



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER

HOUSE09

PAGE

1

ADDRESS CORRESPONDENCE TO ATTENTION OF:

JO ANN ADKINS
304-558-8802

*709040703 304-485-4000
WINANS SANITARY SUPPLY CO INC
PO BOX E

PARKERSBURG WV 26102-2175

ALL STATE AGENCIES
AND POLITICAL SUBDIVISIONS
VARIOUS LOCALES AS INDICATED
BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
06/26/2009	Net 30 Days			

BID OPENING DATE:

08/05/2009

BID OPENING TIME

01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
REQUEST FOR QUOTATION						
THE PURCHASING DIVISION IS SOLICITING BIDS FOR VARIOUS CLEANING MATERIALS, INCLUDING MOPS, BROOMS, BUCKETS, WASTEBASKETS, AND CLEANERS WHICH ARE COMMONLY USED IN THE HOUSEKEEPING OF STATE FACILITIES. CONTRACTOR TO PROVIDE HOUSEKEEPING MATERIALS TO ALL WEST VIRGINIA STATE AGENCIES AND POLITICAL SUBDIVISIONS.						
***** NOTICE ***** NOTICE ***** NOTICE *****						
A MANDATORY PRE-BID MEETING SHALL BE HELD ON TUESDAY, JULY 14, 2009 AT 10:30 A.M. THE MEETING WILL BE HELD IN THE PURCHASING DIVISION CONFERENCE ROOM LOCATED AT 2019 WASHINGTON STREET, EAST, (CAPITOL COMPLEX-BUILDING 15), CHARLESTON, WV 25305. ANY VENDOR WHO WISHES TO BID ON THIS CONTRACT MUST BE REPRESENTED AT THIS MEETING. FAILURE TO ATTEND THE PRE-BID MEETING SHALL DISQUALIFY A VENDOR FROM BIDDING ON THIS CONTRACT. NO PERSON CAN REPRESENT MORE THAN ONE BIDDER.						
NOTE: AN ELECTRONIC VERSION OF HOUSE09 PRICING PAGES CAN BE FOUND AT: HTTP://WWW.STATE.WV.US/ADMIN/PURCHASE/NEWBUL.HTM VENDOR MUST SUBMIT A PAPER BID WITH THE HOUSE09 BID.						
THE PAPER COPY SHALL PREVAIL IF ANY DIFFERENCE EXISTS BETWEEN THE ELECTRONIC COPY AND THE PAPER SUBMITTED.						
ATTACHMENTS: HOUSE09 - SPECIFICATIONS, 3 PAGES. HOUSE09 - PRICING PAGES, 12 PAGES.						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE 800-759-4004	DATE July 16, 2009
TITLE Vice President	FEIN 550451730	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the **West Virginia Code** and the **Legislative Rules** of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the **West Virginia Code**.
8. Vendor preference will be granted upon written request in accordance with the **West Virginia Code**.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the **Legislative Rules** of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
14. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
15. **WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT:** If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in case of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130



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SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

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WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.						
CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.						
OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)						
QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.						
ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.						

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BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER. THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM. REV. 05/26/2009 PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD. NOTICE A SIGNED BID MUST BE SUBMITTED TO: DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130						

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BID OPENING TIME 01:30 PM						
THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:						
SEALED BID						
BUYER:					FILE 42	
RFQ. NO.:					HOUSE09	
BID OPENING DATE:					08/05/2009	
BID OPENING TIME:					1:30 PM	
PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:						
(304)485-7570						

CONTACT PERSON (PLEASE PRINT CLEARLY):						
Sam Winans						

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HOUSE09 Specifications

SCOPE

This request for quotation is to establish a statewide contract to supply mops, buckets, brooms and household cleaners for all West Virginia state agencies and political subdivisions. It is the intention to award one contract. However, it may be split by category, if it is judged to be in the best interests of the State of West Virginia.

Mandatory Pre-Bid Meeting

A mandatory pre-bid meeting shall be held on ***Tuesday, July 14, 2009 at 10:30a.m.*** The meeting will be held in the Purchasing Division Conference Room located at 2019 Washington Street, East (Capitol Complex - Building 15), Charleston, WV 25305. Any vendor who wishes to bid on this contract must be represented at this meeting. Failure to attend the pre-bid conference shall disqualify a vendor from bidding on this contract. No person can represent more than one bidder.

General Information

1. All products bid, furnished and delivered must be listed in a current catalog(s) that contains a product line broad enough to meet requirements of this request for quotation in meeting the needs of the State of West Virginia. Each item bid on the pricing page from the catalog should be identified by a reference number.

4. Vendor shall quote a percentage discount from the lowest price listed in the price list(s)/catalogs submitted. The state prefers a single percentage discount from the price list / categories, but will consider bids containing different percentage discounts for different brands, lists or categories of supplies. **ALL** items on the pricing page must be from the same catalog. Vendors **MAY** submit alternate bids using an additional catalog; but all items on that pricing page **MUST** also be from the same catalog. All items in the discount category must have the exact same discount. (For example, if a bucket on the pricing page has a discount of 40%, **EVERY** bucket sold must have the 40 % discount.) Bids must plainly and clearly indicate the different classes of products with percentage discount for each. Bids that are not clearly identified by easily identified classes may be disqualified. Bids that have multiple discounts by category **MUST** list a discount for a miscellaneous category that would be applied to any item not identified by a category discount shown. For evaluation purposes, a monetary estimate of quantity has been inserted to give the miscellaneous category a value in the bid evaluation. **NOTE:** The category discount must be for all items in that category. Bidders shall not offer greater discounts for items on the pricing pages than the category discount.

HOUSE09 Specifications

offered for that item. Bidders should mark the items and the page numbers in the catalogs that appear on the pricing pages, to assist in the evaluation and verification of the bids.

5. Bidders should attach current catalog/price list to their bid. The discount shall be taken from the lowest price column in the price list. The percentage discount shall be indicated for each list/category, etc. If multiple percentage discounts are bid, the bidder must clearly indicate which list, category, or brand to which the percentage applies. If any discrepancies exist in the prices and the bid schedule and the actual price list and percentage discount bid, the actual price list and percentage bid shall prevail and be corrected by the buyer for evaluation purposes. This catalog(s)/price list(s) will be used with any resulting contract.
6. Successful vendor shall provide catalogs/price lists, at no charge, upon request to various state agencies. Additional price lists/catalogs may be required from the vendor at any time. These shall be provided at no cost to the State. State agencies may obtain the catalogs/price lists by contacting the contract coordinator.
7. The lowest cost, most complete bidder shall be awarded a contract. The discount from list shall remain the same during the entire contract period, including any renewals.
8. The catalog/price list may be updated at renewal. If the Purchasing Division extends the offer to renew and the new catalogs have significant price increases, Purchasing may decline and rebid the commodity.
9. Previous annual expenditures against contract were approximately \$150,000. Amount is shown for informational purposes only and is not to be construed as a guarantee of any future contract usage.
10. Orders shall be delivered within ten (10) working days after orders are received.
11. All bids are to be quoted as F.O.B. destination to any West Virginia location. The minimum order for prepaid shipping to one, in-state destination shall be \$200.00. For orders less than \$200.00, transportation charges (if any) will be invoiced as a separate charge with the original freight bill attached to the invoice. Agencies may make purchases that fall under the \$200.00 limit from a local source to avoid the delivery charges. Note: Stringing orders to circumvent purchasing regulations is expressly prohibited.
12. Verification of product quality is the responsibility of the vendor. The State of West Virginia may require certified mail test data, certifications or

HOUSE09 Specifications

samples for testing of material bid. All costs of test samples shall be borne by the vendor as well as freight costs to and from the agency.

13. The successful bidder shall not substitute any other brand products from those awarded, nor sell any additional items under their contract not specifically covered herein, without prior written permission of the Purchasing Division. **Substitution of products will be grounds for cancelling the contract.**
14. Bidders must be a manufacturer or a regular stocking licensed dealer for the products offered at the time of the bid.
15. Successful vendor shall provide quarterly reports and annual summaries showing the quantities, dollar value and agencies (including political subdivisions) which have used this contract. Successful vendor shall also be able to provide report showing the top 50 items purchased during the contract period. This report is mandatory and failure of the successful bidder to supply such reports may be grounds for cancellation of contract.
16. Nonconforming materials shall be returned to the vendor at no expense to the State of West Virginia at any time during the life of this contract.

Reminders to Bidders:

Prior to submitting bids, bidders are cautioned to comply with all mandatory bid requirements.

Bidders shall quote a single discount from price list for all items or shall quote a discount from list by category. If multiple category discounts are given, bidders **MUST** offer a "miscellaneous" discount category for all items that may not be included in the category discount list.

The column for "Diluted Cost/Ounce" is for items that are sold in concentrated form. Do not use this column for items such as bleach. Vendors must submit verification from the manufacture of the dilution ratios used in this column.

Include dated and numbered catalog/price list(s) – Two Sets

Complete the Pricing Pages

If the price list makes reference to prices being subject to change, those terms are null and void. All price changes shall be in accordance with Paragraph 8.

