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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

# Request for Quotation

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ADDRESS: CORRESPONDENCE: TO ATTENTION OF

FRANK WHITTAKER

RFO COPY
TYPE NAME/ADDRESS HERE
Margaintown Printing
915 Greenbag Road
Margaintown WY 26508

DIVISION OF TOURISM

VARIOUS LOCALES AS INDICATED BY ORDER

304-558-2200

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WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

## GENERAL TERMS & CONDITIONS PURCHASE ORDER/CONTRACT

- 1. ACCEPTANCE: Seller shall be bound by this order and its terms and conditions upon receipt of this order.
- 2. APPLICABLE LAW: The laws of the State of West Virginia and the Legislative Rules of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 3. NON-FUNDING: All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the terms of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- 4. COMPLIANCE: Seller shall comply with all federal, state and local laws, regulations and ordinances including, but not limited to, the prevailing wage rates of the WV Division of Labor.
- 5. MODIFICATIONS: This writing is the parties' final expression of intent. No modification of this order shall be binding unless agreed to in writing by the Buyer.
- 6. ASSIGNMENT: Neither this Order nor any monies due, or to become due hereunder may be assigned by the Seller without the Buyer's consent.
- 7. WARRANTY: The Seller expressly warrants that the goods and/or services covered by this order will: {a} conform to the specifications, drawings, samples or other description furnished or specified by the Buyer; {b} be merchantable and fit for the purpose intended; and/or {c} be free from defect in material and workmanship.
- 8. CANCELLATION: The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 9. SHIPPING, BILLING & PRICES: Prices are those stated in this order. No price increase will be accepted without written authority from the Buyer. All goods or services shall be shipped on or before the date specified in this Order.
- 10. LATE PAYMENTS: Payments may only be made after the delivery of goods or services. Interest may be paid on late payments in accordance with the West Virginia Code.
- 11. TAXES: The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 12. RENEWAL: Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
- 14. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 15. CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.
- 16. LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agency or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

Agency response to the technical question from the vendor requesting clarification concerning the calculation of the freight costs to deliver the various printed items listed in Requisition COM02.

The request for delivery costs must be per 1,000 brochures.

On page 8 of the RFQ under delivery, the delivery weight of a box of brochures cannot exceed 30 lbs/box along with other listed requirements should allow an interested vendor estimate his shipping costs.

Each grouping of brochures is for similar brochures of the same size, the vendor must provide the cost per 1,000 delivered.

On page 6 under delivery shipping address: the FOB destinations are requesting cost to be incurred by vendor with no separate charge to our agencies. Most deliveries are to the Charleston, South Charleston and Nitro areas.

The alternate delivery addresses to the state parks (1-49) may be as small as 1,000, so we request a best estimate delivery cost of 1,000/per delivery location. Most costs we have received in the past were the same price to each of the 49 locations and we multiply that by the number of brochures delivered.

A spreadsheet of delivery costs to areas of the state may be provided by vendor if that is the only way they can figure cost, but evaluation of the bid will be based on the total cost of item 1-49 and the total for each section of the bid.

Please clarify how you would like the freight costs calculated. Here are our questions:

After your request on page 6 (pasted below) you list 12 address possibilities for the 88 different product price quotes. If we were to calculate each delivery possibility (12 x 88 possibilities) it would be 1,056 different freight cost numbers for the main quote. For the alternate delivery addresses; for the 88 different products there are 49 different locations. Quoting all possibilities for this option (49 x 88) would be 4,312 separate costs. Is it possible for the main, and alternate freight quote specs to be clarified in order to get the information you need, with a reasonable amount of freight

This will save all the vendors providing quotes a enormous amount of time, and you from having to compare over 5,000 different freight options from a number of vendors. Please let us know if there is something we missed.

Thank you.

