

Sabre Towers



**REQUEST FOR QUOTATION
STATE OF WEST VIRGINIA**

**RFQ BPH 10075
COMMUNICATIONS TOWERS**

ORIGINAL



A Division of Sabre Industries Inc.

2101 Murray Street • P O Box 658 • Sioux City, Iowa 51102 USA
Phone: (712) 258-6690 • Fax: (712) 258-8250
www.SabreTowersandPoles.com



A Division of Sabre Industries, Inc

April 14, 2010

STATE OF WEST VIRGINIA
Department of Administration
Purchasing Division
2019 Washington Street East, Building 15
Charleston, WV 25305-0130

Re: RFQ #BPH10075
Communications Towers

Dear Ms. Wagner:

As per the Request for Quotation #BPH10075, please find following our quotation for the supply of self-supporting and guyed communications towers for the Statewide Medical Command communications and interoperable radio system as well as state agencies and political subdivisions and municipalities.

Sabre Communications Corporation is a leader in the tower industry manufacturing guyed towers, self-supporting towers, monopoles and tower components. Operating two large manufacturing facilities in the United States, Sabre has the highest volume manufacturing capacity in the industry.

Sabre's in-house certified structural engineers have experience working in all areas of the world, and have the skills required to ensure the integrity and reliability of our products. Tower designs are done according to local specifications, enabling Sabre to offer more competitive pricing and better meet the customer's requirements, while still adhering to TIA/EIA regulations. Foundation designs are also provided taking into account local requirements. Sabre's in-house drafting department uses the latest CAD systems, and Sabre's knowledgeable contract managers are dedicated to customer service.

Sabre's submittal includes Section 3.0, Chart 1, which lists tower component pricing. This list shows three (3) areas for tower lighting pricing, one for the beacon assembly, one for the side lights and one for the controller. Breaking the pricing up into three different sections causes this pricing to be inflated since, typically, tower lighting systems are packaged by the manufacturer as kits and are priced accordingly.

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NO APR 15 A 7 05

PURCHASING DIVISION
STATE OF WV



A Division of Sabre Industries, Inc

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There is also the problem with tower lighting pricing because this RFQ is asking for towers ranging from 100' in height to 480' in height. This creates a problem with completing Chart 1. Towers with heights 200' up to 350' require an E-1 dual lighting system while towers with heights 350' up to 480' require an E-2 dual lighting system. The E-1 system comes with a top beacon with sidelights and controller, while the E-2 system comes with a top beacon, two (2) mid-level beacons and two levels of sidelights and controller. Obviously, these two systems are priced differently. We have elected to provide pricing for the E-1 component pricing on Chart 1 but would like to explain the differences between component pricing versus kit pricing and the difference in pricing between the E-1 and E-2 systems.

If you were to purchase the E-1 system by component as listed on Chart 1, your price for the entire system would be \$ 19,655.00. If you were to purchase the E-1 system as a kit your price would be \$ 9,151.00. If you were to purchase the E-2 system by component as listed on Chart 1, your price for the entire system would be \$ 52,589.00. If you were to purchase the E-2 system as a kit your price would be \$ 26,004.00. As you can see, there is a substantial difference in pricing. We hope you take this into consideration during your evaluation.

Sabre Communications Corporation has been providing quality products, outstanding customer service and quality construction services for more than 32 years and is your guarantee of satisfaction. Because the Sabre staff has worldwide design and installation experience, the State of West Virginia can be assured that there is virtually no situations Sabre has not handled before. We look forward to being the State's tower provider if we are chosen by your evaluation team.

If you have any questions or require further information, please feel free to contact me at (800) 369-6690, ext. 11550.

Sincerely,

SABRE COMMUNICATIONS CORPORATION


Mark E. Gothier

Government Projects Manager

Enclosure: Per Above



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
BPH10075

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ADDRESS CORRESPONDENCE TO ATTENTION OF:
ROBERTA WAGNER 304-558-0067

VENDOR

Sabra Communications Co
 Sales
 2101 Murray Street
 Sioux City, IA 51111

SHIP TO

HEALTH AND HUMAN RESOURCES
 BPH - TRAUMA & EMERGENCY CARE
 SYSTEM
 VARIOUS LOCALES AS INDICATED
 ON PURCHASE ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
03/12/2010				

BID OPENING DATE:

04/15/2010

BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	JB		962-46		
<p>OPEN-END BLANKET CONTRACT</p> <p>*****</p> <p>MANDATORY PRE-BID MEETING ON 3/29/2010 AT 1:30 PM AT WV DHHR MEDICAL COMMAND CENTER (MCC) 89 RICHARD D. MINNICH DRIVE, SUITE 301 SUTTON, WV 26601</p> <p>*****</p> <p>OPEN END CONTRACT TO PROVIDE INSTALLATION AND</p> <p>OPEN END CONTRACT</p> <p>TO ESTABLISH AN OPEN END CONTRACT FOR THE PURCHASE OF VARIOUS COMMUNICATION TOWERS (SELF SUPPORT AND GUYED COMMUNICATION TOWERS) FOR THE STATEWIDE MEDICAL COM- MAND MICROWAVE COMMUNICATIONS AND INTEROPERABLE RADIO SYSTEM AS WELL AS ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS AND MUNICIPALITIES PER THE ATTACHED SPECIFICATIONS..</p> <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AWARD..... AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Mark E. Gothier</i>	MARK E. GOTHIER	TELEPHONE (712) 224-1550	DATE APRIL 14 2010
TITLE GOVERNMENT PROJECTS MANAGER	42 1078988	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia
2. The State may accept or reject in part, or in whole, any bid
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 BPH10075

