



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER:
DBSM103101

PAGE:
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
SHELLY MURRAY
304-558-8801

VENDOR

*A31130814 630-821-~~5219~~ ⁵²⁹³
PHONAK LLC *06-1701254*
 4520 WEAVER PARKWAY

 WARRENVILLE IL 60555

SHIP TO

SCHOOL FOR THE DEAF & BLIND
RECEIVING DEPARTMENT

 301 EAST MAIN STREET
 ROMNEY, WV
 26757-1894 304-822-4810

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
10/14/2009	net30days	FedX		prepaid + invoice

BID OPENING DATE: **11/12/2009** BID OPENING TIME: **01:30PM**

LINE	QUANTITY	UOP	CAT. NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		803-20		
<p>THE WEST VIRGINIA PURCHASING DIVISION, FOR THE AGENCY, THE WEST VIRGINIA SCHOOLS FOR THE DEAF AND BLIND, ARE SOLICITING BIDS TO REPLACE AN FM AUDITORY TRAINER SYSTEM PER THE ATTACHED SPECIFICATIONS.</p> <p>TECHNICAL QUESTIONS MUST BE SUBMITTED IN WRITING TO SHELLY MURRAY IN THE WEST VIRGINIA PURCHASING DIVISION VIA MAIL AT THE ADDRESS SHOWN AT THE TOP OF THIS RFQ, VIA FAX AT 304-558-4115, OR VIA EMAIL AT SHELLY.L.MURRAY@WV.GOV. DEADLINE FOR ALL TECHNICAL QUESTIONS IS 10/29/2009 AT THE CLOSE OF BUSINESS. ALL TECHNICAL QUESTIONS RECEIVED, IF ANY, WILL BE ADDRESSED BY ADDENDUM AFTER THE DEADLINE.</p> <p>QUESTIONS CONCERNING THE ACTUAL PROCESS BY WHICH A VENDOR MAY SUBMIT A BID TO THE STATE OF WEST VIRGINIA ARE NOT CONSIDERED TO BE TECHNICAL QUESTIONS AND MAY BE SUBMITTED AT ANY TIME PRIOR TO THE RFQ OPENING DATE AND IN ANY FORMAT.</p>						
<p>FM AUDITORY TRAINER SYSTEM</p>						
<p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p>						

RECEIVED

2009 NOV 10 A 10:02

PURCHASING DIVISION
 STATE OF WV

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *Aggio Henry* TELEPHONE: **888-777-7316** DATE: **11-9-09**

TITLE: *Account Executive* FEIN: *06-1701254* ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
14. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
15. **WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT:** If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in case of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130



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 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
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10/14/2009				
BID OPENING DATE: 11/12/2009		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
CONTACT PERSON (PLEASE PRINT CLEARLY): <i>Aggie Henry</i>						
***** THIS IS THE END OF RFQ DBSM103101 *****						TOTAL: \$82,830.99

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE *Aggie Henry* TELEPHONE **888-7777316** DATE **11-9-09**
 TITLE *Acct Mgr* FEIN **061701354** ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

Bid Specifications for FM Wireless Auditory Training Systems- inspiro Transmitter

General

The **inspiro** is a wireless communication system designed for students with auditory disabilities. The **inspiro** is designed for use in the classroom environment, allows Direct Frequency Synchronization (DFS) of the FM receiver, simple channel selection, and a keypad lock.

The **inspiro** transmitter/microphone operates on the 23 FCC approved narrow band frequencies in the 216-217 MHz range.