HOUSE09 Pricing Sheets

Vendors should complete all columns.														Note: Items 7, 14, and 16 require additional information be added in the description column.													
Item #	Description	Est. Qty	Equal To	Brand	Size/Wt	Minimum Order	Vendor Item Number	List Unit Price	Discount %	Category	Unit Price	Diluted Cost/ounce	Total														
1	Cleaner, General, Ammonia Liquid Household-type product with a 6% minimum concentration of NH3.	250	Majestic	James Austin	4-1 gal	1 case	11206	17.64	50%	A	8.82	.034	2205.00														
2	Liquid Bleach Household-type product with minimum concentration of 5.25% sodium hypochlorite.	2,500	Majestic	James Austin	6-1gal.	1 case	11205	19.00	50%	A	9.50	.024	23750.00														
3	Bleach-free liquid, commercial grade, Pro-quatarnay, all-purpose disinfectant cleaner, no-rinse formula		Hospital Grade Clorox	Clorox	4-1gal	1 case	CLO 30182	143.90	30%	A	100.73	1:120 .196	0														
4	Cleaner, liquid, commercial grade, all-purpose disinfectant cleaner, no-rinse formula		Clorox	Clorox	4-1gal	1 case	CLO 30182	143.90	30%	A	100.73	1:120 .196	0														
5	All Purpose Cleaner/Degreaser		Winans Warrior	Winans Warrior	12-20oz	1 case	CF66	50.40	50%	A	25.20	N/A	0														
6	Cleaner non-phosphate formulated powder product designed to be added to water to perform various cleaning tasks. Product may be used to clean floors, walls, and equipment.	50	Drackett Easy Pack	Drackett Easy Pak	1/2oz. 2-90ct. tub/cs	1 case	DRK 90651	69.91	30%	A	48.94		2447.00														
7	Multi-Purpose Cleaner, liquid, odor eliminator and disinfectant, 24 oz spray bottle.		OdoBan	Clorox	9-32oz	1 case	CLO 35417	59.10	30%	A	41.37	n/a	0														
8	Cleaner, liquid, use where soft to medium water hardness, alkaline.		Oasis 272	Manisol	4-1gal	1 case	REC 00294	63.04	25%	A	47.28	n/a	0														
9	Cleaner, wipes, disinfecting.		Clorox	Clorox	12-35/ct	1 case	CLO01593	54.00	30%	A	37.80	N/A															
10	Stainless Polish Towels, premoistened for polishing metal surfaces.		Supper	Scrub	6-30ct case	1 case	DYM 91930	85.13	30%	A	59.59	N/A															
11	Floor Cleaner, damp mop, neutral disinfectant, germ killing properties		Spartan Chemical DMQ	Winans Lemon	4-1gal	1 case	3130601	35.50	50%	A	17.75	n/a	0														
12	Floor cleaner, neutral PH, concentrate, cleaning ability equal to 409 or Fantastic.	500	Winans Valloshire	Winans Valloshire	4x1gal	1 case	1380601	25.50	50%	A	12.75	.049	6375.00														
13	Floor finish, wax, water based, non-yellowing, slip-resistant surface, superior gloss.		Buckeye	Simoniz Finish First	5gal.pail	1ea	CS 0655005	64.00	50%	A	32.00	N/A	0														
14	Baseboard Stripper, does not contain ammonia		SFR	Misty Aspire	12-16oz	1 case	AMR A808-20	81.50	30%	A	57.05	N/A	0														
15	Pre-measured floor cleaner - neutral PH.	250	Drackett Easy Pack	Drackett Easy Pak	2-90ct	1 case	DRK 90653	82.42	30%	A	57.69	N/A	14422.50														

06/26/2009

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Vendors should complete all columns.				Note: Items 7, 14, and 16 require additional information be added in the description column.									
Item #	Description	Est. Qty	Equal To	Brand	Size/Wt	Minimum Order Quantity	Vendor Item Number	List Unit Price	Discount %	Category	Unit Price	Diluted Cost/ounce	Total
16	General dry granular phosphate all purpose cleaner. Formulated for the cleaning of all non-porous surfaces such as floors, bathroom fixtures and other hard surfaces. No rinsing is required after use of the cleaner.	750	Spic & Span	Spic & Span	12-27oz	1 case	PGC 31973	143.19	30%	A	100.23	N/A	75172.50
17	General liquid pine oil with hospital grade disinfectant. Provide EPA Registration Number:	2000	Canberra Husky Pine	Simoniz Pine Quat	4x1gal	1 case	802-05	36.26	50%	A	18.13	.07	36260.00
18	General ammoniated liquid concentrate window cleaner, which is to be diluted with water to produce a cleaning solution that will not streak or leave a film residue on the surface of the glass.	150	Cello Glass & Window Cleaner Ammoniated	Misty	4x1gal	1 case	AMR R125-4	76.05	25%	A	57.04	1:128	8556.00
19	General non-ammoniated liquid window cleaner, which is to be diluted with water to produce a cleaning solution that will not streak or leave a film residue on the surface of the glass.	175	Brillo	Austin WipeAway Glass Cleaner	4x1gal	1 case	11000401	30.00	50%	A	15.00	N/A	2625.00
20	Non-phosphate laundry detergent for washing of clothing in warm water. Detergent will leave the fabric soft and will not irritate super sensitive skin.	500	Cello Concentrated Laundry Detergent	Simoniz Clothesline Fresh	50#	1 each	C0597050	48.00	50%	A	24.00	N/A	12000.00
21	General oil base soap furniture cleaner in a spray pump bottle. Cleaner, for wooden furniture. Formulated to clean wooden paneling and furniture. Use of soap enhances the appearance of natural wood surfaces. (Equal to Murphy Oil Soap)	200	Murphys Oil Soap Spray	Murphys Oil Soap	12-32oz	1 case	MUR 01185	87.08	30%	A	60.96	N/A	12192.00
22	Spray furniture polish; formulated to remove dust, fingerprints, and light soil from finished surfaces with a light or gentle pressure being applied to a wiping cloth. Polish shall not leave a residue when wiped from the surface.	100	Cello Lemon Kist	Winans Radiance	12-20oz	1 case	FP60	74.20	50%	A	37.10	n/a	3710.00

HOUSE09 Pricing Sheets

Note: Items 7, 14, and 16 require additional information be added in the description column.

Item #	Description	Est. Qty	Equal To	Brand	Size/Wt	Minimum Order Quantity	Vendor Item Number	List Unit Price	Discount %	Category	Unit Price	Diluted Cost/ounce	Total
23	Lemon Scented Spray furniture polish; formulated to remove dust, fingerprints, and light soil from finished surfaces with a light or gentle pressure being applied to a wiping cloth. Polish shall not leave a residue when wiped from the surface.	650	Chase Spray Pak Furniture Polish	Chase Lemon Furniture polish	12-20oz	1 case	811	62.70	50%	A	31.35	n/a	0
24	Non-acid Bathroom cleaner, mild, disinfects and deodorizes.		Spartan NABC	Winans	12-32oz	1 case	BSL132	30.00	50%	A	15.00	n/a	0
25	Germicidal disinfectant deodorant spray. Disinfectant spray must be non-toxic, non-allergenic, and must be EPA approved as being effective against saphylococcus aurex, pseudomonas aerugin tuberculosis and micrococcus.	1500	Winans STAT	Winans STAT	12-20oz	1 case	BP95	66.00	50%	A	33.00		49500.00
26	22 ounce Windex (or equal) spray bottle	250	Windex	Windex	12-12oz	1 case	DRK 94123	56.01	30%	A	39.21	N/A	9802.50
27	Window and floor squeegees with handles.												
28	Non-caustic Aerosol Oven Cleaner, formulated to remove burnt-on grease and other residues commonly occurring in a kitchen. User must comply with all instructions for the safe use of this material.			Mr Muscle	6-19oz	1 case	DRK 91206	47.68	30%	A	33.38	N/A	8345.00
29	Liquid Kitchen Degreaser Cleaner, 1 gallon; NF Falsoy or equal. Product must be formulated to remove grease from kitchen grills and equipment. Degreaser must be approved by USDA for use in food service areas. Must lift and remove built-up grease from floor surface and grouting.	250	Mr. Muscle	Simoniz Oven & Grill Cleaner	4x1gal	1 case	G1380004	46.50	50%	A	23.25	.09	2325.00
30	Liquid Enzyme Drain Opener Liquid Bacteria digester and spotter; must be environmentally acceptable, eliminate odor and form a digesting bio-film on drain lines and traps; must be non-pathogenic.	100	Canberra Husky BioEnzymatic Drain Opener	Winans Organic Destroyer	4x1gal	1 case	1330401	54.50	50%	A	27.25	N/A	2725.00

