EXPRESSION OF INTEREST

EDUCATION EFFICIENCY AUDIT

LEADERSHIP . PROBLEM SOLVING . VALUE CREATION



SEPTEMBER 23, 2010

Submitted to:

State of West Virginia

In Response to:

RFQ GOV20110

Submitted by:

Alvarez & Marsal Public Sector Services, LLC

Sajan P. George Managing Director 3399 Peachtree Road, NE Suite 1900 Atlanta, GA 30326 Phone: 678-662-1772 sgeorge@alvarezandmarsal.com

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State of West Virginia Department of Administration Purchasing Division

NOTICE

Due to the size of this bid, it was impractical to scan every page for online viewing. We have made an attempt to scan and publish all pertinent bid information. However, it is important to note that some pages were necessarily omitted.

If you would like to review the bid in its entirety, please contact the buyer. Thank you.

3399 Peachtree Road, NE, Suite 1900, Atlanta, GA 30326 Phone: 404.260.4040 Fax: 404.260.4090

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September 20, 2010

Roberta Wagner
Purchasing Division
P.O. Box 50130
Charleston, WV 25305-0130

Re: Expression of Interest No. GOV20110 - Education Efficiency Audit

Dear Ms. Wagner:

Alvarez & Marsal Public Sector Services, LLC ("A&M") is pleased to submit our enclosed qualifications to conduct an education efficiency audit for the State of West Virginia.

We understand that the State of West Virginia seeks to improve its return on investment in primary and secondary education, while improving the operations of its education system and positively impacting education outcomes such as graduation rates and student test scores across the State. This effort will be large scale, and will include a review of the West Virginia Department of Education, the West Virginia Department of Education and the Arts, the West Virginia Center for Professional Development, the West Virginia Board of Education, the eight Regional Education Service Agencies, and the fifty-five county Boards of Education.

Alvarez & Marsal has identified millions of dollars in education efficiencies at the State and Local levels, for K-12 schools, systems of higher education, and State Education Agencies. Not only has our work identified efficiencies, it has vastly improved the operations and education outcomes at school districts, colleges and universities, reallocating funding to where it best serves the students. We have worked closely with State Governor's offices to develop reform plans for their education systems. This work involved significant collaboration with multiple state agencies and teachers' unions. Alvarez & Marsal is also a trusted advisor to the U.S. Department of Education.

A&M is fully committed to assisting the Office of the Governor with improving education outcomes in the State by locating redundancies and duplication of efforts, identifying areas where economies of scale can be created, and providing recommendations for ideal ratios for educational, administrative, and other expenses for West Virginia school districts.

We understand that the State of West Virginia will commence scope of service and price negotiations with the highest qualified professional services firm. A&M has reviewed the proposed terms of the EOI GOV20110 and believes there are certain terms in Part 3 of the EOI that will require adjustment, such as Section 3.4.4 Vendor Relationship, 3.4.5 Indemnification, 3.4.15 Liquidated Damages and 3.4.16 Record Retention. A&M performs work for public sector organizations across the United States and around the world. We are confident that we will be able to negotiate acceptable contractual terms with the State of West Virginia.

Should you have any questions regarding our proposal, please do not hesitate to contact me at 678-662-1772, or email me at sgeorge@alvarezandmarsal.com. We look forward to hearing from you.

Sincerely

Sajan George, Managing Director

Alvarez & Mársal Public Sector Services, LLC