PROPOSAL FOR MAPPING SERVICES IN SOUTHERN COUNTIES OF WEST VIRGINIA, OPEN-END CONTRACT RFQ NO. DEP15472

Prepared for:

West Virginia Department of Environmental Protection

Department of Environmental Protection
Office of Abandoned Mine Lands and Reclamation
601 57th Street, SE
Charleston, West Virginia 25304

Prepared by:

Potesta & Associates, Inc.

7012 MacCorkle Avenue, SE Charleston, West Virginia 25304

Phone: (304) 342-1400 Fax: (304) 343-9031

E-mail: potesta@potesta.com

CONTACT: Mr. Dana Burns, Vice President

Signature: _____

Project No. 0101-11-0289

June 22, 2011

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APOTESTA

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1.0 QUALIFICATIONS

1.1 Corporate History and Experience

Potesta & Associates, Inc. (POTESTA) proposes to provide surveying and mapping services to the West Virginia Department of Environmental Protection, Office of Abandoned Mine Lands & Reclamation (WVDEP, AML). These services will consist of the development of detailed topographic mapping from field survey data, as well as aerial photography, design data surveys, and the development of field survey information suitable and adequate for the development of detailed plans and specifications.

POTESTA is an engineering and environmental consulting firm providing professional services to deliver innovative, cost-effective solutions to complex problems. Our firm is multi-disciplinary and has a diversified practice covering engineering (civil, chemical, environmental, geotechnical, mechanical, and mining), permitting, site characterization and remediation, and general environmental consulting. Civil/site, geotechnical and mining engineering are areas of extensive expertise at POTESTA. We have worked on numerous engineering projects (ranging from site grading and drainage plans for university dorms and commercial/presidential developments, to power plant foundations to mine layouts/reclamation of abandoned mine lands) throughout the region. Our 15 registered professional engineers have over 250 years of experience among them and are supported by a large group of engineers, designers, surveyors and a landscape architect. Regulatory liaison and environmental compliance are areas of exceptional strength for POTESTA as the President of the company is a former director of the West Virginia Department of Natural Resources, and a Vice President is a former director of the West Virginia Division of Environmental Protection.

POTESTA has an experienced, efficient survey and mapping department within the engineering group. We routinely complete survey and mapping services for our clients and provide quality field survey data, topographic mapping, survey control, construction stakeout services, survey plat development, and related services.

Our clients include state, local, and federal government agencies, mining companies, manufacturers, utility companies, waste management companies, chemical companies, architects, attorneys, financial institutions, insurance companies, land developers, and construction companies.

We carry a full line of insurance coverage including general liability, errors and omissions, and workers' compensation. We also have quality control procedures to assist in providing our clients with quality projects.

POTESTA has the following staff in our Charleston, West Virginia office:

- 15 Engineers, Including 10 Professional Engineers
- 19 Scientists (Biologists, Ecologists, Environmental Scientists, Etc.)
- 3 Geologists/Hydrogeologists/Geological Scientist
- 1 Hydrologist
- 8 Surveyors
- 5 CADD Operators/Designers
- 7 Technicians/Construction Monitors
- 1 Chemist
- 23 Support and Other Staff

POTESTA, since starting in 1997, has grown to over 100 employees in three offices. Included are 15 registered professional engineers (R.P.E.'s), three registered professional licensed land surveyors (P.L.S.'s), one registered professional geologist, and two PhD's whose specialties include aquatic biology and water quality. POTESTA has assembled a team that has historically served WVDEP, AML on numerous AML projects. In fact our staff has worked on over 80 AML projects for WVDEP (and more in other states) dating back into the mid 1980's. We have an ongoing workload with WVDEP, AML.

POTESTA will perform the work for this project from our Charleston, West Virginia office. Our proximity to WVDEP's Charleston office will facilitate immediate response to your needs and allow meetings to be attended within minutes notice. POTESTA emphasizes that we will make a priority commitment to this project.

Appendix A contains the executed Request for Quotation form, POTESTA's completed bid schedule, and Purchasing Affidavit form.

The following describes POTESTA's qualifications for surveying and aerial mapping services necessary for this project:

POTESTA proposes to utilize our own survey crews on this project. POTESTA will perform all of the surveying required for this contract using in-house personnel. POTESTA has three licensed professional surveyors with over 40 years of combined surveying experience. Our surveyors are experienced in all aspects of surveying such as topographic mapping, boundary and property surveys, and construction surveys for layout of work, record drawings, and quantity measurements. We have three survey crews and the capability to add a fourth crew if necessary.