HOUSE09 Pricing Sheets

HOUSE09 Pricing Sheets													
Vendors should complete all columns.				Note: Items 7, 14, and 16 require additional information be added in the description column.									
Item #	Description	Est. Qty	Equal To	Brand	Size/Wt	Minimum Order Quantity	Vendor Item Number	List Unit Price	Discount %	Category	Unit Price	Diluted Cost/ounce	Total
31	Non-Acid Bowl Cleaner (Spartan NABC or equal); must be safe and effective acid free bathroom cleaner, disinfectant, deodorant, mildew stat, virucide; fungicidal	100	Canberra Baseline Non Acid Bowl Cleaner	Winans Baseline NonAcid	12x32oz	1 case	BSL132	29.00	50%	A	14.50	N/A	1450.00
32	General purpose foampad cleaner.		Mr. Clean Magic Erasers	Mr. Clean	24/cs	1 case	PGC43516	42.94	30%	B	30.06	N/A	
33	Scouring pad, nylon with sponge; kitchen cleaning aid	200	Microtron #74	Continental	8-5ct/ca	1 case	SS652	60.00	50%	B	30.00	N/A	6000.00
34	Kitchen Scouring Pad Nylon 6"x9"	125	Microtron	Continental	60/ca	1 case	MD69	35.00	50%	B	17.50	N/A	2187.50
35	Kitchen Scouring Pad Non-Detergent Stainless Steel; (Disco D104A or equal)	350	Continental	Continental	72/case	1 case	D104	137.50	50%	B	68.75	N/A	24062.50
36	Detergent Kitchen Scouring Pad/detergent (Brillo hotel or equal) Must be constructed of durable material and is to be used as an abrasive pad for the removal of difficult soils or grease from metal surfaces or other nonporous surfaces. Pad may be impregnated with detergent or may have other materials included with the pad to meet a special requirement of the purchaser.	500	Brillo Hoel Size Soap pad	Brillo	120/cs	1 case	29404	57.50	50%	B	28.75	N/A	14375.00
37	Chlorinated Scouring Powder (Comet or Equal) Formulated for the fast removal of stain and soils from non-porous surfaces. This product is not intended for use on glassware, fiberglass or plastic materials.	1500	Ajax	Ajax	24-21oz	1 case	CPC14278	45.50	50%	A	22.75	N/A	34125.00
38	Kitchen Grill Block Scraper (DISCO GB-12 or equal)	50	Continental	Continental	12/cs	1 case	GB12	37.50	50%	B	18.75	N/A	932.50

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Item #	Description	Est. Qty	Equal To	Brand	Size/Wt	Minimum Order	Vendor Item Number	List Unit Price	Discount %	Category	Unit Price	Diluted Cost/ ounce	Total
39	Toilet Cleaner 9% Hypochloric Acid Must be formulated for the removal of rust and urine stains from toilet bowls. Container shall have a directional spout to aid in the application of the cleaner to the surface of the toilet bowl. Users are to read and comply with all instructions for the safe usage of this product.	250	Canberra Baseline Bowl Cleaner	Winans Baseline 9%HCL Bowl Cleaner	12x32oz	1 case	BSL130	30.50	50%	A	15.25	N/A	3812.50
40	Toilet Cleaner 20% Hypochloric Acid Must be formulated for the removal of rust and urine stains from toilet bowls. Container shall have a directional spout to aid in the application of the cleaner to the surface of the toilet bowl. Users are to read and comply with all instructions for the safe usage of this product.	125	Winans Super Bowl	Winans Super Bowl	12x32oz	1 case	71SB23	28.50	50%	A	14.25	N/A	1781.25
41	Biodegradable Drain Opener Cleaner pre-measured packet. Must be non-toxic, formulated to open clogged sink and toilet drains without harm to the user, plastic pipes, and septic tank systems. 100% biodegradable	50	Cello Fumeless Drain Opener	Winans Fumeless Drain Opener	12x32oz	1 case	10091232	48.40	50%	A	24.20	N/A	1210.00
42	Drain Opener Caustic Cleaner Must be a finely ground aluminum chip or flake formulation (minimum of 1% NaOH; minimum 96% NA2CO3), designed to open sinks and toilet drains. This product is highly caustic and must be used with caution. User is to read and comply with all instructions for use.	125	Drano	Drano	6-18oz	1 case	DRANO	97.50	50%	A	48.75	N/A	6093.75
43	409 Spray and Wipe Cleaner (or equal)	125	Winans Spray N Wipe	Winans Spray & Wipe	12x32oz	1 case	1371232	30.10	50%	A	15.05	N/A	1881.25

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Item #	Description	Est. Qty	Equal To	Brand	Size/Wt	Minimum Order Quantity	Vendor Item Number	List Unit Price	Discount %	Category	Unit Price	Diluted Cost/ounce	Total
44	Tub and Tile Cleaner, 1 gallon, non-abrasive disinfectant; formulated to remove soap scum and soil from ceramic tile and plastic surfaces without scratching. Non-aerosol formulation is ready to use.	200	Winans Shower Room Cleaner	Winans Shower Room Cleaner	4x1gal	1 case	410009	65.00	50%	A	32.50	.126	6500.00
45	Tub and Tile Cleaner Foam Aerosol Spray must be formulated to remove soap scum and soil from ceramic tile and plastic surfaces without scratching.	250	Champion SprayPak Foaming Germicidal	Winans MediClean	12-20oz	1 case	GC88	58.00	50%	A	29.00	n/a	7250.00
46	Disinfectant Heavy Duty Bathroom Cleaner, Liquid Concentrate. 24 oz. spray can.		Professional Lysol	Lysol	12-24/	1 case	REC 02775	54.77	30%	A	38.34	n/a	0
47	Spray Bottle - 22 ounce transparent bottle intended for the convenient handling and dispensing of various cleaning liquids	125	Tolco	Continental	144/cs	1 case	922B/932H	288.00	50%	C	144.00	N/A	18000.00
48	Spray Bottle - 32 ounce transparent bottle intended for the convenient handling and dispensing of various cleaning liquids	125	Tolco	Continental	100/cs	1 case	932B/922HL	200.00	50%	C	100.00	N/A	12500.00
49	Brass and Chrome Polish; cleaner must be suitable for the cleaning of brss and chrome fixtures and leave the cleaned surface with a high gloss finish.			Brasso	8-8oz	1 case	REC 76523	36.08	30%	A	25.26	N/A	5052.00
50	Urinal Blocks with Para - must eliminate odors at their source;	200	Cello Solanne	Fresh	12-3oz	sleeve	123PS	8.10	50%	B	4.05	N/A	506.25
51	Urinal Blocks, non Para - must eliminate odors at their source;	125	Fresh	Fresh	20-3oz	box	20TOSS	29.20	50%	B	14.60	N/A	1825.00
52	Toilet Bowl Blocks with Para - must eliminate odors at their source	125	Fresh	Fresh	12-4oz	box	124BB	15.60	50%	B	7.80	N/A	975.00
53	Toilet Bowl Blocks, non Para - must eliminate odors at their source	125	Fresh	Fresh	12/bx	box	12FF	31.05	50%	B	15.53	N/A	1941.25
54	Urinal Screen-Para Urinal screen with cleaner block	100	Krystal/KRY PBS	Fresh	12/box	box	124USPB	31.40	50%	B	15.70	N/A	1570.00
55	Urinal Screen (non-parabowl block) Flexible Screen	100	Krystal/FRS 12-SANI	Fresh	12/box	box	12SANI	37.20	50%	B	18.60	N/A	1860.00

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Item #	Description	Est. Qty	Equal To	Brand	Size/Wt	Minimum Order Quantity	Vendor Item Number	List Unit Price	Discount %	Category	Unit Price	Diluted Cost/ ounce	Total
56	Simple Orange Product must be heavy duty, non-butyl, orange citrus degreaser that removes grease, grime, and tough stains; concentrated product; environmentally friendly; biodegradable, non toxic, non flammable, non-corrosive, non-abrasive	125	Simple Orange	Winans Simple Citrus	4x1gal	1 case	1102-4	38.00	50%	A	19.00	.074	2375.00
57	Cleaner, liquid spray, eliminates gooeey, sticky, gummy, greasy problems, 16 oz spray.		Goo Gone	Goo Gone	16oz	each	GOO GONE	10.00	25%	A	7.50	N/A	0
58	Rinse Free, non ammoniated, emulsifier floor stripper, equal to Cello mop and strip	125	Canberra Baseline	Winans Baseline Stripper	5gal.	1each	BS1174	49.40	50%	A	24.70	.077	3087.50
59	Sanitizer, nonporous surfaces, quaternary ammonium compound 10%		Oasis 144 Sanitizer										
60	Spic and Span (or equal) Disinfecting all-purpose spray and glass cleaner	125	Spic n Span All purpose Spray & Glass Cleaner	Spic n Span	9-32oz	1 case	PGC 31240	62.43	30%	A	43.70	N/A	5462.50
61	Fire resistant, heavy duty plastic wastebaskets with rolled top edge. Without cover, will not burn, non-metallic type, UL Clasified Rectangular and round styles. (40 quart)	50	Rubbermaid #2544	Rubbermaid	40qt.	each	RCP 2544BEI	80.50	30%	C	56.35	N/A	2817.50
62	Refuse container, step-on style, for use in public laboratories, kitchens and hospitals. Containers to have a smooth easy to clean white finish complete with lid on top, controlled by foot pedal. (18 gallon)	50	Rubbermaid #6145	Rubbermaid	18gallon	each	RCP 6145WHI	176.30	30%	C	123.41	N/A	6170.50
63	Refuse container, step-on style, for use in public laboratories, kitchens and hospitals. Containers to have a smooth easy to clean white finish complete with lid on top, controlled by foot pedal. (12 gallon)	50	Rubbermaid #6144	Rubbermaid	12gallon	each	RCP 6144WHI	154.60	30%	C	108.22	N/A	5411.50

