

Pelican Technology Partners

TO: DEPARTMENT OF ADMINISTRATION

PURCHASEING DIVISION

BUILDING 15

2019 WAHSINGTON, ST

CHARLESTON, WV 25305-0130

FR: PELICAN TECHNOLOGY PARTNERS

7227 PINEVILLE-MATTHEWS RD

SUITE 100

CHARLOTTE, NC 28226

www.pelicantechnology.com

RE: ITECH10 CONTRACT

34 TOTAL PAGES IN THIS RESPONSE.....Original and 2 Copies

*This revision is based on the Amendments received from the Purchasing Division regarding format and number of required copies. This response supersedes any responses received prior to 1-11-10.

Robert S. Maier III, Sr. Account Manager

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REQUEST FOR QUOTATION RESPONSE

<u>RFQ SUBJECT:</u> TO PROVIDE TEMPORARY STAFFING WITH COMPUTER EXPERTISE AND TO PROVIDE INFORMATION TECHNOLOGY SERVICES FOR PROJECTS.

RFQ NUMBER: ITECH10

SUBMITTED BY:

PELICAN TECHNOLOGY PARTNERS
7227 PINEVILLE-MATTHEWS RD
SUITE 100
CHARLOTTE, NC 28226
OFFICE: 704-543-1590
FAX: 704-543-1660
www.pelicantechnology.com

CONFIRMATION:

PELICAN TECHNOLOGY PARTNERS' AFFIRMS THAT IT MEETS ALL MANDATORY REQUIREMENTS AS OUTLINED IN THE ITECH10 SPECIFICATIONS DATED 11/18/2009 PURCHASING AFFIDAVIT.

CONTACT INFORMATION:

R. THOMAS WHITING, PRESIDENT

OFFICE: 704-543-1590

E-MAIL: tomw@pelicantechnology.com

ROBERT MAIER, SENIOR ACCOUNT EXECUTIVE

OFFICE: 704-543-1590 CELL: 704-575-8651

Thomas Whiting

E-MAIL: robertm@pelicantechnology.com

CONFIRMED:

Robert Maier

revised 1/11/10

rexised 1/1/1/10

1-11-10

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SECTION I: CORPORATE DESCRIPTION

1. COMPANY INFORMATION:

PELICAN TECHNOLOGY PARTNERS 7227 PINEVILLE-MATTHEWS RD SUITE 100 CHARLOTTE, NC 28226 www.pelicantechnology.com FEDERAL TAX ID NUMBER: 20-8032719

2. CONTACT:

ROBERT MAIER, SENIOR ACCOUNT EXECUTIVE 7227 PINEVILLE-MATTHEWS RD SUITE 100

CHARLOTTE, NC 28226 OFFICE: 704 543-1590 CELL: 704-575-8651 FAX: 704-543-1660

E-MAIL: robertm@pelicantechnology.com

3. COMPANY INFORMATION:

PELICAN TECHNOLOGY PARTNERS WAS ESTABLISHED IN 1996. AS OF NOVEMBER 1, 2009, THERE WERE NINETEEN (19) FULLTIME EMPLOYEES.

4. COMPANY INFORMATION

PRINCIPLES:

R. Thomas Whiting, President and Managing Director.

Tom co-founded Pelican Technology Partners in 1996 and serves as President. A graduate of West Virginia University in 1981, Tom divides his time between Pelican's Charlotte Headquarters and his Greenbrier County, WV home. He has a great number of contacts in the area and has worked with numerous organizations. Additionally, Tom served as President of TechServe Alliance (formerly National Association of Computer Consultant Businesses) in 2007. The Association of 350+ member companies promotes ethics and best practices in the computer consulting industry.

Robert Maier, Senior Account Executive

Robert has worked in the West Virginia territory for the past two years, extensively with a local insurance organization. He has experience staffing multiple skill sets and retains a very significant resource list of local candidates in the Charleston and surrounding areas.

COMPANY HISTORY and QUALIFICATIONS:

Since 1996, Pelican Technology Partners has specialized in recruiting highly trained mid to senior level Information Technology professionals on a contract, contract to hire, and direct hire basis for positions with our Clients primarily located in the Mid-Atlantic and Southeastern United States. Our offices, located in Charlotte, NC and Richmond, VA, serve Clients involved in multiple business sectors that include Financial, Healthcare, Insurance, Manufacturing, Mortgage Lending, and Software Development.

Pelican Technology Partners has the background, ability, resources, and proven track record to fulfill any Information Technology consulting need. Our Consultants work in various industries across a wide platform of applications, bringing "mission critical" experience to the organizations they serve. Specific areas of expertise include ERP, Project Management, Business Analysis.

Systems Architecture, Web and Application Development, Quality Assurance, Database Administration and Senior Network Engineers.

The Ability to Understand Our Clients

At Pelican Technology Partners, one of our greatest strengths is the ability to understand the business needs of our Clients while delivering the best qualified professionals who efficiently and cost effectively meet their business goals. To achieve this, we invest the time, on an ongoing basis, to meet with each of our clients to gain the necessary insight and knowledge into their core business as well as their goals and objectives. By better understanding our clients and their culture, we are able to provide the "exact fit" resource rather than the "close fit" resource offered by other consulting organizations.

Recruiting Process

Unlike other firms who rely heavily on job boards for their candidates, our recruiting process is driven by our large proprietary database and networking system. The Pelican Technology Partners team is experienced in identifying passive candidates as well as direct sourcing. The result of our methodology is our ability to provide talented professionals possessing skills which are current and the business acumen to make our Clients more successful. We qualify the skill sets of our candidates and confirm their abilities with testing and thorough background checks to assure our Clients of their qualifications and integrity. We continually support and mentor our Consultants, always being available to provide them advice and assistance.

Value

Another of our principal strengths at Pelican Technology Partners is the ability to understand the value for the dollar. Today, companies are restructuring, downsizing, and engaging in a series of activities designed to keep costs low, get the job done, and maintain the highest level of quality. Our business is supplying these companies with the value they require. Over both the short and long term, we provide the bottom-line benefits for our Clients to bring their projects in on time and on budget.

A representation group of the Clients we have served includes:

Accenture
Bank of America
Capital One
Celgard
Equifirst Corporation
Federal Reserve Bank
Fidelity National Financial
Glenayre Technologies
HSBC
J.M. Huber
MeadWestvaco
Mecklenburg County Government

National Gypsum Company
Novant Healthcare
Polypore International
Premier, Inc.
SCANA
Solectron
SunTrust Bank
Transamerica Reinsurance
US Postal Service
Volvo IT North America
Wachovia Bank, United States
Wells Fargo

SECTION II:

QUALIFICATIONS AND CURRENT EXPERIENCE OF PELICAN TECHNOLOGY PARTNERS IN SUPPLEMENTAL STAFFING CONTRACTS

STAFFING CATEGORY: WEB PROGRAMMING

Project Description:

Enhancements, upgrades and development of a financial services Wealth Management application.

Description of Duties:

Resource for ongoing application development, support and upgrades as directed by the client. Responsibilities include all aspects of coding, enhancements, testing, debugging, and management of applications.

Value of Project: @ \$250,000.00

Length of Assignment: @ 18 months

<u>Client</u>: Wachovia Bank, a Wells Fargo Company 1525 West WT Harris Blvd Charlotte, NC 28262

Contact: Mr. Brian Richter

Email: brian.richter@wachovia.com

Phone: 704-590-6426

STAFFING CATEGORY: PC Programming

Project Description:

Enhancements, upgrades and development of healthcare applications servicing one of the largest healthcare organizations in the SouthEast.

