

verizonbusiness

**A PROPOSAL TO
STATE OF WEST VIRGINIA**

For

**Pinecrest Hospital
Security Camera System**

February 2, 2010



PRESENTED BY:

**Sandra K. Hawkins
Senior Corporate Account Manager
304-344-6700
304-807-0207
sandra.k.hawkins@verizonbusiness.com**



Sandra K. Hawkins
Senior Client Account Manager
1500 MacCorkle Avenue, SE
Charleston WV 25314

February 2, 2010

State of West Virginia
Ms. Krista Ferrell
Department of Administration
Purchasing Division
Building 15
2019 Washington Street, East
Charleston, WV 25305-0130

RFQ #: PSH10033

Dear Krista:

Verizon Business is pleased to submit its proposal to provide all labor, materials, equipment and other incidentals related to the installation of a new Security Camera System at Pinecrest Withrow Hospital.

Verizon's financial stability and longevity provides the State of West Virginia a long-term partner for providing network services. Verizon is the number one Telecommunications Company provider in North America with assets of \$170 billion and revenues of \$60 billion annually. Verizon is ranked overall number 17 on the list of US Fortune 500 companies. On April 8, 2004, Verizon was added as one of the 30 companies that comprise the DOW Jones Industrial Average. Verizon's core competencies include its robust nationwide network, outstanding customer service, and over 125 years of expertise in delivering voice and data networks in West Virginia. Since 2004, Verizon has consistently been a top performer in customer satisfaction in the telecommunications industry segment by the J.D. Power and Associates "Major Provider Business Telecommunications Services Study SM".

Verizon Business will provide outstanding service quality, product flexibility, and a local dedicated Account Team

As one of West Virginia's largest employers, taxpayers, philanthropic providers, and contributors to statewide economic development, Verizon Communications Inc. is a good steward in the State of West Virginia. Verizon made millions of dollars of infrastructure investment in the state, and employs over 2,145 people statewide, with an annual payroll of \$143.3 Million. Verizon

- Pays more than \$45.4 Million annually to 3,171 Retirees living in the state.
- Pays approximately \$53.2 Million annually in health care and costs for employees and retirees
- Paid 2,725 Vendors or Suppliers in the state in 2006
- Made \$577,885 in Charitable and Civic Contributions statewide during 2006.
- Paid more than \$27.4 Million in West Virginia taxes in 2006.
- Invested \$86.3 Million in plant and equipment statewide in 2006



Verizon Business commits to provide the services as described in this RFQ. I also give my personal commitment of service to the State of West Virginia. I look forward to continuing our business relationship and building an even stronger partnership with the State

Sincerely,

A handwritten signature in cursive script that reads "Sandra K. Hawkins".

Sandra K. Hawkins
Senior Client Account Manager
Authorized Contact
(304) 344-6700
sandra.k.hawkins@verizonbusiness.com

Verizon Business Network Services, Inc. on behalf of Verizon Select Services Inc. ("Verizon") offers this Request for Quotation (RFQ) response in accordance with the terms and conditions therein. In addition and in compliance with the WV Purchasing Division's Policies and Procedures Handbook, Section 7.2.7, Verizon also submits additional terms and conditions reflected in Verizon's standard System Agreement, which is incorporated into Verizon's response. In addition, software provided is licensed to Customer under the license provided by the software publisher or by the equipment manufacturer with which the software is provided. Customer shall, if required, execute a separate software license agreement in a form satisfactory to the software publisher or equipment manufacturer.



Health and Human Resources
Pinecrest Hospital
105 South Eisenhower Drive
Beckley, WV 25801
Attn: Krista Ferrell, Purchasing

February 2, 2010

Re: DHHR Pinecrest Hospital Security Camera System RFQ PSH10033

Scope of Work:

Verizon Business is pleased to offer the State of WV the pricing for cabling as listed the Security Camera System Installation, RFQ PSH10033, serving the Health and Human Resources – Pinecrest Hospital. Verizon will provide the equipment, cabling and installation material, labor, system integration and user training for the system as listed.

Pricing is based on prevailing wage rates for Raleigh County, WV. The cable is priced as Plenum Rated supported within the ceiling cavity on J-hooks per ANSI/TIA/EIA 569 Standard and the installation of surface conduit and/or mold as needed in areas which the cabling will be exposed.

Verizon will provide all conduit and pathway as required to provide connectivity to a total of 60 cameras (50 indoor, 10 outdoor) as designated on the provided drawings. The cabling will be terminated on the appropriate camera and routed to the appropriate equipment closet where it will be properly terminated and tested. The associated electronics and hardware will be installed in the appropriate location. All outdoor cameras will only be installed to a wall surface of the building. Verizon will not install cabling or camera into or thru the roof of the building as this can void any warranty on the roof. In addition to installation this proposal provides for turn-up and IT integration with the existing DHHR network. It also includes user training. The training will be conducted by two trainers in up to four (4) sessions (as needed) and include hard-copy training materials for up to twenty (20) trainees, across one day. Training facilities are to be provided by the client.

Sandy Hawkins, CAM

Lance Host, RCDD/OSP, SE



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 PSH10033

PAGE
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ADDRESS CORRESPONDENCE TO ATTENTION OF
 KRISTA FERRELL
 304-559-2596

*611101629 304-344-6700

VENDOR

Verizon Select Services Inc
 1500 MacCorkle Avenue, SE
 Charleston, WV 25314

SHIP TO

HEALTH AND HUMAN RESOURCES
 PINECREST HOSPITAL
 105 SOUTH EISENHOWER DRIVE
 BECKLEY, WV
 25801 304-256-6614

DATE PRINTED 01/26/2010	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
BID OPENING DATE: 02/02/2010				
BID OPENING TIME 01:30PM				

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 1						
THIS ADDENDUM IS ISSUED TO:						
1.) PROVIDE A COPY OF THE MANDATORY PRE-BID ATTENDEE LIST AND						
2.) PROVIDE ANSWERS TO ALL TECHNICAL QUESTIONS SUBMITTED IN ACCORDANCE WITH THE PROVISIONS OF THE REQUEST FOR QUOTATION (RFQ)						
BID OPENING DATE REMAINS: 02/02/2010						
BID OPENING TIME REMAINS: 1:30 PM						
***** END ADDENDUM NO. 1 *****						
0001	5	EA		936-73		
DIGITAL VIDEO RECORDERS PER SPECIFICATIONS						
0002	8	EA		936-73		
UNINTERRUPTIBLE POWER SUPPLY						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE Marsha K. Harrell TELEPHONE 3043446700 DATE 1/28/2010
 FEIN 16-1337624 ADDRESS CHANGES TO BE NOTED ABOVE

PENDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**request for
 Quotation**

RFQ NUMBER	NO 7731	P 2
PSH10033		PAGE 2

ADDRESS CORRESPONDENCE TO ATTENTION OF:
KRISTA FERRELL
304-558-2596

*611101629 304-344-6700

PURCHASING

Verizon Select Services Inc.
 1500 MacCorkle Avenue, SE
 Charleston, WV 25314

SHIP TO

HEALTH AND HUMAN RESOURCES
 PINECREST HOSPITAL
 105 SOUTH EISENHOWER DRIVE
 BECKLEY, WV
 25801 304-256-6614

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LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0003	5	EA		936-73		
				16 CHANNEL POWER SUPPLY		
0004	53	EA		936-73		
				SONY SSCCD77 OR EQUAL, VANDAL PROOF DOME COLOR CAMERA		
0005	10	EA		936-73		
				OUTDOOR CAMERA WITH 5-50 MM VARIFOCAL LENS		
0006	10	EA		936-73		
				WEATHER PROOF HOUSING FOR OUTDOOR CAMERAS		
0007	1	JB		936-73		
				MOUNTING BRACKETS, CABLE AND CABLE TERMINATIONS		

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Marsha K Harrell</i>	TELEPHONE 3043446700	DATE 1/28/2010
FEIN 16-1337624	ADDRESS CHANGES TO BE NOTED ABOVE	

Marsha K Harrell
 Senior Consultant
 Pricing/Contract Management

BRING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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PSH10033		PAGE 3
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*611101629 304-344-6700

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LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0008	1	JB		936-73		
REQUIRED SOFTWARE FOR SECURITY SYSTEM						
0009	1	JB		936-73		
LABOR COSTS						
0010	1	LS		936-73		
ALL OTHER COSTS (PLEASE SPECIFY)						
***** THIS IS THE END OF RFQ PSH10033 ***** TOTAL:						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
Marsha K. Harrell	304 344 6700	1/28/2010
FEIN	ADDRESS CHANGES TO BE NOTED ABOVE	
16-1337624		

IN ORDER TO BID ON THIS RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

157110029
Page 1 of 2
Date: 1/20/10

SIGN IN SHEET

PLEASE PRINT

Request for Proposal No.

* PLEASE BE SURE TO PRINT LEGIBLY - IF POSSIBLE, LEAVE A BUSINESS CARD-

TELEPHONE & FAX NUMBERS

MAILING ADDRESS

FIRM & REPRESENTATIVE NAME

Company: <u>Electron Specialty</u>	<u>1385 Park Ave</u>	PHONE <u>304 284 2229</u>
Rep: <u>Kevin Mercer</u>	<u>Charles, WV 25004</u>	TOLL FREE
Email Address: <u>Kevin@ElectronSpecialty.com</u>		FAX <u>304 284 6227</u>
Company: <u>NewTech Systems</u>		PHONE <u>(304) 766-0000</u>
Rep: <u>Jason Fox</u>		TOLL FREE
Email Address: <u>jfox@newtechwv.com</u>		FAX
Company:		PHONE
Rep:		TOLL FREE
Email Address:		FAX
Company:		PHONE
Rep:		TOLL FREE
Email Address:		FAX
Company:		PHONE
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Email Address:		FAX
Company:		PHONE
Rep:		TOLL FREE
Email Address:		FAX

2010 JAN 22 PM 12:28
OFFICE OF PURCHASING

2010 JAN 25 P 3:01
FIN DIVISION

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SIGN IN SHEET

Request for Proposal No.

PLEASE PRINT

Page 2 of 2
Date: 1/20/10

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FIRM & REPRESENTATIVE NAME	MAILING ADDRESS	TELEPHONE & FAX NUMBERS
Company: <u>Verizon Business</u>	<u>1500 MacCorkle Ave</u>	PHONE <u>304-344-7018</u>
Rep: <u>William McCune</u>	<u>Charleston WV 25314</u>	TOLL FREE
Email Address: <u>William.McCune@verizonbusiness.com</u>		FAX <u>304-344-1464</u>
Company: <u>Camel Technologies</u>	<u>1326 Ohio Ave</u>	PHONE <u>304-776-8063</u>
Rep: <u>Matthew White</u>	<u>Dubois WV 25064</u>	TOLL FREE
Email Address: <u>Ron M @ cameltechnologies.com</u>		FAX <u>304-776-8095</u>
Company: <u>Summit Electric</u>	<u>PO Bx 254</u>	PHONE <u>304-562-7091</u>
Rep: <u>Richard Milam</u>	<u>Hurricane WV 25536</u>	TOLL FREE
Email Address: <u>Bx 254 Hurricane WV 25536</u>	<u>richm1lam@sumtelink.net</u>	FAX <u>304-562-7137</u>
Company:		PHONE
Rep:		TOLL FREE
Email Address:		FAX
Company:		PHONE
Rep:		TOLL FREE
Email Address:		FAX

REC'D JAN 22 PM 12:28

REC'D

Questions from Mandatory Pre-Bid Meeting
Wednesday, January 20, 2010 – 2:00 P.M.
Jackie Withrow Hospital – Conference Room 1B
Request for Quotation – PSH10033

Question #1 - The bid states that all DVR's (5 in total) and camera power supplies should be connected to a 1200VA UPS. Does this need to be a rack mountable unit? Or can it be a UPS that sits on the ground.

Answer #1: - This should be a UPS that sits on the floor.

Question #2 – At the pre bid we discussed having the DVR's located per wing.

So for instance, Wing A needs one DVR that DVR will be going in A105

Wing B needs 2 DVR's, what is the location number in wing B where these DVR's will be located?

Wing C needs 1 DVR, what is the location number in wing C where this DVR will be located?

Wing D needs 1 DVR, what is the location number in wing C where this DVR will be located?

Answer #2: On 1B the DVR's will be located in the 1B machine room (no room number)

On 1C the DVR will be located in the 1C machine room (again no room number)

On 1D the DVR will be placed in the chapel.

The A wing DVR is actually room A-136

Question #3 - Also the location of all network switches in all wings

Answer #3: - We have network switches in:

A Unit – A-136

B Unit – Lobby Closet, 1B Machine Room, and 4B training room

C Unit – 1C Machine Room

D Unit – Chapel, D-223 (This switch will be in place by mid-February)

Question #4 – The spec states all exposed cable should be in metal conduit

The basement of each wing has CAT5 exposed cable throughout the basement.

My question is if we can simply run cable in the basement, why must it be in metal conduit if there is already exposed cable?

Answer #4 - As we told the folks during their tour, all of the cables that are exposed are legacy cables, and all new cable runs will be in conduit

CHANGES/DELETIONS - TO ORIGINAL SPECS

One (1) camera on 4B is to be deleted. This was an indoor camera.

Two (2) cameras on 4D are to be deleted. These were indoor cameras



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 Charleston, WV 25314

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 PINECREST HOSPITAL
 105 SOUTH EISENHOWER DRIVE
 BECKLEY, WV 25801
 304-256-6614

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BID OPENING DATE: **02/02/2010** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	5	EA		936-73		
<p>DIGITAL VIDEO RECORDERS PER SPECIFICATIONS</p> <p>REQUEST FOR QUOTATION</p> <p>THE WEST VIRGINIA STATE PURCHASING DIVISION, FOR THE AGENCY, THE WEST VIRGINIA DIVISION OF HEALTH AND HUMAN RESOURCES, IS SOLICITING BIDS TO PROVIDE ALL LABOR, MATERIALS, EQUIPMENT AND OTHER INCIDENTALS RELATED TO THE INSTALLATION OF A NEW SECURITY CAMERA SYSTEM TO BE INSTALLED AT PINECREST WITHROW HOSPITAL (FORMERLY PINECREST HOSPITAL) 105 SOUTH EISENHOWER DRIVE, BECKLEY, WV 25801, AS PER THE ATTACHED SPECIFICATIONS AND DRAWINGS.</p> <p>THIS IS A REBID OF PSH90126.</p> <p>A MANDATORY PRE-BID WILL BE HELD ON JANUARY 20, 2010 A 2:00 AM IN CONFERENCE ROOM 1B AT JACKIE WITHROW HOSPITAL LOCATED AT 105 SOUTH EISENHOWER DRIVE IN BECKLEY, WEST VIRGINIA. ALL INTERESTED PARTIES ARE REQUIRED TO ATTEND THIS MEETING. FAILURE TO ATTEND THE MANDATORY PRE-BID SHALL RESULT IN DISQUALIFICATION OF THE BID. NO ONE PERSON MAY REPRESENT MORE THAN ONE BIDDER.</p> <p>AN ATTENDANCE SHEET WILL BE MADE AVAILABLE FOR ALL POTENTIAL BIDDERS TO COMPLETE. THIS WILL SERVE AS THE OFFICIAL DOCUMENT VERIFYING ATTENDANCE AT THE MANDATORY PRE-BID. FAILURE TO PROVIDE YOUR COMPANY AND</p>						

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 2010 FEB -2 AM 10:44
 WV PURCHASING DIVISION

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: Marsha K. Harrell TELEPHONE: 3043446700 DATE: 1/28/2010

FAX: 16-1337624 ADDRESS CHANGES TO BE NOTED ABOVE

Marsha K Harrell
 Senior Consultant
 Pricing/Contract Management

DIRECT TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS PURCHASE ORDER/CONTRACT

1. **ACCEPTANCE:** Seller shall be bound by this order and its terms and conditions upon receipt of this order.
2. **APPLICABLE LAW:** The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
3. **NON-FUNDING:** All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the terms of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
4. **COMPLIANCE:** Seller shall comply with all federal, state and local laws, regulations and ordinances including, but not limited to, the prevailing wage rates of the WV Division of Labor.
5. **MODIFICATIONS:** This writing is the parties' final expression of intent. No modification of this order shall be binding unless agreed to in writing by the Buyer.
6. **ASSIGNMENT:** Neither this Order nor any monies due, or to become due hereunder may be assigned by the Seller without the Buyer's consent.
7. **WARRANTY:** The Seller expressly warrants that the goods and/or services covered by this order will:
{a} conform to the specifications, drawings, samples or other description furnished or specified by the Buyer; {b} be merchantable and fit for the purpose intended; and/or {c} be free from defect in material and workmanship
8. **CANCELLATION:** The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
9. **SHIPPING, BILLING & PRICES:** Prices are those stated in this order. No price increase will be accepted without written authority from the Buyer. All goods or services shall be shipped on or before the date specified in this Order.
10. **LATE PAYMENTS:** Payments may only be made after the delivery of goods or services. Interest may be paid on late payments in accordance with the *West Virginia Code*.
11. **TAXES:** The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
12. **RENEWAL:** Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
14. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
15. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
16. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agency or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.



