

# State of West Virginia Department of Administration Purchasing Division

# NOTICE

Due to the size of this bid, it was impractical to scan every page for online viewing. We have made an attempt to scan and publish all pertinent bid information. However, it is important to note that some pages were necessarily omitted.

If you would like to review the bid in its entirety, please contact the buyer. Thank you.

\*\*\*

2000 Green River Drive, Suite 100 • Fairmont, West Virginia 26554



January 20, 2010

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Subject:

ITECH10 Request For Quotation

We are pleased to submit a response to the State of West Virginia's RFQ Number ITECH10.

The State of West Virginia Department of Administration's Purchasing document requiring completion precedes our written proposal.

In accordance with Section 1.6 on page 16 of the ITECH10 RFQ, Global Science & Technology, Inc. confirms that we have read and will comply with all mandatory requirements of the RFQ ITECH10.

For contractual questions correspondence should be directed to Sandra Stewart at 304.368.1862 Ext. 18.

Please feel free to contact me if you have any questions or require clarifications with the our technical response. I can be reached at our office at 304.368.1862 Ext. 15 or by mobile phone: 304.657.8014.

Sincerely,

Cannon Wadsworth

Director, E-Government Programs

2010 JAN 20 AM 10: 21

WY PURCHASING DIVISION



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

# Request for Quotation

ITECH10

PAGE 1

FREIGHT TERMS

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RFO COPY TYPE NAME/ADDRESS HERE Global SCIENCE & TECHNOLOGY INC. 2000 GREEN RIVER DRIVE, Suite 100 FAIRMONT W/V 26554

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# GENERAL TERMS & CONDITIONS PURCHASE ORDER/CONTRACT

- 1. ACCEPTANCE: Seller shall be bound by this order and its terms and conditions upon receipt of this order.
- 2. APPLICABLE LAW: The laws of the State of West Virginia and the Legislative Rules of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 3. NON-FUNDING: All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the terms of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- 4. COMPLIANCE: Seller shall comply with all Federal, State and local laws, regulations and ordinances including, but not limited to, the prevailing wage rates of the WV Division of Labor.
- 5. MODIFICATIONS: This writing is the parties final expression of intent. No modification of this order shall be binding unless agreed to in writing by the Buyer.
- 6. ASSIGNMENT: Neither this Order nor any monies due, or to become due hereunder may be assigned by the Seller without the Buyer's consent.
- 7. WARRANTY: The Seller expressly warrants that the goods and/or services covered by this order will: (a) conform to the specifications, drawings, samples or other description furnished or specified by the Buyer; (b) be merchantable and fit for the purpose intended; and/or (c) be free from defect in material and workmanship.
- 8. CANCELLATION: The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 9. SHIPPING, BILLING & PRICES: Prices are those stated in this order. No price increase will be accepted without written authority from the Buyer. All goods or services shall be shipped on or before the date specified in this Order.
- 10. LATE PAYMENTS: Payments may only be made after the delivery of goods or services. Interest may be paid on late payments in accordance with the West Virginia Code.
- 11. TAXES: The State of West Virginia is exempt from Federal and State taxes and will not pay or reimburse such taxes.
- 12. RENEWAL: Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
- 14. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 15. WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT: If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."



DATE PRINTED

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

TERMS OF SALE

# Request for Quotation

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# 1 Section I – Corporate Description (1.3.1)

## 1.1 Company Information

Company Name	Global Science & Technology, Inc., West Virginia Division
Address	2000 Green River Drive, Suite 100
	Fairmont, WV 26554
Federal Tax ID	52-1701242

### 1.2 Contact Name and Information

Contact Information	Technical Contact:
	Cannon Wadsworth
	Director, E-Government Programs
	2000 Green River Drive
	Fairmont, WV 26554
	304.368.1862 x15
	304.534.3296 (fax)
	cannon.wadsworth@gst.com
	Contractual Contact:
	Sandra Stewart
	Director of Contracts
	2000 Green River Drive, Suite 100
	Fairmont, WV 26554
	304.368.1862 x18
	304.534.3296 (fax)

