and clarified at the pre-bid meeting and is also addressed in Addendum #1, Item #7. See below:

7. *Page 7, Section 5. Contract Award reads:*

*"All qualified Vendors who submit a valid bid for "FOB Division's Storage Site", Section 12, Bid Schedule will be awarded a contract for those locations for which their bid is low."*

*Response: The term "locations" should read "county locations".*

5. "Are the 0 tons for the locations listed on the bid schedule page for pricing, considered place holders?"

Response: Please refer to Section 2. Scope of Work, from the Bid Specifications. Even though the Division of Highways does not list an estimated quantity to be delivered to some county locations, we do not want to remove these county locations in case of a need for Road Salt at that county location. If the need should arise, an Agency Release will be issued by the Division of Highways to the awarded vendor. Quantities listed on the Bid Schedule are estimates.

Addendum A

Per #9 in request for "Supplying Other Organizational Entities"

North American Salt Company does not wish to extend the prices, terms and conditions, and subsequent contract to all political sub-divisions of the State.

**ACTION BY WRITTEN CONSENT  
OF THE BOARD OF DIRECTORS  
OF  
NORTH AMERICAN SALT COMPANY**

**April 12, 2011**

The undersigned, being the sole member of the Board of Directors of North American Salt Company, a Delaware corporation (the "Company"), hereby consents to the adoption of the following resolutions pursuant to Section 141(f) of the General Corporation Law of the State of Delaware.

WHEREAS, from time to time it is necessary for managers in the Highway Sales Department to sign documents on behalf of the Company that are required to complete sales transactions in their territories;

NOW, THEREFORE, BE IT RESOLVED, that the following named individuals be, and each of them hereby is, authorized on behalf of the Company, to sign (up to the applicable authority level under the Company's Delegation of Authority Policy) bids, performance bonds and/or contracts for the sale of sodium chloride, and any other documents which, in his or her opinion, are necessary, appropriate or desirable in order to effectuate the purposes and intent of the foregoing:

Keith Clark	Vice President and General Manager, North American Highway
G.O. Young	Vice President, North American Rock Salt Deicing
Jon Schnieders	Director of Sales, North American Rock Salt Deicing
Patrick Heenan	Director of Rock Salt and Chemical Sales
Sean Lierz	Senior Highway Sales Manager
Lisa Pruitt	Highway Sales Support Manager
Linda Winter	Senior Highway Sales Manager
Matt Dillon	Chemical/Industrial Sales Manager, North American Highway
Jason Bagley	Business Director, Specialty Products
Steve LaLiberte	NA Hwy Sales Mgr. Western Canada and Northern US States
Michelle Daum	Western Sales Manager, Specialty Products
Matt Beyers	Eastern Sales Manager, Specialty Products

FURTHER RESOLVED, that all actions heretofore taken by the aforementioned, for and on behalf of the Company, are hereby ratified, approved and confirmed in all respects.

IN WITNESS WHEREOF, the undersigned, being the sole director of the Company, has executed this consent as of the day and year first written above.

By:   
Angelo C. Brishnitzakis  
Sole Director of North American Salt Company

# Product Data Sheet



9900 West 109<sup>th</sup> Street – Suite 600  
Overland Park, Kansas 66210  
Phone 800-755-7258 Fax 800-359-7258

## DE-ICING SALT

### PRODUCTION LOCATION

Cote Blanche, Louisiana

### PRODUCT DESCRIPTION

Rock salt obtained by conventional mining methods, crushed, and screened to size.

### TYPICAL SCREEN ANALYSIS

Retained and Cumulative (99.7% Confidence)

U.S.S. Mesh	Tyler Mesh	Open (In.)	Ret. %	Range %	Cum. %	Range %
½		0.500	1.0	0-4	1.0	0-4
¾	0.375	0.375	10.0	0-31	11.0	0-34
4	4	0.1870	38.3	0-76	49.3	0-100
8	8	0.0937	31.1	5-57	80.4	38-100
30	28	0.0234	16.3	0-50	96.9	86-100
Pan	Pan		3.3	0-14	100.0	

Average Particle Size 0.113 inches (6.9 mesh)

### PHYSICAL PROPERTIES

Bulk Density 72 lbs/cubic foot

Chemical Analysis (99.7% Confidence)		Typical	Range
Sodium Chloride	NaCl (%)	98.91	98.30 - 99.51
Calcium Sulfate	CaSO <sub>4</sub> (%)	0.90	0.20 - 1.59
Calcium Chloride	CaCl <sub>2</sub> (%)	0.03	0.00 - 0.16
Magnesium Sulfate	MgSO <sub>4</sub> (%)	0.02	0.00 - 0.10
Magnesium Chloride	MgCl <sub>2</sub> (%)	0.01	0.00 - 0.03
Sodium Sulfate	Na <sub>2</sub> SO <sub>4</sub> (%)	0.09	0.00 - 0.36
Moisture	H <sub>2</sub> O (%)	0.03	0.00 - 0.07
Water Insolubles	(%)	0.14	0.00 - 0.40

### METHOD OF ANALYSIS

American Society for Testing and Materials Procedures D632-94 and E524-91. All other testing is from North American Salt's internal quality control procedures, which are available upon request.