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ADDRESS CORRESPONDENCE TO ATTENTION OF:
 ROBERTA WAGNER
 304-558-0067

VENDOR

RFQ COPY
 TYPE NAME/ADDRESS HERE

SABRE COMMUNICATIONS CORPORATION
 2101 MURRAY STREET
 SIOUX CITY, IA 51111

SHIP TO

HEALTH AND HUMAN RESOURCES
 BPH - TRAUMA & EMERGENCY CARE
 SYSTEM
 VARIOUS LOCALES AS INDICATED
 ON PURCHASE ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
03/12/2010				

BID OPENING DATE: 04/15/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Mark E. Gothier</i>	MARK E. GOTHIER	TELEPHONE (712) 224-1550	DATE APRIL 14 2010
TITLE GOVERNMENT PROJECTS MANAGER	FEIN 42-1078988	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 BPH10075

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ADDRESS CORRESPONDENCE TO ATTENTION OF
 ROBERTA WAGNER
 304-558-0067

RFQ COPY
 TYPE NAME/ADDRESS HERE
 SABRE COMMUNICATIONS CORPORATION
 2101 MURRAY STREET
 SIOUX CITY, IA 51111

VENDOR

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<p>WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 05/26/2009</p> <p>INQUIRIES: WRITTEN QUESTIONS SHALL BE ACCEPTED THROUGH CLOSE OF BUSINESS ON 3/30/2010. QUESTIONS MAY BE SENT VIA USPS, FAX, COURIER OR E-MAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, E-MAIL QUESTIONS ARE PREFERRED. ADDRESS INQUIRIES TO: ROBERTA WAGNER DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON STREET, EAST</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Mark E. Gothier</i>	MARK E. GOTHIER	TELEPHONE (712) 224-1550	DATE APRIL 14 2010
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SABRE COMMUNICATIONS CORPORATION
 2101 MURRAY STREET
 SIOUX CITY, IA 51111

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BID OPENING DATE: 04/15/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>CHARLESTON, WV 25311</p> <p>FAX: (304) 558-4115</p> <p>E-MAIL: ROBERTA.A.WAGNER@WV.GOV</p> <p style="text-align: center;">MANDATORY PRE-BID</p> <p>A MANDATORY PRE-BID WILL BE HELD ON 3/29/2010 AT 1:30 PM IN MEDICAL COMMAND CENTER IN SUTTON, WV. ALL INTERESTED PARTIES ARE REQUIRED TO ATTEND THIS MEETING. FAILURE TO ATTEND THE MANDATORY PRE-BID SHALL RESULT IN DISQUALIFICATION OF THE BID. NO ONE PERSON MAY REPRESENT MORE THAN ONE BIDDER.</p> <p>AN ATTENDANCE SHEET WILL BE MADE AVAILABLE FOR ALL POTENTIAL BIDDERS TO COMPLETE. THIS WILL SERVE AS THE OFFICIAL DOCUMENT VERIFYING ATTENDANCE AT THE MANDATORY PRE-BID. FAILURE TO PROVIDE YOUR COMPANY AND REPRESENTATIVE NAME ON THE ATTENDANCE SHEET WILL RESULT IN DISQUALIFICATION OF THE BID. THE STATE WILL NOT ACCEPT ANY OTHER DOCUMENTATION TO VERIFY ATTENDANCE. THE BIDDER IS RESPONSIBLE FOR ENSURING THEY HAVE COMPLETED THE INFORMATION REQUIRED ON THE ATTENDANCE SHEET. THE PURCHASING DIVISION AND THE STATE AGENCY WILL NOT ASSUME ANY RESPONSIBILITY FOR A BIDDER'S FAILURE TO COMPLETE THE PRE-BID ATTENDANCE SHEET. IN ADDITION, WE REQUEST THAT ALL POTENTIAL BIDDERS INCLUDE THEIR E-MAIL ADDRESS AND FAX NUMBER.</p> <p>ALL POTENTIAL BIDDERS ARE REQUESTED TO ARRIVE PRIOR TO THE STARTING TIME FOR THE PRE-BID. BIDDERS WHO ARRIVE</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	MARK E. GOTHIER	TELEPHONE	(712) 224-1550	DATE	APRIL 14 2010
TITLE	GOVERNMENT PROJECTS MANAGER	FEIN	42-1078988	ADDRESS CHANGES TO BE NOTED ABOVE	

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BID OPENING DATE:	04/15/2010	BID OPENING TIME	01:30PM
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LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>LATE, BUT PRIOR TO THE DISMISSAL OF THE TECHNICAL PORTION OF THE PRE-BID WILL BE PERMITTED TO SIGN IN. BIDDERS WHO ARRIVE AFTER CONCLUSION OF THE TECHNICAL PORTION OF THE PRE-BID, BUT DURING ANY SUBSEQUENT PART OF THE PRE-BID WILL NOT BE PERMITTED TO SIGN THE ATTENDANCE SHEET.</p> <p>EXHIBIT 4</p> <p>LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST VIRGINIA. IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSAL SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY MANNER.</p> <p>REV. 3/88</p> <p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p style="text-align: center;">NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p style="text-align: center;">DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Mark E. Gothier</i>	MARK E. GOTHIER	TELEPHONE (712) 224-1550	DATE APRIL 14 2010
TITLE GOVERNMENT PROJECTS MANAGER	FEIN 42-1078988	ADDRESS CHANGES TO BE NOTED ABOVE	