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2

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 304-558-2596**

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Verizon Select Services Inc.
 1500 MacCorkle Avenue, SE
 Charleston, WV 25314

HEALTH AND HUMAN RESOURCES
 PINECREST HOSPITAL
 105 SOUTH EISENHOWER DRIVE

BECKLEY, WV 25801 304-256-6614

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<p>REPRESENTATIVE NAME ON THE ATTENDANCE SHEET WILL RESULT IN DISQUALIFICATION OF THE BID. THE STATE WILL NOT ACCEPT ANY OTHER DOCUMENTATION TO VERIFY ATTENDANCE. THE BIDDER IS RESPONSIBLE FOR ENSURING THEY HAVE COMPLETED THE INFORMATION REQUIRED ON THE ATTENDANCE SHEET. THE PURCHASING DIVISION AND THE STATE AGENCY WILL NOT ASSUME ANY RESPONSIBILITY FOR A BIDDER-S FAILURE TO COMPLETE THE PRE-BID ATTENDANCE SHEET. IN ADDITION, WE REQUEST THAT ALL POTENTIAL BIDDERS INCLUDE THEIR E-MAIL ADDRESS AND FAX NUMBER.</p> <p>ALL POTENTIAL BIDDERS ARE REQUESTED TO ARRIVE PRIOR TO THE STARTING TIME FOR THE PRE-BID. BIDDERS WHO ARRIVE LATE, BUT PRIOR TO THE DISMISSAL OF THE TECHNICAL PORTION OF THE PRE-BID WILL BE PERMITTED TO SIGN IN. BIDDERS WHO ARRIVE AFTER CONCLUSION OF THE TECHNICAL PORTION OF THE PRE-BID, BUT DURING ANY SUBSEQUENT PART OF THE PRE-BID WILL NOT BE PERMITTED TO SIGN THE ATTENDANCE SHEET.</p> <p>TECHNICAL QUESTIONS CONCERNING THIS SOLICITATION MUST BE SUBMITTED IN WRITING TO KRISTA FERRELL IN THE WEST VIRGINIA STATE PURCHASING DIVISION AT THE ADDRESS SHOWN IN THE BODY OF THIS RFQ, VIA FAX AT 304-558-4115 OR VIA EMAIL AT KRISTA.S.FERRELL@WV.GOV. DEADLINE FOR ALL TECHNICAL QUESTIONS IS FRIDAY, JANUARY 22, 2010 AT THE CLOSE OF BUSINESS. ALL TECHNICAL QUESTIONS RECEIVED, IF ANY, WILL BE ANSWERED BY ADDENDUM AFTER THE DEADLINE HAS LAPSED.</p> <p>QUESTIONS CONCERNING THE ACTUAL PROCESS BY WHICH A VENDOR MAY SUBMIT A BID TO THE STATE OF WEST VIRGINIA ARE NOT CONSIDERED TO BE TECHNICAL QUESTIONS AND MAY BE SUBMITTED AT ANY TIME PRIOR TO THE BID OPENING AND IN ANY FORMAT.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Marsha K. Harrell</i>	TELEPHONE 3043446700	DATE 1/28/2010
FAX 16-1337624	ADDRESS CHANGES TO BE NOTED ABOVE	

Marsha K Harrell
 Senior Consultant
 Pricing/Contract Management

PLEASE PRINT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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<p>THE MODEL/BRAND/SPECIFICATIONS NAMED HEREIN ESTABLISH THE ACCEPTABLE LEVEL OF QUALITY ONLY AND ARE NOT INTENDED TO REFLECT A PREFERENCE OR FAVOR ANY PARTICULAR BRAND OR VENDOR. VENDORS WHO ARE BIDDING ALTERNATES SHOULD SO STATE AND INCLUDE PERTINENT LITERATURE AND SPECIFICATIONS. FAILURE TO PROVIDE INFORMATION FOR ANY ALTERNATES MAY BE GROUNDS FOR REJECTION OF THE BID. THE STATE RESERVES THE RIGHT TO WAIVE MINOR IRREGULARITIES IN BIDS OR SPECIFICATIONS IN ACCORDANCE WITH SECTION 148-1-4(F) OF THE WEST VIRGINIA LEGISLATIVE RULES AND REGULATIONS. EXHIBIT 5</p> <p>WEST VIRGINIA CODE 21-1D-5 PROVIDES THAT: ANY SOLICITATION FOR A PUBLIC IMPROVEMENT CONSTRUCTION CONTRACT REQUIRES EACH VENDOR THAT SUBMITS A BID FOR THE WORK TO SUBMIT AT THE SAME TIME AN AFFIDAVIT OF COMPLIANCE WITH THE BID. THE ENCLOSED PURCHASING AFFIDAVIT MUST BE SIGNED AND SUBMITTED WITH THE BID AS EVIDENCE OF THE VENDOR'S COMPLIANCE WITH THE PROVISIONS OF ARTICLE 1D, CHAPTER 21 OF THE WEST VIRGINIA CODE. FAILURE TO SUBMIT THE SIGNED PURCHASING AFFIDAVIT WITH THE BID SHALL RESULT IN DISQUALIFICATION OF SUCH BID.</p> <p>NOTICE TO PROCEED: THIS CONTRACT IS TO BE PERFORMED WITHIN 120 CALENDAR DAYS AFTER THE NOTICE TO PROCEED IS RECEIVED.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE MATERIALS OR WORKMANSHIP SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM WITH THE SPECIFICATIONS OF THE BID AND CONTRACT</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE *Marsha K. Harrell* TELEPHONE **3043446700** DATE **1/28/2010**

Marsha K Harrell
 Senior Consultant
 Pricing/Contract Management

FEIN **16-1337624**

ADDRESS CHANGES TO BE NOTED ABOVE

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**KRISTA FERRELL
 304-558-2596**

RFQ COPY

TYPE NAME / ADDRESS HERE

Verizon Select Services Inc.
 1500 MacCorkle Avenue, SE
 Charleston, WV 25314

HEALTH AND HUMAN RESOURCES
 PINECREST HOSPITAL
 105 SOUTH EISENHOWER DRIVE

BECKLEY, WV 25801 304-256-6614

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
01/14/2010				

BID OPENING DATE: **02/02/2010** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>HERE IN.</p> <p>WAGE RATES: THE CONTRACTOR OR SUBCONTRACTOR SHALL PAY THE HIGHER OF THE U.S. DEPARTMENT OF LABOR MINIMUM WAGE RATES AS ESTABLISHED FOR RALEIGH COUNTY, PURSUANT TO WEST VIRGINIA CODE 21-5A, ET, SEQ. (PREVAILING WAGE RATES APPLY TO THIS PROJECT)</p> <p>ARBITRATION: ANY REFERENCES MADE TO ARBITRATION OR INTEREST FOR PAYMENTS DUE (EXCEPT FOR ANY INTEREST REQUIRED BY STATE LAW) CONTAINED IN THIS CONTRACT OR IN ANY AMERICAN INSTITUTE OF ARCHITECTS DOCUMENTS PERTAINING TO THIS CONTRACT ARE HEREBY DELETED.</p> <p>WORKERS' COMPENSATION: VENDOR IS REQUIRED TO PROVIDE A CERTIFICATE FROM WORKERS' COMPENSATION IF SUCCESSFUL.</p> <p>ALL OF THE ITEMS CHECKED BELOW WILL BE A REQUIREMENT OF THIS CONTRACT:</p> <p>(XX) INSURANCE: SUCCESSFUL VENDOR SHALL FURNISH PROOF OF COMMERCIAL GENERAL LIABILITY INSURANCE PRIOR TO ISSUANCE OF CONTRACT. UNLESS OTHERWISE SPECIFIED IN THE BID DOCUMENTS, THE MINIMUM AMOUNT OF INSURANCE COVERAGE REQUIRED IS \$250,000.</p> <p>() BUILDERS RISK INSURANCE: SUCCESSFUL VENDOR SHALL FURNISH PROOF OF BUILDERS RISK -- ALL RISK INSURANCE IN AN AMOUNT EQUAL TO 100% OF THE AMOUNT OF THE CONTRACT.</p> <p>(XX) BONDS: FIVE PERCENT (5%) OF THE TOTAL AMOUNT OF THE BID PAYABLE TO THE STATE OF WEST VIRGINIA, SHALL BE SUBMITTED WITH EACH BID AS A BID BOND. THE SUCCESSFUL BIDDER SHALL ALSO FURNISH A PERFORMANCE BOND AND LABOR/MATERIAL BOND FOR 100% OF THE AMOUNT OF THE CONTRACT. BONDS MAY BE PROVIDED IN THE FORM OF A CERTIFIED CHECK</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *Marsha K. Harrell* TELEPHONE: **3043446700** DATE: **1/28/2010**

FEE: **16-1337624** ADDRESS CHANGES TO BE NOTED ABOVE

Marsha K Harrell
 Senior Consultant
 Pricing/Contract Management

INDICATING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

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<p>IRREVOCABLE LETTER OF CREDIT, OR BOND FURNISHED BY A SOLVENT SURETY COMPANY AUTHORIZED TO DO BUSINESS IN THE STATE OF WEST VIRGINIA. A LETTER OF CREDIT SUBMITTED IN LIEU OF A BOND WILL ONLY BE ALLOWED FOR PROJECTS UNDER \$100,000. PERSONAL OR BUSINESS CHECKS ARE NOT ACCEPCTABLE IN LIEU OF THE 5% BID BOND, PERFORMANCE BOND, OR LABOR AND MATERIAL BOND.</p> <p>() MAINTENANCE BOND: A TWO (2) YEAR MAINTENANCE BOND COVERING THE ROOFING SYSTEM WILL BE A REQUIREMENT OF THE SUCCESSFUL VENDOR.</p> <p>REV. 11/00</p> <p>EXHIBIT 7</p> <p>DOMESTIC ALUMINUM, GLASS & STEEL IN PUBLIC WORKS PROJECTS</p> <p>IN ACCORDANCE WITH WEST VIRGINIA CODE 5-19-1 ET., SEQ., EVERY CONTRACT FOR CONSTRUCTION, RECONSTRUCTION, ALTERATION, REPAIR, IMPROVEMENT OR MAINTENANCE OF PUBLIC WORKS, WHERE THE COST IS MORE THAN \$50,000 AND, IN THE CASE OF STEEL ONLY, WHERE THE COST OF STEEL IS MORE THAN \$50,000 OR WHERE MORE THAN 10,000 POUNDS OF STEEL ARE REQUIRED, THE STATE WILL ACCEPT ONLY ALUMINUM, GLASS, OR STEEL PRODUCTS PRODUCED IN THE UNITED STATES. IN ADDITION, ITEMS OF MACHINERY OR EQUIPMENT PURCHASED FOR USE AT THE SITE OF PUBLIC WORKS SHALL BE MADE OF DOMESTIC ALUMINUM, GLASS OR STEEL, UNLESS THE COST OF THE PRODUCT IS LESS THAN \$50,000 OR LESS THAN 10,000 POUNDS OF STEEL ARE USED IN PUBLIC WORKS PROJECTS.</p> <p>FOREIGN MADE ALUMINUM, GLASS OR STEEL PRODUCTS MAY BE ACCEPTED ONLY IF THE COST OF DOMESTIC PRODUCTS IS FOUR</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE *Marsha K. Harrell* TELEPHONE *304-344-6700* DATE *1/28/2010*

TITLE *Senior Consultant* FEIN *16-1337624* ADDRESS CHANGES TO BE NOTED ABOVE

Marsha K Harrell
 Senior Consultant
 Pricing/Contract Management

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<p>TO BE UNREASONABLE. SUCH COST IS UNREASONABLE IF IT IS 20% OR MORE HIGHER THAN THE BID PRICE FOR FOREIGN MADE PRODUCTS. IF THE DOMESTIC ALUMINUM, GLASS OR STEEL PRODUCTS TO BE SUPPLIED OR PRODUCED IN A "SUBSTANTIAL LABOR SURPLUS AREA", AS DEFINED BY THE UNITED STATES DEPARTMENT OF LABOR, FOREIGN PRODUCTS MAY BE SUPPLIED ONLY IF DOMESTIC PRODUCTS ARE 30% OR MORE HIGHER IN PRICE THAN THE FOREIGN MADE PRODUCTS.</p> <p>IF, PRIOR TO THE AWARD OF A CONTRACT UNDER THE ABOVE PROVISIONS, THE SPENDING OFFICER OF THE SPENDING UNIT DETERMINES THAT THERE EXISTS A BID FOR LIKE FOREIGN ALUMINUM, GLASS OR STEEL THAT IS REASONABLE AND LOWER THAN THE LOWEST BID DOMESTIC PRODUCTS, THE SPENDING OFFICE MAY REQUEST, IN WRITING, A REEVALUATION AND REDUCTION IN THE LOWEST BID FOR SUCH DOMESTIC PRODUCTS. ALL VENDORS MUST INDICATE IN THEIR BID IF THEY ARE SUPPLYING FOREIGN ALUMINUM, GLASS OR STEEL.</p> <p>REV. 3/88</p> <p>EXHIBIT 9</p> <p>NOTICE FOR ISSUANCE & ACKNOWLEDGEMENT OF CONSTRUCTION PROJECT ADDENDA</p> <p>THE ARCHITECT/ENGINEER AND/OR AGENCY SHALL BE REQUIRED TO ABIDE BY THE FOLLOWING SCHEDULE IN ISSUING CONSTRUCTION PROJECT ADDENDA FOR STATE AGENCIES:</p> <p>(1) THE ARCHITECT/ENGINEER SHALL PREPARE THE ADDENDUM AND A LIST OF ALL PARTIES THAT HAVE PROCURED DRAWINGS AND SPECIFICATIONS FOR THE PROJECT. THE ADDENDUM AND LIST SHALL BE FORWARDED TO THE BUYER IN THE STATE PURCHASING DIVISION. THE ARCHITECT/ENGINEER SHALL ALS</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE Marsha K. Harrell TELEPHONE 304-344-6700 DATE 1/28/2010

FEIN 16-1337624 ADDRESS CHANGES TO BE NOTED ABOVE

Marsha K Harrell
 Senior Consultant
 Pricing/Contract Management

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 25801 304-256-6614**

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<p>SEND A COPY OF THE ADDENDUM TO THE STATE AGENCY FOR WHICH THE CONTRACT IS ISSUED.</p> <p>(2) THE BUYER SHALL SEND THE ADDENDUM TO ALL INTERESTED PARTIES AND, IF NECESSARY, EXTEND THE BID OPENING DATE. ANY ADDENDUM SHOULD BE RECEIVED BY THE BUYER WITHIN FOURTEEN (14) DAYS PRIOR TO THE BID OPENING DATE.</p> <p>(3) ALL ADDENDA SHOULD BE FORMALLY ACKNOWLEDGED BY ALL BIDDERS AND SUBMITTED TO THE STATE PURCHASING DIVISION. THE SAME RULES AND REGULATIONS THAT APPLY TO THE ORIGINAL BIDDING DOCUMENT SHALL ALSO APPLY TO AN ADDENDUM DOCUMENT. THE ONLY EXCEPTION MAY BE FOR AN ADDENDUM THAT IS ISSUED FOR THE SOLE PURPOSE OF CHANGING A BID OPENING TIME AND/OR DATE.</p> <p>REV. 11/96</p> <p>EXHIBIT 10</p> <p>ADDENDUM ACKNOWLEDGEMENT</p> <p>I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.</p> <p>ADDENDUM NOS.:</p> <p>NO. 1 <i>MKH</i></p> <p>NO. 2</p> <p>NO. 3</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE *Marsha K. Harrell* TELEPHONE **3043446700** DATE **1/28/2010**

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LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
NO. 4					
NO. 5					
<p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF TH ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF THE BIDS.</p> <p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p><i>Marsha K. Harrell</i> SIGNATURE Verizon Business Network Services Inc on behalf of Verizon Select Services Inc.COMPANY</p> <p>.....DATE <i>1/28/2010</i></p> <p>REV. 11/96</p> <p>CONTRACTORS LICENSE</p> <p>WEST VIRGINIA STATE CODE 21-11-2 REQUIRES THAT ALL PERSONS DESIRING TO PERFORM CONTRACTING WORK IN THIS STATE MUST BE LICENSED. THE WEST VIRGINIA CONTRACTORS LICENSING BOARD IS EMPOWERED TO ISSUE THE CONTRACTORS LICENSE. APPLICATIONS FOR A CONTRACTORS LICENSE MAY BE MADE BY CONTACTING THE WEST VIRGINIA DIVISION OF LABOR CAPITOL COMPLEX, BUILDING 3, ROOM 319, CHARLESTON, WV 25305. TELEPHONE: (304) 558-7890.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE *Marsha K. Harrell* TELEPHONE *3043446700* DATE *1/28/2010*

FED. ID. NO. *16-1337624* ADDRESS CHANGES TO BE NOTED ABOVE

Marsha K Harrell
 Senior Consultant
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Request for Quotation

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PSH10033

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ADDRESS CORRESPONDENCE TO ATTENTION OF:
**KRISTA FERRELL
 304-558-2596**

RFQ COPY

BODY

Verizon Select Services Inc
 1500 MacCorkle Avenue, SE
 Charleston, WV 25314

SHIP TO

HEALTH AND HUMAN RESOURCES
 PINECREST HOSPITAL
 105 SOUTH EISENHOWER DRIVE
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<p>WEST VIRGINIA STATE CODE 21-11-11 REQUIRES ANY PROSPECTIVE BIDDER TO INCLUDE THE CONTRACTORS LICENSE NUMBER ON THEIR BID.</p> <p>BIDDER TO COMPLETE:</p> <p>CONTRACTORS NAME: <i>Verizon Select Services Inc</i></p> <p>CONTRACTORS LICENSE NO.: <i>WV 037918</i></p> <p>THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FURNISH A COPY OF THEIR CONTRACTORS LICENSE PRIOR TO ISSUANCE OF A PURCHASE ORDER/CONTRACT</p> <p>APPLICABLE LAW</p> <p>THE WEST VIRGINIA STATE CODE, PURCHASING DIVISION RULES AND REGULATIONS, AND THE INFORMATION PROVIDED IN THE "REQUEST FOR QUOTATION" ISSUED BY THE PURCHASING DIVISION IS THE SOLE AUTHORITY GOVERNING THIS PROCUREMENT.</p> <p>ANY INFORMATION PROVIDED IN SPECIFICATION MANUALS, OR ANY OTHER SOURCE, VERBAL OR WRITTEN, WHICH CONTRADICTS OR ALTERS THE INFORMATION PROVIDED FROM THE SOURCES AS DESCRIBED IN THE ABOVE PARAGRAPH IS VOID AND OF NO EFFECT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> <p>REV. 1/2005</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

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Request for Quotation

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Verizon Select Services Inc.
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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
NOTICE						
A SIGNED BID MUST BE SUBMITTED TO:						
DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130						
PLEASE NOTE: A CONVENIENCE COPY WOULD BE APPRECIATED. THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:						
SEALED BID						
BUYER: KRISTA FERRELL-FILE 21						
REQ. NO.: PSH10033						
BID OPENING DATE:						
BID OPENING TIME: 1:30 PM						
PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:						
3043411464						

PLEASE PRINT OR TYPE NAME OF PERSON TO CONTACT CONCERNING THIS QUOTE:						
SANDRA K. HAWKINS						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: Marsha K. Harrell TELEPHONE: 3043446700 DATE: 1/28/2010
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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0002	8	EA		936-73 UNINTERRUPTIBLE POWER SUPPLY		
0003	5	EA		936-73 16 CHANNEL POWER SUPPLY		
0004	53	EA		936-73 SONY SSSCD77 OR EQUAL, VANDAL PROOF DOME COLOR CAMERA		
0005	10	EA		936-73 OUTDOOR CAMERA WITH 5-50 MM VARIFOCAL LENS		
0006	10	EA		936-73 WEATHER PROOF HOUSING FOR OUTDOOR CAMERAS		

See Enclosed Bid Sheet For Detail

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE Marsha K. Harrell TELEPHONE 3043446700 DATE 1/28/2010

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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0007	1	JB		936-73		
MOUNTING BRACKETS, CABLE AND CABLE TERMINATIONS						
0008	1	JB		936-73		
REQUIRED SOFTWARE FOR SECURITY SYSTEM						
0009	1	JB		936-73		
LABOR COSTS						
0010	1	LS		936-73		
ALL OTHER COSTS (PLEASE SPECIFY)						
***** THIS IS THE END OF RFQ PSH10033 ***** TOTAL:						<u>\$59,957.76</u>

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: Marsha K. Harrell TELEPHONE: 3043446700 DATE: 1/28/2010

NAME: Marsha K Harrell FEIN: 16-1337624 ADDRESS CHANGES TO BE NOTED ABOVE

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Senior Consultant
 Pricing/Contract Management

**REQUEST FOR QUOTATION
PSH10033**

1. GENERAL INFORMATION:

- 1.1 Request for Quotation to provide all labor, materials, equipment and anything incidental to the removal, legal disposal of specific security equipment, installation of new security equipment and components, security system startup, testing, and adjustments listed herein at Jackie Withrow Hospital (formerly Pinecrest Hospital) 105 South Eisenhower Drive, Beckley, WV 25801 .

