

MODEMA

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

О

WWV10865

PAGE 1

ADDRESS CORRESPONDENCE TO ATTENTION OF FRANK WHITTAKER

304-558-2316

RFQ COPY
TYPE NAME/ADDRESS HERE
DOCUMENT IMAGING SPECIALISTS, LLC
DBA INFORMATION MANAGEMENT SERVICES
2218 DIVIDEND DRIVE
COLUMBUS, OH 43228

BUREAU OF EMPLOYMENT PROGRAMS OFFICE OF ADMIN. SUPPORT-5302

112 CALIFORNIA AVENUE CHARLESTON, WV 25305-0112 558-2634

(614) 868-9008

DATE PRIN		RMS OF SALE	SHIP VIA	FOB:	FREIGHTTERMS
07/29/ BID OPENING DATE:		2010	RTD	OPENING TIME 0	1:30PM
LINE	QUANTITY QUANTITY	UOF CA	Т исманарер	UNIT PRICE	AMOUNT
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	FRANK WHITTA AT FRANK.M.W DEADLINE FOR	KER IN T HITTAKER TECHNIC L QUESTI	ONS MUST BE SUBMITHE WV PURCHASING DEROY OR VIA FAXIAL QUESTIONS IS 8,000 WILL BE ADDRESS	DIVISION VIA EMAI X AT 304-558-4115 /09/10 AT 4:00 PM	
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	DEPARTM PURCHAS	ENT OF A	SUBMITTED TO: COMINISTRATION		JIDAUS 24, AM 9: 39
		SHINGTON	STREET, EAST 25305-0130		
				PRICE INCLUDES 1 COST FOR 3 YRS.	HAINITENANCE
SIGNATURE/	<u> </u>	SEE	REVERSE SIDE FOR TERMS AND CO TELEPHONE	DATE	20 11 2
Thom My (614) 868-9008 08-16-2010 TITLE ALC: P-1457 78-14 FEIN 21 0292011 ADDRESS CHANGES TO BE NOTED ABOVE					
SALES REINESENTATIVE FEIN 26-079206/ ADDRESS CHANGES TO BE NOTED ABOVE					

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
- 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
- 5. Payment may only be made after the delivery and acceptance of goods or services.
- 6. Interest may be paid for late payment in accordance with the West Virginia Code.
- 7. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 10. The laws of the State of West Virginia and the Legislative Rules of the Purchasing Division shall govern the purchasing process.
- 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 12. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
- 13. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 14. CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.
- 15. LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
- 16. ANTITRUST: In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
- 2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
- 5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



RFO COPY

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Request for MFONUMBER Quotation

WWV10865

ADDRESS CORRESPONDENCE TO ATTENTION OF:

FRANK WHITTAKER

304-558-2316

BUREAU OF EMPLOYMENT PROGRAMS OFFICE OF ADMIN. SUPPORT-5302

112 CALIFORNIA AVENUE CHARLESTON, WV 25305-0112 558-2634

DOCUMENT IMAGING SACIALIST, LLC DBA INFORMATION MANAGEMENT SERVICES 2218 DIVIDEND DRIVE COLUMBUS, OH 43228 (614) 868-9008

TYPE NAME/ADDRESS HERE

DATE PRINTED TERMS OF SALE SHIP VIA F.O.B. FREIGHT TERMS 07/29/2010 BID OPENING DATE: 08/24/2010 BID OPENING TIME 01:30PM QUANTITY uop ITEM NUMBER UNITPRICE AMOUNT LINE THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED: SEALED BID BUYER: 44 RFQ. NO.: WWV10865 BID OPENING DATE: 08/24/10 BID OPENING TIME: 1:30 PM PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: (614) 868-9069 CONTACT PERSON (PLEASE PRINT CLEARLY): Tom McClary THIS IS THE END OF RFQ WWV10865 ***** TOTAL: #68,571.00 SEE REVERSE SIDE FOR TERMS AND CONDITIONS TELEPHONE (614)868-9008 8-16-2010 ADDRESS CHANGES TO BE NOTED ABOVE 26-.0792061

DESCRIPTION OF SERIVCES REQUESTED

I. GENERAL INFORMATION

Overview of Request

The purpose of this Request for Quotation is to acquire three (3) scanners, adding to the existing Bell and Howell Spectrum XF scanners currently in place. Must be Bell and Howell brand or equal. More regarding our current networking environment can be found in the following section.

Complete installation and implementation services are included as part of this RFQ.

Only single vendor solutions with software that is compatible with WorkForce West Virginia current connectivity and interface programs (On-Base) will be accepted.

Current Environment

WorkForce West Virginia currently maintains a customized On-Base imaging system. Documents are scanned into this system via three (3) Bell & Howe Spectrum XF scanners.

