



Health and Human Resources
Welch Community Hospital
Pharmacy Management Services
RFQ # WEH10024
December 17, 2009 @ 1:30pm

RECEIVED

2009 DEC 16 A 10:26

PHARMACY DIVISION
STATE OF WV

**Request for Quotation
State of West Virginia
Health and Human Resources
Welch Community Hospital**

December 17, 2009 @ 1:30pm

**The Pharmacy Management business of
Cardinal Health**

Craig Haneberg, Account Director

1330 Enclave Parkway

Houston, Texas 77077

330 725 6545 tel

330 764 3907 fax

Original

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- Purchasing Affidavit
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- Addendum No 1



Bid Bond Requirement



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFO NUMBER
WEH10024

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
ROBERTA WAGNER 304-558-0067

*709064600 281-749-4045
 CARDINAL HEALTH PHARMACY SERVI
 1330 ENCLAVE PKWY
 HOUSTON TX 77077

VENDOR

HEALTH AND HUMAN RESOURCES
 WELCH COMMUNITY HOSPITAL
 454 MCDOWELL STREET
 WELCH, WV
 24801 304-436-8710

SHIP TO

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
11/10/2009				

BID OPENING DATE: 12/15/2009 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
***** BID BOND IS REQUIRED WITH BID SUBMISSION. *****						
0001	12	MN		948-55	\$51,230	\$614,832
PHARMACY MANAGEMENT SERVICES REQUEST FOR QUOTATION THE DEPARTMENT OF HEALTH AND HUMAN RESOURCES, WELCH COMMUNITY HOSPITAL, IS SOLICITING BIDS FOR A CONTRACT TO PROVIDE PHARMACY MANAGEMENT SERVICES, TO ADMINISTER, MANAGE, AND OPERATE THE PHARMACY AT WELCH COMMUNITY HOSPITAL, PER THE ATTACHED SPECIFICATIONS. WELCH COMMUNITY HOSPITAL DESIRES A VENDOR WITH A PROVEN TRACK RECORD FOR THE PROVISION OF PHARMACY MANAGEMENT SERVICES. ALL BIDDERS MUST HAVE PROVIDED SUCH SERVICES FOR AT LEAST FIVE (5) YEARS. BIDDERS SHALL PROVIDE REFERENCES OF AT LEAST THREE (3) CLIENTS FROM WHOM THE VENDOR HAS PROVIDED PHARMACY MANAGEMENT SERVICES. THE REFERENCES SHALL BE SUBMITTED IN THE FORM OF LETTERS OF RECOMMENDATIONS.						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE	TELEPHONE	DATE	
<i>[Signature]</i>	281-749-4000	12-14-09	
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE	
President	75-1329577		

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

BID BOND

KNOW ALL MEN BY THESE PRESENTS, That we, the undersigned, CARDINAL HEALTH PHARMACY SERVICES, LLC
of 1330 Enclave Parkway, Houston, TX 77077, as Principal, and Travelers Casualty and Surety Company
of America of One Tower Square, Hartford, CT 06183, a corporation organized and existing under the laws of the State of Connecticut
with its principal office in the City of Hartford, as Surety, are held and firmly bound unto the State
of West Virginia, as Obligee, in the penal sum of Five Percent of total bid (\$ 5%) for the payment of which,
well and truly to be made, we jointly and severally bind ourselves, our heirs, administrators, executors, successors and assigns

The Condition of the above obligation is such that whereas the Principal has submitted to the Purchasing Section of the
Department of Administration a certain bid or proposal, attached hereto and made a part hereof, to enter into a contract in writing for
providing pharmacy management services and pharmacy operations for the obligee's pharmacy

NOW THEREFORE,

- (a) If said bid shall be rejected, or
- (b) If said bid shall be accepted and the Principal shall enter into a contract in accordance with the bid or proposal attached
hereto and shall furnish any other bonds and insurance required by the bid or proposal, and shall in all other respects perform the
agreement created by the acceptance of said bid, then this obligation shall be null and void, otherwise this obligation shall remain in full
force and effect. It is expressly understood and agreed that the liability of the Surety for any and all claims hereunder shall in no event
exceed the penal amount of this obligation as herein stated

The Surety, for the value received, hereby stipulates and agrees that the obligations of said Surety and its bond shall be in no
way impaired or affected by any extension of the time within which the Obligee may accept such bid, and said Surety does hereby
waive notice of any such extension.

IN WITNESS WHEREOF, Principal and Surety have hereunto set their hands and seals, and such of them as are corporations
have caused their corporate seals to be affixed hereunto and these presents to be signed by their proper officers, this

10 day of December, 2009

Principal Corporate Seal

CARDINAL HEALTH PHARMACY SERVICES, LLC
(Name of Principal)

By Jorge Gomez
JORGE GOMEZ (Must be President or
Vice President)

SENIOR VICE PRESIDENT + TREASURER
(Title)

Surety Corporate Seal

Travelers Casualty and Surety Company of America
(Name of Surety)

Kathleen J Mailes
Attorney-in-Fact
Kathleen J Mailes

**IMPORTANT – Surety executing bonds must be licensed in West Virginia to transact surety insurance. Raised corporate seals
must be affixed, a power of attorney must be attached.**



POWER OF ATTORNEY

Farmington Casualty Company
Fidelity and Guaranty Insurance Company
Fidelity and Guaranty Insurance Underwriters, Inc.
Seaboard Surety Company
St. Paul Fire and Marine Insurance Company

St. Paul Guardian Insurance Company
St. Paul Mercury Insurance Company
Travelers Casualty and Surety Company
Travelers Casualty and Surety Company of America
United States Fidelity and Guaranty Company

Attorney-In Fact No. 215800

Certificate No. 003044458

KNOW ALL MEN BY THESE PRESENTS: That Seaboard Surety Company is a corporation duly organized under the laws of the State of New York, that St Paul Fire and Marine Insurance Company, St Paul Guardian Insurance Company and St Paul Mercury Insurance Company are corporations duly organized under the laws of the State of Minnesota, that Farmington Casualty Company, Travelers Casualty and Surety Company, and Travelers Casualty and Surety Company of America are corporations duly organized under the laws of the State of Connecticut that United States Fidelity and Guaranty Company is a corporation duly organized under the laws of the State of Maryland, that Fidelity and Guaranty Insurance Company is a corporation duly organized under the laws of the State of Iowa, and that Fidelity and Guaranty Insurance Underwriters, Inc. is a corporation duly organized under the laws of the State of Wisconsin (herein collectively called the "Companies"), and that the Companies do hereby make, constitute and appoint