Verizon Response: Read and understands.

- 1.2. All work will be in compliance with the Fire Marshal regulations and all other building codes and industry standards. Final payment will be withheld if installed components are not in compliance, or any portion of this overall project is not 100% complete. The award will be made to the overall low bid that complies with the specifications.

Verizon Response: Read and understands.

- 1.3 "Will", "must", and "shall" listed herein this document imply a mandatory requirement.

Verizon Response: Read and understands.

- 1.4. The cameras, all mounting hardware, cabling, DVRs, networking equipment and miscellaneous hardware or software, as well as the connections, communications, and/or other interactions between the components, will be referred to as the security system throughout this document.

Verizon Response: Read and understands.

2. BIDDER REQUIREMENTS:

- 2.1 All qualified bidders, being familiar with and understanding the bidding documents and also having examined the site and being familiar with all local conditions affecting the project hereby propose to furnish all labor, material, equipment, supplies and to

perform all work in accordance with the bidding documents within the time set forth below.

Verizon Response: Read and understands.

- 2.2. It is the bidder's responsibility to verify all field conditions and limitations prior to bidding. It is also the bidder's responsibility to notify the West Virginia Department of Health & Human Resources in writing, of conditions detrimental to proper and timely completion of the repair/upgrade. Do not proceed until nonconforming conditions have been corrected.

Verizon Response: Read and understands.

- 2.3. **Mandatory Prebid Conference**
A mandatory prebid conference shall be conducted on the date specified 1/20/2010 at 2:00 a.m/p.m. Said conference will be held at Jackie Withrow Hospital, 105 South Eisenhower Drive, Beckley, WV 25801 – 1B Conference Room. All interested bidders are required to be present at this meeting. Failure to attend the mandatory prebid conference shall automatically result in disqualification. No one person can represent more than one vendor.

Verizon Response: Read and understands.

3. SCOPE OF WORK:

- 3.1. Jackie Withrow Hospital has a need to install surveillance cameras at various locations in the Hospital and outside the hospital. The locations are identified in the attached building diagrams. The security system should allow cameras to record at all times, this includes during backup times and when other cameras are being viewed. The system needs to provide the capability to view any camera or multiple cameras from any network attached PC. The system shall provide a means to backup the data obtained from the cameras from a central location.

Verizon Response: Read, understands and complies.

3.2. Digital Video Recorders

3.2.1. A total of five (5) digital video recorders (DVR) will be required.

Verizon Response: Read, understands and complies.

3.2.2 All storage for the camera system shall be digital.

Verizon Response: Read, understands and complies.

3.2.3. All DVRs shall have a minimum of 1.0 TB of storage space. The hard drive shall have incident back up.

Verizon Response: Read, understands and complies.

3.2.4. All DVRs shall provide the capability to backup data locally as well as the ability to backup to a central location on DVD media. DVR storage space will be provided by the facility over the Jackie Withrow Hospital network and will be in the computer room located on Unit 1A.

Verizon Response: Read, understands and complies.

3.2.5. All DVRs shall provide the capability to record from all channels simultaneously.

Verizon Response: Read, understands and complies.

3.2.6. All DVRs shall be accessible from any PC connected to the DHHR network at Jackie Withrow Hospital.

Verizon Response: Read, understands and complies.

3.2.7. All DVRs shall provide logon security in the form of user IDS and passwords.

Verizon Response: Read, understands and complies.

3.2.8. Each DVR shall be connected to an Uninterruptible Power Supply (UPS). Each UPS shall be capable of supporting 1200VA, at minimum.

Verizon Response: Read, understands and complies.

3.2.9. The five (5) DVRs shall be accessible by a Windows based system. Vendor must advise facility if additional computers for every DVR will be necessary.

Verizon Response: Read, understands and complies.

3.2.10. The bidder must provide mounting equipment for the DVRs.

Verizon Response: Read, understands and complies.

3.3. Data Backup

3.3.1. The camera system shall provide the capability to backup the data from each DVR to a central location -the Information System area which is located in room A-I 36.

Verizon Response: Read, understands and complies.

3.3.2. The centralized backup shall be completed on DVD media. Jackie Withrow Hospital personnel will perform the backups on a facility determined backup schedule.

Verizon Response: Read, understands and complies.

3.4. Cabling

3.4.1. All cables installed for the camera system shall be located in drop ceilings where available or in metal conduit.

Verizon Response: Read, understands and complies.

3.4.2. All cables installed shall meet or exceed all pertinent building codes and regulations.

Verizon Response: Read, understands and complies.

3.5. Indoor Cameras

3.5.1. Cameras installed inside Jackie Withrow Hospital shall be a Sony SSCCD77 or a camera that is equal. The camera shall have a vandal proof dome and shall be a color camera. The camera lens

shall have a minimum of 2.8 to 4.0 mm and a maximum 10 - 15 mm view. The camera shall have a horizontal resolution of a minimum of 480 TV lines and a minimum illumination of 0.01 LUX.

Verizon Response: Verizon has provided a camera equal to the Sony SSCCD77. Please see the enclosed spec sheets for details.

- 3.5.2. Contractor shall furnish and install fifty-three (53) indoor cameras identified in 3.5.1.

Verizon Response: Verizon has provided a camera equal to the Sony SSCCD77. Please see the enclosed spec sheets for details.

- 3.5.3. Minimum camera resolution shall be 640 x 480.

Verizon Response: Read, understands and complies.

- 3.5.4. Camera frame rate shall be 6 fps at a minimum; frame rate per second above this will be acceptable.

Verizon Response: Read, understands and complies.

- 3.5.5. In addition to the DVRs, the camera power supply shall be connected to a 1200VA UPS.

Verizon Response: Read, understands and complies.

3.6. Outdoor Cameras

- 3.6.1. Cameras installed on the exterior of Jackie Withrow Hospital shall provide a view of the parking lots and facility grounds. The cameras shall have a minimum 3.5-6mm to a maximum of 50-100 mm varifocal lenses.

Verizon Response: Read, understands and complies. (See spec sheets included in our response.)

- 3.6.2. All outdoor cameras shall be installed in a weather proof housing that has a heater and blower. The heater should activate when the temperature reaches between 5 to -10 degrees Fahrenheit and the blower should activate when the temperature reaches between 110 and 145 degrees Fahrenheit.

Verizon Response: The outdoor camera model included in this proposal does not require a blower.

- 3.6.3. Contractor shall furnish and install ten (10) outdoor cameras as identified in 3.6.1 and ten (10) weather proof housing as identified in 3.6.2.

Verizon Response: Read, understands and complies.

3.7. Power Supplies

- 3.7.1. All cameras shall be connected to multi-channel power supplies.

Verizon Response: Read, understands and complies.

- 3.7.2. Five (5) 16 channel power supplies will be required.

Verizon Response: Read, understands and complies.

3.8. Miscellaneous Hardware

- 3.8.1. Mounting brackets for all cameras shall be provided by the contractor.

Verizon Response: Read, understands and complies.

- 3.8.2. Cable and cable terminations shall be provided by the contractor with a minimum of a 3' terminal length.

Verizon Response: Read, understands and complies.

- 3.8.3. Current wall and floor penetrations for cabling can be used, but the vendor shall replace any fire block that is removed. In addition, all new penetrations must be sleeved and fire blocked.

Verizon Response: Read, understands and complies.

- 3.8.4. Conduit and junction boxes shall be provided by the contractor.

Verizon Response: Read, understands and complies.

- 3.8.5. Any other miscellaneous hardware that is required to install a high quality functioning camera system at Jackie Withrow Hospital shall be provided by the contractor.

Verizon Response: Read, understands and complies.

3.9. Computers and software

- 3.9.1. The contractor shall install and configure computer hardware required for the security system.

Verizon Response: Read, understands and complies.

- 3.9.2. The contractor shall provide required software for the security system. If the software must be installed on computers connected to the DHHR network the software will meet all Office of Technology compatibility requirements which shall be Windows XP or Windows Vista.

Verizon Response: Read, understands and complies.

- 3.9.3. The contractor shall train personnel identified by the owner on the use and administration of the security system.

Verizon Response: Read, understands and complies.

- 3.10. Minor deviations from the stated specification not listed as mandatory (must, shall, or will) are acceptable to facilitate a competitive bidding atmosphere, provided the intent of the Request for Quotation or the effectiveness of the system is not compromised.

Verizon Response: Read, understands and complies.

4. INSPECTION:

- 4.1. Contractor shall inspect existing conditions governing this work during pre-bid site inspection to determine conditions and extent of work required. No allowance will be made subsequently on behalf of the contractor for any error or negligence on his part in connection with this requirement.

Verizon Response: Read, understands and complies.

- 4.2. The Contractor shall inspect all elements subject to movement or damage prior to commencing work.

Verizon Response: Read, understands and complies.

5. Installation Plan (Shop Drawings):

Successful vendor shall provide an INSTALLATION PLAN which shall include:

- 1) a summary of work to be performed.
- 2) a configuration of the system components and accessories.
- 3) project schematic of data flow from cameras to storage devices.
- 4) Timelines for camera installation, wiring of system, software installation, training.

Verizon Response: Read, understands and will comply.

6. TEMPORARY FACILITIES:

- 6.1. The Owner will provide normal electrical supply from the currently installed electrical system in the building for the use of the contractor. However, the Owner provides no guarantee or warranty as to the systems condition or capabilities. The Contractor shall assure himself that the electrical system is adequate for his requirements or supply additional temporary electrical power at his own expense.

Verizon Response: Read, understands and complies.

- 6.2. Any damage to the electrical system resulting from misuse or abuse to the existing electrical system shall be repaired or replaced by the contractor at no expense to the owner.

Verizon Response: Read, understands and complies.

7. COORDINATION OF WORK:

- 7.1.1 The Contractor shall coordinate with Information Systems personnel and the maintenance supervisor for the proper relation of the work to the building structure and to the employees therein. In the event of conflict, the building employees shall prevail.

Verizon Response: Read, understands and will comply.

- 7.2. The Contractor shall take all necessary precautions to protect the interior of the building from debris, dust or any residue occurring

from the scope of work.

Verizon Response: Read, understands and complies.

8. WARRANTY: (GUARANTEE)

8.1 The Contractor shall warrant to the Owner all materials and equipment will be new, and that all work will be of good quality, free from faults and defects in conformance with the contract documents. All work not conforming to these requirements may be considered defective

Verizon Response: Read and understands.

8.2 All materials and equipment shall be of current year production of manufacturer and manufactured for commercial usage. Used, reconditioned or remanufactured equipment is not acceptable.

Verizon Response: Read and understands.

8.3 Successful bidder shall submit full commercial warranty information, The warranty information shall minimally contain the product warranty.

Verizon Response: Read, understands and will comply.

9. PERMITS:

The Contractor shall secure and pay for the building permit and for all other permits, governmental fees and licenses which are necessary for the proper execution and completion of the work as specified.

Verizon Response: Read, understands and will comply.

10. CLEAN UP:

The Contractor shall keep the work area as clean as possible during the entire progress of work, and shall be responsible to remove from the site, the packaging materials from his products and other debris as it accumulates. All items of equipment that are removed to allow the installation of new items will become the property of the contractor to dispose of at a landfill or location authorized to accept the items as waste or recycled parts.

Verizon Response: Read, understands and will comply.

11. WAGE RATES:

The Contractor and any sub-contractors shall pay the higher of the U.S. Department of Labor Minimum wage rates or of the West Virginia Department of Labor wage rates as established for Raleigh county pursuant to West Virginia Code 21-5-1, et seq. West Virginia Department of Labor Wage Rates are available at website:
<http://www.wvvsos.com/adlaw/waqrates/building06.htm>

Verizon Response: Read, understands and complies.

12. PAYMENT SCHEDULE:

12.1. The Contractor shall submit to the Owner one original invoice when the contracted work is completed in its entirety upon inspection and approval by the owner.

Verizon Response: Read, understands and will comply.

12.2. The Owner reserves the right to refuse payment in the event the completed work is not in accordance with industry standards or sub-standard in any way, or, if the amount requested is not within the agreed upon terms of the contract.

Verizon Response: Read and understands.

13. TERM OF WORK:

All work shall be complete within 120 calendar days from the approval of the installation plan/notice to proceed letter.

Verizon Response: Read, understands and will comply.

14. DELAYS AND EXTENSION OF TIME:

If the Contractor is delayed at any time in the progress of the work by any act or neglect of the Owner or by any employee of the Owner, or by any separate contractor employed by the Owner, or by changes in the work, or by labor disputes, fire, unusual delay in transportation, adverse weather conditions not reasonably anticipated, unavoidable casualties, or any other cause which the Owner determines may justify the delay, then the contract time may be extended by written approval of the Owner.

Verizon Response: Read and understands.

15. TOOLS AND EQUIPMENT STORAGE:

Contractor may set a trailer or temporary storage building on the site for all equipment and tools. The Contractor is responsible for his tools, equipment and materials.

Verizon Response: Read and understands.

16. SAFETY EQUIPMENT:

The Contractor shall provide safety barriers around work areas where heavy equipment may be in operation when placing materials in the building or as required by OSHA.

Verizon Response: Read, understands and will comply.

17. DAMAGES:

Any damages occurring to the building or property resulting from the contractor's performance of this work shall be the responsibility of the contractor to repair at his expense, either by using his own forces or that of an approved sub-contractor. The repair method and finished product will be subject to the approval of the owner.

Verizon Response: Read, understands and will comply.

18. SCHEDULE OF BID RESPONSES:

18.1. Bidders shall provide a price for each component and submit one lump-sum bid for all the work under all the terms and conditions as described herein. Evaluation of bids will be based upon the vendor with the lowest total bid meeting all of the specification requirements.

Verizon Response: Read, understands and complies.

Bid Sheet

Quantity	Description	Price for Each	Extended Amount
5 each	Digital Video Recorders per specifications	\$ <u>1,725.88</u>	\$ <u>8,629.40</u>
8 each	Uninterruptible Power Supply	\$ <u>191.03</u>	\$ <u>1,528.24</u>
5 each	16 channel Power Supply	\$ <u>102.12</u>	\$ <u>510.60</u>
50 each 50 each Qty change per Addendum #1	Sony SSCD77 (or equal) vandal proof dome color camera with minimum 2.8-4mm to maximum 10-15mm lens for indoor use	See attached spec sheets for camera and equipment models \$ <u>224.85</u>	\$ <u>11,242.50</u>
10 each	Outdoor camera with Minimum 3.5-6 mm to maximum 50-100mm varifocal lens	\$ <u>274.27</u>	\$ <u>2,742.70</u>
10 each	Weather proof housing for outdoor cameras	\$ <u>Included</u>	\$ <u>Included</u>
1 job	Mounting brackets, cable and cable terminations with a minimum of 3' length, conduit and junction boxes, other miscellaneous hardware and network equipment.	\$ <u>18,259.32</u>	\$ <u>18,259.32</u>
1 job	Required software for security system	\$ <u>Included</u>	\$ <u>Included</u>
1 job	Labor costs	\$ <u>17,045.00</u>	\$ <u>17,045.00</u>
Verizon's Labor cost includes system installation, turn-up, and user training.			
All other costs (please specify)		\$ <u>None</u>	\$ <u>None</u>
Grand Total			\$ <u>59,957.76</u>

BID BOND

KNOW ALL MEN BY THESE PRESENTS, That we, the undersigned, Verizon Select Services Inc.
of Irving, TX, as Principal, and Federal Insurance Company
of Warren, NJ, a corporation organized and existing under the laws of the State of
IN with its principal office in the City of Washington, as Surety, are held and firmly bound unto the State
of West Virginia, as Obligee, in the penal sum of Five Percent of Amount Bid (\$5% of Amount Bid) for the payment of which,
well and truly to be made, we jointly and severally bind ourselves, our heirs, administrators, executors, successors and assigns.

The Condition of the above obligation is such that whereas the Principal has submitted to the Purchasing Section of the
Department of Administration a certain bid or proposal, attached hereto and made a part hereof, to enter into a contract in writing for
DIGITAL VIDEO RECORDERS PER SPECIFICATIONS; RFQ PSH10033; RE-BID OF PSH90126

NOW THEREFORE,

(a) If said bid shall be rejected, or
(b) If said bid shall be accepted and the Principal shall enter into a contract in accordance with the bid or proposal attached
hereto and shall furnish any other bonds and insurance required by the bid or proposal, and shall in all other respects perform the
agreement created by the acceptance of said bid, then this obligation shall be null and void, otherwise this obligation shall remain in full
force and effect. It is expressly understood and agreed that the liability of the Surety for any and all claims hereunder shall, in no event,
exceed the penal amount of this obligation as herein stated

The Surety, for the value received, hereby stipulates and agrees that the obligations of said Surety and its bond shall be in no
way impaired or affected by any extension of the time within which the Obligee may accept such bid, and said Surety does hereby
waive notice of any such extension

IN WITNESS WHEREOF, Principal and Surety have hereunto set their hands and seals, and such of them as are corporations
have caused their corporate seals to be affixed hereunto and these presents to be signed by their proper officers, this

28th day of January, 2010

Verizon Business Network
Services Inc on behalf of

Verizon Select Services Inc.

(Name of Principal)

By: Marsha K. Harrell

Marsha K Harrell
Senior Consultant
Pricing/Contract Management

(Title)

Principal Corporate Seal
"See Attached"

Federal Insurance Company

(Name of Surety)

By: Manuel Jones

Manuel Jones Attorney-in-Fact

Surety Corporate Seal

Corporate Policy Statement

Policy No.: CPS-103
Issued: April 10, 2009
Subject: Authority to Approve Transactions



CPS-103

LETTER OF DELEGATION OF AUTHORITY

Within the authority granted to me in CPS-103, "Authority to Approve Transactions," I delegate to David K. Brown, Executive Director, Pricing & Contract Management (VZ ID [redacted]) the authority to perform the following functions:

Execute and deliver Verizon Business Customer Contracts and Proposals, including any and all ancillary documents and amendments related thereto, that are duly approved in accordance with then-applicable Verizon Business corporate policies.

