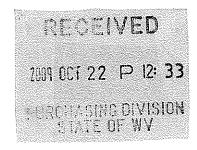


October 21, 2009

Jo Ann Adkins Department of Administration Purchasing Division Building 15 2019 Washington Street, East Charleston, WV 25305-0130



RE: FUELTT11

Dear Ms. Adkins.

Mansfield Oil continues to provide delivery and logistics services to the last mile of the refined petroleum products supply chain as it has for the last 52 years. The company remains based in its home town of origin; Gainesville, Georgia. Located some 40 minutes north of downtown Atlanta, Gainesville provides a small town environment for our employees but gives access to all the metropolitan city of Atlanta has to offer. We have recently expanded and renovated our offices so that we now operate from a 40,000 square foot, state of the art facility designed to optimize our daily activities and promote effective communication. Additionally, we have established regional US offices in Chicago, Detroit and Minneapolis, as well as a West Coast Operations Center located in downtown Denver to better serve our customer base in the Mid Continent and Western markets.

We develop our own information technology systems and utilize third party integration tools to facilitate the unimpeded flow of information between our suppliers, carriers, ourselves and our customers. We own and manage a fleet of 28 transport trucks from our office which gives us valuable insight into the trends and dynamics of our transportation partners. Our volumes have grown by some 10 to 15% annually and we anticipate a run rate of some 2.3 billion gallons for our fiscal year starting November 1st.

Mansfield Oil maintains market strength through optimization of volume, financial strength, and successful relationships with our customers. Mansfield's unique and industry leading electronic interface continues to make our customer's daily operations more manageable and measureable, key components of successful operations. Currently Mansfield Oil is ranked 66th in the Forbes List of Privately Held Companies, rated 5A2 with Dun and Bradstreet indicating significant financial strength and credit worthiness. This same strength is extended for our customer's benefit, ensuring a stable and cost effective program.

Our commercial and government customers include the following:

- Most major package delivery companies
- Governmental entities including:
  - Federal AAFES, NAVY, DEFENSE ENERGY, Etc.
  - State, Local
  - Transit AMTRAK, KCATA, SORTA, DART, Via Metro, LYNX, PRTC
- Aggregates companies
- · National, regional and local truck load and less than truck load carriers
- Multiple City and Regional Transit Companies
- Distribution centers for various retailers and wholesalers

## GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- 4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
- 5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- 6. Payment may only be made after the delivery and acceptance of goods or services.
- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
- 14. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 15. WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT: If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

#### INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division.
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Complete all sections of the quotation form.
- 4. Unit prices shall prevail in case of discrepancy.
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- **6. BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130



Mansfield Oil Company is pleased to offer a bid for your fuel requirements for the stated period. The differentials quoted for will be plus or minus, as indicated, to the Weekly Gross OPIS based on the date of order. Differentials quoted are fixed and remain firm for the duration of the contract.

Normal delivery is within 24 hours from receipt of order. Payment terms are NET 30 days. Federal LUST tax of .001 and oil spill tax of .0019, as well as applicable West Virginia taxes, will be charged as a separate line item and will not be part of the differentials quoted in the bid.

Should you have any questions, please feel free to contact Cherie Dalton 1-800-255-6699, Ext. 2381.

Again, thank you for the invitation to bid. We look forward to hearing from you.

Best Regards

David Zarfoss | \
Director of Pricing



#### **REMITTANCE ADDRESS:**

Mansfield Oil Company of Gainesville, Inc. P.O. Box 934067 Atlanta, GA 31193-4067



**ADOUZ** 

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

# Request for Quotation

FUELTT11

PAGE

ADDRESS CORRESPONDENCE TO ATTENTION OF:

JO ANN ADKINS 304-558-8802

ØI—n ⊢O

ALL STATE AGENCIES
AND POLITICAL SUBDIVISIONS
VARIOUS LOCALES AS INDICATED
BY ORDER

KF L	COPY		
TYPE	NAME/ADDRESS	HERE	

DATE PRIN		essential Eh	IMS OF SAI	Lt	SHIP	VIA	FO.5	FHEIGHISTEHMS
10/08/ BID OPENING DATE:		10/23/	2009			BID	OPENING TIME (	01:30PM
LINE	QUAN	(6) (6) (1) (1) (1) (1) (1) (1)	UOP	CAT. NO	ITEM NU		UNITPRICE	AMOUNT
						3		
	BUYER:				-		FILE 42	
	RFQ. N	0.:		P P P P P P P P P P P P P P P P P P P	**************************************	PONTE IIIAAANA	FUELTT11	
	BID OP	ENING	DATE:			de Anti-He de de Constantino	10/23/2009	
	BID OP	ENING	TIME:				1:30 PM	
	PLEASE	PROVI	DE A	FAX N	UMBER IN	CASE IT	IS NECESSARY	
	TO CON		1		NG YOUR E	:		
			678-4	50 <u>-</u> 22	42		, and the said two ties are are are the said and	
	CONTAC	T PERS	ON (P	LEASE	PRINT CL	EARLY):		
	Dą	vid-Za	rfess					The state of the s
	•							
						TO CONTROLL OF THE CONTROL OF THE CO		TO COLUMN TO THE COLUMN THE COLUMN TO THE CO
	*****	THIS	IS T	HE EN	D OF RFQ	FUELT	T11 ***** TOTAL	- *
							•	
						The Laboratory		
		3222222323	000000000000000000000000000000000000000	SEFRE	VERSE SIDE FOR T	ERMS AND CON	IDITIONS	1
IGNATURE				20 pa (1.2) (1.6)	1 may 1 m 2 m 3 m 3 m 3 m 3 m 3 m 3 m 3 m 3 m 3	TELEPHONE	DATE	<u> </u>
ITLE .		FE	IN			L	ADDRESS CHANGE	ES TO BE NOTED ABOVE