Transmitter: inspiro

- The teacher transmitter must have dynamic FM
- The teacher transmitter must have Adaptive FM Advantage (AFMA), which automatically and adaptively adjusts the FM gain depending on the environmental noise level
- The teacher transmitter must have a Voice Activity Detector, which suppresses ambient noise when no speech signal is audible and when the receivers are silent, eliminates FM channel noise
- The teacher transmitter must have Easy Adjustment of the FM Advantage (EAFMA)
- The teacher transmitter must have DataLogging FM which will log the microphone or audio input usage time, average noise level in the classroom, Monitoring results with time stamp, errors in transmitter and low battery
- The teacher transmitter must have an integrated MultiTalker Network
- The teacher transmitter must be able to perform a wireless check of the FM receivers with the press of one button
- The teacher transmitter must have ChannelFinder to scan for interference-free channels
- The teacher transmitter must have SoundCheck, an online measurement of ambient sound pressure level which helps to optimize microphone position and to keep noise levels low in the classroom
- The teacher transmitter must have an integrated synthesized channel selection which is software programmable
- The teacher transmitter must have a DFS button which electronically sets the receiver to the actual frequency of the transmitter channel and tunes the antenna for optimal reception
- The teacher transmitter must have a LCD display which displays the current operating channel and the status of the battery
- The teacher transmitter must have field replaceable batteries, (2) microphone options (iBoom or iLapel), and an auxiliary input cable
- The teacher transmitter must operate in the VHF Band, 216 to 217 MHz (23 narrow band channels)
- The teacher transmitter must work with an iBoom microphone which can be used on either ear, fits around the pinna, and slides open/closed to fit any size ear
- The teacher transmitter must have an independent mute switch; transmitter must display on LCD screen the mute position
- The teacher transmitter must have quick charge capabilities 80 percent of battery capacity with two hours
- The teacher transmitter must come with a belt clip and lavalier cord option
- The teacher transmitter must have audio input capabilities
- The teacher transmitter must have an antennae integrated into the microphone cord
- The teacher transmitter must be compatible with all Phonak MicroLink receivers
- The teacher transmitter must be small, light-weight and cosmetically appealing

Bid Specifications for FM Wireless Auditory Training Systems- MicroLink MLxi Receiver

1. General

MicroLink is a wireless communication systems designed for students with auditory disabilities. It represents the most advanced, miniaturized, low power digital amplification technology available today. The wireless FM transmitter/microphone transmits on the 23 FCC-approved narrow band frequencies in the 216-217 MHz range.

Each FM Wireless Auditory Training System consists of a synthesized FM Transmitter, a FM receiver connected to an audio shoe, as the interface and a Behind the Ear (BTE) Hearing Amplifier. Wireless channel control can also be activated in the MLxi receivers with the Wall Pilot. Specifications of the required components are as follows:

Receivers Model MLxi

- The student receiver must be wireless and ear level.
- The student receiver must have AutoConnect, which automatically measure the impedance of the audio input of the hearing instrument and sets its own output impedance accordingly.
- The student receiver must be compatible with more than 150 BTE hearing instruments.
- The student receiver must operate with a DAI interface enabling the FM receiver to fit safely and securely on a variety of manufacturers BTE hearing instruments.
- The student receiver must have a range of channels available within the 216MHz range.
- The student receiver must be programmable to allow for frequency selection.
- The student receiver must allow for custom programming of FM gain (advantage) with a minimal range of plus or minus 10 dB.
- The student receiver must have an on/off button.
- The student receiver must have a built in antenna.
- The student receiver must incorporate an immediate soft squelch circuit.
- The student receiver must have a noise reduction system.
- The student receiver must be able to change channels via remote frequency programming by passing by an inductive signal.
- The student receiver must incorporate an automatic frequency control system.
- The student receiver must be powered by the hearing aid battery.
- The student receiver unit shall be small in size (app. 6x6x8 mm).
- The student receiver must have an internal antenna allowing for maximum sensitivity without need to adjust pin orientation to vertical or horizontal position.
- The teacher transmitter must be compatible with all Phonak MicroLink transmitters.
- The student receiver shall meet FCC requirements for this type of FM operation.

Bid Specifications for Naída III UP BTE Hearing Aid

1. General

The Naída III UP Digital BTE is a powerful miniature digital hearing instrument. The Naída III UP is for a severe to profound loss, with sufficient gain and output, and with the PowerProcessing signal processing strategy. The Naída III UP Digital BTE has six independent channels which allow the instrument to adapt precisely to meet changing audiometric configurations as more detail on the loss becomes available. Naída III UP is compatible the ML10i or MLxi receiver and with all MicroLink FM products.

Digital BTE Model Severe to Profound: Naída III UP

- The Digital BTE must have SoundRecover, a nonlinear Frequency Compression system, designed to compress and shift high frequencies into an adjacent area of audible hearing.
- The Digital BTE must be water-resistant.
- The Digital BTE must have Power Processing.
- The Digital BTE must have six channel gain and output sound shaping
- The Digital BTE must have BassBoost, delivering extra low frequency gain and output.
- The Digital BTE must have SoundFlow, a seamless real-time adaptation to changing sound environments.
- The Digital BTE must have multi-channel NoiseBlock technology, which analyzes and recognizes sounds different from speech and automatically reduces them.
- The Digital BTE must have WhistleBlock Technology.
- The Digital BTE must have DataLogging Plus
- The Digital BTE must have optional manual controls (VC and/or push button)
- The Digital BTE must have wireless communication (FM) compatibility.
- The Digital BTE must have manual FM + M program that can be programmed as a default program.
- The Digital BTE must have end of battery life signal
- The Digital BTE must have 82 dB maximum gain.
- The Digital BTE must have 141 dB SPL maximum output.
- The Digital BTE must be powered by a size 675 battery
- The Digital BTE must have a slim design and a transparent earhook
- The Digital BTE must be available in a full range of housing colors, including Beige, Brown, Taupe, Light Gray, Black, High-Tech Gray, Gray, Blonde, Chestnut Brown, Palladium and Black, Light Pink, Light Blue, Pure Transparent, Red Transparent, Blue Transparent, and Purple Transparent.

