

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for
Quotation

Request for

RFQ NUMBER WSH11087

PAGE 1

ADDRESS CORRESPONDENCE TO ATTENTION OF

ROBERTA WAGNER 304-558-0067

HEALTH AND HUMAN RESOURCES WILLIAM R. SHARPE JR. HOSPITAL GENTRAL RECEIVING 936 SHARPE HOSPITAL ROAD WESTON, WV 26452 304-269-1210

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GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
- 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
- 5. Payment may only be made after the delivery and acceptance of goods or services.
- 6. Interest may be paid for late payment in accordance with the West Virginia Code.
- 7. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
- 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 12. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
- 13. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 14. CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.
- 15. LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
- 16. ANTITRUST: In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
- 2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
- 5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



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Department of Administration
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2019 Washington Street East
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PAGE 2

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ROBERTA WAGNER 304-558-0067

HEALTH AND HUMAN RESOURCES WILLIAM R. SHARPE JR. HOSPITAL

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Department of Administration
Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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HEALTH AND HUMAN RESOURCES CENTRAL RECEIVING 1936 SHARPE HOSPITAL ROAD WESTON, WV

WILLIAM R. SHARPE JR. HOSPITAL 26452 304-269-1210

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PAGE 4

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ROBERTA WAGNER 30<u>4-55</u>8-0067

HEALTH AND HUMAN RESOURCES MILLIAM R. SHARPE JR. HOSPITAL CENTRAL RECEIVING 936 SHARPE HOSPITAL ROAD WESTON, WV

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PAGE 5

ADDRESS CORRESPONDENCE TO ATTENTION OF:

ROBERTA WAGNER 30<u>4-558-0067</u>

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REQUEST FOR QUOTATION

WSH11087

Sign Language Interpreter Services

Vendor shall provide sign language interpreter services for the deaf and/or hearing impaired patients at William R. Sharpe, Jr. Hospital. The interpreter will attend and assist the patient in his/her staffing, groups and discharge planning meetings. Also, the interpreter will assist in legal matters such as mental hygiene hearings or court proceedings. The interpreter will attend medical appointments with the patient if the need arises. The interpreter will also meet with the family if needed.

Certification: The interpreter must be able to provide proof of level IV certification from the National Association for the Deaf.

The interpreter must be able to provide assessment of communication skills when requested.

Availability: Vendor's services will be requested by the hospital to assist with the admission of the deaf and/or hearing impaired patient who requires an interpreter. Upon admission of patient to the hospital, notification will be made of the need, and the interpreter would be expected to see the patient within 24 hours. The interpreter will be expected to meet with the patient at the appointed scheduled meeting time and date.

Invoicing: Vendor shall maintain a detailed record of all services provided and submit the record with a bi-weekly invoice to the attention of the Clinical Service Coordinator.

Rate of pay per hour: \$ <u>50.00</u>

Award Criteria: Contract will be awarded to the lowest bidder meeting the above specifications.

Health Insurance Portability and Accountability Act (HIPAA) of 1996: Vendor Shall or may have access to private and confidential data maintained by agency to the extent required for vendor to carry out the duties and responsibilities defined in this contract. Vendor agrees to maintain confidentiality and security of the data made available and shall indemnify and hold harmless the state and agency against any and all claims brought by any party attributed to actions of breech or confidentiality by the vendor, subcontractors, or individuals permitted access by vendor. The vendor must meet the requirements of the Health Insurance Portability and Accountability Act (HIPAA) of 1996.

Please provide a fax number in case it is necessary to contact you regarding your bid:

Fax Number: 866-461-4105

Contact Person: <u>Janelle</u> St. Martin

Cost Sheet

#WSH11087

BIDDERS SHALL PROVIDE A COST FOR THE FOLLOWING:

<u>Item #</u>	Estimated Annual Usage	<u>Description</u>	<u>Unit Cost</u>	<u>Total Cost</u>
1	1000 hours	Sign Language Interpreter Services	\$ <u>50.00</u>	\$ <u>50,000</u>

Grand Total

Signature ³

Date

15 NOU 2010

RFQ No. WS+11087

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

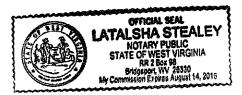
"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name: Hand-I Sammunications, Inc. Authorized Signature: Date: 10 MOV 2010 State of West Virsinia County of HARRISON, to-wit: Taken, subscribed, and sworn to before me this 17 day of November, 2010. My Commission expires August 14th, 2016 AFFIX SEAL HERE NOTARY PUBLIC Retailed.