HOUSE09 Pricing Sheets

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Item #	Description	Est. Qty	Equal To	Brand	Size/Wt	Minimum Order Quantity	Vendor Item Number	List Unit Price	Discount %	Category	Unit Price	Diluted Cost/ounce	Total
64	Wastebasket, flare resistant, heavy duty plastic; rolled top edge, without cover, will not burn, non-metallic type, ul classified. Rectangular and round styles. (28 Quart)	50	Rubbermaid #2543	Continental	28qt	1 each	2927	54.65	50%	C	27.33	N/A	1366.50
65	Round garbage containers with covers; Heavy Duty, institutional quality, seamless construction. Boil proof and steam cleanable (235 degrees F.)Molded handles; heavy duty bae of container shall accept manufacturer's dolly. (32 gallon)		Rubbermaid 2632/2631	Continental	32gal.	1each	3200/ 3201	61.80	50%	C	30.90	N/A	0
66	Round Garbage containers with covers; heavy duty; institutional quality; seamless construction. Boil proof and steam cleanable (235 degees F.) Molded handles; heavy duty base of container shall accept manufacturer's dolly.	25	Rubbermaid 2655/2654	Continental	55 gal.	1 each	5500/ 5501	145.95	50%	C	72.98	N/A	1824.50
67	Conversion dolly with casters for above	25	Rubbermaid #2640	Continental	N/A	1 each	3255	71.40	50%	C	35.70	N/A	892.50
68	Square big wheel container; general refuse container with swing back top. Unit desinged with large wheels for movement of container over curbs and steps.		Rubbermaid #3559	Continental	50 gal.	1 each	5850	213.50	50%	C	106.75	N/A	0
69	Water pails; hot dipped in molten zinc after forming; raised bottom, plain galvanized wire gail, heavy stamp riveted or wing ears. (10 quart)		Rubbermaid 2963	Impact Galvanized	10qt.	1each	410	26.00	50%	C	13.00	N/A	0
70	Water Pail; heavy duty plastic with rounded edges and a heavy wire bail. (10 quart)		Rubbermaid #2963	Impact	10qt	1 each	5502	9.00	50%	C	4.50	N/A	0
71	Water Pail; heavy duty plastic with rounded edges and heavy wire bail. (14 quart)		Rubbermaid #2614	Continental	Continental	1 each	8114	17.50	50%	C	8.75	N/a	0
72	Waste receptacles, self-closing counter balance door closure. Round tp style; durable cnstruction for indoor or outdoor use. Factory mutual approved for fire safety.		Rubbermaid #2614	Rubbermaid	15gal	1 each	RCP 8160-88	205.41	25%	A	154.06	N/A	0
73	Buffing pad for burnishing with 1500 RPM up 3000 RPM.			Americo	5pad/co	100 pads	4320	34.72	50%	C	17.36	N/A	0

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Broom-brush specifications													
74	Brush, floor, fine and medium, 14" synthetic fiber		Marino #BF219SF14	C&S	14"	1each	139-14	12.88	50%	C	6.44	N/A	0
75	Brush, floor, fine and medium, 18" synthetic fiber		Weiler #77013	Weiler	18"	1each	77013	10.00	50%	C	5.00	N/A	0
76	Brush, floor, fine and medium, 24" synthetic fiber		Weiler #77014	Weiler	24"	1each	77014	12.75	50%	C	6.38	N/A	0
77	Brush, floor, fine and medium, 30" synthetic fiber		Flatt #70126	C&S	30"	1each	139-30	33.38	50%	C	16.69	N/A	0
78	Brush, floor, fine and medium, 36" synthetic fiber		Marino #BR219SF36	Weiler	36"	1each	42095	41.00	50%	C	20/50	N/A	0
79	Handle for fine & medium sweeping: Handle is constructed of close grain species of hardwood with a smooth lacquer finish. Handle length is 0" and has a diameter of 1 1/8". Sturdy tapered cut threaded end with a 3/4" #5 acme thread to fit the fine and medium brushes.			Carolina Mop	1 1/8" x 60"	12each	7291	6.25	50%	C	3.13	N/A	0
80	BI-level rotating joint Scrub Brush for floor with Crimped Polypropylene that rotates 360 degrees with threaded handles.		Weiler #75513	Rubbermaid	10"	1each	R4P 6337	18.25	25%	A	13.69	N/A	0
Specifications for Medium & Rough Sweeping (without handles)													
Brush is designed for the sweeping of rough floor surfaces. Block is lacquer finished hardwood, close grain species, two handle holes equal distance from each end at approximately 35 degree angle, tapered with 3/4" #5 acme thread. Bristles material is inserted into 1/4" hole. Bristle trim length shall be specified length + or - 1/4" Polymer solvent resistant synthetic fiber has a diameter of .30" and length of 3 1/4" bassine fiber a shall be stiff high quality fiber and have a length of 4"													
81	Brush, floor, medium and rough, 14" bassine		Flatt #70200	C&S	14"	1each	180-14	12.75	50%	C	6.38	N/A	0
82	Brush, floor, medium and rough, 24" bassine		Flatt #77033	C&S	24"	1each	180-24	20.00	50%	C	10.00	N/A	0
Specifications for Rough Sweeping (without handles)													
Brush is designed for the sweeping of rough floor surfaces. Block is lacquer finished hardwood, close grain species; two handle holes equal distance from each end at approximately 45 degree angle. Minimum dimension of block shall be 1 1/8" thick, 3 1/2" wide x length given for each item. Fiber length shall be +/- 1/4". Copolymer solvent resistant synthetic fiber shall be 5 1/8" in length. African sherbo bassine fiber shall be 6 1/4" in length													
83	Brush, floor, rough, 16" African Shero		Flatt #70203	Weiler	16"	1each	42032	14.40	50%	C	7.20	N/A	0

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Item #	Description	Est. Qty	Equal To	Brand	Size/Wt	Minimum Order	Vendor Item Number	List Unit Price	Discount %	Category	Unit Price	Diluted Cost/ounce	Total														
84	Brush, floor, rough, 16" synthetic fiber		Flatt #70211	Weiler	16"	1each	70211	13.75	50%	C	6.88	N/A	0														
85	Handle for rough sweeping must be constructed of close grain species of hardwood with a smooth lacquer finish. Handle length is 54" and has a diameter of 1 1/8". Sturdy tapered end to fit the rough sweeping floor brush.			Carolina Mop	54" x 1 1/8"	1each	7341	6.25	50%	C	3.13	N/A	0														
	Cut end wet mop heads; four-ply, cut end natural yarn; absorbent cotton for general mopping; heavy duty vinyl mesh headbands. Premium standard head		flatt #75519																								
86	16 ounce		UNS 2316C	Carolina	#16	12/case	3014	45.00	50%	C	22.50	N/A	0														
87	20 ounce		UNS 220C	Carolina	#20	12/case	3015	54.00	50%	C	27.00	N/A	0														
88	24 ounce		UNS 224C	Carolina	#24	12/case	2420	52.50	50%	C	26.25	N/A	0														
	Cut end wet mop heads; four-ply, cut end natural yarn; absorbent rayon heavy duty vinyl mesh headbands. Premium standard head																										
89	16 ounce		UNS 216R	Carolina	#16	12/case	3064	56.40	50%	C	28.20	N/A	0														
90	20 ounce		UNS 220R	Carolina	#20	12/case	3065	69.00	50%	C	34.50	N/A	0														
91	24 ounce		UNS 224R	Carolina	#24	12/case	3066	82.49	50%	C	41.25	N/A	0														
92	Super loop head; 5 inch vinyl mesh 12/CS			Carolina	small	1 case	1274	100.00	50%	C	50.00	N/a	0														
93	Dust mop heads; size 18 X 6 1/2; blue color slot top clip on closer			Unisan	18" x 6 1/2	1 case	UNS 1118	171.12	30%		119.78	N/A	0														
94	Toilet bowl Mop - made of plastic handles and a non-absorbant acrylic head.			Tolco	12"	each	790	1.26	50%	C	.63	N/A	0														
95	Looped end mop heads with wide bands at the top. 16oz and 24oz			Carolina	medium	1 case	1276	120.00	50%	C	60.00	N/A	0														
96	Wet mop handles fiberglass small and large. Side release gate for fast and easy mop change.			Carolina	60"	each	7220	15.00	50%	C	7.50	N/A	0														
97	Dust mop heads; 4-ply cotton blend with looped ends.			Carolina	5 1/2" x 24"	1case	9063	101.10	50%	C	50.50	N/A	0														
98	Dust mop frame and handle swivel and snap.			Carolina	5x24 60"	1 each	COH00 9123	21.09	50%	C	10.54	N/A	0														

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99	Mop Buckets 35 Qt. Yellow with a down press wringer.		Rubbermaid		26qt	1ea h	R P 7480-18	101.14	25%	C	75.83	n/a	0										
NOTE: Items that are intended for diluted use MUST include Manufacturer's information on dilution ratios.																							
List Discount Percentages:																							
(Use additional sheets if needed for number of discount percentages being offered.)																							
1	Category	%																					
2	Lagasse	25																					
3																							
4																							
5																							
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Vendors should complete the contract coordinator information below:																							
VENDOR NAME: Winans Sanitary Supply Co., Inc. PHONE: 800-759-4004																							

HOUSE09 Pricing Sheets

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Item #	Description	Est. Qty	Equal To	Brand	Size/Wt	Minimum Order	Quantity	Vendor Item Number	List Unit Price	Discount %	Category	Unit Price	Diluted Cost/ounce	Total					
CONTACT PERSON: S.A. Winans (Please print)  CONTACT PERSON: _____ (Signature) July 20, 2009 (Date) FAX: (304) 485-7570 EMAIL: Sam.Winans@winansservices.com																			

CERTIFICATE

HOUSE09

By submitting a signed bid for HOUSE09 (housekeeping materials) – vendor hereby certifies under penalty of fraud that all mandatory specifications contained in the Request for Quotation are met.

