

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

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ADDRESS CORRESPONDENCE TO ATTENTION OF

ROBERTA WAGNER 304-558-0067

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Advntage Health Care, John Bell 8108 Hunters Trail Roanoke, VA 24019

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GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.

3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division

and have paid the required \$125 fee.

- 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
- 5. Payment may only be made after the delivery and acceptance of goods or services.
- 6. Interest may be paid for late payment in accordance with the West Virginia Code.
- 7. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 10. The laws of the State of West Virginia and the Legislative Rules of the Purchasing Division shall govern the purchasing process.
- 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 12. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
- 13. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 14. CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.
- 15. LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending verify that the vendor is licensed and in good standing with the above entities.
- 16. ANTITRUST: In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
- 2, Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
- 5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division. is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



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Department of Administration
Purchasing Division
2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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ROBERTA WAGNER 304-558-0067

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RFQ COPY TYPE NAME/ADDRESS HERE

Advantage Healthcare, LLC 8108 Hunters Trail Roanoke, VA 24019

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ROBERTA WAGNER 304-558-0067

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Advantage Healthcare, LLC 8108 Hunters Trail Roanoke, VA 24019

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State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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Advantage Healthcare, LLC 8108 Hunters Trail Roanoke, VA 24019

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ROBERTA WAGNER

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Advantage Healthcare, LLC

Advantage Healthcare, LLC 8108 Hunters Trail Roanoke, VA 24019

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Resident



State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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Advantage Healthcare, LLC 8108 Hunters Trail Roanoke, VA 24019

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PAGE:

ADDRESS CORRESPONDENCE TO ATTENTION OF

ROBERTA WAGNER 304-558-0067

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Advantage Healthcare, LLC 8108 Hunters Trail Roanoke, VA 24019

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WV-38 (Rev. 31/01/07)

STATE OF WEST VIRGINIA

PURCHASE CONTINUATION SHEET

Vendor Advantage beatheane Like Date:

Page 2 of 3 Pages Requisition / P.O. No.: HOP11005

File: Acct. No.: P20803

Spending Unit: HOPEMONT HOSPITAL

galas a process single-sin		Description	Unit Price	Amount
em No.	Quantity	Bids to include all products, new wiring, labor and installation material to install a resident wandering system at Hopemont Hospital, located at 150 Hopemont Drive, Terra Alta WV 26764, according to the following specifications.		
	1ea.	Warranty: Three(3) year parts warranty Two(2) year labor warranty Warranty will exclude existing magnetic door locks.		
	28ea.	Vendor will provide and install Sigma Sentinel model or equal self checking system door control units. Monitored residents will activate the door locks and will be prevented from leaving through locked doors. The system will identify the resident by number or name at the exit and nurses's monitor. The unit will monitor transmitter battery conditions. Doors may be coded for exiting Family code that will allow family to exit without allowing monitored residents to follow. Outside keypad at the front door will allow staff to enter when door is locked (with timer options a front door and grape harbor door).		53,660,00
	1ea.	Vendor will provide Sigma Sentinel or equal Transmitter Tester. Transmitter tester/programmer, hand held device to provide access to working status on each transmitter and provides wireless data entry. System is to be self checking capable.	\$ 1,250,00	\$ 1,250.00
•	28ea.	Vendor will provide Sigma Sentinel or equal Transmitter. Resident transmitters, watch size, can be worn on wrist or ankle water tight, three(3) year life on transmitters.	A 118.00	\$ 3,304.0
i.	50ea.	Vendor will provide Sigma Sentinel or equal Transmitter Band. Resident Transmitter Bands, reinforced one-way snap, hypo-allergenic plastic-nylor/kevlar reinforced, 150lb pull pressure strap.	# 3,00	\$ 150,00
3.	Зеа.	Vendor will provide and Install Sigma Sentinel or equal Magnet door lock with 15 second delay. Paris/labor Warranty to cover new magnetic door locks, existing door locks not covered on Paris/Labor Warranty.	3 7 0 33,0-	
?.	168.	Vendor will provide and install Sigma Sentinel or equal connections of 5 Paging Transmitter 4 Serial Ports.	\$ 1,944,00	# 1,944. #7,450. #875.00
3.	50ea.	Vendor will provide Sigma Sentinel or equal Alphanumeric pagers with capacity to hold Six(6) addresses (929H).	\$149.00	A7,450.
9.	1ea.	Vendor will provide and install Sigma Sentinel or equal Network PC Paging Software, Client & Service. This will allow paging from all network computers.	k #875,00	#875.00
10.	1ea.	Vendor will provide and install Sigma Sentinel or equal CPU 1 Monitor, 2-Hard Drives, 2 Serial Ports, Printer UPS, XP Pro an Sigma Sentinel Software or equal.	7" #8,575.00	\$ 3,575.

