



SANITARY SUPPLY CO., INC./P.O. BOX E/PARKERSBURG, WV 26102  
Phone (304) 485-4000 Fax (304) 485-7570

[www.winanssupply.com](http://www.winanssupply.com)

March 3, 2010

Ms. JoAnn Adkins  
State of West Virginia  
Purchasing Division  
2019 Washington Street, East  
Charleston, WV 25305-0130

Dear Ms. Adkins,

The catalog for your HOUSE10A bid is our website –  
[www.winanssupply.com](http://www.winanssupply.com)

We have a section specific to the HOUSE10A bid and the products are also in the main body of our website. We have included a LagasseSweet catalog also to give the agencies and political divisions a wide selection.

Our catalog will be available electronically or in printed version.

Please contact me at 800-759-4004 with any questions.

Best regards,

S.A. Winans  
Vice President

RECEIVED

2010 MAR -4 A 9:41

PURCHASING DIVISION  
STATE OF WV



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER:  
 HOUSE10A

PAGE:  
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:  
 JO ANN ADKINS  
 804-558-8802

VENDOR  
 \*709040703      304-485-4000  
 WINANS SANITARY SUPPLY CO INC  
 PO BOX E  
 PARKERSBURG WV 26102-2175

SHIP TO  
 ALL STATE AGENCIES  
 AND POLITICAL SUBDIVISIONS  
 VARIOUS LOCALES AS INDICATED  
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
02/18/2010	Net 30 Days		Destination	

BID OPENING DATE: 03/04/2010      BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
***** ADDENDUM NO. 1 *****						
1. HOUSE10A REVISED PRICING PAGES ATTACHED.						
2. HOUSE10A MANDATORY PRE-BID SIGN-IN SHEETS ATTACHED.						
***** END OF ADDENDUM NO. 1 *****						
0001	1	EA.		485-15		
BLANKET CONTRACT TO FURNISH HOUSEKEEPING SUPPLIES						

RECEIVED  
 2010 MAR -4 AM 9:40  
 WV PURCHASING  
 DIVISION

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE:      TELEPHONE: 800-759-4004      DATE: Feb. 22, 2010

TITLE: Vice President      FEIN: 550451730      ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

MAR 01 2010 10 20AM

**GENERAL TERMS & CONDITIONS**  
**REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at [www.state.wv.us/admin/purchase/vrc/hipaa.htm](http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W. Va. C.S.R. §148-1-6.6).



State of West Virginia  
 Department of Administration  
 Purchasing Division  
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 2

ADDRESS CORRESPONDENCE TO ATTENTION OF:  
 JO ANN ADKINS  
 304-558-8802

VENDOR

\*709040703      304-485-4000  
 WINANS SANITARY SUPPLY CO INC  
 PO BOX E  
 PARKERSBURG WV 26102-2175

SHIP TO

ALL STATE AGENCIES  
 AND POLITICAL SUBDIVISIONS  
 VARIOUS LOCALES AS INDICATED  
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DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
01/21/2010				

BID OPENING DATE: 03/04/2010      BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	EA		485-15		
<p>BLANKET CONTRACT TO FURNISH HOUSEKEEPING SUPPLIES</p> <p>MANDATORY PRE-BID</p> <p>A MANDATORY PRE-BID WILL BE HELD ON 02/09/2010 AT 11:00 AM IN PURCHASING CONFERENCE ROOM LOCATED AT 2019 WASHINGTON ST.E., CHARLESTON, WV 25305 (BLD 15). ALL INTERESTED PARTIES ARE REQUIRED TO ATTEND THIS MEETING FAILURE TO ATTEND THE MANDATORY PRE-BID SHALL RESULT IN DISQUALIFICATION OF THE BID. NO ONE PERSON MAY REPRESENT MORE THAN ONE BIDDER.</p> <p>AN ATTENDANCE SHEET WILL BE MADE AVAILABLE FOR ALL POTENTIAL BIDDERS TO COMPLETE. THIS WILL SERVE AS THE OFFICIAL DOCUMENT VERIFYING ATTENDANCE AT THE MANDATORY PRE-BID. FAILURE TO PROVIDE YOUR COMPANY AND REPRESENTATIVE NAME ON THE ATTENDANCE SHEET WILL RESULT IN DISQUALIFICATION OF THE BID. THE STATE WILL NOT ACCEPT ANY OTHER DOCUMENTATION TO VERIFY ATTENDANCE. THE BIDDER IS RESPONSIBLE FOR ENSURING THEY HAVE COMPLETED THE INFORMATION REQUIRED ON THE ATTENDANCE SHEET. THE PURCHASING DIVISION AND THE STATE AGENCY WILL NOT ASSUME ANY RESPONSIBILITY FOR A BIDDER-S FAILURE TO COMPLETE THE PRE-BID ATTENDANCE SHEET. IN ADDITION, WE REQUEST THAT ALL POTENTIAL BIDDERS INCLUDE THEIR E-MAIL ADDRESS AND FAX NUMBER.</p> <p>ALL POTENTIAL BIDDERS ARE REQUESTED TO ARRIVE PRIOR TO THE STARTING TIME FOR THE PRE-BID. BIDDERS WHO ARRIVE LATE, BUT PRIOR TO THE DISMISSAL OF THE TECHNICAL PORTION OF THE PRE-BID WILL BE PERMITTED TO SIGN IN. BIDDERS WHO ARRIVE AFTER CONCLUSION OF THE TECHNICAL</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

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VENDOR	*709040703      304-485-4000
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BID OPENING DATE: 03/04/2010      BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>PORTION OF THE PRE-BID, BUT DURING ANY SUBSEQUENT PART OF THE PRE-BID WILL NOT BE PERMITTED TO SIGN THE ATTENDANCE SHEET.</p> <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON ..... AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p>						

