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NORCROSS GA

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

MEDICAL DOCTOR ASSOCIATES

145 TECHNOLOGY PARKWAY NW

30092

770-797-2178

# Request for Quotation

RFONUMBER
WEH11142

PAGE

ADDRESS CORRESPONDENCE TO ATTENTION OF

ROBERTA WAGNER 304-558-0067

HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL

454 MCDOWELL STREET WELCH, WV

24801

304-436-8710

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145 Technology Parkway NW Norcross, Georgia 30092

www.mdainc.com

WEH11142

**OB/GYN Physician Services** 

**Dept. of Health and Human Resources** 

**Welch Community Hospital** 

State of West Virginia

Presented by:

# Kristen Iavis

Contract Associate

800.780.3500 x.2146

Fax: 770.246.0882

davisk@mdainc.com

The state of the s



June 6, 2011

Roberta Wagner Contracting Specialist Department of Health and Human Resources State of West Virginia

**RE: OB/GYN Physician Services** 

Dear Ms. Wagner,

We are pleased to present our proposal to offer OB/GYN physician locums coverage for the Department of Health and Human Resources located at the Welch, WV facility.

MDA is ready to help fill your need; in fact we have a provider that is very interested in serving Welch Community Hospital. He has previously provided services at that location and has been credentialed and privileged at Welch Community Hospital as well.

Please let us know at your earliest convenience if our proposal to provide these services meets with your approval.

DUNS# 82-867-1482 - Cage Code: 58KLO - Tax ID# 262936432 - FSS# V797P-4318A

Respectfully,

Kristen Davis

Contract Associate

Medical Doctor Associates, LLC

Toll Free: 800.780.3500 x2146

Fax: 770.248.6746

Email: <u>davisk@mdainc.com</u>
Web: www.mdainc.com



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HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL

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State of West Virginia
Department of Administration

Request 101
Quotation **Purchasing Division** 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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770-797-2178 \*114105216 MEDICAL DOCTOR ASSOCIATES 145 TECHNOLOGY PARKWAY NW

NORCROSS GA 30092 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL

454 MCDOWELL STREET WELCH, WV 24801

304-436-8710

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RFQ No.	
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#### STATE OF WEST VIRGINIA Purchasing Division

### **PURCHASING AFFIDAVIT**

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

#### **DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

#### WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: Medical Doctor Associates, LLC
Authorized Signature:
State of Georgia
County of <b>Gwinnett</b> , to-wit:
Taken, subscribed, and sworn to before me this 5 day of
My Commission expires 11/19 , 20/3
AFFIX SEAL HERE  AIDA RIVINIUS  NOTARY PUBLIC  Lides  Wy Commission Expires November 19, 2013

#### **RFO COST SHEET WEH11142**

#### BID COST SHEET

#### Note:

Any anticipated travel must be incorporated into the vendor's fee. No travel will be reimbursed by the State and is the sole responsibility of the vendor. Physician housing should be included in the vendor's fee. If the vendor has additional charges they wish to be reimbursed for, the vendor must include the charges in the vendor's fee or they will not be allowed.

	QU	ANTITY	DESCRIPTION	UNIT COST	TOTAL EXTENDED COST
•	1.	60 days	Daily Rate (OB/GYN Clinic Coverage) (per eight-hour day)	\$ <u>1440.00</u>	\$ <u>86,400.00</u>
	2.	100 hours	Overtime Rate (After Normal Clinic Coverage)	\$ <u>210.00</u>	\$ <u>21,000,00</u>
	3.	100 ea.	Evening On Call Rate (5:00 pm to 8:00 am) (per beeper on call)	\$ <u>125.00</u>	\$ <u>12,500.00</u>
	4.	22 ea.	Weekend On Call Rate (5:00 pm Friday To 8:00 am Monday (per beeper on call)	\$_210.00	\$ <u>4,620.00</u>
	5.	120 hours	Weekend Hour Rate (if called to facility) (per hours worked)	\$ <u>215.00</u>	\$25,800.00
	<b>6.</b>	6 ea.	Holiday Rate On Call (per beeper on call)	\$ 425 <b>.</b> 00	\$2,550.00
	7.	6 days	Holiday Rate (per eight-hour day)	\$2,160.00	\$12,960.00
	8.	40 hours	Holiday Rate On Call (if required to be at clinic)	\$ <u>315.00</u>	\$12,600.00
			Grand Total	\$ <u>178</u>	,430.00

There will be no minimum number of weeks per assignment.

Permanent Placement Fee: \$30,000 one-time fee per each (if any) permanently placed physician by vendor. This fee will not be considered in the evaluation and award of this contract.

THIS SHALL BE A PROGRESSIVE AWARD AND WILL BE MADE ACCORDING TO EACH QUALIFYING VENDOR'S BID RESPONSE AND LOWEST COSTS. LOW BID WILL BE DESIGNATED AS WEH11142A; NEXT LOWEST BID WILL BE WEH11142B, AND SO ON. AGENCY WILL CONTACT VENDOR "A" FIRST TO PROVIDE THEIR NEEDS. IF VENDOR "A" CANNOT PROVIDE SERVICES, AGENCY WILL GO TO VENDOR "B" AND SO ON.