This will be effective beginning on September 15, 2009 and end on July 31, 2010 or earlier if rescinded by me

Distribution:

Regardless of the business unit's specific system used:

- The person delegated authority must retain a copy of form 1 delegation, either electronic or hard copy
- The person granting the delegation must retain the Form 1 delegation, either electronic or hard copy; send a copy to the delegate, and ensure the delegation is entered into the Accounts Payable system.

Retention:

Retain for one (1) year after expiration date

Approved By:

[Signature] 9/12/09
Signature Date

Suleiman Hessami
Name

Vice President, Pricing & Contract Management (Band 8)
Title and Career Band

Verizon Business Network Services ([redacted])
Company Code

[redacted]
Responsibility Code or Cost Center Code

VZ ID

Corporate Policy Statement

Policy No.: CPS-103
Issued: April 10, 2009
Subject: Authority to Approve Transactions



CPS-103

LETTER OF DELEGATION OF AUTHORITY

Within the authority delegated to me in accordance with CPS-103, "Authority to Approve Transactions," I delegate to Jacquelyn A. Whiting, Director, Pricing & Contract Management (VZ ID [redacted]) the authority to perform the following functions:

Execute and deliver Verizon Business Customer Contracts and Proposals, including any and all ancillary documents and amendments related thereto, that are duly approved in accordance with then-applicable Verizon Business corporate policies.

This will be effective beginning on September 15, 2009 and end on July 31, 2010 or earlier if rescinded by me.

Distribution:

Regardless of the business unit's specific system used:

- The person delegated authority must retain a copy of form 1 delegation, either electronic or hard copy
- The person granting the delegation must retain the Form 1 delegation, either electronic or hard copy; send a copy to the delegate, and ensure the delegation is entered into the Accounts Payable system.

Retention:

Retain for one (1) year after expiration date

Approved By:

[Signature] 9/8/09
Signature Date

David K. Brown
Name

Executive Director, Pricing & Contract Management (Band 8)
Title and Career Band

Verizon Business Network Services ([redacted])
Company Code

[redacted]
Responsibility Code or Cost Center Code

VZ ID

Corporate Policy Statement

Policy No.: CPS-103
Issued: April 10, 2009
Subject: Authority to Approve Transactions



CPS-103

LETTER OF DELEGATION OF AUTHORITY

Within the authority delegated to me in accordance with CPS-103, "Authority to Approve Transactions," I delegate to Patricia Lynne Myers, Manager, Pricing & Contract Management (VZ ID [redacted]) the authority to perform the following functions:

Execute and deliver Verizon Business Customer Contracts and Proposals, including any and all ancillary documents and amendments related thereto, that are duly approved in accordance with then-applicable Verizon Business corporate policies.

This will be effective beginning on September 15, 2009 and end on July 31, 2010 or earlier if rescinded by me

Distribution:

Regardless of the business unit's specific system used:

- The person delegated authority must retain a copy of form 1 delegation, either electronic or hard copy
- The person granting the delegation must retain the Form 1 delegation, either electronic or hard copy; send a copy to the delegate, and ensure the delegation is entered into the Accounts Payable system.

Retention:

Retain for one (1) year after expiration date.

Approved By:

[Signature] 9/11/09
Signature Date

Jacquelyn A. Whiting
Name

Director, Pricing & Contract Management (Band 8)
Title and Career Band

Verizon Business Network Services ([redacted])
Company Code

[redacted]
Responsibility Code or Cost Center Code

VZ ID

Corporate Policy Statement

Policy No.: CPS-103
Issued: April 10, 2009
Subject: Authority to Approve Transactions



CPS-103

LETTER OF DELEGATION OF AUTHORITY

Within the authority delegated to me in accordance with CPS-103, "Authority to Approve Transactions," I delegate to Marsha Kepper Harrell, Senior Consultant, Pricing & Contract Management (VZ ID [redacted]) the authority to perform the following functions:

Execute and deliver Verizon Business Customer Contracts and Proposals, including any and all ancillary documents and amendments related thereto, that are duly approved in accordance with then-applicable Verizon Business corporate policies.

This will be effective beginning on September 15, 2009 and end on July 31, 2010 or earlier if rescinded by me

Distribution:

Regardless of the business unit's specific system used:

- The person delegated authority must retain a copy of form 1 delegation, either electronic or hard copy
- The person granting the delegation must retain the Form 1 delegation, either electronic or hard copy; send a copy to the delegate, and ensure the delegation is entered into the Accounts Payable system.

Retention:

Retain for one (1) year after expiration date.

Approved By:

[Signature] 9/15/09
Signature Date

Patricia Lynne Myers
Name

Manager, Pricing & Contract Management (Band 8)
Title and Career Band

Verizon Business Network Services ([redacted])
Company Code

[redacted]
Responsibility Code or Cost Center Code

VZ ID

VERIZON BUSINESS SERVICE-PROVIDING ENTITIES

Assistant Secretary's Certificate

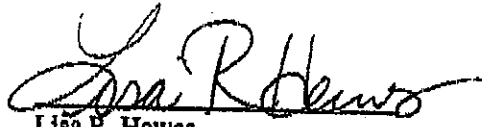
The undersigned certifies that she is the Assistant Secretary of the entities listed below, each of which may be a provider of products and services under a Verizon Business service agreement (the "Corporations"), and that, as such, she is authorized to execute this certification on behalf of the Corporations.

Verizon Select Services Inc.
Verizon Network Integration Corp.

The undersigned further certifies, on behalf of the Corporations that:

Suleiman Hessami, Verizon Business Network Services Inc., Vice President -- Pricing and Contract Management, is authorized on behalf of the Corporations, to execute and enter into agreements for products and services to be provided by the Corporations.

WITNESS the seal of the Corporations and the signature of the undersigned as of this 25th day of March, 2009.



Lisa R. Hewes
Assistant Secretary of each of the
Corporations listed above



ACKNOWLEDGEMENTS

Acknowledgement by Principal if Individual or Partnership

- 1. STATE OF
2. County of
3. I,
4. county and state aforesaid, do hereby certify that
5. Given under my hand this
6. Notary Seal
7. (Notary Public)
8. My commission expires on the

Acknowledgement by Principal if Corporation

- 9. STATE OF Mississippi
10. County of Warren
11. I, Lynne Myers
12. county and state aforesaid, do hereby certify that
13. who as, Senior Consultant Pricing/Contract Management
14. Verizon Business Network Services Inc on behalf of Verizon Select Services Inc
15. Given under my hand this
16. Notary Seal
17. (Notary Public)
18. My commission expires on

Acknowledgements by Surety

- 19. STATE OF VIRGINIA
20. County of FAIRFAX
21. I, Mercedes M. Pamparatto
22. county and state aforesaid, do hereby certify that
23. who as, Attorney-In-Fact
24. Federal Insurance Company
25. Given under my hand this
26. Notary Seal
27. Mercedes M Pamparatto
28. My commission expires on the

Sufficiency in Form and Manner Of Execution Approved

Attorney General

This day of

By (Assistant Attorney General)



Chubb
Surety

POWER
OF
ATTORNEY

Federal Insurance Company
Vigilant Insurance Company
Pacific Indemnity Company

Attn: Surety Department
15 Mountain View Road
Warren, NJ 07059

Know All by These Presents, That FEDERAL INSURANCE COMPANY, an Indiana corporation, VIGILANT INSURANCE COMPANY, a New York corporation, and PACIFIC INDEMNITY COMPANY, a Wisconsin corporation, do each hereby constitute and appoint Patrick Bannon, Manuel Jones, Erin M. Margelis, Myrna Smith and Brian St Clair of Washington, DC-----

each as their true and lawful Attorney-in-Fact to execute under such designation in their names and to affix their corporate seals to and deliver for and on their behalf as surety thereon or otherwise, bonds and undertakings and other writings obligatory in the nature thereof (other than bail bonds) given or executed in the course of business and any instruments amending or altering the same and consents to the modification or alteration of any instrument referred to in said bonds or obligations

In Witness Whereof, said FEDERAL INSURANCE COMPANY, VIGILANT INSURANCE COMPANY and PACIFIC INDEMNITY COMPANY have each executed and attested these presents and affixed their corporate seals on this 26th day of September, 2007

Kenneth C. Wendel, Assistant Secretary

David B. Norris, Jr., Vice President

STATE OF NEW JERSEY

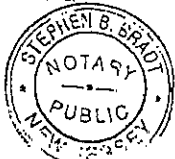
County of Somerset

ss

On this 26th day of September, 2007

before me, a Notary Public of New Jersey, personally came Kenneth C. Wendel, to me known to be Assistant Secretary of FEDERAL INSURANCE COMPANY, VIGILANT INSURANCE COMPANY, and PACIFIC INDEMNITY COMPANY, the companies which executed the foregoing Power of Attorney, and the said Kenneth C. Wendel, being by me duly sworn, did depose and say that he is Assistant Secretary of FEDERAL INSURANCE COMPANY, VIGILANT INSURANCE COMPANY, and PACIFIC INDEMNITY COMPANY and knows the corporate seals thereof, that the seals affixed to the foregoing Power of Attorney are such corporate seals and were thereto affixed by authority of the By-Laws of said Companies; and that he signed said Power of Attorney as Assistant Secretary of said Companies by like authority; and that he is acquainted with David B. Norris, Jr., and knows him to be Vice President of said Companies; and that the signature of David B. Norris, Jr., subscribed to said Power of Attorney is in the genuine handwriting of David B. Norris, Jr., and was thereto subscribed by authority of said By-Laws and in deponent's presence.

Notarial Seal



STEPHEN B. BRADT
Notary Public, State of New Jersey
No. 2321097
Commission Expires Oct 25, 2009

Notary Public

CERTIFICATION

Extract from the By-Laws of FEDERAL INSURANCE COMPANY, VIGILANT INSURANCE COMPANY, and PACIFIC INDEMNITY COMPANY:

"All powers of attorney for and on behalf of the Company may and shall be executed in the name and on behalf of the Company, either by the Chairman or the President or a Vice President or an Assistant Vice President, jointly with the Secretary or an Assistant Secretary, under their respective designations. The signature of such officers may be engraved, printed or lithographed. The signature of each of the following officers: Chairman, President, any Vice President any Assistant Vice President, any Secretary, any Assistant Secretary and the seal of the Company may be affixed by facsimile to any power of attorney or to any certificate relating thereto appointing Assistant Secretaries or Attorneys-in-Fact for purposes only of executing and attesting bonds and undertakings and other writings obligatory in the nature thereof, and any such power of attorney or certificate bearing such facsimile signature or facsimile seal shall be valid and binding upon the Company and any such power so executed and certified by such facsimile signature and facsimile seal shall be valid and binding upon the Company with respect to any bond or undertaking to which it is attached"

I, Kenneth C. Wendel, Assistant Secretary of FEDERAL INSURANCE COMPANY, VIGILANT INSURANCE COMPANY, and PACIFIC INDEMNITY COMPANY (the "Companies") do hereby certify that

- (i) the foregoing extract of the By-Laws of the Companies is true and correct,
- (ii) the Companies are duly licensed and authorized to transact surety business in all 50 of the United States of America and the District of Columbia and are authorized by the U.S. Treasury Department; further, Federal and Vigilant are licensed in Puerto Rico and the U.S. Virgin Islands and Federal is licensed in American Samoa, Guam, and each of the Provinces of Canada except Prince Edward Island; and
- (iii) the foregoing Power of Attorney is true, correct and in full force and effect.

Given under my hand and seals of said Companies at Warren, NJ this 28th day of January, 2010.



Kenneth C. Wendel, Assistant Secretary

IN THE EVENT YOU WISH TO NOTIFY US OF A CLAIM, VERIFY THE AUTHENTICITY OF THIS BOND OR NOTIFY US OF ANY OTHER MATTER PLEASE CONTACT US AT ADDRESS LISTED ABOVE, OR BY Telephone (908) 903-3493 Fax (908) 903-3656 e-mail: surety@chubb.com

**STATEMENT OF WORK (SOW) NO. 1
TO VERIZON VOICE AND DATA EQUIPMENT AND RELATED SERVICES ATTACHMENT
Custom Services**

Customer: State of WV (Pinecrest Hospital)	Quote: 1-392KX9
Contract ID: N/A	Date: 1/28/2010

Verizon Business Network Services Inc., on behalf of
Verizon Select Services Inc.
22001 Loudoun County Parkway
Ashburn, VA 20147

CUSTOMER'S LEGAL NAME: State of WV (Pinecrest Hospital)
Address: 105 South Eisenhower Drive Beckley, WV 25801

Signed: _____
Name: Suleiman Hessami
Title: Vice President
Date: _____

Signed: _____
Name: Krista Ferrell
Title: Purchasing
Date: _____

This Statement of Work ("SOW") amends and is a part of the Voice and Data Equipment and Related Services Attachment and related Verizon master services agreement (collectively "Agreement"), entered between Verizon Select Services Inc ("Verizon"), and State of West Virginia (Pinecrest Hospital) ("Customer"), Contract ID number as shown above, executed by both parties as of January 29, 2010

Description of Project

1. Services.

This SOW defines the services and deliverables that Verizon will provide to Customer under the terms of the Agreement ("Custom Services") and forms the basis for the pricing in the quote referenced above (the "Quote"). Verizon will perform the Custom Services at the locations listed in the Quote

2. Scope of Work.

Scope of work includes the Security Camera System Installation, RFQ PSH10033, serving the Health and Human Resources – Pinecrest Hospital. Verizon will provide the equipment, cabling and installation material, labor, system integration and user training for the system as listed Pricing is based on prevailing wage rates for Raleigh County, WV. The cable is priced as Plenum Rated supported within the ceiling cavity on J-hooks per ANSI/TIA/EIA 569 Standard and the installation of surface conduit and/or mold as needed in areas which the cabling will be exposed

Verizon will provide all conduit and pathway as required to provide connectivity to a total of 60 cameras (50 indoor, 10 outdoor) as designated on the provided drawings The cabling will be terminated on the appropriate camera and routed to the appropriate equipment closet where it will be properly terminated and tested The associated electronics and hardware will be installed in the appropriate location All outdoor cameras will only be installed to a wall surface of the building Verizon will not install cabling or camera into or thru the roof of the building as this can void any warranty on the roof In addition to installation this proposal provides for turn-up and IT integration with the existing DHHR network. It also includes user training. The training will be conducted by two trainers in up to four (4) sessions (as needed) and include hard-copy training materials for up to twenty (20) trainees, across one day Training facilities are to be provided by the client

3. Deliverables and Documentation (if any) to be Produced by Verizon and Verizon Obligations.

Verizon will:

- Provide a single point of contact ("SPOC") who will be responsible and authorized to (i) make all decisions and give all approvals which Customer may need from Verizon, and (ii) provide Customer's personnel on a timely basis with all information, data, and support reasonably required for its performance under this SOW, including but not limited to making available appropriate personnel to work with the Customer as the Customer may reasonably request. (iii) manage and participate in the kickoff discussion, schedule coordination, and acceptance testing
- Deliver the System to the Customer's site(s) shown on the Quote
- Provide staging including: -
 - Material handling (unpacking, recording of serial numbers, and asset tag information as required)
 - Assembly/staging of the System
 - Power-up test the System
 - Configure the System for circuit connectivity to Verizon provided transport, circuit connectivity to non Verizon provided transport, or additional site specific configuration, as required All System configurations are engineered by Verizon and may include configurations provided by the Customer. Verizon defines a full network configuration for each device.
 - Apply incremental operating system changes to the System, as required
 - Document System configuration and IOS version and provide a written copy to Customer
 - Apply Customer provided asset tags, as required
 - Verify inventory with System package documentation
 - Repackage
 - Process for shipment/delivery
- Contact Customer prior to install in order to confirm site readiness, including:-
 - Verifying that any Customer provided equipment (e.g. data switch, UPS, wiring etc.) is ready for quoted System installations
 - Verify that the Customer's equipment room meets the environmental recommendations of the System manufacturer.
 - Verify that the Customer's systems power and ground meets the recommendations of the System manufacturer
- Implement the System in Customer-provided rack space or other desired locations at the Customer's sites as specified on the Quote.
- Verify System power-up, operation of network interfaces and run internal diagnostics.
- Verify circuit connectivity to Verizon provided transport or non Verizon provided transport, as required.
- No demarc extension is provided with Custom Services, unless provided otherwise in the Quote.
- After installation is complete, Verizon validates access connectivity (if applicable), wide area network link connectivity (if applicable) and local area network connectivity (if applicable)
- Conduct Customer Acceptance Testing as set forth herein
- Additional Deliverables and Documentation:
 - Material and Labor to install the fiber cable described in this SOW
 - Cable
 - Connector, and Patch Panels
 - Support Structure Hardware
 - Project Management time (RCDD/OSP Specialist)
 - CAD Labor to produce shop drawings and As-built drawings

4. Documentation to be Produced by Customer and Customer Obligations.

Customer must:

- Designate a SPOC who will be responsible and authorized to (i) make all decisions and give all approvals which Verizon may need from Customer, and (ii) provide Verizon's personnel on a timely basis with all information, data, access and support reasonably required for its performance under this SOW, including but not limited to making available appropriate personnel to work with Verizon as Verizon may reasonably request

- Provide any required asset tags.
- Provide configuration(s), as required;
- Provide at least one analog (voice) telephone line no more than 15 feet from the System;
- Perform back up of any involved device, including drivers, applications, and operating systems as required prior to Verizon's on site activities;
- Provide licensed copies of operating system and applications software, as applicable;
- Install or re-install software not provided by Verizon;
- Control all activities associated with the existing customer equipment, including without limitation changes, additions or deletions of devices made by any non-Verizon provided technicians
- Ensure equipment room meets the environmental recommendations, power and ground requirements of the equipment manufacturer(s) as provided by Verizon from time to time;
- Ensure appropriate electrical power service is installed and accessible no more than three (3) feet from the devices or six (6) feet for racks to be installed;
- Ensure a minimum of one (1) 120 VAC / 20AMP duplex receptacle per device to be installed; (note: dual power supplies will require two such receptacles, separately fused)
- Ensure that any and all carrier circuit facilities (demarcs) have been extended so that their termination is within six (6) feet of the designated equipment installation area;
- Provide sufficient rack space or other appropriate installation location for the System;
- Ensure that any and all main or intermediate distribution frames ("MDF/IDF") are of sufficient size to accommodate System being installed;
- Ensure conformance with any applicable codes, regulations, and laws, including but not limited to electrical, building, safety, and health;
- Verify that non-Verizon transport is installed and available (as applicable); and
- Dispose of all decommissioned equipment, unless provided otherwise in the Quote
 - If this box is checked, Verizon will dispose of certain decommissioned equipment as provided in the Quote
- Additional Responsibilities:
Provide the required buried conduit between the ROC and the Data Center

5. Change Order Request

Customer may request changes in, or additions to, the Services being provided hereunder by agreeing to and completing Verizon Change Order form, provided by Verizon. Requested changes will be facilitated to the extent feasible. If Verizon determines that such changes will cause an increase or decrease in the cost of, or time required for performance of the Services, Verizon will advise Customer thereof and such adjustments will be reflected in the Verizon Change Order form. The Verizon Change Order form will not become effective unless and until it is agreed to and executed by both Customer and Verizon. Verizon will initiate changes to the project that affect cost or significantly affect schedule using this Change Order procedure.