Various paper colors; weights from 16 pound standard paper to 110 pound card stock; and various size documents from $2.6'' \times 2.6''$ to 11.7×17 ," may be scanned into the imaging system.

II. TASK REQUIRED

2.0 General Requirement

The purpose of the Request for Quotation is to acquire three (3) new scanners that will handle the various paper weights and sizes identified above.

The vendor will be totally responsible for on-site delivery, installation, implementation, and the modification of any scanner settings required to guarantee acceptance of the various paper sizes, color, and weight, being scanned into the system by WorkForce West Virginia staff.

All shipping and delivery charges shall be the responsibility of the vendor. Delivery must be inside the building, to the 5^{th} floor of 112 California Ave., Charleston, WV 25305. No freight elevator is available.

Delivery must be made within 45 days of award.

2.1 Testing

Vendor will be responsible for testing the installed equipment. All test results will be documented in writing by the vendor and will be verified and accepted by the WorkForce West Virginia staff.

Testing will minimally consist of the following:

- 1. Forty (40) continuous hours of operation by WorkForce West Virginia staff ensuring the scanners are fully operational and correctly functioning in production environment
- 2. Scanning various paper color, weight and sizes of documents.

2.2 Documentation and Implementation

Upon completion of installation by the Vendor and testing by WorkForce West Virginia staff, the Vendor will be required to provide documentation before WorkForce West Virginia staff will accept the deliverable for this contract and approve invoices for payments. At a minimum, accepted documentation from Vendor must include the following:

- A. Hardware configuration documentation.
- B. Software configuration details.
- C. Operations and user maintenance documentation.

2.3 Maintenance/Warranty

The successful vendor must provide a three-year maintenance/warranty for any, or all, licensed software and hardware, regardless of the manufacturer's warranties. While the three-year cost will be used for evaluation purposes, the Agency will add the Maintenance/warranty on an annual basis. The first year will be added via change order upon acceptance of the equipment. Additional years will be added upon mutual written agreement of the parties. Cost, if any, associated with maintenance/warranty service must be indicated in the pricing tables and must include all parts, labor, hardware and software upgrades, and software Help Desk services. NO separate reimbursement will be made the vendor for any expenses, and must not be provided as a separate line item. Cost proposals must be all-inclusive of vendor travel, or any other expenses.

2.4 Scanner Specifications

- 1. Scariners must be able to scan documents from 2.6" x2.6" up to 11" x 17" in duplex.
- 2. Must be tated to scan a minimum 120 pages per minute; letter size, simplex, in black and white.
- 3. Must be a high volume scanner with a daily duty cycle of at least a maximum of 60,000 scans.
- 4. Must offer an optical resolution of 600 dpl.
- 5. Must support TWAIN, ISIS and Image Controls drivers.
- Must include latest available version of Kofax VRS, or equal, onboard in firmware to digitally compensate for poor quality documents and make damaged or difficult to read documents legible.
- 7. Must have a document feeder with a capacity of minimum 500 sheets.
- 8. Must have ultrasonic double-feed detection with ignore by size.
- Must be compliant with Section 506 of the U.S. Rehabilitation Act so users with any form of impairment can operate the scanner.
- 10. Scanner must interface via SCSI 3.
- 11. Multi-feed with auto-resolve for acceptable double feeds, i.e. a post-it note on a scanned document.

Vendor Support and Training Requirements 2.5

- 1. Vendor must provide thirty (30) minute call back, and next day on site support.
- 2. Vendor must provide a maximum of four (4) hours on-site training for no more than fifteen (15) staff to be completed in one (1) day.

COST REQUIREMENTS TO PROIR MANDATORY III. **EVALUATIONS**

- 1. Vendor must provide documentation, that they are certified by the manufacturer to sell, service and install the products bid.
- 2. Vender must provide three (3) references, which should be submitted with the bid.
- 3. The state shall have full and free use of all systems, products, and/or deliverables supplied by this contract.

Note: Any vendor bidding an "or equal" item, may, at the request of the spending agency, be require to demonstrate that the item they bid, is equal to, or better, in both performance and specifications.

WWV10865 COST SHEET

Equipment Cost = A

C	Qty	Product	Cost Each	Extended Cost
	3	Bell & Howell Spectrum XF or equal Scanner	15,887.00	\$ 47,661.00

TOTAL (A) 47,661.00

Please provide the manufacturer and model: <u>CANON</u> DR X 10C.