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ADDRESS CORRESPONDENCE TO ATTENTION OF
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VENDOR	*709040703	304-485-4000
	WINANS SANITARY SUPPLY CO INC	
	PO BOX E	
	PARKERSBURG WV	26102-2175

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01/21/2010				

BID OPENING DATE: 03/04/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
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# Request for Quotation

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**HOUSE10A**

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**5**

ADDRESS CORRESPONDENCE TO ATTENTION OF:  
**JO ANN ADKINS**  
**304-558-8802**

VENDOR

\*709040703      304-485-4000  
 WINANS SANITARY SUPPLY CO INC  
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01/21/2010				

BID OPENING DATE: **03/04/2010**      BID OPENING TIME: **01:30PM**

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
REV. 05/26/2009						
EXHIBIT 10						
REQUISITION NO.: .....						
ADDENDUM ACKNOWLEDGEMENT						
I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.						
ADDENDUM NO.'S:						
NO. 1 . SAW. . . . .						
NO. 2 . . . . .						
NO. 3 . . . . .						
NO. 4 . . . . .						
NO. 5 . . . . .						
I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.						
VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

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State of West Virginia  
 Department of Administration  
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 2019 Washington Street East  
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# Request for Quotation

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HOUSE10A

PAGE
6

ADDRESS CORRESPONDENCE TO ATTENTION OF
JO ANN ADKINS 304-558-8802

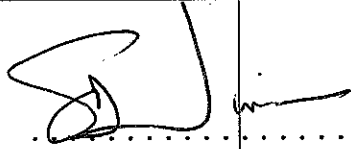
VENDOR

\*709040703      304-485-4000  
 WINANS SANITARY SUPPLY CO INC  
 PO BOX E  
  
 PARKERSBURG WV    26102-2175

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01/21/2010				
BID OPENING DATE: 03/04/2010		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
 ..... SIGNATURE						
PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.						
NOTICE						
A SIGNED BID MUST BE SUBMITTED TO:						
DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130						
THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:						
SEALED BID						
BUYER:				FILE 42		
RFQ. NO.:				HOUSE10A		

SEE REVERSE SIDE FOR TERMS AND CONDITIONS						
SIGNATURE				TELEPHONE		DATE
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## HOUSE10A Specifications

### SCOPE

This request for quotation is to establish a statewide contract to supply mops, buckets, brooms and household cleaners for all West Virginia state agencies and political subdivisions. It is the intention to award one contract. However, it may be split by category, if it is judged to be in the best interests of the State of West Virginia

All terms and conditions in the written specifications which are absolute and the compliance with can not be waived. Mandatory terms are indicated by the use of the terms *shall, will must, maximum or minimum.*

### General Information

1. All products bid, furnished and delivered **SHALL** be listed in a current catalog(s) that contains a product line broad enough to meet requirements of this request for quotation in meeting the needs of the State of West Virginia. Each item bid on the pricing page from the catalog should be identified by a reference number and page number.
2. This is a discount from list contract. All housekeeping materials in bidder's catalog **SHALL** be covered at the percentage discount listed on the HOUSE10A Pricing Pages. **Failure to list the percentage discount on the HOUSE10A pricing page will result in disqualification of the bid.**
3. Catalogs **MUST** be submitted with the bid. NOTE: Internet catalogs must be submitted in paper format.
4. Vendor shall quote a percentage discount from the lowest price listed in the price list(s)/catalogs submitted. The state prefers a single percentage discount from the price list / categories, but will consider bids containing different percentage discounts for different brands, lists or categories of supplies. **ALL items on the pricing page must be from the same catalog.** Vendors **MAY** submit alternate bids using an additional catalog; but all items on that pricing page **MUST** also be from the same catalog. All items in the discount category must have the exact same discount. (For example, if a bucket on the pricing page has a discount of 40%, EVERY bucket sold must have the 40 % discount.) Bids must plainly and clearly indicate the different classes of products with percentage discount for each. Bids that are not clearly identified by easily identified classes may be disqualified. Bids that have multiple discounts by category **MUST** list a discount for a miscellaneous category that would be applied to any item not identified by a category discount shown. For evaluation purposes, a monetary estimate of quantity has been inserted to give the

## HOUSE10A Specifications

miscellaneous category a value in the bid evaluation. **NOTE:** The category discount must be for all items in that category. Bidders shall not offer greater discounts for items on the pricing pages than the category discount offered for that item. Bidders should mark the items and the page numbers in the catalogs that appear on the pricing pages, to assist in the evaluation and verification of the bids.

5. Bidders **SHALL** attach current catalog/price list to their bid. The discount shall be taken from the lowest price column in the price list. The percentage discount shall be indicated for each list/category, etc. If multiple percentage discounts are bid, the bidder must clearly indicate which list, category, or brand to which the percentage applies. If any discrepancies exist in the prices and the bid schedule and the actual price list and percentage discount bid, the actual price list and percentage bid shall prevail and be corrected by the buyer for evaluation purposes. This catalog(s)/price list(s) will be used with any resulting contract.
6. Successful vendor shall provide catalogs/price lists, at no charge, upon request to various state agencies. Additional price lists/catalogs may be required from the vendor at any time. These shall be provided at no cost to the State. State agencies may obtain the catalogs/price lists by contacting the contract coordinator.
7. The lowest cost, most complete bidder shall be awarded a contract. The discount from list shall remain the same during the entire contract period, including any renewals.
8. The catalog/price list may be updated at renewal. If the Purchasing Division extends the offer to renew and the new catalogs have significant price increases, Purchasing may decline and rebid the commodity.
9. Previous annual expenditures against contract were approximately \$150,000. Amount is shown for informational purposes only and is not to be construed as a guarantee of any future contract usage.
10. Orders shall be delivered within ten (10) working days after orders are received.
11. All bids are to be quoted as F.O.B. destination to any West Virginia location. The minimum order for prepaid shipping to one, in-state destination shall be \$200.00. For orders less than \$200.00, transportation charges (if any) will be invoiced as a separate charge with the original freight bill attached to the invoice. Agencies may make purchases that fall under the \$200.00 limit from a local source to avoid the delivery charges. Note: Stringing orders to circumvent purchasing regulations is expressly prohibited.