Product Description and Codes	UPC code	Product Code
Bulk		7608

### ADMIXTURE

Sodium Ferrocyanide (YPS) added - If requested by customer

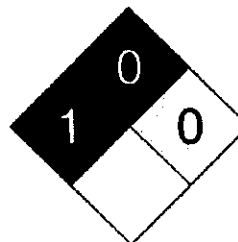
## 1. Product and Company Identification

**Product Name** Sodium Chloride, Salt  
**CAS #** 7647-14-5  
**Product use** De-Icer General Industrial and water softening/conditioning purposes.  
**Manufacturer** North American Salt Company  
 A Compass Minerals Company  
 9900 West 109th Street, Suite 600  
 Overland Park, KS 66210 US  
 Phone: 913-344-9200  
 1-800-424-9300

### CHEMTREC

LEGEND HMIS/NFPA	
Severe	4
Serious	3
Moderate	2
Slight	1
Minimal	0

Health	/	1
Flammability		0
		0
Personal Protection	E	



## 2. Hazards Identification

**Emergency overview** CAUTION  
 May cause eye and skin irritation.

**Potential short term health effects**

**Routes of exposure** Eye, Skin contact, Inhalation, Ingestion.

**Eyes** May cause irritation.

**Skin** May cause irritation.

**Inhalation** Dusts of this product may cause irritation of the nose, throat, and respiratory tract.

**Ingestion** May cause stomach distress, nausea or vomiting.

**Target organs** Eyes. Skin. Respiratory system.

**Chronic effects** Prolonged or repeated exposure can cause drying, defatting and dermatitis.

**Signs and symptoms** Symptoms may include redness, edema, drying, defatting and cracking of the skin. Symptoms of overexposure may be headache, dizziness, tiredness, nausea and vomiting.

## 3. Composition / Information on Ingredients

Ingredient(s)	CAS #	Percent
Sodium chloride	7647-14-5	90 - 100

## 4. First Aid Measures

**First aid procedures**

**Eye contact** Flush with cool water. Remove contact lenses, if applicable, and continue flushing. Obtain medical attention if irritation persists.

**Skin contact** Brush away excess of dry material. Flush with water. Obtain medical attention if irritation persists.

**Inhalation** If symptoms develop move victim to fresh air. If symptoms persist, obtain medical attention.

**Ingestion** Do not induce vomiting. Rinse mouth with water, then drink one or two glasses of water. Obtain medical attention. Never give anything by mouth if victim is unconscious, or is convulsing.

**Notes to physician** Symptoms may be delayed.

**General advice** Avoid contact with eyes. Keep out of reach of children.

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## 5. Fire Fighting Measures

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<b>Flammable properties</b>	Not flammable by OSHA criteria. May be combustible at high temperatures.
<b>Extinguishing media</b>	
<b>Suitable extinguishing media</b>	Treat for surrounding material.
<b>Unsuitable extinguishing media</b>	Not available
<b>Protection of firefighters</b>	
<b>Specific hazards arising from the chemical</b>	Not available
<b>Protective equipment for firefighters</b>	Firefighters should wear full protective clothing including self contained breathing apparatus.
<b>Hazardous combustion products</b>	May include and are not limited to: Chlorine. Oxides of sodium.
<b>Explosion data</b>	
<b>Sensitivity to mechanical Impact</b>	Not available
<b>Sensitivity to static discharge</b>	Not available

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## 6. Accidental Release Measures

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<b>Personal precautions</b>	Before attempting clean up, refer to hazard data given above. Use broom or dry vacuum to collect material for proper disposal without raising dust. Finish cleaning by spreading water on the contaminated surface and dispose of according to local and regional authority requirements.
<b>Methods for containment</b>	None necessary.
<b>Methods for cleaning up</b>	Before attempting clean up, refer to hazard data given above. Use broom or dry vacuum to collect material for proper disposal without raising dust. Finish cleaning by spreading water on the contaminated surface and dispose of according to local and regional authority requirements.

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## 7. Handling and Storage

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<b>Handling</b>	Avoid breathing dusts from this material. When using do not eat or drink.
<b>Storage</b>	Keep out of reach of children. Keep containers tightly closed in a cool, well-ventilated place.

