

Fire Fighter

SALES AND SERVICE CO.

FIRE PROTECTION EQUIPMENT

MAIN OFFICE
791 Commonwealth Drive
Warrendale, PA 15086
412.782.2800
FAX 412.782.2811
www.firefighter-pgh.com



October 19, 2010

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305

Re: Department of Corrections BID # COR61437

To Whom It May Concern,

My name is Eric Miller and I am an Account Executive for Fire Fighter Sales and Service Co. I am submitting a bid for the services at the Department of Corrections Facilities. I visited (5) of the largest facilities so that I have a pretty good idea of what type of equipment there is and how things are accomplished.

I submitted pricing a little differently, I have an excel spreadsheet that covers the Fire Alarm Inspections, Sprinkler Inspections, Fire Pump Testing, and Fire Hydrants. This is flat rate pricing to cover these areas. I am not quoting the pricing on the SCBA equipment.

The Extinguisher and Kitchen Suppression Inspections are itemized pricing based on the number of extinguishers and what kind of service needs done on them. It is hard to put a flat rate on extinguisher pricing because every 6 years and 12 years they are due for test so not knowing the age of the extinguisher and the last test that was done, you can't really give it a "flat rate". So what I did was supply a number that includes the annual inspection with a service charge built in to include travel time and overnight stays. The pricing does not include any 6-year or hydrotest pricing because, not know the age and the last test dates of the extinguishers out there it is very difficult to supply pricing.

II hope this is not confusing to you and I will be more than happy to meet with you or discuss this over the phone if you have any questions. My cell phone number is 412-779-2958.

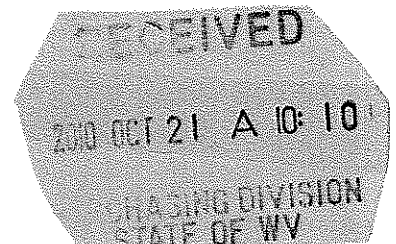
Thank you for your time.

Sincerely,

Eric Miller

Eric Miller

Fire Fighter Sales and Service Co



Fire Fighter

SALES AND SERVICE CO.

FIRE PROTECTION EQUIPMENT

MAIN OFFICE
791 Commonwealth Drive
Warrendale, PA 15086
412.782.2800
FAX 412.782.2811
www.firefighter-pgh.com



Portable Fire Extinguisher Service Pricing

Annual Inspection Stored Pressure	\$3.25 ea.
Annual Inspection Cartridge Operated	\$10.30 ea.
6 Year Maintenance	\$3.25 ea.
Hydrostatic Test Stored Pressure	\$14.25 ea.
Hydrostatic Test CO2 Fire Extinguisher	\$17.75 ea.
5# Halon Recycle Fee	\$26.65 ea.
9# Halon Recycle Fee	\$30.85 ea.
13# Halon Recycle Fee	\$30.85 ea.
17# Halon Recycle Fee	\$40.00 ea.
20# Halon Recycle Fee	\$44.00 ea.
Recharge Halon Extinguisher	\$26.75 / lb.
Recycle ABC / BC 5# Extinguisher	\$14.85 ea.
Recycle ABC / BC 6# Extinguisher	\$15.85 ea.
Recycle ABC / BC 10# Extinguisher	\$23.45 ea.
Recycle ABC / BC 15# Extinguisher	\$34.00 ea.
Recycle ABC / BC 20# Extinguisher	\$34.00 ea.
Recharge ABC / BC 5# Extinguisher	\$21.25 ea.
Recharge ABC / BC 6# Extinguisher	\$23.50 ea.
Recharge ABC / BC 10# Extinguisher	\$36.50 ea.
Recharge ABC / BC 15# Extinguisher	\$53.50 ea.
Recharge ABC / BC 20# Extinguisher	\$60.00 ea.
Recharge CO2 5# Extinguisher	\$12.50 ea.
Recharge CO2 10# Extinguisher	\$15.50 ea.
Recharge CO2 15# Extinguisher	\$16.60 ea.
Recharge CO2 20# Extinguisher	\$21.25 ea.
Semi-Annual Kitchen Fire Suppression	\$105.00 single cylinder \$120.00 double cylinder \$130.00 triple and above. Links \$11.50 per link

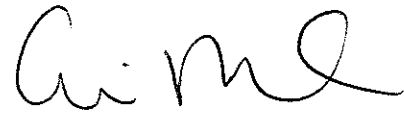
Fire Hose

Annual Inspection of Fire Hose including re-rack up to 50'	\$10.00
Annual Inspection of Fire Hose including re-rack 75' to 100'	\$15.50
Hydrostatic Test Fire Hose	\$35.00

Service Charge

The pricing listed below is for the annual inspection of all fire extinguishers and the service charge is billed into this also which includes overnight stay, travel time and per diem. This pricing does not include any testing that may be required on the extinguishers (i.e 6yr inspections or hydrotesting. Those prices are listed above and are on a per unit bases depending on what's due with the extinguisher.

