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July 7, 2010

Department of Administration Purchasing Division Buildina 15 2019 Washington Street, East Charleston, WV 25305-0130

Subject:

Proposal to Provide School Safety and Vulnerability Assessments

Reference: Solicitation SBA10033

Enclosures: (1)

Technical Proposal #770, including Sections I thru IV

Cost Proposal, Section V, in separate sealed envelope

Dear Contracting Officer,

Tactical Survey Group, Inc. is pleased to submit the enclosed fully-compliant proposal to provide School Safety and Vulnerability Assessments for the State of West Virginia School Building Authority in response to solicitation number SBA10033.

We're excited about assisting the State of West Virginia to implement the School Safety and Vulnerability Assessments Project. With employees possessing current ACAMS and PCII training and certifications, we're ready to start work immediately with no training needed. Our staff includes certified ACAMS Users, Supervisors, and Instructors enabling our ability to train and certify using in-house employees. Our personnel experience includes participating as team members for over 10,000 assets entered into ACAMS.

Included within the Project Plan section of our Technical Proposal, are proposed milestones as a basis for negotiations of progress payments. Our West Virginia vendor registration record number is A26151743. The notarized Purchasing Affidavit, signed RFP and Addendums, Bid Bond, and other required items are also included within the enclosed Technical Proposal.

Thank you for consideration of our proposal. We look forward to working for the State of West Virginia.

Sincerely,

William D. Green Chief Operating Officer Tactical Survey Group, In

## RFP# SBA10033 Attachment C: Cost Sheet

Proposal". All quantities reflected in this cost sheet are for evaluation purposes only. Actual quantities may vary. Vendors must complete the cost sheet and should be submitted in a separated sealed envelope clearly marked "Cost

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Description	Unit Cost	Estimated Qty.	Extended Cost
Cost per Square Foot or volume cost (per cubic foot)	\$ 0.169		\$ 6,760,000
for information meeting the Mandatory Requirements			
Cost per Square Foot or a volume cost (per cubid foot)	\$ 0.009	40 million	\$ 360,000*
for Information meeting the Desirable Requirements			
Total Cost for Evaluation Purpose:			\$ 7,120,000
Optional Pricing:			
(Please describe and list associated costs)			
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<sup>\*</sup> Note: Desirable Requirements Price assumed to be performed with Mandatory Requirements