

VENDOR

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

25312

COM02

ADDRESS CORRESPONDENCE TO ATTENTION OF:

FRANK WHITTAKER 304-558-2316

\*709052756 304-744-0933 COLOR CRAFT PRINTING 3126 SEVENTH AVENUE

CHARLESTON WV

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DIVISION OF TOURISM

VARIOUS LOCALES AS INDICATED BY ORDER

304-558-2200

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THIS ADDENDUM IS ISSUED TO PROVIDE THE ATTACHED TECHNICAL QUESTIONS & ANSWERS AND TO EXTEND THE BID OPENING DATE AND TIME.  THE BID OPENING IS CHANGED FROM: 03/02/2010 AT 1:30 PM TO: 03/11/2010 AT 1:30 PM  PRINTING SERVICES  PRINTING SERVICES  PRINTING SERVICES  PRINTING SERVICES  PRINTING SERVICES  PRINTING SERVICES	LINE	QUA		UOP		ITEMI		<b></b>		· · ·		
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WHEN RESPONDING TO REQ. INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'	Sales	1016	i l	<u> </u>	067	5 <i>999</i>						

Please clarify how you would like the freight costs calculated. Here are our questions:

After your request on page 6 (pasted below) you list 12 address possibilities for the 88 different product price quotes. If we were to calculate each delivery possibility (12 x 88 possibilities) it would be 1,056 different freight cost numbers for the main quote. For the alternate delivery addresses; for the 88 different products there are 49 different locations.

Quoting all possibilities for this option (49 x 88) would be 4,312 separate costs. Is it possible for the main, and alternate freight quote specs to be clarified in order to get the information you need, with a reasonable amount of freight options?

This will save all the vendors providing quotes a enormous amount of time, and you from having to compare over 5,000 different freight options from a number of vendors. Please let us know if there is something we missed.

Thank you.

DELIVERY: Shipping addresses F.O.B. De Charleston WV, Nitro WV, Elkins WV, Fairmon Milton WV, Romney WV and West Columbia

Agency response to the technical question from the vendor requesting clarification concerning the calculation of the freight costs to deliver the various printed items listed in Requisition COM02.

The request for delivery costs must be per 1,000 brochures.

On page 8 of the RFQ under delivery, the delivery weight of a box of brochures cannot exceed 30 lbs/box along with other listed requirements should allow an interested vendor estimate his shipping costs.

Each grouping of brochures is for similar brochures of the same size, the vendor must provide the cost per 1,000 delivered.

On page 6 under delivery shipping address: the FOB destinations are requesting cost to be incurred by vendor with no separate charge to our agencies. Most deliveries are to the Charleston, South Charleston and Nitro areas.

The alternate delivery addresses to the state parks (1-49) may be as small as 1,000, so we request a best estimate delivery cost of 1,000/per delivery location. Most costs we have received in the past were the same price to each of the 49 locations and we multiply that by the number of brochures delivered.

A spreadsheet of delivery costs to areas of the state may be provided by vendor if that is the only way they can figure cost, but evaluation of the bid will be based on the total cost of item 1-49 and the total for each section of the bid.



SIGNATURE

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304-744-0933 **\*709052756** COLOR CRAFT PRINTING 3126 SEVENTH AVENUE

CHARLESTON WV

FREIGHT TERMS: F.O.B. TERMS OF SALE SHIP VIA DATE PRINTED 02/03/2010 01:30PM BID OPENING TIME BID OPENING DATE: 03/02/2010 CAT: UNIT PRICE AMOUNT LINE QUANTITY UOP ITEM NUMBER LS 966-50 0001 1 PRINTING SERVICES THE WEST VIRGINIA PURCHASING DIVISION, FOR THE AGENCY, THE WEST VIRGINIA DEPARTMENT OF COMMERCE, IS SOLICITING BIDS FOR AN OPEN-END CONTRACT TO PROVIDE THE DEPARTMENT WITH ALL LABOR, MATERIALS, EQUIPMENT, AND SUPPLIES TO PRODUCE HIGH QUALITY FULL-COLOR PROCESS PRINTED PUBLICATIONS FOR THE AGENCIES WITHIN THE DEPARTMENT OF COMMERCE PER THE ATTACHED SPECIFICATIONS. TECHNICAL QUESTIONS MUST BE SUBMITTED IN WRITING TO FRANK WHITTAKER IN THE PURCHASING DIVISION VIA EMAIL AT FRANK.M.WHITTAKERWWV.GOV OR VIA FAX AT 301-558-4115. DEADLINE FOR THECHNICAL QUESTIONS IS 02/16/2010 AT 3:00 PM. ALL TECHNICAL QUESTIONS WILL BE ADDRESSED BY ADDENDUM AFTER THE DEADLINE. EXHIBIT 3 THIS CONTRACT BECOMES EFFECTIVE ON LIFE OF CONTRACT: ..... AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE THE "REASONABLE TIME" PERIOD SHALL ORIGINAL CONTRACT. NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE. UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE SEE REVERSE SIDE FOR TERMS AND CONDITIONS