DELIVERY: Shipping addresses F.O.B. De Charleston WV, Nitro WV, Elkins WV, Fairmoi Milton WV, Romney WV and West Columbia \



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

# Request for Quotation

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DIVISION OF TOURISM

VARIOUS LOCALES AS INDICATED BY ORDER

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## GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
- 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
- 5. Payment may only be made after the delivery and acceptance of goods or services.
- 6. Interest may be paid for late payment in accordance with the West Virginia Code.
- 7. Vendor preference will be granted upon written request in accordance with the West Virginia Code
- 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 10. The laws of the State of West Virginia and the Legislative Rules of the Purchasing Division shall govern the purchasing process.
- 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties
- 12. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
- 13. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 14. CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.
- 15. LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
- 16. ANTITRUST: In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

#### **INSTRUCTIONS TO BIDDERS**

- 1. Use the quotation forms provided by the Purchasing Division Complete all sections of the quotation form.
- 2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
- 5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W Va C.S.R. §148-1-66)



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Pay 50100 Post Office Box 50130 Charleston, WV 25305-0130

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COM02

FRANK WHITTAKER 304-558-2316

RFQ COPY TYPE NAME/ADDRESS HERE Morgantown Printing 915 Greenbug Road Morgantown WV 26508

DIVISION OF TOURISM

VARIOUS LOCALES AS INDICATED BY ORDER

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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

## Request for Quotation

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ADDRESS CORRESPONDENCE TO ATTENTION OF

FRANK WHITTAKER 304-558-2316

RFO NUMBER

RFQ COPY TYPE NAME/ADDRESS HERE Margantown Printing 915 Greenbag Road Margantown WV 26508

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RFQ COPY

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Morgantown Printing

915 Greenbag Road

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

# Request for Quotation COMO

COM02

ADDRESS CORRESPONDENCE TO ATTENTION OF

FRANK WHITTAKER 304-558-2316

DIVISION OF TOURISM

VARIOUS LOCALES AS INDICATED BY ORDER

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### West Virginia Department of Commerce

#### **BLANKET OPEN END CONTRACT FULL COLOR PUBLICATIONS**

Vendor shall provide all labor, materials, equipment and supplies to produce high quality full-color process printed publications for the agencies and clients of the West Virginia Department of Commerce per attached specifications. Vendor cannot subcontract the printing of brochures or broker the printing.

#### **SPECIFICATIONS**

SCOPE: These specifications cover the production of publications and material requiring such operations as electronic prepress, printing, packing and distribution

TITLE: West Virginia Department of Commerce Color Publication Printing Contract

SPENDING UNITS: This contract is applicable to the West Virginia Department of Commerce, its agencies, West Virginia Development Office, West Virginia Division of Energy, West Virginia Division of Forestry, West Virginia Division of Labor, West Virginia Division of Natural Resources, West Virginia Division of Tourism, West Virginia Geological and Economic Survey, West Virginia Office of Miners' Health, Safety and Training, WORKFORCE West Virginia; and clients of the West Virginia Department of Commerce.

FREQUENCY OF ORDERS: Varies.

QUANTITY: 500 to 75,000 copies per order as per specifications. The number ordered will vary for each contract release order

TYPE OF PUBLICATION: Full color process printing for various types of publications with multiple sizes, bindery and folds as per specifications

## WEST VIRGINIA DEPARTMENT OF COMMERCE TO FURNISH:

- Print order
- Full-color composite visual of the provided file to show layout
- Electronic Media containing files

Contractor must be able to accept files from the following platforms:

Electronic media

Platform: PC Windows XP and Macintosh System 10

Media: CD-ROM or DVD

Page Layout programs: Adobe InDesign CS2 and CS3 or latest version; QuarkXpress

6 5.

Rev. 02/02/10

**Illustration Programs:** FreeHand 8.0 and 11; Adobe Illustrator and Adobe Photoshop CS3 or latest versions of all programs.

Document Exchange prepress programs: Adobe Acrobat (.pdf)
Various versions of software may be used; the vendor will be required to have the most current version(s). All platform system and software upgrades (for specified applications) that may occur during the term of the contract must be supported by the vendor on both PC and Macintosh platforms.

**VENDOR TO FURNISH:** All materials and operations, other than those listed under "WEST VIRGINIA DEPARTMENT OF COMMERCE TO FURNISH," necessary to produce the products in accordance with these specifications.

**ELECTRONIC PREPRESS:** Prior to image processing, the vendor shall perform a basic (preflight) of the furnished media and publishing files to assure correct output of the required production image. Any errors, media damage or data corruption that might interfere with proper file image processing must be reported to the ordering agency immediately. The vendor shall create or alter any necessary trapping, set proper screen angles and screen frequency, and define file output selection for the imaging device being utilized to insure press readiness.