WV-28 (Rev 01/01/07)

STATE OF WEST VIRGINIA

PURCHASE CONTINUATION SHEET

Vendor: Advantage Healtheane (150. Dale:

Page 3 of 3 Pages Requisition / P.O. No.: HOP11005

File: Accl. No.: P20803

Spending Unit: HOPEMONT HOSPITAL

/endor: / TC	スリトペト	HOF	EMONT HOSPITAL	
Item No.	Quantity	Description	Unit Price	Amount
11.	598.	Vendor will provide and install Sigma Sentinel or equal non-powered wireless receiver. This will be connected to Central Monitoring System for power.	ł	\$ 2,750,00
12.	168.	Vendor will provide training and total system programing. Training will include all required staff and the training will done on site.		\$ 35,605.1
13.	268.	Vendor will provide and install Sigma Sentinel or equal fro coded keypad entry with timer, located at front door and g harbor door.	1	\$664.00
14.	28ea.	Vendor will provide and install Sigma Sentinel or equal integration coded keypad with the timer capability and display.	erior Includes	in line
15.	192.	Vendor will provide a up-gradable system on the wireless stations and elevator lockout for future growth.	call Signa S	entirel is
		All equipment shall be provided FOB destination, vendor deliver and complete installation within 90 days of issuan notice to proceed.		
		The vendor with the lowest grand total of all items will be awarded the contract. However the facility reserves the accept or reject the alternate Items if the costs exceed will facility has budgeted for the purchase.	right to	\$_120,982
		Bid on Sigma Sentinel or equal resident wandering syste	m:	
		Alternate bid requested: Nurses Station Monitor Unit.		
16.	1ea.	Vendor will provide and install Sigma Sentinel model or e Nurses Station Monitor unit. Nurses Station Monitor will audible/visual indication of all exits. System to display re name and exit location.	provide 4620, 828.	6 20, 828
17.	102.	Warranty: Three(3) year parts warranty Two(2) year labor warranty	\$ 4750,00	\$ 4750,0
		Bid on Sigma Sentinel or equal Nurses Station Monitor t	Jnit: \$ 28,328.	\$ 28,328,0
		Grand Total of the RFQ:	•	\$ 149,310.
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ABOOK

RFQ COPY

8108 Hunters Trail

Roanoke, VA 24019

TYPE NAME/ADDRESS HERE

Advantage Healthcare, LLC

State of West Virginia Department of Administration **Purchasing Division** 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

WV PURCHASING DIVN. Fax 304-558-3970

Request for Quotation

HOP11005

May 27 2010 04:17pm P001/003

ROBERTA WAGNER 304-558-0067

ADDRESS CORRESPONDENCE TO ATTENTION OF

HEALTH AND HUMAN RESOURCES HOPEMONT HOSPITAL CENTRAL RECEIVING 150 HOPEMONT DRIVE TERRA ALTA, WV

26764-7728

304-789-2411

DATE PARTY STATE SHOWN FOR SECRETISES OC 27 2010 SID OPENING TIME 01 10PM UNE QUANTITY USP TEAMSWEER I UNIT PROCE AMOUNT ADDENDUM NO. 1 1. QUESTIONS AND ANSWERS ARE ATTACHED. D. TO ADD MANDATORY PRE-BID MEETING AND 98 RESIDENT CALL CORDS AND 54 BATHROOM CALL CORDS TO ALTERNATE FOR WIRELESS NURSES CALL STATION PER THE ATTACHED. 3. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR BID. EXHIBIT 10 REQUISITION NO.: HOP11005 ADDENDUM ACKNOWLEDGEMENT I HEREBY ACKNOWLEDGE RECEIPT OF THE FOILOWING CHECKED ADDENDUM (S) AND HAVE MADE THE NECESSARY REVISIONS TO M PROPOSAL, PLANS AND/OR SPECIFICATION, ETC. ADDENDUM NO. S: NO. 1					FREIGHT TERMS
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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

