

FAX Transmission

Number of pages including cover sheet 9

Attention: FRANK WHITTAKER

Date: APRIL 4, 2011

Company: STATE of WEST VIRGINIA
DEPARTMENT of ADMINISTRATION

From: WEST VIRGINIA PSC

Phone: 304-558-2316

Company: SAME

Fax: 304-558-3970

Phone: 800 853-7267

Comments: REQ DMV10162 RESPONSE FROM WEST VIRGINIA
PUBLIC SAFETY CONSORTIUM (GPS, ADESTA, TELVENT, I/SUPREME)
ORIGINAL SENT FEDEX FOR DELIVERY 4/5/2011

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PLANNING DIVISION
STATE OF WV

John Hancock Center
875 N. Michigan Avenue
31st Floor
Chicago, IL 60601

April 4, 2011

Jordan Miller, Ph.D.
Chairman

Andrew Kottler, Esq.
Special Counsel
Former President,
National Assoc of Attorneys General

State of West Virginia
Administration,
2019 Washington Street East
50130 Charleston, WV 25305-0130RFQ:

Department of
Purchasing Division
Post Office Box

MEMBER COMPANIES:

ADESTA/G4S
Drew Hives, Director
www.adestagroup.com

TELNET
Scott Doering, General Manager
www.telnet.com

INSURENET, INC
Michael McGrey, Director
www.theinsurancenet.com

PARTNER AFFILIATE:

NLETS
www.nlets.org

Re: DMV110162

The West Virginia Public Safety Consortium is pleased to respond to this Request for Quotation. Formed over five years ago and then incorporated as a West Virginia Company, (Taxpayer ID is 262647645), as Mountaineer InsureNet which remains active and in good standing, the WVPSC is wholly-owned by a consortium that works seamlessly throughout the United States and overseas to provide a true vehicle insurance verification and compliance solution. It uses IICMVA and other, more advanced standards to do so. It has vast experience with insurance verification. One Member handles healthcare insurance verification for over 49 million Americans and we have seven jurisdictions for which vehicle insurance verification has been provided. Of these, four are IICMVA systems.

The Consortium has over 400 employees in West Virginia. Just one of the Consortium Partners has offices and operations all around the State including in Charleston, St. Albans, Wheeling, and Ceredo. That Partner-Owner, G4S, is the largest security company in the world and also the second-largest private employer in the world. With over 647,000 employees, it is operational in 124 Nations and is now 111 years old. It recently developed the new MI-5/MI-6 Center for the United Kingdom but closer to home...its Adesta Division developed all security and communications for the FBI Center in Clarksburg. It has been involved in West Virginia for decades. Consortium members are very active in the State...and concerned about the State... because many of our corporate family members live here. Our West Virginia corporate family members have been involved in this project for years.

DEDICATED TO PROTECTING THE PRIVACY AND PROPERTY OF THE PEOPLE



PSC'S SMART TOWN SOLUTIONS ARE SUPPORTED BY RESPECTED PARTNERS IN STATES, COUNTIES AND CITIES THROUGHOUT AMERICA



INSURANCE VERIFICATION SYSTEM

DMV110162 BID FORM

A. All Inclusive Subscription Cost

	Cost Per Month	Extended Cost
3-Year Initial Term - * 36 months X	\$ 46,833	\$ 1,685,988
Year 4 Subscription Fee - 12 months X	\$ 33,600	\$ 403,200
Year 5 Subscription Fee 12 months X	\$ 25,000	\$ 300,000
Total		\$ 2,389,188

*Note: For bid evaluation purposes, the 36-month unit of measure for calculating the total subscription fee cost is based on the 3-year contract term. Vendors are reminded, however, that payment of monthly subscription fees will be implemented upon formal acceptance of the system by change order. Renewal of the contract for Years 4 and 5 shall be at The DMV's discretion.

B. Maintenance Costs

Maintenance & Support	Cost Per Month	Extended Cost
3-Year Initial Term - * 36 months X	\$ 6,800	\$ 244,800
Year 4 - 12 months X	3,350	\$ 40,200
Year 5 - 12 months X	3,350	\$ 40,200
Total		\$ 325,200

*Note: For bid evaluation purposes, the 36-month unit of measure for calculating the total maintenance fee cost is based on the 3-year contract term. Vendors are reminded that maintenance and support will be implemented by change order upon formal acceptance of the system by change order. Renewal of the contract for Years 4 and 5 shall be at The DMV's discretion.

C. Customization Costs

* Estimated Hours	All Inclusive Hourly Rate	Extended Cost
200	\$ 65.00	\$ 13,000

*Note: For bid evaluation purposes, 200 hours is estimated for any customization that may be required by The DMV. Actual hours may be more or less at The DMV's discretion.

COMBINED TOTALS

A. All Inclusive Subscription Cost -	\$ 2,389,188
B. Total Maintenance Costs	\$ 325,200
C. Total Customization Costs	\$ 13,000
GRAND TOTAL	\$ 2,727,388

Bid Form Continued

VENDOR: West Virginia Public Safety Consortium _____

By: Dr. Jonathan Miller _____

Title: Chairman _____

Date: April 4, 2011 _____

Address:

John Hancock Center, 875 North Michigan Avenue, 31st Floor, Chicago, _____

IL 60601 _____



OFFICE OF STATE TREASURER
State Tax Department, Admin Support
1001 Lee St. East
Charleston, WV 25301



MOUNTAINEER INSURENET, INC.
106 INDUSTRIAL DR
OAK HILL WV 25001-9714

**West Virginia State Tax Department
Statement of Good Standing**

EFFECTIVE DATE: June 11, 2010

A review of tax accounts indicates that the above named taxpayer is in good standing as of the effective date of this document.

The issuance of this Statement of Good Standing shall not bar any audits, investigations, assessments, refund or credits with respect to the taxpayer names above and is based only on a review of the tax returns and not on a physical audit of records.

Sincerely,

Darlene Lilly, Tax Unit Supervisor
Administrative Support Unit
Tax Account Administration Division

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. **Application is made for 5% resident vendor preference for the reason checked:**
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: West Virginia Public Safety Consortium

Signed: 

Date: 04/04/2011

Title: Chairman

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

RFQ No. DMV110162

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code §61-5-3*), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: WEST VIRGINIA PUBLIC SAFETY CONSORTIUM

Authorized Signature: [Signature] Date: APRIL 4, 2011

State of Florida

County of Broward, to-wit:

Taken, subscribed, and sworn to before me this 4 day of April, 2011.

My Commission expires 2/9/2014, 2014.

AFFIX SEAL HERE

NOTARY PUBLIC [Signature]