Thomas J Joslin, Karen Daniel, Kathleen J Mailles Linda Iser. Sandra Martinez, Susan A. Welsh Susan J. Preiksa Geoffrey E. Heekin Marcia K Cesafsky, Patricia M Doyle, and Richard A Moore Jr

of the City of Chicago, State of Illinois, their true and lawful Attorney(s)-in-Fact, each in their separate capacity if more than one is named above, to sign, execute, seal and acknowledge any and all bonds, recognizances, conditional undertakings and other writings obligatory in the nature thereof on behalf of the Companies in their business of guaranteeing the fidelity of persons, guaranteeing the performance of contracts and executing or guaranteeing bonds and undertakings required or permitted in any actions or proceedings allowed by law

IN WITNESS WHEREOF the Companies have caused this instrument to be signed and their corporate seals to be hereto affixed this 11th day of October, 2007

Farmington Casualty Company
Fidelity and Guaranty Insurance Company
Fidelity and Guaranty Insurance Underwriters, Inc
Seaboard Surety Company
St Paul Fire and Marine Insurance Company

St. Paul Guardian Insurance Company
St. Paul Mercury Insurance Company
Travelers Casualty and Surety Company
Travelers Casualty and Surety Company of America
United States Fidelity and Guaranty Company



State of Connecticut
City of Hartford ss

By: [Signature]
George W. Thompson Senior Vice President

On this the 11th day of October, 2007, before me personally appeared George W. Thompson who acknowledged himself to be the Senior Vice President of Farmington Casualty Company, Fidelity and Guaranty Insurance Company, Fidelity and Guaranty Insurance Underwriters Inc., Seaboard Surety Company, St. Paul Fire and Marine Insurance Company, St. Paul Guardian Insurance Company, St. Paul Mercury Insurance Company, Travelers Casualty and Surety Company, Travelers Casualty and Surety Company of America and United States Fidelity and Guaranty Company, and that he, as such, being authorized so to do, executed the foregoing instrument for the purposes therein contained by signing on behalf of the corporations by himself as a duly authorized officer

In Witness Whereof, I hereunto set my hand and official seal
My Commission expires the 30th day of June 2011



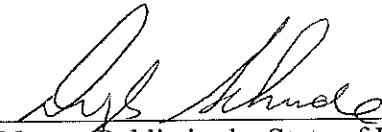
[Signature]
Marie C. Tetreault Notary Public

ACKNOWLEDGEMENT BY SURETY

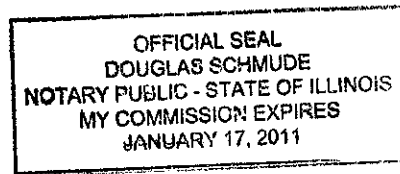
STATE OF ILLINOIS
COUNTY OF COOK

On this 10 day of December, 2009, before me, Douglas Schmuide, a Notary Public, within and for said County and State, personally appeared Kathleen J. Mailes to me personally known to be the Attorney-in-Fact of and for Travelers Casualty and Surety Company of America and acknowledged that she executed the said instrument as the free act and deed of said Company.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my official seal, at my office in the aforesaid County, the day and year in this certificate first above written.



Notary Public in the State of Illinois
County of Cook





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Welch Community Hospital
Pharmacy Management Services
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 304-558-0067

VENDOR

*709064600 281-749-4045
 CARDINAL HEALTH PHARMACY SERVI
 1330 ENCLAVE PKWY
 HOUSTON TX 77077

SHIP TO

HEALTH AND HUMAN RESOURCES
 WELCH COMMUNITY HOSPITAL
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 24801 304-436-8710

DATE PRINTED 11/10/2009	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
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SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Sheryl Adams</i>	TELEPHONE 281-749-4000	DATE 12-14-09
TITLE President	FEIN 75-1329577	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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EXHIBIT 3						
<p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON JANUARY 16, 2010 AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Steven Adams</i>	TELEPHONE 301-749-4000	DATE 12-14-09
TITLE President	FEIN 75-1329577	ADDRESS CHANGES TO BE NOTED ABOVE

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<p>IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 04/11/2001</p> <p>INQUIRIES WRITTEN QUESTIONS SHALL BE ACCEPTED THROUGH CLOSE OF BUSINESS ON 11/24/2009. QUESTIONS MAY BE SENT VIA USPS, FAX, COURIER OR E-MAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
<i>James Adams</i>	301-749-4000	12-14-09
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
President	75-1329577	

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<p>POSSIBLE, E-MAIL QUESTIONS ARE PREFERRED. ADDRESS INQUIRIES TO:</p> <p>ROBERTA WAGNER DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25311 FAX: 304-558-4115 E-MAIL: ROBERTA.A.WAGNER@WV.GOV</p> <p>WORKERS' COMPENSATION: VENDOR IS REQUIRED TO PROVIDE A CERTIFICATE FROM WORKERS' COMPENSATION IF SUCCESSFUL.</p> <p>ALL OF THE ITEMS CHECKED BELOW WILL BE A REQUIREMENT OF THIS CONTRACT:</p> <p>(XX) BONDS: FIVE PERCENT (5%) OF THE TOTAL AMOUNT OF THE BID PAYABLE TO THE STATE OF WEST VIRGINIA, SHALL BE SUBMITTED WITH EACH BID AS A BID BOND. THE SUCCESSFUL BIDDER SHALL ALSO FURNISH A PERFORMANCE BOND FOR 100% OF THE AMOUNT OF THE CONTRACT. BONDS MAY BE PROVIDED IN THE FORM OF A CERTIFIED CHECK, IRREVOCABLE LETTER OF CREDIT, OR BOND FURNISHED BY A SOLVENT SURETY COMPANY AUTHORIZED TO DO BUSINESS IN THE STATE OF WEST VIRGINIA. A LETTER OF CREDIT SUBMITTED IN LIEU OF A BOND WILL ONLY BE ALLOWED FOR PROJECTS UNDER \$100,000. PERSONAL OR BUSINESS CHECKS ARE NOT ACCEPCTABLE IN LIEU OF THE 5% BID BOND, PERFORMANCE BOND, OR LABOR AND MATERIAL BOND.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE *Gene J. Adams* TELEPHONE 281-749-4000 DATE 12-14-09

TITLE *President* FEIN 75-1329577 ADDRESS CHANGES TO BE NOTED ABOVE

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NOTICE

AN ORIGINAL, SIGNED BID MUST BE SUBMITTED TO:

DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
BUILDING 15
2019 WASHINGTON STREET, EAST
CHARLESTON, WV 25305-0130

PLEASE NOTE: A CONVENIENCE COPY WOULD BE APPRECIATED.

THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPES OR THE BIDS MAY NOT BE CONSIDERED:

SEALED BID

BUYER:-----RW/FILE 22-----

RFQ NO.:-----WEH10024-----

BID OPENING DATE:-----12/15/2009-----

BID OPENING TIME:-----1:30 PM-----

PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:

330-764-3907

CONTACT PERSON (PLEASE PRINT CLEARLY): *Craig Haneberg*

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>[Signature]</i>	TELEPHONE 881-749-4000	DATE 12-14-09
TITLE President	FAX 75-132 9577	ADDRESS CHANGES TO BE NOTED ABOVE

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***** THIS IS THE END OF RFQ WEH10024 ***** TOTAL:						<u>\$ 604,832</u>

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
<i>Steven J. Adams</i>	381-749-4000	12-14-09
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
President	75-1329577	

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GENERAL INFORMATION

Project:

The Acquisition and Contract Administration Section of the Purchasing Division "State for the West Virginia Department of Health and Human Resources, Bureau of Behavioral Health and Health Facilities "Agency" is soliciting Quotations to contract a vendor to provide Pharmacy Management Services, to administer, manage and operate the Pharmacy Services for Welch Community Hospital.

OPERATING ENVIRONMENT

Location

Facility is located in McDowell County at Welch Community Hospital, 454 McDowell Street, Welch WV 24801

Background:

Welch Community Hospital is a 124 bed hospital, 59 of which are Long Term care beds. Acute care beds include: 8 Intensive care beds; 2 pediatric beds; 10 obstetrical beds and 45 medical/surgical beds. The hospital serves the counties of McDowell, Wyoming and Mingo with a total market population of about 83,000.

Specifications:

PROCUREMENT SPECIFICATIONS

I. General Requirements:

The mission/purpose of this project is to contract a vendor to provide Pharmacy Management Services, to administer, manage and operate the Pharmacy Services for Welch Community Hospital.

Welch Community Hospital desires a vendor with a proven track record for the providing of Pharmacy Management Services. Vendor must have provided such services for at least five (5) years.

Vendor shall provide references of at least three (3) clients from whom the vendor has provided Pharmacy Management Services. The references shall be submitted in the form of letters of recommendation.

II. Scope of Work:

The vendor is to quote the providing of Pharmacy Management Services; to administer, manage, and operate the pharmacy of Welch Community Hospital, to include but not limited to the following services:

1. Provision of qualified personnel in appropriate numbers to provide coverage of Welch Community Hospital's pharmacy during the hours of 8:00 am till 5:00 pm Monday through Friday, 8:00 am till 12:00 pm on Saturday and Sunday with the remaining hours being covered by pharmacists being on call.
2. **Must** provide seven day per week coverage of a duly licensed and qualified Pharmacist and Support Staff. Current staffing is two (2) full time Pharmacists, and three (3) full time pharmacy technicians; however, staffing is at the discretion of the successful vendor provided that adequate coverage is provided and all pharmacy staff must be provided by the successful vendor. All pharmacy staff **must** be licensed by the WV Board of Pharmacy.
3. Vendor **must** comply with all regulations as established by the Health Care Finance Administration (HCFA), Joint Commission on Accreditation of Healthcare Organizations (JCAHO), WV State Board of Pharmacy, Welch Community Hospital, and the West Virginia Department of Health and Human Resources rules and regulations. (Note: This facility is currently not JCAHO surveyed.)
4. Oversee the provision of quality pharmacy services by promoting consistency, continuity and safety.
5. Management of pharmacy inventory, in accordance with Department and State of West Virginia Purchasing Policies and Procedures.
6. Management of the Pharmacy Sterile Preparations Program that includes all large volume IV additives, hyperalentions and piggybacks. The vendor **must** follow all regulations in accordance with Federal Regulation USP <797>. Provide qualified personnel to compound sterile preparations.
7. Administer the drug interaction program to assure that pharmacy profiles are maintained to support a defined drug interaction program and review individual patient drug therapy for incompatibilities, age related doses and minimum and maximum daily doses.
8. **Must** provide emergency coverage of the Pharmacy during hours when not in operation. (See item 1. above for hours.)
9. Oversee all pharmacy personnel to insure adequate and competent coverage.

10. **Must** maintain drug inventories to assure the availability of quality pharmaceuticals at reasonable costs in a timely and effective manner. The facility pays for all medication ordered. Pharmacy Management is not responsible for paying for medications nor do they receive any revenue from medications.
11. Technicians **must** be nationally certified by Pharmacy Technician Certification Board.
12. Provide continuing education and consultation to nurses, physicians and other health professionals relating to new pharmaceutical developments and clinical and drug informational services.
13. Ability to operate and function within the Facility's integrated CPOE (Computerized Physician Order Entry) system. The Facility utilizes Open Vista, developed by the U.S. Department of Veterans Affairs, as their electronic health record. The pharmacist shall verify and finish orders within the system to work in BCMA (Bar Code Medication Administration). The Facility provides both hardware and software programs. The Pharmacist shall assist the State in maintaining the shared master drug file (The shared drug file is utilized by all State Facilities). The Facility utilizes the National Drug File (NDF) Support Group whom updates and maintains the drug-drug interaction file in Open Vista.
14. Provide or advise the Hospital Administration regarding equipment that may be needed in order to provide for the efficient and timely delivery of Pharmacy Services.
15. Ensure that all medications are "in date" and available when needed.
16. Provide and assist Hospital in developing policies and procedures individually tailored to meet the pharmacy requirements of WCH.
17. Implement and update, in conjunction with Medical Staff, on a continuing basis, a Formulary System that assures that duplication of medication inventory is minimized and aid in selection of the most appropriate, cost effective drugs.
18. The Facility utilizes bar code technology (Bar Code Medication Administration) in administering medication. All drugs **must** be unit-dosed with attached bar codes. The pharmacist shall be responsible for scanning all new drugs purchased into the system.
19. Shall enter patient charges into the hospital's accounting system for floor stock utilized, as identified by the charging individual. **Must** minimize lost charges from floor stock.