Northern Correctional Center	\$170.00
St Marys	\$755.00
Pruntytown	\$600.00
Martinsburg	\$430.00
Lakin	\$675.00
Charlestown	\$250.00
Huntington	\$200.00
Mt Olive	\$1340.00
Beckley	\$165.00
Anthony	\$375.00
Denmar	\$500.00
Huttonsville	\$1535.00


Eric Miller

Facility	Fire Alarm System	Sprinkler Systems Wet/Dry Fire Pumps	Hydrants	Nurse Call
St Marys	\$3,520.00	\$800.00 per quarter \$3200.00 Total	\$65.00 per	N/A
Pruntytown	\$4,900.00	\$800.00 per quarter \$3200.00 Total	\$65.00 per	N/A
Northern Correctional	\$2,720.00	\$320.00 per quarter \$1280 Total	\$65.00 per	\$320.00
Martinsburg	\$1,500.00	\$800.00 per quarter \$3200.00 Total	\$65.00 per	N/A
Lakin Correctional	\$6,500.00	\$1200.00 per quarter \$4800.00 Total	\$65.00 per	N/A
Charlestown Work Rel.	\$800.00	N/A	N/A	N/A
Huntington	\$800.00	\$800.00 per quarter \$3200.00 Total	N/A	N/A
Mt. Olive	\$7,500.00	\$2735.00 per quarter \$10,940.00 Total	\$65.00 per	\$320.00
Beckley	\$1,200.00	N/A	\$65.00 per	N/A
Anthony Correctional	\$1,975.00	\$1414.00 per quarter \$5660.00 Total	\$65.00 per	N/A
Denmar	\$3,275.00	\$1280 per quarter \$5120.00 Total	\$65.00 per	N/A
Huttonsville	\$7,500.00	\$3335.00 per quarter \$13,340 Total	\$65.00 per	N/A

Notes: Pricing includes the sensitivity testing and inspections of all of the Fire Alarms Systems, Sprinkler Systems and Fire Hydrants. The pricing includes all travel time, overnight stays, and per diem. Fire Hydrants may currently be tested by the County or Townships in which the facility resides. This is why I put a price per unit. Generally public hydrants are done by these Local Jurisdictions. Emergency Service is a 4 hr minimum billed at \$94.00 per hr from 7:30 am to 4:30 pm and \$141.00 per hour on the in between hrs. Weekends and Holidays will be billed at \$188.00 per hour. Pricing includes builders report formatted inspection reports. Pricing based off of performing the service all with in the same month or two. All travel time is calculated in on specific routes.


Eric Miller



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
COR61437

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
 BUYER 32
 304-558-2544

RFQ COPY

TYPE NAME/ADDRESS HERE

Eric Miller
Fire Fighter Sales and Service
791 Commonwealth Dr
Warrendale, PA 15086

DIVISION OF CORRECTIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
09/02/2010				

BID OPENING DATE: 10/14/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	EA		990-42		
<p>FIRE AND SAFETY SERVICES</p> <p>OPEN-END CONTRACT TO PROVIDE ALL LABOR, MATERIALS, AND EQUIPMENT NECESSARY TO PERFORM FIRE SYSTEM INSPECTION, MAINTENANCE, AND REPAIR SERVICES FOR WV DIVISION OF CORRECTIONS, PER THE SPECIFICATIONS AND BID FORM.</p> <p>SITE VISITS: OPTIONAL SITE VISITS MAY BE CONDUCTED BY THE VENDOR NO LATER THAN 09/28/2010.</p> <p>QUESTION PERIOD: QUESTIONS ARE DUE NO LATER THAN 10/01/2010; 2:00 PM, AND SHALL BE SUBMITTED VIA EMAIL TO: JEAN.Y.JONES@WV.GOV, OR FAX TO 304-558-4115.</p> <p>EXHIBIT 1</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 COR61437

PAGE
 4

ADDRESS CORRESPONDENCE TO ATTENTION OF
 BUYER 32
 304-558-2544

BIDDING

RFQ COPY
 TYPE NAME/ADDRESS HERE

SHIP TO

DIVISION OF CORRECTIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
09/02/2010				

BID OPENING DATE: 10/14/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOF	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: ----- CONTACT PERSON (PLEASE PRINT CLEARLY): <i>Eric Miller</i> ----- 412-779-2958						
***** THIS IS THE END OF RFQ COR61437 ***** TOTAL:						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE _____ TELEPHONE _____ DATE _____

TITLE _____ FEIN _____ ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
COR61437

PAGE
2

ADDRESS CORRESPONDENCE TO ATTENTION OF
TARA LYLE
304-558-2544

RFQ COPY
TYPE NAME/ADDRESS HERE


RECEIVED

RECEIVED

DIVISION OF CORRECTIONS
VARIOUS LOCALES AS INDICATED
BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
10/12/2010				

BID OPENING DATE: **10/21/2010** **BID OPENING TIME 01:30PM**

LINE	QUANTITY	UOP	QAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
EXHIBIT 10 REQUISITION NO.: COR61437 ADDENDUM ACKNOWLEDGEMENT I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC. ADDENDUM NO.'S: NO. 1 NO. 2 NO. 3 NO. 4 NO. 5 I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING. <div style="text-align: center;">  SIGNATURE </div>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**Request for
 Quotation**

RFQ NUMBER
COR61437

PAGE
3

ADDRESS CORRESPONDENCE TO ATTENTION OF
**TARA LYLE
 304-558-2544**

RFQ COPY
 TYPE NAME/ADDRESS HERE

VENDOR

SHIP TO

**DIVISION OF CORRECTIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER**

DATE PRINTED 10/12/2010	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
BID OPENING DATE: 10/21/2010		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
------	----------	-----	----------	-------------	------------	--------

*Fire Fighter Sales and Service
 COMPANY
 DATE 10/19/2010*

NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.
 REV. 09/21/2009
 END OF ADDENDUM NO. 1

0001
 1
 EA
 990-42
 FIRE AND SAFETY SERVICES

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'