TELEPHONE

DATE

ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

ADDRESS CHANGES TO BE NOTED ABOVE



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DID OPENING DATE: 03/02/2010 BID OPENING TIME 01:30PM  LINE QUANTITY UOP CAT ITEM NUMBER UNIT PRICE A  THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.  BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.  THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED	AMOUNT
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AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY	
ELECTRONIC MEDIUM SUCH AS CD-ROM.	
ELECTRONIC HEDION COCK AC CO.	
REV. 05/26/2009	
NOTICE	
A SIGNED BID MUST BE SUBMITTED TO:	
DEPARTMENT OF ADMINISTRATION	
PURCHASING DIVISION	
BUILDING 15	
2019 WASHINGTON STREET, EAST	
CHARLESTON, WV 25305-0130	
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SEE REVERSE SIDE FOR TERMS AND CONDITIONS  SIGNATURE  DATE	Terreroteronierie



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# West Virginia Department of Commerce

### BLANKET OPEN END CONTRACT **FULL COLOR PUBLICATIONS**

Vendor shall provide all labor, materials, equipment and supplies to produce high quality full-color process printed publications for the agencies and clients of the West Virginia Department of Commerce per attached specifications. Vendor cannot subcontract the printing of brochures or broker the printing.

#### **SPECIFICATIONS**

SCOPE: These specifications cover the production of publications and material requiring such operations as electronic prepress, printing, packing and distribution.

TITLE: West Virginia Department of Commerce Color Publication Printing Contract.

SPENDING UNITS: This contract is applicable to the West Virginia Department of Commerce, its agencies, West Virginia Development Office, West Virginia Division of Energy, West Virginia Division of Forestry, West Virginia Division of Labor, West Virginia Division of Natural Resources, West Virginia Division of Tourism, West Virginia Geological and Economic Survey, West Virginia Office of Miners' Health, Safety and Training, WORKFORCE West Virginia; and clients of the West Virginia Department of Commerce.

FREQUENCY OF ORDERS: Varies.

QUANTITY: 500 to 75,000 copies per order as per specifications. The number ordered will vary for each contract release order.

TYPE OF PUBLICATION: Full color process printing for various types of publications with multiple sizes, bindery and folds as per specifications.

# WEST VIRGINIA DEPARTMENT OF COMMERCE TO FURNISH:

- Print order
- Full-color composite visual of the provided file to show layout.
- Electronic Media containing files

Contractor must be able to accept files from the following platforms:

Electronic media

Platform: PC Windows XP and Macintosh System 10

Media: CD-ROM or DVD

Page Layout programs: Adobe InDesign CS2 and CS3 or latest version; QuarkXpress

6.5.

Illustration Programs: FreeHand 8.0 and 11; Adobe Illustrator and Adobe Photoshop CS3 or latest versions of all programs.

**Document Exchange prepress programs:** Adobe Acrobat (.pdf)
Various versions of software may be used; the vendor will be required to have the most current version(s). All platform system and software upgrades (for specified applications) that may occur during the term of the contract must be supported by the vendor on both PC and Macintosh platforms.

**VENDOR TO FURNISH:** All materials and operations, other than those listed under "WEST VIRGINIA DEPARTMENT OF COMMERCE TO FURNISH," necessary to produce the products in accordance with these specifications.

**ELECTRONIC PREPRESS:** Prior to image processing, the vendor shall perform a basic (preflight) of the furnished media and publishing files to assure correct output of the required production image. Any errors, media damage or data corruption that might interfere with proper file image processing must be reported to the ordering agency immediately. The vendor shall create or alter any necessary trapping, set proper screen angles and screen frequency, and define file output selection for the imaging device being utilized to insure press readiness.

## PROOFS - VENDOR MUST PROVIDE:

- One set of digital color proofs (contract-grade press proof or press-match print) with critical color and registration – must be press-match quality.
- One composite printout (folded as required) and trimmed to size.

The vendor must not print order prior to receipt of an "OK to Print" by the West Virginia Department of Commerce, agency or appointed designee. The final product must match approved proof.

A waiver of proof may be allowed by the ordering agency on reprints of the order upon the guarantee of the vendor to provide an exact reprint with same quality and style of previous approved order.

SCHEDULE: Vendor must not start production of any job prior to receipt of the contract release order. Distribution of final product must be completed from the date of receipt of furnished material as follows:

Orders of 5,000 or less: 12 business days Orders above 5,000: 18 business days.

The ship/deliver date indicated on the contract release order is the date product ordered for delivery F.O.B. destination must be delivered to the destination specified.

**DELIVERY:** Shipping addresses F.O.B. Destination — Charleston WV, South Charleston WV, Nitro WV, Elkins WV, Fairmont WV, Beckley WV, Parkersburg WV, Milton WV, Romney WV and West Columbia WV. Shipping addresses listed below.

Please call 304-558-2003 or number specified on each contract release order before delivery is made. Shipment designation will be provided on each contract release order.

