



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFO NUMBER
ITECH10

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
JO ANN ADKINS 304-558-8802

SOLICIT

*C28141533 304-733-3687
 INTELLIPOINT TECHNOLOGIES LLC
 5841 DAVIS CREEK ROAD
 SUITE 202
 BARBOURSVILLE WV 25504

SOLICIT

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
11/18/2009				

BID OPENING DATE: 01/07/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
REQUEST FOR QUOTATION						
<p>THE PURCHASING DIVISION IS SOLICITING BIDS TO PROVIDE TEMPORARY STAFFING WITH COMPUTER TECHNICAL EXPERTISE AND TO PROVIDE IT SERVICES FOR PROJECTS.</p> <p>***** INQUIRIES</p> <p>WRITTEN QUESTIONS SHALL BE ACCEPTED THROUGH CLOSE OF BUSINESS ON WEDNESDAY, DECEMBER 9, 2009. QUESTIONS MAY BE SENT VIA USPS, FAX, COURIER OR E-MAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, E-MAIL QUESTIONS ARE PREFERRED.</p> <p>ADDRESS INQUIRIES TO:</p> <p>JO ANN ADKINS DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305</p> <p>FAX: 304.558.4115 E-MAIL: JO.A.ADKINS@WV.GOV</p> <p>ATTACHMENTS:</p> <p>ITECH10 SPECIFICATIONS, DATED 11/18/2009, 30 PAGES. PURCHASING AFFIDAVIT</p>						

RECEIVED

2010 JAN 20 PM 12:57

WV PURCHASING DIVISION

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
	304-736-7500	JAN 20, 2010
TITLE	FERRIS	ADDRESS CHANGES TO BE NOTED ABOVE
CBO	55-0759379	

WHEN RESPONDING TO REQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



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*C28141533 304-733-3687
 INTELLIPOINT TECHNOLOGIES LLC
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0001	1	EA		946-30		
RESIDENT VENDOR PREFERENCE EXHIBIT 10 - ADDENDUM AKNOWLEDGEMENT TECHNICAL SUPPORT EXHIBIT 3 LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE. UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT. RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE:	TELEPHONE	DATE
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TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
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WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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<p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p>						

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VENDOR

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 SUITE 202
 BARBOURSVILLE WV 25504

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<p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 05/26/2009</p> <p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p style="text-align: center;">NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p style="text-align: center;">DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

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State of West Virginia
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 Charleston, WV 25305-0130

Request for Quotation

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ADDRESS CORRESPONDENCE TO ATTENTION OF
JO ANN ADKINS 304-558-8802

AUZOOB

*C28141533 304-733-3687
 INTELLIPOINT TECHNOLOGIES LLC
 5841 DAVIS CREEK ROAD
 SUITE 202
 BARBOURSVILLE WV 25504

SHP TO

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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
SEALED BID						
BUYER:					FILE 42	
RFQ. NO.:					ITECH10	
BID OPENING DATE:					01/07/2010	
BID OPENING TIME:					1:30 PM	
PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:						
----- 304 253-540-4750 -----						
CONTACT PERSON (PLEASE PRINT CLEARLY):						
----- DENNIS A. BARRY -----						
***** THIS IS THE END OF RFQ ITECH10 ***** TOTAL: _____						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
<i>[Signature]</i>		
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

IntelliPoint Technologies, LLC
5841 Davis Creek Road, Suite 202
Barboursville, WV 25504
(304) 733-3687

January 20, 2010

State of West Virginia
Department of Administration
Purchasing Division, Building 15
2019 Washington Street East
Charleston, WV 25305-0130

RE: RFQ Number ITECH10

Subject: to provide temporary staffing with computer technical expertise and to provide IT services for projects.

Dear Purchasing:

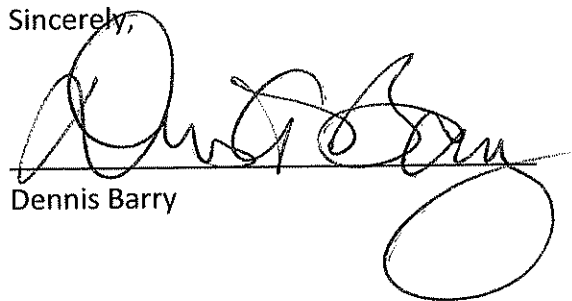
Following is IntelliPoint Technologies, LLC's proposal for RFQ Number ITECH10.