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## 8. Exposure Controls / Personal Protection

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<b>Exposure limits</b>	<b>Exposure Limits</b>
<b>Ingredient(s)</b>	
Sodium chloride	<b>ACGIH-TLV</b> Not established <b>OSHA-PEL</b> Not established
<b>Engineering controls</b>	<p>TWA PEL: No specific limits have been established for sodium chloride (a soluble substance). As a guideline, OSHA (United States) has established the following limits which are generally recognized for inert or nuisance dust. Particulates Not Otherwise Regulated (PNOR): 5mg/cu.m. Respirable Dust 8-Hour TWA PEL, 15mg/cu.m. Total Dust 8-Hour TWA PEL.</p> <p>TWA TLV: No specific limits have been established for sodium chloride (a soluble substance). As a guideline, ACGIH (United States) has established the following limits which are generally recognized for inert or nuisance dust. Particulates (Insolubles) Not Otherwise Classified (PNOC): 10mg/cu.m. Inhalable Particulate 8-Hours TWA TLV, 3mg/cu.m. Respirable Particulate TWA TLV.</p> <p>Use process enclosures, local exhaust ventilation, or other engineering controls to control airborne levels below recommended exposure limits. If user operations generate dust, fumes, or mist, use ventilation to keep exposure to airborne contaminants below the exposure limit.</p>
<b>Personal protective equipment</b>	
<b>Eye / face protection</b>	Safety glasses

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<b>Hand protection</b>	Rubber gloves. Confirm with a reputable supplier first.
<b>Skin and body protection</b>	As required by employer code.
<b>Respiratory protection</b>	Where exposure guideline levels may be exceeded, use an approved NIOSH respirator or NIOSH-approved filtering facepiece.
<b>General hygiene considerations</b>	Handle in accordance with good industrial hygiene and safety practice. When using do not eat or drink. Wash hands before breaks and immediately after handling the product.

## 9. Physical and Chemical Properties

<b>Appearance</b>	Crystalline.
<b>Color</b>	White
<b>Form</b>	Crystals
<b>Odor</b>	Odorless
<b>Odor threshold</b>	Not available
<b>Physical state</b>	Solid
<b>pH</b>	6 - 8 (Neutral)
<b>Melting point</b>	1473.62 °F (800.9 °C)
<b>Freezing point</b>	Not available
<b>Pour point</b>	Not available
<b>Boiling point</b>	2575.40 °F (1413 °C)
<b>Flash point</b>	Not available
<b>Evaporation rate</b>	Not available
<b>Flammability limits in air, lower, % by volume</b>	Not applicable
<b>Flammability limits in air, upper, % by volume</b>	Not applicable
<b>Vapor pressure</b>	0.1 KPa (1 MmHg) @ 865°C
<b>Vapor density</b>	Not applicable
<b>Specific gravity</b>	2.17 (H <sub>2</sub> O = 1)
<b>Relative density</b>	2.17 g/cm <sup>3</sup>
<b>Octanol/water coefficient</b>	Not available
<b>Solubility (H<sub>2</sub>O)</b>	36G/100g H <sub>2</sub> O @ 20°C
<b>Auto-ignition temperature</b>	Not available
<b>Viscosity</b>	Not applicable
<b>Percent volatile</b>	0 % w/w
<b>Molecular weight</b>	58.4400 g/mole
<b>Molecular formula</b>	NaCl

## 10. Stability and Reactivity

<b>Chemical stability</b>	Stable under recommended storage conditions.
<b>Conditions to avoid</b>	Do not mix with incompatible materials.
<b>Incompatible materials</b>	Reactive with oxidizing agents, acids, lithium, bromine trifluoride.
<b>Hazardous decomposition products</b>	May include and are not limited to: Chlorine, sodium oxides
<b>Possibility of hazardous reactions</b>	Hazardous polymerization does not occur.

## 11. Toxicological Information

### Component analysis - LC50

Ingredient(s)	LC50
Sodium chloride	> 21000 mg/m <sup>3</sup> rat

### Component analysis - Oral LD50

Ingredient(s)	LD50
Sodium chloride	3000 mg/kg rat; 4000 mg/kg mouse

**Effects of acute exposure**

<b>Eye</b>	May cause irritation.
<b>Skin</b>	May cause irritation.
<b>Inhalation</b>	Dusts of this product may cause irritation of the nose, throat, and respiratory tract.
<b>Ingestion</b>	May cause stomach distress, nausea or vomiting.
<b>Sensitization</b>	Not classified or listed by IARC, NTP, OSHA and ACGIH.
<b>Chronic effects</b>	Not classified or listed by IARC, NTP, OSHA and ACGIH.
<b>Carcinogenicity</b>	Not classified or listed by IARC, NTP, OSHA and ACGIH.
<b>Mutagenicity</b>	Not classified or listed by IARC, NTP, OSHA and ACGIH.
<b>Reproductive effects</b>	Not classified or listed by IARC, NTP, OSHA and ACGIH.
<b>Teratogenicity</b>	Not classified or listed by IARC, NTP, OSHA and ACGIH.
<b>Synergistic Materials</b>	Not available

