



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
**WWV11866**

PAGE  
**1**

ADDRESS CORRESPONDENCE TO ATTENTION OF  
**FRANK WHITTAKER  
 304-558-2316**

RFQ COPY

TYPE NAME/ADDRESS HERE  
**IKON Office Solutions  
 3006 Mt. Vernon Rd.  
 Suite 1010  
 Hurricane WV 25526**

SHIP TO

**WORKFORCE WEST VIRGINIA  
 OFFICE OF ADMIN. SUPPORT-5302  
 112 CALIFORNIA AVENUE  
 CHARLESTON, WV  
 25305-0112 304-558-2631**

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
05/12/2011				

BID OPENING DATE: **06/16/2011** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		205-47		
<p><b>LASER PRINTERS</b></p> <p>THE WEST VIRGINIA PURCHASING DIVISION, FOR THE AGENCY, WORKFORCE WEST VIRGINIA, IS SOLICITING BIDS FOR AN OPEN-END CONTRACT FOR TWO (2) HIGH SPEED MICR LASER PRINTERS PER THE ATTACHED SPECIFICATIONS.</p> <p>ALL TECHNICAL QUESTIONS MUST BE SUBMITTED IN WRITING TO FRANK WHITTAKER IN THE WV PURCHASING DIVISION VIA EMAIL AT FRANK.M.WHITTAKER@WV.GOV DEADLINE FOR ALL TECHNICAL QUESTIONS IS 05/24/2011 AT 4:00 PM. ALL TECHNICAL QUESTIONS WILL BE ADDRESSED BY ADDENDUM AFTER THE DEADLINE.</p> <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON ..... AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p>						

RECEIVED  
 2011 JUN 16 AM 11:09  
 WV PURCHASING  
 DIVISION

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *Michael D. May* TELEPHONE: (304) 757-9699 DATE: June 16, 2011

TITLE: MAE FERN: 23-0334400 ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS  
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at [www.state.wv.us/admin/purchase/vrc/hipaa.htm](http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
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ADDRESS CORRESPONDENCE TO ATTENTION OF  
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**304-558-2316**

VENDOR

RFQ COPY  
 TYPE NAME/ADDRESS HERE  
**IKON Office Solutions**  
**3006 Mt. Vernon Rd.**  
**Suite 1010**  
**Hurricane WV 25526**

SHIP TO

**WORKFORCE WEST VIRGINIA**  
**OFFICE OF ADMIN. SUPPORT-5302**  
  
**112 CALIFORNIA AVENUE**  
**CHARLESTON, WV**  
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<p><b>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</b></p> <p><b>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</b></p> <p><b>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</b></p> <p><b>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</b></p> <p><b>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY</b></p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Michael D. Mays</i>	TELEPHONE <b>(304) 757-9699</b>	DATE <b>June 16, 2011</b>
TITLE <b>MAE</b>	FEIN <b>23-0334400</b>	ADDRESS CHANGES TO BE NOTED ABOVE

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<p>RETAINED BY THE SPENDING UNIT.</p> <p><b>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</b></p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 05/26/2009</p> <p style="text-align: center;"><b>NOTICE</b></p> <p><b>A SIGNED BID MUST BE SUBMITTED TO:</b></p> <p style="text-align: center;">DEPARTMENT OF ADMINISTRATION        PURCHASING DIVISION        BUILDING 15        2019 WASHINGTON STREET, EAST        CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p><b>SEALED BID</b></p> <p>BUYER: <span style="float: right;">44</span></p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Michael D. May</i>	TELEPHONE <b>(304) 757-9699</b>	DATE <b>June 16, 2011</b>
TITLE <b>MAE</b>	FEIN <b>23-0334400</b>	ADDRESS CHANGES TO BE NOTED ABOVE

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				RFQ. NO.:		WWV11866
				BID OPENING DATE:		06/16/2011
				BID OPENING TIME:		1:30 PM
PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: <i>(304) 757-7840</i>						
CONTACT PERSON (PLEASE PRINT CLEARLY): <i>Michael D. Morgan</i>						
***** THIS IS THE END OF RFQ WWV11866 ***** TOTAL:						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE *Michael D. Morgan* TELEPHONE **(304) 757-9699** DATE **June 16, 2011**

TITLE **MAE** FEIN **23-0334400** ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**Printer Specifications  
STATE OF WEST VIRGINIA  
WORKFORCE WEST VIRGINIA  
REQUEST FOR QUOTATION**

**WWV11-866**

**(High Speed Printers)**

**General Information**

**1.1 Purpose:**

WorkForce West Virginia "WFWV" is soliciting bids from qualified vendors to provide two (2) high-speed MICR laser printers and to provide monthly maintenance and replenishment contracts for each printer.

**1.2 Project Overview:**

The printers must provide backbone connectivity to all data center printers to accomplish three things: (see attachment I)

- (1) Provide better connectivity for IS&C mainframe print.
- (2) Provide means to be able to print from any remote location, allowing us to function as a Print Service Bureau to other entities.
- (3) Provide more versatile printing connectivity to accommodate Business Recovery.

The vendor will be entirely responsible for installation, implementation, and the transition of the system to Workforce West Virginia staff.

**1.3 Environment and Infrastructure**

The successful vendor will perform a walk-through immediately after the bid is awarded and will identify, in writing, any electrical, and/or environmental issues involving the proposed site and installation. Information must include, but will not be limited to, the following:

1. Number and types of electrical outlets required, with required voltages and amperages
2. Environmental requirements (air conditioning, etc.)
3. Telephone lines required for electronic support
4. Space Requirements
5. Any other environmental issues identified

Workforce West Virginia will be responsible for all environmental and electrical changes deemed necessary and agreed upon by Workforce West Virginia.

The vendor will review our existing networking and planned networking facilities to ensure they are sufficient for successfully connecting the procured equipment to our existing LAN and WAN.

Acceptance of our networking and planned networking installation and/or any changes necessary will be documented by the vendor in writing and presented to the Workforce West Virginia project manager.

Workforce West Virginia will be responsible for making networking changes deemed necessary and agreed to by Workforce West Virginia.