IntelliPoint Technologies is a West Virginia business and had been in business continuously since November 12, 1998. We are current in all our obligations.

Dennis Barry will be the authorized contact person. Please contact him as necessary.

IntelliPoint meets all mandatory requirements for the RFQ.

Sincerely,



Dennis Barry

JAN, 20, 2010
Date

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Section I – Corporate Description (1.3.1)

- 1) Name: IntelliPoint Technologies, LLC
Address: 5841 Davis Creek Road, Suite 202, Barboursville, WV 25504
Telephone number: 304-733-3687
Fax (efax) number: 1-253-540-4750
Federal Tax Identification Number: 55-0759379

- 2) Contact name: Dennis Barry
Address: 5841 Davis Creek Road, Suite 202, Barboursville, WV 25504
Telephone number: 304-733-3687
E-mail address: dennis.barry@intellipoint.net

- 3) Date Established: November 12, 1998
Number of full-time employees as of December 1, 2006: 6

- 4) Synopsis: IntelliPoint Technologies was founded in 1998, as a Limited Liability Company, by Dennis Barry and Sandra Thomas, combining their unique talents. Dennis brought a strong knowledge of servers and server based technologies and Sandra brought her rich experience with accounting software and implementations. IntelliPoint made a decision to focus on Microsoft technologies and is a Microsoft Certified Partner with the Business Solutions Competency, specializing in Microsoft Dynamics GP and related products. Recently IntelliPoint Technologies has directed its energies to providing solutions to WV State Governmental agencies. Being a West Virginia company, IntelliPoint is uniquely positioned to provide unmatched response and foster lasting relationships benefitting all parties.

**Section II – Qualifications and Experience of the Company in supplemental staffing contracts
(1.3.2)**

Not Interested

Section III – Qualifications and Experience of the Company for each of the Service Categories (1.3.3)

Data Warehouse Development and Implementation

IntelliPoint Technologies supplies Data Warehousing by providing expertise utilizing Microsoft SQL Server Analysis Service engine. These data warehouses provide effective business intelligence (BI) solutions which are comprehensive, secure and integrated. These BI solutions are provided through intranet, extranet and internet portals, as well as rich clients.

References:

Zim's Bagging Company, Inc., PO Box 455, Kenova, WV 25530

Tim Burgess 304-486-5651

Project Description: Analysis Cubes utilizing SQL Server Analysis Services Data Warehouse

Length of Project: 1 week

Employee(s): Support Consultant

Work Performed: Installation and setup of SQL Analysis Services engine; building of data warehouse libraries; Scheduling of periodic updates of data warehouse; creation of analysis cubes for BI usage.

Problems encountered: None

Performance results: Improved BI for management decision making

Machinery Sales & Service, Inc., 1412 Eagle Drive, Ashland, KY 41102

Mick Bryan 606-920-4000

Project Description: Analysis Cubes utilizing SQL Server Analysis Services Data Warehouse

Length of Project: 1 week

Employee(s): Support Consultant

Work Performed: Installation and setup of SQL Analysis Services engine; building of data warehouse libraries; Scheduling of periodic updates of data warehouse; creation of analysis cubes for BI usage.

Problems encountered: None

Performance results: Improved BI for management decision making

Standard Laboratories, Inc., 147 Eleventh Ave., South Charleston, WV 25303

Ron Koster 304-744-6800

Project Description: Analysis Cubes utilizing SQL Server Analysis Services Data Warehouse

Length of Project: 1 week

Employee(s): Support Consultant

Work Performed: Installation and setup of SQL Analysis Services engine; building of data warehouse libraries; Scheduling of periodic updates of data warehouse; creation of analysis cubes for BI usage.