Consultant Role:

Resource for ongoing application development, support and upgrades as directed by the client. Responsibilities include all aspects of coding, enhancements, testing, debugging, and management of applications.

Value of Project: \$300,000.00

Length of Assignment: Ongoing

Client: Carolinas Health Care System

801 S. McDowell Charlotte, NC 28204

Contact: Mr. Matthew Self

Email: matt.self@carolinashealthcare.org

Phone: 704-446-6300

STAFFING CATEGORY: MAINFRAME PROGRAMMING

Project Description: Ongoing enhancements of Legacy Systems

Consultant Role: Provide support and upgrades/enhancements of Mainframe Systems

<u>Value of Project</u>: \$100,000.00+

Length of Assignment: Ongoing

Client: Software Corporation International

269 Ikerd Dr SE

Concord, NC 28025-3831

Contact: Mr. Keith Sides

Email: keith.sides@sci-solutions.com

Phone: 704-788-4400

STAFFING CATEGORY: COMPUTER SYSTEMS ANALYSIS

Project Description:

Ongoing analysis of current system requirements; design, enhancements, and planning; and enterprise upgrade of databases.

Consultant Role:

Provide support and technical expertise to client with regard to migration and system upgrades.

Value of Project: @ \$65,000.00

<u>Length of Assignment</u>: 6 months with possible extensions

Client: National Gypsum Company

2001 Rexford Rd. Charlotte, NC 28211

Contact: Mary Culpepper

Email: mpculpper@nationalgypsum.com

Phone: 704-365-7300

STAFFING CATEGORY: Computer Systems / Network Security

Project Description:

Define and implement security standards across an entire enterprise to meet all applicable laws and according to "best practices" and industry standards.

Consultant Role:

Assess and document current state; identify current security risks; recommend security enhancements; define security policies and procedures; implement changes as directed by client.

Value of Project: @ \$150,000.00

Length of Assignment: 4 months

Client: Webstars, Inc.

5922 Weddington-Monroe Rd #A5-231

Wesley Chapel, NC 28104

Contact: Mr. Ken Culpepper

Email: ken.culpper@webstarscorp.com

Phone: 704-408-8889

STAFFING CATEGORY: DATABASE MANAGEMENT

Project Description:

Provide temporary Database Management to support current systems.

Consultant Role:

Support ongoing Database enhancements, "go live" support, performance monitoring, provide "best practices" resolution to common issues, after hours support, logical and physical database design, and modeling.

Value of Project: @ \$90,000.00

Length of Assignment: 6 months

Client: Premier, Inc.

2320 Cascade Pointe Blvd Charlotte, NC 28208

Contact: Mr. Jim Fishkin

Email: jim fishkin@premierinc.com

Phone: 704-733-5824

STAFFING CATEGORY: DESKTOP SUPPORT

Project Description:

Ongoing support of technical related issues to include phone, onsite and Tier 1 or 2 incident tracking and resolution; problem escalation as required; ongoing knowledge base documentation; and determination of problem root causes. Working with internal users and external providers to document, define and resolve.

Consultant Role:

Provide services as described above.

Value of Project: @ \$80,000.00

<u>Length of Assignment</u>: 1.5 Years, ongoing

Client: Celgard

13800 Southlakes Dr Charlotte, NC 28273-6739

Contact: Mr. Tommy Bass

Email: tommybass@celgard.com

Phone: 704-587-8522

STAFFING CATEGORY: ELECTRONIC DOCUMENT MANAGEMENT

Project Description:

Conversion to Electronic Document System

Consultant Role:

Provide support and technical expertise to client with regard to selection, conversion, support and other related items regarding implementation of an electronic document management system.

Value of Project: @ \$65,000.00

Length of Assignment: @ 3-6 months

Client: Operations Management Group

137 Cross Center Rd

Suite 219

Denver, NC 28032

Contact: Mr. Eric Lakey

Email: elakey@operationsmanagementgroup.com

Phone: 704-200-2664

STAFFING CATEGORY: HELP DESK SUPPORT

Project Description:

Provide ongoing support of Desktop equipment to include removal and installation of monitors, hard drives, printers and associated items; installation of software packages; issue analysis and resolution.

Consultant Role:

Provide services as described above.

Value of Project: \$80.000.00

<u>Length of Assignment</u>: 1 year +, ongoing

Client: Celgard

13800 Southlakes Dr Charlotte, NC 28273-6739

Contact: Mr. Mark Socarras

STAFFING CATEGORY: IT SUPPORT STAFF

Project Description:

Provide ongoing IT support across multiple internal departments to include Helpdesk, data management and back-ups, and administration.

Consultant Role:

Various specialty roles for short or long term requirements as defined by the client.

Value of Project: \$25,000.00

Length of Assignment: 6 months

Client: Carolinas Health Care System

801 S. McDowell Charlotte, NC 28204

Contact: Mr. Howard Beatty

Email: howard.beatty@carolinashealthcare.org

Phone: 704-446-6300

STAFFING CATEGORY: MIDDLEWARE INTREGRATION

Project Description:

Integration of various middleware products within a large scale funds transfer systems for various Fortune 100 clients.

Consultant Role:

Provide resources for ongoing application development and web programming/development including various middleware components to integrate proprietary software.

Value of Project: @ \$1,000,000.00

Length of Assignment: 2 years, Ongoing

Client: Software Corporation International

269 Ikerd Dr SE

Concord, NC 28025-3831

Contact: Mr. Keith Sides

Email: keith.sides@sci-solutions.com

Phone: 704-788-4400

STAFFING CATEGORY: Electronic Commerce / EDI

Project Description:

Ongoing development and enhancements to a large scale funds transfer systems for various Fortune 100 clients.

Consultant Role:

Ongoing development and enhancements to electronic commerce funds transfer system including design and analysis; programming/development; interacting with various lines of business; and implementation.

Value of Project: @ \$1,000,000.00

Length of Assignment: 2 years, Ongoing

Client: Software Corporation International

269 Ikerd Dr SE

Concord, NC 28025-3831

Contact: Mr. Keith Sides

Email: keith.sides@sci-solutions.com

Phone: 704-788-4400

STAFFING CATEGORY: PROJECT MANAGEMENT

Project Description:

Provide ongoing PM expertise for implementation of an enterprise wide collateral management system for large banking organizations.

Consultant Role:

Work with customers and internal resources to effectively and cost efficiently plan and implement a collateral management solution.

Value of Project: TBD

<u>Length of Assignment</u>: 3 MONTHS, Ongoing *CHANGE*

<u>Client</u>: Rockall Technologies 7119 Watersreach Ln Charlotte, NC 28277

Contact: Mr. Kevin Lash

Email: klash@rockalltech.com

Phone: 704-543-1690

STAFFING CATEGORY: TELECOMMUNICATIONS

Project Description:

Ongoing support and implementation for TeleCom services.

Consultant Role:

Provide support and technical expertise to client to include design and installation; network engineering; and implementation of a LAN/WAN/MAN according to customer's need and in accordance with industry "Best Practices".

Value of Project: @ \$35,000.00

Length of Assignment: @ 3 months +

Client: Operations Management Group

137 Cross Center Rd

Suite 219

Denver, NC 28032

Contact: Mr. Eric Lakey

Email: elakey@operationsmanagementgroup.com

Phone: 704-200-2664

STAFFING CATEGORY: Business Analyst Services

Project Description:

Provide ongoing Business Analyst services to include meeting with business stakeholders and technical teams; developing Business Requirements Documents, project scope and design documents; defining and documenting current state and future state; facilitating JAD sessions; tracking project milestones and deliverables.

