



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
DPS1003

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
JOHN ABBOTT 304-558-2544

RFQ COPY
TYPE NAME/ADDRESS HERE

Staley Communication, Inc.
2 22nd Street
Wheeling, WV 26003

WEST VIRGINIA STATE POLICE

4124 KANAWHA TURNPIKE
SOUTH CHARLESTON, WV
25309 304-746-2141

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS		
08/05/2009						
BID OPENING DATE: 08/19/2009		BID OPENING TIME 01:30PM				
LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		205-49	\$ 679.00	
COMPUTER PRINTERS						
OPEN-END CONTRACT TO PROVIDE MOBILE THERMAL PRINTERS AND ACCESSORIES FOR THE WEST VIRGINIA STATE POLICE, PER THE SPECIFICATIONS.						
EXHIBIT 3						
LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.						
UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.						
RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.						
SEE REVERSE SIDE FOR TERMS AND CONDITIONS						
SIGNATURE <i>Chp...</i>		TELEPHONE 800-999-3723		DATE 8/12/09		
TITLE Sales		FEIN 340905433		ADDRESS CHANGES TO BE NOTED ABOVE		

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

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2009 AUG 19 A 10:48

PURCHASING DIVISION
STATE OF WV

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
14. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
15. **WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT:** If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in case of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130



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WEST VIRGINIA STATE POLICE

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08/05/2009						
BID OPENING DATE: 08/19/2009		BID OPENING TIME 01:30PM				
LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p>						
SEE REVERSE SIDE FOR TERMS AND CONDITIONS						
SIGNATURE <i>Chip Allen</i>		TELEPHONE 800-999-3723		DATE 8/12/09		
TITLE Sales		FEIN 340905433		ADDRESS CHANGES TO BE NOTED ABOVE		

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LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 05/26/2009</p> <p>EXHIBIT 4</p> <p>LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST VIRGINIA. IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSAL SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY MANNER.</p> <p>REV. 3/88</p> <p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p>NOTICE</p>						
SEE REVERSE SIDE FOR TERMS AND CONDITIONS						
SIGNATURE <i>Chip Alspaugh</i>		TELEPHONE 800-999-3723		DATE 8/12/09		
TITLE Sales		FEIN 340905433		ADDRESS CHANGES TO BE NOTED ABOVE		

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BID OPENING DATE: 08/19/2009		BID OPENING TIME 01:30PM				
LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
A SIGNED BID MUST BE SUBMITTED TO: DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130 THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED: SEALED BID BUYER: JOHN ABBOTT----- RFQ. NO.: DPS1003----- BID OPENING DATE: 8/20/2009----- BID OPENING TIME: 1:30 PM----- PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: 304-232-5698 ----- CONTACT PERSON (PLEASE PRINT CLEARLY): Chip Calissie -----						
SEE REVERSE SIDE FOR TERMS AND CONDITIONS						
SIGNATURE <i>Chip Calissie</i>			TELEPHONE 800-999-3723		DATE 8/12/09	
TITLE Sales		FEIN 340905433		ADDRESS CHANGES TO BE NOTED ABOVE		

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5

ADDRESS CORRESPONDENCE TO ATTENTION OF:

JOHN ABBOTT

304-558-2544

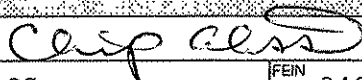
RFQ COPY

TYPE NAME/ADDRESS HERE

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2 22nd Street
Wheeling, WV 26003

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LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
***** THIS IS THE END OF RFQ DPS1003 ***** TOTAL:						
SEE REVERSE SIDE FOR TERMS AND CONDITIONS						
SIGNATURE 				TELEPHONE 800-999-3723		DATE 8/12/09
TITLE Sales		FEIN 340905433		ADDRESS CHANGES TO BE NOTED ABOVE		

SPECIFICATIONS FOR MOBILE THERMAL PRINTERS

6

The West Virginia State Police desires to establish an open end contract for the purchase of Mobile Thermal Printers and related accessories. This contract shall be available for use by the West Virginia State Police, Agencies of the State of West Virginia and all County Agencies and Municipalities.

The purpose of these specifications is to establish minimum requirements for mobile thermal printers used in the electronic citation system. The Bids must meet or Exceed specifications for a Printek FieldPro or equivalent. Any exceptions must be explained fully and vendors must complete the Bid Quotation form provided with this RFQ.

The individual Units will come complete with all Manuals, Software, Lithium Ion Batteries, DC Power and Connectivity cables when purchased. The buying agency will specify the Unit and means of connectivity at time order is placed so proper cables may be provided.