### State of West Virginia

### VENDOR PREFERENCE CERTIFICATE

Certification and application\* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1.	ing the date of this certification; or, Bidder is a partnership, association or corporation r business continuously in West Virginia for four (4) ownership interest of Bidder is held by another indi maintained its headquarters or principal place of preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate	ded continuo esident vend years immeo vidual, partno business co e or subsidiar cipal place of	for the reason checked: nusly in West Virginia for four (4) years immediately preced- or and has maintained its headquarters or principal place of liately preceding the date of this certification; or 80% of the ership, association or corporation resident vendor who has ntinuously in West Virginia for four (4) years immediately y which employs a minimum of one hundred state residents business within West Virginia continuously for the four (4)
2.		ing the life o	for the reason checked:  if the contract, on average at least 75% of the employees who have resided in the state continuously for the two years
3.	affiliate or subsidiary which maintains its headque minimum of one hundred state residents who cert	num of one harters or prinifies that, dui	undred state residents or is a nonresident vendor with an cipal place of business within West Virginia employing a ring the life of the contract, on average at least 75% of the residents of West Virginia who have resided in the state
4.	Application is made for 5% resident vendor pr Bidder meets either the requirement of both subdiv		
5.	Application is made for 3.5% resident vendor Bidder is an individual resident vendor who is a veter	preference ran of the Uni	
	purposes of producing or distributing the commodit	United State ies or comple a average at	s armed forces, the reserves or the National Guard, if, for ting the project which is the subject of the vendor's bid and least seventy-five percent of the vendor's employees are
requiren against	nents for such preference, the Secretary may order	the Director old amount a	er receiving preference has failed to continue to meet the of Purchasing to: (a) reject the bid; or (b) assess a penalty nd that such penalty will be paid to the contracting agency
authorize the requ	es the Department of Revenue to disclose to the Dire	ector of Purch	bly requested information to the Purchasing Division and asing appropriate information verifying that Bidder has paid nain the amounts of taxes paid nor any other information
and acc		ssued to Bi	-3), Bidder hereby certifies that this certificate is true der and if anything contained within this certificate chasing Division in writing immediately.
Bidder:	N/A	Signed:	N/A
Date:	N/A	Title:	N/A

\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

-		~~
۲	1	1

-		K 1	
K	H W	No.	

## STATE OF WEST VIRGINIA Purchasing Division

### **PURCHASING AFFIDAVIT**

#### **VENDOR OWING A DEBT TO THE STATE:**

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

#### PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the **West Virginia Code**. The vendor **must** make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the **West Virginia Code** and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the **West Virginia Code** may take place before their work on the public improvement is begun.

#### ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

#### LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

#### **CONFIDENTIALITY:**

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.

Under penalty of law for false swearing (**West Virginia Code** §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name: MANSFI	gr D/Z	(II)	cq	MPANY	OF	GAINESVILLE, INC.	
Authorized Signature:	120		MA	006	)	Date: <u>10/21/09</u>	
Purchasing Affidavit (Revised 01/01	/09)						

4

#### EXHIBIT 10

REQUISITION NO.: FUELTT11

#### ADDENDUM ACKNOWLEDGEMENT

I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.

#### ADDENDUM NO.'S:

NO. 1 .X....

NO. 2 ......

NO. 3 ......

NO. 4 .....

NO. 5 ......

I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL

REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.

SIGNATURE

MANSFIELD..QIL COMPANY OF GAINESVILLE, INC. COMPANY

10/21/09 DATE

REV. 11/96

PRODUCT SPECIFICATIONS
SPECIFICATIONS FOR FUNGIBLE ULTRA LOW SULFUR DIESEL FUEL
NONROAD, LOCOMOTIVE, & MARINE GRADE - GRADE 66