## HOUSE10A Specifications

12. Verification of product quality is the responsibility of the vendor. The State of West Virginia may require certified mail test data, certifications or samples for testing of material bid. All costs of test samples shall be borne by the vendor as well as freight costs to and from the agency.
13. The successful bidder shall not substitute any other brand products from those awarded, nor sell any additional items under their contract not specifically covered herein, without prior written permission of the Purchasing Division. **Substitution of products will be grounds for cancelling the contract.**
14. Bidders must be a manufacturer or a regular stocking licensed dealer for the products offered at the time of the bid.
15. Successful vendor shall provide quarterly reports and annual summaries showing the quantities, dollar value and agencies (including political subdivisions) which have used this contract. Successful vendor shall also be able to provide report showing the top 50 items purchased during the contract period. This report is mandatory and failure of the successful bidder to supply such reports may be grounds for cancellation of contract. Reports will be sent to: [Kelli.A.Winebrenner@wv.gov](mailto:Kelli.A.Winebrenner@wv.gov) .
16. Nonconforming materials shall be returned to the vendor at no expense to the State of West Virginia at any time during the life of this contract.

### Reminders to Bidders:

Prior to submitting bids, bidders are cautioned to comply with all mandatory bid requirements.

Bidders shall quote a single discount from price list for all items or shall quote a discount from list by category. If multiple category discounts are given, bidders **MUST** offer a "miscellaneous" discount category for all items that may not be included in the category discount list.

The column for "Diluted Cost/Ounce" is for items that are sold in concentrated form. Do not use this column for items such as bleach. Vendors must submit verification from the manufacture of the dilution ratios used in this column.

Include dated and numbered catalog/price list(s) – Two Sets

Complete the Pricing Pages

If the price list makes reference to prices being subject to change, those terms are null and void. All price changes shall be in accordance with Paragraph 8.



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7

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V E N D O R
*709040703      304-485-4000 WINANS SANITARY SUPPLY CO INC PO BOX E PARKERSBURG WV 26102-2175

S H I P T O
ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS VARIOUS LOCALES AS INDICATED BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
01/21/2010				

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LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
BID OPENING DATE:					03/04/2010	
BID OPENING TIME:					1:30 PM	
PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:						
(304) 485-7570						
-----						
CONTACT PERSON (PLEASE PRINT CLEARLY):						
S. A. Winans						
-----						
***** THIS IS THE END OF RFQ HOUSE10A ***** TOTAL:						\$160,766.57

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE	TELEPHONE	DATE	
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE	

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HOUSE10A Pricing Pages

Vendors should complete all columns. Note: Items 7, 14, and 16 require additional information be added in the description column.

Item #	Description	Size/Wt.	Est. Qty	Equal To	Brand	Size/Wt	Minimum Order Quantity	Vendor Item Number	List Unit Price	Discount %	Category	Unit Price	Diluted Cost/ounce	Total
1	Cleaner, General, Ammonia Liquid Household-type product with a 6% minimum concentration of NH3. 4x1 gal.	4x1 gal	case	Majestic	James Austin	4x1gal	1cs.	11206	16.00	30%	A	11.20	2oz/gal	
2	Liquid Bleach Household-type product with minimum concentration of 5.25% sodium hypochlorite. 6x1 gal.	6x1 gal	2,500	Majestic	James Austin	4x1gal	1cs	11205	15.00	30%	A	10.50	2oz/gal	4375.00
3	Bleach-free liquid, commercial grade, Pro-quaternary, all-purpose disinfectant cleaner, no-rinse formula. 4x1 gal.	4x1 gal	1,000	Clorox	Simoniz	4x1gal	1cs	S317	43.44	30%	A	30.38	2oz/gal	7595.00
4	Cleaner, liquid, commercial grade, all-purpose disinfectant cleaner, no-rinse formula. 4x1 gal.	4x1 gal	50	Clorox	Simoniz	4x1gal	1cs	S317	43.44	30%	A	30.38	2oz/gal	379.75
5	All Purpose Cleaner/Degreaser	12x20 OZ.	500	Warrior	BlueButy	4x1gal	1cs	B030	40.00	30%	A	28.00	4oz/gal	3500.00
6	Cleaner, General All Purpose Dry Cleaner non-phosphate formulated powder product designed to be added to water to perform various cleaning tasks. Product may be used to clean floors, walls, and equipment.	2-90 CT tubes/case	50	Drackett Easy Pack	Drackett	2-90ct/case	1cs	DRK 90654	77.28	30%	A	54.10	n/a	1352.50
7	Multi-Purpose Cleaner, liquid, odor eliminator and disinfectant, 24 oz spray bottle.	12-32oz	500	Odeban	Winans	12-32oz	1cs	307	30.00	30%	A	21.00	n/a	875.00
8	Cleaner, liquid, use where soft to medium water hardness, alkaline.	4x1 gal	50	Oasis 272 n	Simoniz	4x1gal	1cs	F1245	35.20	30%	A	24.64	n/a	102.65
9	Cleaner, wipes, disinfecting.	6-70 ct	500	Clorox	Clorox	6-75/cs	1cs	15949	55.14	30%	A	38.60	n/a	3215.00
10	Stainless Polish Towels, premoistened for polishing metal surfaces.		100	Supper	Scrubs	6-70/cs	1cs	91970	127.94	30%	A	89.56	n/a	1493.00
11	Floor Cleaner, damp mop, neutral disinfectant, germ killing properties	4x1 gal	500	Spartan Chemical	Simoniz	4x1gal	1cs	L2108	41.00	30%	A	28.70	2oz/gal	3587.50
12	Floor cleaner, neutral PH, concentrate, cleaning ability equal to 409 or Fantasilic.	4x1 gal	500	Winans	Winans	4x1gal	1cs	380401	20.00	30%	A	14.00	n/a	1750.00
13	Floor finish, wax, water based, non-yellowing, slip-resistant surface, superior gloss.	5 gal	100	Buckeye	Simoniz	5gal	1ea	CS0655	65.00	30%	A	45.50	n/a	4550.00
14	Baseboard Stripper, does not contain ammonia	5 gal	500	SFR	CPC	12-20oz	1cs	17818	55.82	30%	A	39.07	n/a	1628.00
15	Pre-measured floor cleaner - neutral PH.	2-90 ct	250	Drackett Easy Pack	Drackett	2-90ct	1cs	DRK 90653	85.80	30%	A	60.06	n/a	7507.50
16	General dry granular phosphate all purpose cleaner. Formulated for the cleaning of all non-porous surfaces such as floors, bathroom fixtures and other hard surfaces. No rinsing is required after use of the cleaner.	12-27oz	750	Spic n' Span	Spic n' Span	12-27oz	1cs	8457	155.00	30%	A	108.50	n/a	6781.50
17	General liquid pine oil with hospital grade disinfectant. Provide EPA Registration Number.	4x1 gal	2000	Canberra Husky Pine	Simoniz PineQuat	4x1gal	1cs	802-05	28.00	30%	A	19.60	2oz/gal	9800.00