# 1.3 Company Date Established and Number of Full-time Employees

Date Established	September 20, 1990
Number of Employees as of 12/1/09	153

#### 1.4 Incorporation Letter

# Delaware

PAGE 1

### The First State

I, HARRIET SMITH WINDSOR, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY "GLOBAL SCIENCE & TECHNOLOGY, INC." IS DULY INCORPORATED UNDER THE LAWS OF THE STATE OF DELAWARE AND IS IN GOOD STANDING AND HAS A LEGAL CORPORATE EXISTENCE SO FAR AS THE RECORDS OF THIS OFFICE SHOW, AS OF THE TENTH DAY OF DECEMBER, A.D. 2004.

AND I DO HEREBY FURTHER CERTIFY THAT THE SAID "GLOBAL SCIENCE & TECHNOLOGY, INC." WAS INCORPORATED ON THE TWENTIETH DAY OF SEPTEMBER, A.D. 1990.

AND I DO HEREBY FURTHER CERTIFY THAT THE FRANCHISE TAXES HAVE BEEN PAID TO DATE.



Warriet Smith Windson Harriet Smith Windson, Secretary of State

AUTHENTICATION: 3538900

DATE: 12-10-04

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### 1.5 State of Maryland Certificate of Good Standing

# STATE OF MARYLAND Department of Assessments and Taxation

I, PAUL B. ANDERSON OF THE STATE DEPARTMENT OF ASSESSMENTS AND TAXATION OF THE STATE OF MARYLAND, DO HEREBY CERTIFY THAT THE DEPARTMENT, BY LAWS OF THE STATE. IS THE CUSTODIAN OF THE RECORDS OF THIS STATE RELATING TO THE FORFEITURE OR SUSPENSION OF CORPORATE CHARTERS, OR OF CORPORATIONS TO TRANSACT BUSINESS IN THIS STATE, AND THAT I AM THE PROPER OFFICER TO EXECUTE THIS CERTIFICATE.

I FURTHER CERTIFY THAT GLOBAL SCIENCE & TECHNOLOGY, INC. IS A CORPORATION DULY INCORPORATED AND EXISTING UNDER AND BY VIRTUE OF THE LAWS OF THE STATE OF DELAWARE AND THE CORPORATION HAS FILED ALL ANNUAL REPORTS REQUIRED, HAS NO OUTSTANDING LATE FILING PENALTIES ON THOSE REPORTS, AND HAS A RESIDENT AGENT. THEREFORE, THE CORPORATION IS AT THE TIME OF THIS CERTIFICATE IN GOOD STANDING WITH THIS DEPARTMENT AND DULY AUTHORIZED TO EXERCISE ALL THE POWERS RECITED IN ITS CHARTER OR CERTIFICATE OF INCORPORATION, AND TO TRANSACT INTERSTATE, INTRASTATE AND FOREIGN BUSINESS IN MARYLAND.

IN WITNESS WHEREOF, I HAVE HEREUNTO SUBSCRIBED MY SIGNATURE AND AFFIXED THE SEAL OF THE STATE DEPARTMENT OF ASSESSMENTS AND TAXATION OF MARYLAND AT BALTIMORE ON THIS DECEMBER 13, 2004.

Paul B. Anderson Charter Division

TATIS (1000)

301 West Preston Street, Baltimore, Maryland 21201 Telephone Balto. Metro (410) 767-1344 / Outside Balto. Metro (888) 246-5941 MRS (Maryland Relay Service) (800) 735-2258 TT/Voice Fax (410)333-7097

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### 1.6 District of Columbia Certificate of Good Standing

#### **GOVERNMENT OF THE DISTRICT OF COLUMBIA**

DEPARTMENT OF CONSUMER AND REGULATORY AFFAIRS



#### CERTIFICATE

#### THIS IS TO CERTIFY THAT

GLOBAL SCIENCE & TECHNOLOGY, INC.

A corporation organized and existing under and by virtue of the laws of the state of **Delaware** has been duly authorized to transact business as a foreign corporation in the District of Columbia by virtue of the Certificate of Authority issued by the Department of Consumer and Regulatory Affairs, Corporations Division on the **5th** day of **June**, **2000**.