#### EPA Designation: MVNRLM 15 ppm sulfur NRLM diesel fueL

3.23.1

PRODUCT PROPERTY	ASTM Test Method	Tes <u>Minimum</u>	t Results <u>Maximum</u>		<u>Note</u>
Gravity API	D287, D1298, D4052	30			
Flash Point, °F					
Pensky-Martin	D93	130			
Physical Distillation, °C(°F)	D86				5
50%			Report		
90%		282(540)	338(640)		
End Point			366(690)		_
or Simulated Distillation, °C(°F)	D2887		T)		5
50% recovered 90% recovered		300(572)	Report 356(673)		
End Point		300(372)	421(790)		
Color ASTM	D1500,D6045		2.5		
Color Visual	,	Undyed			
Viscosity, cSt @ 40°C (104°F)	D445		3.4		
Pour Point	D97, D5949,				2
	D5950, D5985				**************************************
Cloud Point	D2500, D5771,				2
	D5772, D5773				
Corrosion, 3 hrs. @ 50°C (122°F)	D130		1		
Total Sulfur, ppmwt	D2622, D5453		10	0.1.1.	2
	D7039, other		10 14	Origin Delivery	3
Cetane Number	D613, D6890	40	1.4	Delivery	4
Aromatics (Volume %)	D1319		31.7	•	•
or Aromatics by Cetane Index	D976	40			
Ash, wt.%	D482		0.01		
Carbon Residue: Ramsbottom					
on 10% Bottom	D524		0.35		
BS&W, vol.%	D2709		~ ^ ^ =		
Thermal stability, 90 minutes	or equivalent		< 0.05		
150°CPad rating,					
DuPont scale			7		
OR			′		
Oxidation stability, mg/100 ml	D2274		2.5		
Haze rating @ 25°C (77°F)	D4176				
	Procedure 2		2		
Nace Corrosion	TM0172-2001	B+ (Origin)			
Electrical	732624				
Conductivity, pS/m @ 21°C(70°F)	D2624		250		
		September 2009			

3.23.2

#### PRODUCT SPECIFICATIONS SPECIFICATIONS FOR FUNGIBLE ULTRA LOW SULFUR DIESEL FUEL NONROAD,LOCOMOTIVE, & MARINE GRADE - GRADE 66

Delivery test results may vary by the smaller of ASTM reproducibility for a given test or any test tolerance as allowed by state or EPA regulations at the point of delivery.

#### NOTES:

1. Additive requirements/restrictions - refer to section 3.2.

2. This schedule denotes the fluidity of the distillate at the time and place of origin.

Pour Point -August 1st through March 14th

Maximum: -18°C (0°F).

Pour Point - March 15th through July 31st

Maximum: -12°C (+10°F)

Cloud Point - August 1st through March 14th

Maximum:  $-9^{\circ}C$  (+15°F)

Cloud Point - March 15th through July 31st

Maximum: -7°C (+20°F)

The referee method will be Pour point D97 and Cloud point D2500

- 3. Origin laboratory certifying sulfur content must qualify the test method used per EPA Performance Based Testing Criteria (see CFR 80.584). The referee test method will be ASTM D5453.
- 4. Where cetane number by test method D613 is not available, test method D4737B can be used as an approximation.
- 5. Either physical or simulated distillation can be used. The referee test method will be ASTM D 86.
- 6. ASTM color measurment before addition of dye



### ULTRA LOW SULFUR NO 2 DIESEL

	<u>Specifi</u>	<u>cations</u>
Gravity, °API (ASTM D 4052, D 287)	30 ı	min.
Color (ASTM D 1500)	2.5 r	nax.1
Haze Rating @ 77°F (ASTM D 4176)	2 n	nax.
Flash, Pensky-Martens, °F (ASTM D 93)	130	min.
Cloud Point, °F (ASTM D 2500)	<u>Midwest</u>	<b>Southeast</b>
Winter (10/1 - 2/28)	+10 typical <sup>2</sup>	+14 max.
Summer (3/1 - 9/30)	+20 max.	+20 max.
Pour Point, °F (ASTM D 97)	<u>Midwest</u>	<b>Southeast</b>
Winter (10/1 - 2/28)		0 max.
Summer (3/1 - 9/30)	+10 max.	+10 max.
Viscosity @ 40°C (104°F) cSt (ASTM D 445)	1.9 min. <sup>4</sup>	/3.4 max.
Sulfur, wt. ppm (ASTM D 5453, D 2622)	1	.5
Copper Strip Corrosion (ASTM D 130)	No. 1	max.
Ash, wt. % (ASTM D 482)	0.01	max.
Cetane Index (ASTM D 4737-B, D 976)	40 t	min. <sup>5</sup>
Distillation, °F (ASTM D 86)		
90% Recovered	540 min.	/640 max.
End Point	690	max.
Lubricity, HFRR @ 60°c, Micron (ASTM D 6079)	520	max.

Note: This product meets ASTM Specifications for D 975 (Diesel Fuel) as stated above.

(1) Tax exempt diesel fuel will be dyed red.

(3)Pour Point is typically 15 degrees lower than the Cloud Point.

<sup>(2)</sup> Actual Cloud Point is posted at MPC terminals.

<sup>&</sup>lt;sup>(4)</sup>During the winter period of October through February, the following waiver applies to the cloud point of less than +10°F: the minimum viscosity of the fuel can be 1.7 cSt and the 90% distillation point will be waived.

<sup>(5)</sup> Cetane Index will be determined by ASTM D 4737 where required.

### LOW SULFUR NO 1 DIESEL

	Specifications
Gravity, °API (ASTM D 4052, D 287)	37 min.
Color (ASTM D 156)	16 min. <sup>1</sup>
Colonial Haze Rating @ 77°F (ASTM D 4176)	2 max.
Flash, Pensky-Martens, °F (ASTM D 93)	120 min.
Pour Point, °F (ASTM D 97)	0 max.
Viscosity @ 40°C (104°F) cSt (ASTM D 445)	1.3 min./1.9 max.
Sulfur, wt. ppm (ASTM D 2622, D 4294)	500 max.
Corrosion (ASTM D 130)	No. 1 max.
Ash, % (ASTM D 482)	0:01 max.
Cetane Index (ASTM D 976, D 4737-A)	40 min.
Distillation, °F (ASTM D 86) 10% Recovered 90% Recovered End Point	420 max. 550 max. 572 max.
Lubricity, HFRR @ 60°c, Micron (ASTM D 6079)	520 max.

