

100 Grainger Parkway Lake Forest, IL 60045-5201 Tel: 847.535.1000 Fax: 847.535.9243 www.grainger.com

June 10, 2010

State of West Virginia
Jo Ann Adkins
Department of Administration
Purchasing Division
2019 Washington Street East
Charleston, WV 25305-0130

Re: Request for Quotation – RFQ# SAFETY10

Due: 06/17/2010

Dear Ms. Adkins,

W.W. Grainger, Inc. ("Grainger") appreciates the opportunity to respond to the State of West Virginia's Request for Quotation for Safety Supplies. As you know, Grainger takes its contract compliance and customer satisfaction very seriously. To that end, Grainger respectfully requests the opportunity to clarify some of the terms of the enclosed offer. Grainger's acceptance of a bid award is conditioned upon the State's agreement to the following:

#### **Specifications**

#### Page 2, Minimum Orders

Please note, all standard Grainger catalog orders, regardless of dollar value, will be shipped FOB Destination. No minimum order value required.

#### Page 8, Additional Information

Please note, net prices will be held firm and fixed for one (1) year for those items that are identified on the attached Pricing Sheet – SAFETY10, Pages 11 through 22. Grainger is also offering a ten percent (10%) discount for those categories identified on Page 23, Pricing Page – Miscellaneous. The discount is applied to the "each" price in the most recent edition of the Grainger catalog. Individual prices are subject to change and in all cases are those in effect at time of purchase. Prices in effect at time of purchase may be found on the Grainger website for its general customers at www.grainger.com.

For Discontinued Product or Model Change, the State will be notified at the time of order placement of any such changes and a suitable replacement will be offered if available. We cannot guarantee that a suitable replacement will be available at the same price as originally bid.

Grainger's prices in effect at time of purchase may be found on the Grainger website for its general customers at <a href="https://www.grainger.com">www.grainger.com</a>. Grainger's website is updated frequently and will contain the most recent information regarding pricing, products, and availability.

Sincerely.

sough Jack 6/15/2010

Joseph Gacek

Government Account Manager, Grainger

1.304.545.4505 Mobile

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PURCHASING DIVISION STATE OF WV

| line #        | Description   | Size         | WWG#  | Reference Page |
|---------------|---|--------------|-------|----------------|
| 1             | Rainwear: Polyester, PVC Coating Outside                                  | Small        | 1FAY5 | page 2238      |
|               | Waterproof, resists oils and acids, detachable hood, storm fly            | Medium       | 5AH67 | page 2238      |
|               | front, lapped and locked seams, color yellow, minimum length              | Large        | 5AD19 | page 2238      |
|               | 48", sizes S - XXXXL. Rainfair #2100-8000 or equal.                       |              | 2AR53 | page 2238      |
|               |   | X-Large      |       |                |
|               |   | XX-Large     | 6AL97 | page 2238      |
|               | 4   | XXX-Large    | 6AD45 | page 2238      |
|               |   | XXXX-Large   | 1FAY6 | page 2238      |
| 2             | Rainsuit, Three piece: Polyester, PVC Coating outside                     | Small        | 5T911 | page 2236      |
|               |   | Medium       | 5T912 | page 2236      |
|               | Outside, 100% waterproof, resist oils and acids, suit includes            | Large        | 5T913 | page 2236      |
|               | jacket - 29" in length with raglan sleeve, detachable hood and            | X-Large      | 5T914 | page 2236      |
|               | coverall, srotrn fly front, detachable hood, lapped and locked            | XX-Large     | 5T915 | page 2236      |
| •             | seams, color yellow, rainfare #0000-8005 or equal                         | XXX-Large    | 6AL66 | page 2236      |
|               |   | XXXX-Large   | 1FBB5 | page 2236      |
| 3             | Rainsuit, Three piece: Nylon, Rip-Stop Material, PVC Coating inside & out | Small        | 4T224 | page 2236      |
|               | PVC coating inside and outside, 100% waterproof, resists oils and         |              | 4T225 | page 2236      |
| <del> ·</del> | acids, suit includes jacket 29" in length with raglan sleeve,             | Large        | 4T226 | page 2236      |
|               | detachable hood and coverall, storm fly front, lapped and locked          | X-Large      | 4T227 | page 2236      |
| •             | seams, color yellow, minimum length 48", sizes 5- XXXXL. Rainf            | <del> </del> | 5T209 | page 2236      |
|               | -   | XX-Large     |       | page 2236      |
|               | -   | XXX-Large    | 1FBB7 |                |
|               | Rain Jacket: 3 oz. Oxford Weave Nylon Polyurethane coated                 | XXXX-Large   | 1FBB5 | page 2236      |
| 4             | inside  | Small        | 4PCN9 | page 2238      |
|               | Polyurethane coated inside, flame resistant. Meets federal 191B,          | Medium       | 3BC63 | page 2238      |
|               | method 5903.0 fire retaradancy. Stitched & tape sealed seams,             | Large        | 2AH65 | page 2238      |
| <u> </u>      | →Rainfair #11(II)-8397.   | X-Large      | 2AD04 | page 2238      |
|               |   | XX-Large     | 6AC45 | page 2238      |
|               |   | XXX-Large    | 2BC51 | page 2238      |
|               |   | XXXX-Large   | 4PCR1 | page 2238      |
| 5             | Rain pants: 3 oz Oxford weave nylon, polyurethane                         | Small        | 4PCU6 | page 2239      |
|               | Coated inside, flame resistant. Meets federal 191B, method                | Medium       | 5KE97 | page 2239      |
|               | 5903.0 fire retardency. Stitched and tape sealed seams, snap fly,         | Large        | 5KE99 | page 2239      |
|               | storm fly front, color yellow, sized <b>S -</b> XXXXL. Rainfair           | X-Large      | 5KU11 | page 2239      |
|               | #19008497 or equal.   | XX-Large     | 5KU13 | page 2239      |
|               | 4   | XXX-Large    | 5KU15 | page 2239      |
|               | -   | XXXX-Large   | 4PCU7 | page 2239      |
| 6             | Rain Pants: Nylon   | Small        | 1FAY9 | page 2237      |
| <u> </u>      | Fully vulcanized, stitched and taped sealed seams, storm fly front,       |              | 4T237 | page 2237      |
|               | length 29", colors yellow and green. Sizes S-XXXXL. Rainfair              | Large        | 4T237 | page 2237      |
|               | #1900-1403 or equal,  |              | 4T239 | page 2237      |
|               |   | X-Large      |       | page 2237      |
|               | -   | XX-Large     | 5T212 | page 2237      |
|               | _   | XXX-Large    | 1FAZ1 | <del></del>    |
|               |   | XXXX-Large   | 4PCT1 | page 2237      |
| 7             | Rain Overall: Nylon, Neoprene outside coating                             | Small        | 4PCG5 | page 2238      |
|               | Fully culcanized, stitched and taped sealed seams, storm fly front,       | Medium       | 4PCG6 | page 2238      |
|               | length 29", solors y ellow and green. Sizes S-XXXXL. Rainfair             | Large        | 4PCG7 | page 2238      |
|               | #1700-8152 or equal.  | X-Large      | 4PCG8 | page 2238      |
|               | F .   | XX-Large     | 4PCG9 | page 2238      |

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|    |   | XXX-Large  | 4PCH1 | page 2238    |
|----|---|------------|-------|--------------|
|    |   | XXXX-Large | 4PCH2 | page 2238    |
|    | FOOTWEAR  |            |       |              |
| 8  | Pullover Boot: Pullover Boot Sz. 6-16, Rainfair #2400-9085 or Equal, Sizes 6 -13  |            |       |              |
|    | 8 50 Knit lining, cleated outsole, adjustable top strap, height 17", color: yellow. Rainfair #2400-9085 or equal.   |            | 4T270 | page 2242    |
| 9  | Buckle Boot: Rubber, over-the-shoe, Plain Toe Sz. 6 - 14, Rainfair<br>##24009011 or Equal, Sizes 6 - 14   |            |       |              |
|    | 9 25 Knit lining, self draining gusset, cleated outsole, five buckles, height 14", Color: Black, Rainfair #2400-9011 or equal.  |            | 2AT58 | page 2242    |
| 10 | Knee Boot: Hand piled rubber, Steel Toe Sz. 6 - 13, Rainfair<br>#2400-9043 or Equal, Sizes 6 -13  | :          |       |              |
|    | 10 Ansi Z41 PT 83 M 1-75 C75, Sponge 30 insole, net lining, cleated outsolde, steel shank, Color: Black. Rainfair #2400-9043 or equal.  |            | 4T282 | page 2242    |
| :  | Hip Boot: Pull-on, hand piled rubber, steel toe, Rainfair #2400<br>9091 or Equal, Sizes 6 - 13  |            |       |              |
|    | 11 Ansi Z41 PT 83 M 1-75 C75, Sponge 175<br>insole, net lining, cleated outsolde, steel shank, Color: Black.<br>Rainfair #2400-9091 or equal.   |            | 5T257 | page 2242    |
| 12 | Hip Boot: Pull-on, hand piled rubber, sponge insole Sz 6 -13,<br>Rainfair<br>12 #2400-9089 or Equal, Sizes 6 - 13 25  |            | 5T258 | page 2242    |
|    | EYEWEAR   |            |       |              |
| 13 | Safety Glasses: Aviator Style   |            |       |              |
|    | Shields, wire reinforced temples, scratch resistant polycarbonate lenses, 99.9% effective filter of UV Radiation. Packaged in individual poly-Bag.                                      |            | 1FYY7 | page 2118    |
| 14 | Safety Glasses: Conventional Style  |            |       |              |
|    | Shields, wire reinforced temples, brow protector, scratch resistant polycarbonate lenses (clear, green, grey), 99.9% effective filter of UV Radiation. Packaged in individual poly-Bag. |            | 6WE83 | page 2119    |
| 15 | Safety Glasses: Wrap-around Style   |            |       |              |
|    | Shields, reinforced temples, scratch resistant polycarbonate lenses, 99.9% effective filter of UV Radiation. Packaged in individual poly bag. Crews #9800B or equal.                    |            | 3UYH5 | Grainger.com |
|    | Protective Goggles Wraparound Clear Vinyl   | 1          |       |              |