Winans Sanitary Supply Co., Inc.

Vendor (Type Name of Company)

P.O. Box E, Parkersburg, WV 26102

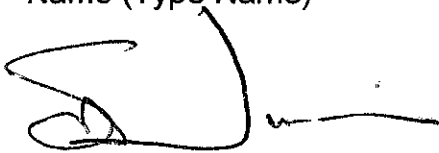
Address

S.A. Winans

Name (Type Name)

Vice President

Title



Signature

July 20, 2009

Date

Note: No contract shall be awarded prior to receipt of this certification.

Rev 09/08

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. Application is made for 2.5% resident vendor preference for the reason checked:

- ☐ Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or**,
- ☒ Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or** 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or**,
- ☐ Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or**,

2. Application is made for 2.5% resident vendor preference for the reason checked:

- ☒ Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,

3. Application is made for 2.5% resident vendor preference for the reason checked:

- ☐ Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,

4. Application is made for 5% resident vendor preference for the reason checked:

- ☒ Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or**,

5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:

- ☐ Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or**,

6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:

- ☐ Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Winans Sanitary Supply Co., Inc.

Signed: _____

Date: July 20, 2009

Title: Vice President

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
HOUSE09

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
JO ANN ADKINS 804-558-8802

VENDOR
*709040703 304-485-4000
WINANS SANITARY SUPPLY CO INC
PO BOX E
PARKERSBURG WV 26102-2175

SHIP TO
ALL STATE AGENCIES
AND POLITICAL SUBDIVISIONS
VARIOUS LOCALES AS INDICATED
BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
07/21/2009				

BID OPENING DATE:

08/05/2009

BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
***** ADDENDUM NO. 1 *****						
1.	HOUSE09			QUESTIONS AND ANSWERS ATTACHED.		
2.	HOUSE09			MANDATORY PRE-BID SIGN IN SHEETS ATTACHED.		
3.	HOUSE09			PRICING PAGES REVISED, DATED 07/02/2009.		
***** END OF ADDENDUM NO. 1 *****						
0001	1	EA		485-15		
BLANKET CONTRACT TO FURNISH HOUSEKEEPING SUPPLIES						

RECEIVED

2009 AUG -4 AM 11:12

WV PURCHASING
DIVISION

JUL 23 2009

SIGNATURE		SEE REVERSE SIDE FOR TERMS AND CONDITIONS		TELEPHONE	DATE
				800-759-4004	July 24, 2009
TITLE		FEIN		ADDRESS CHANGES TO BE NOTED ABOVE	
Vice President		550451730			

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

HOUSE09 Questions and Answers

1Q.	Do you only want catalog products?
1A.	Yes, HOUSE09 specifications state, " All products bid, furnished must be listed in a current catalog(s) that contains a product line broad enough to meet requirements of this request for quotation.
2Q.	What was the annual usage for HOUSE06 in 2008?
2A.	Approximately \$170,000.00

SIGN IN SHEET

Page _____ of _____

Request for Proposal No. HOUSE09

PLEASE PRINT

Date: July 14, 2009

* PLEASE BE SURE TO PRINT LEGIBLY - IF POSSIBLE, LEAVE A BUSINESS CARD

FIRM & REPRESENTATIVE NAME		MAILING ADDRESS	TELEPHONE & FAX NUMBERS
Company:	ECOLAB	PO Box 8072	PHONE 304-736-5083 TOLL FREE
Rep:	Ron Capehart	Huntington WV 25705	FAX 304-736-5087
Email Address:	Ron.Capehart@comcast.net		
Company:	A. F. Wendling		PHONE 304-742-5000 TOLL FREE 800-352-3879
Rep:	John A. Wendling	Procter ✓	FAX
Email Address:		Buckhannon WV	
Company:	JAN Pak	6144 Little Seven Mile Rd	PHONE 304-736-4046 TOLL FREE
Rep:	Dean Legg	Huntington WV 25702	FAX 304-736-2303
Email Address:	Dlegg@Janpak.com		
Company:	ECOLAB	370 Washington St N.	PHONE 757-613-8889 TOLL FREE
Rep:	MIKE CASTEEN	EDC13	FAX
Email Address:	MIKE.CASTEEN@ECOLAB.COM	ST Paul MN 55102	
Company:			PHONE TOLL FREE
Rep:			FAX
Email Address:			

SIGN IN SHEET

Page ____ of ____

Request for Proposal No. HOUSE09

PLEASE PRINT

Date: July 14, 2009

* PLEASE BE SURE TO PRINT LEGIBLY - IF POSSIBLE, LEAVE A BUSINESS CARD

TELEPHONE & FAX
NUMBERS

FIRM & REPRESENTATIVE NAME

MAILING ADDRESS

Company: <u>WINANS Supply Co., Inc.</u>	<u>430 29TH ST.</u>	PHONE <u>304-485-4000 x124</u>
Rep: <u>Sam Winans</u>	<u>Parkersburg, WV 26101</u>	TOLL FREE <u>800-759-4004</u>
Email Address: <u>SAM.WINANS@WINANSSUPPLY.COM</u>		FAX <u>304-485-7570</u>
Company: <u>JADI SOURCE, INC.</u>	<u>501 VIRGINIA ST.</u>	PHONE <u>(740) 374-6298</u>
Rep: <u>ERIC HILLY</u>	<u>MAKIETTA, OH. 45730</u>	TOLL FREE <u>1-800-MOP-HEAD</u>
Email Address: <u>ERIC@JADISOURCE.COM</u>		FAX <u>(740) 376-2969</u>
Company: <u>BASIC Supply Co., Inc.</u>	<u>P.O. Box 936</u>	PHONE <u>(304) 523-1587</u>
Rep: <u>Joseph P. Williams</u>	<u>628 8th Ave.</u>	TOLL FREE <u>(800) 879-2726</u>
Email Address: <u>JPW0520@hotmail.com</u>	<u>Huntington, WV 25701</u>	FAX <u>(304) 523-0973</u>
Company: _____	_____	PHONE _____
Rep: _____	_____	TOLL FREE _____
Email Address: _____	_____	FAX _____
Company: _____	_____	PHONE _____
Rep: _____	_____	TOLL FREE _____
Email Address: _____	_____	FAX _____

HOUSE09 Pricing Sheets

Vendors should complete all columns.													Note: Items 7, 14, and 16 require additional information be added in the description column.												
Item #	Description	Est. Qty	Equal To	Brand	Size/Wt	Minimum Order Quantity	Vendor Item Number	List Unit Price	Discount %	Category	Unit Price	Diluted Cost/ ounce	Total												
1	Cleaner, General, Ammonia Liquid Household-type product with a 6% minimum concentration of NH3.	250	Majestic	Parsons pg. 27	4x1gal	1case	CDC 84856	50.01	25%	A	37.50	2oz .146	9375.00												
2	Liquid Bleach Household-type product with minimum concentration of 5.25% sodium hypochlorite.	2,500	Majestic	Clorox pg. 18	6-96oz	1case	CLO 02450	23.52	30%	B	16.46	2oz .96	41150.00												
3	Bleach-free liquid, commercial grade, Pro-quaternary, all-purpose disinfectant cleaner, no-rinse formula		Clorox	Clorox pg. 18	4x1gal	1case	CLO 30182	143.90	30%	B	100.73	1:128	0												
4	Cleaner, liquid, commercial grade, all-purpose disinfectant cleaner, no-rinse formula		Clorox	Clorox pg. 18	4x1gal	1case	CLO 30182	143.90	30%	B	100.73	1:128	0												
5	All Purpose Cleaner/Degreaser		Winans Warrior	Misty pg. 26	12-19oz	1case	AMR A170-20	59.65	25%	A	44.74		0												
6	Cleaner, General All Purpose Dry Cleaner non-phosphate formulated powder product designed to be added to water to perform various cleaning tasks. Product may be used to clean floors, walls, and equipment.	50	Drackett Easy Pack	Drackett Easy PAK pg. 25	2-90 .5oz/c	1case	DRK 90651	69.95	25%	A	52.43		2621.50												
7	Multi-Purpose Cleaner, liquid, odor eliminator and disinfectant, 24 oz spray bottle.		OdoBan	Clorox pg. 24	9-32oz	1case	CLO 35417	59.10	30%	B	41.37		0												
8	Cleaner, liquid, use where soft to medium water hardness, alkaline.		Oasis 272	Vanisol pg. 31	4x1gal	1case	REC 00294	63.04	30%	B	47.28		0												
9	Cleaner, wipes, disinfecting.		Clorox	Clorox pg. 40	12-35ct	1case	CLO01593	54.00	30%	B	37.80		0												
10	Stainless Polish Towels, premoistened for polishing metal surfaces.		Supper	Scrubs pg. 40	6-30ct	1case	DYM 91930	85.13	25%	A	63.85		0												
11	Floor Cleaner, damp mop, neutral disinfectant, germ killing properties		Spartan Chemical DMQ	Clorox pg. 23	6-64oz	1case	CLO 00458	58.37	30%	B	40.86	2oz .159	0												
12	Floor cleaner, neutral PH, concentrate, cleaning ability equal to 409 or Fantastic.	500	Winans Valloshire	Misty pg. 47	4x1gal	1case	AMR R800-4	44.26	25%	A	33.20	2 oz .129	16600.00												
13	Floor finish, wax, water based, non-yellowing, slip-resistant surface, superior gloss.		Buckeye	Franklin Defense pg. 48	5 gal.pail	1each	FRK F135025	98.68	30%	B	69.07		0												
14	Baseboard Stripper, does not contain ammonia		SFR	Misty pg. 44	12-16oz	1case	AMR A808-20	81.50	25%	A	61.13		0												
15	Pre-measured floor cleaner - neutral PH.	250	Drackett Easy Pack	Drackett Easy PAK pg. 46	2-90ct	1 case	DRK 90653	82.42	25%	A	61.82		15455.00												