6. Acceptance Testing Criteria for the Service or Deliverable(s).

Customer will have five business days after the In-Service Date to test the System (the "Test Period"). Customer may indicate their approval of the System by its signature on the Verizon-provided acceptance document or other mutually agreed upon means. Customer will document any issues with the System in writing to Verizon and provide those issues to Verizon within the Test Period. Upon receipt of the issues list, Verizon will have ten business days to respond and remediate any issues, as required. Customer's use of the System for any other purpose than testing will be deemed to constitute acceptance by Customer. The System will be deemed accepted if the Test Period passes without notification of issue or acceptance by Customer.

7. Conditions.

- Custom Services are available within the 48 contiguous United States. Custom Services are available in Alaska and Hawaii provided each order has been specifically pre-approved by Verizon.
- Custom Services are performed between the hours of 8:00 a.m. and 5:00 p.m. local time, Monday through Friday, excluding Verizon observed and United States Federal holidays ("Office Hours"). Work extending beyond Office Hours on Monday through Friday and work on Saturday is "Overtime" work. All other periods of work is "Sunday

and Holiday Hours" work. If Customer requests that Custom Services be performed during Overtime or Sunday and Holiday Hours, Customer will pay Verizon its then current time and material labor rate.

If this box is checked, this project includes Overtime work.

If this box is checked, this project includes Sunday and Holiday Hours.

- Unless Customer otherwise requests in writing Verizon will, at Customer's expense, apply for permits necessary for Custom Services.
- Verizon will provide Customer written notice indicating the date Custom Services is complete (the "In-Service Date")
- Verizon will attempt to meet Customer's requested In-Service Dates, however Verizon can not guarantee any In-Service Date. In-Service Dates are subject to the availability of materials and resources.
- Should Customer request delay of Custom Services, or should Custom Services be delayed as a result of Customer's action or inaction, Verizon may store the System, or any portion thereof, at Customer's risk and expense.
- Wait time in excess of 30 minutes at Customer's site may result in an additional charge at Verizon's current time and material rate.
- Verizon will use reasonable efforts to avoid interruption of Customer's network service during Office Hours. If it is necessary to interrupt network service during Office Hours, Verizon will notify the SPOC at least 48 hours in advance.
- Customer will only assign persons to this project that have the necessary skills to required to complete the Customer's part of this project.
- Customer will allow Verizon access to sites for performance of any required Custom Service. Customer will notify Verizon of any site-specific requirements that might impact Verizon's ability to access such site, e.g. safety or security training ("Training"). Verizon will comply with such Training requirements however Verizon reserves the right to bill Customer for the time required for Training at Verizon's then current labor rate. Customer will provide necessary badges, escorts, etc. required for site access per Customer's security and safety policies.
 If this box is checked, Verizon personnel will require additional training for site access.
- Additional Assumptions:
N/A

8. **Term of SOW.** This SOW is effective upon full execution by the parties and will remain in effect during the delivery of the Custom Services. Except for warranties specifically provided herein, this SOW will terminate upon final delivery of the Custom Services.

9. **Warranty**

- **Data Equipment:** For data Systems, manufacturers' end user warranties are passed through to Customer and warranty claims will be presented by Customer directly to the manufacturer.
- **CPE Deployment Services Warranties.** Verizon warrants that any cables and connectors between the System and any other equipment on Customer's premises that are provided by Verizon will be in good working order for a period of thirty (30) days after installation unless the failure of such cables and connectors is caused by Customer's misuse or abuse.
- These warranties do not cover damage to or malfunction of the System caused in whole or in part by Customer or third parties through other than normal use of the System or caused by an event external to the System.

Custom Services are limited to the services, deliverables, documentation, and conditions stated herein and in the Agreement, and the System defined in the quote.



State of West Virginia
DRUG FREE WORKPLACE CONFORMANCE AFFIDAVIT
West Virginia Code §21-1D-5

STATE OF Mississippi

COUNTY OF Warren, TO-WIT:

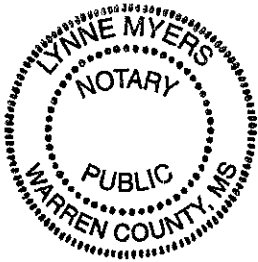
I, Marsha K. Harrell, after being first duly sworn, depose and state as follows:

- 1. I am an employee of Verizon Business Network Services Inc on behalf of Verizon Select Services Inc; and,
2. I do hereby attest that Verizon Business Network Services Inc on behalf of Verizon Select Services Inc

maintains a valid written drug free workplace policy and that such policy is in compliance with West Virginia Code §21-1D-5.

The above statements are sworn to under the penalty of perjury.

Verizon Business Network Services Inc on behalf of Verizon Select Services Inc



Notary Public State of Mississippi
At Large
My Commission Expires April 24, 2010
BONDED THRU HEIDEN, BROOKS & GARLAND INC

By: Marsha K. Harrell

Title: Marsha K Harrell Senior Consultant Pricing/Contract Management

Date: 1/28/2010

Taken, subscribed and sworn to before me this 28 day of January 2010

By Commission expires 4/24/10

(Seal)

Lynne Myers (Notary Public)

THIS AFFIDAVIT MUST BE SUBMITTED WITH THE BID IN ORDER TO COMPLY WITH WV CODE PROVISIONS. FAILURE TO INCLUDE THE AFFIDAVIT WITH THE BID SHALL RESULT IN DISQUALIFICATION OF THE BID.

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, Limited Liability Company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code §61-5-3*), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: Verizon Business Network Services Inc. on behalf of Verizon Select Services Inc.

Authorized Signature: Marsha K Harrell Date: 1/28/2010

State of Mississippi **Marsha K Harrell**
Senior Consultant
Pricing/Contract Management

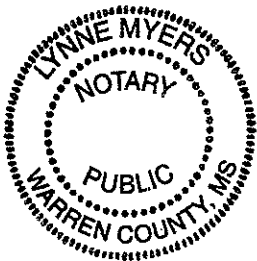
County of _____, to-wit:

Taken, subscribed, and sworn to before me this 28 day of January, 2010

My Commission expires 4/24/10, 20

AFFIX SEAL HERE

NOTARY PUBLIC Lynne Myers



Notary Public State of Mississippi
At Large
My Commission Expires
April 24, 2010
BONDED THRU
HEIDEN, BROOKS & GARLAND, INC.

AGREEMENT ADDENDUM

In the event of conflict between this addendum and the agreement, this addendum shall control:

1. **DISPUTES** - Any references in the agreement to arbitration or to the jurisdiction of any court are hereby deleted. Disputes arising out of the agreement shall be presented to the West Virginia Court of Claims
2. **HOLD HARMLESS** - Any clause requiring the Agency to indemnify or hold harmless any party is hereby deleted in its entirety
3. **GOVERNING LAW** - The agreement shall be governed by the laws of the State of West Virginia. This provision replaces any references to any other State's governing law
4. **TAXES** - Provisions in the agreement requiring the Agency to pay taxes are deleted. As a State entity, the Agency is exempt from Federal, State, and local taxes and will not pay taxes for any Vendor including individuals, nor will the Agency file any tax returns or reports on behalf of Vendor or any other party
5. **PAYMENT** - Any references to prepayment are deleted. Payment will be in arrears
6. **INTEREST** - Should the agreement include a provision for interest on late payments, the Agency agrees to pay the maximum legal rate under West Virginia law. All other references to interest or late charges are deleted
7. **RECOUPMENT** - Any language in the agreement waiving the Agency's right to set-off, counterclaim, recoupment, or other defense is hereby deleted.
8. **FISCAL YEAR FUNDING** - Service performed under the agreement may be continued in succeeding fiscal years for the term of the agreement, contingent upon funds being appropriated by the Legislature or otherwise being available for this service. In the event funds are not appropriated or otherwise available for this service, the agreement shall terminate without penalty on June 30. After that date, the agreement becomes of no effect and is null and void. However, the Agency agrees to use its best efforts to have the amounts contemplated under the agreement included in its budget. Non-appropriation or non-funding shall not be considered an event of default
9. **STATUTE OF LIMITATION** - Any clauses limiting the time in which the Agency may bring suit against the Vendor, lessor, individual, or any other party are deleted.
10. **SIMILAR SERVICES** - Any provisions limiting the Agency's right to obtain similar services or equipment in the event of default or non-funding during the term of the agreement are hereby deleted
11. **ATTORNEY FEES** - The Agency recognizes an obligation to pay attorney's fees or costs only when assessed by a court of competent jurisdiction. Any other provision is invalid and considered null and void.
12. **ASSIGNMENT** - Notwithstanding any clause to the contrary, the Agency reserves the right to assign the agreement to another State of West Virginia agency, board or commission upon thirty (30) days written notice to the Vendor and Vendor shall obtain the written consent of Agency prior to assigning the agreement
13. **LIMITATION OF LIABILITY** - The Agency, as a State entity, cannot agree to assume the potential liability of a Vendor. Accordingly, any provision limiting the Vendor's liability for direct damages to a certain dollar amount or to the amount of the agreement is hereby deleted. Limitations on special, incidental or consequential damages are acceptable. In addition, any limitation is null and void to the extent that it precludes any action for injury to persons or for damages to personal property
14. **RIGHT TO TERMINATE** - Agency shall have the right to terminate the agreement upon thirty (30) days written notice to Vendor. Agency agrees to pay Vendor for services rendered or goods received prior to the effective date of termination
15. **TERMINATION CHARGES** - Any provision requiring the Agency to pay a fixed amount or liquidated damages upon termination of the agreement is hereby deleted. The Agency may only agree to reimburse a Vendor for actual costs incurred or losses sustained during the current fiscal year due to wrongful termination by the Agency prior to the end of any current agreement term
16. **RENEWAL** - Any reference to automatic renewal is hereby deleted. The agreement may be renewed only upon mutual written agreement of the parties.
17. **INSURANCE** - Any provision requiring the Agency to insure equipment or property of any kind and name the Vendor as beneficiary or as an additional insured is hereby deleted.
18. **RIGHT TO NOTICE** - Any provision for repossession of equipment without notice is hereby deleted. However, the Agency does recognize a right of repossession with notice
19. **ACCELERATION** - Any reference to acceleration of payments in the event of default or non-funding is hereby deleted
20. **CONFIDENTIALITY**: -Any provision regarding confidentiality of the terms and conditions of the agreement is hereby deleted. State contracts are public records under the West Virginia Freedom of Information Act.
21. **AMENDMENTS** - All amendments, modifications, alterations or changes to the agreement shall be in writing and signed by both parties. No amendment, modification, alteration or change may be made to this addendum without the express written approval of the Purchasing Division and the Attorney General.

ACCEPTED BY:
STATE OF WEST VIRGINIA

VENDOR Verizon Business Network Services
Inc. on behalf of Verizon Select

Spending Unit: _____

Company Name: Services Inc.

Signed: _____

Signed: Marsha K. Harrell
Marsha K Harrell

Title: _____

Title: _____
Senior Consultant
Pricing/Contract Management

Date: _____

Date: 1/25/2010

This System Agreement ("Agreement"), effective as of the ____ day of ____, 20 ____, is made by and between

A. Verizon Entity Name ("Verizon"): Verizon Business Network Services Inc on behalf of Verizon Select Services Inc.	B. Customer Name ("Customer") State of West Virginia Dept of Health & Human Resources Pinecrest Hospital
Address: 1500 MacCorkle Avenue, SE	Address: 105 South Eisenhower Drive
City: Charleston State: WV Zip Code: 25314	City: Beckley State: WV Zip Code: 25801
Contact Name and Phone Number: Sandra Hawkins 304-344-6700	Customer Billing Address (if different):
Quote Number (if applicable) ____	City: State: Zip Code:
	Contact Name and Phone Number: Krista Ferrell 304-558-2596

<p>C. Select all applicable options:</p> <p><input checked="" type="checkbox"/> New System/Service Sale <input type="checkbox"/> Adds/Upgrade to Existing System <input type="checkbox"/> Installation Services <input type="checkbox"/> International Purchase and Sale (Drop Ship)</p> <p>VERIZON MAINTENANCE SERVICES</p> <p><input type="checkbox"/> IP PBX Supplemental <input type="checkbox"/> 8x5 Switch & Phones <input type="checkbox"/> 8x5 Switch & Proprietary Phones <input type="checkbox"/> 8x5 Switch Only <input type="checkbox"/> 8x5 Ancillary/Auxiliary Equipment <input type="checkbox"/> 8x5 Nortel Norstar <input type="checkbox"/> 8x5 NEC Electra Elite <input type="checkbox"/> 8x5 Business Communication Manager <input type="checkbox"/> 8x5 Centrex CPE <input type="checkbox"/> 24x7 Switch & Proprietary Phones <input type="checkbox"/> 24x7 Switch Only <input type="checkbox"/> 24x7 Ancillary/Auxiliary Equipment <input type="checkbox"/> 24x7 Nortel Norstar <input type="checkbox"/> 24x7 NEC Electra Elite <input type="checkbox"/> 24x7 Business Communication Manager <input type="checkbox"/> 24x7 Voice Service Plus <input type="checkbox"/> 24x7 Centrex CPE <input type="checkbox"/> Software Release Subscription (SRS)</p>	<p>Verizon Maintenance Services Cont'd.</p> <p><input type="checkbox"/> On-Site Technician <input type="checkbox"/> Supplemental Warranty Coverage (extends the standard warranty to 24 hour coverage for major failures during the warranty period) <input type="checkbox"/> Other</p> <p>Third Party Maintenance Services -- Third party maintenance will be provided in accordance with (i) the service descriptions of the respective third party maintenance service providers (generally available on their respective websites) and (ii) the relevant terms and conditions of this Agreement, specifically excluding section 3.2 (termination for convenience).</p> <p><input type="checkbox"/> Nortel Extended Service <input type="checkbox"/> Cisco SMARTnet <input type="checkbox"/> Other:</p>
--	--



D. Payment Options:

- Cash Purchase
- Lease/Financing
 - Verizon Credit Inc.
 - Third Party Lease/Financing _____ (must have prior written approval of Verizon)
- E-Rate/USF Funding Application No. _____
- Tax Exempt No _____

E The total price of the System and/or services being purchased by the Customer is:

Equipment and/or Installation Price \$ 59,957.76

Professional Services Price \$ _____

Maintenance Service

Voice Maintenance Service for _____ Year(s) \$ _____

Third Party Maintenance Service for _____ Year(s) \$ _____

Supplemental Warranty Coverage \$ _____

Applicable taxes (estimated) \$ _____

TOTAL PRICE \$ 59,957.76

F. Maintenance Service Billing Option:

- Pre-paid Billing: _____ years \$ _____ (Annual Rate)
- Deferred Billing (deferred until warranty expiration):
 _____ years \$ _____ \$ _____ \$ _____ \$ _____
 (Year 1) (Year 2) (Year 3) (Year 4) (Year 5)

Bill deferred payment (check one): annually semi-annually quarterly monthly

G. Attachments

- Avaya Equipment, Maintenance and Professional Services Exhibit
- Call Center Software, Support and Professional Services Exhibit
- Cisco Technology Migration Program Supplement
- Equipment Sales and Installation Exhibit
- E-Rate Funding Related Terms and Conditions
- International Purchase and Sale Exhibit
- PBX Mobile Extension
- Professional Services Exhibit
- Quote
- Service Plan Description(s)
- Statement of Work
- Statement of Work (Avaya)
- Voice Maintenance Exhibit

THE TERMS AND CONDITIONS OF THIS AGREEMENT CONTINUE ON THE FOLLOWING PAGES

Customer Initials



System Agreement

1. **Scope of Agreement.** Subject to the terms and conditions of this Agreement, Verizon will provide Customer, either directly or in conjunction with such subcontractors as it may select, the equipment, software, installation services, maintenance (hereinafter collectively the "System") and/or professional services as described in this Agreement and as further described in a Statement of Work and any Exhibit attached hereto.

1.1 **For Equipment Sale and Installation Services:** Verizon will provide and, if applicable, install the equipment as set forth in the applicable quote and the Equipment and Installation Services Exhibit.

1.2 **For Maintenance Services:** Verizon will provide the maintenance services as set forth in the applicable quote and the Call Center Software, Support and Professional Services Exhibit, and/or the Maintenance Services Exhibit. The foregoing exhibits do not apply to maintenance services provided by a third party. Third party maintenance will be provided in accordance with (i) the service descriptions of the respective third party maintenance service providers (generally available on their respective websites) and (ii) the relevant terms and conditions of this Agreement, specifically excluding section 3.2 (termination for convenience).

1.3 **For Professional Services:** Verizon will provide the professional services as set forth in the applicable quote and the Professional Services Exhibit.

All applicable Statements of Work and Exhibits attached hereto are incorporated herein and made a part of this Agreement.

2. Fees and Payment.

2.1 Customer will pay all fees for the System as set forth on Pages 2 of this Agreement and the applicable quote or Statement of Work, subject to additions and deductions made by written Change Order(s). Customer is responsible for applicable taxes, shipping, handling, telecommunication surcharges and other charges applicable to the equipment and/or services provided under this Agreement. Customer agrees either to pay to Verizon the amount of all applicable taxes or to provide upon execution of this Agreement evidence of exemption acceptable to Verizon.

2.2 Payments are due within thirty (30) days of receipt of the invoice ("Due Date") and any payment not received by the Due Date shall be subject to a late payment charge of the lesser of one and one-half percent (1.5%) per month and the maximum amount allowed by law. Late payment charges will be assessed monthly against the amount due. Should Customer dispute an amount invoiced, Customer shall pay the undisputed portion of that invoice and promptly notify Verizon in writing of the amount and nature of the dispute and the parties shall cooperate to resolve the dispute pursuant to Section 15 of this Agreement. Verizon reserves the right to suspend or terminate any or all services or terminate the provision, installation or repair of any or all equipment subject to this Agreement immediately if Customer is more than sixty (60) days overdue for payments that have not been disputed in good faith.