WITNESS THE FOLLOWING SIGNATURE

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a missimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4.	Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
requiren against s or deduc	inderstands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the nents for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency sted from any unpaid balance on the contract or purchase order.
authorize the requ	hission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and less the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid lired business taxes, provided that such information dress not contain the amounts of taxes paid nor any other information by the Tax Commissioner to be confidential.
and acc	enalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true curate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate is during the term of the contract, Bidder will not by the Purchasing Division in writing immediately.
Bidder:	Janello Stmartin Signed: #
Date:	15 NOV 2010 Table:
*Check an	y combination of preference consideration(s) Indicated at over which you are entitled to receive.

Hand-I Communications, Inc.

Promoting awareness of Deaf culture & communications!!

P.O. Box 208 Clarksburg, WV 26302-0208

Fax: 866-451-4105

E-mail: wesign2@gmail.com

Department of Administration Purchasing Division Building 15 2019 Washington Street, East Charleston, WV 25305-0130

To Whom It May Concern:

Hand-I Communications has been providing contract services to William R. Sharpe Jr. Hospital for over 18 years. We understand the importance of providing quality and confidential service. Hand-I provides quality services in several areas that fit with the needs of William R. Sharpe Jr. Hospital.

Hand-I provides:

- availability within 24 hours of receiving a call of need for a sign language interpreter
- assessment of communication skills

Some examples of this would be:

- is patient truly deaf
- is patient able to communicate in sign language
- what mode of sign language communication does the patient use
- knowledge of a variety in Sign Language communication modes
 - American Sign Language
 - Signing Exact English
 - Contact Signing or Pidgin Sign Language
 - able to provide teachers in these modes of communications
- knowledge of Deaf Culture
 - in working with the Deaf patient
 - able to explain and teach this culture to employees
- Sign Language interpreters that are familiar with court proceedings
 - regular court proceedings
 - mental health court proceedings

- Sign Language interpreters that are familiar with mental health issues
- Sign Language interpreters that are qualified and/or certified

 Our main interpreter is Janelle St.Martin that has over 35 years of experience working with the Deaf and as a Sign Language teacher and interpreter.

Sincerely,

Janelle St.Martin

President

Janelle St.Martin

Fax 866-451-4105

5/1982

Rt 3 Box 232i, Bridgeport, WV 26330

wesign2@gmail.com

Objective

To use my ability, experience, and knowledge to help parents, educators, and care givers to understand the benefits of using Sign Language with hearing children.

To use my ability, experience, and knowledge to help others work, communicate and understand the Deaf and their world. Also to use my ability, experience and knowledge to help the Deaf communicate and interest with the hearing

Professional Accomplishments

NAD (National Association of the Deaf), EIPA (Educational Interpreters Performance Assessment) certified.

Past Regional Coordinator of MD, NJ, OH, PA, VA, WV for Sign2Me

STARTS approved in the state of West Virginia

Master Signing Time Instructor with Signing Time Academy

Author of "Living and Working Among the Deaf" an A to Z instructional book teaching American Sign Language with accompanying videotape

Work History

Certificate in Deaf Ed

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SilverSneaker Instructor	YMCA, Clarksburg, WV	05/2008 - Present
Mentor Interpreter - Lead Mentor	Dept of Education, Charleston, WV	09/2008 - Present
East Central Regional Coordinator	Sign2Me, Mukilteo, WA	07/2006 – 12/09
Business Owner	WeSign2, Bridgeport, WV	07/2002 - Present
	Hand-I Communications, Bridgeport, WV	12/1993 - Present
Education		
Color Therapy	School of Natural Health Sciences,	11/2005
Internship Training	UK	
Program	Gallaudet University, Washington,	07/1994
Deaf Education,	D.C.	E/4090

Temple Deaf College, Peoria, IL

References

Patty CataniaWilliam R Sharpe Jr. Hospital304-269-1210Vera Lynn StaufferWilliam R Sharpe Jr. Hospital304-269-1210Mike KozakewichSteptoe & Johnson304-933-8158



REGISTRY OF INTERPRETERS FOR THE DEAF, INC.

MEMBERSHIP CARD

Member No. 16678 Valid through 6/30/2011

Janelle S. St. Martin Certified NAD IV, Ed:K-12

Chery Moose

Chervi Moose President