



**State of West Virginia
Department of Administration
Purchasing Division**

NOTICE

Due to the size of this bid, it was impractical to scan every page for online viewing. We have made an attempt to scan and publish all pertinent bid information. However, it is important to note that some pages were necessarily omitted.

If you would like to review the bid in its entirety, please contact the buyer. Thank you.



Proposal

EHP11008

August 10, 2010

Presented to

beBetter
HEALTH

eatBetter moveBetter breatheBetter

RECEIVED

2010 AUG 10 PM 1:09

WV PURCHASING
DIVISION

West Virginia
**TOBACCO
QUITLINE**
1-800-QUIT-NOW 1-877-966-8784

**Bureau for
Public
Health**



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**Request for
 Quotation**

RFQ NUMBER
EHP11008

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
**ROBERTA WAGNER
 304-558-0067**

*112163122 304-345-6800
**BE BETTER NETWORKS INC
 109 CAPITOL STREET
 CHARLESTON WV 25301**

**HEALTH AND HUMAN RESOURCES
 BPH - EPIDEMIOLOGY AND
 HEALTH PROMOTION
 VARIOUS LOCALES AS INDICATED**

DATE PRINTED 07/06/2010	TERMS OF SALE	SHIP VIA	FOB	BREIGHT TERMS
BID OPENING DATE 08/10/2010	BID OPENING TIME 01:30PM			

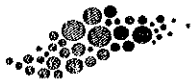
LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	YR	947-42	MAND. PRE-BID MEETING SCHEDULE FOR 7/21/2010 @ 1:00 PM CONF. ROOM 220 AT 350 CAPITOL ST., CHARLESTON, WV OPEN-END BLANKET CONTRACT TOBACCO CESSATION QUITLINE SERVICES REQUEST FOR QUOTATION THE DEPARTMENT OF HEALTH AND HUMAN RESOURCES FOR THE BUREAU FOR PUBLIC HEALTH, DIVISION OF TOBACCO PREVENTION PROGRAM ARE REQUESTING BIDS TO OBTAIN PROFESSIONAL SERVICES TO PROVIDE A NO-CHARGE TO THE CALLER, CONVENIENT TELEPHONE-BASED TOBACCO USE CESSATION HELPLINE TO ASSIST WEST VIRGINIANS WITH QUITTING SMOKING AND/OR USING OTHER TOBACCO PRODUCTS PER THE ATTACHED DETAILED SPECIFICATIONS. A MANDATORY VENDOR PREBID MEETING IS SCHEDULED FOR 7/21/2010 AT 1:00 PM IN ROOM 220 AT 350 CAPITOL ST, CHARLESTON, WEST VIRGINIA 25301. FAILURE TO ATTEND THE MANDATORY PREBID CONFERENCE SHALL AUTOMATICALLY RESULT IN DISQUALIFICATION. NO ONE PERSON CAN REPRESENT MORE THAN ONE VENDOR.		

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE *Mike Yarns* TELEPHONE **304-345-6900 ext 3350** DATE **7/16/10**

TITLE **Account Executive** FBN **58-2498463** ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

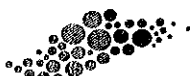


EHS11008

COST PROPOSAL

Description of Service	Pricing of Service	Unit of Measure	Estimated Volume	Division of Tobacco Prevention
A. Division of Tobacco Prevention Services				
1. Eligibility Verification:	\$46.50	Per enrolled person	4,000	\$186,000.00
2. Extended Phone Coach Service: counselling services, educational materials, phone costs for up to 4 calls per DTP enrollee.				
First Telephone Call	\$41.05	Per Call	4,000	\$164,200.00
Second Telephone Call	\$30.95	Per Call	3,800	\$117,610.00
Third Telephone Call	\$33.25	Per Call	3,600	\$119,700.00
Fourth Telephone Call	\$33.25	Per Call	3,000	\$99,750.00
3. Nicotine Replacement Therapy (4 weeks supply)				
Nicotine Patch 21mg	\$53.00	Per Shipment*	2,000	\$106,000.00
Nicotine Patch 7mg & 14mg	\$53.00	Per Shipment*	2,000	\$106,000.00
Nicotine Gum 2mg	\$60.80	Per Shipment*	1,500	\$91,200.00
Nicotine Gum 4mg	\$60.80	Per Shipment*	1,500	\$91,200.00
Nicotine Lozenge	\$142.00	Per Shipment*	1,000	\$142,000.00
4. Website Maintenance	\$150.00	Per Month	12	\$1,800.00
5. Evaluation: evaluation is to be conducted by an independent sub-vendor, at the vendor's cost. Special Project Research is to be conducted on an as needed basis for DTP when deemed appropriate.				
Evaluation	\$0.00	Per Month	12	\$0.00
Research	\$0.00	Per Month	12	\$0.00
Total for DTP				\$1,225,460.00

*Per shipment defined as one four week supply of NRT delivered to enrollee after eligibility verified, and a second four week supply delivered only when requested by the enrollee. Cost shall include shipment fees. This system has been used successfully in the past to decrease non-compliance of enrollee.



*Per Shipment defined as one four week supply of NRT delivered to enrollees after eligibility verified, and a second four week supply delivered only when requested by the enrollee. Cost shall include shipment fees. This system has been used successfully in the past to decrease non-compliance of enrollees.

Cost per shipment of NRT to include mailing fees.

The award will be made to the vendor with the lowest overall cost who meets specification.

1. Designated Project Administrator. Mike Wynn
2. **In written response to this RFQ**, the vendor must meet all requirements within the specification. By signing the bid, the vendor is agreeing to meet these requirements.



8/6/2010

Signature of Authorized Representative

Date