Consultant Role:

Facilitate JAD sessions; meet with business partners to determine needs; document current state and future state; work with technology teams to translate business functionality needs to technical design requirements; document and define change requests; and communicate project updates and status with project manager.

Value of Project: @ \$75,000.00

Length of Assignment: 6 months

Client: Premier, Inc.

2320 Cascade Pointe Blvd Charlotte, NC 28208

Contact: Mr. Gary Franks

Email: gary_franks@premierinc.com

Phone: 704-733-3705

SECTION IV: ADDITIONAL DOCUMENTATION



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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

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RFQ COPY TYPE NAME/ADDRESS HERE

> Pelican Technology Partners 7227 Pineville-Matthews Road Suite 100 Charlotte, NC 28226

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GENERAL TERMS & CONDITIONS PURCHASE ORDER/CONTRACT

- 1. ACCEPTANCE: Seller shall be bound by this order and its terms and conditions upon receipt of this order.
- 2. APPLICABLE LAW: The laws of the State of West Virginia and the Legislative Rules of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 3. NON-FUNDING: All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the terms of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- 4. COMPLIANCE: Seller shall comply with all Federal, State and local laws, regulations and ordinances including, but not limited to, the prevailing wage rates of the WV Division of Labor.
- 5. MODIFICATIONS: This writing is the parties final expression of intent. No modification of this order shall be binding unless agreed to in writing by the Buyer.
- **6. ASSIGNMENT:** Neither this Order nor any monies due, or to become due hereunder may be assigned by the Seller without the Buyer's consent.
- 7. WARRANTY: The Seller expressly warrants that the goods and/or services covered by this order will: [a] conform to the specifications, drawings, samples or other description furnished or specified by the Buyer; [b] be merchantable and fit for the purpose intended; and/or (c) be free from defect in material and workmanship.
- 8. CANCELLATION: The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 9. SHIPPING, BILLING & PRICES: Prices are those stated in this order. No price increase will be accepted without written authority from the Buyer. All goods or services shall be shipped on or before the date specified in this Order.
- 10. LATE PAYMENTS: Payments may only be made after the delivery of goods or services. Interest may be paid on late payments in accordance with the West Virginia Code.
- 11. TAXES: The State of West Virginia is exempt from Federal and State taxes and will not pay or reimburse such taxes.
- 12. RENEWAL: Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
- 14. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 15. WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT: If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Falls to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."



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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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ADDRESS CORRESPONDENCE TO ATTENTION OF

JO ANN ADKINS 304-558-8802

RFQ COPY TYPE NAME/ADDRESS HERE

> Pelican Technology Partners 7227 Pineville-Matthews Road Suite 100 Charlotte, NC 28226

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State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

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PAGE 4

JO ANN ADKINS

304-558-8802

ALL STATE AGENCIES
AND POLITICAL SUBDIVISIONS
VARIOUS LOCALES AS INDICATED
BY ORDER

ADDRESS:CORRESPONDENCE TO ATTENTION OF

RFQ COPY TYPE NAME/ADDRESS HERE

Pelican Technology Partners
7227 Pineville-Matthews Road
Suite 100
Charlotte, NC 28226

	TERMS
11/18/2009 BID OPENING DATE: 01/07/2010 PTD OPENING TIME 01/700M	
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THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT	
SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND	
CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES	
AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY	
ELECTRONIC MEDIUM SUCH AS CD-ROM.	
REV. 05/26/2009	
PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINI	
CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH	
IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING	
CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE	
AGENCY AS A CONDITION OF AWARD.	***
NOTICE	
A SIGNED BID MUST BE SUBMITTED TO:	
DEPARTMENT OF ADMINISTRATION	
PURCHASING DIVISION	1
BUILDING 15	
2019 WASHINGTON STREET, EAST	
CHARLESTON, WV 25305-0130	
THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF	
THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:	
SEE REVERSE SIDE FOR TERMS AND CONDITIONS	
TELEPHONE 704 543 1590 DATE 1-10-10	
SR ACCOUNT MANAGER FEIN 20-8032719 ADDRESS CHANGES TO BE NOTED	ABOVE



POORE

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

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JO ANN ADKINS 304-558-8802

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Pelican Technology Partners 7227 Pineville-Matthews Road Suite 100 Charlotte, NC 28226

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STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

VENDOR OWING A DEBT TO THE STATE:

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the **West Virginia Code**. The vendor **must** make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the **West Virginia Code** and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the **West Virginia Code** may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.

Under penalty of law for false swearing (**West Virginia Code** §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name: Pelican Technology	Partners	
Authorized Signature: 12+1 Man	Date: _	1-10-10
Purchasing Affidavit (Revised 01/01/09)		

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
REPUIDOR STATE	Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
	Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4.	Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
requiren	Inderstands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the nents for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency cted from any unpaid balance on the contract or purchase order.
authorize the requ	nission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and es the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid ired business taxes, provided that such information does not contain the amounts of taxes paid nor any other information by the Tax Commissioner to be confidential.
and acc	renalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true curate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate is during the term of the contract, Bidder will notify the Purchasing Division in writing immediately. Technology Partners Signed:
Bidder:	1-10-10 Title: SR. ACCOUNT MANAGER
Date:	ny combination of preference consideration(s) indicated above, which you are entitled to receive.

EXHIBIT 10

4 TO TO TOX TYNY IN A D TAY 100

REQUISITION NO.: ITECH 10

ADDENDUM ACKNOWLEDGEMENT

I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.

ADDENDUM NO.'S:
IO. 1
IO. 2
TO. 3
IO. 4
IO. 5

I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.

Pelican Technology Partners

1-11-10

REV. 11/96



VENDOR

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER	
ITECH	11.0

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ADDRESS CORRESPONDENCE TO ATTENTION

TO ANN ADKINS

RFQ COPY TYPE NAME/ADDRESS HERE

Pelican Technology Partners
7227 Pineville-Matthews Road
Suite 100
Charlotte, NC 28226

ALL STATE AGENCIES
AND POLITICAL SUBDIVISIONS
VARIOUS LOCALES AS INDICATED
BY ORDER

TERMS OF SALE DATE PRINTED FREIGHTTERMS 12/21/2009 BID OPENING DATE: 01/14/2010 OPENING TIME 01:30PM LINE QUANTITY UOP ITEM NUMBER UNITPRICE AMOUNT ADDENDUM NO. 1. BID OPENING DATE HAS BEEN MOVED TO 1/14/2010. 2. ITECH10 QUESTIONS AND ANSWERS, 6 PAGES, ATTACHED. END OF ADDENDUM NO. 1 SEE REVERSE SIDE FOR TERMS AND CONDITIONS TELEPHONE 1590 1-11-10 TITLE SP2 ADDRESS CHANGES TO BE NOTED ABOVE



VENDOR

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

JO ANN ADKINS

B04-558-8802

RFQ COPY TYPE NAME/ADDRESS HERE

> Pelican Technology Partners 7227 Pineville-Matthews Road Suite 100 Charlotte, NC 28226

ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER

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Pelican Technology Partners

TO: DEPARTMENT OF ADMINISTRATION PURCHASEING DIVISION BUILDING 15 2019 WAHSINGTON, ST CHARLESTON, WV 25305-0130

FR: PELICAN TECHNOLOGY PARTNERS
7227 PINEVILLE-MATTHEWS RD
SUITE 100
CHARLOTTE, NC 28226
www.pelicantechnology.com

RE: ITECH10 CONTRACT

34 TOTAL PAGES IN THIS RESPONSE.....Original and 2 Copies

*This revision is based on the Amendments received from the Purchasing Division regarding format and number of required copies. This response supersedes any responses received prior to 1-11-10.