WY PURCHASING DIVN. Fax 304-558-3970 Request for Quotation

May 27 2010 04:18pm P002/003

RFQ COPY TYPE NAME/ADDRESS HERE

Advantage Healthcare, LLC 8108 Hunters Trail Roanoke, VA 24019

ADDRESS CORRESPONDENCE TO ATTENTION OF ROBERTA WAGNER 304-558-0067

HEALTH AND HUMAN RESOURCES HOPEMONT HOSPITAL CENTRAL RECEIVING 150 HOPEMONT DRIVE TERRA ALTA, WV 26764-7728 304-789-2411

DATE PRINTED TERMSOFSALE SHIP VIA FO9: FREIGHT TERMS 05/27/2010 BID OPENING DATE: OPENING TIME -30PM LINE QUANTITY ÙOP TEM NUMBER UNITPRICE AMOUNT: NO. 5 UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING! INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING. NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTE WITH THE BID. REV. 09/21/2009 END OF ADDENDUM NO. 1 SEE REVERSE SIDE FOR TERMS AND CONDITIONS 6-29-16 **ADDRESS CHANGES TO BE NOTED ABOVE** 54-1897951

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NO. 9131



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for

HOP11005

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ROBERTA	WAGNER
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RFQ COPY TYPE NAME/ADDRESS HERE Advantage Healthcare, LLC 8108 Hunters Trail

Roanoke, VA 24019

HEALTH AND HUMAN RESOURCES HOPEMONT HOSPITAL CENTRAL RECEIVING 150 HOPEMONT DRIVE TERRA ALTA, WV

304-789-2411 26764-7728

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Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for

NO.	9131
HOP11005	

ROBERTA WAGNER 304-558-0067

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RFQ COPY TYPE NAME/ADDRESS HERE

Advantage Healthcare, LLC 8108 Hunters Trail Roanoke, VA 24019

HEALTH AND HUMAN RESOURCES S HOPEMONT HOSPITAL CENTRAL RECEIVING 150 HOPEMONT DRIVE TERRA ALTA, WV 304-789-2411 26764-7728

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NO. 9146

- ADDRESS CORRESPONDENCE TO ALLEN JON OF THE

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

HOP11005

ROBERTA WAGNER B04-558-0067

RFQ COPY TYPE NAME/ADDRESS HERE

Advantage Healthcare, LLC 8108 Hunters Trail Roanoke, VA 24019

HEALTH AND HUMAN RESOURCES HOPEMONT HOSPITAL CENTRAL RECEIVING 150 HOPEMONT DRIVE TERRA ALTA, WV 26764-7728 304-789-2411

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JUN. 16. 2010 10:39AM State of West Virginia Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

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RFQ COPY TYPE NAME/ADDRESS HERE

Advantage Healthcare, LLC 8108 Hunters Trail Roanoke, VA 24019

HEALTH AND HUMAN RESOURCES HOPEMONT HOSPITAL CENTRAL RECEIVING 150 HOPEMONT DRIVE TERRA ALTA, WV 26764-7728 304-789-2411

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State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Inddahdllaandlbladall