This product meets ASTM Specifications for D-975 (Diesel Fuel) as stated above.

<sup>&</sup>lt;sup>1</sup> Tax exempt diesel fuel will be dyed red.



### HIGH SULFUR NO 2 DIESEL

	Specifications
Gravity, °API (ASTM D 287)	30 min.
Colonial Haze Rating, @ 77°F (ASTM D 4176)	2 max.
Flash, Pensky-Martens, °F (ASTM D 93)	125 min.
Cloud Point, °F (ASTM D 2500)	
Winter (10/1 - 2/28)	+10 typical <sup>(1)</sup>
Summer (3/1 - 9/30)	+20 max.
Pour Point, °F (ASTM D 97)	
Winter (10/1 • 2/28)	( <sup>2</sup> )
Summer (3/1 - 9/30)	+10 max.
Viscosity @ 40°C (104°F) cSt (ASTM D 445)	1.9 min./3.4 max.
Sulfur, wt. ppm (ASTM D 2622, D 4294)	5000 max.
Corrosion (ASTM D 130)	No. 3 max.
Ash, % (ASTM D 482)	0.02 max.
Cetane Index (ASTM D 976, D 4737-A)	40 min.
Distillation, °F (ASTM D 86)	
90% Recovered	540 min./640 max.
End Point	690 max.
Lubricity, HFRR @ 60°c, Micron (ASTM D 6079)	520 max.

**Note:** This product meets ASTM Specifications for D 975 (Diesel Fuel) as stated above. (1) Actual Cloud Point is posted at MPC terminals. (2) Pour Point is typically 15 degrees lower than the Cloud Point.

PRODUCT SPECIFICATIONS

3.12.1

#### SPECIFICATIONS FOR FUNGIBLE ULTRA LOW SULFUR KEROSENE GRADE 51

#### EPA Designation: MVNRLM, Motor vehicle diesel fuel, #1D, 15 ppm sulfur motor vehicle diesel fuel

Cancels Previous Issues of Grade 51

Product Property	ASTM Test Method	Tes <u>Minimum</u>	t Results <u>Maximum</u>	<u>Note</u>
General Properties				
Gravity	D287, D1298, D4052	37	51	
Net Heat of combustion	D3338, D4529,			
BTU/Pound	D4809	18,400		
Corrosion 2 hrs. @ 212°F (100°C)	D130		1	
Cetane Number	D613, D6890	40		6
MSEP: Origin	D3948	85		
MSEP: Delivery Electrical	D3948	75		
Conductivity, pS/m @ 21°C(70°F)	D2624		Report	
Ash, wt.%	D482		0.01	
Determination of	MIL-T-5624P,			
	D5452			
Filtration Time or Volum			Report	3
Low Temperature Properties			Report	
Freezing Point, °C	D2386, D5972, D7153,	D7154	-40	7
Viscosity, cSt @ 104°F (40°C)	D445	1.3	1.9	,
Viscosity, cSt @ -4°F (-20°C)	D445	1.5	8.0	
Volatility	D440		0.0	
Flash Point, °F	D56, D3828	123		
Distillation, °C(°F)	D86			8
10% recovered			205(400)	
50% recovered		Report		
90% recovered			288(550)	
End Point			300(572)	
Residue, %			1.5	
Loss, %			1.5	
or Simulated Distillation, °C(°F)	D2887			8
10% recovered			185(365)	
50% recovered 90% recovered		Report	204/670\	
End Point			304(579)	
Stability			340(644)	
Existent Gum, mg/100 ml	D381,IP540		7.0	
Thermal Stability @ 275°C	D3241		Origin	
Pres. drop in mm/Hg			25	
Tube deposit less than c	ode		Code 3	
	No Peacock	or Abnorma	al Color Deposits	

September 2009

#### PRODUCT SPECIFICATIONS

#### 3.12.2

#### SPECIFICATIONS FOR FUNGIBLE ULTRA LOW SULFUR KEROSENE GRADE 51

#### Cancels Previous Issues of Grade 51

	ASTM Test	Tes	t Results		
Product Property	<u>Method</u>	Minimum	Maximum		Note
Stability (continued)					
Thermal Stability @ 260°C	D3241			Delivery	
Pres. drop in mm/Hg			25		
Tube deposit less than of	ode		Code 3		
	No Peacocl	k or Abnorm	al Color Dep	osits	
Carbon Residue: Ramsbottom	D524				
on 10% bottom			0.15		
Composition Properties					
Total Sulfur, ppmwt	D2622, D5453				4
	D7039, other		10	Origin	
			14	Delivery	
Aromatics, vol.%	D1319		25	·	
Mercaptan Sulfur, wt.%	D3227		0.003		5
OR					
Doctor test	D4952		Negative (s	sweet)	
*Acidity total max, mg KOH/g	D3242		0.1	,	
			Andalaman kata ki da ka		Alaskini sasakila
Combustion Properties					
Smoke point, mm	D1322	25			
OR					
Smoke point, mm and	D1322	18			
Naphthalenes, vol.%	D1840		3.0		