# Shipping may be requested to be delivered to individual park facilities as listed on attached sheet.

State Capitol Complex 1900 Washington Street East Building 5 or 6 Charleston, WV 25305

WV Division of Tourism or WV Dept. of Commerce 90 MacCorkle Avenue SW South Charleston, WV 25303

WV State Parks Storage Facility #1 Pickens Road Nitro, WV 25143

WV Division of Natural Resources 324 Fourth Avenue South Charleston, WV 25303

WV Division of Natural Resources Wildlife Resources Section Ward Road, Route 219 Elkins, WV 26241

Division of Forestry Headquarters Agricultural Center at Guthrie 347 Gus R. Douglas Lane Charleston, WV 25312

Division of Forestry - Fairmont Office Route 2, Box 1100 Fairmont, WV 26554 (304) 367-2793

Division of Forestry - Romney Office 1 Depot Street, Romney, WV 26757 (304) 822-4512

Division of Forestry - Beckley Office 330 Harper Park Drive, Suite J, Beckley, WV 25801 (304) 256-6775

Division of Forestry - Milton Office 878 E. Main Street, Rear, P.O. Box 189, Milton, WV 25541 (304) 743-6186 Division of Forestry - Parkersburg Office 2309 Gihon Road, Parkersburg, WV 26101 (304) 420-4515

Division of Forestry - Clements State Tree Nursery 624 Forestry Drive, West Columbia, WV 25287 (304) 675-1820

Vendor must deliver five (5) samples to WV Department of Commerce Marketing and Communications, 90 MacCorkle Avenue SW, South Charleston, WV 25303, for each contract release order.

Before delivery is made, vendor or delivery agent must contact WV Department of Commerce or specified designee at least 24 hours in advance to make arrangements for acceptance of order and verify delivery address. Number of boxes/skids must be known at time of call.

Deliveries will be accepted between 8:00 a.m. and 3:00 p.m. Monday thru Friday with no deliveries on Holidays or weekends, unless specified by the Department of Commerce.

Boxes may be packaged on skids not to exceed 72 boxes per skid or over 6 ft tall. Pallets must be shrink-wrapped and stacked evenly so that they can be double-stacked without the boxes breaking. Single boxes should weigh no more than 30 pounds.

For delivery other than South Charleston location, skids must be broken down before drop off. No fork lift is available.

MATERIAL STORAGE AND RETURN: Upon completion of order, all electronic media, artwork and other material is to be returned to West Virginia Department of Commerce or ordering agency, via company representative or registered mail before payment will be processed. With prior, written approval, material may be stored by the vendor provided that such vendor assumes total liability for integrity of the materials and guarantees complete compensation in light of damage or loss of such material. All material is the property of State of West Virginia and must be returned to the ordering agency within 14 days of a verbal or written request or upon termination of contract. All expenses incidental to returning materials, submitting proofs, and furnishing samples must be borne by the vendor.

## SPECIAL INSTRUCTIONS:

Failure to meet printing quality (improper registration, incorrect paper, smudged or smeared printing, off color match, misplaced images or text), materials, or specifications, etc., is justification for cancellation or refusal of the order.

Failure to meet delivery deadline will result in a \$100.00 total liquidated damage per day. All vendors bidding on this job assume this responsibility.

Failure to meet delivery deadline on more than one occasion, without justification of circumstances beyond the vendor's control, i.e., paper shortage, labor strikes, etc., is justification for cancellation or refusal of order or contract.

No spoils will be accepted as part of delivery volume.

UNDER NO CIRCUMSTANCES WILL OVERRUNS BE PAID FOR.
UNDER NO CIRCUMSTANCES CAN THE APPROVED VENDOR USE THIS
PUBLICATION FOR GAIN. ALL PUBLICATIONS ARE PROPERTY OF THE STATE
OF WEST VIRGINIA.

Successful vendor is to contact the WV Department of Commerce ordering agency contact immediately upon receipt of blanket release order to discuss technicalities of job and to verify receipt of order.

The above specifications apply to all sections of this contract.

**LIFE OF CONTRACT:** This contract is effective on the issue date and extends for a period of one (1) year or until such "reasonable time" thereafter as is necessary to obtain a new contract or renew the original contract. The "Reasonable time" period shall not exceed twelve (12) months. During this "reasonable time" the vendor may terminate this contract for any reason upon giving the director of purchasing 30 days written notice.

Unless specific provisions are stipulated elsewhere in this contract document, the terms, conditions and pricing set herein are firm for the life of the contract.

**RENEWAL:** This contract may be renewed upon the mutual written consent of the spending unit and the vendor, submitted to the director of purchasing thirty (30) days prior to the expiration date. Such renewal shall be in accordance with the terms and conditions of the original contract and shall be limited to two (2) one (1) year periods.

### Section A: Multi-fold Brochure

#### Items 1-50

TYPE OF PUBLICATION: Multi-fold Brochure.

Full-color process printing on both sides of publication. Printing will bleed all four sides on both sides.

#### PAPER STOCK:

70 lb. #3 Grade Warren Somerset Text gloss white or equal

Paper substitutions: Sample of paper must be supplied. Same paper must be used for the entire length of the contract. If paper is no longer produced, a substitute paper sample must be submitted and approved by the WV Dept of Commerce prior to use.

Mfg.:			<del></del>	
Weight:	Grade:	·		
Description for i	items 1-10: 14 ¾" x	8 1/2" flat folded	to 3 11/16" x 8 ½	2" finished size (4-

panel with 2 parallel folds).