8108 Hunters Trail

Roanoke, VA 24019

John Bell

Advantage Healthcare, LLC

Request for Quotation

HOP11005

ADDRESS CORRESPONDENCE TO ATTENTION OF

ROBERTA WAGNER

304-558-0067

HEALTH AND HUMAN RESOURCES HOPEMONT HOSPITAL CENTRAL RECEIVING 150 HOPEMONT DRIVE TERRA ALTA, WV 304-789-2411

26764-7728

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RFO COPY

8108 Hunters Trail

Roanoke, VA 24019

Advantage Healthcare, LLC

TYPE NAME/ADDRESS HERE

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

HOP11005

PAGE

ADDRESS CORRESPONDENCE TO ATTENTION OF

ROBERTA WAGNER

HEALTH AND HUMAN RESOURCES
HOPEMONT HOSPITAL
CENTRAL RECEIVING
150 HOPEMONT DRIVE
TERRA ALTA, WV

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TITLE PO

54-189 7957

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6-29-10

ADDRESS CHANGES TO BE NOTED ABOVE

Agency		Department of Administ		stration
REQ.P.	0#	HOP11005		

BID BOND

IZMONALOU NICH DV THESE	DDESENTS That we the undersign	Advantage Healthcare, LLC	
8108 Hunters Trail, Roa	ALL MEN BY THESE PRESENTS, That we, the undersigned,, as Principal, and Western Surety Company		
of 101 S. Phillips Ave	Sioux Falls, SD 57117 , a corporati	ion organized and existing under the laws of the State of	
South Dakota with its principal off	ice in the City of Sioux Falls, SD	, as Surety, are held and firmly bound unto the State	
of West Virginia, as Obligee, in the pe	nal sum of Seven Thousand Four Hundred Sixty Five a	and 50/100 (\$ 7,465.50) for the payment of which,	
well and truly to be made, we jointly a	nd severally bind ourselves, our heirs	, administrators, executors, successors and assigns.	
		incipal has submitted to the Purchasing Section of the	
Department of Administration a certain	n bid or proposal, attached hereto and nstall Wandering and Wireless Nurse (d made a part hereof, to enter into a contract in writing for	
Troperiori Frospitar Ferra Aita, WV. II	istali Walidering and Wileless Nuise	Call Systems	
NOW THEREFORE,			
(a) If said bid shall be reject (b) If said bid shall be accepted and shall furnish any other bor	oted and the Principal shall enter into nds and insurance required by the bid of said bid, then this obligation shall istood and agreed that the liability of t	a contract in accordance with the bid or proposal attached or proposal, and shall in all other respects perform the be null and void, otherwise this obligation shall remain in full the Surety for any and all claims hereunder shall, in no event,	
way impaired or affected by any exterwaive notice of any such extension.	nsian of the time within which the Obli	that the obligations of said Surety and its bond shall be in no igee may accept such bid, and said Surety does hereby	
IN WITNESS WHEREOF, P	rincipal and Surety have hereunto set	their hands and seals, and such of them as are corporations	
have caused their corporate seals to	be affixed hereunto and these presen	its to be signed by their proper officers, this	
1st day of July	, 20 <u>10</u>	•	
		Advantage Healthcare, LLC	
Principal Corporate Seal		(Name of Principal)	
		a la 2/sell TIT	
		(Must be President or Vice President)	
		President (Title)	
		Western Surety Company	
Surety Corporate Seal		(Name of Surely)	
		Michael John Herraner	
		Attorney-in-Fact	
•		/	

IMPORTANT - Surety executing bonds must be licensed in West Virginia to transact surety insurance. Raised corporate seals must be affixed, a power of attorney must be attached.

		ACKN	OWLEDGMENT OF SURETY				
STATE OF	Arizona)	(Attorney-in-Fact)	Bond	No	70954	436
COUNTY OF	Maricopa	} ss	, ,				
On this 1st	aay or		,	2010	,	re me, a no	otary public in
and for said Count			Michael Joh				
			, did say, that he is the Attorney-ir				
			organized and existing under and				
Dakota, that the s	aid instrument w	as executed on l	behalf of the said corporation by a	uthority o	f its Boa	rd of Direc	ctors and that
the said			Michael John Her	ranen			
acknowledges said	instrument to be	the free act an	d deed of said corporation and tha	t he has a	uthority	to sign sai	id instrument
without affixing th	e corporate seal of	f said corporation	ī.	•	•	-	
IN WITNESS	WHEREOF, I have	e hereunto subs	cribed my name and affixed my off	icial seal a	at 22601	N 19th Ave	∍, Suite 210
	Phoenix		Arizona	the da	av and v	ear last abo	ove written.
My commission ex March 16th	pires 20	010	, Plux)	,	
Form 106.4-2000	,		Jennifer Pixler	-			Notary Public

Jennifer Pixler
Notary Public - Arizona
Maricopa County
My Commission Expires
March 16, 2014