The above entitled corporation is at the time of issuance of this Certificate in <u>Good Standing</u> according to the records of Corporations Division, having filed all reports as required by the District of Columbia Business Corporation Act.

IN TESTIMONY WHEREOF I have hereunto set my hand and caused the seal of this office to be affixed this 13th day of December, 2004.

David Clark DIRECTOR

Winnie R. Huston Acting Administrator

**Business and Professional Licensing Administration** 

Patricia E. Grays

Superintendent of Corporations

**Corporations Division** 

Anthony A. Williams Mayor

#### 1.7 Company History

This proposal is being submitted by the West Virginia Division of Global Science & Technology, Inc. (GST). It is important to note that the West Virginia division of GST was originally founded as a West Virginia corporation called TMC Technologies, Inc. in 1995, with headquarters located in Fairmont, West Virginia.

During its first ten years of operation in West Virginia, TMC established itself as one of the premier West Virginia-based Information Technology services companies. Beginning with one employee in 1995, TMC set out on a path of consistent and stable growth to reach 70 employees and over \$12 Million dollars in revenue in 2005.

It was during 2005 that TMC merged with Global Science & Technology, Inc. and took that name. Consequently, the experience associated with the decade of work in and around West Virginia by TMC Technologies is known by GST or Global Science & Technology, Inc.

GST's WV Division headquarters is led by Norman Gundersen. Mr. Gundersen has been employed by Global Science & Technology for over fifteen (15) years demonstrating outstanding leadership on a significant number of projects.

GST's philosophy for doing business in the state of West Virginia is based on employing West Virginia's finest technology talent and utilizing leading edge solutions for the largest private companies and the largest government agencies in the United States and around the globe. Our work supporting satellite weather data initiatives for the National Oceanic and Atmospheric Administration (NOAA), our efforts of technology development in the biometrics field for the Department of Defense (DoD), and the automation and management of processes for the National Aeronautics and Space Administration (NASA) are just a few examples of how GST-WV has built a diversified IT services company to meet the needs of West Virginia State Government.

In addition to our experience and track record, GST has expended significant effort obtaining national and international certifications for our processes and practices to distinguish ourselves among West Virginia technology companies and to allow us to compete on a level playing field with multi-national technology companies.

In 2005, GST-WV became one of the first West Virginia-based companies to achieve Capability Maturity Model® Integration (CMMI) Level 2 certification from the Carnegie-Mellon University Software Engineering Institute. CMMI is a methodology that provides organizations with the essential elements and refinement for an effective software development process.

GST also holds the ISO9001:2008 certification establishing a certified set of processes and guidelines for company-wide quality assurance.

Many of our current Project Managers hold the Project Management Institute's (PMI) Project Management Professional (PMP) certification. Deputy Program and Project Managers at GST are encouraged and in many cases required to obtain the PMP certification to qualify for a Project Management position.

In addition to receiving industry recognized certifications and awards GST has also spent a considerable amount of time and effort preparing for the need to place employees on contracts requiring Security clearances. This is an area we have significant experience and we understand it will become more important for employees working on West Virginia IT projects to have

background checks and clearances if it becomes necessary. We are poised to meet this requirement.

As a small company, GST is proud of the significant accomplishments we have earned to establish ourselves as a premier provider of IT services. We've earned a reputation for delivering sound technology solutions—although anyone can say they are good—but according to what standards? At GST we have taken the initiative to back up our commitment to our customer by obtaining the ISO9001:2008, CMMI, and PMI certifications to govern our quality assurance, software development, and project management programs.

Our ITECH10 efforts will be managed by Cannon Wadsworth. Mr. Wadsworth began working in the IT industry in 1996 for Edusource, Inc. in Morgantown, WV as a Network Specialist and Project Manager. He moved to TMC Technologies, Inc. in 1997. Soon after joining TMC in 1997, he began working with County Assessor offices throughout the state building a reputation for providing competent and reliable IT support services. In 2002, he was promoted to the position of Director of State and Commercial Projects, responsible for County, State, and Local Government contracts along with all commercial business. He has assumed a leadership role assisting several county and state personnel establishing the groundwork to build a strong future for software applications, network communications, and Geographic Information Systems (GIS) in West Virginia. During his tenure as Director of State and Commercial Projects, TMC has successfully delivered every software development, network engineering, and PC support services project it has undertaken in the State of West Virginia. As a life-long resident of this state, Mr. Wadsworth has developed a reputation as a trustworthy and team-oriented leader committed to the growth of the Information Technology industry for all of West Virginia.