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18	General ammoniated liquid concentrate window cleaner, which is to be diluted with water to produce a cleaning solution that will not streak or leave a film residue on the surface of the glass.	4x1 gal	150	Cello Glass & Window Cleaner Ammoniated	Simoniz Brite Plus	4x1 gal	1cs	B0405004	32.95	30%	A	23.07	045/oz	864.75
19	General non-ammoniated liquid window cleaner, which is to be diluted with water to produce a cleaning solution that will not streak or leave a film residue on the surface of the glass.	4x1 gal	175	Brillo Window Cleaner	Brillo	4x1 gal	1cs	K556423	27.00	30%	A	18.90	N/a	826.88
20	Non-phosphate laundry detergent for washing of clothing in warm water. Detergent will leave the fabric soft and will not irritate super sensitive skin.	50 lb box	500	Cello Concentrated Laundry Detergent	Simoniz Fresh	50#box	1ea.	C0597050	37.50	30%	A	26.25	n/a	13125.00
21	General oil base soap furniture cleaner in a spray pump bottle. Cleaner, for wooden furniture. Formulated to clean wooden paneling and furniture. Use of the soap enhances the appearance of natural wood surfaces. (Equal to Murphy Oil Soap)	12-32 oz	200	Murphy's Oil Soap Spray	Murphy's Oil Soap Spray	12-32oz	1cs	1185	87.50	30%	A	61.25	n/a	1020.00
22	Spray furniture polish; formulated to remove dust, fingerprints, and light soil from finished surfaces with a light or gentle pressure being applied to a wiping cloth. Polish shall not leave a residue when wiped from the surface.	12-20 oz aerosol	100	Cello Lemon Kist	Winans Radiance	12-20oz	1cs	FP60	53.50	30%	A	37.45	n/a	312.00
23	Lemon Scented Spray furniture polish; formulated to remove dust, fingerprints, and light soil from finished surfaces with a light or gentle pressure being applied to a wiping cloth. Polish shall not leave a residue when wiped from the surface.	12-20 oz aerosol	650	Chase Spray Furniture Polish	CPC	12-20oz	1cs	15418	49.50	30%	A	34.65	n/a	1877.20
24	Non-acid Bathroom cleaner, mild, disinfects and deodorizes.	12-32oz	100	Spartan NABC FoamyBRC	Winans	12-32oz	1cs	3071232	30.00	30%	A	21.00	n/a	175.00
25	Germicidal disinfectant deodorant spray. Disinfectant spray must be non-toxic, non-allergenic, and must be EPA approved as being effective against saphylococcus aurex, pseudomonas aerugin tuberculosis and microcococcus. Provide EPA Registration #	12-20oz aerosol	1500	Winans STAT	Winans STAT	12-20oz	1cs	081232	31.99	30%	A	22.39	n/a	4662.00
26	22 ounce Windex (or equal) spray bottle	12-22oz	250	Windex	Windex Glass X	each	ea.	ES12	7.00	30%	A	4.90	n/a	
27 A	Floor squeegees 24" straight without handle.	each		Impact	Impact	each	each	22224	30.80	30%	A	21.56	n/a	