#### NOTES:

- 1. Product shall be clear and bright and free of suspended matter.
- 2. Additive requirements/restrictions refer to section 3.2.
- 3. At this time, the test limits described in MIL-T-5624P, Appendix A, parts 70.a(1) and 70.b will not be imposed.
- 4. Origin laboratory certifying sulfur content can qualify the test method used per EPA Performance Based Testing Criteria (see CFR 80.584). The referee test method will be ASTM D5453.
- 5. Mercaptan Sulfur waived if fuel is negative by Doctor test.
- 6. Where cetane number by test method D613 is not available, test method D4737A can be used as an approximation.
- 7. The referee method will be D2386
- 8. Either physical or simulated distillation can be used. The referee test method will be ASTM D 86.

#### 3.31.1

#### PRODUCT SPECIFICATIONS SPECIFICATIONS FOR FUNGIBLE HIGH SULFUR LOW DYED HEATING OIL GRADE 77

#### EPA Designation: Heating Oil

Cancels Previous Issues of Grade 77

PRODUCT PROPERTY	ASTM Test Method	Test <u>Minimum</u>	t Results <u>Maximum</u>	Note
Gravity API	D287, D1298, D4052	30		
Flash Point, °F				
Pensky-Martin	D93	130		
Physical Distillation, °C(°F) 50% 90% End Point	D86	282(540)	Report 338(640) 366(690)	6
or Simulated Distillation, °C(°F) 50% recovered 90% recovered End Point	D2887	300(572)	Report 356(673) 421(790)	6
Color ASTM Color Visual	D1500,D6045		2.5	4
Viscosity, cSt @ 40°C (104°F)	D445	1.9	3.4	
Pour Point	D97, D5949,			-2
Cloud Point	D5950, D5985 D2500, D5771, D5772, D5773			2
Corrosion, 3 hrs. @ 50°C (122°F) Total Sulfur, ppmwt	D130 D2622, D5453 D7039, D4294		2000	5
Ash, wt.%	D482		0.01	
Carbon Residue: Ramsbottom on 10% Bottom BS&W, vol.%	D524 D2709		0.35	
Thermal stability, 90 minutes	or equivalent		< 0.05	
150°C Pad rating, DuPont scale OR			7	
Oxidation stability, mg/100 ml	D2274		2,5	
Haze rating @ 25°C (77°F)	D4176 Procedure 2			
Nace Corrosion Electrical	TM0172-2001	B+ (Origin)	2	
Conductivity, pS/m @ 21°C(70°F)	D2624		250	

Delivery test results may vary by the smaller of ASTM reproducibility for a given test or any test tolerance as allowed by state or EPA regulations at the point of delivery.

September 2009

3.31.2

#### PRODUCT SPECIFICATIONS SPECIFICATIONS FOR FUNGIBLE HIGH SULFUR LOW DYED HEATING OIL GRADE 77

Cancels Previous Issues of Grade 77

#### NOTES:

- 1. Additive requirements/restrictions refer to section 3.2.
- 2. This schedule denotes the fluidity of the distillate at the time and place of origin.

Pour Point -August 1st through March 14th

Maximum: -18°C (0°F).

Pour Point - March 15th through July 31st

Maximum: -12°C (+10°F)

Cloud Point - August 1st through March 14th

Maximum: -9°C (+15°F)

Cloud Point - March 15th through July 31st

Maximum: -7°C (+20°F)

The referee method will be Pour point D97 and Cloud point D2500

3. Dye Requirement:

This product must exhibit visual evidence that red dye is present. The maximum allowable concentration, or spectral equivalence, is 0.75 pounds of Solid Red #26 per 1,000 barrels. This product does not meet IRS excise tax requirements for dye.

- 4. ASTM color measurement before addition of dye
- 5. Origin laboratory certifying sulfur content can qualify the test method used per EPA Performance Based Testing Criteria (see CFR 80.584). The referee test method will be ASTM D5453.
- 6. Either physical or simulated distillation can be used. The referee test method will be ASTM D 86.



### K-1 KEROSENE

Marathon Petroleum Company LLC K-1 Kerosene is a clear, water-white, clean-burning fuel required for use in **un-vented heaters** where the fumes of combustion enter the air space being heated.

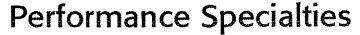
	<b>Specifications</b>
Gravity, °API (ASTM D 4052, D 287)	37 min.
Saybolt Color (ASTM D 6045)	16 min.
Tag Flash Point °F (ASTM D 56, D 3828)	120 min.
Mercaptan Sulfur, wt. ppm (ASTM D 3227)	30 max.
or Doctor Test (ASTM D 4952)	Negative
Sulfur, wt. ppm (ASTM D 2622, D 4294, D 1266, D 5453)	400 max.
Distillation, °F (ASTM D 86)	
10% Recovered	401 max.
90% Recovered	550 max.
End Point	572 max.
Pour Point, °F (ASTM D 97, D 5950)	0 max.
Freeze Point °F (ASTM D 2386, D 5901)	-22 max.
Viscosity @ 104°F (40 °C), cSt (ASTM D 445)	1 min./1.9 max.
Haze Rating (ASTM D 4176)	2 max.
Carbon Residue, % (ASTM D 524)	0.15 max.
Copper Strip Corrosion (ASTM D 130)	1 max.
Ash, wt. % (ASTM D 482)	0.01 max.