Bid Specifications for FM Wireless Auditory Training Systems- MicroLink ML10i Receiver

1. General

MicroLink is a wireless communication systems designed for students with auditory disabilities. It represents the most advanced, miniaturized, low power digital amplification technology available today. The wireless FM transmitter/microphone transmits on the 23 FCC-approved narrow band frequencies in the 216-217 MHz range.

Each FM Wireless Auditory Trainer System consists of a synthesized FM Transmitter and a FM receiver connected to the Behind the Ear (BTE) amplifier. Wireless channel control can also be activated in the ML10i receiver with the WallPilot. Specifications of the required components are as follows:

Receiver Model ML10i

- The student receiver must be wireless ear-level design with built-in antenna
- The student receiver must connect directly to the hearing aid, enabling the FM to fit safely and securely on the Naída BTE hearing aid.
- The student receiver must pick up signals directly from FM transmitter and feeds them into the hearing aid for processing.
- The student receiver must operate in VHF Narrow Band 216 MHz
- The student receiver must be programmable to allow for frequency selection.
- The student receiver must allow for custom programming of FM gain with a minimal range of plus or minus 10 dB.
- The student receiver must have a sleep mode.
- The student receiver must include an immediate soft squelch circuit.
- The student receiver must include an Automatic frequency control system.
- The student receiver must be powered by the hearing aid battery
- The student receiver unit shall be small in size
- The student receiver shall meet FCC requirements for this type of FM operation.
- The student receiver must be available in the choice of the following colors: Beige, Brown, Taupe, Light Gray, Black, and Gray.
- The student receiver must be able to change channels via remote programming.
- The student receiver must be compatible with all Phonak FM transmitters

Bid Specifications for Certéna M BTE Hearing Aid

General

The Certéna M Digital BTE is a digital hearing instrument. The Certéna M is for a mild to moderately severe hearing loss. The Certéna M Digital BTE has six independent channels which allow the instrument to adapt precisely to meet changing audiometric configurations as more detail on the loss becomes available. The Certéna M is compatible the ML9i, MLxi or microMLxS receiver and with all MicroLink FM transmitters.

Digital BTE Model Mild to Moderately Severe: Certéna M

- The Digital BTE must have six channel gain and output sound shaping
- The Digital BTE must have SoundFlow, a seamless real-time adaptation to changing sound environments
- The Digital BTE must have multi-channel NoiseBlock technology, which analyzes and recognizes sounds different from speech and automatically reduces them
- The Digital BTE must have WhistleBlock Technology
- The Digital BTE must have DataLogging
- The Digital BTE must have 4 manual programs available
- The Digital BTE must have optional manual controls (VC and/or push button)
- The Digital BTE must have a telecoil
- The Digital BTE must have wireless communication (FM) compatibility
- The Digital BTE must have manual FM + M program that can be programmed as a default program
- The Digital BTE must have end of battery life signal
- The Digital BTE must have 53 dB maximum gain
- The Digital BTE must have 125 dB SPL maximum output
- The Digital BTE must be powered by a size 13 battery
- The Digital BTE must be available in a full range of housing colors, including Beige, Brown, Taupe, Light Gray, Black, High-Tech Gray, Gray, Blonde, Chestnut Brown, Light Pink, Light Blue, Pure Transparent, Red Transparent, Blue Transparent, and Purple Transparent

Bid Specifications for FM Wireless Auditory Training Systems- MicroLink ML9i Receiver

1. General

The FM multi-channel receiver must be a wireless communication systems designed for students with auditory disabilities. It represents the most advanced, miniaturized, low power digital amplification technology available today. The wireless FM receiver transmits on the 23 FCC-approved narrow band frequencies in the 216-217 MHz range.