Problems encountered: None

Performance results: Improved BI for management decision making

Electronic Government, including Development and Implementation

Not Interested

Internet/Intranet Electronic Commerce Security Development and Implementation

Not Interested

Electronic Commerce – Web-based Development

IntelliPoint Technologies provides secure electronic commerce utilizing Microsoft Sharepoint technologies (Windows Sharepoint Services and Microsoft Office Sharepoint Server [MOSS]). The portal is based on Business Portal 4.0, a web-based front end built utilizing web services and web parts to integrated legacy systems with ERP and electronic commerce. The backend utilizes Microsoft SQL Server for data repository and BizTalk with eConnect as middleware. Development is completed using Sharepoint Designer, HTML and XML.

References:

Standard Laboratories, Inc., 147 Eleventh Avenue, Suite 100, South Charleston, WV 25303

Ron Koster

(304) 744-6800

Project Description: Business Portal using WSS

Length of Project: 4 weeks

Employee(s): Support Consultant

Work Performed: Installation and setup of WSS 2.0 and Business Portal 3.0

Problems encountered: None

Performance results: Portal interface for improved collaboration and workflow

Zim's Bagging Company, Inc., PO Box 455, Kenova, WV 25530

Tim Burgess

304-486-5651

Project Description: Business Portal using WSS

Length of Project: 4 weeks

Employee(s): Support Consultant

Work Performed: Installation and setup of WSS 2.0 and Business Portal 3.0

Problems encountered: None

Performance results: Portal interface for improved collaboration and workflow

West Virginia Lottery, 312 MacCorkle Avenue, SE, Charleston, WV 25327

Mike Deardorff

304-558-0500

Project Description: Business Portal using WSS

Length of Project: 4 weeks

Employee(s): Support Consultant

Work Performed: Installation and setup of MOSS 2007 and Business Portal 4.0

Problems encountered: None

Performance results: Portal interface for improved collaboration and workflow

Electronic Document Management Systems

IntelliPoint Technologies implements Microsoft Sharepoint technologies based on Windows Sharepoint Services (WSS) and Microsoft Office Sharepoint Server (MOSS). Sharepoint facilitates collaboration, document management and business intelligence. Microsoft Office Sharepoint Server allows teams to collaborate on and publish documents, create portals, utilize enterprise search for structured and unstructured data, enterprise content management, automate processes using workflows and electronic forms, and publish BI for analysis.

References:

Standard Laboratories, Inc., 147 Eleventh Avenue, Suite 100, South Charleston, WV 25303

Ron Koster

(304) 744-6800

Project Description: Windows Sharepoint Services

Length of Project: 4 weeks

Employee(s): Support Consultant

Work Performed: Installation and setup of WSS 2.0. Creation of sites for remote labs BI.

Problems encountered: None

Performance results: Improved delivery of BI to laboratory management.

Zim's Bagging Company, Inc., PO Box 455, Kenova, WV 25530

Tim Burgess

304-486-5651

Project Description: Windows Sharepoint Services

Length of Project: 4 weeks

Employee(s): Support Consultant

Work Performed: Installation and setup of WSS 2.0. Creation of sites for sales process.

Problems encountered: None

Performance results: Delivery of BI for sales information

IntelliPoint Technologies, LLC, 5841 Davis Creek Road, Barboursville, WV 25504

Tom Gibas

304-733-3687

Project Description: Microsoft Office Sharepoint Server 2007

Length of Project: 4 weeks

Employee(s): Support Consultant

Work Performed: Installation and setup of MOSS 2007

Problems encountered: None

Performance results: Collaborative interface for improved BI and process automation

Enterprise Systems Management Development and Implementation

Not Interested

Technology Advisory Services

IntelliPoint provides IT consulting services for planning and implementation designed for infrastructure and business processes. We offer analysis, implementation, strategic planning and continuing support for the Microsoft Dynamics ERP solutions and Microsoft stack. We supply expertise to both the IT infrastructure staff, as well as the business processes entailed on front-end applications.

References:

Tyler Mountain Water, 159 Harris Drive, Poca, WV 25159

Tim Boggess, IT Manager

(304) 755-9160

Project Description: Microsoft Dynamics GP ERP solution

Length of Project: Ongoing

Employee(s): Technical and Application Support Consultants

Work Performed: Analysis, implementation, training & support of ERP solution

Problems encountered: None

Performance results: Improved business efficiencies and productivity.