### Legal Diesel™ Fuel Additive 1400 LFH

1400 LFH is a multifunctional middle distillate fuel additive. It functions as a wax modifier to improve low temperature operability of diesel fuel.

Innospec Fuel Specialties is the only manufacturing company solely focused on fuel and fuel additive technology.

**1400 LFH** provides the following performance benefits:

- Lowers Cold Filter Plugging Point
- Lowers Pour Point
- Prevents fuel gelling in low temperatures
- Disperses wax during extended engine shutdowns in cold climates
- · Aids against fuel filter icing
- Typical cetane boost from 1 to 3 numbers
- Diesel Detergent
- Water dispersant to help safely remove water on a gradual basis
- Fully synthetic non-acid, ester lubricity improver
- Caustic resistant corrosion inhibitor
- Contains antioxidants to protect thermal and oxidative stability

#### Addition

1400 LFH may be continuously or batch blended into diesel fuel as a concentrate or as a stock solution. Proper blending and handling procedures must be followed due to the nature of all low temperature operability additives. Blend the additive with the fuel at temperatures at least 10°C above the cloud point of the fuel. Ensure the additive is at or above minimum handling temperatures to avoid potential performance issues. Verify that the additive is completely dissolved into the fuel

#### **Material Compatibility**

1400 LFH is compatible with the following materials of construction: mild steel, 304 stainless steel, 316 stainless steel, Teflon, and Viton. Do not use with Hypalon, ethylene, propylene, neoprene, Buna-N, or natural rubber. Copper, brass, or bronze (yellow metals) should not be used with neat additive.

### Personal Safety, First Aid and Storage and Handling

See the Material Safety Data Sheet for product specific information. DO NOT HEAT. Thermally decomposes above 248° F (120°C). Risk of explosion if heated under confinement. Please refer to the CEFIC Best Practice Guidelines offered by Innospec in PLMR 2007-05 for product safety and handling information.



#### 40CFR80.591 Compliance Statement:

The sulful content of this diesel fuel additive does not exceed 15 ppm. This is a LEGAL DIESEL \*\* Fuel Additive Product.