- 20 Permit the Department's authorized representatives and designees to have free access to the pharmacy and to observe and inspect its operation at any time, with or without notice, as deemed necessary by the representatives and to cooperate with the representatives by sharing all facility records, including financial and other relevant information upon request. The vendor **must** ensure maintenance of all records deemed necessary by the Department for proper monitoring and auditing of its performance under the contract.
- 21 Permit the Department to perform evaluations of the vendor's proper monitoring and auditing of its performance under the contract.
- 22 Permit the Department to perform evaluations of the vendor's performance of the terms of the contract, and make its findings known to the contractor and to any third parties as deemed appropriate by the Department.
- 23 Immediately notify the Department of any matters alleging liability of the facility, pharmacy or staff.
- 24 Submit periodic reports to the WCH Administration/Department regarding management of the pharmacy in accordance with procedures and established by the WCH Administration/Department.
- 25 Assures that all hospital records, medical records, financial and other reports and records are maintained on conformity with applicable federal and state regulations and established industry standards.
- 26 Confer with and assist the Department in evaluating the pharmacy services and in long range planning in order to meet the healthcare needs of WCH's patients.
- 27 The pharmacy does not provide any outpatient services (such as employee prescriptions, discharge prescriptions, clinic support, etc) at the current time.
- 28 Serve on WCH and Pharmacy Committee as appropriate.
- 29 Provide Clinical Pharmacy Services, including but not limited to: formulary, management, tabulated antibiotic, econotherapeutic information to the Medical Staff, dose and serum concentration reviews with dosing recommendations, etc.
- 30 Integrates contract staff into hospital operations and participates in Total Quality Management and other Quality Management activities that may be implemented from time to time within the hospital management environment.
- 31 Place orders for drugs from the Agency-Wide Drug Contract via automated ordering system.

32. Provide ongoing Medical Staff education utilizing newsletters, on-site in-services and medical information obtained from company resources. (Accredited medical/pharmacy school may also be utilized.)

III. Special Terms and Conditions:

1. Performance Bonds:

The successful vendor will be required to furnish a Performance Bond in the amount of 100% of the vendor bid submitted. A performance bond may be in the form of a policy or certificate issued by a surety company recognized as doing business in the State of West Virginia. The bond must be submitted on a form available from the Purchasing Division. A certified check or cashier's check made payable to the State of West Virginia may be accepted in lieu of the policy or certificate issued by the surety company. A performance Bond is not required until requested by the Purchasing Division.

The Performance Bond is forfeited to the State if the vendor defaults in the performance of a purchase order after the order had been issued and work begun.

2. Bid Bond:

All vendors are required to submit a Bid Bond in the amount of 5% of the vendor's bid. The Bid Bond must be submitted with the vendor's bid. The State will accept in lieu of a formal bid bond a certified check, cashier's check or irrevocable letter of credit. All checks must be made payable to the State of West Virginia Purchasing Division. Failure to provide a bid bond will result in disqualification of the bid.

3. Insurance Requirements:

Insurance certificates are required prior to award but are not required at the time of bid. The vendor shall present evidence of insurance at the time of award in the types and amounts required by the Agency and acceptable to the State. Included in the required insurance coverage shall be the following:

- A. For bodily injury (including death):
\$500,000 per person, Minimum of \$1,000,000 per occurrence
- B. For property damage and professional liability;
Minimum of \$1,000,000 per occurrence

4. Invoices and Progress Payments:

The Vendor shall submit invoices, in arrears, to the Agency at the Address on the face of the purchase order labeled "Invoice To" pursuant to the terms of the contract. Invoices may not be submitted more than once monthly and State Law forbids payment of invoices prior to receipt of services.

COST PROPOSAL

Total Salaries / Benefits	\$ _____
Computerized Pharmacy System	\$ _____
Other Expenses:	\$ _____
Total Annual Operating Expense:	\$ _____
Monthly Total Not to Exceed:	\$ _____



Procurement Specifications

I. General Requirements

Procurement Specifications

I. General Requirements

- *The Mission/purpose of this project is to contract a vendor to provide Pharmacy Management Services, to administer, manage and operate the Pharmacy Services for Welch Community Hospital.*

Welch Community Hospital desires a vendor with a proven track record for the providing of Pharmacy Management Services. Vendor must have provided such services for at least five (5) years.

Cardinal Health is the leading provider of pharmacy management services to acute care hospitals. We help facilities optimize their performance through constant communication and implementation of industry-leading clinical and quality processes that lead to measurable results.

For more than 35 years, Cardinal Health has been helping health care providers achieve their pharmacy goals. We offer a comprehensive solution to address every dimension of pharmacy performance and we bring the resources to rapidly achieve desired results.

Cardinal Health and Welch Community Hospital has had a pharmacy leadership partnership for over 15 years.



- *Vendor shall provide refernces of at least three (3) clients from whom the vendor has provided pharmacy management services. The references shall be submitted in the form of letter of recommendation.*

King's Daughters Medical Center
Bob Lucas
Vice President of Operations
2201 Lexington Ave
Ashland, KY 41101-2874
(606) 327-6360

East Liverpool City Hospital
Robert Steffen
Vice President, Administration
425 W 5th St
East Liverpool, OH 43920-2498
(330) 385-7200

Hospital of St Raphael
Ms. Mary Kuncas
Vice President of Patient Care Services
1450 Chapel Street
New Haven, CT 06511-4440
(203) 789-3000

"The Cardinal Health team provides our hospitals with an outstanding resource of clinical expertise, medication safety programs, optimizing automation and inventory management. As a result, we are able to realize greater efficiencies in operations and an even higher quality of service." - **Sandra McRee, President and Chief Operating Officer, IASIS Healthcare, Franklin, Tennessee**

"Working together with Cardinal Health, we became more cost-effective without compromising outcomes." - **Bob Lucas, Vice President of Operations, King's Daughters Medical Center, Ashland, Kentucky**



II. Scope Of Work

Janet Perdieu Harless, Director of Pharmacy


West Virginia Board of Pharmacy



Individual Details

License Number	RP0003810
License Type	Registered Pharmacist
Name	Perdieu, Janet L.
State of Current Residence	WV
Date Issued	
Expiration Date	06/30/2010
License Status	Active
Disciplinary Action	No

Michael D. Kirk, Staff Pharmacist

West Virginia Board of Pharmacy 	
Individual Details	
License Number	RP0003164
License Type	Registered Pharmacist
Name	Kirk, Michael D.
State of Current Residence	WV
Date Issued	
Expiration Date	06/30/2010
License Status	Active
Disciplinary Action	No

MICHAEL D. KIRK

EXPERIENCE:

CARDINALHEALTH
TIME)