#### PROOFS - VENDOR MUST PROVIDE:

- One set of digital color proofs (contract-grade press proof or press-match print) with critical color and registration – must be press-match quality.
- One composite printout (folded as required) and trimmed to size.

The vendor must not print order prior to receipt of an "OK to Print" by the West Virginia Department of Commerce, agency or appointed designee. The final product must match approved proof.

A waiver of proof may be allowed by the ordering agency on reprints of the order upon the guarantee of the vendor to provide an exact reprint with same quality and style of previous approved order.

SCHEDULE: Vendor must not start production of any job prior to receipt of the contract release order. Distribution of final product must be completed from the date of receipt of furnished material as follows:

Orders of 5,000 or less: 12 business days Orders above 5,000: 18 business days.

The ship/deliver date indicated on the contract release order is the date product ordered for delivery F O B, destination must be delivered to the destination specified.

**DELIVERY:** Shipping addresses F.O.B. Destination — Charleston WV, South Charleston WV, Nitro WV, Elkins WV, Fairmont WV, Beckley WV, Parkersburg WV, Milton WV, Romney WV and West Columbia WV. Shipping addresses listed below.

Please call 304-558-2003 or number specified on each contract release order before delivery is made. Shipment designation will be provided on each contract release order

# Shipping may be requested to be delivered to individual park facilities as listed on attached sheet.

State Capitol Complex 1900 Washington Street East Building 5 or 6 Charleston, WV 25305

WV Division of Tourism or WV Dept. of Commerce 90 MacCorkle Avenue SW South Charleston, WV 25303

WV State Parks Storage Facility #1 Pickens Road Nitro, WV 25143

WV Division of Natural Resources 324 Fourth Avenue South Charleston, WV 25303

WV Division of Natural Resources Wildlife Resources Section Ward Road, Route 219 Elkins, WV 26241

Division of Forestry Headquarters Agricultural Center at Guthrie 347 Gus R Douglas Lane Charleston, WV 25312

Division of Forestry - Fairmont Office Route 2, Box 1100 Fairmont, WV 26554 (304) 367-2793

Division of Forestry - Romney Office 1 Depot Street, Romney, WV 26757 (304) 822-4512

Division of Forestry - Beckley Office 330 Harper Park Drive, Suite J, Beckley, WV 25801 (304) 256-6775

Division of Forestry - Milton Office 878 E. Main Street, Rear, P O Box 189, Milton, WV 25541 (304) 743-6186

Rev. 02/02/10

Division of Forestry - Parkersburg Office 2309 Gihon Road, Parkersburg, WV 26101 (304) 420-4515

Division of Forestry - Clements State Tree Nursery 624 Forestry Drive, West Columbia, WV 25287 (304) 675-1820

Vendor must deliver five (5) samples to WV Department of Commerce Marketing and Communications, 90 MacCorkle Avenue SW, South Charleston, WV 25303, for each contract release order.

Before delivery is made, vendor or delivery agent must contact WV Department of Commerce or specified designee at least 24 hours in advance to make arrangements for acceptance of order and verify delivery address. Number of boxes/skids must be known at time of call.

Deliveries will be accepted between 8:00 a m. and 3:00 p.m. Monday thru Friday with no deliveries on Holidays or weekends, unless specified by the Department of Commerce.

Boxes may be packaged on skids not to exceed 72 boxes per skid or over 6 ft tall. Pallets must be shrink-wrapped and stacked evenly so that they can be double-stacked without the boxes breaking. Single boxes should weigh no more than 30 pounds

For delivery other than South Charleston location, skids must be broken down before drop off. No fork lift is available.

MATERIAL STORAGE AND RETURN: Upon completion of order, all electronic media, artwork and other material is to be returned to West Virginia Department of Commerce or ordering agency, via company representative or registered mail before payment will be processed With prior, written approval, material may be stored by the vendor provided that such vendor assumes total liability for integrity of the materials and guarantees complete compensation in light of damage or loss of such material. All material is the property of State of West Virginia and must be returned to the ordering agency within 14 days of a verbal or written request or upon termination of contract. All expenses incidental to returning materials, submitting proofs, and furnishing samples must be borne by the vendor.