The following pages of this proposal will show the impressive breadth of projects and services that GST's West Virginia Division has performed over the years. And perhaps just as important, is the number of partners with which we have collaborated to put the right talent in place to get the jobs done.

# 2 Section II – Qualifications and Experience – Supplemental Staffing

#### **GST Supplemental Staffing Experience**

GST has been committed and will remain committed to a healthy and sound staffing approach with ITECH10. We will utilize our knowledge of the State's specific IT needs and actively scout our own State's small IT companies to expand our resource pool to answer the State's IT staffing requirements. The West Virginia division of GST is a "home-grown" IT company that has worked side-by-side with many of our State's smaller IT companies. We have enlisted the services of several smaller West Virginia IT companies in responding to ITECH06 requirements and we intend to do the same for ITECH10. We appreciate the challenge of surviving in the West Virginia IT market and we respect the need to support the IT Industry for the benefit of all Technology and West Virginia as a whole. GST has a considerable amount of work experience in the federal contracting sector, and we are committed to being a steward for West Virginia by providing our services to WV commercial and State Government sectors. GST has always focused on opportunities that we felt were consistent with our core competencies. Sticking with that approach we will not pursue every opportunity to provide the State with an employee. We will work with our partners to match quality candidates to the specific IT requirements of the State of West Virginia.

Under IPTEMP98F and ITECH06, GST reviewed requests for staffing and provided candidates for consideration based on how good we felt the "employee fit" would be for the requesting agency. We will approach every opportunity with the attitude that every staffing requirement is an opportunity to place an employee in a key position and establish a favorable impression with State Government. We remain proud of the staff and work we have provided and intend to expand our ability to deliver a greater number of quality staff using our proven approach.

#### GST/Ability to Deliver Supplemental Staffing

As demonstrated on ITECH06, we have full-time personnel that are ready to respond to staffing and project requirements. With this in mind, we are respectful of the broad range of IT services that ITECH10 requires.

GST has a clear understanding of the direction of the State of West Virginia's IT plans based on our years of experience working with nearly every State agency. We understand the expectations of the Office of Technology and intend to support the State of West Virginia whenever possible.

#### **GST Staffing Qualifications for ITECH10**

For ITECH10, GST selected our partners carefully to effectively augment our ability to respond to the State's IT needs. Our intention is to actively pursue small West Virginia IT partners that are qualified to help WV State government. Our partners provide experience working with State agencies in critical roles for the past several years.

GST prides itself on being an attractive organization for the best talent in West Virginia to pursue their IT careers. We offer very competitive compensation packages and we commit to

investing in our most valuable resources by providing on-going training and education to ensure GST staff will provide technology services that are unmatched.

Finally, GST maintains an office in Barboursville, WV that represents our on-going commitment to providing IT solutions for the State of West Virginia.

#### **Staffing Summary**

GST understands the expectations of the current administration and we understand our role in assisting West Virginia in reaching their IT goals. We remain committed to assisting the State by providing competent and cost-effective IT services.