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BID OPENING DATE: 04/15/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
***** THIS IS THE END OF RFQ BPH10075 ***** TOTAL: _____						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Mark E. Gothier</i>	MARK E. GOTHIER	TELEPHONE (712) 224-1550	DATE APRIL 14 2010
TITLE GOVERNMENT PROJECTS MANAGER	FEIN 42-1078988	ADDRESS CHANGES TO BE NOTED ABOVE	

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RFQ BPH 10075

General Specifications for Communications Towers

The West Virginia Department of Health and Human Resources (WV DHHR), State Trauma and Emergency Medical System (STEMS), Communication Division, desires to establish an open-end contract for the purchase of self support and guyed communication towers for the Statewide Medical Command communications and interoperable radio system as well as all state agencies and political subdivisions and municipalities. The manufacturer of the towers shall include all applicable catalog items and accessories not specifically included with a listed tower at a fixed discounted price.

Specifications:

1.0 General:

- 1.1 Successful bidder shall pre-pay freight costs for delivery to various locations in WV (examples: Charleston, Weston, Clarksburg). The Vendor will then be paid the actual freight costs upon submission of the original freight invoice to STECS.
- 1.2 Quote shall include all applicable catalog items and accessories not specifically included with a listed tower at a fixed discounted price. Quote shall include sample of actual prices with discount applied to the following sample items:

*Estimated Annual Order	Description
15	Six (6) foot standard side arms
15	Six (6) foot tapered side arms
5	Safety climb device
10	300 mm medium white light and red LED beacon combination
10	Red side lights shall be LED fixtures
60	Four (4) inch microwave dish pipe mounts with all hardware. Must have capability of attaching to straight section or tapered section.
16	Ice shields for six (6) foot dishes
16	Ice shields for eight (8) foot dishes
100	Twenty (20) foot vertical waveguide ladder
12	Ten (10) foot horizontal waveguide bridge
24	Three (3) foot standard side arms
24	Three (3) foot tapered side arms
6	Twelve (12) foot sector booms capable of supporting four (4) antennas on each sector
3	Tower light controller kit for tower lights

**Above numbers are sample estimates only. The actual number ordered may be more or less.*

- 1.3 Quote shall be valid for a period of one year from date of opening with option to renew for two (2) additional one year periods.
- 1.4 Quote shall include samples of pertinent warranties. Bidder must warranty product for a minimum of one (1) year.
- 1.5 Delivery must be guaranteed no greater than eight (8) weeks after each tower order date
- 1.6 All towers must meet industry standards. (i.e. UL listing, FCC, IEEE).
- 1.7 Manufacturer must have manufactured like structures of proven quality for a minimum of five (5) years, and provide at least three (3) references of actual projects completed of like structures.
- 1.8 Award of this contract will go to a single vendor who meets **all** of the specifications as outlined in this RFQ at the lowest price.
- 1.9 Payment to vendor will be made following delivery of the structure once a final, complete invoice is received. Invoice must include copies of actual freight invoice. Payment will be made within 60 days of invoice.

2.0 Detail Specifications for Communication Towers

This request is for pricing for materials, parts and delivery necessary for the construction of various communications towers. It does not include installation of the tower. Bidder shall include costs based on the sample number of towers listed in the chart below. Tower sizes, types and sample number requested are as follows:

Estimated Annual Order*	Self Supporting Towers
1	100' self supporting
1	120' self supporting
1	140' self supporting
1	160' self supporting
2	180' self supporting
1	200' self supporting
1	220' self supporting
2	240' self supporting
1	260' self supporting
1	280' self supporting
2	300' self supporting
2	320' self supporting
2	340' self supporting
2	360' self supporting
2	380' self supporting
1	400' self supporting

	Guyed Towers
1	100' guyed
1	120' guyed
1	140' guyed
1	160' guyed
1	200' guyed
1	240' guyed
1	280' guyed
1	320' guyed
1	360' guyed
1	400' guyed
1	440' guyed
4	480' guyed

**Above numbers are sample estimates only. The actual number ordered may be more or less.*

- 2.1 Towers will be constructed on an equilateral triangle pattern with steel legs and cross bracing members of either bolted or welded construction. The triangular size shall be sufficient to meet EIA standards as per the International Building Code acceptance. All tower sections and accessories will be hot dipped galvanized after fabrication according to ASTM specification A-123, which gives a minimum of 2 oz. of zinc per square foot of surface.
- 2.2 Towers will be designed for a wind load of 90 mph - 3 second gusts, with 1/2" radial ice per the EIA Standards and the International Building Code acceptance. Wind and ice shall be considered on the tower, antenna, guys, and all appurtenances. The manufacturer should consider that the structures are for essential facilities. Importance factors should be adjusted accordingly.
- 2.3 Guyed Towers shall be able to accommodate torque arms at appropriate locations to support 6 GHZ, 10GHZ, and 18 GHZ microwave dishes and directional antenna. (All guyed towers shall have minimum face width of 42 inches or greater)
- 2.4 Towers shall have a lightning rod assembly designed to be mounted higher than the uppermost antenna.
- 2.5 Towers will have a climbing leg or step pegs designed to meet current EIA standards per the International Building Code acceptance. Steps will run continuously from top to bottom on one leg of the tower. Self Supporting towers, that are greater than 140 ft. to 400 ft. will have (3) three climbing legs with step bolts, or pegs from the ground to an elevation of 2/3 of the height of the tower. One leg will have a continuous step bolts for the entire height of the tower. A safety chiming devise will be installed on the permanent

climbing leg over the entire height of the tower. Climbing device must meet OSHA standards.