Robert S. Maier III, Sr. Account Manager

REQUEST FOR QUOTATION RESPONSE

<u>RFQ SUBJECT:</u> TO PROVIDE TEMPORARY STAFFING WITH COMPUTER EXPERTISE AND TO PROVIDE INFORMATION TECHNOLOGY SERVICES FOR PROJECTS.

RFQ NUMBER: ITECH10

SUBMITTED BY:

PELICAN TECHNOLOGY PARTNERS 7227 PINEVILLE-MATTHEWS RD SUITE 100 CHARLOTTE, NC 28226 OFFICE: 704-543-1590 FAX: 704-543-1660

www.pelicantechnology.com

CONFIRMATION:

PELICAN TECHNOLOGY PARTNERS' AFFIRMS THAT IT MEETS ALL MANDATORY REQUIREMENTS AS OUTLINED IN THE ITECH10 SPECIFICATIONS DATED 11/18/2009 PURCHASING AFFIDAVIT.

CONTACT INFORMATION:

R. THOMAS WHITING, PRESIDENT

OFFICE: 704-543-1590

E-MAIL: tomw@pelicantechnology.com

ROBERT MAIER, SENIOR ACCOUNT EXECUTIVE

OFFICE: 704-543-1590 CELL: 704-575-8651

E-MAIL: robertm@pelicantechnology.com

CONFIRMED:

1 16

R. Thomas Whiting

Robert Maier revised 1/11/10

1-11-10

TABLE OF CONTENTS:

SECTION I	Pages 1-2
SECTION II Qualifications and Experience of Pelican Technology Partners in Supplemental Staffing Contracts	
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PC Programming	Page 2
Mainframe Programming	Page 3
Computer Systems Analysis	Page 4
Computer Systems/ Network Security	Page 5
Database Management	Page 6
Desktop Support	Page 7
Electronic Document Management	Page 8
Help Desk Support	Page 9
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Middleware Integration	Page 11
Electronic Commerce / EDI	Page 12
Project Management Services	Page 13
Telecommunications	Page 14
Business Analyst Services	Page 15
SECTION IV	
Request for Quotation Signed Documents	Pages 1-5
Purchasing Affidavit	Attached
Vendors Preference Form	Attached
Exhibit 10 Addendum Acknowledgement	Attached

SECTION I: CORPORATE DESCRIPTION

1. COMPANY INFORMATION:

PELICAN TECHNOLOGY PARTNERS 7227 PINEVILLE-MATTHEWS RD SUITE 100 CHARLOTTE, NC 28226 www.pelicantechnology.com FEDERAL TAX ID NUMBER: 20-8032719

2. CONTACT:

ROBERT MAIER, SENIOR ACCOUNT EXECUTIVE 7227 PINEVILLE-MATTHEWS RD SUITE 100

CHARLOTTE, NC 28226 OFFICE: 704 543-1590 CELL: 704-575-8651 FAX: 704-543-1660

E-MAIL: robertm@pelicantechnology.com

3. COMPANY INFORMATION:

PELICAN TECHNOLOGY PARTNERS WAS ESTABLISHED IN 1996. AS OF NOVEMBER 1, 2009, THERE WERE NINETEEN (19) FULLTIME EMPLOYEES.

4. COMPANY INFORMATION

PRINCIPLES:

R. Thomas Whiting, President and Managing Director.

Tom co-founded Pelican Technology Partners in 1996 and serves as President. A graduate of West Virginia University in 1981, Tom divides his time between Pelican's Charlotte Headquarters and his Greenbrier County, WV home. He has a great number of contacts in the area and has worked with numerous organizations. Additionally, Tom served as President of TechServe Alliance (formerly National Association of Computer Consultant Businesses) in 2007. The Association of 350+ member companies promotes ethics and best practices in the computer consulting industry.

Robert Maier, Senior Account Executive

Robert has worked in the West Virginia territory for the past two years, extensively with a local insurance organization. He has experience staffing multiple skill sets and retains a very significant resource list of local candidates in the Charleston and surrounding areas.

COMPANY HISTORY and QUALIFICATIONS:

Since 1996, Pelican Technology Partners has specialized in recruiting highly trained mid to senior level Information Technology professionals on a contract, contract to hire, and direct hire basis for positions with our Clients primarily located in the Mid-Atlantic and Southeastern United States. Our offices, located in Charlotte, NC and Richmond, VA, serve Clients involved in multiple business sectors that include Financial, Healthcare, Insurance, Manufacturing, Mortgage Lending, and Software Development.

Pelican Technology Partners has the background, ability, resources, and proven track record to fulfill any Information Technology consulting need. Our Consultants work in various industries across a wide platform of applications, bringing "mission critical" experience to the organizations they serve. Specific areas of expertise include ERP, Project Management, Business Analysis,

Systems Architecture, Web and Application Development, Quality Assurance, Database Administration and Senior Network Engineers.

The Ability to Understand Our Clients

At Pelican Technology Partners, one of our greatest strengths is the ability to understand the business needs of our Clients while delivering the best qualified professionals who efficiently and cost effectively meet their business goals. To achieve this, we invest the time, on an ongoing basis, to meet with each of our clients to gain the necessary insight and knowledge into their core business as well as their goals and objectives. By better understanding our clients and their culture, we are able to provide the "exact fit" resource rather than the "close fit" resource offered by other consulting organizations.

Recruiting Process

Unlike other firms who rely heavily on job boards for their candidates, our recruiting process is driven by our large proprietary database and networking system. The Pelican Technology Partners team is experienced in identifying passive candidates as well as direct sourcing. The result of our methodology is our ability to provide talented professionals possessing skills which are current and the business acumen to make our Clients more successful. We qualify the skill sets of our candidates and confirm their abilities with testing and thorough background checks to assure our Clients of their qualifications and integrity. We continually support and mentor our Consultants, always being available to provide them advice and assistance.

Value

Another of our principal strengths at Pelican Technology Partners is the ability to understand the value for the dollar. Today, companies are restructuring, downsizing, and engaging in a series of activities designed to keep costs low, get the job done, and maintain the highest level of quality. Our business is supplying these companies with the value they require. Over both the short and long term, we provide the bottom-line benefits for our Clients to bring their projects in on time and on budget.

A representation group of the Clients we have served includes:

Accenture
Bank of America
Capital One
Celgard
Equifirst Corporation
Federal Reserve Bank
Fidelity National Financial
Glenayre Technologies
HSBC
J.M. Huber
MeadWestvaco
Mecklenburg County Government

National Gypsum Company
Novant Healthcare
Polypore International
Premier, Inc.
SCANA
Solectron
SunTrust Bank
Transamerica Reinsurance
US Postal Service
Volvo IT North America
Wachovia Bank, United States
Wells Fargo

SECTION II:

QUALIFICATIONS AND CURRENT EXPERIENCE OF PELICAN TECHNOLOGY PARTNERS IN SUPPLEMENTAL STAFFING CONTRACTS

STAFFING CATEGORY: WEB PROGRAMMING

Project Description:

Enhancements, upgrades and development of a financial services Wealth Management application.