Item	Quantity	Description	Unit Price	Total Price
1	5,000	New 14 3/4" x 8 1/2" brochures	.134	671.00
2.	10,000	New 14 3/4" x 8 1/2" brochures	,0903	903.00
3	25,000	New 14 3/4" x 8 1/2" brochures	, 6554	1639.00
4	50,000	New 14 3/4" x 8 1/2" brochures	. 05436	2718.00
5	75,000	New 14 3/4" x 8 1/2" brochures	.050373	3778.00
6	5,000	Exact Reprint 14 ¾ x 8 ½ brochures	. 1236	618.00
7	10,000	Exact Reprint 14 ¾" x 8 ½" brochures	.085	850.00
8	25,000	Exact Reprint 14 3/4" x 8 1/2" brochures	.06344	1586.00
9	50,000	Exact Reprint 14 ¾" x 8 ½" brochures	.65332	2616.00
10	75,000	Exact Reprint 14 ¾" x 8 ½" brochures	. 049666	3725.00

#### Sub-total 1-10

\$ 19,154.60

**Description for Items 11-20:** 15"  $\times$  25 ½" flat folded to 3 ¾"  $\times$  8 ½" finished size (12-panel with 2 vertical folds and 2 parallel folds). Fold details: bottom folds up 1/3. Top folds down 1/3 to make approximately 15"  $\times$  8 ½. "Fold in half once and in half again for finished size.

Item Quantity Description U	Jnit Price Total Price	
-----------------------------	------------------------	--

11	5,000	New 15" x 25 1/2" brochures	. 26	1,300.00
12	10,000	New 15" x 25 1/2" brochures	, 1884	1884,00
13	25,000	New 15" x 25 1/2" brochures	,13132	3283.00
14	50,000	New 15" x 25 1/2" brochures	. 11568	5784.00
15	75,000	New 15" x 25 1/2" brochures	. 108066	8105.00
16	5,000	Exact Reprint 15" x 25 ½" brochures	, 2392	1196.00
17	10,000	Exact Reprint 15" x 25 ½" brochures	178	1780.00
18	25,000	Exact Reprint 15" x 25 ½" brochures	, 12712	3178.00
19	50,000	Exact Reprint 15" x 25 ½" brochures	,11262	5631.00
20	75,000	Exact Reprint 15" x 25 ½" brochures	i ·	8630,06

#### Sub-total 11-20

\$<u>46,171.8</u>0

**Description for Items 21-30:** 11  $\frac{1}{4}$ " x 17" flat folded to 3  $\frac{3}{4}$ " x 8  $\frac{1}{2}$ " finished size (6-panel with half fold and letter fold).

Homo	Quantity	Description	Unit Price	Total Price
Item	5,000	New 11 ¼" x 17" brochures	. 1398	699.00
		4.4.4.1 4.7" has aburee	, 0953	95300
22	10,000	New 11 1/4" x 17" brochures		176000
23	25,000	New 11 1/4" x 17" brochures	,07032	1750.00
24	50,000	New 11 1/4" x 17" brochures	105906	295500
25	75,000	New 11 1/4" x 17" brochures	, 05504	4128.00
26	5,000	Exact Reprint 11 1/4" x 17"	. 1294	647.00
		brochures	11294	0.11.00
27	10,000	Exact Reprint 11 1/4" x 17"	.09	900.00
		brochures	109	100-100
28	25,000	Exact Reprint 11 1/4" x 17"	6/824	1706.00
		brochures	. 06824	1100.00
29	50,000	Exact Reprint 11 1/4" x 17"	05000	2901.00
		brochures	.05862	a 101.00
30	75,000	Exact Reprint 11 1/4" x 17"	,0543466	4076.00
		brochures	10545406	7,0,00
		<del></del>		

### Sub-total 21-30

\$ 20,721.00

**Description for Items 31-40:** 14"  $\times$  17" flat folded to 3  $\frac{1}{2}$ "  $\times$  8  $\frac{1}{2}$ " finished size (8 panel with half fold and 2 parallel folds).

Item	Quantity	Description	Unit Price	Total Price
31	5,000	New 14" x 17" brochures	. 153	765.00
32	10,000	New 14" x 17" brochures	1675	1075,00

			T 70	2050.00
33	25,000	New 14" x 17" brochures	. 082	2050.00 3528.00
34	50,000	New 14" x 17" brochures	.67056	4986.00
35	75,000	New 14" x 17" brochures	.06648	_ 21986.CO_
36	5,000	Exact Reprint 14" x 17"	11/7	715.00
00		brochures	.143	7.0,00
37	10,000	Exact Reprint 14" x 17"	, 1022	1022.00
		brochures 47"	17000	·
38	25,000	Exact Reprint 14" x 17"	, 67992	1998.00
		brochures	10/9/2	
39	50,000	Exact Reprint 14" " x 17"	. 0695	3475.00
		brochures		
40	75,000	Exact Reprint 14" " x 17"	. 665733	4930.00
		brochures		

Sub-total 31-40

\$ 24,544.00

**Description for Items 41-50:** 11"  $\times$  8  $\frac{1}{2}$ " flat folded to 3  $\frac{2}{3}$ "  $\times$  8  $\frac{1}{2}$ " finished size (3 panel with letter-fold).