FROM 4/93 TO PRESENT (FULL OR PART

454 WYOMING ST

WELCH, WV 24801

304-436-8667

WALMART PHARMACY 3811
60 PLAZA DR

FROM 10/05 TO 11/07

KIMBALL, WV 24853

PH. 304-585-7822

RITE AID PHARMACY
4248 COAL HERITAGE RD

FROM 10/00 TO 09/01

BLUEWELL, WV 24701

304-589-6868

EDUCATION:

KERMIT HIGH SCHOOL

HIGH SCHOOL DIPLOMA 6/69

RT. 52

KERMIT, WV

WVU SCHOOL OF PHARMACY

BS PHARMACY 05/75

EVANSDALE CAMPUS

MORGANTOWN, WV

LENORE REYNOLDS

Experience

7-3-06 TO PRESENT

CARDINAL HEALTH

WELCH, WV

WELCH COMMUNITY HOSPITAL

CERTIFIED PHARMACY TECHNICIAN

- Assisting the Pharmacist; Maintaining Floor Stock medications, crash carts; Delivery of medications to patient care areas; Performing monthly audits of pharmacy supplies stocked in other areas; Billing through Keane (the facility's existing accounting system); Preparation of Sterile IV admixtures
- Experience with Vista Open Access Program
- Participates in Training Pharmacy Students, Technician's and LPN students
- Experience and Knowledge of Bar Coding Technology
- **NATIONALLY CERTIFIED 2002** (maintains all requirements for licensure)

2-13-04 TO 7-1-06

MEDICAL PARK PHARMACY

GRUNDY, VA

CERTIFIED PHARMACY TECHNICIAN

- Typing Prescriptions on QS1 software; Filling of prescriptions; Maintains a VA License
- Waiting on Customers; Answering the Telephone
- Putting away supplies; Checking for outdates

7-22-03 TO 2-11-04

CAMC WOMEN'S & CHILDREN HOSPITAL

CHARLESTON, WV

CERTIFIED PHARMACY TECHNICIAN

- Experience working with Pyxis
- Assisting the Pharmacist; Filling and Delivering of Orders to patient care areas; Preparation of Sterile IV admixtures
- Answering Telephone; Ordering and putting away of supplies

1-21-01 TO 7-20-03

IAEGER PHARMACY

IAEGER, WV

CERTIFIED PHARMACY TECHNICIAN

- Became Nationally Certified in Nov. 2002
- Assisting Pharmacist by typing order in QS1 system; Filling of prescriptions
- Answering Telephone; Waiting on Customers; Working the cash register

Education

9-1988 TO 6-1992

IAEGER HIGH SCHOOL

IAEGER, WV

References are available on request.

GAIL L CAPPARELLI

EXPERIENCE

1990-PRESENT CARDINAL HEALTH WELCH, WV

CERTIFIED PHARMACY TECHNICIAN

- NATIONALLY CERTIFIED 1998(Maintains all requirements for licensure)
- Knowledge of, and experience with bar coding technology.
- Experienced with VISTA Open Access Program
- Billing on the Keane system
- Assisting Pharmacist in unit dose dispensing, IV and Hyperalimentation preparation. Collecting data for Quality Assurance and Drug Utilization. Maintaining Floor stock medications, stocking Crash Carts and performing Monthly Audits.
- Participates in training of Pharmacy Students, LPN Students and Pharmacy Technicians

10/88-4/90 HEILIG MYERS KEYSTONE, WV

CASHIER

- Responsible for contracts of sales and balancing of books at the end of each month.

6/76-12/87 STEVENS CLINIC HOSP WELCH, WV

PHARMACY TECHNICIAN

- Responsible for assisting the Pharmacist in the Outpatient prescription department. Mixing of IV's, Hyperalimentation and Chemotherapy, including proper handling and disposal of chemo agents. Experienced in proper use and care of laminar flow hood

6/72-1/75 DOCTORS MEM. HOSP WELCH, WV

Pharmacy Clerk

Responsible for calculating daily charges for patients. Responsible for Filing monthly reports to employers. Responsible for assisting Phar. With dispensing of patient medications. Maintaining IV and Medication Inventory.

EDUCATION

June 1972	Maggie Walker High School	Richmond, VA
Feb 1982	League of Intravenous Therapy	Pittsburg, PA
Dec. 1985	McDowell Co. Ambulance Auth. Certified EMT Recert. In Oct 87	Welch, WV
Dec 1998	Bluefield State College Introduction to Computers Course	Bluefield, WV
Dec 1988	Owen Technician Training Course	Welch, WV
July 1997	West Virginia Board of Pharmacy Licensed Phar Tech.	Charleston, WV
July 1998	Pharmacy Technician Certification Board, Inc.	

3. Vendor **must** comply with all regulations as established by the Health Care Finance Administration (HCFA) and Joint Commission on Accreditation of Healthcare Organizations (JCAHO), WV State Board of Pharmacy, Welch Community Hospital and West Virginia Department of Health and Human Resources rules and regulations. (Note: This facility is currently not JCAHO surveyed.)
Cardinal Health will comply
4. Oversee the provision of quality pharmacy services by promoting consistency, continuity and safety.
Cardinal Health will comply
5. Management of pharmacy inventory, in accordance with Department and State of West Virginia Purchasing Policies and Procedures.
Cardinal Health will comply
6. Management of the Pharmacy Sterile Preparations Program that includes all large volume IV additives, hyoeralienations and piggybacks. The vendor must follow all regulations in accordance with Federal Regulation USP <797>. Provide qualified personnel to compound sterile preparations.

Cardinal Health will comply - Cardinal Health has a web portal available to all Pharmacy Management employees called *Pharmacy 411* that gives the hospital and Cardinal Health employees immediate access to 797 compliance issues on-line. Cardinal Health employees are trained in 797 compliance and annually assessed.

Cardinal Health in conjunction with the American Society for Health-System Pharmacists (ASHP), have a propriatry based, on-line programming, that will help our pharmacies meet the USP <797> training requirements for pharmacy staff.

The following courses were developed in partnership with ASHP and are based on a publication written by Patricia Kienle, RPh, MPA, FASHP, Operations Director, Accreditation and Medication Safety at Cardinal Health.

These courses meet the USP <797> requirements for staff training and also are accredited for continuing education for both pharmacists and pharmacy technicians.

