

SECTION IV - Cost

Cost Proposal Breakdown by Task:

Task	Cost
Research	\$120,033.34
Development	\$600,166.70
Integration	\$240,066.68
Testing	\$240,066.68
Total all-inclusive cost for contract	\$1,200,333.40

Proposal Assumptions:

This firm fixed price quote of \$1,200,333.40 is contingent upon all tasks being awarded simultaneously under the contract award of \$1,200,333.40.

This offer is based on the fact that no data will need to be collected by Azimuth, Inc. as stated in the pre-proposal meeting. It is assumed based on that meeting that all data will be supplied by the procuring activity.

Invoicing:

- Azimuth will be invoicing on a monthly basis
- Azimuth terms are NET 30



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TITLE

VP/CFO

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TYPE NAME/ADDRESS HERE

AZIMUTH, INCORPORATED

MORGANTOWN, WV 26501

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

3741 MORGANTOWN INDUSTRIAL PARK

Request for Quotation

HSE000101

PAGE

23 February 2010

ADDRESS CHANGES TO BE NOTED ABOVE

ADDRESS CORRE	SPONDENCE TO ATTENTION OF
OHN ABBOTT	
IIUdda Mhu	
04-558-2544	

HOMELAND SECURITY & EMERG

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HOMELAND SECURITY & EMERGENCY MANAGEMENT, DIVISION OF BUILDING 1, ROOM EB80 1900 KANAWHA BOULEVARD, EAST CHARLESTON, WV 25305-0360 304-558-5380

TERMS OF SALE DATE PRINTED. SHIP VIA FOB FREIGHT TERMS 01/12/2010 BID OPENING DATE: 02/23/2010 BID OPENING TIME 01:30PM LINE QUANTITY UOP ITEM NUMBER UNIT PRICE AMOUNT: 0001 LS 961-20 \$1,200,333.40 \$1,200,333.40 1 MODELLING & SIMULATION CAPABILITY REQUEST FOR PROPOSAL (RFP) CONTRACT TO PROVIDE MODELLING AND SIMULATION CAPA-BILITY FOR CONSEQUENCE MANAGEMENT SERVICES FOR THE WEST VIRGINIA DEPARTMENT OF MILITARY AFFAIRS AND PUBLIC SAFETY, HOMELAND SECURITY DIVISION, PER THE ATTACHED REQUEST FOR PORPOSAL (RFP). MANDATORY PRE-BID A MANDATORY PRE-BID WILL BE HELD ON 2/03/10; 10:30 AM LOCATION LISTED IN THE ATTACHED DOCUMENTATION. ALL INTERESTED PARTIES ARE REQUIRED TO ATTEND THIS MEETING FAILURE TO ATTEND THE MANDATORY PRE-BID SHALL RESULT IN DISQUALIFICATION OF THE BID. NO ONE PERSON MAY REPRESENT MORE THAN ONE BIDDER. AN ATTENDANCE SHEET WILL BE MADE AVAILABLE FOR ALL POTENTIAL BIDDERS TO COMPLETE. THIS WILL SERVE AS THE OFFICIAL DOCUMENT VERIFYING ATTENDANCE AT THE MANDATORY PRE-BID. FAILURE TO PROVIDE YOUR COMPANY AND REPRESENTATIVE NAME ON THE ATTENDANCE SHEET WILL RESULT IN DISQUALIFICATION OF THE BID. THE STATE WILL NOT ACCEPT ANY OTHER DOCUMENTATION TO VERIFY ATTENDANCE. THE BIDDER IS RESPONSIBLE FOR ENSURING THEY HAVE COMPLETED THE INFORMATION REQUIRED ON THE ATTENDANCE SHEET. THE PURCHASING DIVISION AND THE STATE AGENCY WILL NOT ASSUME ANY RESPONSIBILITY FOR A BIDDER-S FAILURE TO COMPLETE THE PRE-BID ATTENDANCE SHEET. ADDITION, WE REQUEST THAT ALL POTENTIAL BIDDERS INCLUDE ADDRESS AND FAX NUMBER. THEIR E-MAIL SEE REVERSE SIDE FOR TERMS AND CONDITIONS TELEPHONE DATE

55-0686327

304-292-3700



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State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

HSE000101

ADDRESS:CORRESPONDENCE:TO:ATTENTION:OF: JOHN ABBOTT 304-558-2544

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AZIMUTH, INCORPORATED 3741 MORGANTOWN INDUSTRIAL PARK MORGANTOWN, WV 26501	HOMELAND SECURITY & EMERGENCY MANAGEMENT, DIVISION OF BUILDING 1, ROOM EB80 1900 KANAWHA BOULEVARD, EAST CHARLESTON, WV 25305-0360 304-558-5380