Description of Duties:

Resource for ongoing application development, support and upgrades as directed by the client. Responsibilities include all aspects of coding, enhancements, testing, debugging, and management of applications.

Value of Project: @ \$250,000.00

Length of Assignment: @ 18 months

<u>Client</u>: Wachovia Bank, a Wells Fargo Company 1525 West WT Harris Blvd Charlotte, NC 28262

Contact: Mr. Brian Richter

Email: brian.richter@wachovia.com

Phone: 704-590-6426

STAFFING CATEGORY: PC Programming

Project Description:

Enhancements, upgrades and development of healthcare applications servicing one of the largest healthcare organizations in the SouthEast.

Consultant Role:

Resource for ongoing application development, support and upgrades as directed by the client. Responsibilities include all aspects of coding, enhancements, testing, debugging, and management of applications.

Value of Project: \$300,000.00

Length of Assignment: Ongoing

Client: Carolinas Health Care System

801 S. McDowell Charlotte, NC 28204

Contact: Mr. Matthew Self

Email: matt.self@carolinashealthcare.org

Phone: 704-446-6300

STAFFING CATEGORY: MAINFRAME PROGRAMMING

Project Description: Ongoing enhancements of Legacy Systems

Consultant Role: Provide support and upgrades/enhancements of Mainframe Systems

Value of Project: \$100,000.00+

Length of Assignment: Ongoing

Client: Software Corporation International

269 Ikerd Dr SE

Concord, NC 28025-3831

Contact: Mr. Keith Sides

Email: keith.sides@sci-solutions.com

Phone: 704-788-4400

STAFFING CATEGORY: COMPUTER SYSTEMS ANALYSIS

Project Description:

Ongoing analysis of current system requirements; design, enhancements, and planning; and enterprise upgrade of databases.

Consultant Role:

Provide support and technical expertise to client with regard to migration and system upgrades.

Value of Project: @ \$65,000.00

Length of Assignment: 6 months with possible extensions

Client: National Gypsum Company

2001 Rexford Rd. Charlotte, NC 28211

Contact: Mary Culpepper

Email: mpculpper@nationalgypsum.com

Phone: 704-365-7300

STAFFING CATEGORY: Computer Systems / Network Security

Project Description:

Define and implement security standards across an entire enterprise to meet all applicable laws and according to "best practices" and industry standards.

Consultant Role:

Assess and document current state; identify current security risks; recommend security enhancements; define security policies and procedures; implement changes as directed by client.

Value of Project: @ \$150,000.00

Length of Assignment: 4 months

Client: Webstars, Inc.

5922 Weddington-Monroe Rd #A5-231

Wesley Chapel, NC 28104

Contact: Mr. Ken Culpepper

Email: ken.culpper@webstarscorp.com

Phone: 704-408-8889

STAFFING CATEGORY: DATABASE MANAGEMENT

Project Description:

Provide temporary Database Management to support current systems.

Consultant Role:

Support ongoing Database enhancements, "go live" support, performance monitoring, provide "best practices" resolution to common issues, after hours support, logical and physical database design, and modeling.

Value of Project: @ \$90,000.00

Length of Assignment: 6 months

Client: Premier, Inc.

2320 Cascade Pointe Blvd Charlotte, NC 28208

Contact: Mr. Jim Fishkin

Email: jim_fishkin@premierinc.com

Phone: 704-733-5824

STAFFING CATEGORY: DESKTOP SUPPORT

Project Description:

Ongoing support of technical related issues to include phone, onsite and Tier 1 or 2 incident tracking and resolution; problem escalation as required; ongoing knowledge base documentation; and determination of problem root causes. Working with internal users and external providers to document, define and resolve.

Consultant Role:

Provide services as described above.

Value of Project: @ \$80,000.00

Length of Assignment: 1.5 Years, ongoing

Client: Celgard

13800 Southlakes Dr Charlotte, NC 28273-6739

Contact: Mr. Tommy Bass

Email: tommybass@celgard.com

Phone: 704-587-8522

STAFFING CATEGORY: ELECTRONIC DOCUMENT MANAGEMENT

Project Description:

Conversion to Electronic Document System

Consultant Role:

Provide support and technical expertise to client with regard to selection, conversion, support and other related items regarding implementation of an electronic document management system.

Value of Project: @ \$65,000.00

Length of Assignment: @ 3-6 months

Client: Operations Management Group

137 Cross Center Rd

Suite 219

Denver, NC 28032

Contact: Mr. Eric Lakey

Email: elakey@operationsmanagementgroup.com

Phone: 704-200-2664

STAFFING CATEGORY: HELP DESK SUPPORT

Project Description:

Provide ongoing support of Desktop equipment to include removal and installation of monitors, hard drives, printers and associated items; installation of software packages; issue analysis and resolution.

Consultant Role:

Provide services as described above.

Value of Project: \$80.000.00

<u>Length of Assignment</u>: 1 year +, ongoing

Client: Celgard

13800 Southlakes Dr Charlotte, NC 28273-6739

Contact: Mr. Mark Socarras

STAFFING CATEGORY: IT SUPPORT STAFF

Project Description:

Provide ongoing IT support across multiple internal departments to include Helpdesk, data management and back-ups, and administration.

Consultant Role:

Various specialty roles for short or long term requirements as defined by the client.

Value of Project: \$25,000.00

Length of Assignment: 6 months

Client: Carolinas Health Care System

801 S. McDowell Charlotte, NC 28204

Contact: Mr. Howard Beatty

Email: howard.beatty@carolinashealthcare.org

Phone: 704-446-6300

STAFFING CATEGORY: MIDDLEWARE INTREGRATION

Project Description:

Integration of various middleware products within a large scale funds transfer systems for various Fortune 100 clients.

Consultant Role:

Provide resources for ongoing application development and web programming/development including various middleware components to integrate proprietary software.

Value of Project: @ \$1,000,000.00

Length of Assignment: 2 years, Ongoing

Client: Software Corporation International

269 Ikerd Dr SE

Concord, NC 28025-3831

Contact: Mr. Keith Sides

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Email: keith.sides@sci-solutions.com

Phone: 704-788-4400

STAFFING CATEGORY: Electronic Commerce / EDI

Project Description:

Ongoing development and enhancements to a large scale funds transfer systems for various Fortune 100 clients.

Consultant Role:

Ongoing development and enhancements to electronic commerce funds transfer system including design and analysis; programming/development; interacting with various lines of business; and implementation.

Value of Project: @ \$1,000,000.00

Length of Assignment: 2 years, Ongoing

Client: Software Corporation International

269 Ikerd Dr SE Concord, NC 28025-3831

Contact: Mr. Keith Sides

Email: keith.sides@sci-solutions.com

Phone: 704-788-4400

STAFFING CATEGORY: PROJECT MANAGEMENT

Project Description:

Provide ongoing PM expertise for implementation of an enterprise wide collateral management system for large banking organizations.

Consultant Role:

Work with customers and internal resources to effectively and cost efficiently plan and implement a collateral management solution.

Value of Project: TBD

Length of Assignment: 3 MONTHS, Ongoing *CHANGE*

Client: Rockall Technologies

7119 Watersreach Ln Charlotte, NC 28277

Contact: Mr. Kevin Lash

Email: klash@rockalltech.com

Phone: 704-543-1690

STAFFING CATEGORY: TELECOMMUNICATIONS

Project Description:

Ongoing support and implementation for TeleCom services.