HOUSE09 Pricing Sheets

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Item #	Description	Est. Qty	Equal To	Brand	Size/Wt	Minimum Order Quantity	Vendor Item Number	List Unit Price	Discount %	Category	Unit Price	Diluted Cost/ounce	Total
16	General dry granular phosphate all purpose cleaner. Formulated for the cleaning of all non-porous surfaces such as floors, bathroom fixtures and other hard surfaces. No rinsing is required after use of the cleaner. 47371-192-10807 EPA	750	Spic & Span	Spic & Span	12-27oz	1case	PGC 31973	143.19	30%	B	100.23	2oz	75172.50
17	General liquid pine oil with hospital grade disinfectant. Provide EPA Registration Number:	2000	Canberra Husky Pine	Misty pg. 21	4x1gal	1case	AMR R1223-4	53.51	25%	A	37.46	2oz	74920.00
18	General ammoniated liquid concentrate window cleaner, which is to be diluted with water to produce a cleaning solution that will not streak or leave a film residue on the surface of the glass.	150	Cello Glass & Window Cleaner Ammoniated	Misty pg. 39	4x1gal	1case	AMR R125-4	76.05	25%	A	57.04	1oz/gal	8556.00
19	General non-ammoniated liquid window cleaner, which is to be diluted with water to produce a cleaning solution that will not streak or leave a film residue on the surface of the glass.	175	Brillo	Misty pg. 39	4x1gal	1case	AMR R121-4	35.48	25%	A	26.61	N/A	4656.75
20	Non-phosphate laundry detergent for washing of clothing in warm water. Detergent will leave the fabric soft and will not irritate super sensitive skin.	500	Cello Concentrated Laundry Detergent	ALL pg. 9	50#bag	1each	DRK 2979216	97.73	25%	A	73.30	N/A	36650.00
21	General oil base soap furniture cleaner in a spray pump bottle. Cleaner, for wooden furniture. Formulated to clean wooden paneling and furniture. Use of th soap enhances the appearance of natural wood surfaces. (Equal to Murphy Oil Soap)	200	Murphys Oil Soap Spray	Murphy's Oil Soap pg. 43	12-32oz	1case	MUR 01185	87.08	25%	A	65.31	N/A	13062.00
22	Spray furniture polish; formulated to remove dust, fingerprints, and light soil from finished surfaces with a light or gentle pressure being applied to a wiping cloth. Polish shall not leave a residue when wiped from the surface.	100	Cello Lemon Kist	System Clean pg 43	12-19oz	1case	SYS 2030	56.24	25%	A	42.18	N/A	4218.00

HOUSE09 Pricing Sheets

Vendors should complete all columns.			Note: Items 7, 14, and 16 require additional information be added in the description column.										
Item #	Description	Est. Qty	Equal To	Brand	Size/Wt	Minimum Order Quantity	Vendor Item Number	List Unit Price	Discount %	Category	Unit Price	Diluted Cost/ ounce	Total
23	Lemon Scented Spray furniture polish; formulated to remove dust, fingerprints, and light soil from finished surfaces with a light or gentle pressure being applied to a wiping cloth. Polish shall not leave a residue when wiped from the surface.	650	Chase Spray Pak Furniture Polish	Misty pg. 43	12-19oz	1case	AMR A134-20	71.44	25%	A	53.58	N/A	34827.00
24	Non-acid Bathroom cleaner, mild, disinfects and deodorizes.		Spartan NABC	Misty pg. 32	12-32oz	1case	AMR R920-12	51.45	25%	A	38.59	N/A	
25	Germicidal disinfectant deodorant spray. Disinfectant spray must be non-toxic, non-allergenic, and must be EPA approved as being effective against saphylococcus aurex, pseudomonas aerugin tuberculosis and micrococcus.			Misty pg. 21	12-16.5oz	1case	AMR A221-20	82.13	25%	A	61.60	N/A	92400.00
26	Provide EPA Registration #	1500	Winans STAT	Winindex pg. 37	12-12oz	1case	DRK 94123	56.01	30%	B	39.21	N/A	9802.50
27	22 ounce Winindex (or equal) spray bottle	250	Winindex pg. 78	Unger pg. 205	24" 12" 54"	1each	UNGGP60 UNGGS30 BRU124	35.21 17.39 4.72	30% 30%	B B	24.65 12.17 3.34	N/A	
28	Non-caustic Aerosol Oven Cleaner, formulated to remove burnt-on grease and other residues commonly occurring in a kitchen. User must comply with all instructions for the safe use of this material.	250	Mr. Muscle	Mr. Muscle pg. 64	6-19oz	1case	DRK 91206	47.68	30%	B	33.38	N/A	8345.00
29	Provide % Active Ingredient: Liquid Kitchen Degreaser Cleaner, 1 gallon; NF Falsov or equal. Product must be formulated to remove grease from kitchen grills and equipment. Degreaser must be approved by USDA for use in food service areas. Must lift and remove built-up grease from floor surface and grouting.	100	Canberra Husky 903 Kitchen Degreaser	Misty pg. 64	4x1gal	1case	AMR R110-4	65.88	30%	B	46.12	N/A	4612.00
30	Liquid Enzyme Drain Opener Liquid Bacteria digester and spotter; must be environmentally acceptable, eliminate odor and form a digesting bio-film on drain lines and traps; must be non-pathogenic.	100	Canaberra Husky BioEnzymatic Drain Opener	13-32oz	Dymon pg. 30	1case	DYM 23332	84.62	30%	B	59.23	N/A	5923.00

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Item #	Description	Est. Qty	Equal To	Brand	Size/Wt	Minimum Order Quantity	Vendor Item Number	List Unit Price	Discount %	Category	Unit Price	Diluted Cost/ ounce	Total														
31	Non-Acid Bowl Cleaner (Spartan NABC or equal); must be safe and effective acid free bathroom cleaner, disinfectant, deodorant, mildew stat, virucide; fungicidal	100	Canberra Baseline Non Acid Bowl Cleaner	Franklin pg. 34		1case	FRK F270012	42.53	30%	B	29.77	n/A	2977.00														
32	General purpose foampad cleaner.		Mr. Clean Magic Erasers	Mr. Clean pg. 66	24/cs	1case	PGC 43516	42.94	30%	B	30.06	N/A	0														
33	Scouring pad, nylon with sponge; kitchen cleaning aid	200	Microtron #74	Premiere pg. 68	20/cs	1case	PAD174	26.67	30%	B	18.67	N/A	3734.00														
34	Kitchen Scouring Pad Nylon 6"x9"	125	Microtron	Premiere pg. 68	20/cs	1case	PAD196	10.96	30%	B	7.67	N/A	958.75														
35	Kitchen Scouring Pad Non-Detergent Stainless Steel; (Disco D104A or equal)	350	Continental	Loren pg. 69	12/cs	1case	PUR756	122.43	30%	B	85.70	N/A	29995.00														
36	Detergent Kitchen Scouring Pad/detergent (Brillo hotel or equal) Must be constructed of durable material and is to be used as an abrasive pad for the removal of difficult soils or grease from metal surfaces or other nonporous surfaces. Pad may be impregnated with detergent or may have other materials included with the pad to meet a special requirement of the purchaser.	500	Brillo Hoel Soap pad	Brillo pg. 69	120pads per cs	1case	PUR W240000	65.16	30%	B	45.61	N/A	22805.00														
37	Chlorinated Scouring Powder (Comet or Equal) Formulated for the fast removal of stain and soils from non-porous surfaces. This product is not intended for use on glassware, fiberglass or plastic materials.	1500	Ajax	Ajax pg. 29	24-21oz	1case	CPC 14278	33.57	30%	B	23.50	n/a	35250.00														
38	Kitchen Grill Block Scraper (DISCO GB-12 or equal)	50	Continental	3M pg. 65	12/case	1case	MCO 15238	48.65	30%	B	34.06	N/a	1703.00														

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Item #	Description	Est. Qty	Equal To	Brand	Size/Wt	Minimum Order Quantity	Vendor Item Number	List Unit Price	Discount %	Category	Unit Price	Diluted Cost/ ounce	Total
39	Toilet Cleaner 9% Hypochloric Acid Must be formulated for the removal of rust and urine stains from toilet bowls. Container shall have a directional spout to aid in the application of the cleaner to the surface of the toilet bowl. Users are to read and comply with all instructions for the safe usage of this product.	250	Canberra Baseline Bowl Cleaner	Misty Pg. 35	12-32oz	1case	AMR R930-12	60.30	30%	B	42.21	N/A	10552.50
40	Toilet Cleaner 20% Hypochloric Acid Must be formulated for the removal of rust and urine stains from toilet bowls. Container shall have a directional spout to aid in the application of the cleaner to the surface of the toilet bowl. Users are to read and comply with all instructions for the safe usage of this product.	125	Winans Super Bowl	Misty Pg. 35	12-32oz	1case	AMR R925-12	42.88	30%	B	30.02	N/A	3752.50
41	Biodegradable Drain Opener Cleaner pre-measured packet. Must be non-toxic, formulated to open clogged sink and toilet drains without harm to the user, plastic pipes, and septic tank systems. 100% biodegradable	50	Cello Fumeless Drain Opener	Misty Pg. 30	12-32oz	1case	AMR R993-12	75.15	30%	B	52.61	N/A	2630.50
42	Drain Opener Caustic Cleaner Must be a finely ground aluminum chip or flake formulation (minimum of 1% NaOH; minimum 96% NA2CO3), designed to open sinks and toilet drains. This product is highly caustic and must be used with caution. User is to read and comply with all instructions for use.	125	Drano Winans Spray N Wipe	DRANO Pg.n/a	6-18oz	1case	DRANO	97.50	50%	C	48.75	N/a	6093.75
43	409 Sprav and Wipe Cleaner (or equal))	125	Fantastic Pg. 25	12-32oz	1case	DRK CB182628	75.42	30%	B	52.79	n/a	6598.75	