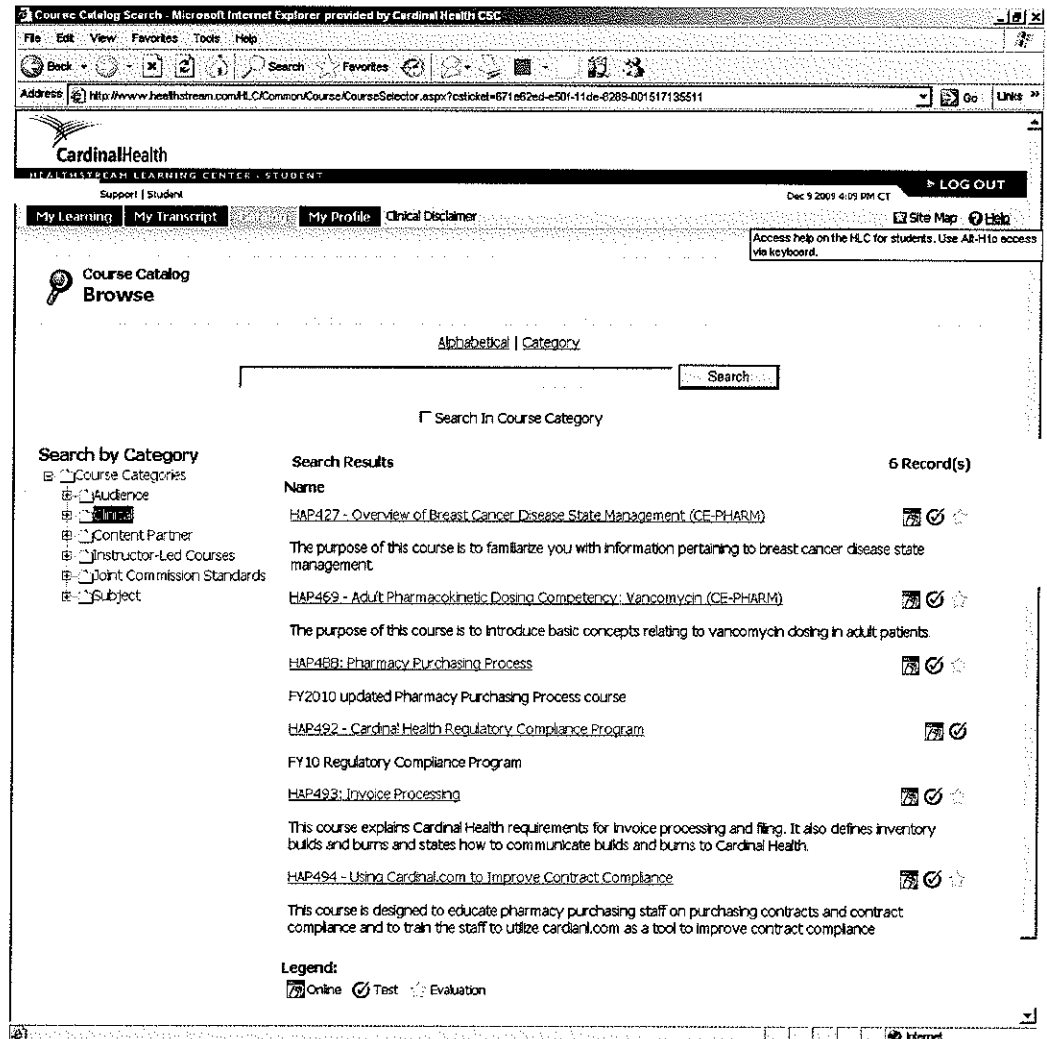
7. *Administer the drug interaction program to assure the pharmacy profiles are maintained to support a defined drug interaction program and review individual patient drug therapy for incompatibilities, age related doses and minimum and maximum daily doses.*
Cardinal Health will comply
8. ***Must** provide emergency coverage of the Pharmacy during hours when not in operation. (See item 1 above for hours)*
Cardinal Health will comply
9. *Oversee all pharmacy personnel to insure adequate and competent coverage*
Cardinal Health will comply
10. ***Must** maintain drug inventories to assure the availability of quality pharmaceuticals at reasonable costs in a timely and effective manner. The facility pays for all medication ordered. Pharmacy Management is not responsible for paying for medications nor do they receive any revenue from medications.*
Cardinal Health will comply
11. *Technicians **must** be nationally certified by Pharmacy Technician Certification Board.*
Cardinal Health will comply
12. *Provide continuing education and consultation to nurses, physicians and other health professionals relating to new pharmaceutical developments and clinical and drug informational services*
Cardinal Health will comply
13. *Ability to operate and function within the Facility's intergrated CPOE (Computerizes Physician Order Entry) system. The Facility utilizes Open Vista, developed by the US Department of Veterans Affairs, as their electronic health record. The pharmacist shall verify and finish orders within the system to work in BCMA (Bar Code Medication Administration). The facility provides both hardware and software programs. The Pharmacist shall assist the State in maintaining the shared master drug file (the shard drug file is utilized by all State Facilities). The Facility utilizes the National Drug File (NDF) Support Group whom updated and maintains the drug-drug interaction file in Open Vista.*
Cardinal Health will comply

14. *Provide or advise Hospital Administration regarding equipment that may be needed in order to provide for efficient and timely delivery of Pharmacy Services.*
Cardinal Health will comply
15. *Ensure all medications are "in date" and available when needed.*
Cardinal Health will comply
16. *Provide and assist Hospital in developing policies and procedures individually tailored to meet the pharmacy requirements of WCH.*
Cardinal Health will comply
17. *Implement and update, in conjunction with Medical Staff, on a continuing basis a Formulary System that assures that duplication of medication inventory is minimized and aid in selection of the most appropriate, cost effective drug.*
Cardinal Health will comply
18. *The Facility utilizes bar code technology (Bar Code Medication Administration) in administering medication. All drugs **must** be unit-dosed with attached bar codes. The pharmacist shall be responsible for scanning all new drugs purchased into the system.*
Cardinal Health will comply
19. *Shall enter patient charges into the hospital's accounting system for floor stock utilized, as identified by the charging individual. **Must** minimize lost charges from floor stock.*
Cardinal Health will comply
20. *Permit the Department's authorized representatives and designees to have free access to the pharmacy and to observe and inspect its operation at any time, with or without notice, as deemed necessary by the representatives and to cooperate with the representatives by sharing all facility records, including financial and other relevant information upon request. The vendor must ensure maintenance of all records deemed necessary by the Department for proper monitoring and auditing of its performance under contract.*
Cardinal Health will comply provided designee is accompanied by a registered pharmacist.
21. *Permit the Department to perform evaluations of the vendor's proper monitoring and auditing of its performance under the contract.*