Consultant Role:

Provide support and technical expertise to client to include design and installation; network engineering; and implementation of a LAN/WAN/MAN according to customer's need and in accordance with industry "Best Practices".

Value of Project: @ \$35,000.00

Length of Assignment: @ 3 months +

Client: Operations Management Group

137 Cross Center Rd

Suite 219

Denver, NC 28032

Contact: Mr. Eric Lakey

Email: elakey@operationsmanagementgroup.com

Phone: 704-200-2664

STAFFING CATEGORY: Business Analyst Services

Project Description:

Provide ongoing Business Analyst services to include meeting with business stakeholders and technical teams; developing Business Requirements Documents, project scope and design documents; defining and documenting current state and future state; facilitating JAD sessions; tracking project milestones and deliverables.

Consultant Role:

Facilitate JAD sessions; meet with business partners to determine needs; document current state and future state; work with technology teams to translate business functionality needs to technical design requirements; document and define change requests; and communicate project updates and status with project manager.

<u>Value of Project</u>: @ \$75,000.00

Length of Assignment: 6 months

Client: Premier, Inc.

2320 Cascade Pointe Blvd Charlotte, NC 28208

Contact: Mr. Gary Franks

Email: gary_franks@premierinc.com

Phone: 704-733-3705

SECTION IV: ADDITIONAL DOCUMENTATION



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STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

VENDOR OWING A DEBT TO THE STATE:

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code*. The vendor must make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code* and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the *West Virginia Code* may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.

Under penalty of law for false swearing (**West Virginia Code** §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name: 121	ICAN Techi	uplogy s	Partners			
Authorized Signature:	At IN	lain H		Date:	1-10-10	
Purchasing Affidavit (Revised 0	1/01/09)			,		

Date:

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of the continuously in Vest Virginia for four (4) years immediately preceding the date of the continuously in Vest Virginia for four (4) years immediately preceding the date of the continuously in Vest Virginia for four (4) years immediately preceding the date of the continuously in Vest Virginia for four (4) years immediately preceding the date of the continuously in Vest Virginia for four (5) years immediately preceding the date of the continuously in Vest Virginia for four (5) years immediately preceding the date of the continuously in Vest Virginia for four (5) years immediately preceding the date of the continuously in Vest Virginia for four (6) years immediately preceding the date of the continuously in Vest Virginia for four (7) years immediately preceding the date of the continuously in Vest Virginia for four (8) years immediately preceding the date of the continuously in Vest Virginia for four (8) years immediately preceding the date of the continuously in Vest Virginia for four (8) years immediately preceding the date of the continuously in Vest Virginia for four (8) years immediately preceding the date of the continuously in Vest Virginia for four (8) years immediately preceding the date of the continuously in Vest Virginia for four (8) years immediately preceding the date of the continuously in Vest Virginia for four (8) years immediately preceding the date of the continuously in Vest Virginia for four (8) years immediately preceding the date of the continuously in Vest Virginia for four (8) years immediately preceding the date of the continuously in Vest Virginia for four (8) years immediately preceding the date of the continuously in Vest Virginia for four (8) years immediately preceding the date of the continuously in Vest Virginia for four (8) years immediately preceding the date of
arrow	ing the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
<u></u>	Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4.	Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6.	Application Is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
requirer against	understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the nents for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency cted from any unpaid balance on the contract or purchase order.
authorize the requ	nission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and es the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid lired business taxes, provided that such information does not contain the amounts of taxes paid nor any other information I by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything, contained within this certificate

changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

^{*}Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

EXHIBIT 10

REQUISITION NO.: ITECH (D

ADDENDUM ACKNOWLEDGEMENT

I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.

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ADDENDUM NO.'S:

I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.

SIGNATURE

Pelican Technology Partners

COMPANY

/- //- 10 DATE

REV. 11/96



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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

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PURCHASEING DIVISION
BUILDING 15
2019 WAHSINGTON, ST
CHARLESTON, WV 25305-0130

FR: PELICAN TECHNOLOGY PARTNERS
7227 PINEVILLE-MATTHEWS RD
SUITE 100
CHARLOTTE, NC 28226
www.pelicantechnology.com

RE: ITECH10 CONTRACT

34 TOTAL PAGES IN THIS RESPONSE.....Original and 2 Copies

*This revision is based on the Amendments received from the Purchasing Division regarding format and number of required copies. This response supersedes any responses received prior to 1-11-10.

Robert S. Maier III, Sr. Account Manager

REQUEST FOR QUOTATION RESPONSE

<u>RFQ SUBJECT:</u> TO PROVIDE TEMPORARY STAFFING WITH COMPUTER EXPERTISE AND TO PROVIDE INFORMATION TECHNOLOGY SERVICES FOR PROJECTS.

RFQ NUMBER: ITECH10

SUBMITTED BY:

PELICAN TECHNOLOGY PARTNERS
7227 PINEVILLE-MATTHEWS RD
SUITE 100
CHARLOTTE, NC 28226
OFFICE: 704-543-1590
FAX: 704-543-1660
www.pelicantechnology.com

CONFIRMATION:

PELICAN TECHNOLOGY PARTNERS' AFFIRMS THAT IT MEETS ALL MANDATORY REQUIREMENTS AS OUTLINED IN THE ITECH10 SPECIFICATIONS DATED 11/18/2009 PURCHASING AFFIDAVIT.

CONTACT INFORMATION:

R. THOMAS WHITING, PRESIDENT

OFFICE: 704-543-1590

E-MAIL: tomw@pelicantechnology.com

ROBERT MAIER, SENIOR ACCOUNT EXECUTIVE

OFFICE: 704-543-1590 CELL: 704-575-8651

E-MAIL: robertm@pelicantechnology.com

CONFIRMED:

Robert Maier

R. Thomas Whiting

revised 1/11/10

1-11-10

TABLE OF CONTENTS:

SECTION I	Pages 1-2
SECTION II Qualifications and Experience of Pelican Technology Partners in Supplemental Staffing Contracts	
Web Programming	Page 1
PC Programming	Page 2
Mainframe Programming	Page 3
Computer Systems Analysis	Page 4
Computer Systems/ Network Security	Page 5
Database Management	Page 6
Desktop Support	Page 7
Electronic Document Management	Page 8
Help Desk Support	Page 9
IT Support Staff- Operations	Page 10
Middleware Integration	Page 11
Electronic Commerce / EDI	Page 12
Project Management Services	Page 13
Telecommunications	Page 14
Business Analyst Services	Page 15
SECTION IV	
Request for Quotation Signed Documents	Pages 1-5
Purchasing Affidavit	Attached
Vendors Preference Form	Attached
Exhibit 10 Addendum Acknowledgement	Attached

SECTION I: CORPORATE DESCRIPTION

1. COMPANY INFORMATION:

PELICAN TECHNOLOGY PARTNERS
7227 PINEVILLE-MATTHEWS RD
SUITE 100
CHARLOTTE, NC 28226
www.pelicantechnology.com
FEDERAL TAX ID NUMBER: 20-8032719

2. CONTACT:

ROBERT MAIER, SENIOR ACCOUNT EXECUTIVE 7227 PINEVILLE-MATTHEWS RD SUITE 100

CHARLOTTE, NC 28226 OFFICE: 704 543-1590 CELL: 704-575-8651 FAX: 704-543-1660

E-MAIL: robertm@pelicantechnology.com

3. COMPANY INFORMATION:

PELICAN TECHNOLOGY PARTNERS WAS ESTABLISHED IN 1996. AS OF NOVEMBER 1, 2009, THERE WERE NINETEEN (19) FULLTIME EMPLOYEES.

