

Beltsville, MD 20705

State of West Virginia Department of Administration **Purchasing Division** 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

FOR11009

1

ADDRESS CORRESPONDENCE TO ATTENTION OF

RANK WHITTAKER 04-558-2316

DIVISION OF FORESTRY VARIOUS LOCALES AS INDICATED BY ORDER

Teltronic, Inc. 7051 Muirkirk Meadows Drive, Suite E

DATE PRINTED TERMS OF SALE SHIP VIA FOB FREIGHTTERMS 04/13/2011 **BID OPENING DATE:** <u>05/19/2011</u> BID OPENING TIME 01:30PM LINE QUANTITY: UOP ITEM NUMBER UNITPRICE AMOUNT d001 IIS 939-72 1 SEE A TACKMENT RADIO EQUIPMENT MAINTENANCE AND REPAIR THE WEST FIRGINIA PURCHASING DIVISION, FOR THE AGENCY, THE WEST VIRGINIA DIVISION OF FORESTRY, IS SOLICITING BIDS FOR THE UPGRADE OF MOTOROLA REPEATERS AND CONTROL STATIONS TO P25 COMPLIANCE PER THE ATTACHED SPECIFICATIONS. ALL TECHNICAL QUESTIONS MUST BE SUBMITTED IN WRITING TO FRANK WHITTAKER IN THE WV PURCHASING DIVISION VIA EMAIL AT FRANK.M.WHITTAKER@WV.GOV OR VIA FAX AT 304-558-4115. DEADLINE FOR ALL TECHNICAL QUESTIONS IS 04/26/2011 AT 4:00 PM. ALL TECHNICAL QUESTIONS WILL BE ADDRESSED BY ADDENDUM AFTER THE DEADLINE. EXHIBIT 10 REQUISITION NO.: FOR11009 ADDENDUM ACKNOWLEDGEMENT I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND OR SPECIFICATION, VED ADDENDUM NO. 'S: 201 JUN 22 A 9:09 EDIVISION NO. SEE REVERSE SIDE FOR TERMS AND CONDITIONS. SIGNATURE GERALD G. BOYD DR. 06/21/2011 301-575-3950 ADDRESS CHANGES TO BE NOTED ABOVE 52-0741734 WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
Department of Administration
Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for

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FOR11009

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FRANK WHITTAKER 304-558-2316

DIVISION OF FORESTRY SH-P VARIOUS LOCALES AS INDICATED BY ORDER

Teltronic, Inc. 7051 Muirkirk Meadows Drive, Suite E Beltsville, MD 20705

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State of West Virginia
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FRANK WHITTAKER 304-558-2316

DIVISION OF FORESTRY S VARIOUS LOCALES AS INDICATED BY ORDER

Teltronic, Inc. 7051 Muirkirk Meadows Drive, Suite E Beltsville, MD 20705

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FOR11009

PAGE 4

ADDRESS CORRESPONDENCE TO ATTENTION OF FRANK WHITTAKER
304-558-2316

S) III

Teltronic, Inc. 7051 Muirkirk Meadows Drive, Suite E Beltsville, MD 20705 DIVISION OF FORESTRY
VARIOUS LOCALES AS INDICATED
BY ORDER

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State of West Virginia

VENDOR PREFERENCE CERTIFICATE

partification and application* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to

4 Application is made for 2.5% resident vendor preference for the reason C	hecked:
Division will make the determination of the Resident Vendor Preference, if applicable.	•
accordance with the West Virginia Code. This certificate for application is to be used to re	equest such preference. The Purchasing
preference for their residency status. Such preference is an evaluation method only a	nd will be applied only to the cost bid in
construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualify	/ing vendors to request (at the time of bid)
Certification and application to hereby made to the second state of the second state o	the second and a second at the time of the district.

- Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preced-NO ing the date of this certification; or,
- Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
- Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
- Application is made for 2.5% resident vendor preference for the reason checked:
- Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
- Application is made for 2.5% resident vendor preference for the reason checked:
- Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
- Application is made for 5% resident vendor preference for the reason checked:
- Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
- Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:
- Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard WO and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
- Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: 40 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and

continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: TECTAONIC, INC.	Signed: Model Bylk	
Date: 06/2(/201)	Title: VICE PRESIDENT	

REQ No. FOR 11009

STATE OF WEST VIRGINIA **Purchasing Division**

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: TELTRONIC, (NC.			
Authorized Signature: Mond Code		Date: 06(21/:	2011
State of Mary landa		•	
country of Montgomery to wit:			
Taken, subscribed, and sworn to before me this 21 da		20_ \	•
My Commission expires March 38.	, 20]	1 :	o —
AFFIX SEAL HERE	NOTARY PUBLIC	Malinda	L Janes

Malinda L. Jones Notary Public State of Maryland My commission expires 3/28/2014

Purchasing Affidavit (Revised 12/15/6)/2014

FOR11009 ATTACHMENT A (PAGE 1 OF 2) **COST SUMMARY**

On this Attachment, the Vendor should submit a job cost bid for each District on which they wish to bid. The bid price should include: Cost of the software upgrade; training of agency personnel in basic diagnostics of the equipment; cost of the report of physical needs; and labor and travel costs to the repeaters and control stations in the District. No separate reimbursement will be made to the Vendor for travel, training, or other expenses, with the exception of the noted optional French Creek control station conversion.

DISTRICT 1

Includes: Moundsville and Caddell Mountain repeaters and Idamay control station

DISTRICT 1 JOB COST \$ 2, 500,00

DISTRICT 2

Includes: Cacapon Mountain, Skyline, Nathaniel Mountain, and North Mountain repeaters and Romney control station

DISTRICT 2 JOB COST \$ 2,000,00

DISTRICT 3

Includes: Stuart Knob, Cottle Knob, and Point Mountain repeaters and French Creek control station

DISTRICT 3 JOB COST \$ 2,400,00

DISTRICT 4

Includes: Gauley Mountain, Ivy Knob, Keeney Knob, Windmill Gap, and Bolt Mountain repeaters and Tams control station

DISTRICT 4 JOB COST \$ 3, 700,00

DISTRICT 5

Includes: Bee Mountain, Gartin Knob, and Mingo Mountain repeaters and Barker Ridge control station

DISTRICT 5 JOB COST \$ 3 800,00

DISTRICT 6

Includes: Salem Hill, Glenville, Chestnut Ridge, and Spencer repeaters and Sandhill control station

DISTRICT 6 JOB COST \$ 3,700,00

FOR1 1009 ATTACHMENT A (PAGE 2 OF 2) COST SUMMARY

OPTIONAL ITEM

The following item is an option and may be included in the Purchase Order if it is determined to be in the best interests of the WVDOF:

FRENCH CREEK CONTROL STATION CONVERSION

Cost of the conversion of the French Creek control station (District 3) to act as both a control station and a repeater. This cost must include the cost of any necessary equipment and the labor to install, configure, and test the equipment.

FRENCH CREEK CONTROL STATION CONVERSION COST \$ NOT QUOTED

From: Gerry Boyd

Email: gerry.boyd@teltronic.com

Pages, including this page: 9



3018160007





7051 Muirkirk Meadows Drive Suite E, Beltsville, MD 20705

301-468-6500

Office Fax: 301-816-0007

Fax: 304-558-3970

To: West VA - Dept of Admin - Purchasing Division

Date: 6/21/11

Voice: 301-575-3950

Fax: 301-575-3949

D 2: #1

TO:

DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305

SEALED BID

BUYER:

RFQ. NO. FOR11009

BID OPENING DATE: 06/22/2011

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BID OPENING TIME: 1:30 PM



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06/21/2011

State of West Virginia **
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation FOR11009

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FRANK WHITTAKER 304-558-2316

RFQ COPY

Teltronic, Inc. 7051 Muirkirk Meadows Drive, Suite E Beltsville, MD 20705

DIVISION OF FORESTRY VARIOUS LOCALES AS INDICATED BY ORDER

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Teltronic, Inc.

Beltsville, MD 20705

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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

7051 Muirkirk Meadows Drive, Suite E

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Request for RECAUMBER Quotation

FOR11009

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DIVISION OF FORESTRY VARIOUS LOCALES AS INDICATED BY ORDER

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State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

FOR11009

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FRANK WHITTAKER 304-558-2316

RFQ COPY	DIVISION OF FORESTRY
Teltronic, Inc. 7051 Muirkirk Meadows Drive, Suite E	DIVISION OF FORESTRY VARIOUS LOCALES AS INDICATED BY ORDER
Beltsville, MD 20705	100

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State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