### **Staffing Categories**

Table 1 – Staffing Categories, Web Programming

Table 1 – Starting Categories, Web Frogramming	
Project Name	WV Division of Culture and History Website
Project Description	The Division of Culture and History called upon GST to provide vital records (birth, death, and marriage certificates) distribution to the public through the Internet. In addition, the division's website required a common look and feel to provide users with a consistent experience. GST developed and implemented a multi-tier solution built using Microsoft's ASP.NET. The solution was developed primarily in Visual C# using a SQL Server database. Additionally, CSS, JavaScript, and XHTML were used extensively on the static pages. DreamWeaver was used to manage and develop the static web pages. The website was designed to be ADA compliant to the Double-A conformance level.
	An administrative website was also developed to allow the customer's personnel to manage and modify the dynamic content of their site without the need to know how to modify the database or web pages. This has aided greatly to the speed at which the site has been updated and no longer relies on one person to make the updates. Currently, each of the agencies regularly modifies and manages its own content, some daily. Additionally, automation was brought to several specific web pages (daily trivia and quick quizzes) that has resulted in a drastic decrease in the amount of manpower required to maintain these items.
	GST assisted in the hardware configuration that used multiple servers configured in an active-active arrangement. IIS was used to manage the website.
	Since the site went live, over 2 million pages are viewed per month, which equates to about 75,000 per day. 3 to 5 GB of data is transmitted per day. There are over 5 million birth, death, and marriage records viewable and searchable from the site.
	In addition to the website development work, a C# desktop application was developed using Visual Studio .NET. This tool was developed to read CDs that contained images and supporting metadata in either a flat text file or an Access database to populate the Vital Access portion of the website.
	GST's work continues through a support contact. Through this contract GST supported a site hardware upgrade in October 2009.

Project Name	WV Division of Culture and History Website	
General Value	\$249,600.00 (Phase I) \$65,784.00 (Phase II) \$5,307.50 (Maintenance)	
Project Length	10 Months (Phase I) + 4.5 Months (Phase II) Completed 2005, Ongoing support contract.	
Customer Contact Information		
Customer Name	WV Division of Culture and History	
Customer Address	The Cultural Center 1900 Kanawha Blvd. East Charleston, WV 25305	
Name	Jacqueline Proctor	
Telephone	(304) 558-0220	
Email Address	jacqueline.proctor@wvculture.org	

Table 2 – Staffing Categories, PC Programming

Project Name	Sheriff's Tax and Si	upplemental System
Project Description	of and accounting for all property Sheriff's Tax Offices provide DMV Assessor's Offices require a compati supplemental assessments. GST pro-	ffices are responsible for the collection taxes in their county. Additionally, Registration Renewal services, and ible Supplemental system for issuing byides a complete solution to county of a Sheriff's Tax and Supplemental
	printing, teller reconciliation, ticket is	cation provides tax collection, receipt nquiry and a wide variety of reports, aintenance screens. DMV registration erated in the state approved format.
	generation of supplemental tax asse	emental application allows for the ssments, including automatic vehicle A database maintained in the state IAS
	Tax Department. Delinquent publicate the appropriate times. Batch payme automatically. The annual land sale of	of from data provided by the WV State ion lists are provided to publishers at ents from tax services are processed dispositions are processed. Data older purposes. Delinquent businesses are department.
General Value	\$30,000.00 Per Year	
Project Length	One-time installation/migration, Conti	nuous support.
	Customer Contact Information	
Customer Name	Brooke County Tax Office	Preston County Tax Office
Customer Address	202 Courthouse Square	107 Main St.
	Wellsburg, WV 26070	Kingwood, WV
Name	Maureen Williams	Valerie Beeghly
Telephone	(304) 737-3663	(304) 329-0105
Email Address	mwill@sheriff.state.wv.us	vbeeghly@sheriff.state.wv.us

Table 3 – Staffing Categories, Mainframe Programming

Mainframe Programming		
Project Description	GST's Audit Detail Imaging System (ADIS) is a content management system used by the WV Department of Transportation (WVDOT) and over 30 other agencies state wide to securely transfer financial documents electronically to the WV State Auditor's Office via the internet.	
	For WVDOT's implementation of ADIS, together GST and WVDOT implemented an interface between their REMIS IBM Mainframe's Customer Information Control System (CICS) and ADIS. This interface is used to allow ADIS to retrieve transaction detail from the mainframe and to auto-populate ADIS's document index fields.	
	The REMIS-ADIS interface benefits WVDOT by maximizing the information available in the content management system and eliminates the error prone process of double data entry in two separate systems that would otherwise occur.	
Project Value	\$24,000 base software cost plus \$20,000+ per year in professional services time to implement and support the system.	
Project Length	2007 - Present (ongoing support and enhancement)	
Customer's Name	WV Department of Transportation	
Contact's Name	Kristy James	
Telephone Number	(304) 558-9525	
Email Address	Kristy.E.James@wv.gov	

