H: Section VIII - FEES

Implementation Fees

1. One-time implementation-related fees.

Implementation fees are one-time fees due at the time of contract for services. Discount is applied for multiple property sign-up identified during project conference call

	Description	Fee
Required	Property Implementation Fee	$ 500.00
Optional	CRS / PMS Interface Implementation Fee	$ 500.00
TOTAL	ONE TIME FEES for each park	$1000.00

Reoccurring Fees

2. List the Reoccurring Fees

Frequency	Description	Fee
Monthly	Interface Support Fee	$ 25.00
Monthly	Pegasus subscription Fee	$ 19.95
TOTAL	REOCCURING MONTHLY FEES for each park	$ 44.95

Transactional Fees

3. Estimated Reservation fees for reservations initiated through the system.

InnLink offers a % or flat option for reservation fees. Based on the information provided on ALOS and ADR, we have calculated fees on a percentage basis though agency can choose either.

	Standard	Fee
Per Transaction	• GDS and Pegasus transaction fee	$ 5.95
	• Merchant/Opaque Priceline and TravelWeb	$ 0.66
Per Trans	• InnLink Electronic Reservation Fees (eLINK) 5%	$10.25
Per Trans	• InnLink booking engine (iLINK) 5%	$10.25
Per Trans	• InnLink group sales (gLINK) 8% (5 rooms/12 RN)	$78.72

	Standard				
GDS Per transaction	5.95	X	985	=	$5,860.75
	Fee		The number of reservations expected to be gained at each park as a result of the contract.		Total for Evaluation
IL Per Trans	5	X	$201,925.00	=	$10,096.25
Fee	Percentage		2.5 ALOS X 82 ADR X 985 Reservations		
TOTAL ESTIMATED RESERVATION FEES for each park				=	$15,957.00

Training Fees

4. Training Fees per park

InnLink includes training for all customers as part of our reservation services. Training details can be found in Section VII, page 29. No additional fees are charged for training.

TOTAL ANNUAL TRAINING FEE for evaluation   = $ 0.

24/7 Support Fee per Park

5. 24/7 Support Fee per park

InnLink includes 24/7/365 Support for all customers. Our service is backed by the InnLink Customer Service Guarantee. Details can be found in Section VII, page 28. No additional fees are charged for 24/7 Support.

24/7 SUPPORT FEE for evaluation   = $ 0.

One-time Implementation Fees   = $ 1,000.00

Reoccurring Fees (44.95 x 12)   =   539.40

Transactional Fees   =   15,957.00

Training Fees   =   0.00

24/7 Support Fees   =   0.00

Total Cost per Park of First Year Contract   = $ 17,496.40

Reservation Services and Fee Schedule

Reservation Service Fees		InnLink	Pricing	Invoiced
Service Implementation	Account Management, Data Collection. Property Information Setup, and Implementation of InnLink's System and Services	$750	**$500**	One Time Fee due with contract
Electronic Reservations	Electronic Reservations initiated through Global Distribution System (GDS) by Travel Agents/Consumers and Pegasus-Powered IDS Reservations Processed through InnLink	6% Or $13.95	5%	Per Confirmed Reservation
IBE	Electronic Reservation initiated through Branded Booking Engine supplied by InnLink	5% Or $10.95	5%	Per Confirmed Reservation
Groups	Group Reservations from 800 # provided by property or InnLink.	8%	6%	Per confirmed Reservation
Expedia Quick Connect	A seamless direct interface to Expedia allowing management from one central location (No eLINK fees and No electronic pass through fees)	$5.95	$1.95	Per Confirmed Reservation
Transaction Fees			**Amount**	
Electronic Transaction Fee	GDS or Pegasus transaction fee per eLINK reservation	$5.95	$5.95	Per Confirmed Reservation
	(Merchant and Opaque)' Priceline Travelweb	$ 66	$ 66	Priceline and TravelWeb
Monthly Fees			**Amount**	
Pegasus Subscription	Monthly Subscription Fee Applied by Pegasus for Onward Distribution Service Per Property	$19.95	$19.95	Set fee per month
PMS			**Amount**	
PMS Interface Implementation	*Account Management, Property Setup, Testing and Implementation of PMS Interface. Check with PMS vendor regarding any fees or services they may require to accommodate the interface with InnLink*	$750.00	$500.00	One Time Fee due with contract
PMS Maintenance	Fee associated with supporting and maintaining PMS connectivity. This fee covers InnLink interface maintenance and support.	Enhanced: $75	**$25**	Monthly Maintenance

Optionsl Reoccurring Service Fees			Amount	
Dynamic Packaging	Functionality allowing guest to add a'la carte items to their reservation These items can be chargeable or additional amenities.	$50 $500	$25	Per Month Per Year
Web tracking	Functionality allowing property to added trackers for Google, Yahoo and two other sources	$10 $100	Waived	Per Month Per Year
Manual Changes	InnLink will apply a transaction fee per customer request for faxed, emailed or telephonic data change requests if applicable	$2.00	$2.00	"Per Change" if applicable