|  |   | I           | 1     |           |
|--|---|-------------|-------|-----------|
|  | rrame, indirect venthatio-nchemincal splash style, acetate ante-<br>fog coated lens, elastic headband packaged in individual poly-<br>bag. Crews #235 or equal.   |             | 6T362 | 0400      |
| . was all of the field reads.          |   |             |       | page 2132 |
| 17                                     | Protective Goggles: Wrap Around, Clear Vinyl  |             |       |           |
|  | Frame, perforated style, acetate ante-fog coated lens, elastic headband, Packaged in individual poly-bag.   |             | 6T362 | page 2132 |
|  | PROTECTIVE CLOTHING, DISPOSABLE   |             |       |           |
| 18                                     | Coverall: Zipper Front, Brand Name: Lakeland 1412 or Equal.   | Small       | 4LUL7 | page 2127 |
|  | Tyvek or Equal. NOTE: the weight of this garmet is very   | Medium      | 5AJ20 | page 2127 |
|  | important. Consideration will be given for bidding lighter weight   | Large       | 2AH38 | page 2127 |
| ·                                      | garment.  | X-Large     | 6AH03 | page 2127 |
|  |   | XX-Largo    | 3AG59 | page 2127 |
|  |   | XXX-Large   | 3AT83 | page 2127 |
|  |   | XXXX-Large  | 6LY40 | page 2127 |
| 19                                     | Coverall: Zipper Front Attached Hood & Non Skid Boots Brand   | Small       | 4LUN1 | page 2127 |
|  | Name: Lakeland #1414 or   | Medium      | 1AJ95 | page 2127 |
|  | Equal.  | Large       | 5AF44 | page 2127 |
|  |   | X-Large     | 5AN66 | page 2127 |
|  | ·   | XX-Large    | 5AK79 | page 2127 |
|  |   | XXX-Large   | 4AG52 | page 2127 |
|  |   | XXXX-Larg6  | 6LY42 | page 2127 |
| 20                                     | Coverall: Zipper Front, Elastic Wrists and Ankles Brand Name  | Small       | 4LUL8 | page 2127 |
|  | Lakeland 1417 or Equal  | Medium      | 5HH35 | page 2127 |
|  |   | Large       | 5HH36 | page 2127 |
|  |   | X-Large     | 5HH37 | page 2127 |
|  |   | XX-Large    | 5HH38 | page 2127 |
|  |   | XXX-Large   | 5HH39 | page 2127 |
|  |   | XXXX-LaW    | 6LY41 | page 2127 |
| 21                                     | Coverall: Zipper Front, Attached Hood, Elastic Wrists and Ankles  | Small       | 4LUL9 | page 2127 |
|  | Brand Name Lakeland 1428 or Equal   | Medium      | 6LY34 | page 2127 |
|  |   | Large       | 6LY35 | page 2127 |
|  | •   | X-Large     | 6LY36 | page 2127 |
|  |   | XX-Large    | 6LY37 | page 2127 |
|  |   | XXX-Large   | 6LY38 | page 2127 |
|  |   | XXXX-La rge | 6LY39 | page 2127 |
| 33                                     | Wrap-around Safety Chaps, Stihl #0000-886-3204 or Equal. Constructed of six layers of cut retardant material such as Dupont Engtex to protect lower legs and reduce the risk of injury due to moving saw chains STIHL #888-886-3204 or equal. |             |       |           |
|  | этэ тэргээр тэргээ нь нь нь хэргээр нь  | 34"         | 6AJ60 | page 2219 |
| A TATETA TATA TATA TATA TATA TATA TATA |   | 38"         | 5AN17 | page 2219 |
|  |   | 42"         | 5AD18 | page 2219 |
| 22                                     | Vinyl Foam Earplugs - Cylinder Shape  |             |       |           |
|  | Ear canal, min. NRR:29 - Individually bagged earplugs in dispenser box, approx. 2,000 pair per case.  |             | 3WE33 | page 2150 |
| 23                                     | Vinyl Foam Earplugs - Cylinder Shape  |             |       |           |

|          | Ear canal, minimum NRR:29 -bulk pak, not individually bagged earplugs in dispenser box. Approximately 2,000 pair per case.   |                 | 3NHK9          | page 2149              |
|----------|--|-----------------|----------------|------------------------|
| 24       | Vinyl Foam Earplugs - Bell Shaped, smaller size  |                 |                | page 2149              |
| <u> </u> | Conforms to ear canal, minimum NRR:29 - bulk pak, individually bagged earplugs in dispenser box, approximately 2,000 pair per case.  |                 | 6XF59          | page 2150              |
| 25       | Ear Muffs - Economy grade, plastic construction, foamed filled cushions, Adj.  |                 |                |                        |
|          | Foam-filled cushions, adjustable headband, minimum over-the-<br>head NRR:22. Packaged individually in box.   |                 | 2AAG5          | page 2153              |
| 26       | Ear<br>Muffs - wrap-around style, plastic const., foam filled  |                 |                |                        |
|          | Foam-filled cushions, adjustable metal headband, minimum over-<br>the-head NRR:22. Packaged individually in box.   |                 | 5AM41          | page 2153              |
| 27       | Ear Muffs - Maximum Protection, Adj.   |                 |                |                        |
|          | Headband includes crown strap for use when wearing under _the_chin or behind _the_head minimum NRR-25. Packaged inidividually in box.  |                 | 4DY92          | page 2153              |
|          | RESPIRATORS  |                 |                |                        |
| 28       | Respirator, Dust/Mist, Disposable: Two Membranes   | *               |                |                        |
|          | Two membranes filled with filtering fiber, stiff outer membrane, soft inner membrane, adjustable metal nose piece with foam seal, Two heavy duty head straps, Niosh approved TC-21C351 or latest standard. |                 | 3KP43          | page 2251              |
| 29       | Respirator, nuisance dust mask   |                 |                |                        |
|          | Single woven membrane, adjustable metal nose piece, single elastic head strap. Not Niosh approved.   |                 | 2KFY4          | page 2250              |
|          | FIRE EXTINGUISHERS   |                 |                |                        |
| 30       | Fire Extinguisher 2 1/2 lb. WNehicle Bracket, Rated 1A-10B:C   |                 | 3GRW5          | page 2326              |
| 31       | Fire Extinguisher, 5 lb. WNehicle Bracket. Rated 4A-60B:C  |                 | 3GRZ4          | page 2326              |
| 32       | Fire Extinguisher, 10 lb. W/Wall Hook, Rated 4A- 60B:C   |                 | 2LBP1          | page 2326              |
| 33       | Fire Extinguishers 2 1/2 lb. WNehicle Bracket, Rated 10B:C   |                 | 3GRZ5          | page 2326              |
|          | GLOVES   | - 11            | 41.5724        | n=== 0101              |
| 34       | Glove: Memphis, #1200S or Equal Full feature Gunn cut pattern,   | Small<br>Modium | 1VT31          | page 2191<br>page 2191 |
|          | full leather palm, index finger and thumb, fingertips and knuckle  | Medium<br>Large | 1VT33<br>3ZL53 | page 2191              |
|          | strap, remainder canvas. With 2 1/2" starched cl if  | Large<br>XLarge | 5AJ37          | page 2191              |
| 35       |  | Small           | 5AJ38          | page 2191              |
|          | Glove: Memphis, #1200D or Equal. Same specs as [tern 34 with   | Medium          |                |                        |
|          | the following exception. Comes with 2 1/2" Denim cuff and back.  | Large           | 5JH03          | page 2191              |
|          |  | XLarge          | 2MDC1          | page 2191              |
| 36       |  | Small           |                |                        |
|          | Glove: Memphis #1430 or Equal. Same specs as Item 34 with the  | Medium          | 3NCC7          | Grainger.com           |