Big Sandy Superstores, 8375 Gallia Pike, Franklin Furnace, OH 45629

Greg Sias, IT Manager

(740) 574-2113

Project Description: Microsoft Dynamics GP ERP solution

Length of Project: Ongoing

Employee(s): Technical and Application Support Consultants

Work Performed: Analysis, implementation, training & support of ERP solution

Problems encountered: None

Performance results: Improved business efficiencies and productivity.

Machinery Sales & Service, 1412 Eagle Drive, Ashland, KY 41102

Mick Bryan, IT Manager

(606) 920-4000

Project Description: Microsoft Dynamics GP ERP solution

Length of Project: Ongoing

Employee(s): Technical and Application Support Consultants

Work Performed: Analysis, implementation, training & support of ERP solution

Problems encountered: None

Performance results: Improved business efficiencies and productivity.

Major Project Implementation (to include Project Management)

IntelliPoint provides IT project implementation based on the Microsoft Sure Step methodology.

References:

Holzer Clinic, Inc., 90 Jackson Pike, Gallipolis, OH 45631

Beau Sang, Team Leader

(740) 446-5183

Project Description: Microsoft Dynamics GP ERP solution

Length of Project: Ongoing

Employee(s): Technical and Application Support Consultants

Work Performed: Analysis, implementation, training & support of ERP solution

Problems encountered: None

Performance results: Improved business efficiencies and productivity.

Big Sandy Superstores, 8375 Gallia Pike, Franklin Furnace, OH 45629

Greg Sias, IT Manager

(740) 574-2113

Project Description: Microsoft Dynamics GP ERP solution

Length of Project: Ongoing

Employee(s): Technical and Application Support Consultants

Work Performed: Analysis, implementation, training & support of ERP solution

Problems encountered: None

Performance results: Improved business efficiencies and productivity.

Machinery Sales & Service, 1412 Eagle Drive, Ashland, KY 41102

Mick Bryan, IT Manager

(606) 920-4000

Project Description: Microsoft Dynamics GP ERP solution

Length of Project: Ongoing

Employee(s): Technical and Application Support Consultants

Work Performed: Analysis, implementation, training & support of ERP solution

Problems encountered: None

Performance results: Improved business efficiencies and productivity.

Enterprise Application Integration

IntelliPoint Technologies provides integration solutions via web services based on Microsoft's BizTalk, utilizing eConnect, Insight and Integration Manager. We have successfully created mappings integrating disparate and legacy system data to the Dynamics ERP system. The ability for polling of transactional data to and from state government systems (FIMS, EPICS, etc.) significantly improves productivity and reduction of errors.

West Virginia Lottery, 312 MacCorkle Avenue, SE, Charleston, WV 25327

Mike Deardorff

304-558-0500

Project Description: Integration with Scientific Games, FIMS & EPICS

Length of Project: 24 weeks

Employee(s): Technical and Application Support Consultants

Work to be performed: Utilizing BizTalk tools Insight and Integration manager, information will be integrated bidirectionally between disparate systems and Microsoft Dynamics GP ERP

Problems encountered: None

Performance results: Increased productivity and reduction of errors

Big Sandy Superstores, 8375 Gallia Pike, Franklin Furnace, OH 45629

Greg Sias, IT Manager

(740) 574-2113

Project Description: Payroll time and HR data integration

Length of Project: 4 weeks

Employee(s): Technical and Application Support Consultants

Work Performed: Integration of time data from external time clock systems and web-based HR application collection system

Problems encountered: None

Performance results: Improved business efficiencies and productivity.

