

Desire2Learn

Innovative Learning Technology

West Virginia Department of Education

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WVDE RFP EDD314925

Cost Proposal

eLearning your way

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Appendix H-1 Cost Proposal

Component Cost Sheet: Software License

eLearning Platform (Learning Management Platform)

Item (Number of Licenses)	Item Description	Cost for Vendor Hosted
< = 10,000	eLearning Platform (LMS) Licenses per user on annual basis for unlimited number of courses including vendor hosting	\$12.75/User
10,001 - 25,000	eLearning Platform (LMS) Licenses per user on annual basis for unlimited number of courses including vendor hosting	\$10.30/User
25,001 – 50,000	eLearning Platform (LMS) Licenses per user on annual basis for unlimited number of courses including vendor hosting	\$9.75/User
50,001 – 100,000	eLearning Platform (LMS) Licenses per user on annual basis for unlimited number of courses including vendor hosting	\$9.25/User
100,001 – 200,000	eLearning Platform (LMS) Licenses per user on annual basis for unlimited number of courses including vendor hosting	\$8.75/User
>200,000	eLearning Platform (LMS) Licenses per user on annual basis for unlimited number of courses including vendor hosting	\$8.00/User

Any costs associated with the bidders proposal not listed by the bidder will be the bidder's responsibility. Costs quoted shall be all-inclusive. No separate reimbursement will be made for travel or any other expense.

Costs listed on this page are considered optional pricing and will not be considered in the evaluation of this RFP.

Appendix H-2 Cost Proposal

Component Cost Sheet: Software License

Portal

Item (Number of Licenses)	Item Description	Cost for Vendor Hosted
< = 10,000	Portal Licenses per user on annual basis including vendor hosting	Included
10,001 - 25,000	Portal Licenses per user on annual basis including vendor hosting	Included
25,001 – 50,000	Portal Licenses per user on annual basis including vendor hosting	Included
50,001 – 100,000	Portal Licenses per user on annual basis including vendor hosting	Included
100,001 – 200,000	Portal Licenses per user on annual basis including vendor hosting	Included
>200,000	Portal Licenses per user on annual basis including vendor hosting	Included

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Appendix H-3 Cost Proposal

Component Cost Sheet: Software License

ePortfolio

Item (Number of Licenses)	Item Description	Cost for Vendor Hosted (if included in eLearning platform license(H-1) enter \$0 in this column)
< = 10,000	ePortfolio Licenses (direct access to ePortfolio for creation, maintenance, presentation features, etc.)	\$8.70/User
10,001 - 25,000	ePortfolio Licenses (direct access to ePortfolio for creation)	\$5.00/User
25,001 – 50,000	ePortfolio Licenses (direct access to ePortfolio for creation)	\$4.20/User
50,001 – 100,000	ePortfolio Licenses (direct access to ePortfolio for creation)	\$2.25/User
100,001 – 200,000	ePortfolio Licenses (direct access to ePortfolio for creation)	\$2.25/User
>200,000	ePortfolio Licenses (direct access to ePortfolio for creation)	\$2.25/User

Any costs associated with the bidders proposal not listed by the bidder will be the bidder's responsibility. Costs quoted shall be all-inclusive. No separate reimbursement will be made for travel or any other expense.

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Appendix H-4 Cost Proposal

Component Cost Sheet: Software License

Learning Object Repository

Item (Number of Licenses)	Item Description	Cost for Vendor Hosted
< = 10,000	Learning Object Repository Licenses (direct access to the LOR management for creation, downloading, metadata tagging features, etc.)	\$1.95
10,001 - 25,000	Learning Object Repository Licenses (direct access to the LOR management for creation)	\$1.33
25,001 – 50,000	Learning Object Repository Licenses (direct access to the LOR management for creation)	\$1.25
50,001 – 100,000	Learning Object Repository Licenses (direct access to the LOR management for creation)	\$1.25
100,001 – 200,000	Learning Object Repository Licenses (direct access to the LOR management for creation)	\$1.25
>200,000	Learning Object Repository Licenses (direct access to the LOR management for creation)	\$1.25

Any costs associated with the bidders proposal not listed by the bidder will be the bidder's responsibility. Costs quoted shall be all-inclusive. No separate reimbursement will be made for travel or any other expense.

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Appendix H-5 Cost Proposal

Component Cost Sheet: Software License: Data Storage

Item (Number of Licenses)	Item Description Identify storage allowance per user or total site storage allowance and cost for excess storage.	Cost for Vendor Hosted (if included in eLearning platform license(H-1) enter \$0 in this column)
eLearning Platform (LMS) user storage	eLearning Platform (LMS) user storage 15MB/User	\$0.00
ePortfolio user Storage	ePortfolio user Storage - Included above	\$0.00
Total Site Storage	15 MB User	\$0.00

Any costs associated with the bidders proposal not listed by the bidder will be the bidder's responsibility. Costs quoted shall be all-inclusive. No separate reimbursement will be made for travel or any other expense.