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|   | following exception. Comes with 2 1/2" Leather cuff, Large size.   | Large  | 3NCC6          | Grainger.com                        |
|---|--|--------|----------------|-------------------------------------|
|   | 1  | XLarge | 3NCC8          | Grainger.com                        |
| 37                                      |  | Smali  | 2ELF7          | page 2191                           |
|   | Glove: Memphis #1700 or Equal. Full feature Gunn cut Pattern,  | Medium | 2ELF6          | page 2191                           |
| • | selected heavy side leather palm sewn with heavy tread, 2 3/4"   | Large  | 2ELF5          | page 2191                           |
|   | safety cuff.   | XLarge | 2ELF8          | page 2191                           |
| 38                                      |  | Small  | 20031          | page 2168                           |
|   | Glove Memphis #7100 or Equal. Economy brown jersey, elute  | Medium |                | <u> </u>                            |
|   | pattern, knit wrist. 9 oz., minimum fabric weight.   | Large  | 5AX05          | page 2168                           |
|   |  | XLarge | 3.003          | 10030 - 100                         |
| 39                                      |  | Small  | 2003           | page 2168                           |
|   | Glove Memphis #7100C or Equal. Economy Glove, brown jersey,  | Medium | 20035          |                                     |
|   | elute pattern, knit wrist. 10 oz.  | Large  | 2UUJ4          | page 2168                           |
|   | minimum fabric weight.   | XLarge | 20031          | Page 2 rec                          |
| 40                                      | Glove Memphis #8200 or Equal All cotton canvas, clute pattern,   | Small  | 2UUH1          | page 2168                           |
|   | straight thumb, knit wrist. Choice of sizes, 12 oz., minimum fabric  | Modium | 200111         | page 2 100                          |
|   | weight.  |        | 5AX85          | page 2168                           |
|   |  | Large  | JAAOJ          | page 2100                           |
| A1                                      |  | XLarge | 319914         | 2169                                |
| 41                                      | Glove Memphis #8300 or Equal All cotton canvas, clute patter=  | 7      | 2UUH1          | page 2168                           |
|   | straight thumb, knit wrist. Choice of sizes, 12 oz. minimum fabric   | 8      |                | 0480                                |
|   | weight.  | 9      | 5AX85          | page 2168                           |
|   |  | 10     |                | <b>_</b>                            |
| 42                                      | e Memphis #8526C or Equal All gold fleece, full chore style,   | 7      |                |                                     |
|   | quilted material, knit wrist, size large, 26 oz., minimum fabric   | 8      |                |                                     |
|   | weight.  | 9      | 4NML7          | page 2168                           |
|   |  | 10     |                |                                     |
| 43                                      |  | 7      | 3PXH9          | page 2165                           |
|   | Glove Memphis #5430 or Equal. Black neoprene, .030" flock  | 8      | 3PXJ1          | page 2165                           |
|   | lined, 12" length, rolled cuff,  | 9      | 4T431          | page 2165                           |
|   |  | 10     | 4T432          | page 2165                           |
| 44                                      | · ·  | 7      | 4EZE5          | page 2162                           |
|   | Glove, Memphis Glove #5430 or Equal. Neoprene/Natural Latex  | 8      | 1K783          | page 2162                           |
|   | Blend, .022", flock lined, 12' length, scalloped cuff.   | 9      | 1K785          | page 2162                           |
|   | 1  | 10     | 1K779          | page 2162                           |
|   | SAFETY ILLUMINATORS  |        |                |                                     |
| 45                                      | Flares, Emergency 30 min Spikeless   |        | 1EKU5          | page 2428                           |
| 46                                      | Flares, Emergency 30 min WiSpike   |        | 3TZT4          | grainger.com                        |
| 47                                      | Cyalume Light Sticks, 12 hr Green  |        | 1LEC9          | page 2428                           |
|   |  |        |                | , J                                 |
| 48                                      | Cyalume Light Sticks, 30 min High Intensity Red  |        | 3NRA9          | grainger.com                        |
| 49                                      | Cyalume Light Sticks, 30 Min High Intensity Yellow   |        | 3NRC1          | grainger.com                        |
|   | SAFETY CAPS  |        |                |                                     |
|   | Safety Caps - High Density Polyethylene, Slotted for accessories W/ Ratchet Suspension, Bullard #RT5100 or Equal   |        | 4LN95          | page 2142                           |
| 50                                      | IM/ Ratchet Suspension, bullaru #R15100 or Equal   |        |                | ,, ,                                |
| 50<br>51                                | Safety Caps - High Density Polyethylene, Slotted for accessories W/ Standard Suspension, Bullard #5100 or Equal    |        | 4LN94          | page 2142                           |
|   | Safety Caps - High Density Polyethylene, Slotted for accessories   |        | 4LN94<br>3BB60 |                                     |
| 51                                      | Safety Caps - High Density Polyethylene, Slotted for accessories<br>W/ Standard Suspension, Bullard #5100 or Equal |        |                | page 2142<br>page 2145<br>page 2144 |

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| 54 Safety Cap with Nylon Full Face Shield 4RB29 page 2139 |    |   | <br> |           |
|---|----|---|------|-----------|
|   | 54 | Safety Cap with Mylon rull race Silleiu |      | page 2139 |



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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

## Request for REQUIMBER Quotation SAFETY10

SAFETY10

| (X) (X) | AGE: | O) |
|---------|------|----|
|         | 1    |    |

ADDRESS CORRESPONDENCE TO ATTENTION OF: JO ANN ADKINS 104-558-8802

SH-P TO

ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER

| DATE PRINTED TO  | RMS OF SALE     | SHIP VIA                | FQB                 | FREIGHTTERMS      |
|--|-----------------|-------------------------|---------------------|-------------------|
| 06/03/2010<br>BID OPENING DATE: 06/37  | 1               |                         | D-377370 FTTIFF 0.1 | 2.0714            |
| U8/1/  |                 |                         |                     | 30PM              |
| LINE QUANTITY  | UOP CAT<br>NO.  | ITEM NUMBER             | UNITPRICE           | AMOUNT            |
|  |                 |                         |                     |                   |
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| ******   | ***** ADDENDU   | M NO. 1 ***             | *****               |                   |
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| 2. SAFETY10  | QUESTIONS AND   | ANSWERS ATTAC           | HED.                |                   |
|  | 411             |                         |                     |                   |
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| CAN BE FOUND   |                 | TITCHETTA CIE ATT       | ጥአል                 |                   |
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| EXISTS BETW  | sen the electro | NIC COPY AND            | THE PAPER BID       |                   |
| SUBMITTED.   |                 |                         |                     |                   |
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| 0,777  | SEE REVERSE     | SIDE FOR TERMS AND CONL |                     |                   |
| SIGNATURE Jugh Juch  |                 | TELEPHONE /. 3          | 04.545.4505 DATE    | 6-15-10           |
| TITLE Gosomet Soles  | FEIN 36-11502   |                         |                     | TO BE NOTED ABOVE |

#### **GENERAL TERMS & CONDITIONS** REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.

3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division

and have paid the required \$125 fee.

- 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
- 5. Payment may only be made after the delivery and acceptance of goods or services.
- 6. Interest may be paid for late payment in accordance with the West Virginia Code.
- 7. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 10. The laws of the State of West Virginia and the Legislative Rules of the Purchasing Division shall govern the purchasing process.
- 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 12. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
- 13. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 14. CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.
- 15. LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must the director or spending unit to provide all necessary releases to obtain information to enable verify that the vendor is licensed and in good standing with the above entities.
- 16. ANTITRUST: In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

#### INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
- 2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications. Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130 5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division,
- is strictly prohibited (W.Va. C.S.R. §148-1-6.6).

### SAFETY10 Questions and Answers

| 1Q | On all of the spreadsheets there are columns labeled Price each/pair/doz  |
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|    | What do you want in this column?  |
| 1A | This will allow agencies to purchase by the each/pair or by the case.     |
| 2Q | List price, price after discount?   |
| 2A | List price is before the discount is applied.                             |
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| 3Q | Another column is "total" What do you want in this column?                |
| 3A | Example: Page 1 of 2 - Rainwear. Total = Est. Qty multiplied by Price Ea. |
| 4Q | Discounted price by each, doz, carton, case ??                            |
| 4A | See 1A.   |

J. Andr 6/15/2010



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State of West Virginia Department of Administration Quotation Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

## Request for

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JO ANN ADKINS 304-558-8802

ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER

DATE PRINTED TERMS OF SALE SHIP VIA: FOB. FREIGHT TERMS 05/13/2010 BID OPENING DATE: 06/10/2010 OPENING TIME LINE QUANTITY UOP ITEM NUMBER UNIT PRICE AMOUNT REQUEST FOR QUOTATION THE PURCHASING DIVISION IS SOLICITING BIDS FOR A BLANKET OPEN-END STATEWIDE CONTRACT TO SUPPLY SAFETY ITEMS TO ALL WEST VIRGINIA STATE AGENCIES AND POLITICAL SUBDIVISIONS. \*\*\*\*\*\*\*\*\*\* INQUIRIES WRITTEN QUESTIONS SHALL BE ACCEPTED THROUGH CLOSE OF BUSINESS ON TUESDAY, JUNE 1, 2010. QUESTIONS MAY BE SENT VIA USPS, FAX, COURIER OR EMAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, E-MAIL QUESTIONS ARE PREFERRED. ADDRESS INQUIRIES TO: JO ANN ADKINS DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305 FAX: 304.558.4115 JO.A.ADKINS@WV.GOV EMAIL: \*\*\*\*\*\*\*\*\*\*\* BIDDER SHOULD COMPLETE ALL INFORMATION REQUESTED. THESE PRICING SHEETS ARE DIVIDED BY CATEGORY (PRODUCT TYPE). ALL QUANTIFIES SHOWN ARE ESTIMATES ONLY AND NOTE: SHOULD NOT BE CONSTRUED AS ANY GUARANTEE OF SEE REVERSE SIDE FOR TERMS AND CONDITIONS: SIGNATURE 1.304.545.4505 6-15-10 Jolen 36-1150280 ADDRESS CHANGES TO BE NOTED ABOVE

#### **GENERAL TERMS & CONDITIONS** REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.

3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division

and have paid the required \$125 fee.

- 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
- 5. Payment may only be made after the delivery and acceptance of goods or services.
- 6. Interest may be paid for late payment in accordance with the West Virginia Code.
- 7. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 10. The laws of the State of West Virginia and the Legislative Rules of the Purchasing Division shall govern the purchasing process.
- 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 12. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
- 13. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 14. CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.
- 15. LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
- 16. ANTITRUST: In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

#### INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
- 2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.

3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate

shipping terms are clearly identified in the quotation.