Cardinal Health will comply

22. *Permit the Department to perform evaluations of the vendor's performance of the terms of the contract, and make its findings known to the contractor and to any third party as deemed appropriate by the Department.*
Cardinal Health will comply
23. *Immediately notify the Department of any matters alleging liability of the facility, pharmacy or staff.*
Cardinal Health will comply
24. *Submit periodic reports to the WCH Administration/Department regarding management of the pharmacy in accordance with procedures and established by the WCH Administration/Department.*
Cardinal Health will comply
25. *Assures that all hospital records, medical records, financial and other reports and records are maintained on conformity with applicable federal and state regulations and established industry standards.*
Cardinal Health will comply
26. *Confer with and assist the Department in evaluating the pharmacy services and in long range planning in order to meet the healthcare needs of WCH's patients.*
Cardinal Health will comply
27. *The pharmacy does not provide any outpatient services at the (such as employee prescriptions, discharge prescriptions, clinic support, etc.) at the current time.*
Cardinal Health acknowledges at the current time that Welch Community Hospital does not provide any outpatient services.
28. *Serve on WCH and Pharmacy Committee as appropriate.*
Cardinal Health will comply
29. *Provide Clinical Pharmacy Services, including but not limited to: formulary management, tabulated antibiotic, econotherapeutic information to the Medical Staff, dose and serum concentration reviews with dosing recommendations, etc.*
Cardinal Health will comply – Cardinal Health has many on-line programs, featuring state of the art programs, econotherapeutics,

formulary management, antibiotics best practices, and many other clinical initiatives supported by evidence based medicine to positively impact today's pharmacy and hospital expectations. The snapshots below are a sampling of the clinical library and Cardinal Health's proprietary **CAT-Fish** clinical program.



Course Catalog Search - Microsoft Internet Explorer provided by Cardinal Health CSC

Address: <http://www.healthstream.com/HLC/CommonCourse/CourseSelector.aspx?testicket=671e62ed-e501-11de-6289-001517135511>

CardinalHealth
 HEALTHCARE LEARNING CENTER - STUDENT

Support | Student
 Dec 9 2009 4:09 PM CT **LOG OUT**

My Learning | My Transcript | My Profile | Clinical Disclaimer | Site Map | Help

Access help on the HLC for students. Use Alt-H to access via keyboard.

Course Catalog Browse

Alphabetical | Category

Search:

Search In Course Category

Search by Category

- Course Categories
- Audience
- Content Partner
- Instructor-Led Courses
- Joint Commission Standards
- Subject

Search Results 6 Record(s)

Name	Icons
HAP427 - Overview of Breast Cancer Disease State Management (CE-PHARM) The purpose of this course is to familiarize you with information pertaining to breast cancer disease state management.	
HAP469 - Adult Pharmacokinetic Dosing Competency: Vancomycin (CE-PHARM) The purpose of this course is to introduce basic concepts relating to vancomycin dosing in adult patients.	
HAP488: Pharmacy Purchasing Process FY2010 updated Pharmacy Purchasing Process course	
HAP492 - Cardinal Health Regulatory Compliance Program FY10 Regulatory Compliance Program	
HAP493: Invoice Processing This course explains Cardinal Health requirements for invoice processing and filing. It also defines inventory builds and burns and states how to communicate builds and burns to Cardinal Health.	
HAP494 - Using Cardinal.com to Improve Contract Compliance This course is designed to educate pharmacy purchasing staff on purchasing contracts and contract compliance and to train the staff to utilize cardianl.com as a tool to improve contract compliance	

Legend:
 Online Test Evaluation



30. *Integrates contract staff into hospital operations and participates in Total Quality Management and other Quality Management activities that may be implemented from time to time within the hospital management environment.*
Cardinal Health will comply

31. *Place orders for drugs from the Agency-Wide Drug Contract via automated ordering system.*
Cardinal Health will comply

32. *Provide ongoing Medical Staff Education utilizing newsletters, on-site in-services and medical information obtained from company resources. (Accredited medical/pharmacy school may be utilized)*
Cardinal Health will comply



Health and Human Resources
Welch Community Hospital
Pharmacy Management Services
RFQ # WEH10024
December 17, 2009 @ 1:30pm

Special Terms and Conditions

Special Terms and Conditions

1. Performance Bond

The successful vendor will be required to furnish a Performance Bond in the amount of 100% of the vendor bid submitted. A performance bond may be in the form of a policy or certificate issued by a surety company recognized as doing business in the State of West Virginia. The bond must be submitted on a form available from the Purchasing Division. A certified check or cashier's check made payable to the State of West Virginia may be accepted in lieu of the policy or certificate issued by the surety company. A Performance Bond is not required until requested by the Purchasing Division.

The Performance Bond is forfeited to the State if the vendor defaults in the performance of a purchase order after the order has been issued and work begun.

Cardinal Health will comply

2. Bid Bond

All vendors are required to submit a Bid Bond in the amount of 5% of the vendor's bid. The Bid Bond must be submitted with the vendor's bid. The State will accept in lieu of a formal bid bond a certified check, cashiers check or irrevocable letter of credit. All checks must be made payable to the State of West Virginia Purchasing Division. Failure to provide a bid bond will result in disqualification of the bid.

Cardinal Health will comply. A Bid Bond has been submitted.



3. Insurance Requirements

Insurance certificates are required prior to award but not required at time of bid. The vendor shall present evidence of insurance at the time of award in the types and amount required by the Agency and acceptable to the State. Included in the required insurance coverage shall be the following:

1. *For bodily injury (including death):
\$500,000 per person, Up to \$1,000,000 per occurrence.*
2. *For property damage and professional liability;
Minimum of \$1,000,000 per occurrence.*

Cardinal Health will comply

4. Invoices and Progress Payments

The vendor shall submit invoices, in arrears, to the Agency at the address on the face of the purchase order labeled "Invoice To" pursuant to the terms of the contract. Invoices may not be submitted more than once monthly and State Law forbids payment of invoices prior to receipt of services.

Cardinal Health will comply



Cost Proposal



Cost Proposal

Total Salaries and Benefits	\$595,959
Computerized Pharmacy System	\$0.00
Other Expenses	\$18,873
Total Annual Operating Expense	\$614,832
Monthly Total Not to Exceed	\$51,236



Purchasing Affidavit

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

VENDOR OWING A DEBT TO THE STATE:

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the **West Virginia Code**. The vendor **must** make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the **West Virginia Code** and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the **West Virginia Code** may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.