- 2.6 Towers will be provided with (2) two vertical waveguide ladders. Towers will be designed with waveguide ladders on two faces. Waveguide ladders shall accommodate snap-in, and bolt-on style hangers with a minimum width of 28 inches or greater. Guyed towers may have waveguide brace brackets on two faces, as a substitute for the dual waveguide ladder. Providing the tower is structurally designed to use the waveguide brackets.
- 2.7 Towers shall be designed and fabricated according to the EIA standards per the International Building Code acceptance (REV-G). All tower design and engineering data must be submitted to the purchaser.
- 2.8 All tower members shall be designed to allow easy inspection of all surfaces for possible corrosion.
- 2.9 The shaft of guyed towers shall be supported on a point mount at the center of the foundation in a manner to prevent transmission of binding forces between tower and concrete base.
- 2.10 Structural steel shall comply with the latest specifications for structural steel for bridges and buildings.
- 2.11 All welding shall be x-ray quality and conform to latest AISC and AWS standards.
- 2.12 Any members that are received buckled or bent must be replaced.
- 2.13 Nuts and bolts shall conform to the latest ASTM standards. Split ring lock nuts shall be supplied to secure all nuts, or equivalent lock nut attachment to prevent the nut from vibrating loose.
- 2.14 All guy strands shall be extra high strength and conform to latest ASTM specifications, with class A zinc coating.
- 2.15 Tower guys shall be provided with a turnbuckle safety at each anchor point.
- 2.16 Tower guys shall each be provided as one continuous strand from anchor point to the tower.

- 2.17 All towers shall have grounding plates attached to each leg at tapered base section to accommodate thermo weld connection of ground wires.
- 2.18 Tower will be supplied with tower lighting package as appropriate to its height.
- 2.19 Tower lighting package shall be a dual lighting system. Components shall consist of white strobe light(s) to be operational during the daytime and red (LED) light(s) to be operational at night.
- 2.20 Tower lighting package shall include necessary control equipment to monitor tower lights.
- 2.21 Ice shields shall be provided for center beacons where applicable.
- 2.22 Tower package shall include a 12 foot sector boom to be mounted at the top of the structure with 12 antenna locations on the boom. **In addition, the tower shall be designed to accommodate up to ten (10) UHF/VHF antenna on a 6 foot side arms distributed equally over the tower height down to a height of 50 feet. Antennas will be up to 18 ft. in length.**
- 2.23 Each tower shall be designed to accommodate additional attachments as per the following table:

Tower Loading Requirements			
140 self	4 8' HP 6 GHZ dishes - 80' to 130'	4 6' HP 6 GHZ dishes - 80' to 130'	12' sector boom at top
160 self	4 8' HP 6 GHZ dishes - 80' to 150'	4 6' HP 6 GHZ dishes - 80' to 150'	12' sector boom at top
180 self	4 8' HP 6 GHZ dishes - 80' to 170'	4 6' HP 6 GHZ dishes - 80' to 170'	12' sector boom at top
200 self	4 8' HP 6 GHZ dishes - 80' to 190'	4 6' HP 6 GHZ dishes - 80' to 190'	12' sector boom at top
220 self	4 8' HP 6 GHZ dishes - 80' to 210'	4 6' HP 6 GHZ dishes - 80' to 210'	12' sector boom at top
240 self	4 8' HP 6 GHZ dishes - 80' to 230'	4 6' HP 6 GHZ dishes - 80' to 230'	12' sector boom at top
260 self	4 8' HP 6 GHZ dishes - 80' to 250'	4 6' HP 6 GHZ dishes - 80' to 250'	12' sector boom at top
280 self	4 8' HP 6 GHZ dishes - 80' to 270'	4 6' HP 6 GHZ dishes - 80' to 270'	12' sector boom at top
300 self	4 8' HP 6 GHZ dishes - 80' to 290'	4 6' HP 6 GHZ dishes - 80' to 290'	12' sector boom at top
320 self	4 8' HP 6 GHZ dishes - 80' to 310'	4 6' HP 6 GHZ dishes - 80' to 310'	12' sector boom at top