- 4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
- 5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

#### Request for Quotation

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JO ANN ADKINS

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State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

## Request for Quotation

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ADDRESS CORRESPONDENCE TO ATTENTION OF

JO ANN ADKINS 304-558-8802

ALL STATE AGENCIES
AND POLITICAL SUBDIVISIONS
VARIOUS LOCALES AS INDICATED
BY ORDER

FREIGHTTERMS DATE PRINTED TERMS OF SALE SHIP VIA FOB. 05/13/2010 BID OPENING DATE: 06/10/2010 BID OPENING TIME 01-30PM CAT. AMOUNT QUANTITY HOP ITEM NUMBER UNIT PRICE LINE EXHIBIT 3 LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON |....|. AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) DURING THIS "REASONABLE MONTHS. TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE. UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT. RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS. CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE REGHT TO CANCEL THES CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN. OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN WITHOUT THE FILING OF A REQUISITION OR COST TTEMS SPECEFFEFFERDERPEFORTERING AND FOR DITTON POP DATE SIGNATURE FEIN TITLE ADDRESS CHANGES TO BE NOTED ABOVE



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State of West Virginia Department of Administration Quotation Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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ADDRESS CORRESPONDENCES O ATTENTION OF

JO ANN ADKINS 304-558-8802

ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER

TERMS OF SALE FREIGHT TERMS FO.B..... DATE PRINTED SHIPVIA 05/13/2010 BID OPENING DATE: 06/10/2010 BID OPENING TIME 01.30PMITEM NUMBER UNITPRICE AMOUNT QUANTITY. UOP IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANS-PORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.) QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN. ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT DRDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT. IN THE EVENT THE VENDOR/CONTRACTOR FILES BANKRUPTCY: FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATI-CALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER. THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM. REV. 04/11/2001 EXHIBIT 10 SEE REVERSE SIDE FOR TERMS AND CONDITIONS. DATE SIGNATURE FELEPHONE FEIN ADDRESS CHANGES TO BE NOTED ABOVE



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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

## Request for Quotation

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ADDRESS CORRESPONDENCE TO ATTENTION OF

JO ANN ADKINS

304-558-8802 ALL STATE AGENCIES

ALL STATE AGENCIES
AND POLITICAL SUBDIVISIONS
VARIOUS LOCALES AS INDICATED
BY ORDER

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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

## Request for Quotation

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O ANN ADKINS

JO ANN ADKINS

ALL STATE AGENCIES
AND POLITICAL SUBDIVISIONS
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| , , , , , , , , , , , , , , , , , , , |  | SEERE         | VERSE SIDE FOR TE | RMS AND COND |                 |                     |
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| TITLE (/                              | FE   | N             |                   |              | ADDRESS CHANGE  | S TO BE NOTED ABOVE |

## SAFETY10 Specifications

#### <u>Purpose</u>

The West Virginia Division of Purchasing, "State", is soliciting quotations for a blanket, open-end statewide contract to provide safety supplies to all West Virginia State Agencies, and political sub-divisions. Attached is a list of the most common safety items that the State purchased in the previous year.

#### **Award**

- The lowest cost, most complete bid meeting specifications shall be awarded a contract. The discount from list shall remain the same during the entire contract period, including any renewals. The award shall be based on the entire catalog.
- 2. Vendor shall quote a percentage discount from the lowest price listed in the price list(s)/catalogs submitted. The state prefers a single percentage discount from the price list / categories, but will consider bids containing different percentage discounts for different brands, lists or categories of supplies. Vendors MAY submit alternate bids using a separate or additional catalog(s). All items in the discount category must have the exact same discount. (For example, if a Eye Wear product on the pricing page has a discount of 40%, EVERY Eye Wear product sold must have the 40 % discount.) Bids must plainly and clearly indicate the different classes of products with percentage discount for each. Bids that are not clearly identified, by easily identified classes, may be disqualified. Bids that have multiple discounts by category MUST list a discount for a miscellaneous category that would be applied to any product not identified by a category discount shown. For evaluation purposes, an estimate of quantity has been inserted to give the miscellaneous category a value in the bid evaluation. NOTE: The category discount must be for all items in that category. Bidders shall not offer greater discounts for items on the pricing pages than the category discount offered for that item.

Bidders should mark the items in the catalogs that appear on the pricing pages, to assist in the evaluation and verification of the bids. This is an excel document and will be available electronically after the mandatory pre-bid. Failure to indicate the minimum order quantity on the pricing sheets shall require the vendor to ship any quantity of that product ordered, regardless of size.

#### Additional Information

All pricing is firm for a period of one (1) year. If the manufacture should change or discontinue a model number, then the vendor shall provide an alternate model with the same performance and construction features at the original bid price.

If bidding "or equal" brand, samples and specification sheets should be received prior to bid date.

The item(s) as specified is (are) shown only as an example of the quality level and operational characteristics requested by the agency and not intended to mean the only acceptable brand. Vendors who are bidding alternates must so state and include pertinent literature and specifications. Failure to provide information for any alternates may be grounds for rejection of the bid.

If any proprietary, trade, brand, or manufacture's name or part number is used herein in describing the required equipment, it shall be understood to indicate the minimum standard of composition and quality required, and shall not be construed to exclude equipment that equals or exceeds the functional capability and quality of the named equipment.

The equipment bid herein shall be of standard manufacture and shall be new and shall be of the current production model.

Verification of product quality is the responsibility of the vendor. The State of West Virginia may require certified mail test data, certifications or samples for testing of material bid.

Vendor may request that the catalog be updated at renewal. Purchasing reserves the right to demand the net prices remain firm from original bid. If new catalog is accepted, certified spreadsheet reflecting any price changes shall be required comparing the original net price to the changed cost. If new Catalog is submitted for such renewal, such catalog must be the catalog published by vendor that contains the lowest prices quoted in any catalog published by vendor and one that is used by the general public. If the Purchasing Division extends the offer to renew, and feels there are significant price increases, Purchasing reserves the right to re-bid the contract. If new catalog is accepted and the vendor rearranges the catalog and item classification changes, the highest discount of the two (the old and the new) shall apply to all items.

Orders shall be delivered within five (5) working days after orders are received. Emergency orders shall be delivered within one (1) working day after orders are received. Spending units must be advised in writing if orders will be delayed for any reason. Vendor shall carry an adequate stock to insure such delivery service for the duration of the contract.

Nonconforming products and materials shall be returned to the vendor at no expense to the State of West Virginia at any time during the life of this contract.

All items stating a "must" or "shall" are mandatory requirements.

Failure to provide or meet any of these mandatory requirements shall be grounds to disqualify the entire quotation.

Bidders should sign and complete the contract coordinator information at the end of the pricing pages.

#### Vendor Responsibilities

- Successful vendor shall provide catalogs/price lists, etc. at no charge, upon request by any state agency or political subdivision. Additional price lists/ catalogs may be required from the vendor at any time. These shall be provided at no cost to the State.
- Contractor shall carry an adequate stock to insure such delivery service for the duration of the contract. Excessive out of stock and back orders will not be tolerated. Substitutions of products shall only be accepted if cleared by the agency prior to shipping of such substitution.
- 3. Each delivery shall be placed as requested in any one location at the delivery site. Dock deliveries are not acceptable unless so requested by the agency. All deliveries must be made during normal working hours for the delivery location. All orders (including back orders) shall not be invoiced until the actual item is delivered. Agencies shall have 30 days in which to return un-opened/un-used items at no charge. Normal returns may be done during a future delivery from the vendor. Agencies may request non-ordered items to be picked up within five days of delivery, even if there are no deliveries within this five-day time frame.
- 3. Successful vendor must be able to accept orders via phone, fax, internet, USPS.
- Credits must be handled quickly and efficiently, promptly replacing incorrect items and processing credits in a timely manner..

- 5. Internet Access Vendor must be able to provide internet ordering access. The successful bidder shall be responsible for training agency personnel in using their internet site for placing orders and coordinating the return pick ups. Successful vendor must be able to ensure the discounts shall be given through the internet site.
- 6. Vendor must send packing slip in each order.

#### Reports

Successful vendor shall provide quarterly reports and annual summaries showing the quantities, dollar value, agencies and political subdivisions which have used this contract. Additionally, the reports must show the method of order placement (internet, fax, etc.) both by the percentage and dollar amount. Successful vendor shall also be able to provide report showing the top 100 items purchased during the contract period. This report is mandatory and failure of the successful bidder to supply such reports may be grounds for cancellation of contract.

Send to: jo.a.adkins@wv.gov

#### SAFETY07 PRICING PAGE - RAINWEAR

| PRIC   | RICING SHEET - SAFETY10   |          |            |                      |          | Pa                    | Page 1 of 2 * Rainwear |           |             |
|--|---|----------|------------|----------------------|----------|-----------------------|------------------------|-----------|-------------|
| Line<br>Item   | Item  | Est. Qty | Size       | Disct fr<br>List (%) | Price Ea | Total                 | #/Case                 | Color Bid | Mfg         |
|  | Rainwear Polyester, PVC Coating Outside   | 55       | Small      |                      | 7.33     | 403.15                |                        | YEllow    | CONDOR      |
| Waterproof, resists oils and acids, detachable hood, storm fly front, lapped and | 110   | Medium   |            | 8.14                 | 895,40   |                       | 21                     | (1        |             |
|  | locked seams, color yellow, minimum<br>length 48", sizes S - XXXXL. Rainfair  | 165      | Large      |                      | 8.19     | 1,351,35              |                        | * * *     | - K         |
| 1  | #2100-8000 or equal.  | 605      | X-Large    |                      | 8.20     | 4,961                 |                        | ÷.        | 54          |
|  |   | 55       | XX-Large   |                      | 7.84     | 431,20                |                        | ٠٢        | 4           |
|  |   | 55       | XXX-Large  |                      | 8,21     | 451.55                |                        | ÷.        |             |
|  |   | 55       | XXXX-Large |                      | 8.45     | 464.75                |                        | Ŀ,        | ٠,          |
|  | Rainsuit, Three piece: Polyester, PVC<br>Coating outside  | 45       | Medium     |                      | 7.09     | 319.05                |                        | YELLOW    | CONDOR      |
|  | Outside, 100% waterproof, resist oils and acids, suit includes jacket - 29" in length   | 67       | Large      |                      | 7.09     | 475.03                |                        | - (       | **          |
|  | with ragian sleeve, detachable hood and coverall, srofm fly front, detachable hood,   | 225      | X-Large    |                      | 7.09     | i, 595 <sup>,25</sup> |                        | ۴۱        | er.         |
| 2  | lapped and locked seams, color yellow,  | 68       | XX-Large   |                      | 7.15     | 48620                 |                        | n         | ٠.          |
|  | rainfare #0000-8005 or equal  | 23       | XXX-Large  |                      | 7.15     | 164.45                |                        | n         | ы           |
|  |   | 22       | XXXX-Large |                      | 8.19     | 180.18                |                        | 61        | ٤(          |
| <u></u>  | Rainsuit, Three piece: Nylon, Rip-Stop<br>Material, PVC Coating Inside & out  | 15       | Small      |                      | 13.77    | 206.55                |                        | yellow    | CONDOR      |
|  | PVC coating inside and outside, 100% waterproof, resists oils and acids, suit   | 22       | Medium     |                      | 13.77    | 30294                 |                        |           | h- <b>4</b> |
|  | includes jacket 29" in length with ragian sleeve, detachable hood and coverall,   | 23       | Large      |                      | 13.77    | 31671                 |                        | °i        | и.          |
| 3  | storm fly front, lapped and locked seams,   | 67       | X-Large    |                      | 13.77    | 922.59                |                        | -,        | t į         |
|  | color yellow, minimum length 48", sizes S-XXXXL. Rainfair #0000-7020 or equal.  | 23       | XX-Large   |                      | 13-84    | 318-32                |                        | ٤,        | Ŗ           |
|  |   | 15       | XXX-Large  |                      | 13,90    | 208.50                |                        | Ħ         | 4           |
|  |   | 15       | XXXX-Large |                      | 8.19     | 12285                 |                        | 34        | ι¢          |
|  | Rain Jacket: 3 oz. Oxford Weave Nylon<br>Polyurethane coated inside   | 9        | Small      |                      | 15.74    | 141,66                |                        | Yellow    | Ce.002      |
|  | Polyurethane coated inside Polyurethane coated inside, flame resistant. Meets federal 191B, method 5903.0 fire retaradancy. Stitched & tape sealed seams, raglan sleeve, storm fly front, color yellow, sizes S - XXXXL. Rainfair #1100-8197. |          | Medium     |                      | 15.74    | 267.58                |                        | ٠,        | 2 (         |
|  |   | 18       | Large      |                      | 16.40    | 295.20                |                        | E .       | ٠,          |
| 4  |   | 96       | X-Large    |                      | 16.40    | 1,574.40              |                        | νı        | ÷į          |
|  |   | 17       | XX-Large   |                      | 16.40    | 278.80                |                        | *,        | i.          |
|  |   | 9        | XXX-Large  |                      | 16.40    | 147.60                |                        | در        | ٠٤          |
|  |   | 9        | XXXX-Large |                      | 15.83    | 142.47                |                        | n         | i i         |