#### **1.4 Project Management:**

WFWV will name a qualified project manager, who will be responsible for assembling the Workforce West Virginia project team and will be the focal point of contact for all project issues.

The vendor must name a single point of contact to coordinate activities with designated Workforce West Virginia personnel for the duration of the project. The vendor's designated contact person will be the focal point of contact for Workforce West Virginia personnel.

#### **1.5 Installation**

Installation of the purchased equipment will be implemented on a staggered basis. The first unit will be installed, tested, and placed in operation. Once the implementation of the first printer has been accepted by WorkForce West Virginia (WFWV) the second printer will be installed.

The vendor must perform the installation on-site, and verify connectivity and proper operation and be accepted by the Workforce West Virginia project team. Installation shall be deemed complete when all hardware and software components are installed, fully operational, tested, and printing customer data. Acceptance will be confirmed in writing by the WFWV project team.

The vendor must be responsible for the following:

1. Installation and implementation of the purchased equipment in a temporary location in the immediate vicinity of the equipment being replaced.
2. Installation of one (1) printer system
3. Installation of the operating systems of purchased equipment and all purchased software.
4. Patching the operating systems and all purchased software to the current level if applicable.
5. Successful configuration and connection to our existing network as defined in the RFQ.
6. All applications will be printed, tested, and verified as accurate and acceptable, including successful MICR reject test.
7. Installation of second printer and completion of testing.
8. The printers are to be installed on separate weekends starting Saturday morning and must be up and running by 7:00 am the following Monday morning. The second printer is to be installed on the following weekend. This gives us a chance to fully test the new printer. Dates of expected installation will be provided to the vendor through a Notice to Proceed once an award has been made.

9. First year maintenance for both printers will begin upon the date of acceptance of the second printer system by the WFVW project team utilizing the written approved change order process.

Vendor shall be responsible for testing the installed equipment. All test results must be documented in writing by the vendor and must be verified and accepted in writing by the Workforce West Virginia project team.

Test results must be documented in writing, presented to the Workforce West Virginia team for review, and subject to their written approval.

## **1.6 Documentation and Implementation**

Upon completion of installation and vendor testing, the vendor shall be required to provide Key operator documentation including the following:

1. Hardware documentation manuals
2. Software documentation manuals
3. Hardware configuration layout diagram
4. Key operator equipment maintenance documentation

After the Workforce West Virginia project team accepts the documentation, meetings must be scheduled as needed to discuss system turnover for support by Workforce West Virginia's Management Information Systems Division. The vendor must provide appropriate technical staff on-site for no less than one day while the operation and support of the installed systems is being transitioned to MIS staff members.

### **Printer Specifications**

- (1) Solution must have a minimum Sun Ultra 45 Print Controller or equal, 1.6 GHz UltraSPARC III processor, 1GB memory, 250 GB hard drive, CD-RW /DVD-ROM drive, Ethernet interface (10,100,1000 Base T), Solaris 10 operating system, Adobe high-speed rip.

**Meets all requirements.**

- (2) Document Buffer -10,000 pages, automatic page level recovery, and queue print ready jobs for minimal inter-job delay.

**Meets all requirements.**

- (3) Printer must support TCP/IP with Ethernet connectivity.

**Meets all requirements.**

- (4) Solution must provide support for Adobe PostScript 3, Adobe PDF 1.6, HP-PCL 6, TIFF group4, ASCII, and LCDS data streams with embedded DJDE's

**Meets all requirements.**

- (5) Printer solution must support Windows NT OS 4.0,2000, XP, Macintosh as x, and UNIX/LPR print.

**Meets all requirements**



- (6) Printer solution must be compatible with all existing printer resources to accommodate Workforce Development's defined need of redundancy among all other data center printers (see specification 5).  
**Meets all requirements. IKON's solutions is compatible with all LPS Printer Resources to accommodate Workforce Development's redundancy.**
- (7) The printer solution must support all existing Elixir forms and resources.  
**IKON's solution meets all existing Elixir Forms and Resource requirements.**
- (8) The printer solution must be compatible with all existing LCDS embedded form and resources calls within the data stream from the mainframe.  
**IKON's solution meets all compatibility requirements for all existing LCDS Embedded Forms and Resource Calls with the data stream from the Mainframe.**
- (9) Each printer must have a duty cycle capable of printing up to 5 million impressions per month.  
**Meets all requirements. Each printer is capable of printing up to 5 million impressions per month.**
- (10) Each printer must print at a minimum of 150 impressions per minute (simplex), field upgradeable to 300 images per minute (duplex).  
**Meets all requirements. Each printer is field upgradeable from 150 impressions per minute (Simplex) to 300 images per minute (Duplex). When field upgraded to 300 images per minute (Duplex), each printer is capable of producing 8 million impressions per month.**
- (11) Printers must support 600 DPI.  
**Meets all requirements.**
- (12) Printers must support simplex and duplex operation.  
**Meets all requirements.**
- (13) Printers must support paper weights from 16 lb. to 110 lb. index, expandable to 150 lb. index.  
**Meets all requirements.**
- (14) Printers must support paper sizes from 8"x9" to 18"x14".  
**Meets all requirements. Minimum compatible paper size is 7" x 8" to a maximum of 18.5" x 14.33".**
- (15) Printers must support label stock, pre-perforated stock, and pre-drilled paper.  
**Meets all requirements.**
- (16) Each printer must have a least 6 input trays - totaling 8,000 sheets, expandable to 9 input trays - 12,000 sheets.  
**Meets all requirements. IKON's proposed solution has 6 input trays totaling 8,000 sheets and is expandable to 9 input trays totaling 12,000 sheets.**
- (17) All paper trays must utilize air knife / vacuum feed system to reduce paper misfeeds and improve reliability.  
**Meets all requirements. Air Knife/Vacuum Feed System is available in all paper drawers. This is the most reliable paper feeding method proven over the years for use in high speed offset presses.**
- (18) Each printer must have capability to add the optional post fuser inserter (3 input trays, 4,000 sheets).  
**Meets all requirements.**
- (19) Printers must have waist-high, straight paper path for simplex operation.  
**Meets all requirements. The proposed solution has a short straight paper path, approximately 54" (137 CM) for Simplex operation and is waist high.**
- (20) Printers must have active registration for both in-track and cross-track up to .030 inch.  
**Meets all requirements. Active Registration for both In-Track and Cross-Track up to 0.0030" Front to Back. Center Based Registration Process holds specified tolerances for consistent performance.**
- (21) Printer imaging system must be "write black" for superb image quality.  
**Meets requirements.**