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28	Non-caustic Aerosol Oven Cleaner, formulated to remove burnt-on grease and other residues commonly occurring in a kitchen. User must comply with all instructions for the safe use of this material. Provide % Active Ingredient:	6-12 oz aerosol	250	Mr. Muscic	CPC	12-20oz	1cs	46018	56.00	30%	A	39.20	n/a	816.00
29	Liquid Kitchen Degreaser Cleaner, 1 gallon; NF Falsov or equal. Product must be formulated to remove grease from kitchen grills and equipment. Degreaser must be approved by USDA for use in food service areas. Must lift and remove built-up grease from floor surface and grouting.	4x1 gal	100	Canberra Husky 903 Kitchen Degreaser	Simoniz Blue Butyl	4x1gal	1cs	B0302	40.00	30%	A	28.00	2oz/gal .225	700.00
30	Liquid Enzyme Drain Opener Liquid Bacteria digester and spotter; must be environmentally acceptable, eliminate odor and form a digesting bio-film on drain lines and traps; must be non-pathogenic.	4x1 gal	100	Canberra Husky BioEnzymatic Drain Opener	Winans Organic Destroyer	4x1gal	1cs	1330401	42.50	30%	A	33.74	n/a	843.50
31	Non-Acid Bowl Cleaner (Spartan NABC or equal); Must be safe and effective acid free bathroom cleaner; disinfectant, deodorant, mildew stat, virucide, fungicidal	12x32oz	100	Canberra Husky Acid Bowl Cleaner	Winans Baseline Non-Acid	12-32oz	1cs	BSL1322	24.00	30%	A	16.80	n/a	140.00
32	General purpose foampad cleaner.	4x6 ea	250	Mr. Clean Magic Erasers	Mr. Clean	6-4/cs	1cs	43516	44.10	30%	A	30.87	n/a	1286.25
33	Scouring pad, nylon with sponge, kitchen cleaning acid	each	200	Microtron	Americo	40	1cs	965	53.04	30%	A	37.13	n/a	185.60
34	Kitchen Scouring Pad Nylon 6"x9"	60-count	125	Microtron	Americo Continental	60/cs	1cs	50014	30.00	30%	A	21.00	n/a	43.75
35	Kitchen Scouring Pad Non-Detergent Stainless Steel; (Disco D104A or equal)	72-count	350	Continental	D104	72/cs	1cs	D104	107.32	30%	A	75.12	n/a	365.05
36	Detergent Kitchen Scouring Pad/detergent (Brillo hotel or equal) Must be constructed of durable material and is to be used as an abrasive pad for the removal of difficult soils or grease from metal surfaces or other nonporous surfaces. Pad may be impregnated with detergent or may have other materials included with the pad to meet a special requirement of the purchaser.	12 case of 10	500	Brillo Hoel Size Soap pad	Brillo	12bx/cs	1cs	2450	56.25	30%	A	39.37	n/a	1640.50
37	Chlorinated Scouring Powder (Comet or Equal) Formulated for the fast removal of stain and soils from non-porous surfaces. This product is not intended for use on glassware, fiberglass or plastic materials.	12-21oz can	1500	Ajax	Ajax	24 - 21oz	1cs	4276	37.05	30%	A	25.93	n/a	1620.00
38	Kitchen Grill Block Scraper (DISCO GB-12 or equal)	12 per box	50	Continental	Disco	12/cs	1cs	GB12	29.08	30%	A	20.35	na/	84.80

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39	Toilet Cleaner 9% Hypochloric Acid Must be formulated for the removal of rust and urine stains from toilet bowls. Container shall have a directional spout to aid in the application of the cleaner to the surface of the toilet bowl. Users are to read and comply with all instructions for the safe usage of this product.	12-32oz	250	Winans Baseline Bowl Cleaner	Winans Baseline 9% HCL	12-32oz	1cs	BSL130	23.80	30%	A	16.66	n/a	347.00
40	Toilet Cleaner 20% Hypochloric Acid Must be formulated for the removal of rust and urine stains from toilet bowls. Container shall have a directional spout to aid in the application of the cleaner to the surface of the toilet bowl. Users are to read and comply with all instructions for the safe usage of this product.	12-32oz	125	Winans Super Bowl	Winans Super Bowl	12-32oz	1cs	71SB23	24.50	30%	A	17.15	n/a	178.63
41	Biodegradable Drain Opener Cleaner pre-measured packet. Must be non-toxic, formulated to open clogged sink and toilet drains without harm to the user, plastic pipes, and septic tank systems. 100% biodegradable	12-32oz	50	Winans Fumeless Drain Opener	Winans Fumeless Drain Opener	12-32oz	1cs	1009-1232	25.01	30%	A	17.50	n/a	72.90
42	Drain Opener Caustic Cleaner Must be a finely ground aluminum chip or flake formulation (minimum of 1% NaOH; minimum 95% NAZCO3), designed to open sinks and toilet drains. This product is highly caustic and must be used with caution. User is to read and comply with all instructions for use.	6-18 oz can	125	Liquid Plummer	Liquid Plummer	6-8oz	1cs	CLO 35286	87.05	30%	A	60.93	n/a	1269.38
43	409 Spray and Wipe Cleaner (or equal)	12-32 oz	125	Winans Spray Wipe	Winans Spray Wipe	12-32	1cs	137-1232	30.00	30%	A	21.00	n/a	218.75
44	Tub and Tile Cleaner, 1 gallon, non-abrasive disinfectant; formulated to remove soap scum and soil from ceramic tile and plastic surfaces without scratching. Non-aerosol formulation is ready to use.	4x1 gal	200	Winans Shower Room Cleaner	Winans Shower Room Cleaner	4x1gal	1cs	410009	52.63	30%	A	36.92	n/a	1846.00
45	Tub and Tile Cleaner Foam Aerosol Spray must be formulated to remove soap scum and soil from ceramic tile and plastic surfaces without scratching.	12-20oz aerosol	250	Winans Medi Clean	Winans Medi Clean	12-20	1cs	GC88	43.00	30%	A	30.10	n/a	627.00
46	Disinfectant Heavy Duty Bathroom Cleaner, Liquid Concentrate, 24 oz. spray can.	12-24 oz aerosol		Lysol	Lysol	12-24	1cs	REC 02775	64.06	30%	A	44.84	n/a	
47	Spray Bottle w/Trigger- 22 ounce transparent bottle intended for the convenient handling and dispensing of various cleaning liquids	100 ct trigger spray bottle	125	Continental	Continental	100/cs	cs	922B/922H	125.00	30%	A	87.50	n/a	109.38
48	Spray Bottle - 32 ounce transparent bottle intended for the convenient handling and dispensing of various cleaning liquids	100 ct trigger spray bottle	125	Continental	Continental	100/cs	cs	932B/922HL	140.00	30%	A	98.00	n/a	122.50
49	Brass and Chrome Polish; cleaner must be suitable for the cleaning of brass and chrome fixtures and leave the cleaned surface with a high gloss finish.	12-20oz aerosol	200	Brasso	Brasso	8-8oz	1cs	REC 76523	38.05	30%	A	26.64	n/a	666.00