#### SAFETY07 PRICING PAGE - RAINWEAR

| PRIC         | ING SHEET - SAFETY07   |          |            |                      |             |         | Pa      | ge 2 of 2 | * Rainwear     |
|--------------|--|----------|------------|----------------------|-------------|---------|---------|-----------|----------------|
| Line<br>Item | ltem   | Quantity | Size       | Disct fr<br>List (%) | Price Ea    | Total   | #/Case  | Color Bid | Mfg            |
|              | Rain pants: 3 oz Oxford weave nylon, polyurethane  | 5        | Small      |                      | 38.94       | 194,70  |         | Yellow    | CONDOR         |
|              | Coated inside, flame resistant. Meets federal 1918, method 5903.0 fire                   | 5        | Medium     |                      | 38.94       | 194,70  |         | 1,        | 41             |
|              | retardency. Stitched and tape sealed seams, snap fly, storm fly front, color             | 15       | Large      |                      | 38.95       | 584,25  | ····    | 1,        | 41             |
| 5            | yellow, sized S - XXXXL. Rainfair #1900-<br>8497 or equal.                               | 45       | X-Large    |                      | 38.95       | 1,75275 |         | ~         | 24             |
|              | ,  | 20       | XX-Large   |                      | 38.96       | 779.20  |         | ٤(        | 1,             |
|              |  | 5        | XXX-Large  |                      | 38.96       | 194.80  |         | ÷ı        | ł (            |
|              |  | 5        | XXXX-Large |                      | 38.45       | 194,75  |         | ય         | ١ (            |
|              | Rain Pants: Nylon  | 2        | Small      |                      | 22.93       | 45.86   |         | Yellow    | Condor         |
|              | Fully vulcanized, stitched and taped sealed seams, storm fly front, length 29", colors   | 3        | Medium     |                      | 22.93       | 68.79   |         | - 1       | ιι             |
|              | yellow and green. Sizes S-XXXXL.<br>Rainfair #1900-1403 or equal.                        | 8        | Large      |                      | 22.93       | 183.44  |         | ٠,        | ζ              |
| 8            |  | 22       | X-Large    |                      | 22.93       | 504,46  |         | ٠,        | E <sub>4</sub> |
|              |  | 10       | XX-Large   |                      | 22.93       | 2 29.30 |         | υ         | *(             |
|              |  | 3        | XXX-Large  |                      | 22.93       | 68.79   |         | e i       | н              |
|              |  | 2        | XXXX-Large |                      | 29.32       | 58.64   | <u></u> | bi        | u              |
|              | Rain Overall: Nylon, Neoprene outside coating  | 2        | Small      |                      | 27.99       | 55.98   |         | Yellow    | Conder         |
|              | Fully culcanized, stitched and taped sealed seams, storm fly front, length 29", solors y | 3        | Medium     |                      | 28,00       | 84.00   |         | Υı        | P-C            |
|              | ellow and green. Sizes S-XXXXL. Rainfair #1700-8152 or equal.                            | 8        | Large      |                      | 28,00       | 224.00  |         | ٠,        | • •            |
| 7            | •  | 22       | X-Large    |                      | <del></del> | 616.00  |         | ι,        | ŧ.             |
|              |  | 10       | XX-Large   |                      | 28.01       | 280.10  |         | л.        | ٠,             |
|              |  | 3        | XXX-Large  |                      | 28.01       | 84.03   |         | ٠,        | ٠.             |
|              |  | 2        | XXXX-Large |                      | 28.04       | 5608    |         |           | 42             |

# SAFETY07 PRICING PAGE - FOOTWEAR

| Pricing 5 | Pricing Sheet - SAFETY10   |                  |                      |                   |          |        | Page '    | Page 1 of 1 * Footwear |
|-----------|--|------------------|----------------------|-------------------|----------|--------|-----------|------------------------|
| Line Item | ltem   | Est.<br>Quantity | Disct fr<br>List (%) | Price per<br>Pair | Total    | #/Case | Color Bid | Wfg                    |
|           | Footwear   |                  |                      |                   |          |        |           |                        |
|           | Pullover Boot, Pullover Boot Sz. 6-16,<br>Rainfair #2400-9085 or Equal, Sizes 6 -<br>13  |                  |                      |                   |          |        |           | A. O. O. O.            |
| <b>©</b>  | Knit lining, cleated outsole, adjustable<br>top strap, height 17", color: yellow.<br>Rainfair #2400-9085 or equal.                                   | 50               |                      | 10.42             | 221.00   |        | yellow    | Verloa                 |
|           | Buckle Boot: Rubber, over-the-shoe,<br>Plain Toe Sz. 6 - 14, Rainfair #2400-<br>9011 or Equal, Sizes 6 - 14  |                  |                      | ,                 | 761-11   |        | 7         |                        |
| တ         | Knit lining, self draining gusset, cleated outsole, five buckles, height 14", Color. Black, Rainfair #2400-9011 or equal.                            | 25               |                      | 17.23             | 431.53   |        | N TCN     | roproses<br>vertoA     |
|           | Knee Boot: Hand piled rubber, Steel<br>Toe Sz. 6 - 13, Rainfair #2400-9043<br>or Equal, Sizes 6 - 13   |                  |                      |                   |          |        |           | <                      |
| 6         | Ansi Z41 PT 83 M 1-75 C75, Sponge insole, net lining, cleated outsoide, steel shank, Color: Black. Rainfair #2400-9043 or equal.                     | 30               |                      | 17.07             | \$12.18  |        | Black     | Appracal<br>Verbox     |
|           | Hip Boot: Pull-on, hand piled rubber, steel toe, Rainfair #24009091 or Equal, Sizes 6 - 13   |                  |                      | 5862              | 72000    |        |           | **                     |
| <b>=</b>  | Ansi Z41 PT 83 M 1-75 C75, Sponge insole, net lining, cleated outsolde, steel shank, Color: Black. Rainfair #2400-9091 or equal.                     | 175              |                      |                   | 6,415.5  |        | Black     | Homoed                 |
| 12        | Hip Boot: Pull-on, hand piled rubber, sponge insole Sz 6 - 13, Rainfair #2400-9089 or Equal, Sizes 6 - 13 insore, net mining, created outsore, steer | 25               |                      | 40.48             | 1,012.00 |        | Blask     | Asproach<br>No. Isn    |
|           | chank. Rainfair #2400-9089 or equal.   |                  |                      |                   |          |        |           | Noona                  |

SAFETY07 PRICING PAGE - EYEWEAR

| Unless c<br>edition o | Unless otherwise noted, all eyewear must meet Ansi Z87.1-1989 or latest edition of this standard.   | ear must         | meet Ansi Z87.1-  | 1989 or late       | st             |                      |                |                        | <b></b>           | Page 1 of 1 *Eyewear | Eyewear |
|-----------------------|---|------------------|---|--------------------|----------------|----------------------|----------------|------------------------|-------------------|----------------------|---------|
| Line Item             | ltem  | Est.<br>Quantify | MFG   | Model              | Frame<br>Color | Lense Tint Packaging | <u> </u>       | Disct fr F<br>List (%) | Price Per<br>Paîr | Total                | #/Case  |
|                       | Eyewear   | * Unless of      | * Unless otherwise noted, all eyewear must meet Ansi Z87.1-1989 or latest edition of this standard. | wear must me       | et Ansi 287.   | 1-1989 or latest ec  | lition of this | standard               |                   |                      |         |
| 6                     | ]   | 724              | Conwor  | 15447              | SIV            | Clear                |                |                        | 25.52             | 3,848,48             |         |
| 4.                    | Safety Glasses: Conventional Style Shields, wire reinforced temples, brow protector, scratch resistant polycarbonate lenses (clear, green, grey), 99.9% effective filter of UV Radiation. Packaged in individual polybag.   | 122              | Sperind   | Gun<br>GWEB3 metAl | aus metal      | Clear                |                |                        | 2.55              | 311.10               |         |
| 15                    | Safety Glasses: Wrap-around Style Shields, reinforced temples, scratch resistant polycarbonate lenses, 99.9% effective filter of UV Radiation. Packaged in individual poly bag. Crews #9800B or equal.                      | 456              | Crews   | Зиунб              | clear          | clear                |                |                        | 86                | 392,16               |         |
| 6                     | Protective Goggles Wrap-<br>around Clear Vinyl<br>Frame, indirect ventiation or<br>chemincal splash style,<br>acetate anto-fog coated lens,<br>elastic headband packaged in<br>individual poly-bag. Crews<br>#235 or equal. | £<br>5           | Sperian   | 6T362              | clear          | clear                |                |                        | 3,65              | 412:48               |         |
| 1,1                   | Protective Goggles: Wrap Around, Clear Virryl Frame, perforated style, acetate anto-fog coated lens, elastic headband, Packaged in individual poly-bag.   | 80               | Sperian   | 67362              | clear          | clear                |                |                        | 3.65              | 3 50.40              | 14      |

### SAFETY10 PRICING PAGE - PROTECTIVE CLOTHING

SPECIFICATIONS: Dupont Tyvek Coverall: Long torso length, full cut seat and leg opening, non-sparking zipper, skid resistant material for attached boots, serged seams.