POTESTA's surveyors use state-of-the-art "Field to Finish" equipment such as total station instruments, Trimble R-8 Glonass, data collectors, AutoCAD 2010, Autodesk Land Desktop and

Autodesk Civil 3D design software, computer hardware for data management, and a Hewlett Packard Designjet 5500 color ink jet plotter.

POTESTA is equipped with modern surveying instruments allowing efficient data processing and accurate gathering of field information. Total station instruments equipped with data collectors are utilized for complete field-to-office automation allowing for high levels of productivity in the field. The latest versions of software are then used to process survey data and create drawings or required end products.

POTESTA utilizes state of the art computers and hardware, networked through Windows NT, for interfacing of drafting and surveying departments. Thus, drawing and surveying data files can be shared efficiently.

Surveys and mapping are completed to the standards as outlined by the National Map Standards as well as other applicable quality standards referenced in the Request for Quotation.

POTESTA will subcontract aerial photography and related work.

1.2 Licensed Land Surveyors

POTESTA has three licensed land surveyors in our Charleston, West Virginia office. The licensed land surveyors are:

- Mr. Dana Burns, PE, PS
- Mr. William Drinkard, PE, PS
- Mr. Victor Dawson, PS

Primary project responsibilities will be performed by Mr. Victor Dawson, PS No. 956.

POTESTA's Certificate of Authorization with the West Virginia Board of Professional Surveyors is Certificate No. 11-5368.

1.3 List of Similar Projects Completed Previously by POTESTA

Appendix B includes a list of representative, similar mapping projects completed by POTESTA over the past five years. These projects are designated as "complete."

1.4 List of Similar Projects Currently Working On

Appendix B includes a list of similar mapping projects currently ongoing.

1.5 Project Manager

POTESTA's project manager will be Mr. Victor Dawson, PS. Mr. Dawson has 30 years of experience in surveying work and is a registered professional surveyor in West Virginia, North Carolina, and South Carolina.

1.6 Years of Experience

POTESTA has been providing surveying and mapping services to our clients for over 14 years.

2.0 CLOSING

We look forward to continuing to serve WVDEP, AML on the open-end contract for surveying and mapping. Our commitment is to provide quality service, rapid response and project completion, and to exceed your expectations for services performed under this project. We believe the track record of our professionals demonstrates our ability and commitment.



Vice President

RFQ COPY

TYPE NAME/ADDRESS HERE

Charleston, WV

Potesta & Associates, Inc.

7012 MacCorkle Avenue, SE

25304

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

DEP15472

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ENVIRONMENTAL PROTECTION DEPARTMENT OF OFFICE OF AML&R **601 57TH STREET SE** CHARLESTON, WV

25304 304-926-0499

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(304) 342-1400

June 22, 2011

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State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

DEP15472

#PATCE

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CHUCK BOWMAN
304-558-2157

RFQ COPY
TYPE NAME/ADDRESS HERE

Potesta & Associates, Inc.
7012 MacCorkle Avenue, SE
Charleston, WV 25304

ENVIRONMENTAL PROTECTION
DEPARTMENT OF
OFFICE OF AML&R
601 57TH STREET SE
CHARLESTON, WV
25304 304-926-0499

DATE PRINTED TERMS OF SALE SHIP VIA FOB. FREIGHTTERMS 05/26/2011 BID OPENING DATE: BID OPENING TIME 06/22/2011 01:30PM ITEM NUMBER LINE QUANTITY UQP UNITPRICE AMOUNT RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS. CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICE SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN. CLAUSE: THE DIRECTOR OF PURCHASING MAY OPEN MARKET AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANS-PORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.) QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN. ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY SEE REVERSE SIDE FOR TERMS AND CONDITIONS TELEPHONE SIGNATURE

31-1509066

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ADDRESS CHANGES TO BE NOTED ABOVE

June 22,

2011

(304)

342-1400



SIGNATURE

Vice President

RFQ COPY

Charleston, WV

TYPE NAME/ADDRESS HERE

Potesta & Associates, Inc.

7012 MacCorkle Avenue, SE

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

25304

Request for Quotation

CHUCK BOWMAN 304-558-2157

ENVIRONMENTAL PROTECTION DEPARTMENT OF OFFICE OF AML&R 601 57TH STREET SE CHARLESTON, WV 25304

304-926-0499

June 22,

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State of West Virginia Department of Administration **Purchasing Division** 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

DEP15472

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CHUCK BOWMAN 304-558-2157

ENVIRONMENTAL PROTECTION DEPARTMENT OF OFFICE OF AML&R 601 57TH STREET SE CHARLESTON, WV

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Potesta & Associates, Inc. 7012 MacCorkle Avenue, SE Charleston, WV 25304

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President WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

31-1509066

MAPPING SERVICES IN SOUTHERN COUNTIES OF WEST VIRGINIA OPEN-END CONTRACT DEP15472 BID SCHEDULE

The DEP reserves the right to request additional and supporting documentation regarding unit prices when the unit price appears to be unreasonable.