parier			Unit Price	Total Price
Item	Quantity	Description	OTHER TREE	-22 44
41	5,000	New 11" x 8 1/2" brochures	.1164	582,00 764,00
42	10,000	New 11" x 8 1/2" brochures	.0764	1185.00
43	25,000	New 11" x 8 1/2" brochures	.6474	1912 00
44	50,000	New 11" x 8 1/2" brochures	03824	2654.60
45	75,000	New 11" x 8 ½" brochures	,0353846	30,71.00
46	5,000	Exact Reprint 11" x 8 ½" brochures	. 166	5.30.00
47	10,000	Exact Reprint 11" x 8 ½"	.6717	717.00
48	25,000	Exact Reprint 11" x 8 ½" brochures	. 0454	1135.00
49	50,000	Exact Reprint 11" x 8 ½" brochures	. 63708	1854.00
50	75,000	Exact Reprint 11" x 8 ½" brochures	<del></del>	2602.00
		biodiaios	<del></del>	10 075 N

Sub-total 41-50

\$ 13,935.00

Total Section A: 1-50

\$ 118,525,00

# Section B: Rack Cards

#### Items 51-64

 $4" \times 9"$ . Full-color process printing on both sides, with full bleed on both sides.

## PAPER STOCK:

Cover: 100 lb. Warren Somerset Cover gloss white, or equal.

Sample of paper must be supplied. Same paper must be used for the entire length of the contract. If paper is no longer produced, a substitute paper sample must be submitted and approved by the WV Dept of Commerce prior to use.

Mfg.:		
Weight:	Grade:	

VVCIGITE.			Unit Price	Total Price
Item	Quantity	Description		F51 60
51	500	4" x 9" rack cards	1.112	556.00
F0	1,000	4" x 9" rack cards	1.112	556.00
52	2,500	4" x 9" rack cards	. 2268	567,00
53	5.000	4" x 9" rack cards	, 1/6/2	583.66
54	10,000	4" x 9" rack cards	. 6664	664.00
55	20,000	4" x 9" rack cards	. 6446	1403.00
56		4" x 9" rack cards	. 02806	1900.00
57	50,000	4" X 9" rack cards		<del>-</del>

			Unit Price	Total Price
Item	Quantity	Description	Office Hoo	
58	500	Exact Reprint 4" x 9" rack	1.068	504.06
		cards Exact Reprint 4" x 9" rack		
59	1,000	cards	1.008	504.00
60	2,500	Exact Reprint 4" x 9" rack	, 2056	514.00
		cards	1,2001	
61	5,000	Exact Reprint 4" x 9" rack	. 10Ge	530.00
	10.000	cards Exact Reprint 4" x 9" rack		612,00
62	10,000	cards	1612	(e12,00
63	20,000	Exact Reprint 4" x 9" rack	. 042	840.00
		cards		
64	50,000	Exact Reprint 4" x 9" rack cards	. 62664	1332,00
_		Carus		10000000

Total Section B: 51-64

# Section C: Posters - Single sheet printed with no folds.

#### Items 65-76

Paper Stock: 100 lb. #1 grade bright white text. Warren Lustro dull or equal.

Bid quote must reflect any paper substitutions. **Sample of paper must be supplied. Same paper must be used for the entire length of the contract.** If paper is no longer produced, a substitute paper sample must be submitted and approved by the WV Dept of Commerce prior to use.

Mfg.:		 	
Weight:	Grade:	 • 4 1	5. 1 a

Items 65-76: Full-color process printing on one side, with bleed

14	Quantity	Description	Unit Price	Total Price
Item 65	500	Poster 8 ½" x 11" printed one side with bleed	(.112	556.66
66	1,000	Poster 8 ½" x 11" printed one side with bleed	. 583	583.00
67	2,500	Poster 8 ½" x 11" printed one side with bleed	, 244	610.00
68	500	Poster 8 1/2" x 14" printed one side with bleed	1,112	556.00
69	1,000	Poster 8 1/2" x 14" printed one side with bleed	.583	583,00
70	2,500	Poster 8 1/2" x 14" printed one side with bleed	.244	610,00
71	500	Poster 11" x 17" printed one side with bleed	1.1/2	556,00
72	1,000	Poster 11" x 17" printed one side with bleed	. 583	583.00
73	2,500	Poster 11" x 17" printed one side with bleed	. 244	610.00
74	500	Posters 18" x 24" printed one side with bleed	1.15	610.00
75	1,000	Posters 18" x 24" printed one side with bleed	, 655	655.00
76	2,500	Posters 18" x 24" printed one side with bleed	, 2952	738.60

Sub-total 65-76

\$ 7250,06

Items 77-88: Full color process printing on both sides, with bleed.