Page 1 of 1 \*Protective Clothing

Minimum specifications for large size:

Torso length:

Center front seam

29"

Center back seam

38"

Zipper length

26"

Inseam length

29"

Protective coverall may be used for asbestos removal, general maintenance, dry particulate protection, light splash protection. Lakeland or equal. (Alternate garment materials will be considered with manufacturer's documentation.)

| Line          |  | Size       | Est.     | Disct fr<br>List (%) | Price Ea  | Total                          | #/Case | Color Bid | Mfg        |
|---------------|--|------------|----------|----------------------|-----------|--------------------------------|--------|-----------|------------|
| Item<br>Drofe | ltem<br>ective Clothing, Disp  |            | wuannity | LISE (76)            | : 1105 Ed | 1,000                          |        | white     |            |
| FIUE          |  | Small      | 12       |                      | 73.57-    | C5/PricE                       | 25/65  | DESCRI    | BUPONT     |
|               | Coverait: Zipper Fluit, Dianu  | Medium     | 13       |                      | 73.57     | 11                             | 41     | white     | Dupont     |
|               | Name: Lakeland 1412 or<br>Equal. Tyvek or Equal.   | Large      | 38       |                      | 73.61     | •,                             | t,     | ٠,        | 14         |
| 18            | NOTE: the weight of this   | X-Large    | 112      |                      | 73,62     | • •                            | 11     | ٠,        | <b>۴</b> ر |
|               | garmet is very important.<br>Consideration will be given   | XX-Large   | 50       |                      | 78.26     | ٠,                             | £ <    | •1        | 44         |
|               | for bidding lighter weight   | XXX-Large  | 13       |                      | 82.83     | *1                             | 1.4    | *1        | - در       |
|               | garment.   | XXXX-Large | 12       |                      | 89.43     | ٠,                             | it     | + 4       | ŧγ         |
|               | Coverall: Zipper Front Attached  | Small      | 13       |                      | 90.35     | {·                             | ix     | white     | Dupont     |
|               | Hood & Non Skid Boots Brand<br>Name: Lakeland #1414 or   | Medium     | 14       |                      | 95.20     | 21                             | g÷     | ٠į        | 1.         |
|               | Equal,   | Large      | 41       |                      | 90.32     | ٠,                             | (5     | ٠,        | èι         |
| 19            |  | X-Large    | 125      |                      | 90.57     | ٤,                             | 45     | ,,        | ¥į         |
|               |  | XX-Large   | 55       |                      | 95.79     | ŧ,                             | ε,     | *1        | ધ          |
|               |  | XXX-Large  | 14       |                      | 101.51    | ٠.                             | £4     | `,        |            |
|               |  | XXXX-Large | 13       |                      | 109.47    | F4                             | εį     | ٠١.       | :1         |
|               | Coverall: Zipper Front, Elastic  | Small      | 1        |                      | 83.0X     | ٠,                             | jį     | white     | Dupont     |
|               | Wrists and Ankles Brand Name<br>Lakeland 1417 or Equal   | Medium     | 1        |                      | 83,6X     | ٠,                             | ŧŧ     | -1        | 1          |
| •             |  | Large      | 2        |                      | 83.03     | ٠.                             | e i    | 14        | • •        |
| 20            |  | X-Large    | 6        |                      | 83.02     | Ŀį                             | +1     | ٣         | Ĉ.         |
|               |  | XX-Large   | 3        |                      | 88.06     | Ł,                             | e,t    | 3.1       | £į         |
|               |  | XXX-Large  | 1        |                      | 93.38     | *+                             | (1     | 1.1       | ٧,         |
|               |  | XXXX-Large | 1        |                      | 100.81    | ٤,                             | £ (    | şţ        | ٠t         |
|               | Coverall: Zipper Front, Attached Hood, Elastic Wrists and Ankles                                 | Small      | 1        |                      | 88.96     | ٤,                             | Ĺſ     | white     | Dogost     |
|               |  | Medium     | 1        |                      | ୫୫.୩      | eş                             | į t    | **        | * t        |
|               | Equal  | Large      | 2        |                      | 89.04     | ŧχ                             | 61     | ٠,        | ``         |
| 21            |  | X-Large    | 6        |                      | 89.07     | 5.4                            | t i    | · '.      | ٧١         |
|               |  | XX-Large   | 3        |                      | 94.23     | t /                            | 1 (    | **        | r.         |
|               |  | XXX-Large  | 1        |                      | 100.54    | iŧ                             | 11     | "         | <u>ن</u>   |
|               |  | XXXX-Large | 1        |                      | 107.95    | 찬                              | 11 .   | ٠١        | ٤٠         |
|               | Wrap-around Safety Chaps,<br>Stihl #0000-886-3204 or Equal.                                      | 34"        | 50       |                      | 55.64     | 2,782°°<br>2,868°°<br>2,941.°° |        | o Range   | CONDOR     |
| 55            | Constructed of six layers of cut<br>retardant material such as<br>Dupont Engtex to protect lower | 38"        | 50       |                      | 57.36     | 2,868,00                       |        | e (       | "          |
|               | legs and reduce the risk of injury<br>due to moving saw chains<br>STIHL #888-886-3204 or equal.  | 42"        | 50       |                      | 58.82     | 2.941.80                       |        | N         | 11         |

# SAFETY10 PRICING PAGES - EAR PROTECTION

| * Unless otherwis   | * Unless otherwise noted, all ear protecti<br>of this standard. | protecti    | ion mus     | st meet A         | nsi S3.   | on must meet Ansi S3.19 or latest edition | tedition        |                       | E           | 1             | Page 1 of 1 *Ear Protection | rotection |
|---|---|-------------|-------------|-------------------|-----------|---|-----------------|-----------------------|-------------|---------------|-----------------------------|-----------|
| ltem  |   | Est.<br>Oty | List<br>(%) | Price<br>Per Pair | Total     | Count Per<br>Carton                       | Carton<br>Price | # Cartons<br>Per Case | Per<br>Case | Case<br>Price | Wfg                         | Wodel     |
| Vinyl Foam Earplugs - Cylinder<br>Shape<br>Ear canal, min. NRR:29 -<br>Individually bagged earplugs in<br>dispenser box, approx. 2,000<br>pair per case.                            | ylinder<br>lugs in<br>1,000                                     | 50          |             | À                 | 1         | 0001/                                     | 70.44           |                       | ١           | 1             | EAR                         | 312-      |
| Vinyl Foam Earplugs - Cylinder Shape Ear canal, minimum NRR:29 - bulk pak, not individually bagged earplugs in dispenser box. Approximately 2,000 pair per case.                    | ylinder<br>R:29 -<br>enser<br>no pair                           | 5           |             | ļ                 | 1         | 000'/                                     | 60.00           | Ì                     | 1           | ļ             | EAR                         | 391-      |
| Vinyl Foam Earplugs - Bell Shaped, smaller size Conforms to ear canal, minimum NRR:29 - bulk pak, individually bagged earplugs in dispenser box, approximately 2,000 pair per case. | ell<br>pak,<br>lugs in<br>lately                                | 40          |             |                   | 1         | 200                                       | 13,25           | \                     | \           | •             | Sperian                     | 1-77      |
| Ear Muffs - Economy grade, plastic construction, foamed filled cushions, Adj. Foam-filled cushions, adjustable headband, minimover-the-head NRR:22. Packaged individually in box.   | grade,<br>pamed<br>minimum<br>'2.                               | ဟ           |             | 1.8'h             | 22.55     | оћ  | 180,40          | Ì                     |             |               | Conbor                      | 24465     |
| Ear Muffs - wrap-around style, plastic const., foam filled Foam-filled cushions, adjustable metal headband, minimum over-the-head NRR:22. Packaged individually in box.             | style,<br>I<br>and,<br>vidually                                 | £0          |             | ho'b              | 904 46.20 | 1   | \               | l                     |             |               | EAR                         | 330-      |
| Ear Muffs - Maximum Protection, Adj. Headband includes crown strap for use when wearing under the chin or behind the head minimum NRR-25. Packaged inidividually in box.            | n<br>crown strap<br>g under<br>_the_head<br>Packaged            | 50          |             | 50 hdo 08'b       | 500 h     | l   | ł               | (                     | \           | 1             | Sterien                     | -0101     |