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50	Urinal Blocks with Para - must eliminate odors at their source.	12/box	125	Fresh	Fresh	12oz/box	1bx	123PS	6.28	30%	A	4.40		46.25					
51	Urinal Blocks, non Para - must eliminate odors at their source.	12/box	125	Fresh	Fresh	3oz/box	1bx	20TOS	35.90	30%	A	25.13		157.50					
52	Toilet Bowl Blocks with Para - must eliminate odors at their source	12/box	125	Fresh	Fresh	4oz/box	1bx	124BB	13.50	30%	A	9.45		98.75					
53	Toilet Bowl Blocks, non Para - must eliminate odors at their source	12/box	125	Fresh	Fresh	12/box	1bx	12FF	24.99	30%	A	17.45		181.25					
54	Urinal Screen-Para Urinal screen with cleaner block	12/box	100	Krystal/KRY PBS	Fresh	12/box	1bx	123-USPB	25.66	30%	A	18.00		150.00					
55	Urinal Screen (non-paraowl block) Flexible Screen	12/box	100	Krystal/FRS SANI	Fresh	12/box	1bx	2SANI	30.05	30%	A	21.05		175.00					
56	Simple Orange Product must be heavy duty, non-butyl, orange citrus degreaser that removes grease, grime, and tough stains; concentrated product; environmentally friendly; biodegradable, non toxic, non flammable, non-corrosive, non-abrasive	4x1 gal	125	Simple Orange	Winans Simple Orange	4x1gal	1cs	1102-4	30.50	30%	A	21.35	.083/gal	1672.50					
57	Cleaner, liquid spray, eliminates goopy, sticky, gummy, greasy problems, 16 oz spray.	6x12	100	Mostenbockers	Mostenbockers	6-32oz	1cs	MTS 40703	12.82	30%	A	78.97		1316.10					
58	Rinse Free, non ammoniated, emulsifier floor, stripper, equal to Cello mop and strip	5gal	125	Canberra Baseline	Canberra Baseline	5gal	1ea	BSL74	56.00	30%	A	39.20		980.00					
59	Sanitizer, nonporous surfaces, quaternary ammonium compound 10%	4x1gal	50	Oasis 144 Sanitizer	Oasis 144 SynKleen	4x1gal	1cs	S317-0004	43.40	30%	A	30.38	2oz/gal	379.50					
60	Spic and Span (or equal) Disinfecting all-purpose spray and glass cleaner	9-32oz	125	Spic & Glass Cleaner	Spic & Span	9-32oz	1cs	PGC 31240	69.20	30%	A	48.44		672.50					
61	Fire resistant, heavy duty plastic wastebaskets with rolled top edge. Without cover, will not burn, non-metallic type, UL Classified Rectangular and round styles. (40 quart)	each	50	Rubbermaid #2544	Rubbermaid #2544	2544	ea.	RCP 2544	80.50	30%	A	56.35		2817.50					
62	Refuse container, step-on style, for use in public laboratories, kitchens and hospitals. Containers to have a smooth easy to clean white finish complete with lid on top, controlled by foot pedal. (18 gallon)	each	50	Rubbermaid #6145	Rubbermaid #6145	each	1ea	RCP 6145	180.00	30%	A	126.00		6300.00					
63	Refuse container, step-on style, for use in public laboratories, kitchens and hospitals. Containers to have a smooth easy to clean white finish complete with lid on top, controlled by foot pedal. (12 gallon)	each	50	Rubbermaid #6144	Rubbermaid #6144	each	1ea	RCP 6144	155.00	30%	A	108.50		5425.00					
64	Wastebasket, flare resistant, heavy duty plastic; rolled top edge, without cover, will not burn, non-metallic type, ul classified, Rectangular and round styles. (28 Quart)	each	50	Rubbermaid #2543	Continental Rubbermaid	each	1ea	2927	43.72	30%	A	30.60		1530.00					