Zim's Bagging Company, Inc., PO Box 455, Kenova, WV 25530

Sonya Dillon

304-486-5651

Project Description: Integration of payables & receivables data from legacy system

Length of Project: 3 weeks

Employee(s): Support Consultant

Work Performed: Supplied conduit for information flow from legacy system to Microsoft Dynamics ERP system

Problems encountered: None

Performance results: Decreased data errors, increased productivity

Migration of Legacy Systems

Project Quality Assurance Review and Associated Services

Not Interested

ERP Implementation Services

IntelliPoint provides IT consulting services for planning and implementation designed for infrastructure and business processes. We offer analysis, implementation, strategic planning and continuing support for the Microsoft Dynamics ERP solutions and Microsoft stack. We supply expertise to both the IT infrastructure staff, as well as the business processes entailed on front-end applications.

References:

West Virginia Lottery, 312 MacCorkle Avenue, SE, Charleston, WV 25327
Rick Dempsey, Lead Accountant
304-558-0500

Project Description: ERP Implementation and Support
Length of Project: 15+ years
Employee(s): Technical and Support Consultants
Work Performed: Implementation and support of Microsoft Dynamics GP
Problems encountered: None
Performance results: Improved business efficiencies and productivity.

WV Consolidated Public Retirement Board
Mark Miller, CFO
(304) 558-3570
Project Description: Microsoft Dynamics GP ERP solution
Length of Project: Ongoing
Employee(s): Technical and Support Consultants
Work Performed: Implementation and support of Microsoft Dynamics GP
Problems encountered: None
Performance results: Improved business efficiencies and productivity.

Holzer Clinic, Inc., 90 Jackson Pike, Gallipolis, OH 45631
Beau Sang, Team Leader
(740) 446-5183
Project Description: Microsoft Dynamics GP ERP solution
Length of Project: Ongoing
Employee(s): Technical and Application Support Consultants
Work Performed: Analysis, implementation, training & support of ERP solution
Problems encountered: None
Performance results: Improved business efficiencies and productivity.

VOIP Implementation Services

Not Interested

Advanced Internet Technology and Applications

Not Interested

Microsoft Specialists

IntelliPoint provides IT consulting services for planning and implementation designed for infrastructure and business processes. We are a Microsoft Certified Partners and have MCP consultants on staff. We have proficiency in Microsoft Dynamics ERP, SQL Server, Exchange and Windows Networking systems. We offer analysis, implementation, strategic planning and continuing support for the Microsoft Dynamics ERP solutions and Microsoft stack. We supply expertise to both the IT infrastructure staff, as well as the business processes entailed on front-end applications.

References:

West Virginia Lottery, 312 MacCorkle Avenue, SE, Charleston, WV 25327
Rick Dempsey, Lead Accountant
304-558-0500

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WV Consolidated Public Retirement Board
Mark Miller, CFO
(304) 558-3570

Project Description: Microsoft Dynamics GP ERP solution
Length of Project: Ongoing
Employee(s): Technical and Support Consultants
Work Performed: Implementation and support of Microsoft Dynamics GP
Problems encountered: None
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Section IV – Vendor Policies

Section V – Additional Documents

STATE OF WEST VIRGINIA
Purchasing Division**PURCHASING AFFIDAVIT****VENDOR OWING A DEBT TO THE STATE:**

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code*. The vendor **must** make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code* and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the *West Virginia Code* may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

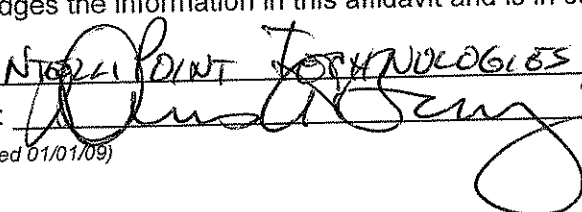
LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.

Under penalty of law for false swearing (*West Virginia Code* §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name: INTELLIPoint TECHNOLOGIES, LLCAuthorized Signature: Date: 1/20/2010

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

- 1. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: INTELLIPOINT TECHNOLOGIES Signed: [Signature]
Date: 1/20/2010 Title: CEO

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

EXHIBIT 10

REQUISITION NO.: ITBCH10

ADDENDUM ACKNOWLEDGEMENT

I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED
ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY
PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.