- (22) Prefer printers have removable MICR feature to save on ink costs.  
**The proposed solution has a removable MICR Printing Station which can be changed on a job-by-job basis. This capability can add an additional level of security. In addition, the proposed solution offers better asset utilization resulting in potential cost savings. IKON also provides a MICR Check Guarantee. MICR Certification: (1) PIRA Grade 1 Certification for fraud resistance; (2) Complies with relevant ANSI Standards; (3) APACS Certified for Voucher Infilling and MICR Code-Line Printing.**
- (23) Prefer printers have self-cleaning coronas.  
**Meets all requirements.**
- (24) Printers must have finisher with a maximum 100 sheet (20lb. bond) stapling capability.  
Finisher must stack 3,000 sheets with off-set capability (staple or non-staple mode).  
**Meets all requirements.**
- (25) Printers must support multi-position staple capability.  
**Meets all requirements. The proposed printing solution provides multi-position staple, subset stapling, and 100-page stitch capability. Staple is a measure stitch based on the thickness of the document.**
- (26) Each printer must have a 5,000 sheet stacker unit with two removable dollies -with capability to add 2 additional stacking units for a total of 15,000 sheets (must have off-set stacking capability).  
**Meets all requirements.**
- (27) Stacker must be fully integrated page level recovery.  
**Meets all requirements.**
- (28) Printers must support load / unload while running.  
**Meets all requirements.**
- (29) The proposed solution must have a centralized printer controller interface with the capability of capturing and managing mainframe and network jobs.  
**Meets all requirements. The proposed solution captures mainframe and network-based jobs to a centralized controller. Print jobs can be passed through directly to either printer or held in a job queue for later print distribution in its entirety or on a page-range basis. When held in the print queue, jobs can be prioritized and/or reprinted without resubmission from the host.**
- (30) The proposed system must provide turn-key emergency back-up for the hardware and software solution.  
**Meets all requirements. The proposed solution includes On-Site Backup for the hardware and software.**
- (31) Solution must have the option of storing and retrieving all required LCDS/Metacode resources either on a centralized control system or a secured network repository.  
**Meets all requirements. All LCDS/Metacode Resources can be stored on the local controller or in the network directory accessible by the controller.**
- (32) Solution must consolidate all existing resource libraries into one master library.  
**Meets all requirements.**
- (33) Proposed solution must be able to split jobs and route to authorized postscript printers.  
**Meets all requirements. IKON's proposed solution is able to separate jobs and direct to appropriate printing device for load balancing.**
- (34) Proposed solution must be able to reprint jobs in its entirety or by page range. The production staff must be able to initiate their own page-level reprints without recomposing or initiating actions on the mainframe.  
**Meets all requirements. The proposed solution captures mainframe and network-based jobs to a centralized controller. Print jobs can be passed through directly to either printer or held in a job queue for later print distribution in its entirety or on a page-range basis. When held in the print queue, jobs can be prioritized and/or reprinted without resubmission from the host.**

(35)Proposed solution must have the capability to route color network applications as well as mainframe color applications to color network printer.

**Meets all requirements.**

(36)The printer solution must have the capability to quickly resume printing from an interruption and reprint the affected page.

**Meets all requirements**

(37)The successful vendor must provide analyst support with Elixir Forms Design training and mainframe programming experience utilizing current legacy LCDS data streams (Line Conditioned Data Streams). Analyst must have a minimum of two references detailing customer experience in a LCDS mainframe environment using DJDE (Dynamic Job Descriptor Entries) and JSL (job Source Language) programming to design and maintain Elixir form calls. Preference may be given to vendor with detailed knowledge of Workforce West Virginia's application workflow, environment, and infrastructure.

**The proposed IKON Solution meets the bid requirements for Analyst support. The Analyst has over twenty (20) years of experience in designing and developing Elixir forms in the Mainframe LCDS data stream environment utilizing DJDE form and resource call programming to merge Elixir forms and resources with legacy as well as new development applications. IKON's Analyst has worked with Workforce West Virginia for over twenty (20) years and is familiar with the environment, infrastructure and workflow. References: (1) Fred Legg, Highmark/Blue Cross Blue Shield, (304) 550-3124; (2) Mike White, BB & T, (304) 353-1798.**

(38)Vendor must provide local service with a minimum of 2 locally trained service technicians.

**IKON has two (2) Sr. Service Technicians residing in Charleston WV fully trained on the proposed solution with 23 years and 29 years tenure respectively.**

(39)Vendor must provide (1) hour call back, and (4) hour on-site support.

**Meets all requirements.**

(40)Vendor must provide 24 hour per day domestic customer hotline support.

**Meets all requirements.**

(41)Vendor must provide on-site analyst technical support as needed.

**IKON will provide a fully trained Analyst with over 20 years of experience in a Mainframe LCDS environment with DJDE and JSL programming skills. IKON's Analyst is fully trained on all proposed software, printing systems products and Elixir Forms design.**

(42)Vendor must provide one (1) day consisting of 7.5 hours of on-site training for three (3) staff members.

**IKON will meet and/or exceed all requirements. If awarded RFP, IKON will provide a detailed Implementation and Training Schedule including a detailed Statement of Work.**

(43)Vendor must provide (3) shift, (7) day per week service coverage.

**IKON will meet this service requirement.**

(44)Vendor must provide monthly printer maintenance and monthly account *reviews* in person to Cost Center Manager and Data Center Supervisor.

**IKON will meet and participate in the required monthly account reviews. In addition, IKON Representatives will be available for any additional unscheduled meetings as needed.**

(45)Proposed equipment must be newly manufactured, not remanufactured or used. The proposed equipment warranty will include all machine operating system software, printer controller software, as well as all future software updates and technical phone support for a period of *five (5) years*.