340 self	4 8' HP 6 GHZ dishes - 80' to 330'	4 6' HP 6 GHZ dishes - 80' to 330'	12' sector boom at top
160 guyed	4 8' HP 6 GHZ dishes - 80' to 150'	4 6' HP 6 GHZ dishes - 80' to 150'	12' sector boom at top
200 guyed	4 8' HP 6 GHZ dishes - 80' to 190'	4 6' HP 6 GHZ dishes - 80' to 190'	12' sector boom at top
240 guyed	4 8' HP 6 GHZ dishes - 80' to 230'	4 6' HP 6 GHZ dishes - 80' to 230'	12' sector boom at top
280 guyed	4 8' HP 6 GHZ dishes - 80' to 270'	4 6' HP 6 GHZ dishes - 80' to 270'	12' sector boom at top
320 guyed	4 8' HP 6 GHZ dishes - 80' to 310'	4 6' HP 6 GHZ dishes - 80' to 310'	12' sector boom at top
360 guyed	4 8' HP 6 GHZ dishes - 80' to 350'	4 6' HP 6 GHZ dishes - 80' to 350'	12' sector boom at top
400 guyed	4 8' HP 6 GHZ dishes - 80' to 390'	4 6' HP 6 GHZ dishes - 80' to 390'	12' sector boom at top
440 guyed	4 8' HP 6 GHZ dishes - 80' to 430'	4 6' HP 6 GHZ dishes - 80' to 430'	12' sector boom at top
480 guyed	4 8' HP 6 GHZ dishes - 80' to 470'	4 6' HP 6 GHZ dishes - 80' to 470'	12' sector boom at top

The above loading must also include ice shields over dishes. Towers must also be designed for multiple cellular carriers with three (3) additional-12 foot sector booms located at (3) three locations starting from the top of the tower spaced every 40 feet down the tower (Microwave Dishes are back to back with ray domes at six (6) locations equally distributed over the mounting height locations as indicated above). There will be 12 UHF/VHF antennas on 3 foot sidearms equally distributed over the entire height of the tower. Transmission lines will vary from 1 ¼ in, EW 63, EW 52, EW 90, 5/8 in. and ½ in. lines. Towers, antennas, and lines are to assume a minimum loading of ½ inch of radial ice, with a 90 mph 30 second gust, or greater.

2.24 The following drawings shall be furnished by the successful vendor:

- Four (4) copies of tower design and calculation sheets
- Four (4) copies of foundation plans
- Four (4) copies of guying specifications
- Four (4) copies of final erection drawings

2.25 All tower drawings shall have a West Virginia Professional Engineers (PE) stamp or seal.

2.26 All tower foundation drawings shall have a West Virginia PE stamp or seal.

- 2.27 Each structural member shall be identified by a part number and any parts with the same part number must be interchangeable. This will result in tower sections capable of being installed in any 120° rotation without changing the tower structurally. Match marking requirements of tower sections by the manufacturer, for proper assembly, shall not be acceptable.
- 2.28 Tower leg members shall maintain an open interior diameter through the flange plate at least as large as the inside diameter of the pipe and electrically welded externally and internally.
- 2.29 Flanged leg connections shall utilize a minimum of four bolts per leg. Tower leg members shall utilize a 50 KSI minimum yield strength.
- 2.30 The tower manufacturer shall maintain the highest quality steel manufacturing standards for production. Only AWS certified welders shall be employed for tower fabrication. A fully qualified quality control department shall be employed with a quality control manual maintained to establish minimum acceptable fabrication standards, procedures, and requirements for documentation.
- 2.31 For the purpose of this bid, all Self Supporting towers indicated for bidding, should assume normal soil, level ground.
- 2.32 For the purpose of this bid, all Guy Towers should assume normal soil, with 50 ft. drop in elevation from tower base to its farthest anchor point.
- 2.33 Towers Guyed and Self Supporting requiring special applications such as soil reports, cross-sectional profiles and drops in elevation for guyed towers shall be provided by the buyer on a per tower, and site basis, at the time a purchase order is issued.

BPH10075 Addendum #3 - Communication Towers

BID SHEET**3.0 Bid Schedule Chart 1**

Item Number	*Estimated Annual Order	Description	Unit Cost	Total Cost	Estimated Freight Per Item
1.	15	Six (6) foot standard side arms	\$290	\$4,350	\$227
2.	15	Six (6) foot tapered side arms	\$650	\$9,750	\$227
3.	5	Safety climb device	\$402	\$2,010	\$253
4.	10	300 mm medium white light and red LED beacon combination	\$15,127	\$151,270	\$397
5.	10	Red side lights shall be LED fixtures	\$1,606	\$16,060	\$243
6.	60	Four (4) inch microwave dish pipe mounts with all hardware. Must have capability of attaching to straight section or tapered section.	\$345	\$20,700	\$227
7.	16	Ice shields for six (6) foot dishes	\$1,056	\$16,896	\$227
8.	16	Ice shields for eight (8) foot dishes	\$1,056	\$16,896	\$227
9.	100	Twenty (20) foot vertical waveguide ladder	\$300	\$30,000	\$253
10.	12	Ten (10) foot horizontal waveguide bridge	\$350	\$4,200	\$227
11.	24	Three (3) foot standard side arms	\$240	\$5,760	\$227
12.	24	Three (3) foot tapered side arms	\$600	\$14,400	\$227
13.	6	Twelve (12) foot sector booms capable of supporting four (4) antennas on each sector	\$904	\$5,424	\$419
14.	3	Tower light controller kit for tower lights	\$2,059	\$6,177	\$223
GRAND TOTAL				\$303,893	\$3,604