ANNUAL MAINTENANCE COST (Less Warranty) SUPPORT, PARTS AND ALL SUPPLIES EXCEPT PAPER DURING BUSINESS hours

Extended Warranty = B BASE=125,000 SCANS PER QUARTER PER MACHINE

Year	Qty	Cost Per Scanner	Extended Cost
Year 1	3	\$ 2072.00	\$ 6,216.00
Year 2	3	\$ 2449.00	\$ 7,347.00
Year 3	3	\$ 2449.00	\$ 7,347.00

TOTAL (B) \$ 20,910.00

GRAND TOTAL (A & B) \$ 68,571.00



Canon DR X10C Specifications

Model Name

imageFORMULA DR-X10C Color Production Scanner

Type

Production Sheetfed Scanner

Document Feeding

Automatic or Manual

Document Size Width 2.0" - 12" **

2.8" - 17" **

Document Weight Document Size Length Automatic Fedding: 14 - 32 lb bond

Manual Feeding: 11 - 64 lb bond

Feeder Capacity

500 Sheets

Grayscale

8-bit

Color

24-bit

Scanning Element

3 - Line CMOS Contact Image Sensor

Light Source

Operating Modes

Simplex, Duplex, Color, Grayscale, Black and White, Error Diffusion, Advanced Text Enhancement (Two Types)

Drop Out Color

RGB and Custom

Optical Resolution

600 dpi

Output Resolution

100/150/200/240/300/400/600 dpi

Scanning Speeds

Simplex: 128 ppm

Black And White

Duplex: 256 ipm*

Simplex: 128 ppm

Grayscale

Duplex: 256 ipm*

Simplex: 128 ppm

Color 24 Bit

Duplex: 256 ipm*

Interface

SCSI-III and Hi-Speed USB 2.0

Scanner Drivers

ISIS/TWAIN for Windows 2000/XP/Vista

Dimensions

14.8" x 20.8" x 22.2"

Weight

85.8 lbs

Power Consumption

125W or less (Energy Star Saving Mode: 4.2W)



Bundles Software: ISIS/Twain Driver

CapturePerfect 3.0

Options: Exchange Roller Kit
Pre-Imprinter
Post-Imprinter
Patch Code Decoder
Barcode Module III
Kofax CGA Board***
9 month Extended Service Package
12 month Extended Service Package

Other Features: 3-Sensor Ultrasonic Double Feed Detection Staple Detection

Selectable Background Color
Dust Countermeasures
Auto USB Power Switching
Auto Color Detection
Automatic Page Size Detection
Deskew
Batch Separation
Long Document Mode
Folio Mode
Custom Color Dropout
MultiStream

- * Examples based on typical settings, rated in pages/images per minute with letter-sized documents at 200 dpi, landscape feeding direction. Actual processing speeds may vary based on PC performance and application software.
- ** Up to 22 x 34 inches using Folio and Long Document Mode.
- *** Kofax CGA Board available.

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References

Nationwide Mutual Insurance 3400 Southpark Place Grove City, Ohio 43123

Huntington National Bank 2361 Morse Road Columbus, Ohio 43229

Ohio Department of Health 246 North High Street Columbus, Ohio 43215

Contact Information is available upon request

Canon

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Contact Me

Contact Information

If you would like to have an authorized Canon dealer contact you regarding the model you have selected, please fill in the information below.

Salutation:	Title
First Name:*	
Middle Initial:	
Last Name:*	
Job Title:	
Company:	
Address 1:*	
Address 2:	
City:*	
State:*	State
Zip:*	
Country:*	United States
Phone:*	()
Fax:	(
Email Address:*	
Email Verification:*	
Product:	imageFORMULA DR-X10C Color Production Scann
	INFORMATION MANAGEMENT SERVICES
Denley	2218 DIVIDEND DR
Dealer:	COLUMBUS OH 43228 614-868-9008

tstephens@infomgtserv.com

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State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4.	Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or.
6.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
require agains	understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the ments for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty to such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency used from any unpaid balance on the contract or purchase order.
By sub authori the req	mission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and zes the Department of Revenue to disclose to the Director of Purchasing appropriate Information verifying that Bidder has paid uired business taxes, provided that such information does not contain the amounts of taxes paid nor any other information does not contain the amounts of taxes paid nor any other information does not contain the amounts of taxes paid nor any other information does not contain the amounts of taxes paid nor any other information.
and ac	penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true courate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate es during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.
Bidder	B-16-2010 Title: SAME REPRESENTATIVE
Date:_	8-14-2010 Title: SAUE KAPIESENTATIVE
*Check	any combination of preference consideration(s) Indicated above, which you are entitled to receive.

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Notary Public, State of Ohio My Commission Expires May 22, 2013

Vendor's Name: Downer Ingeing Steam	ST3 LLC, DBA INFORMATION MANAGEMENT SERVICES
Authorized Signature: Thom Ly	166/ Date: 8-18-2010
State of OHIO	
County of FRANKLIN, to-wit:	
Taken, subscribed, and sworn to before me this 12 day	of august 20/0
My Commission expires	, 20 13.
AFFIX SEAL HERE	NOTARY PUBLIC Relicica Standale
REBECCA S. KENDALL	