**The proposed equipment will be newly manufactured, not remanufactured or used. All operating system software, printer control software, future updates and technical phone support will be included in the cost of the equipment for a 5-year period.**

(46) Proposed equipment must fit within the footprint of - 4 foot by 14 foot

**Meets all requirements.**

(47) Vendor shall provide annual maintenance costs: Monthly Charges, pages included. Overages-  
Cost per page.

**Meets all requirements. See attached pricing section.**

HIGH SPEED PRINTERS

Name of Proposing Firm or Vendor: IKON Office Solutions

	Each	Quantity	Extended Cost A
All Printer Hardware & Software	\$242,750.00	2	\$485,500.00
Installation	Included	2	Included
Software Updates Per Year	Included	2	Included
Five Year Warranty	Included	2	Included
Monthly fixed Replenishment Cost (Except Paper) not to exceed 2.5	\$16,250.00 <small>*(Includes Replenishment Items, Parts, and Labor. Excludes Paper and Staples)</small>	2	\$32,500.00 <small>*(Includes Replenishment Items, Parts, and Labor. Excludes Paper and Staples)</small>
*Replenishment Cost per click for clicks exceeding 2.5 million per month	\$32.50 <small>*(Includes Replenishment Items, Parts, and Labor. Excludes Paper and Staples)</small>	5,000 x 2	\$65.00 <small>*(Includes Replenishment Items, Parts, and Labor. Excludes Paper and Staples)</small>
			<b>Total: \$518,065.00</b>

\*Maintenance Pricing is Fixed For 5 Years (Maintenance is defined as On-Site Repair and includes all parts and labor except paper and staples.)

\*Maintenance Pricing Based On \$0.0065/Click Based On 2.5 Million Clicks/Month.

	Each	Quantity	Extended Cost B
First Year Maintenance	\$195,000.00	2	\$390,000.00
Second Year Maintenance	\$195,000.00	2	\$390,000.00
Third Year Maintenance	\$195,000.00	2	\$390,000.00
Fourth Year Maintenance	\$195,000.00	2	\$390,000.00
Fifth Year Maintenance	\$195,000.00	2	\$390,000.00
*Maintenance Pricing is Fixed For 5 Years	\$975,000.00	2	<b>Total: \$1,950,000.00</b>
<b>Grand Total = Extended Cost A + Extend Cost B =</b>			<b>\$2,468,065.00</b>

\*Maintenance Pricing Based On \$0.0065/Click Based On 2.5 Million Clicks/Month.

\*\*Monthly/Annual Maintenance Pricing will vary based upon actual monthly print volume.

\* Estimates given are for bidding purposes only. Actual quantities will vary.

RFQ No. WV 11866

STATE OF WEST VIRGINIA  
Purchasing Division

**PURCHASING AFFIDAVIT**

**West Virginia Code §5A-3-10a states:** No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

**DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**EXCEPTION:** The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code §61-5-3*), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

**WITNESS THE FOLLOWING SIGNATURE**

Vendor's Name: Ikon Office Solutions

Authorized Signature: [Signature] Date: 6-13-11

State of WV

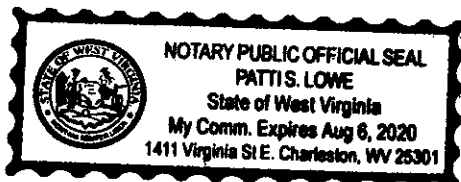
County of Kanawha, to-wit:

Taken, subscribed, and sworn to before me this 13 day of June, 2011.

My Commission expires August 6, 2020

AFFIX SEAL HERE

NOTARY PUBLIC [Signature: Patti S. Lowe]



State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application\* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. Application is made for 2.5% resident vendor preference for the reason checked:

- Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,

2. Application is made for 2.5% resident vendor preference for the reason checked:

- Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

3. Application is made for 2.5% resident vendor preference for the reason checked:

- Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

4. Application is made for 5% resident vendor preference for the reason checked:

- Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,

5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:

- Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,

6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:

- Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Ikon Office Solutions

Signed: [Signature]

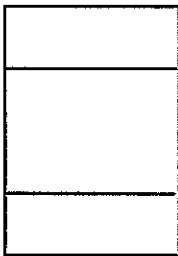
Date: 6-13-11

Title: Sales Manager

\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

Fiber Backbone

IBM Mainframe



LCDS TCP/IP

LCDS TCP/IP

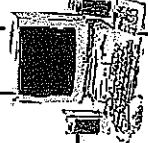
LCDS TCP/IP

LCDS TCP/IP

TCP/IP PS



Streamweaver



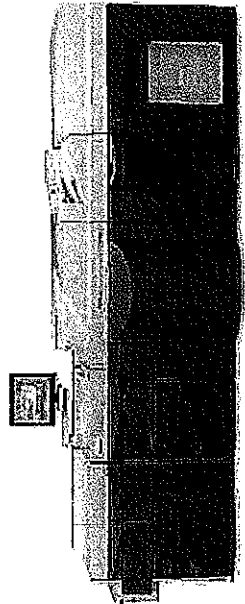
Solimar SPD

POSTSCRIPT TCP/IP



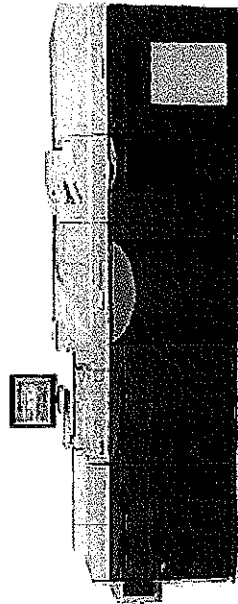
CREO

Kodak Digimaster EX-150

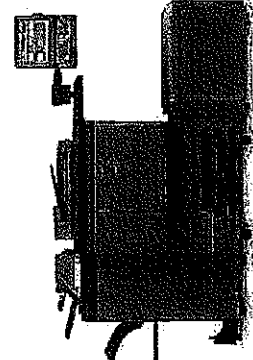


PRT 5

Kodak Digimaster EX-150



PRT 6



IKON CPP550



## Why Upgrade to Solimar Print Director Enterprise (SPDE)?

Solimar Systems has a proven track record of helping clients obtain long-term value by extending the useful life of its solutions through product upgrades. Solimar's solutions are specifically designed to anticipate constantly evolving business requirements, including:

- Improvements to existing business processes
- Functionality enhancements
- Opportunities to leverage new technology
- Changing regulatory requirements

### Which functionality does your organization require?

- Client-server architecture
- Remote administration and management
- Event notification
- System message controls and filtering
- Advanced system security with operator log-in assigned rights and privileges
- Support for industry standard current operating system
- Optimized user interface
- Maximum processing performance

If any of the checked items can improve your environment, it is recommended that you upgrade to Solimar Print Director Enterprise. Upgrade to SPDE today to experience the exciting new technology that can empower you to greatly improve productivity and dramatically reduce the time and cost of output operations.