2.3 The down payment listed on Page 2 of this Agreement shall be paid at execution of this Agreement. The balance due shall be paid in accordance with the terms of this Section unless otherwise specified in a Statement of Work.

3. **Term and Termination.** This Agreement shall be effective as of the date first set forth above and shall continue in full force and effect until terminated in accordance with this Agreement.

3.1 Either party may, upon written notice, immediately suspend its performance of and/or terminate the affected service or equipment order to which the deficiency pertains in the event the other party (i) fails to perform material terms of this Agreement and (a) such failure is not cured within thirty (30) calendar days following receipt of a default notice in writing from the other party, or (b) if such failure cannot reasonably be cured during that time and the defaulting party fails to use commercially reasonable efforts to cure such breach as soon as practicable, but in any event within ninety (90) calendar days following written notice; (ii) engages in fraud, criminal conduct or willful misconduct in connection with the business relationship of the parties; or (iii) becomes insolvent, ceases doing business in the ordinary course, enters bankruptcy proceedings or effects an assignment for the benefit of creditors. In the event Verizon terminates this Agreement pursuant to this Section 3.1, Customer shall promptly pay Verizon for the System and any services provided up to the date of termination. In the event Customer defaults under this Agreement, Customer's down payment shall be non-refundable.



System Agreement

3.2. Either party may terminate this Agreement or a Statement of Work for convenience, in whole or in part, upon thirty (30) days prior written notice to the other party. If this Agreement or a Statement of Work is terminated by Customer pursuant to this Section, or if an order under this Agreement is cancelled by Customer, Verizon shall have no further responsibility under this Agreement, Statement of Work or such order, as applicable, and Customer shall promptly pay Verizon:

- 3.2.1. for all equipment and services provided up to the date of termination or cancellation, as applicable;
- 3.2.2. for all expenses incurred up to the date of termination or cancellation, as applicable, including but not limited to the costs of terminating purchase orders, return of equipment and/or software (if permitted by Verizon), removal of equipment and/or software and other contractual obligations made by Verizon to meet its obligations under this Agreement or Statement of Work, plus a restocking fee of twenty-five percent (25%) of the cost of any equipment cancelled or returned.

3.3. Where multiple Statements of Work are associated with this Agreement, the termination of one or fewer than all of the Statements of Work shall only affect the terminated Statement(s) of Work. The remaining Statement(s) of Work shall remain in effect. Termination of the Agreement shall not affect any maintenance service in effect at the time of termination and such service shall continue until expiration thereof under the terms of this Agreement as if the Agreement was still in effect.

3.4. Verizon reserves the right to suspend performance under this Agreement or a Statement of Work if required, in Verizon's sole discretion, by regulation, statute, judicial action or other applicable legal requirement.

3.5. Verizon reserves the right to amend the rates, terms and conditions of service under this Agreement to be effective upon the commencement of any renewal term and without formal amendment of this Agreement by providing Customer written notice thereof prior to the expiration of the then-current term. If Customer is unwilling to accept such amended rates, terms and conditions, Customer shall provide Verizon written notice thereof prior to the expiration of the then-current term, in which event the service shall terminate upon expiration of the then-current term.

3.6. Termination of this Agreement shall not relieve either party of its respective obligations to comply with all terms of this Agreement that expressly call for performance prior or subsequent to the termination date, including without limitation the parties' respective obligations to protect proprietary and confidential information.

4. **Purchase Order.** The parties acknowledge that a Customer purchase order or similar document is intended solely to evidence Customer's intention to purchase equipment, software and/or services set forth therein. Except with respect to a provision in a Customer purchase order or similar document evidencing an intent to be bound by the terms and conditions of an Agreement between Customer and Verizon, the terms and conditions of such Customer purchase order or similar document shall be disregarded and of no force or effect, it being agreed that the terms and conditions of the Agreement between Customer and Verizon shall govern.

5. **Leasing Option.** With Verizon's prior written consent Customer may finance the System or any portion thereof in a separate transaction through a third party leasing company ("Lessor") approved by Verizon, assign its rights and obligations with respect to payment under this Agreement to the Lessor, and/or cause the Lessor to issue a purchase order in a form acceptable to Verizon. Notwithstanding such transaction and/or assignment, Customer shall remain responsible for performance of all of its obligations under this Agreement, including payment in full.

6. **Risk of Loss.** If Verizon installs the System, risk of loss or damage to the System passes to Customer on delivery of the System (including portions thereof) to Customer's site. If Verizon does not install the System, risk of loss or damage to the System (or portions thereof) passes to Customer upon delivery to the carrier.

7. **Title and Security Interest.** Until full payment has been rendered, Customer grants Verizon a purchase money security interest in the System, and agrees to execute all documents necessary to perfect that interest. Upon final payment, title shall pass to Customer and Verizon will release its security interest. Customer will not grant or convey to any other person or entity a security interest in, or permit placement of a lien on, the System unless and until Customer has paid Verizon in full for such System.

8. **Software.** Software provided in conjunction with the System is licensed to Customer under the license provided by the software publisher or by the equipment manufacturer with which the software is provided.



System Agreement

Customer shall, if required, execute a separate software license agreement in a form satisfactory to the software publisher or equipment manufacturer.

9. Customer Responsibilities. Customer will:

- 9.1. Allow Verizon access for installation, inspection, testing, maintenance and repair of the System and performance of any required activity.
- 9.2. Provide suitable building facilities for the System in accordance with local codes, including but not limited to ducting, conduit, structural borings, etc for cable and conductors in floors, ceilings and walls; electrical service with suitable terminals and power surge protection devices; and metallic grounds with sufficient slack in the equipment room, installed in conformity with the National Electrical Code and local codes.
- 9.3. Provide necessary heating, cooling, humidity and dust control as required by manufacturer specifications.
- 9.4. Remove existing equipment or cable that interferes with System installation.
- 9.5. Identify and disclose to Verizon concealed equipment, wiring or conditions that might be affected by or might affect the installation of the System. Customer shall defend and hold Verizon harmless from any claim, damage or liability resulting from a failure to disclose this information.
- 9.6. Authorize Verizon, at Customer's expense, to make service requests upon third parties for System interconnection requirements, including obtaining telephone service for testing where necessary.
- 9.7. Designate trash deposit points on each floor on which the System is to be installed where Verizon will place waste for removal by Customer.
- 9.8. Cooperate with Verizon's requests for assistance in testing or installation.
- 9.9. Be responsible for providing adequate back-up of data and for restoring data to repaired equipment.
- 9.10. If the System is to be connected to the public network, be solely responsible for selection, implementation and maintenance of security features for defense against unauthorized long distance calling, and for payment of long distance, toll and other telecommunications charges incurred through use of the System.
- 9.11. Immediately notify Verizon of any anticipated delay in building availability or inability to meet any of the above listed requirements.
- 9.12. If ordering Cisco Products or services, acknowledge having read and understand the End User obligations and service descriptions for relevant Cisco products and services as found at www.cisco.com/go/servicedescriptions or other URL as may be provided by Cisco from time to time. Further, Customer agrees to the terms and conditions of Cisco's Software License Agreement.

10. Changes In/Additions to System.

10.1. Customer may order additional equipment, software, and/or services pursuant to a written Amendment, Customer purchase order or similar document, and such order shall be governed by this Agreement, including without limitation Section 4, and shall specifically reference this Agreement.

10.2. Customer shall also have the right, by written notice, to propose changes in the System under this Agreement and any Statement of Work ("Change Orders") and Verizon shall comply to the extent it deems feasible and reasonable. If Verizon determines that such changes cause an increase or decrease in the cost of or time required for performance, Verizon shall advise Customer and such adjustments shall be reflected in a written Change Order. Should Verizon encounter, in installing the System, any concealed or unknown condition not expressly set forth in the applicable Statement of Work, which condition affects the price or schedule for installation of the System, the price and/or the schedule shall be equitably adjusted by Change Order to cover all costs, including but not limited to labor, equipment, materials and tools necessary to carry out the change.

10.3. No Change Order shall become effective as a part of this Agreement and the applicable Statement of Work, and no changes in the System shall be initiated, until the Change Order is mutually agreed upon in writing. Verizon shall not be obligated to consider or accept any Change Order that results in a decrease of more than twenty percent (20%) in the total price of the System. Verizon may also propose changes in or additions to the System, and may proceed with such changes upon execution by Customer and Verizon of a written Change Order.

11. **Warranty.** Verizon warrants that it will perform the services provided under this Agreement in a good and workmanlike manner. Unless otherwise set forth in an Exhibit, all manufacturers'/publishers' warranties for equipment and/or software provided hereunder are passed through to Customer and warranty claims shall be presented by Customer directly to the manufacturer/publisher.



System Agreement

THE WARRANTIES SET FORTH IN THIS AGREEMENT ARE IN LIEU OF ALL OTHER WARRANTIES FROM VERIZON, UNLESS OTHERWISE STATED IN AN EXHIBIT. OTHERWISE VERIZON DISCLAIMS ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, ANY WARRANTY OF NON-INFRINGEMENT AND ANY WARRANTIES ARISING FROM A COURSE OF DEALING, USAGE OR TRADE PRACTICE. VERIZON SHALL NOT BE LIABLE FOR UNAUTHORIZED ACCESS TO VERIZON'S OR CUSTOMER'S TRANSMISSION FACILITIES OR PREMISES EQUIPMENT OR FOR UNAUTHORIZED ACCESS TO OR ALTERATION, THEFT OR DESTRUCTION OF CUSTOMER'S DATA FILES, PROGRAMS, PROCEDURES OR INFORMATION THROUGH ACCIDENT, FRAUDULENT MEANS OR DEVICES, OR ANY OTHER METHOD. VERIZON MAKES NO WARRANTY FOR USE OF THE SYSTEM AS A COMPONENT IN LIFE SUPPORT SYSTEMS OR DEVICES, PUBLIC SAFETY SYSTEMS, OR WITH RESPECT TO THE PERFORMANCE OF ANY SOFTWARE OR FIRMWARE

12. Limitation of Liability. EXCEPT FOR PAYMENTS OWED UNDER THIS AGREEMENT, IN NO EVENT WILL EITHER PARTY BE LIABLE TO THE OTHER PARTY FOR SPECIAL, INDIRECT, INCIDENTAL, EXEMPLARY, OR CONSEQUENTIAL DAMAGES, WHETHER ARISING IN CONTRACT, TORT (INCLUDING A PARTY'S NEGLIGENCE) OR OTHERWISE, INCLUDING WITHOUT LIMITATION DAMAGES ARISING FROM DELAY, LOSS OF GOODWILL, LOSS OF OR DAMAGE TO DATA, LOST PROFITS (ACTUAL OR ANTICIPATED), UNAVAILABILITY OF ALL OR PART OF THE SYSTEM, OR OTHER COMMERCIAL OR ECONOMIC LOSS, EVEN IF SUCH PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

EXCEPT WITH RESPECT TO THE INDEMNIFICATION OBLIGATIONS SET OUT IN SECTION 13, VERIZON'S ENTIRE LIABILITY FOR ANY OTHER DAMAGE WHICH MAY ARISE HEREUNDER, FOR ANY CAUSE WHATSOEVER, AND REGARDLESS OF THE FORM OF ACTION, WHETHER IN CONTRACT OR IN TORT, INCLUDING VERIZON'S NEGLIGENCE, OR OTHERWISE, SHALL BE LIMITED TO DIRECT DAMAGES NOT TO EXCEED THE PURCHASE PRICE OF THE SPECIFIC EQUIPMENT, SOFTWARE OR SERVICES GIVING RISE TO THE CLAIM. VERIZON SHALL BEAR NO LIABILITY FOR USE OF EQUIPMENT, SOFTWARE OR SERVICES PROVIDED UNDER THIS AGREEMENT IN CONNECTION WITH LIFE SUPPORT SYSTEMS OR DEVICES OR PUBLIC SAFETY SYSTEMS. EXCEPT AS EXPRESSLY STATED OTHERWISE HEREIN, VERIZON SHALL HAVE NO LIABILITY OR RESPONSIBILITY FOR INTEROPERABILITY OR COMPATIBILITY OF THE SYSTEM WITH THIRD-PARTY PRODUCTS OR SYSTEMS THAT CUSTOMER MAY UTILIZE IN CONJUNCTION WITH THE SYSTEM OR TO WHICH CUSTOMER MAY CONNECT THE SYSTEM.

13. Indemnification and Defense.

13.1 Except as provided below, Verizon will defend Customer against any claim, suit, action or proceeding alleging that equipment supplied by Verizon to Customer under this Agreement ("Verizon supplied equipment") infringes a valid U.S. patent or copyright ("Claim"), and Verizon will indemnify and hold harmless Customer against any and all finally awarded costs and expenses, including attorneys' fees, in connection with any such Claim

13.2 If the use of any Verizon supplied equipment is enjoined or subject to a Claim as described above, Verizon may, at its option and expense, either procure for Customer the right to continue to use the equipment, replace the equipment, or relevant component, with substantially equivalent, non-infringing equipment, or relevant component, or modify the equipment, or relevant component, so that it becomes non-infringing. In the event that none of the foregoing options is commercially reasonable to Verizon, Verizon will remove the infringing Verizon supplied equipment and refund to Customer the purchase price for the equipment less depreciation for its use. Depreciation shall be calculated on a straight-line basis, assuming a useful life of five (5) years

13.3 Verizon shall have no obligation for (a) any costs, fees or expenses incurred by Customer without Verizon's prior written consent; (b) any allegation, assertion, or claims of intellectual property infringement, including contributory infringement or inducement to infringe, arising out of or related to any Claim involving: (i) automated call processing, automated voice service, automated customer service or combined live operator/automated systems processing used in processing or completing calls, (ii) automated bridging of more than two callers utilizing some form of "listen only" (unilateral) communication combined with some form of interactive communication, (iii)



System Agreement

prepaid calling products or services, (iv) wireless telecommunications services or support therefor, or (v) "music on hold" service; or (c) any indirect, special, consequential or incidental damages arising out of any Claim

13.4 Any obligation on the part of Verizon to defend and indemnify shall not apply to any Claim or portion thereof that arises from (i) any negligent or willful act or omission by or attributable to Customer; (ii) use or operation of the Verizon supplied equipment in combination with equipment or services provided by Customer or any third party; (iii) any addition to or modification of the Verizon supplied equipment by Customer, any third party or Verizon at Customer's request; (iv) use of other than the then current unaltered release of any software used in the Verizon supplied equipment; or (v) any equipment, system, product, process, method or service of Customer which otherwise infringed the U.S. patent or copyright asserted against Customer prior to the supply of the equipment to Customer by Verizon under the Agreement.

13.5 The foregoing states the entire obligation of Verizon to Customer and is Customer's sole and exclusive remedy with respect to any Claim of infringement of any intellectual property right of any kind, and Verizon disclaims all other warranties and obligations with respect to any such Claims.

13.6 Customer shall defend, indemnify and hold harmless Verizon, its employees, officers, directors, agents and affiliates for damages, costs and attorneys fees in connection with any claim arising out of (a) Customer's use of the equipment provided by Verizon other than as expressly indemnified by Verizon pursuant to Section 13.1 of this Agreement, (b) combination of the equipment provided by Verizon with other equipment, software, products or services not provided by Verizon under this Agreement, (c) modification of the equipment provided by Verizon, or (d) arising out of the content of communications transmitted by or on behalf of Customer in the use of the services or equipment provided by Verizon, including but not limited to libel, slander, and invasion of privacy.

13.7 Each party (the "indemnitor") shall defend, indemnify, and hold harmless the other party (the "indemnitee") against all claims and liabilities for direct damages imposed on the indemnitee for bodily injuries, including death, and for damages to real or tangible personal property to the extent caused by the negligent or otherwise tortious acts or omissions of the indemnitor, its agents or employees in the course of performance of this Agreement.

13.8 The defense and indemnification obligations set forth in this Section 13 are contingent upon (1) the indemnitee providing the indemnitor prompt, written, and reasonable notice of the claims, demands, and/or causes of action subject to indemnification, (2) the indemnitee granting the indemnitor the right to control the defense of the same, and (3) the indemnitee's full cooperation with the indemnitor in defense of the claim, including providing information and assistance in defending the claim. Nothing herein, however, shall restrict the indemnitee from participating, on a non-interfering basis, in the defense of the claim, demand, and/or cause of action at its own cost and expense with counsel of its own choosing. No settlement may be entered into by the indemnitor on behalf of the indemnitee that includes obligations to be performed by the indemnitee (other than payment of money that will be fully paid by the indemnitor under Sections 13.1-13.7 above) without indemnitee's prior written approval.

14. Confidentiality. Except as required by law or regulation, each party (the "receiving party") shall keep confidential and not disclose, directly or indirectly, to any third party any Confidential Information, as defined below, received from the other party (the "disclosing party") without the prior written consent of a duly authorized officer of the disclosing party. The disclosing party shall conspicuously mark its tangible Confidential Information as Proprietary or Confidential at the time of disclosure to the receiving party. Confidential Information that is disclosed orally will be identified by the disclosing party as Confidential Information at the time of disclosure to the receiving party. Each party shall use, copy and disclose the Confidential Information of the disclosing party solely for purposes of performing this Agreement. All Confidential Information of a party shall be and shall remain the property of such party. A party shall deliver to the disclosing party, upon written request by the disclosing party, all Confidential Information of the disclosing party then in the receiving party's possession or control, directly or indirectly, in whatever form it may be (including, without limitation, magnetic media) or certify its destruction to the disclosing party. Each party shall take all necessary and reasonable action, by instruction, agreement or otherwise, with its employees, consultants, subcontractors, affiliates, and representatives to satisfy its obligations hereunder. The receiving party's obligations hereunder with respect to confidentiality, non-disclosure and limitation of use of Confidential Information shall be for the term of the Agreement plus one (1) year. For purposes of this provision, a third party shall not include an entity which has a need to know the Confidential Information and which owns, is owned by, or is under common ownership with a party to this Agreement.



System Agreement

14.1 Nothing in this Agreement shall prevent either party from using or disclosing any Confidential Information that: (i) has become generally available to the public, other than through any improper action of such party, (ii) is already in the possession of the receiving party and not subject to an existing agreement of confidence between the parties, (iii) is received from a third party without restriction and without breach of this Agreement, (iv) is independently developed by the receiving party as evidenced by its records, or (v) is disclosed pursuant to a valid law, rule, regulation, subpoena, demand, or order of a court or other governmental body or any political subdivision thereof of competent jurisdiction (collectively "demand"); provided, however, that the receiving party shall first have given notice thereof to the disclosing party (unless prohibited by the terms of such request or requirement, or such notice is otherwise prohibited by law) in order to permit the disclosing party to seek reasonable protective arrangements.