Technical Support: (302) 454-8100

Customer Service

Resource Center: (800) 441-9547



# FUELTT11 Pricing Page

		MANSFIELD	) (	IL COMPANY OF	CATATRA		
	DISTRICT		ļ:	Six Month's ESTIMATED	GAINESV T/T Marku		
•	DISTRICT		<u> </u>	NEEDS (gals.)	per Gallo		nal Locations fue
	ONE	Unleaded Gasoline/E 10	) [	201.00		**** DE P	ulled from
		No. 2 Diesel		201,00		+	
		No. 2-Diesel w/ Winter add.	÷	170,00		<u>+</u>	
	ļ	No. 1 Heating/Kerosene No. 2 Heating			-420/	<del></del>	
		1		<u>-</u>	· · · · · · · · · · · · · · · · · · ·	CMA	•
	TWO	Unleaded Gasoline/E 10 No. 2 Diesel		220,00	0821		•
		No. 2 Diesel w/ Winter add.	And the second s	33,00	0.1129	+	2007
		No. 1 Heating/Kerosene		120,000		AKY	
		No. 2 Heating	I I	*			
	THREE	Unleaded Gasoline/E 10	I I				
		No. 2 Diesel	- 1	170,000			A STATE OF STREET
į		No. 2 Diesel w/ Winter add.		63,000	$\frac{1358}{1}$	<u>.                                    </u>	
		No. 1 Heating/Kerosene	Ě	181,000	1558	MOH/ CWV	
l		No. 2 Heating	8				
	. FOUR	Unleaded Gasoline/E 10					**************************************
		No. 2 Diesel		243,000 87,000			
		No. 2 Diesel w/ Winter add.	. 8	245,000			
ĺ		No. 1 Heating/Kerosene No. 2 Heating	8	-	14/8 +	P.PA	
-	En re	1				<del></del>	
ļ	. FIVE	Unleaded Gasoline/E 10		167,000	0065		
		No. 2 Diesel No. 2 Diesel w/ Winter add.	8	55,000	1000		A SOUND TO SERVICE OF THE SERVICE OF
		No. 1 Heating/Kerosene**	of the second	143,000	1451		
		No. 2 Heating**	200	45.55.4		+ FVA	
	SIX	Unleaded Gasoline/E 10	1	13,000	.1571+	SECON COMMONWALL	
		No. 2 Diesel		127,000 52,000	.0832 +	<del></del>	Section Section 1
		No. 2 Diesel w/ Winter add. No. 1 Heating/Kerosene		110,000	3 3 6 6	+	
		No. 2 Heating		-	-1-200	± PPA	
Ì	SEVEN	Unleaded Gasoline/E 10					
		No. 2 Diesei		207,000		+	
ı		No. 2 Diesel w/ Winter add, No. 1 Heating/Kerosene		98,000 184,000	<u>.1569 +</u>		
		No. 2 Heating	200	454,000	-1/69	±	
Ì	EIGHT	Inleaded Court		-		MOH/CMA	
}		Unleaded Gasoline/E 10 No. 2 Diesel		126,000	1377		
		No. 2 Diesel w/ Winter add	- 1	58,000	• 1347 + • 1742 +		
		No. 1 Heating/Kerosene No. 2 Heating		170,000 - 7,000 •	1942 +		-
	NINE	1	46	7,000	w7735 +	CWV/RVA	
		Unleaded Gasoline/E 10 No. 2 Diesel	No.	176,000	1057		5509999392929
		No. 2 Diesel w/ Winter add		75,000	·1385 ±	I	
	1	No. 1 Heating/Kernsene		210,000	.1585 +	RVA/CWV	. [
		No. 2 Heating		*			• ]
	ł	Unleaded Gasoline/E 10 No. 2 Diesel	1830	214.000			
1	1	No. 2 Diesel w/ Winter add		214,000	1099 7 1393 .		
ł	1		115	145,000	<u>-1502 +</u>	<u> </u>	Ì
	į.	No. 1 Heating/Kerosene	11				1
	į.	No. 1 Heating/Kerosene No. 2 Heating			- 1000	RVA/CWV	
		No. 1 Heating/Kerosene No. 2 Heating				RVA/CWV	
Min		No. 1 Heating/Kerosene No. 2 Heating	. 5			RVA/CWV	
	nimum gallonag	No. 1 Heating/Kerosene No. 2 Heating e for T/T delivery:	- 15 - 15 - 15 - 15 - 15 - 15 - 15 - 15	00 diesel./8.5	00 gas	RVA/CWV	
Able	nimum gallonag e to split deliver	No. 1 Heating/Kerosene No. 2 Heating  e for T/T delivery:  ries between multiple location	ns? \	00 diesel,/8,5	-		
Able	nimum gallonag e to split deliver	No. 1 Heating/Kerosene No. 2 Heating  e for T/T delivery:  ries between multiple location	ns? \	00 diesel,/8,5	-		
Able Min	nimum gallonag e to split deliver imum Qty: T/T	No. 1 Heating/Kerosene No. 2 Heating  e for T/T delivery:  ries between multiple location  delivery for 2 location	ns? \	00 diesel,/8,5	·		
Able Min	nimum gallonag e to split deliver imum Qty: T/T	No. 1 Heating/Kerosene No. 2 Heating  e for T/T delivery:  ries between multiple location  delivery for 2 location	ns? \	00 diesel,/8,5	·		
Able Min Mini	nimum gallonag e to split deliver imum Qty: T/T imum Qty: T/T o	e for T/T delivery:  e for tyleating  ries between multiple locations with  split fee \$55	ons? \in 20	OO diesel,/8,5	·		
Able Min Mini	nimum gallonag e to split deliver imum Qty: T/T imum Qty: T/T o	e for T/T delivery:  e for tyleating  ries between multiple locations with  split fee \$55	ons? \in 20	OO diesel,/8,5	·		
Able Min Mini	nimum gallonag e to split deliver imum Qty: T/T imum Qty: T/T o	No. 1 Heating/Kerosene No. 2 Heating  e for T/T delivery:  ries between multiple location  delivery for 2 location	ons? \in 20	OO diesel,/8,5	·		
Able Min Mini	nimum gallonag e to split deliver imum Qty: T/T imum Qty: T/T o	e for T/T delivery:  ries between multiple location delivery for 2 locations with the location with the locations with the loca	ons? \ in 20 in 0 30 n 5 0	OO diesel,/8,5  /ES_XNO mile proximity:see_abor nile proximity (upcharge):se	·		
Able Min Mini	nimum gallonag e to split deliver imum Qty: T/T imum Qty: T/T o	No. 1 Heating/Kerosene No. 2 Heating  e for T/T delivery:  ries between multiple locations with  solitory for 2 locations with  solitory for 4 locations with  Solitory for 4 locations with  Solitory for 4 locations with  Altoona,	0 0 0 30 n 5 0 • 0 0	OO diesel, /8,5  (ES_XNO	e above		