Table 4 – Staffing Categories, Computer Systems Analysis

	Computer Systems Analysis
Project Description	The Comprehensive Large Array-data Stewardship System (CLASS) is the National Oceanic and Atmospheric Administration's (NOAA) premier system for archiving and distributing environmental data, especially large-volume, remotely sensed (satellite) data. GST's work in supporting CLASS has included many years of computer systems analysis, design, and programming.
	In 2002, we conducted the requirements elicitation and analysis and the requirements definition for what was then termed the "Geostationary Operational Environmental Satellite (GOES) Active Archive (GAA). Then we developed and presented the preliminary design for the GAA. Subsequently, NOAA decided to subsume the GAA under the CLASS project. At that point, we merged our GAA requirements with the existing CLASS requirements and continued the design activities to add GOES functionality to CLASS, which became operational in 2004. Since that time, we've added other new functionality to CLASS in a series of data campaigns, each traversing the standard lifecycle phases of requirements, design, implementation, integration, testing and deployment.
	Some of the new functionality has been explored through prototyping activities. For example, we prototyped the connectivity with NASA's Goddard Space Flight Center to transfer progressively larger volumes of Earth Observing System (EOS) satellite data into CLASS.
	All of these development activities have been monitored, controlled, documented and configuration managed using Software Engineering Institute Level 2 and 3 practices from their Capability Maturity Model Integration (CMMI). Our project management activities follow Project Management Institute (PMI) best practices, including Earned Value Measurement (EVM) and Risk Management.
Project Value	\$36,448,807.00
Project Length	2008 - Present
Customer's Name	National Environmental Satellite, Data and Information Services (NESDIS) Office of Systems Development (OSD)
Contact's Name	Brendon Johnson
Telephone Number	757-441-3344
Email Address	Brendon.johnson@noaa.gov

Table 5 – Staffing Categories, Computer Systems/Network Security

	Computer Systems/Network Security
Project Description	GST provided a comprehensive network and security assessment for the Barbour County, WV Courthouse. GST staff met with Barbour County to inventory existing problems related to network security and vulnerability exposure. GST was contracted by Barbour County to provide an analysis of the Courthouses vulnerabilities provide resolutions to ensure all Courthouse IT assets were properly protected. GST provided IT consulting services to implementing the solutions identified during the security assessment. Work resulting from the recommendations of the GST assessment include reconfiguration of the existing routers and managed switches; specifically, the implementation of Virtual Local Area Networks (VLAN) to optimize network traffic; updates to the configuration of Servers and PC's; implementation of industry standard Microsoft policies; reconfiguration of wireless networking equipment; implementation of security policies throughout the LAN/WAN environment.
Project Value	\$12,000.00/Yr.
Project Length	2009 - Present
Customer's Name	Barbour County Courthouse
Contact's Name	Chuck Foley – County Administrator
Telephone Number	(304) 457-4339
Email Address	barbour@bcnetmail.org

Table 6 – Staffing Categories, Database Management

Database Management		
Project Description	West Virginia State Tax Department Integrated Assessment Database Management.	
	GST has partnered with Tyler Technologies to provide a variety of services to the WV Department of Tax and Revenue including database management for the IAS Oracle database and services to augment the performance of the IAS Application Server.	
	Under the ITECH06 contract GST has provided Oracle 9i and 10g support for the West Virginia Department of Tax and Revenue Property Tax Division's Integrated Assessment System Database running on the HP-UX 11.x. platform. The Database maintenance and support has been provided under the current ITECH06 contract since July 1, 2007.	
	The Oracle support for the IAS database requires remote access for support and an eight-hour response time for problems requiring immediate attention.	
	The support has been provided by Eswar Narlanka.	
Project Value	\$447,658.75	
Project Length	2007 - Present	
Customer's Name	West Virginia Department of Tax and Revenue - Property Tax Division	
Contact's Name	David Dangerfield	
Telephone Number	(304) 558-8850 Ext 435	
Email Address	ddangerfield@tax.state.wv.us	