Western Surety Company

POWER OF ATTORNEY - CERTIFIED COPY

		Bond No	70954436
Know All Men of the State of Sout constitute and appo	By These Presents, that WESTERN SURETY COMPANY, a corp th Dakota, and having its principal office in Sioux Falls, South Dak point Michael John Ho	cota (the "Company"), doe	nd existing under the laws es by these presents make,
its true and lawful behalf as Surety, bo	attorney(s)-in-fact, with full power and authority hereby conferred onds for:	, to execute, acknowledge	e and deliver for and on its
Principal: Ad	dvantage Healthcare, LLC		
Obligee: St	cate of West Virginia		
Amount: \$1	149,310.00		
the corporate seal of may do within the	mpany thereby as fully and to the same extent as if such bonds were for the Company and duly attested by its Secretary, hereby ratifying above stated limitations. Said appointment is made under and by mains in full force and effect.	g and confirming all that t	the said attorney(s)-in-fact
corporate name of to officers as the Board may appoint Attorn. The corporate seal	Il bonds, policies, undertakings, Powers of Attorney or other oblighthe Company by the President, Secretary, any Assistant Secretary dof Directors may authorize. The President, any Vice President, Sneys in Fact or agents who shall have authority to issue bonds, policies not necessary for the validity of any bonds, policies, undertaking gnature of any such officer and the corporate seal may be printed by	, Treasurer, or any Vice l ecretary, any Assistant S icies, or undertakings in t ngs, Powers of Attorney	President or by such other iecretary, or the Treasurer the name of the Company.
	nereby conferred shall expire and terminate, without notice, unless until such time shall be irrevocable and in full force and effect.	used before midnight of	October 1 ,
and its corporate as TET TO A STATE OF SOUTH COUNTY OF MINE On this 1 Paul T. Bruffat, w	$\left\{\begin{array}{c} W \ E \ S \\ \end{array}\right\}_{ST}$ $\left\{\begin{array}{c} S \\ \end{array}\right\}_{ST} \ day \ of \qquad \qquad \underbrace{\begin{array}{c} July \\ \end{array}}_{ho \ being \ to \ me} \ duly \ sworn, \ acknowledged \ that \ he \ signed \ the \ ab \ order \ or$	Paul T. Bruf	TY COMPANY Hat Senior Vice President ublic, personally appeared as the aforesaid officer of
jana G	Y COMPANY and acknowledged said instrument to be the volunta D. KRELL NOTARY PUBLIC SOUTH DAKOTA FALL ission Expires November 30, 2012	NOK	ary Public - South Dakota
attached Power of	ned officer of Western Surety Company, a stock corporation of the Attorney is in full force and effect and is irrevocable, and furtherm er of Attorney is now in force.	e State of South Dakota, ore, that Section 7 of the	do hereby certify that the bylaws of the Company as
	whereof, I have hereunto set my hand and seal of Western Surety Co		1st day of
	WES	TERM SURE	LY COMPANY
	7	T 17 K	and the

Paul T. Bruflat, Senior Vice President



State of West Virginia DRUG FREE WORKPLACE CONFORMANCE AFFIDAVIT West Virginia Code §21-1D-5

STATE OF Va
COUNTY OF ROSNO ME_, TO-WIT:
I, John L Bell 元 , after being first duly sworn, depose and state as follows:
1. I am an employee of Advantage Hesthage LLC; and, (Company Name)
2. I do hereby attest that Advantage Heatheane, LLC (Company Name)
maintains a valid written drug free workplace policy and that such policy is in compliance with West Virginia Code §21-1D-5.
The above statements are sworn to under the penalty of perjury.
Advantage Healtheane, LLC. (Company Name)
By: Jon 43ell TI
Title President
Date: 6-23-10
Taken, subscribed and sworn to before me this 23_day of, 20/0
By Commission expires Nov - 30, 20/2
Commonworlth of Virginia (Notary Public)
STATISTICS FOR SO, 2012 STATISTICS FOR SO, 20
COMPLY WITH WV CODE PROVISIONS. FAILURE TO INCLUDE THE
AFFIDAVIT WITH THE BID SHALL RESULT IN DISQUALIFICATION OF THE BID.

Rev March 2009

RFQ No. HOP 11005

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marnage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

JOYCE L. CRONIN Notary Public Commonweath of Virginia 225805 My Commission Expires Nov 30, 2012

Purchasing Affidavit (Revised 12/15/09)



John L. Bell III, President 8108 Hunters Trail Roanoke, VA 24019 877 366-4880 Fax 540 366-4012 john@advantagehealthcarellc.com

June 29, 2010

Ms. Roberta Wagner West Virginia Department of Administration Purchasing Division PO Box 50130 Charleston, WV 25305-0130

2 Bell ==

Dear Roberta:

Our contractor license has been delayed due to the back order of the Business and Law study guide. Plans have been made to complete this exam within the next two weeks. It is my understanding that we will need a low voltage license, which only requires a Business and Law test. I apologize and hope this will not affect your decision. Thank you for your time.