**Above numbers are sample estimates only. The actual number ordered may be more or less.*

BPH10075 Addendum #3 - Communication Towers

BID SHEET**Bid Schedule - Chart 2**

Item Number	*Estimated Annual Order	Self Supporting Towers	Unit Cost	Total Cost	Estimated Freight Per Tower
A.	1	100' self supporting	\$11,909	\$11,909	\$2,731
B.	1	120' self supporting	\$16,602	\$16,602	\$2,910
C.	1	140' self supporting	\$21,395	\$21,395	\$2,910
D.	1	160' self supporting	\$27,532	\$27,532	\$2,910
E.	2	180' self supporting	\$32,799	\$65,598	\$2,910
F.	1	200' self supporting	\$39,050	\$39,050	\$2,910
G.	1	220' self supporting	\$43,379	\$43,379	\$2,910
H.	2	240' self supporting	\$50,501	\$101,002	\$5,235
J.	1	260' self supporting	\$59,363	\$59,363	\$5,424
J.	1	280' self supporting	\$67,649	\$67,649	\$5,424
K.	2	300' self supporting	\$77,023	\$154,046	\$5,424
L.	2	320' self supporting	\$88,597	\$177,194	\$5,490
M.	2	340' self supporting	\$99,447	\$198,894	\$7,789
N.	2	360' self supporting	\$114,132	\$228,264	\$7,942
O.	2	380' self supporting	\$126,420	\$252,840	\$7,942
P.	1	400' self supporting	\$139,310	\$139,310	\$10,241
		Guyed Towers			
Q.	1	100' guyed	\$18,163	\$18,163	\$3,059
R.	1	120' guyed	\$20,854	\$20,854	\$3,059
S.	1	140' guyed	\$24,529	\$24,529	\$3,059
T.	1	160' guyed	\$28,495	\$28,495	\$3,059
U.	1	200' guyed	\$31,754	\$31,754	\$3,059
V.	1	240' guyed	\$37,900	\$37,900	\$5,367
W.	1	280' guyed	\$44,194	\$44,194	\$5,391
X.	1	320' guyed	\$50,971	\$50,971	\$5,413
Y.	1	360' guyed	\$63,067	\$63,067	\$5,942
Z.	1	400' guyed	\$76,436	\$76,436	\$5,942
AA.	1	440' guyed	\$87,428	\$87,428	\$5,971
BB.	4	480' guyed	\$101,657	\$406,628	\$5,971
		Grand Total		\$2,494,446	\$136,294

*Above numbers are sample estimates only. The actual number ordered may be more or less.

Chart 1 - Grand Total: \$ 307,497

Chart 2 - Grand Total: \$ 2,630,740

GRAND TOTAL AMOUNT: \$ 2,938,237

NOTE: Award of this contract will go to a single vendor who meets all of the specifications as outlined in this RFQ at the lowest price. This is an open end contract. Quantities listed are estimates only to be used for evaluation purposes. Actual needs of the program will be provided whether greater than or less than the estimated quantities. This contract may be used by other states agencies and/or political subdivisions.

RFQ No BP#10075

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement

Under penalty of law for false swearing (*West Virginia Code §61-5-3*), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: SABRE COMMUNICATIONS CORPORATION

Authorized Signature: *[Signature]* Date: APRIL 14 2010

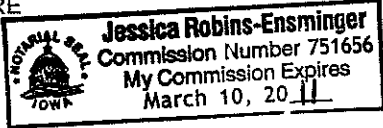
State of IOWA
BRIAN D. NEWBERG

County of WOODBURY to-wit:

Taken, subscribed, and sworn to before me this 14 day of APRIL, 2010.

My Commission expires March 10, 2011.

AFFIX SEAL HERE



NOTARY PUBLIC Jessica Robins-Ensminger

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37 (Does not apply to construction contracts) West Virginia Code §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable

- 1. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: SABRE COMMUNICATIONS CORPORATION

Signed: [Signature]
BRIAN D. NEWBERG
VICE PRESIDENT and GM

Date: APRIL 14 2010

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
BPH10075

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
ROBERTA WAGNER
304-558-0067

VENDOR

RFQ COPY
 TYPE NAME/ADDRESS HERE

SHIP TO

HEALTH AND HUMAN RESOURCES
 BPH - TRAUMA & EMERGENCY CARE
 SYSTEM
 VARIOUS LOCALES AS INDICATED
 ON PURCHASE ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
03/23/2010				

BID OPENING DATE: **04/15/2010** BID OPENING TIME: **01:30PM**

LINE	QUANTITY	UQP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>ADDENDUM NO. 1</p> <p>1. RESPONSE TO VENDOR REQUEST FOR DIRECTIONS TO THE MANDATORY PRE-BID LOCATION.</p> <p>2. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR BID.</p> <p>EXHIBIT 10</p> <p>REQUISITION NO.: BPH10075</p> <p>ADDENDUM ACKNOWLEDGEMENT</p> <p>I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.</p> <p>ADDENDUM NO. 'S:</p> <p>NO. 1 X</p> <p>NO. 2</p> <p>NO. 3</p> <p>NO. 4</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE <i>Mark E. Gothier</i>	TELEPHONE 712-224-1550	DATE 4/13/10	
TITLE Government Project Manager	FEIN 42-1078988	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia
 2. The State may accept or reject in part, or in whole, any bid.
 3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
 5. Payment may only be made after the delivery and acceptance of goods or services.
 6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
 7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*
 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes
 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
 10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
 12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
 13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
 14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
 15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
 16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.
- I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 BPH10075

PAGE
 2

ADDRESS CORRESPONDENCE TO ATTENTION OF
 ROBERTA WAGNER
 304-558-0067

RFQ COPY
 TYPE NAME/ADDRESS HERE

HEALTH AND HUMAN RESOURCES
 BPH - TRAUMA & EMERGENCY CARE
 SYSTEM
 VARIOUS LOCALES AS INDICATED
 ON PURCHASE ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
03/23/2010				