#### SPECIAL INSTRUCTIONS:

Failure to meet printing quality (improper registration, incorrect paper, smudged or smeared printing, off color match, misplaced images or text), materials, or specifications, etc., is justification for cancellation or refusal of the order.

Failure to meet delivery deadline will result in a \$100.00 total liquidated damage per day. All vendors bidding on this job assume this responsibility.

Failure to meet delivery deadline on more than one occasion, without justification of circumstances beyond the vendor's control, i.e., paper shortage, labor strikes, etc., is justification for cancellation or refusal of order or contract.

No spoils will be accepted as part of delivery volume

UNDER NO CIRCUMSTANCES WILL OVERRUNS BE PAID FOR.
UNDER NO CIRCUMSTANCES CAN THE APPROVED VENDOR USE THIS
PUBLICATION FOR GAIN. ALL PUBLICATIONS ARE PROPERTY OF THE STATE
OF WEST VIRGINIA.

Successful vendor is to contact the WV Department of Commerce ordering agency contact immediately upon receipt of blanket release order to discuss technicalities of job and to verify receipt of order.

The above specifications apply to all sections of this contract.

LIFE OF CONTRACT: This contract is effective on the issue date and extends for a period of one (1) year or until such "reasonable time" thereafter as is necessary to obtain a new contract or renew the original contract. The "Reasonable time" period shall not exceed twelve (12) months. During this "reasonable time" the vendor may terminate this contract for any reason upon giving the director of purchasing 30 days written notice

Unless specific provisions are stipulated elsewhere in this contract document, the terms, conditions and pricing set herein are firm for the life of the contract.

**RENEWAL:** This contract may be renewed upon the mutual written consent of the spending unit and the vendor, submitted to the director of purchasing thirty (30) days prior to the expiration date. Such renewal shall be in accordance with the terms and conditions of the original contract and shall be limited to two (2) one (1) year periods.

#### Section A: Multi-fold Brochure

#### Items 1-50

#### TYPE OF PUBLICATION: Multi-fold Brochure.

Full-color process printing on both sides of publication. Printing will bleed all four sides on both sides

#### PAPER STOCK:

70 lb. #3 Grade Warren Somerset Text gloss white or equal

Paper substitutions: Sample of paper must be supplied. Same paper must be used for the entire length of the contract. If paper is no longer produced, a substitute paper sample must be submitted and approved by the WV Dept of Commerce prior to use.

Mfg.:7	0 tgen	une g	055	Lext	 
Weight:	70	Grade:	#	3_	

**Description for items 1-10**: 14  $\frac{3}{4}$ " x 8  $\frac{1}{2}$ " flat folded to 3 11/16" x 8  $\frac{1}{2}$ " finished size (4-panel with 2 parallel folds)

Item	Quantity	Description	Unit Price	Total Price
1	5,000	New 14 3/4" x 8 1/2" brochures	0.155	775
2.	10,000	New 14 3/4" x 8 1/2" brochures	0.0975	975
3	25,000	New 14 3/4" x 8 1/2" brochures	0.0626	1565
4	50,000	New 14 3/4" x 8 1/2" brochures	0.0513	2565
5	75,000	New 14 3/4" x 8 1/2" brochures	0.047533	3565
6	5,000	Exact Reprint 14 ¾" x 8 ½" brochures	0.149	745
7	10,000	Exact Reprint 14 3/4" x 8 1/2" brochures	0.0945	945
8	25,000	Exact Reprint 14 ¾" x 8 ½" brochures	0.0614	1535
9	50,000	Exact Reprint 14 ¾" x 8 ½" brochures	0,0507	2535
10	75,000	Exact Reprint 14 ¾" x 8 ½" brochures	0.0471333	3535

#### Sub-total 1-10

\$ 19740

**Description for Items 11-20:** 15" x 25 ½" flat folded to 3 ¾" x 8 ½" finished size (12-panel with 2 vertical folds and 2 parallel folds). Fold details: bottom folds up 1/3. Top folds down 1/3 to make approximately 15" w x 8 ½. "Fold in half once and in half again for finished size.