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44	Tub and Tile Cleaner, 1 gallon, non-abrasive disinfectant; formulated to remove soap scum and soil from ceramic tile and plastic surfaces without scratching. Non-aerosol formulation is ready to use.	200	Winans Shower Room Cleaner	Lysol pg. 31	4x1gal	1case	REC 94201	86.13	30%	B	60.29	2oz .235	12058.00														
45	Tub and Tile Cleaner Foam Aerosol Spray must be formulated to remove soap scum and soil from ceramic tile and plastic surfaces without scratching.	250	Champion SprayPak Foaming Germicidal	Lysol pg. 19	12-24oz	1case	REC 02775	54.77	30%	B	38.34	n/a	9585.00														
46	Disinfectant Heavy Duty Bathroom Cleaner, Liquid Concentrate. 24 oz. spray can.		Professional Lysol	Lysol pg. 19	12-24oz	1case	REC 02775	54.77	30%	B	38.34	n/a	0														
47	Spray Bottle - 22 ounce transparent bottle intended for the convenient handling and dispensing of various cleaning liquids	125	Tolco	Unisan pg. 70	24/case	1case	UNS24 w/UNS 5810-8	45.12	25%	A	33.84	n/a	4230.00														
48	Spray Bottle - 32 ounce transparent bottle intended for the convenient handling and dispensing of various cleaning liquids	125	Tolco	Unisan pg. 70	24/cs	1case	UNS32 w/UNS 5810-9	48.96	25%	A	36.72	n/a	4590.00														
49	Brass and Chrome Polish; cleaner must be suitable for the cleaning of brss and chrome fixtures and leave the cleaned surface with a high gloss finish.			Brasso pg. 40	8-8oz	1case	REC 76523	36.08	25%	A	27.06	n/a	5412.00														
50	Urinal Blocks with Para - must eliminate odors at their source;	200	Cello Solanne	Fresh pg. 97	3oz	1case	FRS 12-3-CH	116.14	30%	B	81.30	n/a	10162.50														
51	Urinal Blocks, non Para - must eliminate odors at their source;	125	Fresh	Fresh pg. 97	3oz	1box	FRS PP12-2-S	10.48	30%	B	7.34	n/a	912.80														
52	Toilet Bowl Blocks with Para - must eliminate odors at their source	125	Fresh	Krystal pg. 96	4oz	1case	KRY B04	156.08	30%	B	109.26	n/a	13657.50														
53	Toilet Bowl Blocks, non Para - must eliminate odors at their source	125	Fresh	Fresh pg. 97	12/bx	1box	FRS PP12-3-5BBS	16.24	30%	B	11.44	n/a	1430.00														
54	Urinal Screen-Para Urinal screen with cleaner block	100	Krystal/KRY PBS	Fresh pg. 95	12/box	1box	FRS 123USPB	38.28	30%	B	26.80	n/a	2680.00														
55	Urinal Screen (non-parabowl block) Flexible Screen	100	Krystal/FRS 12 SANI	Fresh pg. 95	12/box	1box	FRS 12SANI	34.56	30%	B	24.19	n/a	2469.00														

HOUSE09 Pricing Sheets

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Item #	Description	Est. Qty	Equal To	Brand	Size/Wt	Minimum Order Quantity	Vendor Item Number	List Unit Price	Discount %	Category	Unit Price	Diluted Cost/ ounce	Total
56	Simple Orange Product must be heavy duty, non-butyl, orange citrus degreaser that removes grease, grime, and tough stains; concentrated product; environmentally friendly; biodegradable, non toxic, non flammable, non-corrosive, non-abrasive	125	Simple Orange	Simple Green pg. 27	6x1gal	1case	SMP 13005	113.69	25%	A	85.27	2oz. .222	10658.75
57	Cleaner, liquid spray, eliminates gooev, sticky, gummy, greasy problems, 16 oz spray.		Motsenbocker Goo Gone	pg. 58	6-32oz	1case	MTS 40703	112.82	30%	B	78.97	n/a	0
58	Rinse Free, non ammoniated, emulsifier floor stripper, equal to Cello mop and strip	125	Canberra Baseline	Franklin Superscope III pg. 44	5gal.	1ea	FRK F209025	50.02	25%	A	37.52	2oz/ .146	4690.00
59	Sanitizer, nonporous surfaces, quaternary ammonium compound 10%		Oasis 144 Ammonium Sanitizer										
60	Spic and Span (or equal) Disinfecting all-purpose spray and glass cleaner	125	Spic n Span All purpose Spray & Glass Cleaner	Spic n Span pg. 24	9-32oz	1case	PG 31240	62.43	25%	A	46.82	n/a	5852,50
61	Fire resistant, heavy duty plastic wastebaskets with rolled typ edge. Without cover, will not burn, non-metallic type, UL Clasified Rectangular and round styles. (40 quart)	50	Rubbermaid #2544	pg. 290	each	1each	RCP 2544BET	80.50	25%	A	60.38	n/a	3009.50
62	Refuse container, step-on style, for use in public laboratories,kitchens and hospitals. Conrtainers to have a smooth easy to clean white finish complete with lid on top, controlled by foot pedal. (18 gallon)	50	Rubbermaid #6145	pg. 293	each	1each	RCP 6145WHI	176.30	25%	A	132.23	n/a	6611.50
63	Refuse container, step-on style, for use in public laboratories,kitchens and hospitals. Conrtainers to have a smooth easy to clean white finish complete with lid on top, controlled by foot pedal. (12 gallon)	50	Rubbermaid #6144	pg. 293	each	1each	RCP 6144WHI	154.60	25%	A	115.95	N/A	5797.50

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Item #	Description	Est. Qty	Equal To	Brand	Size/Wt	Minimum Order Quantity	Vendor Item Number	List Unit Price	Discount %	Category	Unit Price	Diluted Cost/ ounce	Total												
64	Wastebasket, flare resistant, heavy duty plastic; rolled top edge, without cover, will not burn, non-metallic type, ul classified. Rectangular and round styles. (28 Quart)	50	Rubbermaid #2543	Rubbermaid pg. 290	28QT	1each	RCP 2543BEI	59.99	25%	A	44.89	n/a	2249.50												
65	Round garbage containers with covers: Heavy Duty, institutional quality, seamless construction. Boil proof and steam cleanable (235 degrees F.)Molded handles; heavy duty bae of container shall accept manufacturer's dolly. (32 gallon)		Rubbermaid 2632/2631	Rubbermaid pg. 282	32gal	each	RCP 2632/2631GRA	69.38	25%	A	52.04	n/a	0												
66	Round Garbage containers with covers; heavy duty; institutional quality; seamless construction. Boil proof and steam cleanable (235 degees F.) Molded handles; heavy duty base of container shall accept manufacturer's dolly.	25	Rubbermaid 2655/2654	Rubbermaid pg. 282	55gal	each	RCP 2655/2654GRA	165.37	25%	A	124.03	n/a	3100.75												
67	Conversion dolly with casters for above	25	Rubbermaid #2640	Rubbermaid pg. 284	each	each	RCP 2640	85.30	25%	A	63.98	n/a	1599.50												
68	Square big wheel container; general refuse container with swing back top. Unit desinged with large wheels for movement of container over curbs and steps.		Rubbermaid #3559	Rubbermaid pg. 283	50gal	each	RCP 9W27 BLU	171.00	25%	A	128.25	n/a	0												
69	Water pails; hot dipped in molten zinc after forming; raised bottom, plain galvanized wire gail, heavy stamp riveted or wing ears. (10 quart)		Rubbermaid 2963	Rubbermaid Impact	10qt	each	IMP 416	26.00	50%	D	13.00	n/a	0												
70	Water Pail; heavy duty plastic with rounded edges and a heavy wire bail. (10 quart)		Rubbermaid #2963	Rubbermaid pg. 197	10qt	each	RCP 2963GRA	13.49	25%	A	10.12	n/a													
71	Water Pail; heavy duty plastic with rounded edges and heavy wire bail. (14 quart)		Rubbermaid #2614	Rubbermaid pg. 197	14qt	each	RCP 2614	20.72	25%	A	15.54	n/a	0												
72	Waste receptacles, self-closing counter balance door closure. Round tp style; durable cnstruction for indoor or outdoor use. Factory mutual approved for fire safety.		Rubbermaid #2614	Rubbermaid pg. 290	15gal	each	RCP 8160-88	205.41	25%	A	154.06	n/a	0												
73	Buffing pad for burnishing with 1500 RPM up 3000 RPM.			preimere pg. 243	20" 5/case	1case	PAD 4020	37.92	30%	B	26.54	n/a	0												