BID OPENING DATE: 04/15/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
NO. 5						
<p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.</p> <p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p style="text-align: center;"><i>Mark E. Gothier</i> SIGNATURE</p> <p style="text-align: center;">Sabre Communications Corporation COMPANY</p> <p style="text-align: center;">..... 4/13/10 DATE</p> <p>NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.</p> <p>REV. 09/21/2009</p> <p style="text-align: center;">END OF ADDENDUM NO. 1</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Mark E. Gothier</i>	MARK E. GOTHIER	TELEPHONE 712-224-1550	DATE 4/13/10
TITLE Government Project Manager	FEIN 42-1078988	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 BPH10075

PAGE
 3

ADDRESS CORRESPONDENCE TO ATTENTION OF
 ROBERTA WAGNER
 304-558-0067

RFQ COPY

TYPE NAME/ADDRESS HERE

SHIP TO

HEALTH AND HUMAN RESOURCES
 BPH - TRAUMA & EMERGENCY CARE
 SYSTEM
 VARIOUS LOCALES AS INDICATED
 ON PURCHASE ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
03/23/2010				

BID OPENING DATE: 04/15/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	JB		962-46		
OPEN END CONTRACT TO PROVIDE INSTALLATION AND						
***** THIS IS THE END OF RFQ BPH10075 ***** TOTAL:						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Mark E. Gothier</i>	Mark E. Gothier	TELEPHONE 712-224-1550	DATE 4/13/10
TITLE Government Project Manager	FEIN 42-1078988	ADDRESS CHANGES TO BE NOTED ABOVE	

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State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**Request for
 Quotation**

RFQ NUMBER
 BPH10075

PAGE
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF
 ROBERTA WAGNER
 304-558-0067

SABRA COMMUNICATIONS

Sabra Communications Co
 Attn: Sales
 2101 Murray Street
 Sioux City, IA 51111

SHIP TO

HEALTH AND HUMAN RESOURCES
 BPH - TRAUMA & EMERGENCY CARE
 SYSTEM
 VARIOUS LOCALES AS INDICATED
 ON PURCHASE ORDER

DATE PRINTED 03/25/2010	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
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BID OPENING DATE: 04/15/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UQP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 2						
1. QUESTIONS AND ANSWER ATTACHED. 2. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR BID.						
EXHIBIT 10						
REQUISITION NO.: BPH10075						
ADDENDUM ACKNOWLEDGEMENT						
I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.						
ADDENDUM NO.'S:						
NO. 1 ... X ...						
NO. 2 ... X ...						
NO. 3 ...						
NO. 4 ...						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Mark E. Gothier</i>	Mark E. Gothier	TELEPHONE 712-224-1550	DATE 4/13/10
TITLE Government Project Manager	FEIN 42-1078988	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 BPH10075

PAGE
 2

ADDRESS CORRESPONDENCE TO ATTENTION OF
 ROBERTA WAGNER
 304-558-0067

RFQ COPY
 TYPE NAME/ADDRESS HERE

VENDOR

SUPPLIER

HEALTH AND HUMAN RESOURCES
 BPH - TRAUMA & EMERGENCY CARE
 SYSTEM
 VARIOUS LOCALES AS INDICATED
 ON PURCHASE ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
03/25/2010				

BID OPENING DATE: 04/15/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	QAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
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NO. 5

I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.

VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.

Mark E. Gothier

SIGNATURE

Sabre Communications Corporation
 COMPANY

4/13/10
 DATE

NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.

REV. 09/21/2009

END OF ADDENDUM NO. 2

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Mark E. Gothier</i>	Mark E. Gothier	TELEPHONE 712-224-1550	DATE 4/13/10
TITLE Government Projects Manager	FEIN 42-1078988	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

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I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

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State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 BPH10075

PAGE
 3

ADDRESS CORRESPONDENCE TO ATTENTION OF
 ROBERTA WAGNER
 304-558-0067

RFQ COPY
 TYPE NAME/ADDRESS HERE

HEALTH AND HUMAN RESOURCES
 BPH - TRAUMA & EMERGENCY CARE
 SYSTEM
 VARIOUS LOCALES AS INDICATED
 ON PURCHASE ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
03/25/2010				

BID OPENING DATE: 04/15/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	JB		962-46		
OPEN END CONTRACT TO PROVIDE INSTALLATION AND						
***** THIS IS THE END OF RFQ BPH10075 ***** TOTAL:						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Mark E. Gothier</i>	TELEPHONE 712-224-1550	DATE 4/13/10
TITLE Government Project Manager	FEIN 42-1078988	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**Request for
 Quotation**

RFQ NUMBER	PAGE
BPH10075	1

ADDRESS CORRESPONDENCE TO ATTENTION OF
ROBERTA WAGNER 304-558-0067

RFQ COPY
 TYPE NAME/ADDRESS HERE

HEALTH AND HUMAN RESOURCES
 BPH - TRAUMA & EMERGENCY CARE
 SYSTEM
 VARIOUS LOCALES AS INDICATED
 ON PURCHASE ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
04/02/2010				