3018160007

Request for AFGINUMBER

FOR11009

ADDRESSICORRESEONDENCERIO/ATTIENHON/OF FRANK WHITTAKER

304-558-2316 RFO COPY

Teltronic, Inc. 7051 Muirkirk Meadows Drive, Suite E Beltsville, MD 20705

DIVISION OF FORESTRY VARIOUS LOCALES AS INDICATED BY ORDER

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SIGNATURE DATE	SEUTAMOIS			5,15		TELEPHONE	DATE	
ADDRESS CHANGES TO BE NOTED ABOVE				TEIN			ADDRESS CHANGE	S TO BE NOTED ABOVE
WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'	IIILE	,		TO DEC INO	EDT NAME	MD ADDRESS	S IN SPACE ABOVE LABEL	ED 'VENDOR'

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Rev. 09/08

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

- Application is made for 2.5% resident vendor preference for the reason checked: 1.
- Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preced-NO ing the date of this certification, or,
- Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of 160 business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
- Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents NO and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
- Application is made for 2.5% resident vendor preference for the reason checked:
- Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees 10 working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
- Application is made for 2.5% resident vendor preference for the reason checked:
- Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
- Application is made for 5% resident vendor preference for the reason checked:
- Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
- Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:
- Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
- Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, If, for 6. 100 purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bldder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: TECTRONIC, INC.	Signed: More 1341
· · · · · · · · · · · · · · · · · · ·	Title: One PRESIDENT
Date: 06/21/201)	Title: Diec Phesioe.

^{*}Check arry combination of preference consideration(s) indicated above, which you are entitled to receive.

REQ No. FOR 11009

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

"Debl" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or eny of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premitum, penalty or other assessment presently definquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission, municipality, county board of education, any instrumentality established by a county or municipality, any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law, or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidevit and is in compliance with the requirements as stated.

WITHESS THE FOLLOWING SIGNATURE

Vendor's Name: TELTRONIC, (NC.	Date: 06(21/201)
Authorized Signature: And South	Date: Cal 21/2
state of Mary landa	
county of Montgomery to with	ol Tone 2011.
Taken, subscribed, and sworn to before me this	X1 day or
My Commission expires March 29	8
AFEIX SEAL HERE	NOTARY PUBLIC Malinda & Janes

Malinda L. Jones Notary Public State of Maryland My commission expires 3/28/2014

Purchasing Affidavit (Newsear 2/128/2014)

FOR11009 ATTACHMENT A (PAGE 1 OF 2) COST SUMMARY

TELTRONIC

On this Attachment, the Vendor should submit a job cost bid for each District on which they wish to bid. The bid price should include: Cost of the software upgrade; training of agency personnel in basic diagnostics of the equipment; cost of the report of physical needs; and labor and travel costs to the repeaters and control stations in the District. No separate reimbursement will be made to the Vendor for travel, training, or other expenses, with the exception of the noted optional French Creek control station conversion.

06/21/2011 13:57

Includes: Moundsville and Caddell Mountain repeaters and Idamay control station

DISTRICT 1 JOB COST \$ 2, 500,00

Includes: Cacapon Mountain, Skyline, Nathaniel Mountain, and North Mountain repeaters and Romney control station

DISTRICT 2 JOB COST \$ Z, 000,00

Includes: Stuart Knob, Cottle Knob, and Point Mountain repeaters and French Creek control station

DISTRICT 3 JOB COST \$ 2,400,00

Includes: Gauley Mountain, Ivy Knob, Keeney Knob, Windmill Gap, and Bolt Mountain repeaters and Tams control station

DISTRICT 4 JOB COST \$ 3, 7002 00

Includes: Bee Mountain, Gartin Knob, and Mingo Mountain repeaters and Barker Ridge control station

DISTRICT 5 JOB COST \$ 3, 800,00

Includes: Salem Hill, Glenville, Chestnut Ridge, and Spencer repeaters and Sandhill control station

DISTRICT 6 JOB COST \$ 3,700,00

FOR11009 ATTACHMENT A (PAGE 2 OF 2) COST SUMMARY

TELTRONIC

OPTIONAL ITEM

06/21/2011 13:57

The following Item is an option and may be included in the Purchase Order if it is determined to be in the best interests of the WVDOF:

FRENCH CREEK CONTROL STATION CONVERSION Cost of the conversion of the French Creek control station (District 3) to act as both a control station and a repeater. This cost must include the cost of any necessary equipment and the labor to install, configure, and test the equipment.

FRENCH CREEK CONTROL STATION CONVERSION COST \$ NOT QUETED