The vendor shall list all individual parts as outlined and provide replacement pricing.

		COMPLY?	
		Yes	No
1	<u>PRINTER SPECIFICATIONS</u>		
1.1	The mobile thermal printer shall be a single unit with direct thermal print methodology.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
1.2	The mobile printer shall have a minimum print resolution of 200 dpi. (203 dpi)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
1.3	The mobile printer shall print textual data at a minimum speed of 2.8 ips (inches per second). (up to 3 ips)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
1.4	The mobile printer shall print barcodes in PDF-417 format.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
1.5	The mobile printer shall have a minimum of 2MB of flash memory. (8 MB flash memory)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
1.6	The mobile printer shall have a minimum of 1MB of SRAM memory.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
1.7	The mobile printer shall be capable of supporting at a minimum large graphics and intensive print jobs. (Mobile printer meets or exceeds industry standards for printing requirements)	<input type="checkbox"/>	<input checked="" type="checkbox"/>
2	<u>COMMUNICATION CONNECTIVITY</u>		
2.1	The Mobile thermal printer shall be able to communicate in the following ways.		
2.1.1	The mobile thermal printer shall be able to communicate utilizing a USB connection.	<input checked="" type="checkbox"/>	<input type="checkbox"/>

- | | | | |
|-------|--|----------|---------------|
| 2.1.2 | The mobile thermal printer shall be able to communicate utilizing RS-232. | <u>✓</u> | <u>7</u> |
| 2.1.3 | The mobile thermal printer shall be able to communicate utilizing Bluetooth technology. | <u>✓</u> | <u> </u> |
| 2.1.4 | The mobile thermal printer shall be able to communicate utilizing Wi-Fi technology. | <u>✓</u> | <u> </u> |
| 2.2 | The (USB/RS-232) communications cable shall connect in such a way as to allow user access. | <u>✓</u> | <u> </u> |
| 2.3 | The (USB/RS-232) communications cable shall be housed under a removable panel to prevent cable damage and prevent inadvertent disconnection from the device. | <u>✓</u> | <u> </u> |

3 SOFTWARE / EMULATION

- | | | | |
|---|--|---------------|---------------|
| 3.1 | The mobile thermal printer shall be capable of the following emulations: | | |
| 3.1.1 | O'neil | <u>✓</u> | <u> </u> |
| 3.1.2 | Zebra CPL and ZPL | <u>✓</u> | <u> </u> |
| 3.1.3 | Extech | <u> </u> | <u>X</u> |
| <small>(Zebra may be able to emulate required commands if requested to their Custom Applications Group)</small> | | | |
| 3.1.4 | Printek MT3 | <u> </u> | <u>X</u> |
| 3.2 | Capable of being upgraded to allow for other emulations | <u>✓</u> | <u> </u> |
| 3.3 | The mobile printer shall be compatible with Windows 2000, XP and VISTA Business. | <u>✓</u> | <u> </u> |

4 POWER

- | | | | |
|-----|--|---------------|---------------|
| 4.1 | The mobile thermal printer shall be powered by a rechargeable Lithium ion battery. | <u>✓</u> | <u> </u> |
| 4.2 | The mobile printer shall come with a 12-24 VDC in-vehicle power adapter. | <u>✓</u> | <u> </u> |
| 4.3 | The mobile printer shall be capable of printing a minimum 3500 printed inches per battery charge. <small>(Zebra Design Verification Test: over 1200, 6" receipts at 30% density)</small> | <u> </u> | <u>X</u> |
| 4.4 | An AC charger shall be available as an option for the mobile thermal printer. | <u>✓</u> | <u> </u> |

OPERATING CONDITIONS / DURABILITY

- 5.1 The mobile thermal printer must operate between a minimum (neg) -4 and 122 degrees Fahrenheit. (-4 to 131 degrees Fahrenheit) ☒
- 5.2 The mobile printer shall be capable of withstanding a minimum of a 4' drop onto a concrete surface. (6' drop protection) ☒
- 5.3 The mobile printer shall have a minimum MTBF of 10,000 hours of normal usage. (Mean Time Between Failure) (shall exceed 625 printing hours, which includes 43,000 online hours) ☒
- 5.4 The mobile printer shall have a snap lock paper cover ☒

6

WARRANTY

- 6.1 The entire mobile thermal printer shall be covered by a minimum of a 1 year warranty. ☒
(Standard Warranty Coverage: 1 year covers printers, chargers and power supplies, hardware keys, media, ribbon, Pocket Eye 6 month covers printheads; 3 months covers batteries and spare parts; 1 month covers accessories)
- 6.2 The vendor shall offer extended warranty/maintenance options. ☒
- 6.3 The vendor shall offer a Mobile Printer Exchange Program. ☒