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**12. Ecological Information**

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<b>Ecotoxicity</b>	May be harmful to freshwater aquatic species and to plants that are not saline tolerant.
<b>Environmental effects</b>	Not available
<b>Aquatic toxicity</b>	Not available
<b>Persistence / degradability</b>	Not available
<b>Bioaccumulation / accumulation</b>	Not available
<b>Partition coefficient</b>	Not available
<b>Mobility in environmental media</b>	Not available
<b>Chemical fate information</b>	Not available

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**13. Disposal Considerations**

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<b>Waste codes</b>	Not available
<b>Disposal instructions</b>	Waste must be disposed of in accordance with federal, state/provincial and local environmental control regulations.
<b>Waste from residues / unused products</b>	Not available
<b>Contaminated packaging</b>	Not available

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**14. Transport Information**

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**U.S. Department of Transportation (DOT)**

Not regulated as dangerous goods.

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**15. Regulatory Information**

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**US Federal regulations** This product is not known to be a "Hazardous Chemical" as defined by the OSHA Hazard Communication Standard, 29 CFR 1910.1200.  
All components are on the U.S. EPA TSCA Inventory List.

CERCLA/SARA Hazardous Substances - Not applicable.

**Occupational Safety and Health Administration (OSHA)**

29 CFR 1910.1200 hazardous chemical No

**CERCLA (Superfund) reportable quantity**

None

**Superfund Amendments and Reauthorization Act of 1986 (SARA)**Hazard categories Immediate Hazard - No  
Delayed Hazard - No  
Fire Hazard - No  
Pressure Hazard - No  
Reactivity Hazard - No

Section 302 extremely hazardous substance No



Section 311 hazardous chemical No  
 Clean Air Act (CAA) Not available  
 Clean Water Act (CWA) Not available  
 State regulations This product does not contain a chemical known to the State of California to cause cancer, birth defects or other reproductive harm.

**Inventory status**

Country(s) or region	Inventory name	On Inventory (yes/no)*
United States & Puerto Rico	Toxic Substances Control Act (TSCA) Inventory	Yes

A "Yes" indicates that all components of this product comply with the inventory requirements administered by the governing country(s)

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**16. Other Information**

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<b>Disclaimer</b>	Information contained herein was obtained from sources considered technically accurate and reliable. While every effort has been made to ensure full disclosure of product hazards, in some cases data is not available and is so stated. Since conditions of actual product use are beyond control of the supplier, it is assumed that users of this material have been fully trained according to the requirements of all applicable legislation and regulatory instruments. No warranty, expressed or implied, is made and supplier will not be liable for any losses, injuries or consequential damages which may result from the use of or reliance on any information contained in this document.
<b>Issue date</b>	19-Apr-2010
<b>Effective date</b>	01-Sep-2008
<b>Expiry date</b>	01-Sep-2011
<b>Prepared by</b>	Dell Tech Laboratories Ltd. (519) 858-5021

# State of West Virginia VENDOR PREFERENCE CERTIFICATE

Certification and application\* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. **Application is made for 2.5% resident vendor preference for the reason checked:**  
 \_\_\_\_\_ Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or,**  
 \_\_\_\_\_ Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or** 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or,**  
 \_\_\_\_\_ Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or,**
2. **Application is made for 2.5% resident vendor preference for the reason checked:**  
 \_\_\_\_\_ Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or,**
3. **Application is made for 2.5% resident vendor preference for the reason checked:**  
 \_\_\_\_\_ Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or,**
4. **Application is made for 5% resident vendor preference for the reason checked:**  
 \_\_\_\_\_ Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or,**
5. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**  
 \_\_\_\_\_ Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or,**
6. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**  
 \_\_\_\_\_ Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

**Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.**

North American Salt Co., A Compass Minerals Co.

Bidder: \_\_\_\_\_

Signed: \_\_\_\_\_

Date: \_\_\_\_\_

Title: \_\_\_\_\_

\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

STATE OF WEST VIRGINIA  
Purchasing Division

**PURCHASING AFFIDAVIT**

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

**DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

**WITNESS THE FOLLOWING SIGNATURE**

Vendor's Name: North American Salt Co., A Compass Minerals Co.

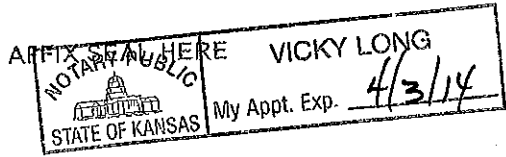
Authorized Signature: [Signature], R Date: 6/24/11

State of KANSAS

County of JOHNSON, to-wit:

Taken, subscribed, and sworn to before me this 24<sup>th</sup> day of JUNE, 2011.

My Commission expires April 3, 2014.



NOTARY PUBLIC [Signature]