Item	Quantity	Description	Unit Price	Total Price
77	500	Poster 8 ½" x 11" printed two sides with bleed	1.166	583,00
78	1,000	Poster 8 ½" x 11" printed two sides with bleed	.609	609.00
79	2,500	Poster 8 ½" x 11" printed two sides with bleed	, 254	635,00
80	500	Poster 8 1/2" x 14" printed two sides with bleed	1. llole	583.00
81	1,000	Poster 8 1/2" x 14" printed two sides with bleed	. 609	609.00
82	2,500	Poster 8 1/2" x 14" printed two sides with bleed	, 254	635,00
83	500	Poster 11" x 17" printed two sides with bleed	f.166	583,∞
84	1,000	Poster 11" x 17" printed two sides with bleed	.609	609,00
85	2,500	Poster 11" x 17" printed two sides with bleed	254	635.00
86	500	Posters 18" x 24" printed two sides with bleed	1.434	717.00
87	1,000	Posters 18" x 24" printed two sides with bleed	. 803	863.00
88	2,500	Posters 18" x 24" printed two sides with bleed	. 3708	927,00

Sub-total 77-88

\$ 7928.60

Total Section C: 65-88

\$ 15,178,00

# DELIVERY COST FOR ALTERNATE LOCATIONS:

Brochmes

# Alternate Delivery Addresses West Virginia State Parks

Unit price per 1,000 publications

7. Blackwater Falls State Park 8. Blennerhassett Island 137 9. Bluestone State Park 10. Bluestone WMA 11. Cabwaylingo State Forest 12. Cacapon Resort State Park 13. Calvin Price State Forest 14. Camp Creek State Park 15. Canaan Valley 16. Carnifex Ferry Battlefield 17. Cass Scenic Railroad 18. Cathedral State Park 19. Cedar Creek State Park 19. Cedar Creek State Park 20. Chief Logan 21. Chief Logan Lodge, Hotel & 1000 Conference Center Drive, Log 22. Coopers Rock State Forest 23. Droop Mountain Battlefield 24. Fairfax Stone 25. Greenbrier River Trail 26. Greenbrier State Forest 27. Hawks Nest 28. Holly River 29. Kanawha State Forest 30. Kumbrabow State Forest 31. Laurel Lake WMA 32. Little Beaver 33. Lost River 34. Moncove Lake 35. North Bend 36. Panther State Forest 37. Pinnacle Rock 38. Pipestem Resort 39. Plum Orchard Lake WMA 40. Prickett's Fort 41. Seneca State Forest 42. Stonewall Jackson 43. Tomlinson Run 44. Tu-Endie-Wei 45. Twin Falls 46. Tygart Lake 47. Valley Falls	Street, Parkersburg, WV 26101 Box 3, Hinton, WV 25951 Box 91, Indian Mills, WV 24935 , Box 85, Dunlow, WV 25511 Capon Lodge Drive, Berkeley Springs, WV 25411 Box 252, Marlinton, WV 24954 Camp Creek Road, Camp Creek, WV 25820 Box 330, Davis, WV 26260 Camifex Ferry Road, Summersville, WV 26651 Committee, Cass, WV 24927 Cox 370, Aurora, WV 26705 Cedar Creek Road, Glenville, WV 26351 Con, Logan, WV 25601 Cence Center Center Canan, WV 25601 Cence Center Committee, Cass, WV 24946 Cence Center Committee, Cass, WV 24946 Cence Center Committee, Ansted, WV 24954 Cence Center Committee, Cass, WV 24925 Center Committee, Cass, WV 25812 Center Committee, Cass, WV 25812 Center Committee, Cass, WV 26222 Center Committee, Cass, WV 26337 Committee, Cass, WV 26344 Committee, Cass, WV 26544 Committee, Cass, WV 26544 Committee, WV 26715 Committee, Cass, WV 26554 Committee, WV 26554 Committee, WV 26882 Committee, WV 26884 Committee, WV 26882 Committee, WV 26884 Committee, WV 26882 Committee, WV 26884 Committee,		
48. Wafoga 49. Watters Smith Route	Duck Creek Road, Lost Creek, VVV 20300	1288.7	