7 THERMAL PAPER REQUIREMENTS

- 7.1 Thermal paper must come in a roll and fit the bid printer which shall not exceed 1 3/4" Diameter and 4" Wide (2.1 outer diameter and 4" wide) ☐ X
- 7.2 The Paper shall be coreless finished roll type. ☐ X
- 7.3 The paper thickness shall have a caliper of 3.10MIL. (3.20 MIL) ☐ X
- 7.4 The paper shall have a base weight of #44. 21 lb. (17x 22 - 500 sheets) ☐ ?
- 7.5 The paper shall have a minimum whiteness rating of 90. Brightness is > 88 ☐ ?
- 7.6 The paper shall be Top Coated direct thermal with initial minimum activation temperature of 170 deg F and effective activation temperature of 185 deg F. ☒
- 7.7 Vendor shall offer image printing (Watermarking) available on the paper. ☒
- 7.8 Vendor shall offer reverse side printing as an option on the paper. ☒

PRICE LIST
MOBILE THERMAL PRINTER & OPTIONS

9

Mobile Thermal Printer Make - Zebra Model - R4D-CW0A000N-00 Price \$ 679.00
Standard Base Unit with Items from the below Replacement List #1 – #3,
choice of either item #4 or #5 included. Other Connectivity may be
selected by Buyer at time of order.

REPLACEMENT PRICING FOR INDIVIDUAL ITEMS

- | | |
|---------------------------------------|------------------|
| 1. Printer Documentation | <u>inc.</u> |
| 2. Lithium Ion Battery | <u>\$ 93.00</u> |
| 3. 12-24 VDC In-Vehicle Power Adapter | <u>\$ 116.00</u> |
| 4. RS-232 Connection Cable | <u>\$ 27.00</u> |
| 5. USB Connection Cable | <u>\$ 17.00</u> |

OPTIONS

- | | |
|---|------------------|
| 6. 100-240 VAC Wall Adapter | <u>\$ 199.00</u> |
| 7. WI-Fi with Rs-232 or USB | <u>\$ 842.00</u> |
| 8. Bluetooth with Rs-232 or USB | <u>\$ 875.00</u> |
| 9. Paper Options Minimum of One (1) Case/2 rolls per package, 12 packages per Case (24 rolls per case). | |
| 9.1.1 One (1) Case | <u>\$ 89.00</u> |
| 9.1.2 Over 25 Cases | <u>\$ 85.00</u> |
| 9.1.3 Over 50 Cases | <u>\$ 81.00</u> |

WARRANTY

- | | |
|--|---------------------|
| 10. Warranty first year included in price. | <u>✓</u> |
| 11. Warranty/Maintenance extension for 2 nd year. | <u>\$ 65 /unit</u> |
| 12. Warranty/Maintenance extension for 3 rd year. | <u>\$ 109 /unit</u> |
| 13. Mobile Printer Exchange Program Warranty. | <u>\$ 145 /unit</u> |

TOTAL

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. Application is made for 2.5% resident vendor preference for the reason checked:
☐ Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
☒ Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
☐ Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. Application is made for 2.5% resident vendor preference for the reason checked:
☐ Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. Application is made for 2.5% resident vendor preference for the reason checked:
☐ Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. Application is made for 5% resident vendor preference for the reason checked:
☐ Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:
☐ Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:
☐ Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Staley Communication Signed: 
 Date: 8/14/09 Title: _____

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

STATE OF WEST VIRGINIA
Purchasing Division**PURCHASING AFFIDAVIT****VENDOR OWING A DEBT TO THE STATE:**

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code*. The vendor **must** make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code* and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the *West Virginia Code* may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.

Under penalty of law for false swearing (*West Virginia Code* §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name: Staley Communication
Authorized Signature: [Signature] Date: 8/17/09



Zebra® RW Series™

Mobile Printing for Businesses on the Go

Wireless Printers Add Versatility to Printing Tasks on the Open Road

Designed for the Road Warrior, the Zebra RW 420™ is a mobile printer ideal for printing delivery receipts and invoices on the go. Its modular design allows users to choose among wireless options, card readers, and integral accessories such as vehicle mounts for simplified route printing. Its convenient vehicle mounting and charging options as well as its user-intuitive interfaces and angled display allow for easy use while on the go!

These IP54-certified resilient, and lightweight printers can withstand the harsh demands of a number of route accounting and field service printing applications, including:

- Invoices
- Delivery Receipts
- Service Estimates
- Sales Orders
- Inventory Management
- DEX

Rough and Ready Durability for Reliable Printing

Uniquely designed for harsh outdoor environments, the RW 420 endures extreme temperatures and weather conditions. Bounce it in the truck, carry it in the rain, drop it to the pavement, and expect the same performance day in and day out.