Sincerely,

John L. Bell III

DHILIPS

Philips Healthcare

CarePoint Resident Safety System

Functional Specification

Overview

This specification provides the technical description and functional requirements for a Resident Safety System designed to service Independent Living, Assisted Living, Skilled Nursing and Continuing Care Retirement Communities. Items and system function described herein are accurate at the time of this writing. Readers are encouraged to contact their local Philips Senior Living Solutions representative if using this document for proposal or building design to confirm that this is the latest revision available.

General Specification - System Purpose

The Resident Safety System (system) shall provide emergency call functionality for residents in all specified areas including living units, selected common areas, and any other specified interior or exterior space as defined by community. It may provide secondary notification of fire or smoke activity. System shall never be the primary method of fire or smoke detection for any installation.

General System Structure and Function

o The system shall be comprised of Wireless Transmitters, Receivers (WR), Links (WL), alert devices, a Central Monitoring Station (CMS) and ancillary equipment as applicable to customer-desired options. Communication between discrete alert devices and wireless receivers shall be accomplished utilizing wireless (RF) technology.

With the exception of the communication between alert devices and wireless receivers, the system network shall afford the ability to allow all other inter-device communication to be accomplished in either a wired, wireless, or hybrid fashion allowing the use of wired and wireless signal transmission components in the

same system.

Alert device signals shall be transmitted via Radio Frequency to the Wireless Receiver (WR). WR's report to the CMS via wireless or direct connection. The alarm signal shall be received, decoded, and processed by the CMS software

program.

The software shall be programmable. The software shall evaluate the digital signal, identify the transmitter that places the alarm, activate the appropriate alarm signal(s), and visually display - if required - the resident's name, apartment number, and which transmitter was activated.

System shall have the capability to display resident information, medical information, health history and responder list at the CMS and at networked stations as well. System shall have the ability to act as a host network CPU, allowing up to eight remote client's access to the resident safety software application.

System shall provide customizable escalation protocols for both resident alerts and



system alerts and will provide the ability to escalate calls off-site via telephony, email or internet connection.

- Alert devices are to communicate wirelessly with an electronic receiver network which is empirically derived utilizing system-specific range testing equipment such that there are no coverage gaps in customer-specified coverage area.
- System shall have the capability to regularly report its own status to the Central Station.
- System shall transmit digitally coded information for processing specific transmitter identification, alarm information, and messages.
- System shall be capable of providing off-site monitoring and response capability for resident and system alerts with no 3rd party integration required.
- System shall not require a FCC license, but shall meet applicable FCC requirements.
- The paging system may require a FCC site license if >5 Watt system is indicated (provided by Philips).
- The system shall operate as a stand-alone alert system and have the capability to integrate with:
 - o an on-site paging system or
 - o Spectralink® or other proprietary wireless telephone or
 - Other proprietary IP telecom systems
- The Network shall funnel all calls to a Central Monitoring Station for processing. Up to 8 networked monitoring stations may be incorporated with the central station for remote access to database information.
- Alerts shall be delivered to public pagers, VOIP phones or other electronic device as agreed with community.
- System to provide full call history logging and reporting capability as well as remote log-in capability.
- System shall be modular in construction and implementation to allow for expanded coverage area via addition of standard system components at a later date.
- System shall provide for automatic-answering, 2-way, hands-free in-room voice communication capability for triage of resident alerts. This communication link shall be available from inside the community or remotely (Call Center).
- System shall provide full database and function integration for controlled access and wandering whereby the same software and resident information database are utilized for both functions.
- The complete system: all transmitters, WR's and CMS must be supervised, automatically checking in to the CMS on an hourly or bi-hourly basis and alerting staff to any problems.
- The system shall have the capability to initiate alarms from fixed or mobile alert devices. Alert devices shall be provided in bedrooms, bathrooms and selected common rooms and/or as otherwise required by community or local/regional ordinance.
- System shall integrate with an on-site alphanumeric paging system, allowing staff to receive alarms while away from the CMS.
- The system shall have the capability to interface with the building smoke detection



system, both common areas and residences, via specified RS232 data, reporting fire alarms to the Central Station. At no time and in no case shall the system be the primary means of fire or smoke notification for the community/residents.