# DELIVERY COST FOR ALTERNATE LOCATIONS:

# Alternate Delivery Addresses West Virginia State Parks Unit price per 1,000 publications

		11/16
	Route 4, Box 564, Buckhannon, WV 26201	\$ 160.60
1. Audra State Park	HC 35, Box 150, Clifftop, WV 25831	\$
2. Babcock State Park	HC 30, DOX 100, Clintop, VV 2000.	\$
<ol><li>Beartown State Park</li></ol>	HC 64, Box 189, Hillsboro, 24946 5601 Long Branch Road, Barboursville, WV 25504	\$
4. Beech Fork State Park	5601 Long Branch Road, Barbolay Springs WV 25411	1\$
5. Berkeley Springs State Park	2 South Washington Street, Berkeley Springs, WV 2541	\$
6. Berwind Lake WMA	Route 16, Box 38, Warriormine, WV 24894	\$
7. Blackwater Falls State Park	Route 29, Davis, WV 26260	\$
8. Blennerhassett Island 137	Juliana Street, Parkersburg, WV 20101	¢
9. Bluestone State Park	HC 78, Box 3, Hinton, WV 25951	<b>*</b>
10. Bluestone WMA	HC 65. Box 91, Indian Mills, VVV 24935	\$
		\$
10. Oceanon Pocort State Park	818 Cacapon Lodge Drive, Berkeley Spilligs, VVV 20411	\$
12. Cacapoli Resort State Forest		
13. Calvin Price State Forest	2390 Camp Creek Road, Camp Creek, WV 25820	\$
14. Camp Creek State Park	LIC 70 Pov 330 Davis VVV 2020U	\$
15. Canaan Valley	1194 Carnifex Ferry Road, Summersville, WV 26651	\$
16. Carnifex Ferry Battlefield	Route 66, Main Street, Cass, WV 24927	\$
17. Cass Scenic Railroad	RR 1, Box 370, Aurora, WV 26705	\$
18. Cathedral State Park	2947 Cedar Creek Road, Glenville, WV 26351	\$
19. Cedar Creek State Park	2947 Cedar Creek (Vold), 0101111111111111111111111111111111111	\$
20. Chief Logan	Route 10N, Logan, WV 25601	
21. Chief Logan Lodge, Hotel &	Conference Center	\$
		\$
22. Coopers Rock State Forest	Rolle 1. Bux 210, bluccion wine, 11 -	\$
23. Droop Mountain Battlefield	TG 04, DOX 100, 11110~0141	\$
24. Fairfax Stone	Route 29, Davis, WV 26260	\$
25. Greenbrier River Trail	HC 82, Box 252, Marlinton, WV 24954	\$
26. Greenbrier State Forest	HC 30, Box 154, Caldwell, WV 24925	\$
27. Hawks Nest	177 West Main Street, Ansted, WV 25812	s
28. Holly River	Route 20 Hacker Valley, VVV 20222	\$
29. Kanawha State Forest	Poute 2 Box 285. Charleston, VVV 400 14	\$
30. Kumbrabow State Forest	Route 219/16, Huttonsville, VVV 20273	\$
31. Laurel Lake WMA	µС 70 Rox 626 Lenore, WV 20070	Ψ
22 Little Regyer	1402 Grandview Road, Beaver, VVV 20013	φ <u> </u>
32. Little Beaver	321 Park Drive, Mathias, WV 20014	P
33. Lost River	HC 83, Box 73-A, Gap Mills, WV 24942	\$
34. Moncove Lake	Davida 4 Dav 221 Cairo VVV 20007	\$
35. North Bend	Route 3/2 Panther Creek Road, Panther, WV 24872	\$
36. Panther State Forest	Route 52 Bramwell, WV 24715	\$
37. Pinnacle Rock	Route 20, Box 150, Pipestem, WV 25979	\$
38. Pipestem Resort	Poute 1 Box 186, Scarpro, VVV 40917	\$
39. Plum Orchard Lake WMA	Route 3, Box 403, Fairmont, WV 26554	\$
40. Prickett's Fort	Route 1, Box 140, Dunmore, WV 24934	\$
41. Seneca State Forest	149 State Park Trail, Roanoke, WV 26447	\$
42. Stonewall Jackson	State Route 8, New Manchester, WV 26056	\$
43. Tomlinson Run	State Roule of New Manorestory	\$
44. Tu-Endie-Wei	First Street, Point Pleasant, WV 25550	\$
45. Twin Falls	Route 97, Mullens, WV 25882	\$\
46. Tygart Lake	Route 1, Box 260, Grafton, WV 26354	\$
47. Valley Falls	Route 6, Box 244, Fairmont, WV 26554	\$
48. Watoga	HC 82, Box 252, Marlinton, WV 24954	\$
49. Watters Smith	Route 1, Duck Creek Road, Lost Creek, WV 26385	