			· · · · · · · · · · · · · · · · · · ·	111 11 15	T-4-1 Drice
_ Ti		Quantity	Description	Unit Price	Total Price
1 1	:em	Quality	Description		

11	5,000	New 15" x 25 1/2" brochures	0,25	1250
12	10,000	New 15" x 25 ½" brochures	0,1795	1795
13	25,000	New 15" x 25 1/2" brochures	0,1374	3435
14	50,000	New 15" x 25 1/2" brochures	0,1235	6175
15	75,000	New 15" x 25 1/2" brochures	0,1188	8910
16	5,000	Exact Reprint 15" x 25 ½" brochures	0.24	1200
17	10,000	Exact Reprint 15" x 25 1/2" brochures	0,1745	1745
18	25,000	Exact Reprint 15" x 25 ½" brochures	0.1354	3385
19	50,000	Exact Reprint 15" x 25 1/2" brochures	0.1225	6125
20	75,000	Exact Reprint 15" x 25 ½" brochures	0,1161333	4460

#### Sub-total 11-20

\$<u>42880</u>

**Description for Items 21-30:** 11  $\frac{1}{4}$ " x 17" flat folded to 3  $\frac{3}{4}$ " x 8  $\frac{1}{2}$ " finished size (6-panel with half fold and letter fold)

Item	Quantity	Description	Unit Price	Total Price
21	5,000	New 11 1/4" x 17" brochures	0.1398	699
22	10,000	New 11 1/4" x 17" brochures	0.096	960
23	25,000	New 11 1/4" x 17" brochures	0.0704	1760
24	50,000	New 11 1/4" x 17" brochures	0.0619	3095
25	75,000	New 11 1/4" x 17" brochures	0.059	4425
26	5,000	Exact Reprint 11 1/4" x 17" brochures	0.134	670
27 ·	10,000	Exact Reprint 11 1/4" x 17" brochures	0.093	930
28	25,000	Exact Reprint 11 1/4" x 17" brochures	0.0692	1730
29	50,000	Exact Reprint 11 ¼" x 17" brochures	0.0613	3065
30	75,000	Exact Reprint 11 1/4" x 17" brochures	0.0566	4395

#### Sub-total 21-30

\$ 21729

**Description for Items 31-40:** 14"  $\times$  17" flat folded to 3  $\frac{1}{2}$ "  $\times$  8  $\frac{1}{2}$ " finished size (8 panel with half fold and 2 parallel folds).

Item	Quantity	Description	Unit Price	Total Price
31	5,000	New 14" x 17" brochures	0,159	795
32	10,000	New 14" x 17" brochures	0,111	1110

00	25,000	New 14" x 17" brochures	0.06396	2099
33		New 14" x 17" brochures	0.075	3750
34	50,000		0.01-	5399
35	75,000	New 14" x 17" brochures	0,0719886	5544
36	5,000	Exact Reprint 14" x 17" brochures	0.153	765
37	10,000	Exact Reprint 14" x 17" brochures	0.108	1080
38	25,000	Exact Reprint 14" x 17" brochures	0.0628	2070
39	50,000	Exact Reprint 14" " x 17" brochures	0,0744	3720
40	75,000	Exact Reprint 14" " x 17" brochures	0.0716	5370

Sub-total 31-40

\$ 26158

**Description for Items 41-50:** 11"  $\times$  8  $\frac{1}{2}$ " flat folded to 3  $\frac{2}{3}$ "  $\times$  8  $\frac{1}{2}$ " finished size (3 panel with letter-fold).