RW Series



With optional magnetic stripe and EMV-certified smart card readers, the RW 420 can simplify transaction processing in real-time.

PRINT CHARACTERISTICS

Print method: Direct Thermal
Resolution: 203 dpi/8 dots per mm
Maximum print speed: 3"/76.2 mm per second

PRINT AREA

Maximum Width: 4.09"/104 mm
Maximum Length: Continuous

MEMORY

4 MB Flash, 8 MB DRAM

PHYSICAL CHARACTERISTICS

Construction: Impact modified polycarbonate, abrasion resistant rubber overmold.
Drop specification: 6-foot multiple drops to concrete
LCD: Ergonomic, angled display for better viewing
Strain relief RS 232 serial interface
Fanfold slot for accepting external media
Self-centering media holders

(Base Version)

Width: 6.3"/160 mm
Depth: 3.0"/76 mm
Height: 6.9"/175 mm
Weight: 2.00 lbs./907 g

(Card Reader Version)

Width: 6.3"/160 mm
Depth: 3.1"/79 mm
Height: 6.9"/175 mm
Weight: 2.15 lbs./975 g

MEDIA SPECIFICATIONS

Media width: 2"/51 mm to 4.12"/105 mm

*Specifications subject to change without notice.
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Specifications at a Glance*

STANDARD FEATURES

Rugged design
4 button angled LCD (standard)
Standard Serial and USB interfaces
Advanced 32-bit architecture for high speed processing
Smart battery management

OPERATING CHARACTERISTICS

Environment

Meets IP54 rating
Operating Temp. -4° F/-20° C to 131° F/55° C
Storage/Environ. -22° F/-30° C to 149° F/65° C
Operating Humidity 10-90% non-condensing
Storage Humidity 10-90% non-condensing

Electrical

Standard 4.0 Ah, 7.4V battery
External charging options (vehicle and AC)
Shock mounted internal components
Selectable baud rate: 9600 to 115.2 Kbps
Xon/Xoff or hardware flow control (RTS/CTS)
USB 2.0 full speed support, 12 Mbits/second

Regulatory

FCC Part 15 Class B, VCCI Class B, NOM/NYCE
CE compliance (Class B), C-Tick

Software

Programming Language: Native CPCL with ZPL® and EPL™ emulations (standard)
Auto-detect firmware load
Smart battery management (monitors battery for longer life and performance)

Communication

Bluetooth® v. 1.2 or 802.11b (optional)
Standard cable connection: RS-232, RJ-45 10 pin
Standard USB 2.0 full speed

MEDIA CHARACTERISTICS

Max. Roll Size (O.D.): 2.25"/57 mm
Max. Media Width: 4.12"/105 mm
I.D. core: .75"/19 mm or 1.38"/34.9 mm
Thickness: .002"/.05 mm to .0063"/.16 mm
Media Types: direct thermal tags or receipt paper, synthetic media, UV coated media, limited label support
For optimum print quality and printer performance, use Genuine Zebra supplies.

FONTS/GRAPHICS/SYMBOLOLOGIES

Fonts and Character Sets

Standard Fonts*: 25 bitmapped, 1 smooth, scalable (CG Triumvirate Bold Condensed)
Optional Fonts: downloadable bitmapped and scalable fonts

International character sets (optional): Chinese 16 x 16 (trad), 16 x 16 (simplified), 24 x 24 (simplified); Japanese 16 x 16, 24 x 24, Hebrew/Arabic

Graphic Features

Supports user-defined fonts and graphics—including custom logos

Bar Code Symbolologies

Linear Bar Codes: Code 39, Code 93, UCC/EAN-128, EAN-14, Code 128, UPC-A, UPC-E, EAN-8, EAN-13, EAN 14, UPC and EAN 2-of-5 digital extensions, Plessey, FIM Postnet, Interleaved 2-of-5, MSI, Codabar
2-Dimensional: PDF417, Data Matrix, MaxiCode, RSS, Composite Symbolology, QR

*Contains UFST from Agfa Monotype Corporation



OPTIONS AND ACCESSORIES

Magnetic stripe reader and EMV-certified smart card reader
Lithium Ion Fast AC Charger
Lithium Ion Quad Charger
Fanfold bin
Cigarette lighter charger (for in-vehicle charging)
Vehicle cradle for docking and charging
Ram Mount Kit
Shoulder Strap/Hand Strap
Environmental Soft Case
Fanfold media support



HEADQUARTERS

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