ADDENDUM NO.'S:

NO. 1

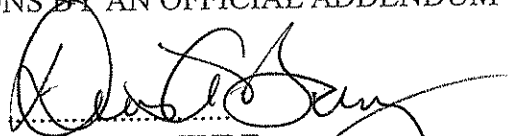
NO. 2

NO. 3

NO. 4

NO. 5

I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE
ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR
MUST CLEARLY UNDERSTAND THAT ANY VERBAL
REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY
ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES
AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE
INFORMATION ISSUED IN WRITING AND ADDED TO THE
SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.



SIGNATURE

INTELLIPONT TECHNOLOGIES, LLC

COMPANY

JANUARY 20, 2010

DATE



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
ITECH10

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
JO ANN ADKINS 304-558-8802

VENDOR

*C28141533 304-733-3687
 INTELLIPOINT TECHNOLOGIES LLC
 5841 DAVIS CREEK ROAD
 SUITE 202
 BARBOURSVILLE WV 25504

SHIP TO

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
12/21/2009				

BID OPENING DATE: 01/14/2010 BID OPENING TIME: 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
***** ADDENDUM NO. 1 ***** 1. BID OPENING DATE HAS BEEN MOVED TO 1/14/2010. 2. ITECH10 QUESTIONS AND ANSWERS, 6 PAGES, ATTACHED. ***** END OF ADDENDUM NO. 1 *****						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
ITECH10

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
JO ANN ADKINS
304-558-8802

VENDOR

*C28141533 304-733-3687
 INTELLIPOINT TECHNOLOGIES LLC
 5841 DAVIS CREEK ROAD
 SUITE 202
 BARBOURSVILLE WV 25504

SHIP TO

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
12/29/2009				

BID OPENING DATE: 01/14/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>***** ADDENDUM NO. 2 *****</p> <p>1. WHAT IS THE FORMAT THAT YOU NEED FOR REFERENCES? ON SUPPLEMENTAL STAFFING, YOU SHOULD DO A PAGE PER REFERENCE WITH THE FORMAT AS FOLLOWS: PROJECT DESCRIPTION (A PARAGRAPH DESCRIBING THE PROJECT); DESCRIPTION OF DUTIES (DESCRIPTION OF THE FUNCTIONS PROVIDED); GENERAL VALUE (DOLLAR AMOUNT); LENGTH OF PROJECT (TOTAL HOURS INVOLVED); CUSTOMER NAME AND ADDRESS, CONTACT NAME, TELEPHONE NUMBER AND E-MAIL ADDRESS OF CONTACT.</p> <p>PROJECT-BASED SERVICES, YOU SHOULD DO A PAGE REFERENCE WITH THE FORMAT AS FOLLOWS: PROJECT DESCRIPTION (A PARAGRAPH DESCRIBING THE PROJECT); GENERAL VALUE (DOLLAR AMOUNT); LENGTH OF PROJECT (TOTAL TIME INVOLVED); TYPE OF CONTRACTORS USED (DESCRIBE WHAT TYPES OF CONTRACTORS USED, I.E., MAINFRAME PROGRAMMER, INTERNET DEVELOPER); CLIENT NAME AND ADDRESS, CONTACT NAME, TELEPHONE NUMBER AND E-MAIL ADDRESS OF CONTACT.</p> <p>***** QUESTION AND ANSWER PERIOD HAS BEEN EXTENDED UNTIL JANUARY 6, 2010. NOTE: NO QUESTIONS WILL BE ACCEPTED OR RESPONDED TO AFTER THIS DATE.</p> <p>***** END OF ADDENDUM NO. 2 *****</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
ITECH10

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
JO ANN ADKINS
304-558-8802

VENDOR

*C28141533 304-733-3687
 INTELLIPOINT TECHNOLOGIES LLC
 5841 DAVIS CREEK ROAD
 SUITE 202
 BARBOURSVILLE WV 25504

SHIP TO

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
01/11/2010				

BID OPENING DATE: 01/20/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
***** ADDENDUM NO. 3 ***** 1. BID OPENING DATE HAS BEEN MOVED TO 01/20/2010. 2. ITECH10 QUESTIONS AND ANSWERS ATTACHED. ***** END OF ADDENDUM NO. 3 *****						
0001	1	EA		946-30		
TECHNICAL SUPPORT						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS		
SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'