**Table 7 – Staffing Categories, Desktop Support** 

	Desktop Support
Project Description	GST provides complete network, hardware, and application connectivity support for 44 of 55 WV County Assessor offices. GST provided the original design of the Assessor networks and has maintained support contracts with these counties for seven years.
	The Assessor Local Area Networks utilize Windows 2003 servers serving Oracle forms with Windows XP client PCs. Nearly every county uses Dell workstations with Poweredge servers using a RAID 5 configuration. Antivirus protection, anti-spam tools, APC Powerchute, Microsoft Exchange, Seagate Backup Exec, Cisco 2900 and 3500 series switches and Cisco 2600 routers complete the environment. The local networks connect into the Morgantown and Charleston Points of Presence (POPs) of the West Virginia State Unified Network. The assessors' offices access the State Property Tax Division's central server for personal property and real estate data.  GST ensures all servers, PCs, printers, backups, and application software remain in production each day. Trouble tickets and emails, along with monitoring results, are evaluated to guarantee optimum performance.
Project Value	\$360,000.00/Year
Project Length	1999 - Present
Customer's Name	WV County Assessors (Reference from State Property Tax Division)
Contact's Name	David Dangerfield
Telephone Number	(304) 558-8850 Ext. 435
Email Address	ddangerfield@tax.state.wv.us

Table 8 – Staffing Categories, Electronic Document Management

	Electronic Document Management
Project Description	MOVIS <sup>plus</sup> is the WV DMV's document imaging and management solution. The agency uses MOVIS <sup>plus</sup> to image and store several types of documents including vehicle titles, DUI case files, driver's license applications, personnel files, and driving citations. The system hardware can support 1,000 concurrent users. More than 30,000 pages are processed daily; the system contains more than 15,000,000 documents.
	GST was solely responsible for the implementation of MOVIS <sup>plus</sup> and was primarily responsible for and collaborated with DOT staff in the analysis, design, and documentation. We were involved with the project from its initial conception through its implementation and continue to play a role in its support. GST used rigorous formal processes throughout the entire project lifecycle, following guidelines and standards set forth by DoD and Institute of Electrical and Electronics Engineers (IEEE) standards bodies.
	The system is comprised of several COTS software products and over a dozen custom applications written in VB.NET, Java, and C++. In each instance, GST either customized the COTS product for use in MOVIS <sup>plus</sup> or implemented the custom software.
	Documentum Server and EMC Xtender products were used in MOVIS <sup>plus</sup> as the foundation of the system to minimize the need for custom developed software and were chosen because they are leaders in their respective classes. GST staff members are experts in the use of each application and proficient in transferring knowledge related to each, as well as software systems in general.
	MOVIS <sup>plus</sup> replaced the DMV's previous imaging system, MOVIS. During the initial development stages of the new system, MOVIS was falling into disrepair and the availability of replacement hardware for its jukebox was rapidly diminishing. This made the speed and efficiency of the transfer of legacy documents to MOVIS <sup>plus</sup> of critical importance. After completing the baseline setup of MOVIS <sup>plus</sup> , GST successfully migrated 10,000,000 legacy TIFF files through a 10-megabit network connection in a period of a few months using advanced and custom software developed by GST with multiple instances running in parallel.
Project Value	\$451,676.00
Project Length	2003 - Present
Customer's Name	West Virginia Department of Transportation
Contact's Name	Kristy James or Sandi Keller

Electronic Document Management		
Telephone Number	(304) 558-9525 or (304) 558-9524	
Email Address	kjames@dot.state.wv.us or skeller@dot.state.wv.us	