Quantity 5,000 10,000	New 11" x 8 1/2" brochures	0.115	575
10,000			111
1 10,000	New 11" x 8 1/2" brochures	0,071	710
25,000			1130
50,000		0.037	1450
75,000		0.0342	2565
5,000		0.109	545
10,000	Exact Reprint 11" x 8 1/2"	0.06%	680
25,000	Exact Reprint 11" x 8 1/2"	0.044	1100
50,000	Exact Reprint 11" x 8 1/2"		1820
75,000	Exact Reprint 11" x 8 1/2"		2535
	25,000 50,000 75,000 5,000 10,000 25,000	25,000         New 11" x 8 ½" brochures           50,000         New 11" x 8 ½" brochures           75,000         New 11" x 8 ½" brochures           5,000         Exact Reprint 11" x 8 ½" brochures           10,000         Exact Reprint 11" x 8 ½" brochures           25,000         Exact Reprint 11" x 8 ½" brochures           50,000         Exact Reprint 11" x 8 ½" brochures           50,000         Exact Reprint 11" x 8 ½" brochures	25,000   New 11" x 8 ½" brochures   0.045½   50,000   New 11" x 8 ½" brochures   0.037   75,000   New 11" x 8 ½" brochures   0.0342   5,000   Exact Reprint 11" x 8 ½"   brochures   0.06%   10,000   Exact Reprint 11" x 8 ½"   brochures   0.06%   25,000   Exact Reprint 11" x 8 ½"   brochures   0.044   0.044   0.0364

Sub-total 41-50

\$ 1351C

Total Section A: 1-50

\$ 12301

#### Section B: Rack Cards

#### Items 51-64

4" x 9". Full-color process printing on both sides, with full bleed on both sides.

#### PAPER STOCK:

Cover: 100 lb. Warren Somerset Cover gloss white, or equal

Sample of paper must be supplied. Same paper must be used for the entire length of the contract. If paper is no longer produced, a substitute paper sample must be submitted and approved by the WV Dept of Commerce prior to use.

Mfg: 100# Genune gloss cover

Item	Quantity	Description	Unit Price	Total Price
51	500	4" x 9" rack cards	0.96	450
52	1,000	4" x 9" rack cards	0,485	485
53	2,500	4" x 9" rack cards	0,208	520
54	5,000	4" x 9" rack cards	0,11	550
55	10,000	4" x 9" rack cards	0.065	650
56	20,000	4" x 9" rack cards	0.0415	430
57	50,000	4" x 9" rack cards	0.0276	1 250

Item	Quantity	Description	Unit Price	Total Price
58	500	Exact Reprint 4" x 9" rack cards	0,9	450
59	1,000	Exact Reprint 4" x 9" rack	0.455	455
60	2,500	Exact Reprint 4" x 9" rack cards	0,196	490
61	5,000	Exact Reprint 4" x 9" rack	0.104	520
62	10,000	Exact Reprint 4" x 9" rack	0.062	620
63	20,000	Exact Reprint 4" x 9" rack cards	0.04	800
64	50,000	Exact Reprint 4" x 9" rack cards	0.027	1350

Total Section B: 51-64

\$ 958C

## Section C: Posters - Single sheet printed with no folds.

#### Items 65-76

Paper Stock: 100 lb. #1 grade bright white text. Warren Lustro dull or equal

Bid quote must reflect any paper substitutions. Sample of paper must be supplied. Same paper must be used for the entire length of the contract. If paper is no longer produced, a substitute paper sample must be submitted and approved by the WV Dept of Commerce prior to use.

Items 65-76: Full-color process printing on one side, with bleed

11	Quantity	Description	Unit Price	Total Price
Item 65	Quantity 500	Poster 8 ½" x 11" printed one side with bleed	0.798	399
66	1,000	Poster 8 ½" x 11" printed one side with bleed	0,415	415
67	2,500	Poster 8 ½" x 11" printed one side with bleed	0118	450
68	500	Poster 8 1/2" x 14" printed one side with bleed	0.81	405
69	1,000	Poster 8 1/2" x 14" printed one side with bleed	0.42	420
70	2,500	Poster 8 1/2" x 14" printed one side with bleed	0.188	470
71	500	Poster 11" x 17" printed one side with bleed	0,83	415
72	1,000	Poster 11" x 17" printed one side with bleed	0.435	435
73	2,500	Poster 11" x 17" printed one side with bleed	0.1996	499
74	500	Posters 18" x 24" printed one side with bleed	0,87	435
75	1,000	Posters 18" x 24" printed one side with bleed	0.48	480
76	2,500	Posters 18" x 24" printed one side with bleed	0,244	610

Sub-total 65-76

\$ 5433

Items 77-88: Full color process printing on both sides, with bleed.