Receiver Model ML9i

- The student receiver must be wireless ear-level design with built-in antenna
- The student receiver must connect directly to the hearing aid, enabling the FM to fit safely and securely on the Una, eXtra, Eleva and Savia BTE hearing aid.
- The student receiver must pick up signals directly from FM transmitter and feeds them into the hearing aid for processing.
- The student receiver must operate in VHF Narrow Band 216 MHz
- The student receiver must be programmable to allow for frequency selection.
- The student receiver must allow for custom programming of FM gain with a minimal range of plus or minus 10 dB.
- The student receiver must have a sleep mode.
- The student receiver must include an immediate soft squelch circuit.
- The student receiver must include an Automatic frequency control system.
- The student receiver must be powered by the hearing aid battery
- The student receiver unit shall be small in size
- The student receiver shall meet FCC requirements for this type of FM operation.
- The student receiver must be available in the choice of the following colors: Beige, Brown, Taupe, Light Gray, Black, and Gray.
- The student receiver must be able to change channels via remote programming.
- The student receiver must be compatible with all Phonak FM transmitters

Bid Specifications for FM Wireless Auditory Training Systems- MicroLink Freedom Receiver

General

MicroLink is a wireless communication systems designed for students with auditory disabilities. It represents the most advanced, miniaturized, low power digital amplification technology available today. The wireless FM transmitter/microphone transmits on the 23 FCC-approved narrow band frequencies in the 216-217 MHz range.

Each FM Wireless Auditory Training System consists of a synthesized FM transmitter and an FM receiver. Wireless channel control can also be activated in the MicroLink Freedom receiver with the WallPilot. Specifications of the required components are as follows:

Receiver: MicroLink Freedom

- The student receiver must be wireless and ear level
- The student receiver must be design-integrated and connect directly to the Cochlear Nucleus Freedom Implant
- The student receiver must have a range of channels available within the 216MHz range
- The student receiver must have a built in antenna
- The student receiver must be programmable to allow for frequency selection
- The student receiver must allow for custom programming of FM gain (advantage) with a minimal range of plus or minus 10 dB
- The student receiver must be able to change channels via remote frequency programming
- The student receiver must incorporate an automatic frequency control system
- The student receiver must incorporate an immediate soft squelch circuit
- The student receiver must have a noise reduction system
- The student receiver must be powered by the hearing aid battery
- The student receiver unit shall be small in size
- The student receiver must be available in beige, brown, black and silver
- The student receiver must be compatible with all Phonak MicroLink transmitters
- The student receiver shall meet FCC requirements for this type of FM operation

Bid Specifications
For
WallPilot

The WallPilot, a fully automatic, wireless frequency synchronizer (AFS) especially developed for use with multi-frequency MicroLink receivers.

The WallPilot ensures that the FM users entering the room are automatically switched to the right channel. The process is fully automatic and completely independent of the channel previously in use by the FM receiver. The Wall Pilot is ideal for schools and other buildings where FM is used in several rooms at once.

- *Must have a integral main unit
- *Must have a frame with built-in induction transmitter
- *Antenna cable connection to main unit
- *Power Cord
- *On/Off switch
- *Channel selector (up/down)
- *LCD display
- *3-position coarse range adjustment (F1, F2, F3)
- *Rotary control for continuous fine range adjustment
- *Must use fixation screws and screw anchors for wall mounting
- *Must have a hole drilling template for wall mounting
- *Must transmit its synchronization signal equally in all directions (360 degrees).
- *Must operate directly using the power cord, or on rechargeable batteries
- *Must operate on removable rechargeable batteries
- *Must have key lock function
- *Must be programmable and compatible with Phonak FM programming software

Bid Specifications for FM Wireless Auditory Training Systems- iSense micro Receiver

General

The iSense micro receiver is a wireless FM receiver used with a companion transmitter. The iSense micro is designed to compliment existing therapies in children with minimal or unilateral hearing loss, auditory processing disorders and learning disabilities. The goal of wearing an FM receiver, such as iSense, is to improve access to spoken language and classroom instruction. An FM system improves the signal to noise ratio, audibility for soft speech sounds and consistency of the speaker's voice.

The wireless FM receiver operates on the 23 FCC-approved narrow band frequencies in the 216-217 MHz range.