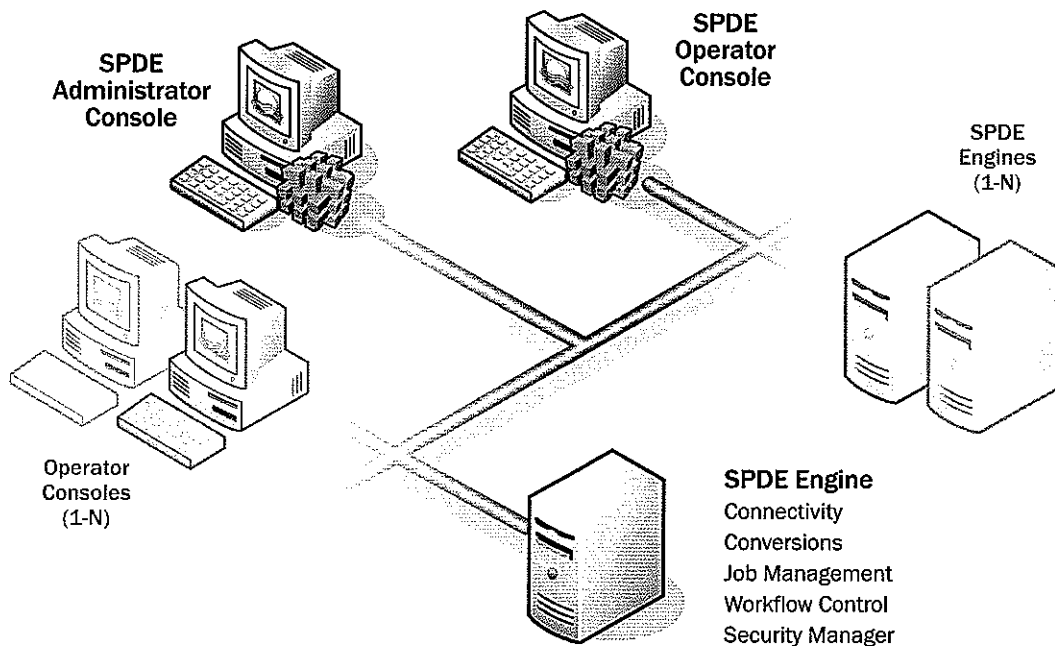


Solimar has over 45,000 products installed in thousands of sites worldwide.

SOLIMAR

FACTOID

### SPDE Client Server Architecture



## Solimar® Print Director™ Enterprise - Solution Benefits

### Enhanced Performance

- Client-server architecture, optimized for Windows® XP and 2003 Server
- SPDE "Engine" runs as a service - separate administrator and operator interfaces remotely connect to engine
- Increased processing performance of data stream transforms
- Up to 4 concurrent PS/PDF::xx transforms
- XML-based configuration file settings load and save faster
- Further increase performance by leveraging the latest hardware advancements - hyper-threading and dual-core CPUs

### Added Control and Management for Administrators

- Remote access
- Multi-level security - secure login, operator assigned rights/privileges
- Separate interfaces for system administration and operator job control
- Track and control operator activity based on logical queues
- Set Start Point and compilers can run as standalone applications

### Increased Productivity with Event Notification and Messaging

- Customized event driven alerts - speaker beeps, text to speech, .wav files, e-mail
- Enhanced system messaging - custom message tabs, message filters, global message view, queue messaging

### Improved Operator Efficiency

- Enhanced Windows® XP and 2003 Server user interface
- New Queue Manager console facilitates process automation
- Monitor and control all jobs and queues from a single or multiple windows
- Logical queues can be grouped together for easy monitoring
- Queue views can be customized for each operator
- Multiple users can manage job workflow concurrently
- Enhanced methods to manage operator prompts/interventions - reprints, start commands
- Simplifies managing manual and/or automated processes
- Additional job status information - moving, adding, deleting, copying
- Easier and improved control reduces operator errors



# Solimar® Print Director™ Enterprise - System Manager

The System Manager provides system administrators control over the processing Engine to define processing rules and workflow. The System Manager also provides access and control over print queues and jobs allowing you to initiate and halt job processing, move jobs between queues, control reprints, set event notifications among many other features.

In the System Manager, you can perform the following tasks:

- Create and manage SPDE configurations
- Define processing and workflow logic
- Set up audio and e-mail alerts
- Manage interventions, which require operator-supplied information
- Configure user and group security rights and permissions
- Activate log files that track SPDE system and accounting messages
- Manage the SPDE Host Server



SPDE is the 5th generation of the Print Director product line and has grown to 19 connectivity options and 40 conversions and data enhancement modules.

SOLIMAR

FACTOID

## SPDE System Manager UI

The SPDE System Manager provides administrators with an intuitive GUI to define and monitor system security and workflow processing.

The screenshot displays the 'System Manager [localhost] - Enterprise Print Distribution' interface. The main window shows a 'Ready to Print (17)' queue with a list of jobs. Below this, a log window shows system messages and events.

