



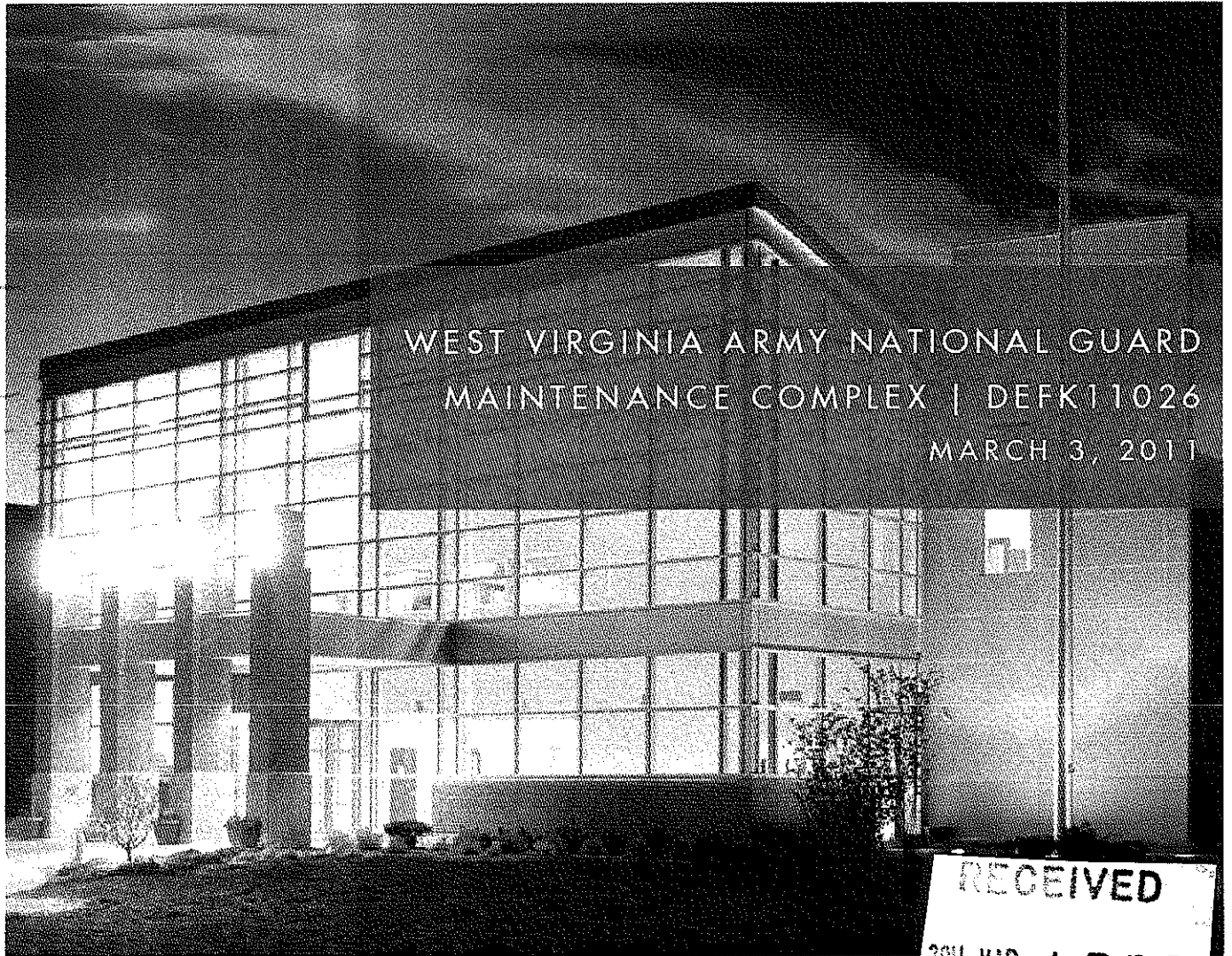
**State of West Virginia
Department of Administration
Purchasing Division**

NOTICE

Due to the size of this bid, it was impractical to scan every page for online viewing. We have made an attempt to scan and publish all pertinent bid information. However, it is important to note that some pages were necessarily omitted.