Each FM Wireless Auditory Training System consists of a synthesized FM Transmitter, a FM receiver connected to an audio shoe, as the interface and a Behind the Ear (BTE) Hearing Amplifier. Wireless channel control can also be activated in the MLxi receivers with the Wall Pilot. Specifications of the required components are as follows:

Receiver: iSense micro

- The student receiver must be wireless and ear level
- The student receiver must be flexible to fit practically any ear size, left or right
- The student receiver must be able to use a completely open fitting with a silicone retainer
- The student receiver must have option to couple with a custom ear mold
- The student receiver must have an Ear Wax detection system
- The student receiver must have a range of channels available within the 216MHz range
- The student receiver must be programmable to allow for frequency selection
- The student receiver must allow for custom programming of FM gain (advantage)
- The student receiver must be able to change channels via remote frequency programming
- The student receiver must have a built in antenna
- The student receiver must be powered by a 312 battery
- The student receiver unit shall be small in size
- The student receiver must be compatible with all Phonak MicroLink transmitters
- The student receiver shall meet FCC requirements for this type of FM operation
- The student receiver must be available in a wide range of colors including: Classic Caddy, Green with Envy, Fiery Temper, Raku Glaze, Snowblade, and Firebird.

Bid Specifications for FM Wireless Auditory Training Systems- MyLink Receiver

General

MicroLink is a wireless communication systems designed for students with auditory disabilities. It represents the most advanced, miniaturized, low power digital amplification technology available today. The wireless FM transmitter/microphone transmits on the 23 FCC-approved narrow band frequencies in the 216-217 MHz range.

Each FM Wireless Auditory Training System consists of a synthesized FM transmitter, a FM receiver and a hearing instrument. Wireless channel control can also be activated in the MyLink receivers with the Wall Pilot. Specifications of the required components are as follows:

Receiver: MyLink

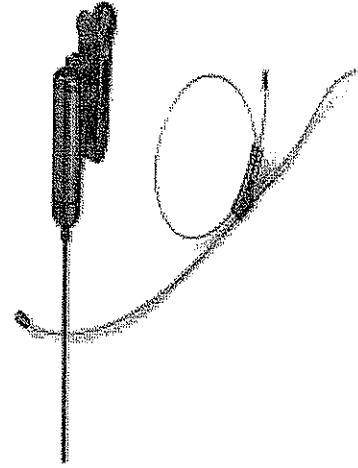
- The student receiver must be a multi-frequency wireless FM receiver with neck-loop
- The student receiver must be compatible with all hearing instruments with a telecoil
- The student receiver must have a range of channels available within the 216 MHz range
- The student receiver must be programmable to allow for frequency selection
- The student receiver must be able to change channels via remote frequency programming
- The student receiver must incorporate an automatic frequency control system
- The student receiver must incorporate an immediate soft squelch circuit
- The student receiver must have a noise reduction system
- The student receiver must have a built-in magnetic antenna
- The student receiver must have a manual on/off switch
- The student receiver must have a manual volume control
- The student receiver must have a 2.5 mm socket for headphones
- The student receiver must be powered by a lithium polymer battery with a long operating time and quick charge
- The student receiver must be compatible with all Phonak MicroLink transmitters
- The student receiver shall meet FCC requirements for this type of FM operation

iLapel & iBoom

Performance microphones for inspiro and FM

Two easy-to-wear classroom microphones are available to use with Phonak's FM systems. Both are durable and offer excellent sound quality.

iLapel is a collar-worn microphone designed primarily for use with inspiro and featuring multimicrophone technology. iBoom is an ultra-light and comfortable personal boom microphone.



DBSM103101

Pricing Page

DESCRIPTION	PART NUMBER	QTY	UNIT PRICE	Amount
inspiro Multi channel Transmitter w/iLapel Mic	052-0184	23	\$ 1789.00	\$ 18,147.00
MLxi FM Dynamic universal Receiver	052-0067-87640	46	\$ 743.00	\$ 34,178.00
Naida III UP (pall/black)	050-0075-70	12	\$ 550.00	\$ 6,600.00
ML 10i FM Receiver for Naida UP (black)	052-0066-87606	12	\$ 743.00	\$ 8,916.00
Certena M (pure transparent)	050-0410-13	10	\$ 519.00	\$ 5,190.00
ML9i FM Receiver (Certena) Black	052-3054-87606	10	\$ 743.00	\$ 7,430.00
MicroLink Freedom Multi channel FM Receiver (Beige)	052-3367-87644	2	\$ 694.00	\$ 1,388.00
Wall Pilot	054-0393	23	\$ 235.00	\$ 5,175.00
iSense Micro NB Classic Caddy	052-0594-87694	5	\$ 600.00	\$ 3,000.00
MyLink Multi-Channel FM Receiver	052-0468	2	\$ 495.00	\$ 990.00
iLapel microphone for the inspiro	052-3407	10	\$ 90.00	\$ 900.00
Cochlear Freedom Test unit for listening/programming	052-3379	1	\$ NC	\$ NC
FM Interface	052-0381	1	\$ NC	\$ NC
SUBTOTAL				\$ 91,914.00