SAFETY10 PRICING PAGE - RESPIRATORS

| Pricing 5 | Pricing Sheet - SAFETY07  | Andreas de la composition della composition dell |                      |          |       |            |               | Page 1 of 1 *Respirators | espirators |
|-----------|---|--|----------------------|----------|-------|------------|---------------|--------------------------|------------|
| Line Item | Item  | Est.   | Disct fr<br>List (%) | Príce Ea | Total | Case Price | # Per<br>Case | Wfg                      | Wodel      |
|           | Respirators   |  |                      |          |       |            |               |                          |            |
|           | Respirator, Dust/Mist,<br>Disposable: Two Membranes   |  |                      |          |       |            |               |                          |            |
| 78        | Two membranes filled with filtering fiber, stiff outer membrane, soff inner membrane, adjustable metal nose plece with foam seal, Two heavy duty head | 125  |                      | 1        | ļ     | 801        | 02            | × ×                      | 82.0       |
|           | straps, Níosh approved TC-21C-<br>351 or latest standard.   |  |                      |          |       |            |               |                          |            |
| 59        | Respirator, nuisance dust mask<br>Single woven membrane,<br>adjustable metal nose piece,<br>single elastic head strap. Not<br>Niosh approved.         | 10   |                      |          |       | 3.51       | 50            | Condor                   | 2KFY4      |

SAFETY10 PRICING PAGE - FIRE EXTINGUISHERS

| SPECIFIC steel she For Fire is made charge, I | SPECIFICATIONS: Fire extinguishers, dry chemical, general purpose, stored pressure, steel shell with corrosion resistant finish, aluminum valves, easy to read guages. NOTE: For Fire Extinguishers only, vendor may include a hazardous material charge when delivery is made by ups or smaller carrier. An original invoice from the carrier, clearly showing the charge, must be attached to the vendor's invoice for payment. | uishers, c<br>tant finis<br>ndor may<br>ier. An o<br>e vendor | Iry chem<br>h, alumi<br>/ include<br>riginal ir | iical, genei<br>num valve<br>a hazardo<br>ivoice fron<br>e for paym | ral purposes, easy to rous materiann the carrielent. | emical, general purpose, stored pressure, minum valves, easy to read guages. NOTE: ude a hazardous material charge when delivel invoice from the carrier, clearly showing the oice for payment. | ssure, . NOTE: len delivery | Page 1 of 1 *_ | Page 1 of 1 * Fire Extinguishers |
|---|---|---|---|---|--|---|-----------------------------|----------------|----------------------------------|
| Line Item                                     | tennesserien er en  | Est.<br>Quantity  | Disct fr<br>List (%)                            | Price Ea  | Total  | Case Price  | # Per Case                  | Mrg            | Wodel                            |
|   | Fire Extinguishers  |   |   |   |  |   |                             |                |                                  |
| 30  | Fire Extinguisher 2 1/2 lb.<br>W/Vehicle Bracket, Rated<br>1/A-10B:C  | 50  |   | 33.13   | 33.13 1,656,50                                       | ſ   |                             | Buckeye        | 13315                            |
| 31  | Fire Extinguisher, 5 lb.<br>W/Vehicle Bracket. Rated<br>4A-60B:C  | 12  | ·   | ት <b>୮</b> 'ነ <i>ት</i>  | 500.88   |   | •                           | 11             | 25614                            |
| 32  | Fire Extinguisher, 10 lb.<br>W/Wall Hook, Rated 4A-<br>60B:C  | 40  |   | ×3,°0   | 53,00 2,120  |   |                             | Fast Aleat     | FE 4A608                         |
| 33  | Fire Extinguishers 2 1/2 lb.<br>W/Vehicle Bracket, Rated<br>10B:C   | ប   |   | 18.29   | 5h'1b  |   |                             | Buckeye        | 51481                            |

## SAFETY10 PRICING PAGE - GLOVES

| Pricing   | Pricing Sheet . SAFETY07                                     |        |                  |                      |                    |          |               |            | Pagi         | Page 1 of 2 * Gloves |
|-----------|--|--------|------------------|----------------------|--------------------|----------|---------------|------------|--------------|----------------------|
| Line Item | Item   | Size   | Est.<br>Qty / Dz | Disct fr<br>List (%) | Price Per<br>Dozen | Total    | Case<br>Price | # Per Case | Mfg          | Model/Style          |
|           | O  |        |                  |                      |                    |          |               |            |              |                      |
|           | Glove: Memphis, #1200S or                                    | Small  | 13               |                      | 13.32              | 173,16   | 13.32         | 12         | Condor       | 1821                 |
|           | pattern, full leather palm, index                            | Medium | 13               |                      | 28,20              | 366.00   | 28,20         | 1,7        | -            | 10733                |
| 8         | finger and thumb, fingertips<br>and knuckle strap, remainder | Large  | 50               |                      | 01:1)              | 270.00   | 11.40         | 12         | 1 )          | 32653                |
|           | canvas. With 2 1/2" starched                                 | XLarge | 90               |                      | 14.04              | 702,00   | J-6'41        | 12         | > 1          | 54537                |
|           | Glass Momphie #12000 or                                      | Small  | 8.               |                      | 14.04              | 71.64    | /4.04         | 77         | )) ;         | 54538                |
|           | Equal, Same specs as Item 34                                 | Medium | 43               |                      | ,                  |          |               |            | N/A          |                      |
| 32        | with the following exception. Comes with 2 1/2" Denim cuff   | Large  | ,                |                      | 8951               | 136.80   | 89.81         | 12         | CONDOC       | 57H03                |
|           | and back.  | XLarge | 40               |                      | 17.04              | 170,40   | to L1         | 12         |              | 2 MDC1               |
|           | Clause Mammilia #1430 or                                     | Small  |                  |                      |                    |          |               |            | √]^N         |                      |
|           | Equal. Same specs as Item 34                                 | Ž      | <u></u>          |                      | 28.00              | 00'82    | 28.60         | 1.2        | Wells Lamont | Y2008M-              |
| 89        | with the following exception.  Comes with 2 1/2" Leather     | Large  | +                |                      | 82,58              | 82,28    | 82.58         | 12         | 7            | V 2006-45            |
|           | cuff, Large size.  | XLarge |                  |                      | 36.78              | 36.76    | 56.76         | 1/2        | 1 3          | 12008XL-LS           |
|           | Glove: Memohis #1700 or                                      | Small  | 4                |                      | 36.60              | 04.941   | 36.60         | 77         | Memblis      | 17005                |
| į         | Equal, Full feature Gunn cut                                 | Medium | అ                |                      | 36.60              | 219,60   | 36,60         | 12         | ) }          | 1700M                |
| <u>~</u>  | leather palm sewn with heavy                                 | Large  | 16               |                      | 36.60              | 585.60   | 36.60         | 7          | 1,1          | 1700L                |
| ···       | tread, 2 3/4" safety cuff.                                   | XLarge | 16               |                      | 39.84              | 44,750   | 39.84         | 7)         | >            | 1700/1               |
|           |  | Small  | 58               |                      | みてつ                | 361.92   | £7'9          | 12         | B-00R        | 24451                |
| ć         | Glove Memphis #7100 or Equal. Economy brown jersey,          | Ž      | 88               |                      |                    |          |               |            | ₩/W          |                      |
| 89        | clute pattern, knit wrist. 9 oz.,                            |        |                  |                      | 6,24               | 1,272.96 | 42.9          | 7          | Conbox       | 54×05                |
|           |  | XLarge | 233              |                      |                    |          |               |            | N/4          |                      |

## SAFETY10 PRICING PAGE - GLOVES

| Pricing (                             | Pricing Sheet - SAFETY07   |        |         |           |           | And the second s |       |            | Pa      | Page 2 of 2 *Gloves |
|---------------------------------------|--|--------|---------|-----------|-----------|--|-------|------------|---------|---------------------|
| 2                                     | 7.5  |        | 2       | Disct fr  | Price Per | Tr. c. f. m. l   | Case  | 4 C 1 C 1  | #166    | 1000                |
| rine litem                            | Gloves (conf'd)  |        | 70 / DZ | LIST (70) | Dozen     | lotai  | Frice | # Fer Case | BIM BIM | Wodel               |
|                                       |  | Small  | . 2     |           | (6.20     | 32.40  | 16,20 | 7)         | Convor  | 24453               |
| ć                                     | Glove Memphis #7100C or Equal.<br>Economy Glove, brown jersey,   | Medium | 3       |           |           |  |       |            | WIN     |                     |
| 3                                     | clute pattern, knit wrist. 10 oz. minimum fabric weight.   | Large  | 10      |           | (6.20     | 162.00   | 16.20 | 12         | COMMOR  | コイイグイ               |
|                                       |  | XLarge | 10      |           |           |  |       |            | NIA     |                     |
|                                       | Glove Memohis #8200 or Equal.  | Small  | 10      |           | 5.88      | 58.80  | 8815  | 7.7        | Condor  | 244H)               |
| , , , , , , , , , , , , , , , , , , , | All cotton carvas, clute pattern,  | Medium | 10      |           |           |  |       |            | Alm.    |                     |
| P<br>r                                | of sizes, 12 oz., minimum fabric   | Large  | 40      |           | 5.88      | 238,20   | 88.5  | 7/         | Confor  | SAXBS               |
|                                       | weignt.  | XLarge | 40      |           |           |  |       |            | 4/2     |                     |
|                                       | Glove Memohis #8300 or Equal.  | 7      | 2       |           | 88.8      | 11.76  | 5.88  | 7.1        | Convos  | 14446               |
| ×                                     | All cotton canvas, clute patternm  | 8      | 3       |           |           |  |       |            | セル      |                     |
| <del></del>                           | of sizes, 12 oz. minimum fabric  | 6      | 10      |           | 5.88      | 58.80  | 5.88  | 12         | Confur  | SAXBS               |
|                                       | weignt.  | 10     | 10      |           |           |  |       |            | WH      |                     |
|                                       | Glove Memohis #8526C or Equal.   | 7      | 20      |           |           |  |       |            | WW      |                     |
| 72                                    | All gold fleace, full chore style,   | 8      | 20      |           |           |  |       |            | ~/A     |                     |
| ř                                     | large, 26 oz., minimum fabric  | 6      | 80      |           | oo'ht     | 00'07 61   | 74.00 | 12         | Condas  | TIWNH               |
|                                       | weignt.  | 10     | 80      |           |           |  |       |            | 411     |                     |
|                                       |  | 7      | Ţ       | ·         | hoilh     | たいけ  | 41.64 | 12         | Ansell  | 8-352-7             |
| 4                                     | Glove Memphis #5430 or Equal.  | 8      | 7       |           | 41.04     | 82.08  | たのした  | 12         | ) /     | 8-352-8             |
| }<br>                                 | 12" length, rolled cuff.   | 6      | 4       |           | Hi.oy     | 164.16   | to It | 12         | ) ]     | 8-352-9             |
|                                       |  | 10     | ಚು      |           | 41.04     | 205.20   | 41.04 | 12         | , ,     | 8-352-10            |
|                                       |  | 7      | 4       |           | 11.88     | 25.64  | 88'11 | (7         | Bes T   | CHM5-07             |
| 74                                    | Giove, Memphils Giove #5430 or Equal. Neoprene/Natural Latex   | 8      | ល       |           | 11.88     | 59.40  | 11.88 | 77         | ) }     | CHMM-08             |
| •                                     | Blend, .022", flock lined, 12"<br>length, scalloped cuff.  | 6      | 17      |           | 88.11     |  | 11.88 | 7)         | 11      | CHM1-09             |
|                                       | The state of the s | 10     | 18      |           | ٥٥،٢)     | 3 16.00  | 12.00 | 7)         | ) (     | CH MXL-18           |
|                                       |  |        |         |           |           |  |       |            |         | ס                   |