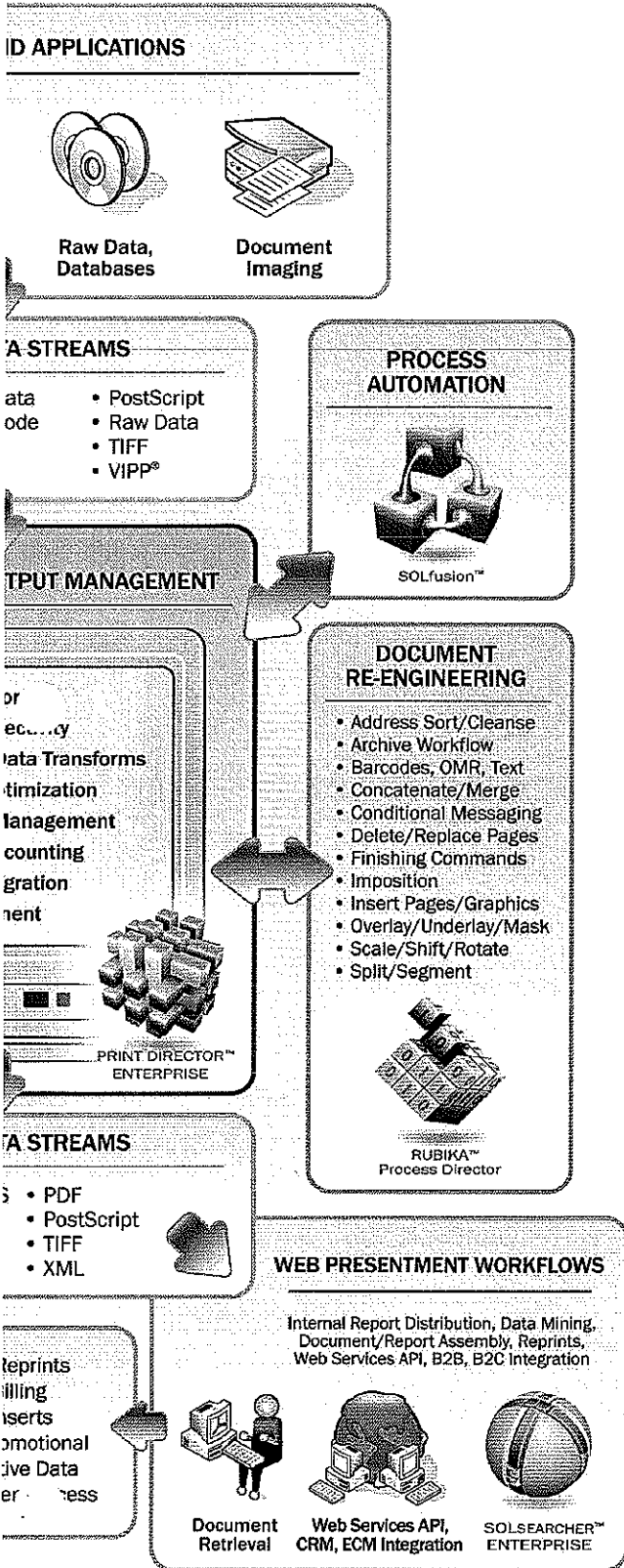
Job	Queue	Size	Status	Copies	Pages	Class	Creation Date
Accounting - 02937...	Ready to Print	694 KB	Hold	1	9	ACCT	2006-08-03 10:34:45.165
Annuity Statement...	Ready to Print	5369 KB	Hold	1	15	FINANCE	2006-08-04 14:41:10.086
Checks - Secure - ...	Ready to Print	1065 KB	Hold	1	100	MICR	2006-08-04 14:45:27.892
Colo037975107510...	Ready to Print	2128 KB	Hold	1	30	A	2006-08-04 14:41:16.289
Daily Sales Report - ...	Ready to Print	558 KB	Hold	1	7	REPT	2006-07-13 16:20:19.082
Financial Statement...	Ready to Print	2108 KB	Hold	1	36	ACCT	2006-08-02 13:09:05.776
Greenber report.Im0...	Ready to Print	79 KB	Hold	1	5	REPT	2006-08-04 14:41:32.523
Infin Insurance De...	Ready to Print	7315 KB	Hold	1	200	INSUR	2006-08-03 10:36:39.256
Insurance Applicat...	Ready to Print	11386 KB	Hold	1	76	INSUR	2006-07-13 16:26:39.040
Invoice.nm0050050...	Ready to Print	2466 KB	Hold	1	2	INV	2006-07-13 17:04:39.957
Origins Life Renew...	Ready to Print	20295 KB	Hold	1	400	INSUR	2006-08-04 14:44:00.753
Payrol Repoit.Im 00...	Ready to Print	955 KB	Hold	1	20	ACCT	2006-08-04 14:41:08.148
Production-214109...	Ready to Print	2128 KB	Hold	1	30	PROD	2006-07-31 11:23:46.965
Report-2-5972-674...	Ready to Print	655 KB	Hold	1	9	A	2006-08-04 14:41:08.336
Sysout Analysis Re...	Ready to Print	296 KB	Hold	1	14	CDLDR	2006-08-04 14:41:08.414
Tale001237634652...	Ready to Print	2128 KB	Hold	1	30	A	2006-08-04 14:41:08.555
Welcome Letter - 0...	Ready to Print	882 KB	Hold	10000	7	STOCK	2006-07-13 16:26:12.807

Timestamp	Message	Queue	Job ID	Path	Module
2006-08-04 14:42:38	Spool file 'Origins Life Renewal010010000050000000000000...	Ready to Print	87124719-f036-4fc3-9e03...	Jobs Ready to Print	Disk Spooler
2006-08-04 14:44:00	Processing: Origins Life Renewal010010000050000000000000...	Printer 12 - DP96 - San Diego	c32731d7-6804-40ae-81c...	Printer 12 - DP96 - Remote	Queue Reader
2006-08-04 14:44:42	400 impressions created for job "Origins Life Renewal01001...	Printer 12 - DP96 - San Diego	c32731d7-6804-40ae-81c...	Printer 12 - DP96 - Remote	PostScript:PostScript
2006-08-04 14:44:42	Spool file 'Origins Life Renewal010010000050000000000000...	Printer 12 - DP96 - San Diego	c32731d7-6804-40ae-81c...	Printer 12 - DP96 - Remote	Disk Spooler
2006-08-04 14:45:27	Processing: Checks - Secure - -1097501985121.PS	Printer 1 - DP180	3c3a5ef6-0c7d-472d-b8c...	Printer 1 - DP180	Queue Reader
2006-08-04 14:45:30	100 impressions created for job "Checks - Secure - -109750...	Printer 1 - DP180	3c3a5ef6-0c7d-472d-b8c...	Printer 1 - DP180	PostScript:PostScript
2006-08-04 14:45:30	Spool file 'Checks - Secure - -1097501985121000.PS' creat...	Printer 1 - DP180	3c3a5ef6-0c7d-472d-b8c...	Printer 1 - DP180	Disk Spooler