Under penalty of law for false swearing (**West Virginia Code** §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name: The Pharmacy Management business of Cardinal Health

Authorized Signature: [Signature] Date: Dec 14, 2009



Health and Human Resources
Welch Community Hospital
Pharmacy Management Services
RFQ # WEH10024
December 17, 2009 @ 1:30pm

Vendor Preference Certificate

State of West Virginia **VENDOR PREFERENCE CERTIFICATE**

Certification and application* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts) *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. Application is made for 2.5% resident vendor preference for the reason checked:

Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or,**

Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or,** 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or,**

Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or,**

2. Application is made for 2.5% resident vendor preference for the reason checked:

Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or,**

3. Application is made for 2.5% resident vendor preference for the reason checked:

Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or,**

4. Application is made for 5% resident vendor preference for the reason checked:

Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or,**

5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:

Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or,**

6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:

Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential

Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: The Pharmacy Management business of Cardinal Health Signed: Steven Adams

Date: Dec 14, 2009 Title: President

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive



Addendum No. 1



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 WEH10024

PAGE
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF
 ROBERTA WAGNER
 304-558-0067

*709064600 281-749-4045
 CARDINAL HEALTH PHARMACY SERVI
 1330 ENCLAVE PKWY
 HOUSTON TX 77077

VENDOR

SHIP TO

HEALTH AND HUMAN RESOURCES
 WELCH COMMUNITY HOSPITAL
 454 MCDOWELL STREET
 WELCH, WV
 24801 304-436-8710

DATE PRINTED 12/04/2009	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
BID OPENING DATE: 12/17/2009		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 1						
1. QUESTIONS AND ANSWERS ATTACHED. 2. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR BID. 3. TO MOVE BID OPENING DATE FROM 12/15/2009 TO 12/17/2009.						
REQUISITION NO.: WEH10024						
ADDENDUM ACKNOWLEDGEMENT						
I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.						
ADDENDUM NO.'S:						
NO. 1 <i>SEA</i>						
NO. 2						
NO. 3						
NO. 4						
NO. 5						
I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>James J. Abner</i>	TELEPHONE 301-749-4000	DATE Dec 14, 2009
TITLE President	FEIN 75-1329577	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
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 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 WEH10024

PAGE
 2

ADDRESS CORRESPONDENCE TO ATTENTION OF
 ROBERTA WAGNER
 304-558-0067

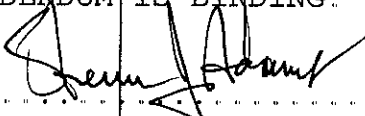
*709064600 281-749-4045
 CARDINAL HEALTH PHARMACY SERVI
 1330 ENCLAVE PKWY
 HOUSTON TX 77077

VENDOR

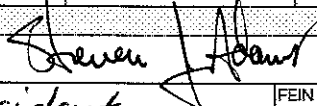
SHIP TO

HEALTH AND HUMAN RESOURCES
 WELCH COMMUNITY HOSPITAL
 454 MCDOWELL STREET
 WELCH, WV 24801 304-436-8710

DATE PRINTED 12/04/2009	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
BID OPENING DATE: 12/17/2009		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p style="text-align: center;">  SIGNATURE <i>The Pharmacy Management business of Cardinal Health</i> COMPANY December 14, 2009 DATE </p> <p>NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.</p> <p>REV. 09/21/2009</p> <p style="text-align: center;">END OF ADDENDUM NO. 1</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE 	TELEPHONE 981-749-4000	DATE Dec 14, 2009
TITLE President	FEIN 75-1329577	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 WEH10024

PAGE
 3

ADDRESS CORRESPONDENCE TO ATTENTION OF:
 ROBERTA WAGNER
 304-558-0067

*709064600 281-749-4045
 CARDINAL HEALTH PHARMACY SERVI
 1330 ENCLAVE PKWY

HOUSTON TX 77077

VENDOR FOR

SHIP TO

HEALTH AND HUMAN RESOURCES
 WELCH COMMUNITY HOSPITAL

454 MCDOWELL STREET
 WELCH, WV
 24801 304-436-8710

DATE PRINTED 12/04/2009	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
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BID OPENING DATE: 12/17/2009 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	12	MN		948-55 PHARMACY MANAGEMENT SERVICES	\$51,236	\$614,832
***** THIS IS THE END OF RFQ WEH10024 ***** TOTAL:						\$614,832

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>James J. Adams</i>	TELEPHONE 281-749-4000	DATE Dec 14, 2009
TITLE President	FBN 75-1329577	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

WEH10024 Addendum 1**Response to vendor question as follows:**

1. **Question:** Average Daily Census?
Response: 13.
2. **Question:** Describe the on-call policy? How often does the pharmacist on-call get called in? Is there a rotation?
Response: When the pharmacy is closed or unattended, a pharmacist shall be on call to answer questions, provide professional information on drug therapy or to return to the pharmacy if necessary. Our pharmacist are normally called in about once a year
Rotation is suggested but vendor is to make that call.
3. **Question:** What is the pharmacy computer system? Who provides the pharmacy computer system?
Response: The pharmacy computer system is Medsphere/VISTA. The system belongs to DHHR
4. **Question:** Does the facility utilize automated dispensing technology? If so, which company?
Response: No, the facility does not utilize automated dispensing technology. N/A
5. **Question:** Total patient days for the last 12 months?
Response: 4,868.
6. **Question:** What is the Hospital Case-Mix Index value for the last 12 months?
Response: .9812207
7. **Question:** Who is the current GPO? Who is the current Wholesaler? What are the annual drug purchases through the wholesalers?
Response: The current GPO is MMCAP-Minnesota Multistate Contracting Alliance for Pharmacies. The current Wholesaler is Cardinal Health, Inc. We purchase approximately 60,000 per month/720,000 annually.
8. **Question:** Does the pharmacy have a medication error/pharmacist intervention tracking system? If so what program is it?
Response: No, the pharmacy does not have a medication error/pharmacist intervention tracking system. The current vendor creates a report manually.
9. **Question:** Is the vendor responsible to provide all the pharmacy employees (pharmacists and technicians)?
Response: Yes.
10. **Question:** Under question 13, will Open Vista be providing the interface to dispensing cabinets and/or cart fill lists, IV labels and IV work lists? If not, is the expectation that the chosen vendor provide and implement a fully functional pharmacy system?
Response: No. Welch does not currently have automated dispensing cabinets
However, if successful vendor chooses to include that in their bid, it is at their discretion.
11. **Question:** What specifically is the vendor required to provide in the Computer System line item?
Response: Vendor is required to update all info on drugs and update pricing. Vendor must also enter and/or update patient costs.

SEA

12. Question: What are the hospitals top five goals for the pharmacy department?

Response: Prevent harm to patients; Reduce costs; Improve bottom line; Improve service; and Improve education opportunities.

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