Able Min Mini	nimum gallonag e to split deliver imum Qty: T/T imum Qty: T/T o	No. 1 Heating/Kerosene No. 2 Heating  e for T/T delivery:  ries between multiple locations with  delivery for 2 locations with  split fee \$5  ree (upcharge):  Altoona,  Ashland,	ons? \ in 20   n 30 n 5 0 0   PA - A	OO diesel, /8,5  (ES_XNO	ve quæatsi se above		
Able Min Mini	nimum gallonag e to split deliver imum Qty: T/T imum Qty: T/T o	No. 1 Heating/Kerosene No. 2 Heating  e for T/T delivery:  ries between multiple locations with  solitory for 2 locations with  solitory for 4 locations with  Solitory for 4 locations with  Solitory for 4 locations with  Altoona,	ons? \ in 20   n 30 n 5 0 0   PA - A	OO diesel, /8,5  (ES X NO mile proximity: see aborable proximity (upcharge): see  Terminal Abbreviations: APA Fairfax, VA - FV (Y Marietta, OH - I - CWV Pittsburgh PA - I - C	ve quæatsi se above va Mon		
Able Min Mini	nimum gallonag e to split deliver imum Qty: T/T imum Qty: T/T o	No. 1 Heating/Kerosene No. 2 Heating  e for T/T delivery:  ries between multiple locations with  delivery for 2 locations with  split fee \$5  ree (upcharge):  Altoona,  Ashland,	ons? \ in 20   n 30 n 5 0 0   PA - A	OO diesel, /8,5  (ES_XNO	ve quæatsi se above va Mon		
Able Min Mini	nimum gallonag e to split deliver imum Qty: T/T o imum Qty: T/T o rgency Delivery	e for T/T delivery:  ries between multiple location delivery for 2 locations with the location of the location	0 0 0 5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Terminal Abbreviations:  APA Fairfax, VA - FV Marietta, OH - I CWV Pittsburgh, PA Roanoke, VA - RVA	ve quæatsi se above va Mon		
Able Min Mini	nimum gallonag e to split deliver imum Qty: T/T o imum Qty: T/T o rgency Delivery	e for T/T delivery:  ries between multiple location delivery for 2 locations with the location of the location	0 0 0 5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Terminal Abbreviations:  APA Fairfax, VA - FV Marietta, OH - I CWV Pittsburgh, PA Roanoke, VA - RVA	ve quæatsi se above va Mon		
Able Min Mini Eme	nimum gallonag e to split deliver imum Qty: T/T of imum Qty: T/T of rgency Delivery	No. 1 Heating/Kerosene No. 2 Heating  e for T/T delivery:  ries between multiple locations with  delivery for 2 locations with  split fee \$5  ree (upcharge):  Altoona,  Ashland,	0 0 0 5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Terminal Abbreviations:  APA Fairfax, VA - FV Marietta, OH - I CWV Pittsburgh, PA Roanoke, VA - RVA	ve quæatsi se above va Mon		
Able Min Mini Eme	nimum gallonag e to split deliver imum Qty: T/T o imum Qty: T/T o rgency Delivery	No. 1 Heating/Kerosene No. 2 Heating  e for T/T delivery:  ries between multiple location delivery for 2 locations with Split fee \$5 Fee (upcharge): S100  Altoona Ashland, Charleston  rdinator: Diane Bi	in 20 in 20 in 20 in 30 in 50 occurred to 10 occurr	Terminal Abbreviations:  APA Fairfax, VA - FV Marietta, OH - I CWV Pittsburgh, PA Roanoke, VA - RVA	ve quæatsi se above va Mon		
Able Min Mini Eme	nimum gallonag e to split deliver imum Qty: T/T o imum Qty: T/T o rgency Delivery or Contact/Coo shone Number:	No. 1 Heating/Kerosene No. 2 Heating  e for T/T delivery:  ries between multiple location with the service of t	ons? 0 0 130 n 5 0 0 PA - 4 YY - Ak 11 x 12 x	Terminal Abbreviations:  APA Fairfax, VA - FV Marietta, OH - I CWV Pittsburgh, PA Roanoke, VA - RVA	ve quæatsi se above va Mon		
Able Min Mini Eme	nimum gallonag e to split deliver imum Qty: T/T of imum Qty: T/T of rgency Delivery	No. 1 Heating/Kerosene No. 2 Heating  e for T/T delivery:  ries between multiple location with the service of t	ons? 0 0 130 n 5 0 0 PA - 4 YY - Ak 11 x 12 x	Terminal Abbreviations:  APA Fairfax, VA - FV Marietta, OH - I CWV Pittsburgh, PA Roanoke, VA - RVA	ve quæatsi se above va Mon		
Able Min Mini Eme	nimum gallonag e to split deliver imum Qty: T/T o imum Qty: T/T o rgency Delivery or Contact/Coo shone Number:	No. 1 Heating/Kerosene No. 2 Heating  e for T/T delivery:  ries between multiple location delivery for 2 locations with SDI it fee \$5  Telivery for 4 locations with SDI it fee \$1  STOO  Altoona Ashland, Charlesto	ons? 0 0 130 n 5 0 0 PA - 4 YY - Ak 11 x 12 x	Terminal Abbreviations:  APA Fairfax, VA - FV Marietta, OH - I CWV Pittsburgh, PA Roanoke, VA - RVA	ve quæatsi se above va Mon		
Able Min Mini Eme	nimum gallonag e to split deliver imum Qty: T/T o imum Qty: T/T o rgency Delivery or Contact/Coo shone Number:	No. 1 Heating/Kerosene No. 2 Heating  e for T/T delivery:  ries between multiple location with the service of t	ons? 0 0 130 n 5 0 0 PA - 4 YY - Ak 11 x 12 x	Terminal Abbreviations:  APA Fairfax, VA - FV Marietta, OH - I CWV Pittsburgh, PA Roanoke, VA - RVA	ve quæatsi se above va Mon		
Able Min Mini Eme	nimum gallonag e to split deliver imum Qty: T/T o imum Qty: T/T o rgency Delivery or Contact/Coo shone Number:	No. 1 Heating/Kerosene No. 2 Heating  e for T/T delivery:  ries between multiple location with the service of t	ons? 0 0 130 n 5 0 0 PA - 4 YY - Ak 11 x 12 x	Terminal Abbreviations:  APA Fairfax, VA - FV Marietta, OH - I CWV Pittsburgh, PA Roanoke, VA - RVA	ve quæatsi se above va Mon		