HOUSE09 Pricing Sheets

Vendors should complete all columns.													Note: Items 7, 14, and 16 require additional information be added in the description column.												
Item #	Description	Est. Qty	Equal To	Brand	Size/Wt	Minimum Order Quantity	Vendor Item Number	List Unit Price	Discount %	Category	Unit Price	Diluted Cost/ounce	Total												
Broom-brush specifications																									
74	Brush, floor, fine and medium, 14" synthetic fiber		Marino #BF219SF14	C&S	14"	each	139-14	12.88	50%	C	6.44	n/a	0-												
75	Brush, floor, fine and medium, 18" synthetic fiber		Weiler #77013	Proline pg. 204	18"	each	BRU 20618	13.79	25%	A	10.34	n/a	0												
76	Brush, floor, fine and medium, 24" synthetic fiber		Weiler #77014	Proline pg. 204	24"	each	BRU 20624	15.98	25%	A	11.99	n/a	0												
77	Brush, floor, fine and medium, 30" synthetic fiber		Flatt #70126	C&S	30"	each	139-30	33.38	50%	C	16.69	n/a	0												
78	Brush, floor, fine and medium, 36" synthetic fiber		Marino #BR219SF36	Proline pg. 204	36"	each	BRU 20636	33.08	25%	A	24.81	n/a	0												
79	Handle for fine & medium sweeping: Handle is constructed of close grain species of hardwood with a smooth lacquer finish. Handle length is 0" and has a diameter of 1 1/8". Sturdy tapered cut threaded end with a 3/4" #5 acme thread to fit the fine and medium brushes.		Wieler #75513	Proline pg. 205	60" 1 1/8"	each	BRU 137	6.46	25%	A	4.85	n/a	0												
80	Bi-level rotating joint Scrub Brush for floor with Crimped Polypropylene that rotates 360 degrees with threaded handles.		Rubbermaid		10"	each	RCP 6337BLU	18.25	25%	A	13.69	n/a	0												
Specifications for Medium & Rough Sweeping (without handles)																									
Brush is designed for the sweeping of rough floor surfaces. Block is lacquer finished hardwood, close grain species, two handle holes equal distance from each end at approximately 35 degree angle, tapered with 3/4" #5 acme thread. Bristles material is inserted into 1/4" hole. Bristle trim length shall be specified length + or - 1/4". Polymer solvent resistant synthetic fiber has a diameter of .30" and length of 3 1/4". Bassine fiber shall be stiff high quality fiber and have a length of 4".																									
81	Brush, floor, medium and rough, 14" bassine		Flatt #70200	Proline pg. 204	18"	each	BRU 20118	12.67	25%	A	9.50	n/a	0												
82	Brush, floor, medium and rough, 24" bassine		Flatt #77033	Proline pg. 204	24"	each	BRU 20124	14.81	25%	A	11.11	n/a	0												
Specifications for Rough Sweeping (without handles)																									
Brush is designed for the sweeping of rough floor surfaces. Block is lacquer finished hardwood, close grain species; two handle holes equal distance from each end at approximately 45 degree angle. Minimum dimension of block shall be 1 1/8" thick, 3 1/2" wide x length given for each item. Fiber length shall be +/- 1/4". Copolymer solvent resistant synthetic fiber shall be 5 1/8" in length. African sherbo bassine fiber shall be 6 1/4" in length																									
83	Brush, floor, rough, 16" African Shero		Flatt #70203	Proline	18"	each	BRU	12.83	25%	A	9.62	n/a	0												

HOUSE09 Pricing Sheets

Vendors should complete all columns.													Note: Items 7, 14, and 16 require additional information be added in the description column				
Item #	Description	Est. Qty	Equal To	Brand	Size/Wt	Minimum Order Quantity	Vendor Item Number	List Unit Price	Discount %	Category	Unit Price	Diluted Cost/ ounce	Total				
84	Brush, floor, rough, 16" synthetic fiber		Flatt #70211	Proline	18"	each	BRU7316	17.48	25%	A	13.11	n/a	0				
85	Handle for rough sweeping must be constructed of close grain species of hardwood with a smooth lacquer finish. Handle length is 54" and has a diameter of 1 1/8". Sturdy tapered end to fit the rough sweeping floor brush.		pg. 203	Proline	54"	each	BRU124	4.72	25%	A	3.54	n/a	0				
	Cut end wet mop heads; four-ply, cut end natural yarn; absorbent cotton for general mopping; heavy duty vinyl mesh headbands. Premium standard head		flatt #75519	pg. 205	1 1/8"												
86	16 ounce pg.187		UNS 2316C	Unisan	#16	12/case	UNS2016C	54.36	30%	B	38.05	n/a	0				
87	20 ounce pg. 187		UNS 220C	Unisan	#20	12/case	UNS2020	64.80	30%	B	45.36	n/a	0				
88	24 ounce pg. 187		UNS 224C	Unisan	#24	12/case	UNS2024C	77.40	30%	B	54.18	n/a	0				
	Cut end wet mop heads; four-ply, cut end natural yarn; absorbent rayon heavy duty vinyl mesh headbands. Premium standard head																
89	16 ounce pg. 187		UNS 216R	Unisan	#16	12/case	UNS2016R	72.84	30%	B	50.00	n/a	0				
90	20 ounce pg. 187		UNS 220R	Unisan	#20	12/case	UNS2020R	87.24	30%	B	61.07	n/a	0				
91	24 ounce pg. 187		UNS 224R	Unisan	#24	12/case	UNS2024R	102.00	30%	B	71.40	n/a	0				
92	Super loop head; 5 inch vinyl mesh 12/CS - small pg. 189		UNS	Unisan	small	1case	UNS501WHI	107.52	30%	B	75.26	n/a	0				
93	Super loop head; 5 inch vinyl mesh 12/CS - medium pg. 189			Unisan	medium	1case	UNS502WHI	129.72	30%	B	90.80	n/a	0				
94	Dust mop heads; size 18 X 6 1/2; blue color slot top clip on closer pg. 198	198		Unisan	18" x 6 1/2	1case	UNS1118	171.12	30%	B	119.78	n/a	0				
95	Toilet bowl Mop - made of plastic handles and a non-absorbant acrylic head.		pg. 211	Unisan	each	1 each	UNS160	1.34	30%	B	.94	n/a	0				
96	Looped end mop heads with wide bands at the top. 16oz and 24oz - medium		pg. 189	Unisan	large	1case	UNS503WHI	160.68	30%	B	112.48	n/a	0				
97	Looped end mop heads with wide bands at the top. 16oz and 24oz - large																
98	Wet mop handles fiberglass small and large. Side release gate for fast and easy mop change.		pg. 192	Unisan	60"	each	UNS620	13.58	30%	B	9.51	n/a	0				
99	Dust mop heads; 4-ply cotton blend with looped ends. 24" x 5"		pg. 198	Unisan	5 1/2" x 24"	each	UNS1324	11.62	30%	B	8.13	n/a	0				

HOUSE09 Pricing Sheets

Vendors should complete all columns.													Note: Items 7, 14, and 16 require additional information be added in the description column.			
Item #	Description	Est. Qty	Equal To	Brand	Size/Wt	Minimum Order Quantity	Vendor Item Number	List Unit Price	Discount %	Category	Unit Price	Diluted Cost/ ounce	Total			
100	Dust mop frame and handle swivel and snap. 24" x 5"		pg. 199	Unisan	5x24 60"	1each	JNS1424 JNS1490	20.25	30%	B	14.32	n/a	0			

HOUSE09 Pricing Sheets

Note: Items 7, 14, and 16 require additional information be added in the description column.

[illegible]

CERTIFICATE

HOUSE09

By submitting a signed bid for HOUSE09 (housekeeping materials) – vendor hereby certifies under penalty of fraud that all mandatory specifications contained in the Request for Quotation are met.

Winans Sanitary Supply Co., Inc.

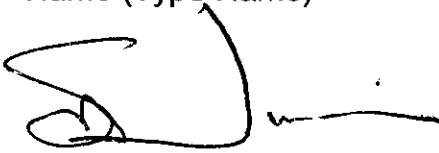
Vendor (Type Name of Company)

P.O. Box E, Parkersburg, WV 26102

Address

S.A. Winans

Name (Type Name)



Signature

Vice President

Title

July 20, 2009

Date

Note: No contract shall be awarded prior to receipt of this certification.

Rev 09/08

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. Application is made for 2.5% resident vendor preference for the reason checked:

☐ Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,

☒ Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,

☐ Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,

2. Application is made for 2.5% resident vendor preference for the reason checked:

☒ Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

3. Application is made for 2.5% resident vendor preference for the reason checked:

☐ Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

4. Application is made for 5% resident vendor preference for the reason checked:

☒ Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,

5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:

☐ Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,

6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:

☐ Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (**West Virginia Code**, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Winans Sanitary Supply Co., Inc. Signed: _____

Date: July 20, 2009 Title: Vice President

*Check any combination of preference consideration(s) indicated above which you are entitled to receive

RFQ No. HOUSE09

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

VENDOR OWING A DEBT TO THE STATE:

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the **West Virginia Code**. The vendor **must** make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the **West Virginia Code** and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the **West Virginia Code** may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.

Under penalty of law for false swearing (**West Virginia Code** §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name: Winans Sanitary Supply Co., Inc.

Authorized Signature: [Signature] Date: July 20, 2009