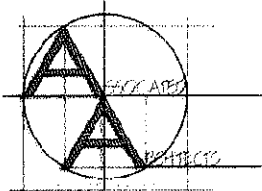
If you would like to review the bid in its entirety, please contact the buyer. Thank you.

QUALIFICATIONS



WEST VIRGINIA ARMY NATIONAL GUARD
MAINTENANCE COMPLEX | DEFK11026
MARCH 3, 2011

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KZFD DESIGN

PURCHASING DIVISION
STATE OF WV

POTESTA

1	Proposal Documentation and Introduction
2	Potesta & Associates, Inc. Company Profile
3	KZF Design Company Profile
4	Associated Architects, Inc. Company Profile
5	Purchasing Affidavit

February 24, 2011

Dear Review Committee:

Our design team is pleased to have the opportunity to submit this proposal for providing architectural/engineering services for the proposed new maintenance complex and necessary access road and utility upgrades for the West Virginia Army National Guard to be located on the Coonskin Park campus. We feel confident our design team is uniquely qualified to provide design services for this project and feel a team approach between the West Virginia Army National Guard and its engineers/architects is the key to the successful completion of your project.

Associated Architects is pleased to present our proposal outlining our technical expertise, management, staff capabilities and experience for providing high quality architectural services. Our approach will offer advantages in methodologies and delivery, which will guarantee the success of your project both now and for years to come. The offices of Associated Architects are located at 318 Lee Street W. Suite 200 in Charleston, WV. The firm is capable of providing full architectural design services and has a long list of subconsultants that provide civil, structural, mechanical, electrical and plumbing engineering services to complete the design package. Associated Architects has provided full architectural design services to multiple state and county agencies throughout West Virginia. During that time, they have had the opportunity to complete many building designs as well as building evaluations, including one of the first State of West Virginia LEED buildings for the Department of Environmental Protection (DEP).

Potesta & Associates will be tasked with providing the team with the civil engineering and geotechnical services. Potesta have been a local presence in Charleston for over 14 years and through that time have been exposed to many of the challenges that sites in West Virginia contain. Their strength comes from their vastly experienced staff as well as their depth of the personal.

KZF Design is a leading national full-service architecture, engineering, interior design and planning firm. Their extensive experience in the design and programming phases of complex government projects such as this one will provide the team with a solid foundation to design a facility that meets the needs of the owner as well as the staff who will work in the facility. KZF Design also brings with it a full structural, mechanical and electrical engineering staff which have vast knowledge in the requirements of a maintenance complex.

February 24, 2011
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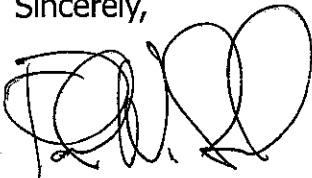
Associated Architects and Potesta & Associates have had a working relationship for over 14 years and take great pride in our ever-growing list of repeat clients. This team is currently engaged in many ongoing projects together and with our well-rounded team experience and proven communications skills, we are ready to add your project to our list of successful projects. Our team strives at meeting demanding deadlines and very limited budgets while maintaining the highest level of quality possible. To deepen the experience and knowledge for the team, KZF Design has been added to provide design assistance and programming as well as the structural, mechanical and electrical engineering services for the package. Through the group's continued local presence, we have had many opportunities to gain broad experience with all local, state and federal building codes and believe that life safety and human comfort comes first in a building design.

You will see that teamwork is the spirit and foundation of our organization. We acknowledge the importance of a quick turn-around and excellent quality services which our administrative procedures, overall organization and depth of experience provides you. As you will see from our resumes and company experience, we are uniquely qualified to offer the professional services required and to ensure that your project becomes a reality.

We want to emphasize that your project is very important to our design team. We look forward to personally discussing our qualifications to complete this project on time, within budget and exceeding the standards of any firm you may have worked with previously.

Should you have any questions regarding this proposal, please do not hesitate to contact me.

Sincerely,

A handwritten signature in black ink, appearing to read 'Paul W. Tennant', with a stylized flourish at the end.

Paul W. Tennant, President
Associated Architects, Inc.
318 Lee Street W. Suite 200
Charleston, WV 25302
p.304.345.1811
f.304.345.1813