# DELIVERY COST FOR ALTERNATE LOCATIONS:

# Alternate Delivery Addresses West Virginia State Parks Unit price per 1,000 publications

•		- IMM 3/1
1. Audra State Park	Route 4, Box 564, Buckhannon, WV 26201	\$ <u>10,09</u>
	HC 35, Box 150, Clifftop, WV 25831	\$
2. Babcock State Park	HC 64, Box 189, Hillsboro, 24946	\$
3. Beartown State Park	5601 Long Branch Road, Barboursville, WV 25504	\$
4. Beech Fork State Park	2 South Washington Street, Berkeley Springs, WV 2541	1\$
5. Berkeley Springs State Park	2 South Washington Street, Berkeley Optings, 111 = 11	\$
6. Berwind Lake WMA	Route 16, Box 38, Warriormine, WV 24894	\$
7. Blackwater Falls State Park	Route 29, Davis, WV 26260	φ
8. Blennerhassett Island 137	Juliana Street, Parkersburg, WV 26101	P
9. Bluestone State Park	HC 78, Box 3, Hinton, WV 25951	\$
10. Bluestone WMA	HC 65, Box 91, Indian Mills, WV 24935	\$
A A Charle Charle Coroct	Poute 1 Roy 85 Dunlow, WV 25511	\$
11. Cabwaylingo State Forest	818 Cacapon Lodge Drive, Berkeley Springs, WV 25411	\$
12. Cacapon Resort State Park	HC 82, Box 252, Marlinton, WV 24954	\$
13. Calvin Price State Forest	2390 Camp Creek Road, Camp Creek, WV 25820	\$
14. Camp Creek State Park	2390 Camp Creek Road, Gamp Oreck, VIV 20020	\$
15. Canaan Valley	HC 70, Box 330, Davis, WV 26260	\$
16. Carnifex Ferry Battlefield	1194 Carnifex Ferry Road, Summersville, WV 26651	
17. Cass Scenic Railroad	Route 66, Main Street, Cass, WV 24927	\$
18. Cathedral State Park	RR 1, Box 370, Aurora, WV 26705	\$
19. Cedar Creek State Park	2947 Cedar Creek Road, Glenville, WV 26351	\$
	Route 10N, Logan, WV 25601	\$
20. Chief Logan	Conference Center	
21. Chief Logan Lodge, Hotel &	due Logan MM/25601	\$
1000 Conference Center Dr	Devite & Day 270 Princeton Mills W/V 26525	\$
22. Coopers Rock State Forest	Route 1, Box 270, Bruceton Mills, WV 26525	\$
23. Droop Mountain Battlefield	HC 64, BOX 169, Milisporo, VVV 2-16-16	\$
24. Fairfax Stone	Route 29, Davis, WV 26260	\$
25. Greenbrier River Trail	HC 82, Box 252, Marlinton, WV 24954	
26. Greenbrier State Forest	HC 30, Box 154, Caldwell, WV 24925	\$
27. Hawks Nest	177 West Main Street, Ansted, WV 25812	\$
	Route 20. Hacker Valley, WV 26222	\$
28. Holly River	Route 2, Box 285, Charleston, WV 25314	\$
29. Kanawha State Forest	Route 219/16, Huttonsville, WV 26273	\$
30. Kumbrabow State Forest	HC 70, Box 626, Lenore, WV 25676	\$
31. Laurel Lake WMA	1402 Grandview Road, Beaver, WV 25813	\$
32. Little Beaver	1402 Grandview Road, Beaver, 110 2001	\$
33. Lost River	321 Park Drive, Mathias, WV 26812	\$
34. Moncove Lake	HC 83, Box 73-A, Gap Mills, WV 24942	\$
35. North Bend	Route 1, Box 221, Cairo, WV 26337	\$
36. Panther State Forest	Route 3/2 Panther Creek Road, Panther, WV 24072	- 1
37. Pinnacle Rock	Route 52 Bramwell, WV 24/15	\$
38. Pipestem Resort	Route 20. Box 150, Pipestem, WV 25979	\$
39. Plum Orchard Lake WMA	Route 1, Box 186, Scarbro, WV 25917	\$
	Route 3, Box 403, Fairmont, WV 26554	\$
40. Prickett's Fort	Route 1, Box 140, Dunmore, WV 24934	\$
41. Seneca State Forest	149 State Park Trail, Roanoke, WV 26447	\$
42. Stonewall Jackson	State Route 8, New Manchester, WV 26056	\$
43. Tomlinson Run	State Route of New Martinestor, VVV 25550	\$
44. Tu-Endie-Wei	First Street, Point Pleasant, WV 25550	\$
45. Twin Falls	Rollie 97. Mulleris, VV 20004	\$
46. Tygart Lake	Route 1, Box 260, Grafton, WV 26354	\$
47. Valley Falls	Route 6. Box 244, Fairmont, WV 26554	<del></del> -
40 18/-1	HC 82 Box 252, Marlinton, WV 24954	\$
49. Watters Smith	Route 1, Duck Creek Road, Lost Creek, WV 26385	Φ
43. Vyallei3 Oithai	$\mathcal{H}$	K1501
	< Ŋ .	12651.4

Total Alternate delivery: 1-49

\$ 1288.70 Brochuse 813.40 Roch Caulo 5259.66 Posters

**Grand Total:** 

(Includes Sections A, B, C and alternate delivery addresses)

### Award Procedure:

**Evaluation of Bid Prices:** When evaluating bid prices, all of the charges itemized in each section, will be considered. One total bid figure will be calculated for each vendor based upon the sum of the each section of contract. The award may be split by section between multiple vendors if it is in the best interest of the Department of Commerce.

**Samples:** If requested, the vendor must supply full color samples of the types of publications specified in the bid. Samples are to be printed on the type of paper specified in the vendor's bid. All requested samples must be received within 14 days of request.

# State of West Virginia

# **VENDOR PREFERENCE CERTIFICATE**

Certification and application\* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1.	Application is made for 2.5% resident vendor preference for the reason checked:  Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preced-
	ing the date of this certification; <b>or</b> ,  Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately
	Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of the mandres state resident and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
<u>2</u>	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4.	Application is made for 5% resident vendor preference for the reason checked:  Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or.
6.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:  Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
require agains	understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the ments for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty to such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency used from any unpaid balance on the contract or purchase order.
By sub authori the req	mission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and zes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid uired business taxes, provided that such information does not contain the amounts of taxes paid nor any other information does not contain the Tax Commissioner to be confidential.
Under and ac	penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true curate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate es during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.
Bidder	Onlaw One Of Dage Line Signed: // Our Lewy
Date:_	march 11, 2010 Title: Saler/ Office

\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

RFQ No. COMOZ

#### STATE OF WEST VIRGINIA Purchasing Division

### **PURCHASING AFFIDAVIT**

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

#### **DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, Limited Liability Company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

**EXCEPTION:** The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE
Vendor's Name: Colo Craft Printing
Authorized Signature: Date: 3/11/10
State of
County of Kanawha, to-wit:
Taken, subscribed, and sworn to before me this 11 day of march . 2010.
My Commission expires April 15th 2019, 20.
AFFIX SEAL HERE NOTORY PUBLIC KWata G. Warren