Table 9 – Staffing Categories, Geographic Information System (GIS) Services

GIS Services				
Project Description	GST subcontractor, L. Robert Kimball, was contracted by the Putnam County Assessor to provide an analysis of current maps and to provide Cadastral mapping services to prepare and/or convert all digital parcel tax maps from Autocad to ArcGIS format. Kimball was also contracted to create a Geodatabase and establish a link from the building centroids on the State of WV orthophotography to the parcel data in the Integrated Assessment System Oracle Database. Furthermore, Kimball was tasked with georeferencing parcel maps using coordinate geometry to the West Virginia State Addressing and Mapping Board's Orthophotography to achieve the most accurate base map for the County to build a GIS program that provides a functional tool for use by all agencies in the county. Kimball will provide a portal solution to make mapping information available on the Internet using ArcIMS software. Upon completion of the project, all Putnam County staff will be trained on the operation of software necessary to update the new mapping system.			
Project Value	\$250,000.00			
Project Length	2005 - Present			
Customer's Name	Putnam County Assessor/Putnam County Commission			
Contact's Name	Paul Wray			
Telephone Number	(304) 586-0206			
Email Address	PWray@assessor.state.wv.us			

Table 10 - Staffing Categories, Help Desk Support

	Help Desk Support	
Project Description	GST provides Level 1 and Level 2 help desk support for 44 of 55 West Virginia County Assessor Offices. GST crafted a custom help desk solution utilizing Liberum software to provide comprehensive help desk support to over 500 users. Our help desk success is achieved by skilled help desk personnel, remote desktop software, and strict standards across all supported desktops. The true indication of success for our help desk is evident when speaking to the 500+ users that have received support from our professional support staff. Help desk support provided by a private company at this scale to a West Virginia customer is unique. Our County customers are quick to acknowledge the advantages of our highly skilled yet affordable help desk services.	
	The Assessor Local Area Networks utilize Windows 2003 Servers serving Oracle Forms with Windows XP client PCs. Nearly every County uses Dell Optiplex Workstations with Poweredge 2800 Servers with a typical RAID 5 drive configuration. Symantec V.10, various anti-spam tools, APC Powerchute, Microsoft Exchange, Seagate Backup Exec, Cisco 2900 and 3500 series switches and Cisco 2600 Routers complete the technical environment. The County LANs connect to the Tax Department Property Tax Division Integrated Assessment System Server via the West Virginia State Unified Network.	
	GST insures all Servers, PCs, Printers, Backups, and application software remain in production each day. Trouble tickets and emails, along with monitoring results, are evaluated to guarantee optimum performance.	
Project Value	\$360,000.00/Year	
Project Length	1999 - Present	
Customer's Name	WV County Assessors (Reference from State Property Tax Division)	
Contact's Name	David Dangerfield	
Telephone Number	(304) 558-8850 Ext. 435	
Email Address	ddangerfield@tax.state.wv.us	

## State of West Virginia

### **VENDOR PREFERENCE CERTIFICATE**

Certification and application\* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1.	Application is made for 2.5% resident vendor preference for the reason checked:  Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,  Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,  Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,			
2.	Application is made for 2.5% resident vendor preference for the reason checked:  Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,			
3.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bld; or,			
4.	Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,			
5.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,			
6.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:  Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.			
Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.				
By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.				
Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.				
Bidder:	Globar Science & Technology Signed: Derdia Stollart			
Date: 1 04 2010 Title: Differon Of Conmacts				
*Check any combination of preference consideration(s) Indicated above, which you are entitled to receive.				

EXHIBIT 10

REQUISITION NO.: ITECH 10

#### ADDENDUM ACKNOWLEDGEMENT

I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.

ADDENDUM NO.'S:	
NO. 1	
NO. 2	
NO. 3	
NO. 4	
NO. 5	

I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.

Signature

Globar Science & Technology Inc.

COMPANY

01/04/2010

DATE

REV. 11/96

#### STATE OF WEST VIRGINIA Purchasing Division

## **PURCHASING AFFIDAVIT**

#### **VENDOR OWING A DEBT TO THE STATE:**

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

#### PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code. The vendor must make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the West Virginia Code may take place before their work on the public improvement is begun.

#### ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

#### LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

#### CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name: Clobata	cience & Technology	Inc.
Authorized Signature:	lya, Stormart	Date: //04/30/0
Purchasing Affidavit (Revised 01/01/09)		
Purchasing Amoavit (Nevised 6 i/6 i/6)	DIRECTER OF CAMPRE	· A chan