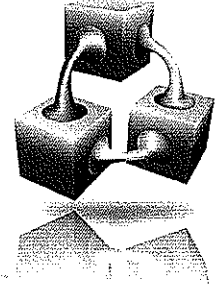
General | Errors

Targets: 1 Active: 1 Paused: 0 Halted: 0



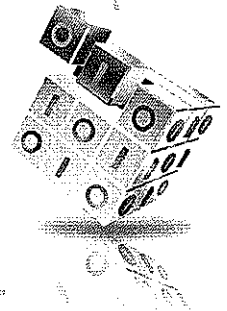
**SOLFusion™**

Centralized application that allows you to automate multiple sets of output production tasks to support business-critical processes. SOLfusion supported tasks include external processes, scripts, indexing of PDF documents and execution of Rubika process configurations.



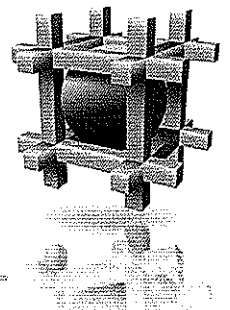
**Rubika™**

Modular document re-engineering workflow solution that can be configured to automate manual processes, enable postal savings, add value to documents, and modify print data on-the-fly at run time.



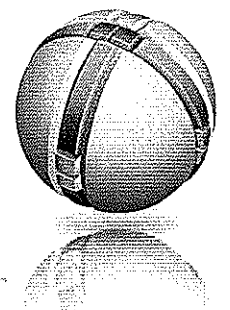
**SOLindexer™**

Suite of powerful PDF indexing tools for Adobe® Acrobat® and Reader® that provides an easy to use method for rapidly locating and capturing relevant information. Works as stand-alone product or in conjunction with Rubika.



**SOLsearcher™ Enterprise**

Highly scalable and secure electronic document delivery and web presentment solution that enables organizations to effectively index, store, search and retrieve large collections of transactional and scanned documents. Ideal for B2B and B2C environments.



# Solimar® Print Director™ Enterprise - Queue Manager

## Custom Views

Select specific options to customize queue views. Display different columns based on job attributes.

**Columns**

- Queue
- Group
- Status
- Jobs
- Job Name
- Job State
- Job Size
- Input Bytes Processed
- Output Bytes Processed
- Job ID
- Queue Job ID
- Job Path Name
- Job Path ID

**Legend**

- Processing
- Ready
- Halted
- Paused
- Adding
- Removing
- Cancelling
- Copying
- Moving
- Locked

**Send Job(s) To:**

- Printer 1 - DP180
- Printer 2 - DP180
- Printer 4 - IR110
- Printer 5 - IP4000
- Printer 6 - IP4000
- Printer 7 - DP92C
- Printer 8 - 4890
- Printer 9 - 2060
- Printer 10 - GEN3
- Printer 11 - DP180 - San D...
- Printer 12 - DP96 - San D...
- Printer 13 - HP9100 - Repr...
- Printer 14 - IR65 - Reprints

## Routing Jobs

Send jobs to different queues via drag and drop or select from a list of available queues.

**SPDE Queue Manager - Operator GUI**

File View Manage Help

**Queue Management**

Queues	Intervention	Group	Status	J...
Jobs Ready to Print		ABC	Active	19
Printer 1 - DP180		Production - B/W	Active	3
Printer 2 - DP180		Production - B/W	Active	0
Printer 3 - DT135		Production - B/W	Active	0
Printer 4 - IR110		Production - B/W	Active	0
Printer 5 - IP4000		Production - CF	Active	0
Printer 6 - IP4000		Production - CF	Active	0
Printer 7 - DP92C		Production - HL C...	Active	0
Printer 8 - 4890		Production - HL C...	Active	0
Printer 9 - 2060		Publishing - Full C...	Active	0
Printer 10 - GEN3		Publishing - Full C...	Active	0
Printer 11 - DP180 - San Diego		Production - B/W ...	Active	0
Printer 12 - DP96 - San Diego		Production - B/W ...	Active	0
Printer 13 - HP9100 - Reprints		Reprint - B/W	Active	0
Printer 14 - IR65 - Reprints		Reprint - B/W	Active	0
Printer 15 - DP65 - Development		Development - B/W	Active	0

**Job Management - Queue View**

Jobs Ready to Print (19) | Printer 1 - DP180 (10) | Printer 2 - DP180 (0) | Printer 3 - DP180 (0)

Job	Size	Status	Copies	Creation Date
ACCOUNTING010030...	694 KB	Processing	1	2006-07-11 15:17
Annually Statement.rn0...	5363 ...	Ready	1	2006-07-11 15:17
AS4000000003000000...	296 KB	Ready	1	2006-07-11 14:58
CARLY02-0000000000...	31 KB	Ready	1	2006-07-12 14:58
CHECKS000000004001...	1065 ...	Ready	1	2006-07-11 15:17
Financial Statement006...	1630 ...	Ready	1	2006-07-11 15:01
Flyer.rn000002002005...	2438 ...	Ready	1	2006-07-11 15:17
FONTDEM000300100...	152 KB	Ready	1	2006-07-11 15:16
FRE0300000200600...	2128 ...	Ready	1	2006-07-11 15:01
GMA229-00000000800...	694 KB	Ready	1	2006-07-11 15:01

Timestamp: Message: Queue:

- 2006-07-13 16:17:01 9 expressions created for job "ACCOU... Printer ... P...
- 2006-07-13 16:17:01 Spool file ACCOUNTING0100300000... Printer ... P...
- 2006-07-13 16:17:01 Processing ACCOUNTING010030000... Printer ... P...