14.2 For purposes of this Agreement, the term "Confidential Information" shall include, without limitation, all trade secrets of a party and all other information and material that relates or refers to the plans, policies, finances, corporate developments, products, pricing, sales, services, procedures, intra-corporate transactions, suppliers, prospects and customers of a party, as well as financial information relating to such suppliers, prospects and customers, and any other similar confidentiality information and material which such party does not make generally available to the public. By way of illustration, but not limitation, Confidential Information includes all computer software (including object code and source code), computer software and data base technologies, systems, structures and architectures, and the processes, formulae, compositions, improvements, inventions, discoveries, concepts, ideas, designs, methods and information developed, acquired, owned, produced, or practiced at any time by a party, and all non-public information relating to the business of such party

15. Alternate Dispute Resolution (ADR). Any controversy, claim, or dispute ("Disputed Claim") arising out of or relating to this Agreement, except for claims relating to indemnity, infringement, or confidentiality obligations or matters relating to injunctions or other equitable relief (together "Equitable Claims"), shall be first subject to a thirty (30) day negotiation period between the parties in which each party shall disclose to the other party all such documents, facts, statements and any other information which are reasonably requested by the other party and are relevant to the dispute in question. Should such negotiations fail to resolve the dispute within thirty (30) calendar days, Disputed Claims shall be resolved by binding arbitration of a single arbitrator in accordance with the Commercial Arbitration Rules of the American Arbitration Association. The decision of the arbitrator shall be based upon this Agreement and applicable law. The decision of the arbitrator shall be reduced to writing, shall be final and binding except for fraud, misconduct, or errors of law, and judgment upon the decision rendered may be entered in any court having jurisdiction thereof. In all arbitrations, the arbitrator must give effect to applicable statutes of limitation subject to limitation of actions terms set forth in this Agreement, and shall not be afforded any authority to award relief in excess of what this Agreement provides or to order consolidation or class arbitrations. The arbitrator shall have no authority to award punitive damages in any Disputed Claim. The parties agree that any such claims arising under this Agreement must be pursued on an individual basis in accordance with the procedure noted above. Even if applicable law permits class actions or class arbitrations, the ADR procedure agreed to herein applies and the parties waive any rights to pursue any claim arising under this Agreement on a class basis. The arbitration shall be held in a mutually agreed to location, and shall be final and binding on both parties. Each party will bear its own costs of arbitration but shall split equally the fees of the arbitration and the arbitrator.

16. Hazardous Substances. Except as disclosed to and acknowledged in writing by Verizon, Customer certifies that it is not aware of the presence of any asbestos or other hazardous substance (as defined by any applicable state, federal or local hazardous waste or environmental law or regulation) at any location where Verizon is to perform services under this Agreement. If during such performance Verizon employees or agents encounter any such substance, Customer agrees to take all necessary steps, at its own expense, to remove or contain the asbestos or other hazardous substance and to test the premises to ensure that exposure does not exceed the lowest exposure limit for the protection of workers. Verizon may suspend performance under this Agreement until the removal or containment has been completed and approved by the appropriate governmental agency and Verizon. Performance obligations under this Agreement shall be extended for the period of delay caused by said cleanup or removal. Customer's failure to remove or contain hazardous substances shall entitle Verizon to terminate this Agreement without further liability, in which event Customer shall permit Verizon to remove any equipment that has not been accepted, shall reimburse Verizon for expenses incurred in performing this Agreement until termination (including but not limited to expenses associated with such termination, such as removing equipment, terminating leases, demobilization, etc.), and shall complete payment for any portion of the System that has been accepted.

System Agreement

17. Force Majeure. Neither party shall be liable for any delay or failure in performance under this Agreement arising out of acts or events beyond its reasonable control, including but not limited to acts of God, war, terrorist acts, fire, flood, explosion, riot, embargo, acts of the Government in its sovereign capacity, labor disputes, unavailability of equipment, software or parts from vendors, or changes requested by Customer. The affected party shall provide prompt notice to the other party and shall be excused from performance to the extent of such caused delays or failures, provided that the party so affected shall use reasonable efforts to remove such causes of such delays or failures and both parties shall proceed whenever such causes are removed or cease. If performance of either party is prevented or delayed by circumstances as described in this section for more than ninety (90) days, either party may terminate the affected service or Statement of Work. Notwithstanding the foregoing, Customer shall not be relieved of its obligation to make any payments, including any late payment charges as provided in Section 2.2, above, that are due to Verizon hereunder.

18. Assignment. Neither party may, without the prior written consent of the other party, assign or transfer its rights or obligations under this Agreement; consent shall not be unreasonably withheld or delayed. Notwithstanding the foregoing, Verizon may, without prior notice, assign this Agreement, in whole or in part, to any Verizon affiliate or to any successor entity upon the merger, reorganization, consolidation or sale of all or substantially all of Verizon's assets associated with the equipment or services provided pursuant to this Agreement. For purposes of this Section, "affiliate" shall mean a person or entity that directly or indirectly controls, is controlled by, or is under common control with Verizon. Any attempt to assign this Agreement in contravention of this Section shall be void and of no force and effect.

19. Governing Law. This Agreement shall be governed by the substantive laws of the State of Delaware, without regard to its choice of law principles.

20. Non-Waiver/Severability. Either party's failure to enforce any of the provisions of this Agreement or to exercise any right or option is not a waiver of any such provision, right, or option, and shall not affect the validity of this Agreement. Any waiver must be written and signed by the parties. If any provision of this Agreement or the provision of any service or equipment under the terms hereof is held to be illegal, invalid, or otherwise prohibited under applicable law or regulation in any State or jurisdiction, then this Agreement shall be construed as if not containing such provision or not requiring the provision of such invalid, illegal, or prohibited service or equipment in such State or jurisdiction.

21. Publicity. Except as required by law, the parties shall keep this Agreement confidential and shall not disclose this Agreement or any of its terms without the other party's written consent. Notwithstanding any contrary term in this Agreement and consistent with applicable law, Verizon may disclose the terms of this Agreement, in whole or in part, to: a) Verizon affiliates; b) Verizon or Verizon affiliate suppliers and/or subcontractors that offer (including new offer or renewal offers), provide, repair, maintain, bill, collect, or perform other functions in connection with Verizon or Verizon affiliate products or services under or in connection with this Agreement; c) successors in interest to Verizon or Verizon affiliates (by merger or otherwise); and/or d) persons to whom Verizon or Verizon affiliates may sell all or part of their respective businesses or assets. Neither party shall use any trademark, trade name, trade dress or any name, picture or logo which is commonly identified with the other party or its affiliates, or from which any association with such party or its affiliates may be inferred or implied, in any manner, including but not limited to advertising, sales promotions, press releases or otherwise, without the prior written permission of such party. Notwithstanding any contrary term in this Agreement, the parties may issue or permit issuance of a press release or other public statement concerning this Agreement, provided, however, that no such release or statement shall be published without the prior mutual consent of the parties.

22. Notices. All notices or other communication given or required by either party to the other under this Agreement shall be deemed to have been properly given if hand-delivered, mailed by certified mail return receipt requested, or sent by facsimile with confirmation of receipt or by overnight courier. Such notices and communications shall be deemed effective upon receipt. If to Verizon, notices should be sent to Verizon Business Services, 6415-6455 Business Center Drive, Highlands Ranch, CO 80130, Attn: Customer Service (Email: notice@verizonbusiness.com) with a copy to Verizon Business Services, 22001 Loudoun County Parkway, Ashburn, VA 20147, Attn: Vice President, Legal, and if to Customer to the address specified on the cover sheet. Such address may be changed by either party by notice sent in accordance with this Section.



System Agreement

23. **Limitation of Actions.** A party may bring no action or demand for arbitration arising out of this Agreement more than two (2) years after the cause of action has accrued. The parties waive the right to invoke any different limitation on the bringing of actions under state law.

24. **Compliance with Laws.** Each party shall comply with the provisions of all applicable federal, state, and local laws, ordinances, regulations and codes in its performance under this Agreement or any Statement of Work, including without limitation the export laws of the United States or any country in which Customer receives equipment, software or services.

25. **Independent Contractor Relationship; No Agency.** Each party understands and agrees that it and its personnel are not agents or employees of the other party, and that each party is an independent contractor hereunder for all purposes and at all times. Neither party has the right or authority to, and shall not, assume or create any obligation of any nature whatsoever on behalf of the other party or bind the other party in any respect whatsoever. Each party shall indemnify, hold harmless and defend the other against any liabilities, claims, losses and damages (including costs, expenses and reasonable attorneys' fees) arising out of its failure to comply with this provision and any laws, rules or regulations applicable thereto.

26. **Interpretation.** The Agreement shall not be construed or interpreted for or against any party hereto because that party drafted or caused that party's legal representative to draft any of its provisions.

27. **Headings** The Section headings used herein are for reference and convenience only and shall not enter into the interpretation of this Agreement

28. **Modifications** This Agreement may only be amended, changed, waived or modified in a written document that is signed by both parties.

29. **Entire Agreement.** This Agreement, together with any Statement of Work hereunder and any Exhibit hereto, constitutes the entire agreement between the parties pertaining to the subject matter herein and supercedes all prior oral and written proposals, correspondence and memoranda with respect thereto, and no representations, warranties, agreements or covenants, express or implied, of any kind or character whatsoever with respect to such subject matter have been made by either party to the other, except as expressly set forth in this Agreement. In the event of conflicts among the terms of this Agreement, a Statement of Work and/or an Exhibit, the following order of precedence shall apply: the Exhibit, this Agreement, and the Statement of Work.

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be duly executed. Each party warrants and represents that its respective representative whose signature appears below have been and are on the date of signature duly authorized to execute this Agreement and that each party has the authority to enter into this Agreement.

Verizon Business Network Services, Inc.
on behalf of Verizon Select Services Inc.

Customer: State DHHR - Pinecrest Hospital

By: Marsha K. Harrell
Print Name: Marsha K Harrell
Title: Senior Consultant
Pricing/Contract Management
Date: 1/28/2010

By: _____
Print Name: _____
Title: _____
Date: _____



H.264 Hybrid Pentaplex 4, 8 or 16 Channel Digital Video Recorders

DVR4TH250*	4 Channel Hybrid Pentaplex H.264 DVR
DVR8TH250*	8 Channel Hybrid Pentaplex H.264 DVR
DVR16TH250*	16 Channel Hybrid Pentaplex H.264 DVR

*Standard DVR comes with a 250GB HDD - other configurations available up to 3TB internal**

Available with per camera

Digital Deterrent™

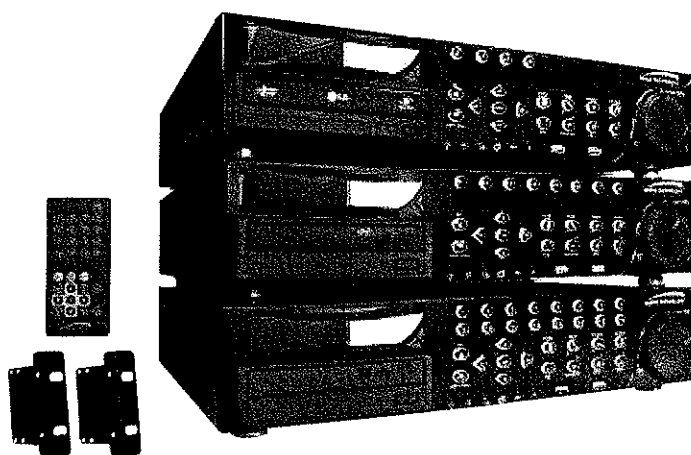
Audio For Security or Retail Applications



Features

- Free Speco DDNS server for use with dynamic IP addresses
- MAC™ & PC compatible software included
- Hybrid Operation: Up to 4 channels with popular protocols supported including Speco Internet Protocol (SIP), ACTi, Axis, Sony, Vivotek, Hunt Sanyo & others
- Selectable H.264 MPEG4 or MJPEG compression
- POS/ATM support with text overlay and searchable database
- Pentaplex operation enabling simultaneous live view or playback while continuing to record, network transfer
- Remote monitoring, recording, playback, change system settings and dome camera control via network and/or internet
- Jog shuttle for easy operation
- Real Time live display
- Remote control included - individually control up to 16 DVRs
- Rack ears included
- Recording rate up to 480 fps
- 4/8/16 channels of audio input
- 3/7/15 channels of 2-way audio
- Supports 3 SATA HDDs
- Digital output via HDMI cable
- DVD/RW Standard for video clip exporting
- USB 2.0 port for video clip exporting supports USB ThumbDrive®
- Easy software upgrade via Network USB ThumbDrive® or CD/DVD
- Configurable per channel normal and event recording frame rate & picture quality or globally via EZ record
- Free Central Management System (CMS) software allows viewing of 256 simultaneous channels on a PC
- Email notification of alarm events
- Per channel built-in dome camera protocol (through RS485) including Pelco D, Pelco P, AD422, Fastrax, JVC
- Automatic camera detection (Plug & Play)
- Digital Zoom 2 x 2 in live mode and playback
- Covert camera operation provides enhanced security administrator control
- Dynamically programmable recording priority motion detection, alarms and scheduling
- Programmable call-monitor switching sequence

**4TB maximum if DVD-RW is removed



Remote & Rack Ears Included

- Auto reboot feature: on/off
- Up to 30 second pre-alarm recording
- USB mouse and keyboard supported
- Multiple language on-screen menus
- Password to secure installation with 8 configurable user authentication levels
- Network software supports static IP, DHCP, PPPoE & DDNS
- Network hardware supports 10/100/1000 NIC
- Dimensions: 4 7/8" H X 17 1/4" W X 16 3/4" D
- Weight: 18.45 lbs. with 1 HDD (HDD weighs 1 lb.)
- Power Consumption: Start up @ 90W Running @ 60W
- HDD size: 250GB 1TB 2TB and 3TB configurations**
- Operating temperature: 14° F to 120° F
- UL Listed
- 3 year warranty

Speco Technologies is constantly developing product improvements.

We reserve the right to modify product design and specifications without notice and without incurring any obligation

Rev 1/11/10

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Technical Specifications:
 4, 8 or 16 Channel H.264 Hybrid
 Pentaplex Digital Video Recorders

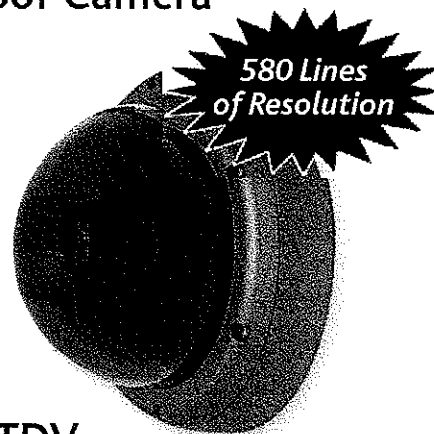
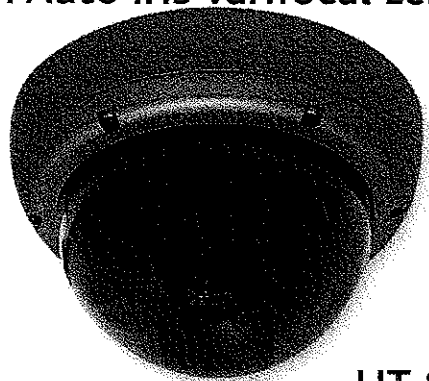
speco technologies

MODEL NAME		DVR4TH250	DVR8TH250	DVR16TH250	
Video	Operation System	Embedded (Linux)			
	Video Standard	NTSC / PAL switch selectable			
	Video Operation	Pentaplex+ (Live, Record, Playback, Remote, and Internet access)			
	Resolution -- Live Video	NTSC: 720 x 480 pixels PAL: 720 x 576 pixels			
	Input	BNC x 4, BNC x 1 1.0Vp-p / 75 Ohm	BNC x 8, BNC x 1 1.0Vp-p / 75 Ohm	BNC x 16, BNC x 1 1.0Vp-p / 75 Ohm	
	Outputs	Main Monitor	VGA x 1 BNC x 1 S-Video x 1 1.0Vp-p / 75 Ohm		
		Call Monitor	BNC x 1 1.0Vp-p / 75 Ohm		
		Looping	BNC x 4, BNC x 1 1.0Vp-p / 75 Ohm	BNC x 8, BNC x 1 1.0Vp-p / 75 Ohm	BNC x 16, BNC x 1 1.0Vp-p / 75 Ohm
	VGA Output	800 x 600 1024 x 768, 1280 x 1024 pixels @ 60Hz 75Hz			
	Digital Output	Via HDMI cable			
Picture Refresh Rate (Live View)	NTSC: 480 PPS (16 CH) / PAL: 400 PPS (16 CH)				
Digital Zoom (Live & Playback)	2 x 2				
Camera Installation	Plug & Play				
Audio	Input	4, Line-In	8, Line-In	16, Line-In	
	Main Output	RCA x 1, Line-Out			
	Output	4, Line-Out	8, Line-Out	16, Line-Out	
	2-Way Audio	3/7/15 Channels Supported			
	Recording Mode	Always Real Time Record Synchronized w/ Video			
	Compression Method	ADPCM G 726			
	File Size	8KB / Sec.			
	Operation	Local and Remote			
Playback	Only for Video Original Speed				
Recording	Compression Method	H.264 / MPEG4 / MJPEG			
	Recording Mode	Schedule Alarm Motion Detection			
	Pre-Alarm	0-30 Sec			
	Resolution & Rate	NTSC	720x480:	120 fps in MPEG-4 & MJPEG 60 fps in H 264	
			720x240:	240 fps in MPEG-4 & MJPEG 120 fps in H 264	
			352x240:	480 fps in MPEG-4 & MJPEG, 240 fps in H 264	
	Recording Quality	8 levels presets adjustable			
Image Size	2K to 24K Byte / picture				
Storage Mode	Linear / Circular				
Playback	Playback	Play, Stop, Pause, Rewind, Forward, Search			
	Playback Speed Adjustment	Yes 1X 2X 32X			
	Retrieve	Date / Time Event Playback			
Data Life Time	Yes (Programmable)				
Storage	Built-in Storage	X4 SATA, HDD / DVD+RW			
	Built-in HDD	Up to 3 built-in HDDs (3TB max)			
	External Storage	USB HDD			
	Export	USB 2.0 ports, X4, supports ThumbDrive® DVD+RW			
Alarm	Alarm Input	X4, Terminal Block	X8, Terminal Block	X16, Terminal Block	
	Alarm Detection	N C / N O Programmable			
	Auditory Alert	Built-in Buzzer			
	Motion Detection	15 X 11 Grid Array, Sensitivity, Trig Level Adjustable			
	Video Loss Detection	Programmable			
	Alarm Relay Output	X2, Terminal Block, 1.0A / 24V (Programmable)			
Communication	Network Connectivity	Ethernet RJ-45 connector 10/100/1000Mbps supports DHCP/PPPoE/DDNS			
	Remote Control Software	SpecoRemote™ / CMS			
	Access Remote	8 Levels			
	Remote Operation	Monitoring, Playback Recording System Setup, Dome Camera Control, Remote Burn			
	RS232C	D-sub 9 pin female			
	RS485	Terminal Block			
	Dome Control Protocol	Pelco D, Pelco P, AD422, Fastrax, JVC			
	IP Cameras	Up To 4 Channels			
IP Camera Protocols	Speco Internet Protocol (SIP) Xvision ONVIF, AMTK, Luxon, Sanyo, Hunt, Acti, Sony, Axis 200, Vivotek 7000				