Item	Quantity	Description	Unit Price	Total Price
77	500	Poster 8 ½" x 11" printed two sides with bleed	0,66	440
78	1,000	Poster 8 ½" x 11" printed two sides with bleed	0.455	455
79	2,500	Poster 8 ½" x 11" printed two sides with bleed	0.196	490
80	500	Poster 8 1/2" x 14" printed two sides with bleed	0,9	450
81	1,000	Poster 8 1/2" x 14" printed two sides with bleed	0.47	470
82	2,500	Poster 8 1/2" x 14" printed two sides with bleed	0.22	550
83	500	Poster 11" x 17" printed two sides with bleed	0.0	450
84	1,000	Poster 11" x 17" printed two sides with bleed	0.47	470
85	2,500	Poster 11" x 17" printed two sides with bleed	0.22	550
86	500	Posters 18" x 24" printed two sides with bleed	1,3	650
87	1,000	Posters 18" x 24" printed two sides with bleed	0,705	705
88	2,500	Posters 18" x 24" printed two sides with bleed	0.348	870

Sub-total 77-88

Total Section C: 65-88

\$<u>6550</u> \$<u>11983</u>

## DELIVERY COST FOR ALTERNATE LOCATIONS:

# Alternate Delivery Addresses West Virginia State Parks Unit price per 1,000 publications

·		. (1)
1. Audra State Park	Route 4, Box 564, Buckhannon, WV 26201	\$
	HC 35, Box 150, Clifftop, WV 25831	\$
2 Babcock State Park	HC 64 Box 189, Hillsboro, 24946	\$ 10
3. Beartown State Park	sent Long Branch Road Barboursville, VVV 20004	\$
4 Beech Fork State Park	2 South Washington Street, Berkeley Springs, WV 2541	1\$ <u>10</u>
	Route 16, Box 38, Warriormine, WV 24894	Ψ
6. Berwind Lake WMA	Route 29, Davis, WV 26260	\$_10_
7 Blackwater Falls State Park	Juliana Street, Parkersburg, WV 26101	\$
8 Blennerhassett Island 137	HC 78, Box 3, Hinton, WV 25951	\$ <u>10</u>
Bluestone State Park	HC 78, Box 3, Fillion, WV 20001	\$ 10_
10. Bluestone WMA	HC 65, Box 91, Indian Mills, WV 24935	\$ 10
11 Cabwaylingo State Forest	Route 1, Box 85, Dunlow, WV 25511	\$ 10
12 Cacapon Resort State Park	818 Cacapon Lodge Drive, Berkeley Springs, WV 25411	\$ 10
13. Calvin Price State Forest	HC 82, Box 252, Marlinton, WV 24954	\$ 10
14 Camp Creek State Park	2390 Camp Creek Road, Camp Creek, WV 25820	\$ 10
15 Canaan Valley	HC 70, Box 330, Davis, WV 26260	\$ 10
16. Carnifex Ferry Battlefield	1194 Carnifex Ferry Road, Summersville, WV 26651	\$ 10
17 Cass Scenic Railroad	Route 66, Main Street, Cass, WV 24927	\$ 10
18 Cathedral State Park	RR 1 Box 370, Aurora, WV 26/05	Ψ
19. Cedar Creek State Park	2947 Cedar Creek Road, Glenville, VVV 20301	\$
20 Chief Logan	Route 10N, Logan, WV 25601	\$ <u>///</u>
21 Chief Logan Lodge, Hotel &	Conference Center	. 10
		\$
on One and Dook State Forest	Route 1. Box 270, Diuceton wins, vv 20020	\$
22 Coopers Nountain Pattlefield	HC 64, Box 189, Hillsboro, WV 24946	\$
23. Droop Mountain Dattiener	Route 29, Davis, WV 26260	\$
24 Fairfax Stone	HC 82, Box 252, Marlinton, WV 24954	\$
25 Greenbrier River Trail	HC 30, Box 154, Caldwell, WV 24925	\$ <u>//</u>
26. Greenbrier State Forest	177 West Main Street, Ansted, WV 25812	\$
27 Hawks Nest	Route 20, Hacker Valley, WV 26222	\$
28. Holly River	Route 2, Box 285, Charleston, WV 25314	\$ <u></u>
29 Kanawha State Forest	Route 219/16, Huttonsville, WV 26273	\$ <u>/O</u>
30 Kumbrabow State Forest	HC 70, Box 626, Lenore, WV 25676	\$/0
31. Laurel Lake WMA	1402 Grandview Road, Beaver, WV 25813	\$ <u>/Q</u>
32 Little Beaver	1402 Grandview Mothice MM/ 26812	\$ <u>10</u>
33. Lost River	321 Park Drive, Mathias, WV 26812	\$()
34 Moncove Lake	HC 83, Box 73-A, Gap Mills, WV 24942	\$ <u>10</u>
35. North Bend	Route 1, Box 221, Cairo, WV 26337	\$ 10
36. Panther State Forest	Route 3/2 Panther Creek Road, Panther, WV 24872	\$ <i>j Q</i>
37 Pinnacle Rock	Route 52, Bramwell, WV 24715	\$ 10
38 Pipestem Resort	Route 20, Box 150, Pipestem, WV 25979	\$ 10
39 Plum Orchard Lake WMA	Route 1, Box 186, Scarbro, WV 25917	\$ 10
40 Prickett's Fort	Route 3, Box 403, Fairmont, WV 26554	\$ 10
41, Seneca State Forest	Route 1, Box 140, Dunmore, WV 24934	\$ /2
42 Stonewall Jackson	440 State Park Trail Roanoke, WV 20447	\$ 10
43 Tomlinson Run	State Route 8. New Manchester, WV 20000	\$ 70
44 Tu-Endie-Wei	First Street, Point Pleasant, WV 2000	
45. Twin Falls	Route 97, Mullens, WV 25882	\$
	Route 1 Box 260, Grafton, WV 26354	\$
46 Tygart Lake	Route 6 Box 244, Fairmont, WV 20004	\$
47 Valley Falls	uc so Box 252 Marlinton, WV 24954	\$
48. Watoga	Route 1, Duck Creek Road, Lost Creek, WV 26385	\$ <i>[U</i>
49 Watters Smith	Trouse of energy	