General Errors

**Queue Filter**

Queue	Group
<input checked="" type="checkbox"/> Jobs Ready to Print	ABC
<input checked="" type="checkbox"/> Printer 1 - DP180	Production - B/W
<input type="checkbox"/> Printer 2 - DP180	Production - B/W
<input type="checkbox"/> Printer 3 - DT135	Production - B/W
<input checked="" type="checkbox"/> Printer 4 - IR110	Production - B/W
<input checked="" type="checkbox"/> Printer 5 - IP4000	Production - CF
<input checked="" type="checkbox"/> Printer 6 - IP4000	Production - CF
<input type="checkbox"/> Printer 7 - DP92C	Production - HL Color
<input checked="" type="checkbox"/> Printer 8 - 4890	Production - HL Color
<input checked="" type="checkbox"/> Printer 9 - 2060	Publishing - Full Color
<input checked="" type="checkbox"/> Printer 10 - GEN3	Publishing - Full Color
<input checked="" type="checkbox"/> Printer 11 - DP180 - S...	Production - B/W - S...
<input checked="" type="checkbox"/> Printer 12 - DP96 - Sa...	Production - B/W - S...
<input checked="" type="checkbox"/> Printer 13 - HP9100 - ...	Reprint - B/W
<input type="checkbox"/> Printer 14 - IR65 - Re...	Reprint - B/W
<input type="checkbox"/> Printer 15 - DP65 - De...	Development - B/W

OK Cancel Help

## Queue Filtering

Display only the queues you find important through intelligent queue filters.

**Message Alerting Rules**

Client Alerts

Description	Condition	Alert Action
MISSING JOB	Missing Job completion error	Send Message
HIGH Jobs Completed	Event ID contains Check	Play WAV File
High Priority Job Completed	Job ID contains CLASS1	Text to Speech
Reprint Required	Module ID equals make-up	PC Speaker Beep
Low Priority Jobs Ready	Queue ID contains ad-hoc prints	Text to Speech
Resource Missing	Message Body contains Resource Substitution	PC Speaker Beep

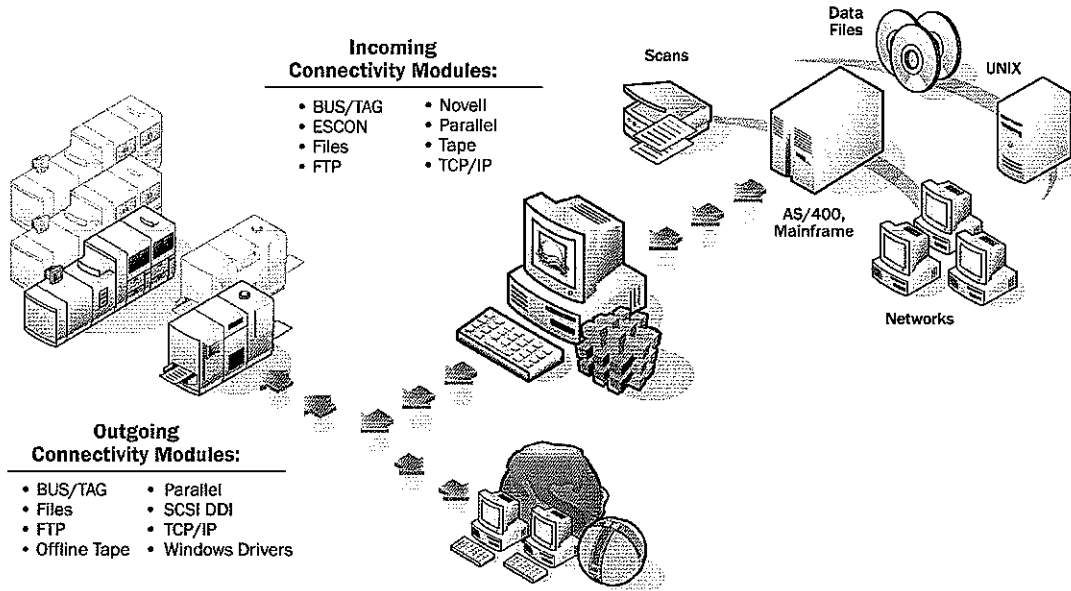
OK Cancel Help

## Messaging/Alerts

Set specific criteria for automated messaging and alerts; including playing audio files, text to speech and e-mail.

# Solimar® Print Director™ Enterprise - Integrated Connectivity and Data Transformations

SPDE physically connects to and communicates with a wide range of mainframes, midrange hosts, networks, stand alone devices, printers, viewing stations, and archiving systems. SPDE receives and sends data through many direct and network communication protocols. To host systems, SPDE appears as a native printer and receives print data for processing. To printers, SPDE appears as the host system sending appropriate print data and resources.



## Print Language Transforms and Optimizations

SPDE's printer emulations are second to none! Not a simulation or a rudimentary scripting tool, the system rapidly and dynamically converts the incoming data streams into new printer languages and distributes the jobs to target printers or other output destinations. SPDE is commonly used to optimize highly graphical or inefficient AFP, VIPP, Metacode, PDF and PostScript environments to obtain optimum printer performance.

Incoming PDLs	Outgoing PDLs							
	AFPDS	IPDS	Metacode	PCL	PDF	PostScript	TIFF	XML
AFPDS	✓	✓	✓	✓	✓	✓	✓	✓
IPDS	✓	✓	✓	✓	✓	✓	✓	✓
LCDS/Metacode	✓	✓	✓	✓	✓	✓	✓	✓
Line Data	✓	✓	✓	✓	✓	✓	✓	✓
PCL	✓	✓	✓	✓	✓	✓	✓	✓
PDF	✓	✓	✓	✓	✓	✓	✓	✓
PostScript	✓	✓	✓	✓	✓	✓	✓	✓
TIFF	✓	✓	✓	✓	✓	✓	✓	✓
VIPP®	✓	✓	✓	✓	✓	✓	✓	✓