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65	Round garbage containers with covers; Heavy Duty, institutional quality, seamless construction. Boil proof and steam cleanable (235 degrees F.) Molded handles; heavy duty base of container shall accept manufacturer's dolly. (32 gallon)	each	50	Continental Rubbermaid #2632/2631	Continental	32gal	1ea	3200/3201	53.25	30%	A	37.28		1864.00
66	Round Garbage containers with covers; heavy duty, institutional quality; seamless construction. Boil proof and steam cleanable (235 degrees F.) Molded handles; heavy duty base of container shall accept manufacturer's dolly.	each	25	Continental Rubbermaid #2655/2654	Continental	55gal	1ea	5500/5501	117.16	30%	A	82.01		2050.25
67	Conversion dolly with casters for above	each	25	Rubbermaid #2640	Continental	each	1ea	3244	60.00	30%	A	42.00		1050.00
68	Square big wheel container; general refuse container with swing back top. Unit designed with large wheels for movement of container over curbs and steps.	each	25	Rubbermaid #3359	Continental	each	1ea	5850	171.40	30%	A	119.98		2999.50
69	Water pails; hot dipped in molten zinc after forming; raised bottom, plain galvanized wire gal, heavy stamp riveted or wing ears. (10 quart)	each	25	Rubbermaid #2963	Impact	10qgt	1ea	410	20.82	30%	A	14.57		364.25
70	Water Pail; heavy duty plastic with rounded edges and a heavy wire bail. (10 quart)	each	25	Rubbermaid #2363	Continental	10qt	1ea	8110	9.30	30%	A	6.51		162.75
71	Water Pail; heavy duty plastic with rounded edges and heavy wire bail. (14 quart)	each	25	Rubbermaid #2614	Continental	14qt	1ea	8114	14.78	30%	A	10.35		258.75
72	Waste receptacles, self-closing counter balance door closure. Round top style; durable construction for indoor or outdoor use. Factory mutual approved for fire safety.	each	50	Rubbermaid #2614	Continental	18gal	1ea	1305	166.50	30%	A	116.55		5827.50
73	Buffing pad for buffing with 1500 RPM up to 3000 RPM.	20" 5/case	100	Americo	Americo	5/cs	1cs	4320	23.00	30%	A	16.10		322.00
74	Broom-brush specifications	each	10	Marino #BF219SF14	C&S	each	1ea	39-14	15.98	30%	A	11.19		111.90
75	Brush, floor, fine and medium, 18" synthetic fiber	each	10	Weiler #77013	Weiler	each	1ea	77013	9.10	30%	A	6.37		63.70
76	Brush, floor, fine and medium, 24" synthetic fiber	each	10	Weiler #77014	Weiler	each	1ea	77014	11.20	30%	A	7.84		78.40
77	Brush, floor, fine and medium, 30" synthetic fiber	each	10	Flatt #70126	C&S	each	1ea	39-30	35.14	30%	A	24.60		246.00
78	Brush, floor, fine and medium, 36" synthetic fiber	each	10	Marino #BR219SF36	Weiler	each	1ea	42095	37.50	30%	A	26.25		262.50
79	Handle for fine & medium sweeping; Handle is constructed of close grain species of hardwood with a smooth lacquer finish. Handle length is 0" and has a diameter of 1 1/8". Sturdy tapered cut threaded end with a 3/4" #5 acme thread to fit the fine and medium brushes.	each	25	Weiler #75513	Weiler	each	1ea	75513	6.00	30%	A	4.20		105.00
80	Reversible Rotating Joint Scrub Brush for floor with Crimped Polypropylene that rotates 360 degrees with threaded handles. Rubbermaid 6337	each	25	Impact	Impact	each	1ea	37000	21.00	30%	A	14.70		367.50

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<b>Specifications for Medium &amp; Rough Sweeping (without handles)</b>														
81	Brush, floor, medium and rough, 14" bassine each		50	Flatt #70200	C&S	each	1ea	180-14	12.20	30%	A	8.54		427.00
82	Brush, floor, medium and rough, 24" bassine each		50	Flatt #77033	Weiler	ea	1ea	77033	9.00	30%	A	6.30		315.00
<b>Specifications for Rough Sweeping (without handles)</b>														
83	Brush, floor, rough, 16" synthetic fiber		25	Flatt #70203	Weiler	ea	1ea	70203	13.30	30%	A	9.31		232.75
84	Brush, floor, rough, 16" synthetic fiber		25	Flatt #70211	Weiler	ea	1ea	70211	13.50	30%	A	9.45		236.25
85	Handle for rough sweeping must be constructed of close grain species of hardwood with a smooth lacquer finish. Handle length is 54" and has a diameter of 1 1/8". Sturdy tapered end to fit the rough sweeping floor brush.		25	flatt #75519	Weiler	each	1ea	75519	3.75	30%	A	2.63		65.75
86	Cut end wet mop heads; four-ply, cut end natural yarn; absorbent rayon heavy duty vinyl mesh headbands. Premium standard head		10	UNS 2316C	Tuway	#16	1cs	1612R	47.20	30%	A	22.75		227.50
87	20 ounce		15	UNS 220C	Tuway	#20	1cs	2016R	53.24	30%	A	30.45		456.75
88	24 ounce		15	UNS 224C	Tuway	#24	1cs	2420R	64.00	30%	A	33.25		498.75
89	Cut end wet mop heads; four-ply, cut end natural yarn; absorbent rayon heavy duty vinyl mesh headbands. Premium standard head		20	UNS 216R	Tuway	#16	1cs	1612R	47.20	30%	A	33.04		660.80
90	20 ounce		10	UNS 220R	Tuway	#20	1cs	2016R	53.24	30%	A	37.27		372.70
91	24 ounce		20	UNS 224R	Tuway	#24	1cs	2420R	64.00	30%	A	44.80		896.00
92	Super loop head; 5 inch vinyl mesh 12/CS - small		25		Tuway	small	1cs/DO	212-560.60	60	30%	A	42.42		1060.50
93	Super loop head; 5 inch vinyl mesh 12/CS - medium		25		Tuway	Med.	1cs/DO	616-572.00	60	30%	A	50.40		1260.00
94	Dust mop heads; size 18 X 6 1/2; blue color slot top clip on closer		25		Tuway	18" x 6 1/2"	1cs	A518-5	144.00	30%	A	100.80		2520.00
95	Toilet bowl Mop - made of plastic handles and a non-absorbent acrylic head.		100		Tolco	each	1ea	790	1.00	30%	A	.70		70.00
96	Looped end mop heads with wide bands at the top, 16oz and 24oz - medium		50		Tuway	medium	1cs	DO 616-572.00	60	30%	A	50.40		1260.00
97	Looped end mop heads with wide bands at the top, 16oz and 24oz - large		50		Tuway	large	1cs	DO 624-5	86.40	30%	A	60.48		3024.00