For more information contact Speco Technologies 200 New Highway, Amityville, NY 11701
 Toll Free: 1-800-645-5516 Fax: 631-957-9142 or 631-957-3880 Website: www.specotech.com

speco technologies®

High Resolution Vandal-Resistant Wall/Ceiling Mount Color Dome Weatherproof Camera with Auto Iris Varifocal Lens



HT-8WMTDV

Features

Wall or ceiling mounting through the use of a unique internal 3-way camera bracket Safe Mount System

Auto Iris Varifocal Lens

Supplied with a clear "lined" dome
Conduit compatible
Vandal Resistant
Tamper Resistant

Benefits

Look straight down a wall with no loss of coverage
Keeps tools and hardware away from camera electronics
Camera operates in a wide range of lighting conditions
Conceals camera position without a loss of light
Side and rear cable entry
Withstands blows from a 10 lb sledge hammer
The cover is secured by 6 tamper resistant screws

Specifications

Horizontal Resolution	580 TV lines
Image Device	SONY HQ-1 + DSP
Min. Object Illumination	0.015 lux at the sensor; 0.25 lux at F1.6
Effective Picture Element	410K
Backlight Compensation	Active
White Balance	Auto
Electronic Shutter	1/60-1/100,000 seconds
AGC	Active-Auto
Built In Lens	Auto iris varifocal lens 4-9mm F1.6
Optional Auto Iris Lenses	4-12mm 2.6-6mm varifocal
Video S/N Ratio	Greater than 50db
Weatherproof Standard	IP66
Mechanical construction	Aluminum composite/polycarbonate
Operating Environment	-20°F to 120°F
Video Signal Output	1.0Vp-p/75 ohms (BNC) NTSC
Power Consumption	150mA
Power Supply	12V DC 500 mA regulated power supply (UL & CSA listing) included
Weight	24 ounces
Available Accessories	8WMT Wall Mount

Package Includes:

HT-8WMTDV camera	Instructions
Mounting hardware	Warranty
Power supply	

Specifications subject to change

For more information contact us at:

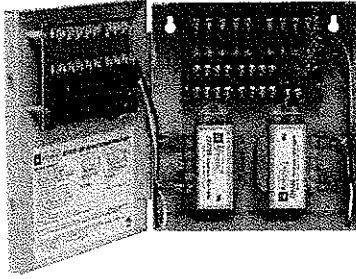
Speco Technologies 200 New Highway, Amityville, NY 11701 Web: www.specotech.com
Toll Free: 1-800-645-5516 In Metro NY: 631-957-8700 Fax: 631-957-9142 or 631-957-3880



ALTV2416, ALTV2416CB AC CCTV Power Supply

Rev. DSALIV2416 - A24F

Overview



- These Altronix AC Wall Mount CCTV Power Supplies provide 24VAC or 28VAC distributed via sixteen (16) fuse or PTC protected outputs for powering CCTV Cameras, heaters and other video accessories

ALTV2416

- Sixteen (16) fuse protected outputs.
- Outputs are rated @ 3.5 amp.

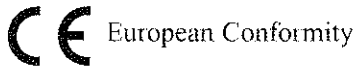
ALTV2416CB

- Sixteen (16) PTC protected outputs.
- Outputs are rated @ 2.5 amp.

Specifications

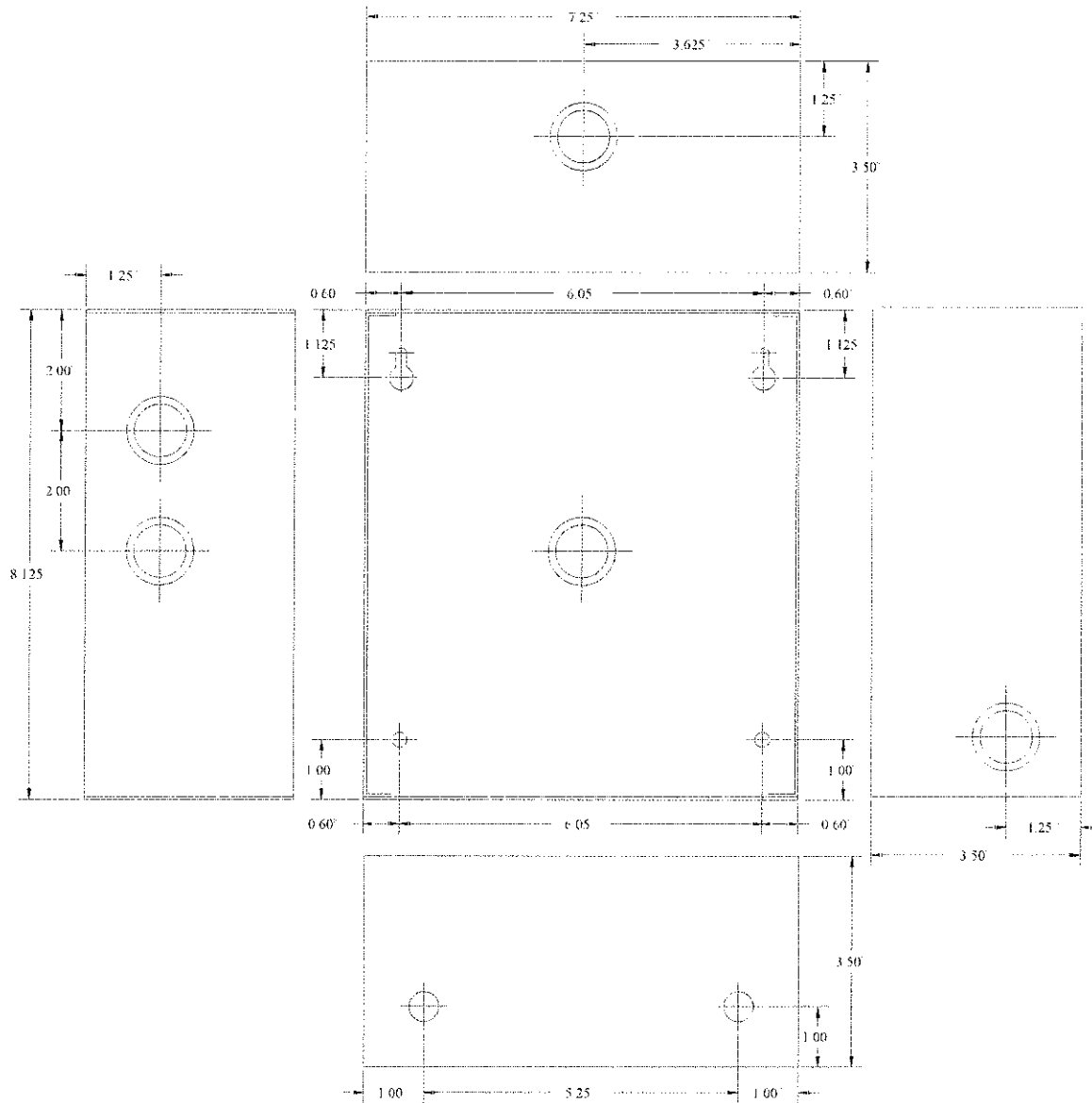
- Input 115VAC, 50/60Hz, 1.9 amp.
- 24VAC @ 8 amp (200VA) or 28VAC @ 7 amp (200VA) supply current.
- Main fuse rated @ 10 amp/250V.
- Power ON/OFF switch.
- Surge suppression
- AC power LEDs.
- Spare fuse(s) provided (all models w/primary and/or secondary fuses).
- Unit maintains camera synchronization.
- Ease of installation saves time and eliminates costly labor.
- Product weight:
 - ALTV2416: 9.5 lbs.
 - ALTV2416CB: 9.5 lbs.
- Shipping weight:
 - ALTV2416: 10.1 lbs
 - ALTV2416CB: 10.1 lbs

Agency Approvals

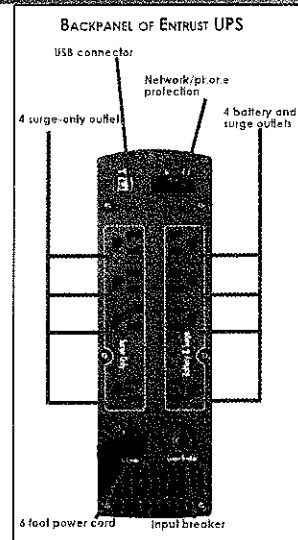
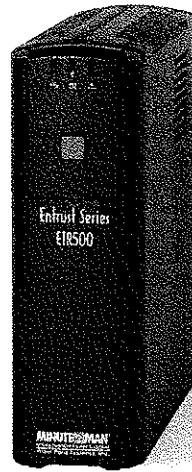
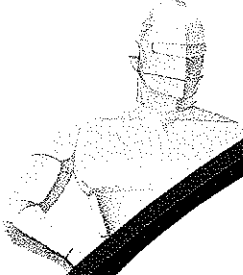


Enclosure Dimensions

8.5"H x 7.5"W x 3.5"D



ETR500 - 500VA/300W • ETR700 - 700VA/420W
 ETR1000 - 1000VA/600W • ETR1500 - 1500VA/900W



The Minuteman Entrust Series UPS is an exciting **Entrust Features**

new UPS line that provides users all the features, usually available in higher-priced UPS products, to protect your valuable equipment offering voltage regulation, spike and surge protection and battery backup

Each unit has four outlets that provide backup battery support along with spike and surge protection. There are an additional four spike and surge protected outlets for accessory devices that don't require battery support. In addition, two of the outlets are specifically spaced to support equipment with transformer blocks.

The small, uniquely designed footprint of the Entrust UPS is ideal for placement on or under a desk. All models in the Series can also be installed vertically on a shelf in a rack or cabinet installation.

Additionally, Entrust UPS products come with all the award-winning service and support capabilities offered by Para Systems, Inc., including a three-year limited warranty (two-years on the battery), and a \$75,000 Platinum Protection Plan (USA and Canada only).

- **USB Communications** – The Entrust Series has HID-compliant USB communication that is automatically recognized by all Windows® software versions and require no special drivers
- **Buck/Boost Voltage Regulation** – Provides a stable AC source during less than optimal power conditions without constant use of internal batteries.
- **Slim-line Profile** – Provides users with the ability to install the Entrust UPS in a variety of settings (rack shelf, floor, desktop, etc.).
- **RoHS Compliant** – Compliant with European Economic Unions directive on the reduction of hazardous substances (RoHS) in electronic equipment
- **SentryPlus™ Software** – SentryPlus auto-shutdown and monitoring software is included with every unit. No special downloads or coupons are required.
- **Larger Load Capacities** – Para Systems has increased the capacities of all models in the Entrust UPS line, allowing the units to support larger power requirements

Applications

- Desktop/laptop workstations
- Small business phone systems
- VoIP handsets
- Network devices

Minuteman[®] Entrust Series Line Interactive UPS Specifications

Specifications	ETR500	ETR700	ETR1000	ETR1500
Maximum load (VA/Watts)	500VA/300W	700VA/420W	1000VA/600W	1500VA/900W
Battery rating	(1) 12V/5AH	(1) 12V/7AH	(2) 12V/7AH	(2) 12V/9AH
Unit weight (lbs.)	13.23 lb (6.0kg)	15.44 lb (7.0kg)	28.89 lb (13.1kg)	29.33 lb (13.3kg)
Input capacity	8 Amps	10 Amps	12 Amps	
Unit dimensions (H x W x D)	10.8 x 3.43 x 10.9 in (274.4 x 87 x 277.2 mm)		10.8 x 3.43 x 16.4 in (274.4 x 87 x 412.5 mm)	
GENERAL SPECIFICATIONS				
Topology	Single boost/buck line interactive, simulated sine wave			
Warranty	(USA and Canada only) 3-year limited warranty, Platinum Protection Plan 2-year warranty on battery			
AC INPUT				
Number of phases	Single (2W + G)			
Input voltage (Acceptable input voltage)	120VAC (0 - 160VAC)			
Input voltage range (Normal mode)	90 - 150VAC			
DC start capability	Yes, (defaults to 60Hz)			
Power cord	NEMA 5-15P on a 6-ft. power cord			
Surge energy rating	320 Joules			
Let through	5%, 6kV ring wave ANSI C62.41-1991 Cat 3			
Response time	0 ns normal mode, < 5 ns common mode			
AC leakage current	< 1 mA			
AC OUTPUT (NORMAL MODE)				
Load power factor	0.6			
Output frequency	Same as Input			
Short circuit protection	Re-settable circuit breaker and electronically limited			
Overload capability	110% - 5 minutes ≥ 120% - immediate shutdown			
Output voltage regulation	120VAC: -12.5% to +8.4%			
Waveform	Same as Input			
Boost mode voltage(Buck mode voltage)	Nominal +16% (Nominal -14%)			
Line mode voltage range	105 - 130VAC			
Efficiency	Normal mode > 90%			
AC OUTPUT (BATTERY MODE)				
Output voltage	Nominal 120VAC			
Waveform	Stepped sine wave (simulated sine wave)			
Battery mode voltage regulation	Nominal ± 6% until LBW			
Transfer time	6-10 ms			
Output frequency & regulation	50/60Hz ± 0.5Hz (Unless synchronized to utility)			
Battery runtime (full load/half load)	≥ 2 minutes / ≥ 9 minutes			
Short circuit protection	Active electronic (current limit)			
BATTERIES				
Replacement	Hot swappable			
Recharge time	8 hours to 90% after full load discharge			
ENVIRONMENTAL				
Operating temperature	32°F to 104°F (up to 5,000 ft above sea level (0°C to +40°C (up to 1,500 meters above sea level))			
Operating elevation	32°F to 95°F (5,001-10,000 ft above sea level (0°C to +35°C (1,501 to 3,000 meters above sea level))			
Storage temperature/ Relative humidity	5°F to 113°F (-15°C to +45°C) / 0 - 95% non-condensing			
MECHANICAL				
Line protection (data/phone)	Single line input/output (RJ-45/RJ-11)			
Outlets	4 - surge only outlets 4 - battery & surge with (2) transformer blocks			
Monitoring software	Includes SentryPlus software			
Communications	USB			
Safety and environment	UL1778, cUL (CSA 22.1), CE, FCC Class B RoHS			

Para Systems, Inc. /Minuteman UPS
 1455 LeMay Drive Carrollton, TX 75007 U.S.A
 Phone 800 238 7272 +1 972 446 7363 Fax +1 972 446 9011



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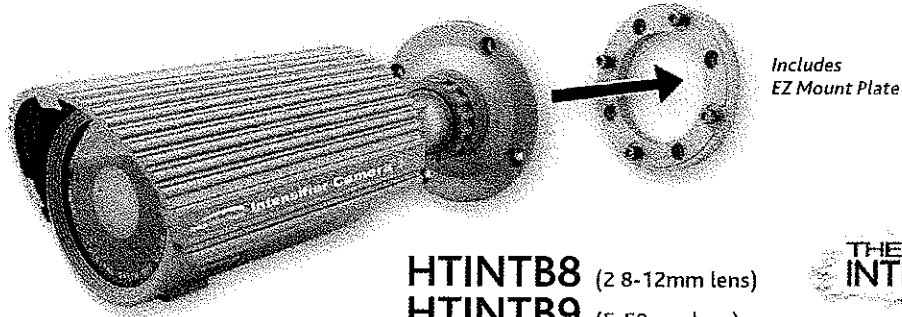
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PN-34000313 - 6-07



speco technologies®

Intensifier™ 2 Series Weatherproof Bullet Cameras



HTINTB8 (2.8-12mm lens)
HTINTB9 (5-50mm lens)
HTINTB10 (9-22mm lens)



Features

See In The Dark Without IR LEDs

- Amplify existing light with no distance limitations
- No problems caused by objects that reflect or absorb IR light sources
- 580 lines of resolution
- Min illumination 0.002 lux (Intensifier™ @ 256x)
- Featuring HLC for enhanced backlight operation
- Digital Image Stabilization
- Advanced noise reduction circuitry eliminates blur
- Relay outputs for built-in video motion detection
- Dual voltage 12V DC & 24V AC operation
- Full OSD operation
- External controls for zoom and focus
- SLC - Speco Light Compensation
- S/N Ratio more than 52dB (weight on)
- EZ mount system simplifies installation
- Weatherproof operation, IP-67

Specifications

Image Pick-Up Device	1/3" Sony Super-HAD™ CCD - 410K
Resolution	580 TV line
Minimum Illumination	0.002 lux (Intensifier™ @ 256x)
S/N Ratio	More than 52dB (weight on)
White Balance	ATW/AWC/MANUAL (1800K - 10 500K)
Video Output	Composite video 1.0 Vp-p into 75 Ohm + test connection
Electronic Shutter	Auto/Manual (1/60 - 1/120,000 seconds)
On Screen Display (OSD)	Built-in - controlled by internal buttons
Motion Detection	8 zones - relay outputs
HLC/SLC (Speco Light Compensation)	Advanced backlighting controls
Auto Gain	Low middle High Off Selectable
S-DNR Video Noise Reduction	Low middle High Off Selectable
Day & Night (Color)	On / Auto Selectable
Sharpness	On / Off (Level Adjustable)
Privacy	On / Off (8 Programmable Zones)
Power Supply	24 Volts AC 12 Volts DC - Dual Voltage
Power Consumption	230mA
Lens	DC Auto Iris Varifocal Lens (2.8-12mm 5-50mm or 9-22mm)
Total Pixels	811(H) x 508(V)
Effective Pixels	768(H) x 494(V)
Scanning Frequency	15 734kHz(H) / 59 94Hz(V)
Scanning System	2:1 Interlace
Synchronization	Internal / Line lock in 24V AC
Operating Temperature	-20°F to 120°F - RH 95% Max
Storage Temperature	-40°F to 140°F - RH 95% Max
TV System	NTSC
Dimensions	3.94" W x 4.92" H x 8.19" L
Weight	3 lbs.

Optional Accessories:

CVCTPEXT	Junction Box used for connections and/or conduit applications
CVCTPLATE	Plate allowing bullet cameras to be installed over single gang box or CVCTPEXT for conduit use or connections

Specifications subject to change

For more information contact us at:

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