- The system shall have the capability to send alert signal to an indicator light, for visual notification of alarm state. Such device must have the ability to visually distinguish between a call from the bath and other calls and contain a Form C Relay with Normally Open and Normally Closed dry contacts. Such light must be re-set-able by acknowledgement of device in room.
- The system shall have the ability to escalate alert calls to specific pagers if the alert is not responded to in a specified time period.

The CMS shall have the capability of auto-logging alarms.

- System shall have the capability to acknowledge/cancel alarms from the transmitter location.
- All alert devices:
 - o Shall be automatically supervised units, sending low battery and supervisory signals to the CMS.

Shall operate on battery power.

o The system shall have the capability to incorporate different wireless alert and These transmitting devices shall be transmitting devices into one system. individually programmed and shall report to the CMS for supervisory and alarm These devices include mobile Personal Help Button (PHB) transmitters, PIR/motion sensor, emergency call buttons and pull cords, check-in notification buttons and universal transmitters.

Central Monitoring Station, (CMS):

The CMS shall consist of a:

- o Central Alarm Receiver,
 - o Commercial-grade computer
 - o Flat Panel Monitor
 - Mouse
 - o Printer
 - o Microsoft[®] Windows™ XP Operating System
 - Uninterruptible Power Supply
 - Anti-virus software
 - Resident Safety Software
- The CMS shall be equipped with and powered through an Uninterruptible Power Supply (UPS) which is to provide a temporary power source in the event of momentary power loss.
- The CMS shall be equipped with a printer capable of printing all system and transmitter alarm reports and resident data.

System shall support both Attended and Unattended modes.

Each alert shall be logged in a file that allows for review, inquiry and printing. Reports must include the ability to sort alarms by different parameters.



System Redundancy

o System shall provide multiple levels of redundancy focused on the delivery resident and system alerts to staff responders. A customizable, three-level escalation function shall continue to send resident or system alerts to staff or designated contact until the call is closed at the monitoring station or at the point of alert generation. The system shall have the capability to send help calls to on-site staff as well as off-site contacts through voice or e-mail or other means.

System computing device shall employ the use of two (2) RAID-2 configured hard

drives to ensure data integrity in the event of a hard drive failure.

o System must automatically restart the resident safety application if closed, and provide a specific, operator acknowledged on-screen alert that indicates the implications of system shutdown prior to closing the resident safety application.

The system shall have a back-up paging functionality in which the central alarm

receiver will process alert calls in the event of CPU failure.

Redundancy - Resident Alert Escalation

Resident alerts shall be managed by a multilevel call escalation engine. The escalation engine shall provide for the ability for the system to notify up to two other caregivers or groups of caregivers of a resident's need for assistance should the first caregiver fail to respond or acknowledge a call.

Staff notification shall not be limited to on-site staff alert devices. The system shall have the ability to send an e-mail message, text message (via email) to a mobile phone, voice message to a mobile or land phone or call a public pager with the intention of notifying not only the local staff but also site management, corporate management or a call center in the case of a delayed response to a resident alert.

Redundancy - Integrated Off-Site monitoring

System shall have the ability to integrate with an off-site call center to send a

resident alert or detected system trouble.

Call center protocol shall stipulate that once the call is received, the Personal Response Associate (operator) will follow a community-prescribed protocol to notify the designated responder, and also confirm that the resident has been assisted in "closed-loop" fashion.

If call center is unable to contact a community responder to address the resident alert, call center will call local emergency services for response and will confirm

resident contact with responding emergency services party.

The call center shall be exclusively dedicated to handling distress calls from seniors.

Redundant Protection and Continuous System Monitoring

All critical system components shall be in constant communication with each other. If an error is detected, System shall report the error to community staff or the Call Center. Key system components shall buffer alarms and/or take over staff notification if a system malfunction occurs.



