



**State of West Virginia  
Department of Administration  
Purchasing Division**

**NOTICE**

Due to the size of this bid, it was impractical to scan every page for online viewing. We have made an attempt to scan and publish all pertinent bid information. However, it is important to note that some pages were necessarily omitted.

If you would like to review the bid in its entirety, please contact the buyer. Thank you.

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**SOLUTIONS**  
THRU SOFTWARE

September 16, 2010

Dear Mr. Whitaker,

Solutions Thru Software is pleased to present the following proposal in response to West Virginia's RFQ DMV110025 – Automated Drivers Testing System.

As the premier automated knowledge testing company in North America for the past 15 years, STS has the experience to provide the state of West Virginia with a proven, reliable testing system that is both efficient and user friendly.

The following proposal outlines our ability to meet the mandatory requirements provided in the RFQ and we would be pleased to conduct an on-site demonstration of our *Examiner* automated testing system at a date and time that meets your needs.

We look forward to further discussions with you regarding this exciting opportunity.

Sincerely,

Darren Lukasiewich

Business Development Manager

Solutions Thru Software

1 877-926-4637

[www.solutionthrusoftware.com](http://www.solutionthrusoftware.com)

Toll Free: 1-877-XAMINER (926-4637) • Fx: (403) 526-0155 • email: [jim@solutionthrusoftware.com](mailto:jim@solutionthrusoftware.com)

631N Stephanie St. #527 • Henderson, NV • 89014

# West Virginia

## RFQ #DMV110025

### Automated Drivers Test System

# Cost Proposal

September 2010

Produced by:



**Solutions Thru Software**

631 N Stephanie Street, #527

Henderson, Nevada 89014

1-877-926-4637

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September 16, 2010

Dear Mr. Whitaker,

RE: 5.0 - Pricing Requirements

Solutions Thru Software is pleased to present the following Cost Proposal in response to West Virginia's RFQ DMV110025 – Automated Drivers Testing System.


As the premier automated knowledge testing company in North America for the past 15 years, STS has the experience to provide the state of West Virginia with a proven, reliable testing system that is both efficient and user friendly.

The grand total on the following bid form reflects all costs associated with meeting the requirements and services listed in the RFQ. As requested, our quote includes all costs for software licensing, software installation, training, and technical support including updates. We have also included hourly rates for completion of any customizations, additional reports, and/or data modifications that may be requested by the state during the life of the contract.

Following the bid form is a "STS Pricing Notes and Assumptions" document, which will assist the state in determining how the costs on our bid form were derived.

It would be our pleasure to work with the state of West Virginia to install our *Examiner* automated knowledge testing system. We look forward to further discussions with you regarding this exciting opportunity.

Sincerely,



Darren Lukasiewich  
Business Development Manager  
Solutions Thru Software  
1 877-926-4637

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**Automated Test System  
 DMV100094 BID FORM**

<b>A. Basic System</b>		<b>Cost</b>
Software License	<u>\$10,892.86</u> per license X 28 sites	<b>\$305,000.08</b>
Implementation & Installation	One time charge	<b>\$37,800.00</b>
Training	One time charge	<b>\$18,535.00</b>
<b>Basic System Subtotal</b>		<b>\$361,335.08</b>

<b>B. System Maintenance &amp; Support Including Upgrades &amp; Help Desk</b>		<b>Cost</b>
Maintenance & Support	Year 1	<b>\$0.00</b>
Maintenance & Support	Year 2	<b>\$58,175.00</b>
Maintenance & Support	Year 3	<b>\$58,175.00</b>
<b>Maintenance/Support Subtotal</b>		<b>\$116,350.00</b>

<b>C. Other Costs</b>	<b>All Inclusive Hourly Rate</b>	<b>Extended Cost</b>
Programming – 100 hours	\$95.00	<b>\$9,500.00</b>
Training, Reporting, Etc. – 50 hours On-site, includes travel costs	\$113.90	<b>\$9,595.00</b>
<b>Other Costs Subtotal</b>		<b>\$19,095.00</b>



Note: Hours are estimates for bid evaluation purposes only; actual hours may be more or less at the DMV's discretion.

**Automated Test System  
DMV100094 BID FORM**

	<b>TOTAL COST</b>
<b>A. Basic System</b>	<b>\$361,335.08</b>
<b>B. Maintenance &amp; Support</b>	<b>\$116,350.00</b>
<b>C. Other Costs</b>	<b>\$19,095.00</b>
<b>GRAND TOTAL (A + B + C)</b>	<b>\$496,780.08</b>

Note: Bids shall be evaluated on the basis of the lowest Grand Total Cost following on-site ATS demonstrations to confirm compliance with all mandatory specification requirements. The contract will be awarded to the lowest, responsive bidder meeting all mandatory requirements.

**Solutions Thru Software**

Vendor

By: Darren Lukasiewich email: Darren@sts-mh.com

Title: Business Development Manager

Date: September 23, 2010

Address:

627 N. Stephanie Street, #527

Henderson, NV 89014

Business Phone No: 1-877-926-4637