HOUSE10A Pricing Pages

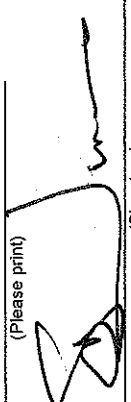
Vendors should complete all columns.										Note: Items 7, 14, and 16 require additional information be added in the description column.									
Item #	Description	Size/Wt.	Est. Qty	Equal To	Brand	Size/Wt	Minimum Order Quantity	Vendor Item Number	List Unit Price	Discount %	Category	Unit Price	Diluted Cost/ounce	Total					
98	Wet mop handles fiberglass small and large. Side release gate for fast and easy mop change.	each	25	Carolina	Carolina	60"	1ea	7220	14.10	30%	A	9.87		246.75					
99	Dust mop heads: 4-ply cotton blend with looped ends. 24" x 5"	12/case	25	Tuway	Tuway	24x5	CM-16s	CM-245	155.50	30%	A	108.85		2721.25					
100	Dust mop frame and handle swivel and snap. 24" x 5"	each	25	Carolina	Carolina	ea	1ea	9CF245	18.10	30%	A	12.67		316.75					
101	Floor Wax, High millage floor finish or equal. High solids, low odor, ultra high speed floor 101 finish for heavy foot traffic.	5 gal	40	Winans Diamondshine	Winans Diamondshine	5gal.	1ea	102310	85.00	30%	A	59.50		2380.00					
102	Mop Buckets 35 Qt. Yellow with a down press wringer.	each	50	Continental	Continental		1ea	337-35YW	150.00	30%	A	105.00		5025.00					

HOUSE10A Pricing Pages

Vendors should complete all columns.		Note: Items 7, 14, and 16 require additional information be added in the description column.												
Item #	Description	Size/Wt.	Est. Qty	Equal To	Brand	Size/Wt	Minimum Order Quantity	Vendor Item Number	List Unit Price	Discount %	Category	Unit Price	Diluted Cost/ounce	Total
	NOTE: Items that are intended for diluted use MUST include Manufacturer's information on dilution ratios.													
	List Discount Percentages: (Use additional sheets if needed for number of discount percentages being offered.)													
	Category		%											
1	Lagasse	20%												
2	Winans Catalog	30%												
3														
4														
5														
6														
7														
8														
9														
10														
11														
12														
13														
14														
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20														

HOUSE10A Pricing Pages

Vendors should complete all columns. Note: Items 7, 14, and 16 require additional information be added in the description column.

Item #	Description	Size/Wt.	Est. Qty	Equal To	Brand	Size/Wt.	Minimum Order Quantity	Vendor Item Number	List Unit Price	Discount %	Category	Unit Price	Diluted Cost/ounce	Total
Vendors should complete the contract coordinator information below:														
VENDOR NAME: Winans Sanitary Supply Co., Inc.														
CONTACT PERSON: Sam Winans														
PHONE: 800-759-4004														
FAX: (304)485-7570														
EMAIL: Sam.Winans@winansservices.com														
CONTACT PERSON:  (Please print)														
CONTACT PERSON: _____ (Date)														
Feb. 22, 2010														

# Certification

HOUSE10A

The awarded items for HOUSE10A (housekeeping commodities) -the vendor hereby certifies under penalty of fraud that all mandatory specifications contained in the Request for Quotation are met.

Winans Sanitary Supply Co., Inc.

Vendor (Type Name of Company)

P.O. Box E Parkersburg, WV 26102

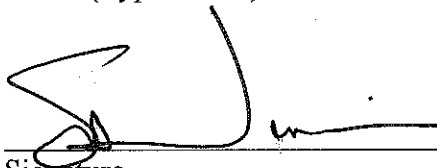
Address

S.A. Winans

Name (Type Name)

Vice President

Title



Signature

Feb. 22, 2010

Date

NOTE: No contract shall be awarded prior to receipt of this certification.

# State of West Virginia VENDOR PREFERENCE CERTIFICATE

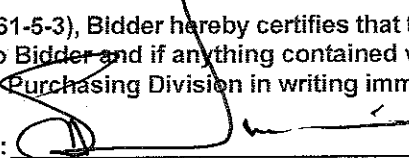
Certification and application\* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. **Application is made for 2.5% resident vendor preference for the reason checked:**  
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or,**  
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or** 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or,**  
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or,**
2. **Application is made for 2.5% resident vendor preference for the reason checked:**  
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or,**
3. **Application is made for 2.5% resident vendor preference for the reason checked:**  
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or,**
4. **Application is made for 5% resident vendor preference for the reason checked:**  
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or,**
5. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**  
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or,**
6. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**  
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Winans Sanitary Supply Co., Inc Signed: 

Date: Feb. 22, 2010 Title: Vice President

\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.



STATE OF WEST VIRGINIA  
Purchasing Division**PURCHASING AFFIDAVIT**

**West Virginia Code §5A-3-10a states:** No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

**DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**EXCEPTION:** The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code* §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

**WITNESS THE FOLLOWING SIGNATURE**Vendor's Name: Winans Sanitary Supply Co., Inc.Authorized Signature: [Signature] Date: Feb. 22, 2010State of West VirginiaCounty of Wood, to-wit:Taken, subscribed, and sworn to before me this 22 day of February, 2010.My Commission expires December 31, 2010.

AFFIX SEAL HERE

NOTARY PUBLIC [Signature]