

REQUEST FOR PROPOSAL

*West Virginia
Lottery Commission*

*Purchasing Division
2019 Washington Street, East
P.O. Box 50130
Charleston, WV 25305-0130*

COST PROPOSAL

Prepared By:



*Results Engineering
130 Wetherby Lane
Columbus, Ohio 43081
www.ReEng.com
Phone: 614-899-2950 X-2200*

Authorized Contact...:

Randall J. Love, VP of Sales

03-03-10

RFP# Lot454

West Virginia Lottery Content Management System

March 4, 2010

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PURCHASING DIVISION
STATE OF WV

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March 4, 2010

Cover Letter



Results Engineering
130 Wetherby Lane
Columbus, Ohio 43081

614 899 2950
Fax 899 2249
www.ReEng.com

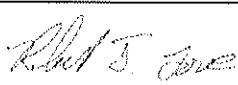
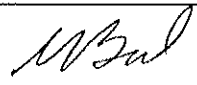
Ms. Shelly Murray
Director of Purchasing and Facilities
Purchasing Division
2019 Washington Street, East
P.O. Box 50130
Charleston, WV 25305-0130

Dear Ms. Murray:

Reengineering Consultants, LLC; d.b.a. Results Engineering (RE) is pleased to provide the West Virginia Lottery Commission this Cost Proposal in response to REQUEST FOR PROPOSAL (RFP) LOT#454 for a Content Management System. We believe we have met all requirements and look forward to the next step of the project. We look forward to presenting our company qualifications and demonstrating the products to prove what we know to be the best solution for the West Virginia Lottery Content Management project.

Once again, thank you for your interest in Results Engineering and the OnBase solution. Please do not hesitate to contact me in the event that questions arise throughout the review process. We look forward to a potential relationship with West Virginia Lottery and assure you our utmost attention to detail and accomplishment in this venture.

For clarification questions, please contact either of the following:

Randall J. Love Vice President of Sales e-Mail: Randy.Love@reeng.com Office: (614) 899-2950 Ext 2200 Mobile: (614) 625-4663 Fax No: (614) 899-2249	Greg Boyd President e-Mail: Greg.Boyd@reeng.com Office: (614) 899-2950 Ext 1000 Mobile: (614) 571.6200 Fax No: (614) 899-2249
	
Authorized contact regarding questions.	Authorized contact to bind the organization.

COST PROPOSAL BID SHEET

LOT 454 Cost Proposal Bid Sheet			
Item Description	Qty	Price	Extended Price
Content Management Software and Workflow			
75 Concurrent Users / 25 Concurrent Workflow Users	1	\$359,900.00	\$298,900.00
Capture Software			
OnBase 2 Production, 4 Dept, 4 Low Volume	10	\$23,600.00	\$19,600.00
Electronic Forms Software			
FormsDoc - Enterprise Edition (up to 1,000 users)	1	\$75,000.00	\$65,000.00
Production Scanners Brand & Model			
Kodak Ngenuity 9125 DC	2	\$50,000.00	\$40,000.00
Departmental Scanners Brand & Model			
Kodak Truper 3600 Plus	4	\$23,980.00	\$15,000.00
Low-Volume Desktop Scanners Brand & Model			
Canon DR2510C	4	\$3,180.00	\$2,950.00
3-Year Hardware Maintenance Cost Contract	3	\$87,636.00	\$87,636.00
3-Year Software Maintenance/Support Contract	3	\$370,500.00	\$370,500.00
Installation Application Development, Forms Design, Workflow Implementation & Training		\$647,000.00	\$547,000.00
Does not include anticipated travel and expenses which would be billed as incurred at state approved per diems or estimated and added to the contracted professional service costs.			
Total Project Cost			\$1,446,586.00
Offered Options:			
Content Management			
Additional Software Licenses (if necessary)			
Single License (Concurrent User License)	1	\$1,200.00	\$1,200.00
Pack of 5 Licenses (Concurrent User License)	5	\$6,000.00	\$5,700.00
Pack of 10 Licenses (Concurrent User License)	10	\$12,000.00	\$10,800.00
Post-Installation Professional Services			
Cost per block of 4 hours		\$660.00	\$610.00
Cost per block of 8 hours		\$1,320.00	\$1,220.00
Optional Hardware			
Optional Software and/or Licenses			
OnBase RightFAX Integration Module (Requires RightFax Server software and hardware which are available at an additional cost depending upon the required configuration)	1	\$6,000.00	\$6,000.00
Results Engineering AutoRedaction Engine Price varies on volume of images processed for redaction	1	\$25,000.00	\$25,000.00

Software and ongoing support costs must be all-inclusive. The Agency cannot be billed for costs (i.e. click charges) in addition to those set forth above. The Lottery is agreeable to consider progressive payments based upon the successful