Item No.	Quantity	Description	(Jnit Price	Amoun	
1.0	700	2 - Man Surveying Crew (per hour)	\$	110.00	\$ 77,000	ο. c
2.0	225	3 - Man Surveying Crew (per hour)	\$	150.00	\$ 33,750	
3.0	280	Aerial Photograph Production (per sheet)	\$	198.00	\$ 55,440	ĵ. c
4.0		Topographic Mapping from Aerial Photography (per acre)				
		(List only one rate for each category)				
	500	0 - 50 Acres	\$	33.00	\$ 16,500).(
	280	51 - 100 Acres	\$	17.60	\$ 4,928	3.0
	202	101 and up Acres	\$	15.40	\$ 3,110	3.0
5.0		Professional Rates (Listed Disciplines Only) (per hour)				
	250	Licensed Land Surveyor	\$	80.00	\$ 20,000	j. (
<u></u>	1100	CAD Operator	\$	55.00	\$ 60,500	o . c
	200	Draftsperson	\$	50.00	\$ 10,000).(
	125	Secretary	\$	40.00	\$ 5,000).(
	150	Word Processor	\$	35.00	\$ 5,250	0.0
6.0		Travel and Per Diem				
	125	Per Diem (Rate/Person/Day)	\$	110.00	\$ 13,750).(
						//
		TOTAL			\$ 305,228	Ser.de

^{*}These are estimated quantities for bidding purposes only.

LIST OF SIMILAR MAPPING PROJECTS

Project No.	Client	Project Description							
Complete									
11-0107	Southern West Virginia Asphalt, Inc.	850 Acres Aerial Mapping of Kelly Mountain Quarry							
11-0108	Southern West Virginia Asphalt, Inc.	550 Acres Aerial Mapping of Bowden Quarry							
10-0423	West Virginia Department of Environmental Protection	Sundial Abandoned Mine Lands Aerial Mapping							
10-0195	Marion County Regional Development Authority	25 Acres Aerial Mapping of Owens Glass Plant, ALTA							
11-0142	Bridge Partners	20 Acres Aerial Mapping of West Run Student Housing, ALTA							
09-0161	West Virginia Department of Environmental Protection	Aerial Mapping for South Charleston Sanitary Landfill							
07-0408	West Virginia Department of Environmental Protection	Jessop Highwall Abandoned Mine Lands Aerial Mapping							
08-0437	Shafer Brothers Mines	300 Acres Aerial Mapping of Bucy 2 Mine							
08-0600	Shafer Brothers Mines	475 Acres Aerial Mapping of Edna Gas Mine							
08-0615	Shafer Brothers Mines	240 Acres Aerial Mapping of West Hills Mine							
	Ongoing								
11-0056	University of Charleston	Aerial Mapping of Entire Campus							
11-0227	Copper Beech Townhome Communities, LLP	42 Acres Aerial Mapping of Copper Beech, ALTA							
08-0438	Shafer Brothers Mines	450 Acres Aerial Mapping of Miller Mine							
10-0042	Shafer Brothers Mines	366 Acres Aerial Mapping of National Mine							

Rev. 09/08

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place or
	business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
	Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with ar affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. X_	Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
 6.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, fo purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
requirer against	understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the ments for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency contracting agency contracting agency contracting agency contraction and the contraction of the contraction of the contraction or purchase order.
authoriz the requ	mission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and ses the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid uired business taxes, provided that such information does not contain the amounts of taxes paid nor any other information of by the Tax Commissioner to be confidential.
and acc	penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true curate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate es during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.
Bidder:	Potesta & Associates, Inc. Signed: Lang L. Beers
Date:	June 22, 2011 Title: Vice President
*Check a	ny combination of preference consideration(s) indicated above, which you are entitled to receive

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name:	Potesta & Associates, Inc.		
Authorized Signature: _	Dana L. Burns	Date: Jur	ne 22, 2011
State of West Vin	rginia		
County of Kanawha	a, to-wit:		
Taken, subscribed, and	sworn to before me this 22 day of	June	, 20 <u>11</u> .
My Commission expires	February 14 , 20	<u>14</u> .	
AFFIX SEAL HERE	NOTARY	PUBLIC Shonda	Splenson