4. COMPANY INFORMATION

PRINCIPLES:

R. Thomas Whiting, President and Managing Director.

Tom co-founded Pelican Technology Partners in 1996 and serves as President. A graduate of West Virginia University in 1981, Tom divides his time between Pelican's Charlotte Headquarters and his Greenbrier County, WV home. He has a great number of contacts in the area and has worked with numerous organizations. Additionally, Tom served as President of TechServe Alliance (formerly National Association of Computer Consultant Businesses) in 2007. The Association of 350+ member companies promotes ethics and best practices in the computer consulting industry.

Robert Maier, Senior Account Executive

Robert has worked in the West Virginia territory for the past two years, extensively with a local insurance organization. He has experience staffing multiple skill sets and retains a very significant resource list of local candidates in the Charleston and surrounding areas.

COMPANY HISTORY and QUALIFICATIONS:

Since 1996, Pelican Technology Partners has specialized in recruiting highly trained mid to senior level Information Technology professionals on a contract, contract to hire, and direct hire basis for positions with our Clients primarily located in the Mid-Atlantic and Southeastern United States. Our offices, located in Charlotte, NC and Richmond, VA, serve Clients involved in multiple business sectors that include Financial, Healthcare, Insurance, Manufacturing, Mortgage Lending, and Software Development.

Pelican Technology Partners has the background, ability, resources, and proven track record to fulfill any Information Technology consulting need. Our Consultants work in various industries across a wide platform of applications, bringing "mission critical" experience to the organizations they serve. Specific areas of expertise include ERP, Project Management, Business Analysis,

Systems Architecture, Web and Application Development, Quality Assurance, Database Administration and Senior Network Engineers.

The Ability to Understand Our Clients

At Pelican Technology Partners, one of our greatest strengths is the ability to understand the business needs of our Clients while delivering the best qualified professionals who efficiently and cost effectively meet their business goals. To achieve this, we invest the time, on an ongoing basis, to meet with each of our clients to gain the necessary insight and knowledge into their core business as well as their goals and objectives. By better understanding our clients and their culture, we are able to provide the "exact fit" resource rather than the "close fit" resource offered by other consulting organizations.

Recruiting Process

Unlike other firms who rely heavily on job boards for their candidates, our recruiting process is driven by our large proprietary database and networking system. The Pelican Technology Partners team is experienced in identifying passive candidates as well as direct sourcing. The result of our methodology is our ability to provide talented professionals possessing skills which are current and the business acumen to make our Clients more successful. We qualify the skill sets of our candidates and confirm their abilities with testing and thorough background checks to assure our Clients of their qualifications and integrity. We continually support and mentor our Consultants, always being available to provide them advice and assistance.

Value

Another of our principal strengths at Pelican Technology Partners is the ability to understand the value for the dollar. Today, companies are restructuring, downsizing, and engaging in a series of activities designed to keep costs low, get the job done, and maintain the highest level of quality. Our business is supplying these companies with the value they require. Over both the short and long term, we provide the bottom-line benefits for our Clients to bring their projects in on time and on budget.

A representation group of the Clients we have served includes:

Accenture
Bank of America
Capital One
Celgard
Equifirst Corporation
Federal Reserve Bank
Fidelity National Financial
Glenayre Technologies
HSBC
J.M. Huber
MeadWestvaco
Mecklenburg County Government

National Gypsum Company
Novant Healthcare
Polypore International
Premier, Inc.
SCANA
Solectron
SunTrust Bank
Transamerica Reinsurance
US Postal Service
Volvo IT North America
Wachovia Bank, United States
Wells Fargo

SECTION II:

QUALIFICATIONS AND CURRENT EXPERIENCE OF PELICAN TECHNOLOGY PARTNERS IN SUPPLEMENTAL STAFFING CONTRACTS

STAFFING CATEGORY: WEB PROGRAMMING

Project Description:

Enhancements, upgrades and development of a financial services Wealth Management application.

Description of Duties:

Resource for ongoing application development, support and upgrades as directed by the client. Responsibilities include all aspects of coding, enhancements, testing, debugging, and management of applications.

Value of Project: @ \$250,000.00

Length of Assignment: @ 18 months

Client: Wachovia Bank, a Wells Fargo Company

1525 West WT Harris Blvd Charlotte, NC 28262

Contact: Mr. Brian Richter

Email: brian.richter@wachovia.com

Phone: 704-590-6426

STAFFING CATEGORY: PC Programming

Project Description:

Enhancements, upgrades and development of healthcare applications servicing one of the largest healthcare organizations in the SouthEast.

Consultant Role:

Resource for ongoing application development, support and upgrades as directed by the client. Responsibilities include all aspects of coding, enhancements, testing, debugging, and management of applications.

Value of Project: \$300,000.00

Length of Assignment: Ongoing

Client: Carolinas Health Care System

801 S. McDowell Charlotte, NC 28204

Contact: Mr. Matthew Self

Email: matt.self@carolinashealthcare.org

Phone: 704-446-6300

STAFFING CATEGORY: MAINFRAME PROGRAMMING

<u>Project Description</u>: Ongoing enhancements of Legacy Systems

Consultant Role: Provide support and upgrades/enhancements of Mainframe Systems

Value of Project: \$100,000.00+

Length of Assignment: Ongoing

Client: Software Corporation International

269 Ikerd Dr SE

Concord, NC 28025-3831

Contact: Mr. Keith Sides

Email: keith.sides@sci-solutions.com

Phone: 704-788-4400

STAFFING CATEGORY: COMPUTER SYSTEMS ANALYSIS

Project Description:

Ongoing analysis of current system requirements; design, enhancements, and planning; and enterprise upgrade of databases.

Consultant Role:

Provide support and technical expertise to client with regard to migration and system upgrades.

Value of Project: @ \$65,000.00

Length of Assignment: 6 months with possible extensions

Client: National Gypsum Company

2001 Rexford Rd. Charlotte, NC 28211

Contact: Mary Culpepper

Email: mpculpper@nationalgypsum.com

Phone: 704-365-7300

STAFFING CATEGORY: Computer Systems / Network Security

Project Description:

Define and implement security standards across an entire enterprise to meet all applicable laws and according to "best practices" and industry standards.

Consultant Role:

Assess and document current state; identify current security risks; recommend security enhancements; define security policies and procedures; implement changes as directed by client.

Value of Project: @ \$150,000.00

Length of Assignment: 4 months

Client: Webstars, Inc.

5922 Weddington-Monroe Rd #A5-231

Wesley Chapel, NC 28104

Contact: Mr. Ken Culpepper

Email: ken.culpper@webstarscorp.com

Phone: 704-408-8889

STAFFING CATEGORY: DATABASE MANAGEMENT

Project Description:

Provide temporary Database Management to support current systems.

Consultant Role:

Support ongoing Database enhancements, "go live" support, performance monitoring, provide "best practices" resolution to common issues, after hours support, logical and physical database design, and modeling.

Value of Project: @ \$90,000.00

Length of Assignment: 6 months

Client: Premier, Inc.

2320 Cascade Pointe Blvd

Charlotte, NC 28208

Contact: Mr. Jim Fishkin

Email: jim fishkin@premierinc.com

Phone: 704-733-5824

STAFFING CATEGORY: DESKTOP SUPPORT

Project Description:

Ongoing support of technical related issues to include phone, onsite and Tier 1 or 2 incident tracking and resolution; problem escalation as required; ongoing knowledge base documentation; and determination of problem root causes. Working with internal users and external providers to document, define and resolve.