Total Alternate delivery: 1-49

**Grand Total:** 

\$ 490 \$ 145070

(Includes Sections A, B, C and alternate delivery addresses)

#### Award Procedure:

**Evaluation of Bid Prices:** When evaluating bid prices, all of the charges itemized in each section, will be considered. One total bid figure will be calculated for each vendor based upon the sum of the each section of contract. The award may be split by section between multiple vendors if it is in the best interest of the Department of Commerce.

**Samples:** If requested, the vendor must supply full color samples of the types of publications specified in the bid. Samples are to be printed on the type of paper specified in the vendor's bid. All requested samples must be received within 14 days of request

## State of West Virginia

## **VENDOR PREFERENCE CERTIFICATE**

Certification and application\* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37 (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable

1	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2 - `r	Application is made for 2.5% resident vendor preference for the reason checked:  Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3.	Application is made for 2.5% resident vendor preference for the reason checked:  Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4.	Application is made for 5% resident vendor preference for the reason checked:  Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
requirent against or deduc	inderstands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the nents for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency sted from any unpaid balance on the contract or purchase order.
authorize the requi	nission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and es the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid ired business taxes, provided that such information does not contain the amounts of taxes paid nor any other information by the Tax Commissioner to be confidential.
	nenalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true surate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate is during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.
Bidder:	Morgantown Printing Signed: Release
Date:	3-2-2010 Title: CSR Manager
******	ov combination of preference consideration(s) indicated above, which you are entitled to receive.

RFQ No. COMOZ

#### STATE OF WEST VIRGINIA Purchasing Division

#### **PURCHASING AFFIDAVIT**

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

#### **DEFINITIONS:**

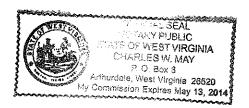
"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, Limited Liability Company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

**EXCEPTION:** The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

# Vendor's Name: Marguntawn Printing Authorized Signature: B. L. a Date: 3-2-2010 State of WEST VIRCIINIA County of PRESTON, to-wit: Taken, subscribed, and sworn to before me this Z<sup>DD</sup> day of MARCH, 20 10. My Commission expires MAY 13, 20 14. AFFIX SEAL HERE NOTORY PUBLIC Mars W. Amon



WITNESS THE FOLLOWING SIGNATURE