



**State of West Virginia
Department of Administration
Purchasing Division**

NOTICE

Due to the size of this bid, it was impractical to scan every page for online viewing. We have made an attempt to scan and publish all pertinent bid information. However, it is important to note that some pages were necessarily omitted.

If you would like to review the bid in its entirety, please contact the buyer. Thank you.



March 4, 2010

Shelly Murray-Senior Buyer
The West Virginia Lottery
Department of Administration
Purchasing Division
2019 Washington Street, East
Charleston, WV 25305-0130

RE: IntelliPoint's Rfp Response For The West Virginia Lottery, Due 1/28.

Dear Ms. Murray,

IntelliPoint Technologies along with our partner, Perceptive Software, is pleased to present this RFP response for the implementation of enterprise content management technology for The West Virginia Lottery.

IntelliPoint is proud of being a preferred West Virginia vendor, and enjoys working with WV State agencies; the WV Lottery in particular. We have provided service and support to the Lottery for more than a decade with the Dynamics GP software, SQL Server, SharePoint and look to the addition of ImageNow, by Perceptive Software, to further improve your productivity, empower your staff, streamline and automate your business processes. We have included the State of West Virginia Vendor Preference Certificate and Purchasing Affidavit form in the Appendices section.

We are eager to welcome WV Lottery to the rapidly growing family of Dynamics GP organizations who use Perceptive Software enterprise content management solutions to improve productivity and services and to streamline business processes.

The proposed solution includes costs for the specific scope of deployment illustrated and is based on our current understanding of your requirements. We would be pleased to submit an amended cost proposal if requirements should change during the planning phase of your deployment. If you have questions or would like to schedule a review of this RFP response, please contact either Dennis Barry with IntelliPoint Technologies at 304-733-3687 ext. 9336 or dennis.barry@IntelliPoint.net or Danny Schreiner with Perceptive Software at 1.800.941.7460 ext. 8355 or danny.schreiner@imagenow.com.

Sincere Regards,

Dennis Barry
IntelliPoint Technologies

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PURCHASING DIVISION
STATE OF WV

Danny Schreiner
Perceptive Software Account Executive

Mark Thompson- Perceptive Software Sales Manager

This RFP response and the pricing reflected expire in 90 days. Software versions and hardware models included herein are illustrative only and may be replaced at time of delivery by then-current versions or models.