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Appendix H-6 Cost Proposal

Component Cost Sheet: Conversion/Import of Course

Course conversions will not be required as they are currently in the Desire2Learn Learning Platform

Item (Number of Licenses)	Item Description	Cost
One Course	Includes all course content and activities (quizzes, discussion forums, surveys, grade books, etc.) but not including student data	
2-5 Courses	Includes all course content and activities (quizzes, discussion forums, surveys, grade books, etc.) but not including student data	
6-15 Courses	Includes all course content and activities (quizzes, discussion forums, surveys, grade books, etc.) but not including student data	
16-30 Courses	Includes all course content and activities (quizzes, discussion forums, surveys, grade books, etc.) but not including student data	
31-50 Courses	Includes all course content and activities (quizzes, discussion forums, surveys, grade books, etc.) but not including student data	
51-100 Courses	Includes all course content and activities (quizzes, discussion forums, surveys, grade books, etc.) but not including student data	

Any costs associated with the bidders proposal not listed by the bidder will be the bidder's responsibility. Costs quoted shall be all-inclusive. No separate reimbursement will be made for travel or any other expense.

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Appendix H-7 Cost Proposal

Component Cost Sheet: Staff Development/Training

Item – (List all training options included in proposal)	Item Description including all applicable units and pricing categories; list all types of training and associated pricing models. Indicate if training is on-site, remote or other options on separate lines.	Cost
On-site	This is for up to 12 people in train the trainer course, or 8 people in admin training at the client location	\$3,500
Web-Enhanced	This training session is a combination of onsite and virtual training. This is for up to 12 people in train the trainer course, or 8 people in admin training.	\$3,500
Virtual	Virtual training is conducted through Desire2Learn Live and is completely online This is for up to 12 people in train the trainer course, or 8 people in admin training.	\$2,500

Any costs associated with the bidders proposal not listed by the bidder will be the bidder's responsibility. Costs quoted shall be all-inclusive. No separate reimbursement will be made for travel or any other expense.

Costs listed on this page are considered optional pricing and will not be considered in the evaluation of this RFP.

Appendix H-8 Cost Proposal

Component Cost Sheet: Technical Support Services

Item (Number of Licenses)	Item Description	Cost
Courses Development	Provide cost per hour for course development provided by vendor course developers	\$75/hr
System Maintenance	Provide cost per hour of technical support service for any maintenance done during regular business hours	\$185/hr
System Maintenance	Provide cost per hour of technical support service for any maintenance done outside regular business hours	\$235/hr
Custom reports	Provide cost per hour of technical support service for creation of custom reports or data exports	\$185/hr
Product Customization	Provide cost per hour of technical support service for custom programming to WVDE needs (e.g. data integration, Portal appearance changes, etc.)	\$185/hr
Helpdesk for end users (students, teachers, course developers, etc.)	Provide annual cost for Helpdesk services for end users(200 contacts per month and 24x7 hours of service)	\$78,000
Helpdesk for System Administrators	Provide annual cost for Helpdesk services for end users(include maximum number of calls allowed and hours of service)	\$12,500
Disaster Recovery	Provide annual cost for disaster recovery service within 24 hours of incident	\$52,500

Any costs associated with the bidders proposal not listed by the bidder will be the bidder's responsibility. Costs quoted shall be all-inclusive. No separate reimbursement will be made for travel or any other expense.

Costs listed on this page are considered optional pricing and will not be considered in the evaluation of this RFP.

Appendix I

Profile Licensing Proposal Worksheet

Profile Response Sheet

Quantity	Item	Unit Cost	Total Cost
30,000 licenses	eLearning Platform (LMS) Licenses per user on annual basis for unlimited number of courses including vendor hosting	\$9.75	\$292,500
30,000 register users licenses	Portal Licenses per user on annual basis for unlimited number of courses including vendor hosting	Included	N/A
15,000 parent/guardian licenses	Portal Licenses per user on annual basis for unlimited number of courses including vendor hosting	Included	N/A
5,000 licenses	ePortfolio Licenses (direct access to ePortfolio for creation, maintenance, presentation features, etc.)	\$7.40	\$37,000
500 licenses	Learning Object Repository Licenses (direct access to the LOR management for creation, downloading, metadata tagging features, etc.)	\$5.50	\$2,750
15,000 Users with 100mb of online storage	eLearning Platform (LMS) user storage. This equals a total of an additional 1 TB of storage		\$39,000
250 Users 2 GB of online storage	ePortfolio user storage. This equals a total of an additional 500 GB of storage		\$25,000
30 Courses	Course conversions/imports from current D2L platform includes all course content and activities (quizzes, discussion forums, surveys, grade books, etc.) but not including student data		N/A
2 days	Onsite training for 10 system administrators	\$3,500/day	\$5,000
2 days	Onsite training for 20 teachers /course developers	\$3,500/day per trainer (2)	\$14,000
2 hours	Online webinars for end users (teachers, course developers, etc.) – ½ Day Training is up to 4 hours	\$2,500/day	\$1,500

Quantity	Item	Unit Cost	Total Cost
10 hours	Course Development provided by vendor course developers	\$75/hr	\$750
50 hours	Creation of custom reports or data exports	\$185/hr	\$9,250
10 hours	Custom programming to WVDE needs (e.g. data integration, Portal appearance changes, etc)	\$185/hr	\$1,850
2400 calls on annual basis	Helpdesk services for end users (200 contacts per month and 24x7 hours of service)		\$78,000
Annual/Unlimited calls	Helpdesk services for administrators		\$12,500
Annual/Unlimited incidents	Disaster recovery within 24hours of incident. This reflects Bronze Level DR in section 4.2.F.1 page 166.		\$52,500
One Time	Setup of Disaster recovery Services. This reflects Bronze Level DR in section 4.2.F.1 page 166.		\$12,500
Total			\$584,100
Add Amount from Total Cost cells above and enter sum here:			