Consultant Role:

Provide services as described above.

Value of Project: @ \$80,000.00

Length of Assignment: 1.5 Years, ongoing

Client: Celgard

13800 Southlakes Dr Charlotte, NC 28273-6739

Contact: Mr. Tommy Bass

Email: tommybass@celgard.com

Phone: 704-587-8522

STAFFING CATEGORY: ELECTRONIC DOCUMENT MANAGEMENT

Project Description:

Conversion to Electronic Document System

Consultant Role:

Provide support and technical expertise to client with regard to selection, conversion, support and other related items regarding implementation of an electronic document management system.

Value of Project: @ \$65,000.00

Length of Assignment: @ 3-6 months

Client: Operations Management Group

137 Cross Center Rd

Suite 219

Denver, NC 28032

Contact: Mr. Eric Lakey

Email: elakey@operationsmanagementgroup.com

Phone: 704-200-2664

STAFFING CATEGORY: HELP DESK SUPPORT

Project Description:

Provide ongoing support of Desktop equipment to include removal and installation of monitors, hard drives, printers and associated items; installation of software packages; issue analysis and resolution.

Consultant Role:

Provide services as described above.

Value of Project: \$80.000.00

<u>Length of Assignment</u>: 1 year +, ongoing

Client: Celgard

13800 Southlakes Dr Charlotte, NC 28273-6739

Contact: Mr. Mark Socarras

STAFFING CATEGORY: IT SUPPORT STAFF

Project Description:

Provide ongoing IT support across multiple internal departments to include Helpdesk, data management and back-ups, and administration.

Consultant Role:

Various specialty roles for short or long term requirements as defined by the client.

Value of Project: \$25,000.00

Length of Assignment: 6 months

Client: Carolinas Health Care System

801 S. McDowell Charlotte, NC 28204

Contact: Mr. Howard Beatty

Email: howard.beatty@carolinashealthcare.org

Phone: 704-446-6300

STAFFING CATEGORY: MIDDLEWARE INTREGRATION

Project Description:

Integration of various middleware products within a large scale funds transfer systems for various Fortune 100 clients.

Consultant Role:

Provide resources for ongoing application development and web programming/development including various middleware components to integrate proprietary software.

Value of Project: @ \$1,000,000.00

Length of Assignment: 2 years, Ongoing

Client: Software Corporation International

269 Ikerd Dr SE

Concord, NC 28025-3831

Contact: Mr. Keith Sides

Email: keith.sides@sci-solutions.com

Phone: 704-788-4400

STAFFING CATEGORY: Electronic Commerce / EDI

Project Description:

Ongoing development and enhancements to a large scale funds transfer systems for various Fortune 100 clients.

Consultant Role:

Ongoing development and enhancements to electronic commerce funds transfer system including design and analysis; programming/development; interacting with various lines of business; and implementation.

Value of Project: @ \$1,000,000.00

Length of Assignment: 2 years, Ongoing

Client: Software Corporation International

269 Ikerd Dr SE Concord, NC 28025-3831

Contact: Mr. Keith Sides

Email: keith.sides@sci-solutions.com

Phone: 704-788-4400

STAFFING CATEGORY: PROJECT MANAGEMENT

Project Description:

Provide ongoing PM expertise for implementation of an enterprise wide collateral management system for large banking organizations.

Consultant Role:

Work with customers and internal resources to effectively and cost efficiently plan and implement a collateral management solution.

Value of Project: TBD

Length of Assignment: 3 MONTHS, Ongoing *CHANGE*

Client: Rockall Technologies 7119 Watersreach Ln Charlotte, NC 28277

Contact: Mr. Kevin Lash

Email: klash@rockalltech.com

Phone: 704-543-1690

STAFFING CATEGORY: TELECOMMUNICATIONS

Project Description:

Ongoing support and implementation for TeleCom services.

Consultant Role:

Provide support and technical expertise to client to include design and installation; network engineering; and implementation of a LAN/WAN/MAN according to customer's need and in accordance with industry "Best Practices".

Value of Project: @ \$35,000.00

Length of Assignment: @ 3 months +

Client: Operations Management Group

137 Cross Center Rd

Suite 219

Denver, NC 28032

Contact: Mr. Eric Lakey

Email: elakey@operationsmanagementgroup.com

Phone: 704-200-2664

STAFFING CATEGORY: Business Analyst Services

Project Description:

Provide ongoing Business Analyst services to include meeting with business stakeholders and technical teams; developing Business Requirements Documents, project scope and design documents; defining and documenting current state and future state; facilitating JAD sessions; tracking project milestones and deliverables.

Consultant Role:

Facilitate JAD sessions; meet with business partners to determine needs; document current state and future state; work with technology teams to translate business functionality needs to technical design requirements; document and define change requests; and communicate project updates and status with project manager.

Value of Project: @ \$75,000.00

Length of Assignment: 6 months

Client: Premier, Inc.

2320 Cascade Pointe Blvd Charlotte, NC 28208

Contact: Mr. Gary Franks

Email: gary_franks@premierinc.com

Phone: 704-733-3705

SECTION IV: ADDITIONAL DOCUMENTATION



State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

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JO ANN ADKINS

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> Pelican Technology Partners 7227 Pineville-Matthews Road Suite 100 Charlotte, NC 28226

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Pelican Technology Partners 7227 Pineville-Matthews Road

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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

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PAGE 4

JO ANN ADKINS
304-558-8802

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ALL STATE AGENCIES
AND POLITICAL SUBDIVISIONS
VARIOUS LOCALES AS INDICATED
BY ORDER

Pelican Technology Partners 7227 Pineville-Matthews Road Suite 100 Charlotte NC 28226

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State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

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JO ANN ADKINS 304-558-8802

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> Pelican Technology Partners 7227 Pineville-Matthews Road Suite 100 Charlotte, NC 28226

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STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

VENDOR OWING A DEBT TO THE STATE:

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code*. The vendor must make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code* and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the *West Virginia Code* may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.

Under penalty of law for false swearing (*West Virginia Code* §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name:	'Helican	Techno	logy To	etners			
Authorized Signa	ture:	F/1/0	`\-		Date:	1-10-10	
Purchasing Affidavit (Revised 01/01/09)						

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,					
2.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,					
3.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bld; or,					
4.	Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,					
5.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,					
6.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.					
requirer against	Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.					
authoriz	nission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and tes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid uired business taxes, provided that such information does not contain the amounts of taxes paid nor any other information by the Tax Commissioner to be confidential.					
and acc	penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true curate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate as during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.					
Bidder:	Pelican Technology Partners signed: Its Man					
Date:	1-10-10 Title: SR. ACCOUNT MANAGER					

^{*}Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

EXHIBIT 10

REQUISITION NO.: ITECH D

ADDENDUM ACKNOWLEDGEMENT

I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.

NO. 1 .
NO. 2
NO. 3
NO. 4
NO. 5

ADDENDUM NO.'S:

I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.

Pelican Technology Partners

1-11-10

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Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

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JO ANN ADKINS 304-558-8802

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Pelican Technology Partners 7227 Pineville-Matthews Road Suite 100 Charlotte, NC 28226 ALL STATE AGENCIES
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VARIOUS LOCALES AS INDICATED
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JO ANN ADKINS
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