DBSM103101

Pricing Page (continued)

Trade --In Equipment	Unit Price	Amount
Phonic Ear FM receivers	66 (\$ 100.00)	(\$ 6,600.00)
Phonic Ear FM transmitters	25 (\$ 100.00)	(\$ 2,500.00)
SUBTOTAL		(\$ 9,100.00)
	Shipping	16.99
TOTAL		\$ 89,830.99

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. Application is made for 2.5% resident vendor preference for the reason checked:

- Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,

2. Application is made for 2.5% resident vendor preference for the reason checked:

Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

3. Application is made for 2.5% resident vendor preference for the reason checked:

Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

4. Application is made for 5% resident vendor preference for the reason checked:

Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,

5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:

Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,

6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:

Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Phonak LLC
Date: 11-09-09 06-1701254

Signed: Aggio Henry
Title: Sect Executive

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

STATE OF WEST VIRGINIA
Purchasing Division**PURCHASING AFFIDAVIT****VENDOR OWING A DEBT TO THE STATE:**

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code*. The vendor **must** make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code* and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the *West Virginia Code* may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.

Under penalty of law for false swearing (*West Virginia Code* §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name: Phonak LLC, (06-1701354)
 Authorized Signature: *Coggio Henry* Date: 11-9-09
 Purchasing Affidavit (Revised 01/01/09)



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 DBSM103101

PAGE
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF
 SHELLY MURRAY
 304-558-8801

*A31130814 630-821-5219

PHONAK LLC
 4520 WEAVER PARKWAY

WARRENVILLE IL 60555

SCHOOL FOR THE DEAF & BLIND
 RECEIVING DEPARTMENT

301 EAST MAIN STREET
 ROMNEY, WV
 26757-1894 304-822-4810

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
10/30/2009				

BID OPENING DATE: 11/12/2009 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 1						
THIS ADDENDUM IS ISSUED TO ADDRESS THE QUESTIONS RECEIVED PRIOR TO THE QUESTION SUBMISSION DEADLINE OF 10/29/2009.						
ATTACHMENT: QUESTIONS AND RESPONSES						
THE BID OPENING REMAINS: 11/12/2009						
0001	1	LS		803-20		
FM AUDITORY TRAINER SYSTEM						
EXHIBIT 10						
REQUISITION NO.: DBSM103101						
ADDENDUM ACKNOWLEDGEMENT						
I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.						
ADDENDUM NO. S:						
NO. 1						
NO. 2						
NO. 3						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Aggie Hery</i>	TELEPHONE 888-777-7316	DATE 11-09-09
TITLE <i>Acct Exec</i>	FEIN 061701254	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 DBSM103101

PAGE
 2

ADDRESS CORRESPONDENCE TO ATTENTION OF:
 SHELLY MURRAY
 304-558-8801

*A31130814 630-821-5219

PHONAK LLC
 4520 WEAVER PARKWAY

WARRENVILLE IL 60555

VENDOR

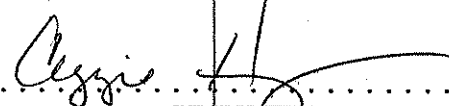

SHIP TO

SCHOOL FOR THE DEAF & BLIND
 RECEIVING DEPARTMENT

301 EAST MAIN STREET
 ROMNEY, WV
 26757-1894 304-822-4810

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
10/30/2009				

BID OPENING DATE: 11/12/2009 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
NO. 4					
NO. 5					
<p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.</p> <p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p style="text-align: center;">  SIGNATURE  COMPANY 11-9-09 DATE </p> <p>NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.</p> <p>REV. 09/21/2009</p> <p>----- END OF ADDENDUM NO. 1 -----</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Aggie Henry</i>	TELEPHONE 888 7777316	DATE 11-09-09
TITLE <i>Act Eve</i>	FEIN 06-1701254	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

DBSM103101

Addendum No. 1

Question 1:

Does the above bid have to do with personal FM equipment. We are a major manufacturer of personal FM equipment and hearing aids and would like a chance to submit bid if applicable. Thanking you in advance for your response.

Answer:

Yes, our FM Trainer is considered personal FM equipment.