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AZIMUTH, INCORPORATED

MORGANTOWN, WV 26501

State of West Virginia
Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

3741 MORGANTOWN INDUSTRIAL PARK

Request for Quotation

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State of West Virginia Request for Department of Administration Quotation Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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HOMELAND SECURITY & EMERGENCY MANAGEMENT, DIVISION OF BUILDING 1, ROOM EB80 1900 KANAWHA BOULEVARD, EAST CHARLESTON, WV 25305-0360 304-558-5380

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State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
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AZIMUTH, INCORPORATED
3741 MORGANTOWN INDUSTRIAL PARK
MORGANTOWN, WV 26501

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MANAGEMENT, DIVISION OF
BUILDING 1, ROOM EB80
1900 KANAWHA BOULEVARD, EAST
CHARLESTON, WV
25305-0360 304-558-5380

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CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

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ANY PROPRIETOR/PARTNER/EXECUTIVE 7172-73-24 OFFICER/MEMBER EXCLUDED? (Mandatory in NH)			E.L. DISEASE - EA EMPLOYEE	- 1	
If yes, describe under SPECIAL PROVISIONS below			E.L. DISEASE - POLICY LIMIT	\$ 1000000	
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Azimuth Inc 3741 Morgantown Industial Par	N- 9				
Morgantown WV 26501-2347	AUTHORIZ	ED REPRESENTATIVE	9		
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State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. _X	ing the date of this certification; or, Bidder is a partnership, association or corporation or business continuously in West Virginia for four (4) ownership interest of Bidder is held by another indi maintained its headquarters or principal place of preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate	ided cont resident v years imi ividual, pa business e or subsi cipal plac	endor and has maintained its headquarters or principal place of mediately preceding the date of this certification; or 80% of the artnership, association or corporation resident vendor who has continuously in West Virginia for four (4) years immediately diary which employs a minimum of one hundred state residents to of business within West Virginia continuously for the four (4)		
2. X		ring the lif	ce for the reason checked: e of the contract, on average at least 75% of the employees ia who have resided in the state continuously for the two years		
3.	affiliate or subsidiary which maintains its headque minimum of one hundred state residents who cert	num of or arters or lifies that, nployees	ne hundred state residents or is a nonresident vendor with an orincipal place of business within West Virginia employing a during the life of the contract, on average at least 75% of the are residents of West Virginia who have resided in the state		
4X	Application is made for 5% resident vendor pr Bidder meets either the requirement of both subdiv		for the reason checked: and (2) or subdivision (1) and (3) as stated above; or,		
5.	Application is made for 3.5% resident vendor Bidder is an individual resident vendor who is a veter and has resided in West Virginia continuously for submitted; or,	ran of the	ce who is a veteran for the reason checked: United States armed forces, the reserves or the National Guard years immediately preceding the date on which the bid is		
<u>X</u>	purposes of producing or distributing the commodit continuously over the entire term of the project, or	United S ies or con average	tates armed forces, the reserves or the National Guard, if, for apleting the project which is the subject of the vendor's bid and at least seventy-five percent of the vendor's employees are tinuously for the two immediately preceding years.		
requiren against	nents for such preference, the Secretary may order	the Direction	idder receiving preference has failed to continue to meet the tor of Purchasing to: (a) reject the bid; or (b) assess a penalty and that such penalty will be paid to the contracting agency ler.		
authorize the requ	es the Department of Revenue to disclose to the Dire	ctor of Pu	onably requested information to the Purchasing Division and rchasing appropriate information verifying that Bidder has paid a contain the amounts of taxes paid nor any other information		
Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.					
-	Azimuth Incorporated	Signed:	Vina 4M. Hartzell		
Date:	23 February 2010	Title:	VP/CFO		

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

RFQ No. HSE000101

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, Limited Liability Company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (**West Virginia Code** §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: <u>Azimuth Incorporated</u>			
Authorized Signature: Live M. Alart	zil	Date: <u>23</u>	February 2010
State of West Virginia	O		
County of Monongalia, to-wit:	,		
Taken, subscribed, and sworn to before me this 28 da	y of December, 2010.		
My Commission expired	, 20 <i>[5</i> .		
AFFIX SEAL HERE	NOTORY PUBLIC _	angel	O. Thomath
OFFICIAL SEAL ANGEL D. WILMOTH NOTARY PUBLIC STATE OF WEST VIRGINIA 3741 Morgantown, MV 28501 My Commission Excises June 3, 2015			L eave ^{ee}