SAFETY10
PRICING PAGE - SAFETY ILLUMINATORS

ICC regulations, Bureau of Explosive Specifications and approved by the underwriters lab. \* Red Emergency Flares: Visible in fog, rain or snow, self contained striker, complies with These items may be used by the Department of Highways and the Department of Public Safety.

| THE RESIDENCE OF |  |                  |                      |  |       | in the second in the second se |               |                      | Page 1 of 1 'Illuminators | ninators         |
|------------------|--|------------------|----------------------|--|-------|--|---------------|----------------------|---------------------------|------------------|
| Line Item        | item   | Est.<br>Quantity | Disct fr<br>List (%) | Price Each   | Total | Price Per<br>Case  | # Per<br>Case | Mfg                  | Model                     | Min<br>Order Qty |
|                  | Safety Illuminators                                |                  |                      |  |       |  |               |                      |                           |                  |
| 45               | Flares, Emergency 30 min<br>Spikeless              | 275              |                      | ١  | 1     | LE'45  | 36            | SY,37 36 Cortina     | 95-07-31 36               | 36               |
| 46               | Flares, Emergency 30 min<br>W/Spike                | 20               |                      | Ì  |       | 05:50  | 36            | 65.50 36 Cotina      | 98 08-20-36               | 36               |
| 47               | Cyalume Light Sticks, 12 hr Green                  | 20               | l                    | TO TO THE STATE OF |       | 96.  | 0             | Cytlume<br>Techin    | 1010080-6                 | 0)               |
| 48               | Cyalume Light Sticks, 30 min High<br>Intensity Red | 10               | l                    | to ak  |       | 12.96  | 0             | a y x lowe<br>Techno | 0) 10222076-9             | 0)               |
| 49               | Cyalume Light Sticks, 30 Min High Intensity Yellow | 10               | Ì                    | Mary M   |       | 10.77  | 0 1           | 10 CYXIJME<br>TECHN  | 9-27052201 10             | 01               |

## SAFETY10 PRICING PAGE - SAFETY CAPS

| High der<br>metal pa<br>size 6 1/ | High density Polyethylene, slotted for accessories, includes ratchet suspension with no metal parts, headband, neck strap, sweatband and adjustable crown straps, standard size 6 1/2" to 8", meets Ansi Z89.1. Colors: White and Yellow. Bullard #RT5100 or equal. | sories, in<br>d and a<br>fhite and | ncludes<br>djustab<br>1 Yellov | ratchet:<br>le crown<br>v. Bullar | es, includes ratchet suspension with<br>nd adjustable crown straps, standard<br>e and Yellow. Bullard #RT5100 or equ | n with no<br>indard<br>or equal.   |                                   |              | Page 1 of 1 *Safety Caps | fety Caps        |
|-----------------------------------|---|------------------------------------|--------------------------------|-----------------------------------|--|--|-----------------------------------|--------------|--------------------------|------------------|
| Line Item                         | tem   | Disct fr<br>Est. Qty List (%)      | Disct fr<br>List (%)           | Price<br>Each                     | Total  | Case Price   | # Per<br>Case                     | Mfg          | Model                    | Min Order<br>Qty |
|                                   | Safety Caps   |                                    |                                |                                   |  |  |                                   |              |                          |                  |
| 99                                | Safety Caps - High Density Polyethylene,<br>Slotted for accessories W/ Ratchet<br>Suspension, Bullard #RT5100 or Equal  | 400                                | ,                              | 5.81                              | 5.81 2,324   | A STATE OF THE STA | erri Atoma (Atoma componente perm | MSA          | 475358                   | -                |
| <u>.</u>                          | Safety Caps - High Density Polyethylene,<br>Slotted for accessories W/ Standard<br>Suspension, Bullard #5100 or Equal   | 10                                 | Ì                              | 3,51                              | 3,51 35,10   |  | 1                                 | MSA          | 463942                   |                  |
| 52                                | Cold Weather Cap Liner  | 006                                |                                | 84.1                              | 1.48 1,332"  | ١  | ì                                 | CONDOR 3BB60 | 38860                    |                  |
| 53                                | Sweatband: Cellulose, Kappler #155 or<br>Equal  | 9                                  | į.                             | ,                                 | )  | 22.00  | 00)                               | CONDOR       | 2AF07                    | 00/              |
| 54                                | Safety Cap with Nylon Full Face Shield  | ,<br>LO                            | 1                              | 59.2                              | 2.69 13.45   | l  | ١                                 | MSA          | MSA 10109107             |                  |

# SAFETY10 PRICING PAGE - MISCELLANEOUS

| ricing    | Tucing oneer - oarming |              |   |              |           |       |       |       |     |
|-----------|------------------------|--------------|---|--------------|-----------|-------|-------|-------|-----|
|           |                        |              | Est.  | Disct fr     | Price Per |       | Case  | # Per |     |
| Line Item | item                   | Size         | Qty / Dz   List (%)                           | List (%)     | Dozen     | Totai | Price | Case  | Mfg |
|           |                        |              |   |              |           |       |       |       |     |
| 55        | Miscellaneous          | All other ca | All other catalog items . Discount from list. | Discount fro | m list.   |       |       |       | %   |

Model/Style

-/. 01

| % 10 %   | 1,0) %   | ~/.0/ % | 7.01 %              | ~/, O/ %       | 71.01 %     | 1.01 %             | ./.0/ % | 1,0/ %              | 7.01 %      | 1.01 %        |
|----------|----------|---------|---------------------|----------------|-------------|--------------------|---------|---------------------|-------------|---------------|
| RAINWEAR | FOOTWEAR | EYEWEAR | PROTECTIVE CLOTHING | EAR PROTECTION | RESPIRATORS | FIRE EXTINGUISHERS | GLOVES  | SAFETY ILLUMINATORS | SAFETY CAPS | MISCELLANEOUS |

| VENDC                           | VENDOR INFORMATION                            |
|---------------------------------|---|
| Contract Coordinator:           | Authorized Signature:                         |
| Phone Number:<br>1.304.746.4264 | Date: (6-15-2010                              |
| Fax Number:<br>1.304.744,2159   | Email Address: TAMMY. Pavley @ grainger . Com |

| RFQ No. |  |
|---------|--|
|         |  |

### STATE OF WEST VIRGINIA Purchasing Division

#### **PURCHASING AFFIDAVIT**

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

#### **DEFINITIONS:**

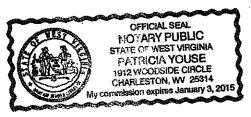
"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

**EXCEPTION:** The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the ventior affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

| AAIIMEGO INE LOFFÓANIGO OIGIÁNIONE                                       |                                |
|--|--------------------------------|
| Vendor's Name: GYALNGER  |                                |
| Authorized Signature:  | okz                            |
| State of West Virginia   |                                |
| County of Kanawha to-wit:  |                                |
| Taken, subscribed, and sworn to before me this $\underline{\mathcal{I}}$ | day of <u>Jan</u> , 2010.      |
| My Commission expires <u>Jan 3</u>                                       | 2015.                          |
| AFFIX SEAL HERE  | NOTARY PUBLIC HATILIA a - Muse |



INTERPORT THE PART AND MARKET THE

Rev. 09/08

#### State of West Virginia

#### VENDOR PREFERENCE CERTIFICATE

Certification and application\* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

| 1.                          | Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) |  |  |  |
|-----------------------------|---|--|--|--|
| <sup>2.</sup> ×             | years immediately preceding the date of this certification; or,  Application is made for 2.5% resident vendor preference for the reason checked:  Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,  |  |  |  |
| 3.                          | Application is made for 2.5% resident vendor preference for the reason checked:  Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,   |  |  |  |
| 4.                          | Application is made for 5% resident vendor preference for the reason checked:  Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,   |  |  |  |
| 5.                          | Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,  |  |  |  |
| 6.                          | Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.   |  |  |  |
| require<br>agains<br>or ded | understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the iments for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty to such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency ucted from any unpaid balance on the contract or purchase order.  |  |  |  |
| authori<br>the red<br>deems | mission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and zes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid uired business taxes, provided that such information does not contain the amounts of taxes paid nor any other information doy the Tax Commissioner to be confidential.  |  |  |  |
|                             | penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true curate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate es during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.  |  |  |  |
|                             | GrainGER Signed: Just Frech   |  |  |  |
| Date:                       | es during the term of the contract, Bittlet will hotily the tribusing Juyli Finch  GrainGER Signed: Juyli Finch  6-15-2010 Title: Government 9ccount Manager  |  |  |  |
|                             | any combination of preference consideration(s) indicated above, which you are entitled to receive.  |  |  |  |