- CMS Central Alarm Receiver The CMS shall employ the use of a Central Alarm Receiver (CAR). The CAR shall:
 - Manage the wireless/wired communication infrastructure,
 - Monitor that all system devices are present and functioning
 - Receive, process and forward signals transmitted over the communication network to the main software application for processing.
- The CAR shall be protected by watchdog electronics which allow it to automatically reset if an error is detected.
- If the CAR should malfunction:
 - Wireless links shall buffer all alarms until the CAR is restored to working order and forward alarms to the CAR upon restoration of function.
 - Should the off-site monitoring function be enabled, the PC/Software application shall notify the call center of the system issue and send an alert to the proper maintenance contact.

Redundancy - Central Monitoring Station - PC and Software

- The PC and Software component of the CMS shall receive alarms and system status reports from the Central Alarm Receiver. The application shall store the information in a Resident Safety Database for future reporting and also send the appropriate information to community staff for action.
- The Software shall run on a commercial PC platform. In addition to the following, The PC shall have a manufacturer-guaranteed 5-year replacement parts warranty.
- Protection
 - The Resident Safety PC shall include a system watchdog which will restart the software application if an error is detected in the software function, or if the software is accidentally closed.
 - PC failure In the remote chance that the watchdog fails to restore the Resident Safety PC to correct operation, Staff notification shall be transferred to the Central Alarm Receiver for back-up alert paging.
 - The PC shall be equipped with dual hard drives arranged in a RAID-2 configuration. All data shall be written simultaneously to both drives maintaining a real-time back-up of all system data.
 - If the primary hard drive shall fail, the system shall generate a staff alert, and then automatically re-boot from the second, mirrored drive. During the re-boot, staff notification shall be transferred to the Central Alarm Receiver.

Redundancy - System Network Backbone - Alarm Buffered and Supervised The system network shall consists of Wireless Receivers which receive signals from all alert devices, and Wireless Links - which collect information from Wireless Receivers and forward the information to the Central Alarm Receiver.

- Protection
 - Supervision The system shall employ a method by which both Wireless Links and Wireless Receivers are supervised by the CAR. In the event of a failure, the Central Alarm Receiver shall notify staff through software

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escalation engine.

o Alarm Buffering - Wireless Links shall store alarms. If the Wireless Link is unable to communicate with the Central Alarm Receiver, the Link shall store all alarms until communication is restored.

Redundancy - Staff Communication

System shall send alerts to staff through either a paging transmitter or other proprietary phone system. To ensure communication, the Central Alarm Receiver shall forward alerts as follows if the PC/software is unavailable to process calls.

- Protection
 - Proprietary Phone System Main Control Unit fails

Staff phone shall display "System Unavailable"

Unanswered calls are forwarded by the software escalation engine to e-mail, text or voice message through land line or Ethernet connection.

Paging Transmitter

Unanswered calls are forwarded by the software escalation engine to e-mail, text or voice message through land line or Ethernet connection.

Redundancy - Remote System Monitoring

- System shall employ use of a mechanism that allows connectivity to a primary (not 3rd party) Call Center capable of monitoring system signals indicating the health of the Resident Safety System.
- Call Center shall notify either a designated community responder or a local service technician of specific system issues which may compromise the system's ability to detect and report distress calls.
- The mechanism shall be capable of providing status signals regarding:
 - o PC/Software
 - Central Alarm Receiver
 - Resident Safety Back-Bone
 - Resident Pull Cords
- The connection mechanism shall also maintain connectivity with the call center in the following manner:
 - System shall send a signal to the Call Center every half hour. If the Call Center does not receive 2 signals in a row, the call center will immediately contact the community.
 - o The on-site system callout mechanism shall maintain an electronic communication "ping" link with the resident safety PC/software. If the callout mechanism fails to receive a ping from the PC/software as scheduled, callout mechanism will notify the Call Center.

Miscellaneous

- o Personal Help Button (pendant or "PHB")
 - PHB shall be waterproof for swimming and bathing and utilize an integrated

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mechanical design to prevent against accidental button depression.

Warranty

System warranty shall be extendable for up to 7 years

 Warranty to include software upgrades, extended hardware warranty, training service and support.

Agency Approvals

System shall carry the following industry certifications:

o UL 1069 – 7th edition – Requirements for Hospital Signaling and Nurse Call Equipment

Also See

Philips Range Tester Manual

o Philips RS-485 Wiring Guidelines

o Philips Backbone and Wandering Power Supply Manual