# THE MEDICAL PROTECTIVE COMPANY 5814 Reed Road Fort Wayne, Indiana 46835

#### Certificate of Insurance

This certificate is not an insurance policy or binder for an insurance policy.

This certificate is issued as a matter of information only and confers no rights upon the certificate holder.

This form does not amend, extend or alter the coverage afforded by the policy referenced below.

Medical Doctor Associates, LLC 145 Technology Parkway, NW Norcross, GA 30092

#### RE:

Coverage:

This is to certify that the policy of insurance listed below has been issued to the insured named above for the policy period indicated and is in full force and effect as of this date. Notwithstanding any requirement, term or condition of any contract or other document with respect to which this certificate may be issued or may pertain, the insurance afforded by the policy described herein is **subject to all the terms**, **exclusions and conditions of such policy**. The Limits of Liability Insurance shown below may have been reduced by paid claims.

Type of Policy Coverage	Policy Number	Policy Effective 12:01 A.M. Standard Time	Policy Expiration 12:01 A.M. Standard Time
Professional Liability Policy Occurrence Form	654399	04/01/11	04/01/12

#### **Limits of Professional Liability Insurance**

\$1,000,000 Per Claim; \$3,000,000 Annual Aggregate Per Physician/Allied Health Provider; \$10,000,000 Annual Policy Aggregate

Following limits are applicable in the State of Virginia ONLY Effective after 7/01/2008: \$2,000,000 Per Claim; \$6,000,000 Annual Aggregate Per Allied Health Care Provider; \$10,000,000 Annual Policy Aggregate

Should any of the above described policies be canceled before the expiration date thereof, the issuing insurer will endeavor to mail  $\underline{10}$  days written notice to the Certificate Holder named below, but failure to do so shall impose no obligation or liability of any kind upon the insurer, its agents or representatives.

Form Issue Date: June 6, 2011	Authorized Representative:
	Mary Stone
Certificate Holder:	Producer:
	Locum Tenens Consulting, Inc.
State of West Virginia	Mary Stone, President
Department of Health and Human Resources	2138 Greencrest Drive
	Atlanta, GA 30345

#### COMPANY INFORMATION

Medical Doctor Associates, LLC (MDA), located in Norcross, Georgia, has been providing staffing solutions to a wide variety of medical facilities since 1987. operations by contracting to provide locum tenens physicians in government facilities. In August 2008, MDA was acquired by Cross Country Healthcare, Inc., one of the largest providers of healthcare staffing services in the United States. This acquisition expanded MDA's capabilities to include nurse staffing, allied health, and permanent placement through partnerships with the Cross Country family of companies.

MDA has forged a unique place in the market by developing a reputation for providing quality service in both the way we serve our clients and recruit healthcare professionals. Currently, 30 to 40 percent of our total Locum Tenens business is provided in government facilities, with the remaining 60 plus percent distributed among commercial hospitals, private physician practices, and groups.

MDA has referred providers in multiple specialties to clients nationwide for 23 years. Our offerings have evolved as the needs of the healthcare community have changed. We have grown, diversified, and most importantly, developed a specialized recruiting staff that focuses in each particular specialty.

Below is a sampling of the specialties we have recruited for and placed since 1987:

Allergy Addictionology Addiction Medicine Anesthesiology Adult Nurse Practitioner Critical Care Cardiology Child Psychiatry Correctional Medicine Certified Nurse Midwife Cert Nuclear Medicine Tech **CRNA** Dermatology **Emergency Medicine** Family Nurse Practitioner **Family Practice** Family Practice/Obstetrics Gastroenterology Geriatric Psychiatry **GYN Oncology General Practice** 

**General Surgery** 

Hospitalist

Internal Medicine Med Peds Medical Laboratory Tech Medical Oncology Neurology Nephrology **Nuclear Medicine Nurse Practitioner** Nurse Practitioner - Psychiatric Neurosurgery Obstetrics Gynecology Occupational Medicine Oncology Ophthalmology. Orthopedic Surgery Occupational Therapist Occupational Therapy Asst Otolaryngology Psychiatry Physician Assistant Primary Care Pediatric Critical Care Pediatrics

Pediatric Emergency Medicine Pediatric Hospitalist Pediatric Nephrology **Physicist** Physical Medicine & Rehabilitation Psychologist Physical Therapist Physical Therapy Asst Pathology Pulmonology Peripheral Vascular Surgery Radiology Registered Diag Med Sonographer Registered Nurse Radiation Oncology Radiologic Tech Radiation Therapy Tech Surgical Critical Care Surgical Specialties Urology **Urgent Care** Ultrasound Vascular Surgery



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WEH11142

**OB/GYN Physician Services** 

**Dept. of Health and Human Resources** 

**Welch Community Hospital** 

**State of West Virginia** 

Presented by:

## Kristen Davis

Contract Associate

800.780.3500 x.2146

Fax: 770.246.0882

davisk@mdainc.com

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