BID OPENING DATE: 04/15/2010 BID OPENING TIME: 01:30PM

LINE	QUANTITY	UOP	UNIT PRICE	AMOUNT
ADDENDUM NO. 3 1. QUESTIONS AND ANSWERS ARE ATTACHED. 2. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR BID. EXHIBIT 10 REQUISITION NO.: BPH10075 ADDENDUM ACKNOWLEDGEMENT I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC. ADDENDUM NO.'S: NO. 1 .X..... NO. 2 .X..... NO. 3 .X..... NO. 4 NO. 5				

SEE REVERSE SIDE FOR TERMS AND CONDITIONS		
SIGNATURE <i>Mark E. Gothier</i>	TELEPHONE 712-224-1550	DATE 4/14/10
TITLE Government Projects Manager	FEIN 42-1078988	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

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REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

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- I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

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State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER:
 BPHL0075

PAGE:
 2

ADDRESS CORRESPONDENCE TO ATTENTION OF:
 ROBERTA WAGNER
 304-558-0067

RFQ COPY
 TYPE NAME/ADDRESS HERE

HEALTH AND HUMAN RESOURCES
 BPH - TRAUMA & EMERGENCY CARE
 SYSTEM
 VARIOUS LOCALES AS INDICATED
 ON PURCHASE ORDER

BIDS PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
04/02/2010				

BID OPENING DATE:	04/15/2010	BID OPENING TIME:	01:30PM
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LINE	QUANTITY	UOP	UNIT	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p style="text-align: center;"><i>Mark E. Gothier</i> SIGNATURE</p> <p style="text-align: center;">Sabre Communications Corporation COMPANY</p> <p style="text-align: center;">...4/14/10... DATE</p> <p>NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.</p> <p>REV. 09/21/2009</p> <p style="text-align: right;">END OF ADDENDUM NO. 3</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: <i>Mark E. Gothier</i>	NAME: Mark E. Gothier	TELEPHONE: 712-224-1550	DATE: 4/13/10
TITLE: Government Projects Manager	FEN: 42-1078988	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
BEH10075

PAGE
3

ADDRESS CORRESPONDENCE TO ATTENTION OF
**ROBERTA WAGNER
304-558-0067**

RFQ COPY
TYPE NAME/ADDRESS HERE

HEALTH AND HUMAN RESOURCES
BPH - TRAUMA & EMERGENCY CARE
SYSTEM
VARIOUS LOCALES AS INDICATED
ON PURCHASE ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
04/02/2010				

BID OPENING DATE: **04/15/2010** BID OPENING TIME: **01:30PM**

LINE	QUANTITY	UOP	QTY NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	JB		962-46		
OPEN END CONTRACT TO PROVIDE INSTALLATION AND						
***** THIS IS THE END OF RFQ BPH10075 ***** TOTAL:						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Mark E. Gothier</i>	TELEPHONE 712-224-1550	DATE 4/13/10
TITLE Government Projects Manager	FBN 42-1078988	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



Guyed Towers Self-Supporting Towers Monopoles HF Antenna Systems Turnkey Installations

SABRE TOWERS AND POLES' COMPANY HISTORY

- 1977** Sabre Communications Corporation is founded, offering HF antennas and antenna towers.
- 1986** Sabre purchases land to double its size and focuses on the tower business.
- 1997** Sabre expands its manufacturing capacity and office space by purchasing the Murray Street property. The new facility becomes the location for corporate headquarters.
- 1999** Sabre adds more manufacturing space with the Bridgeport facility in Sioux City.
- 2001** Sabre establishes its international business to better serve customers in the Caribbean, Latin America, Europe, Middle East and Africa.
- 2001** Sabre develops Sabre Site Solutions, its components division.
- 2001** Sabre launches Sabre Tubular Structures, its steel pole division.
- 2006** Sabre Communications Corporation restructures and becomes the parent company for Sabre Towers and Poles, Sabre Site Solutions and Sabre Tubular Structures.
- 2006** Sabre purchases land for our new steel fabrication plant in Alvarado, Texas.
- 2007** Sabre merges with CellXion creating the largest tower and shelter manufacturer in the United States. Sabre announces the establishment of a new company, Sabre Industries, Inc. encompassing all divisions of Sabre.



Office Locations

Sabre Industries, Inc.

1120 Welsh Road, Suite 210
North Wales, PA 19454

(888) 722-7350
Tel: (267) 263-1300
Fax: (267) 263-1301

Sabre Communications Corporation Sabre Towers and Poles

2101 Murray Street
Sioux City, IA 51111

(800) 369-6690
Tel: (712) 258-6690
Fax: (712) 279-0814

Sabre Site Solutions

P.O. Box 658
Sioux City, IA 51111

(866) 428-6937
Tel: (712) 293-1961
Fax: (712) 293-1964



Sabre Site Solutions

154 Knotter Drive
Cheshire, CT 06410

Tel: (866) 428-6937
Fax: (712) 293-1964

Sabre Defense and Homeland Security Systems

1114 E. John Sims Parkway
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Fax: (318) 213-2919

Sabre Galvanizing

8669 E. Highway 67
Alvaredo, TX 76009

(877) 596-1301
Tel: (817) 852-1950
Fax: (817) 852-1951



PAST EXPERIENCE

Customer Address	99 th Communications Squadron Nellis AFB, Building 595 Las Vegas, NV 89109
Site	Nellis AFB, NV
Project Description	Furnish and Install 150' Self-Supporting Tower
Performance Period	September 2004 to December 2004
Customer Address	Adams County Emergency Management 222 North 52 nd Street Quincy, IL 62305
Site	Adams County, IL
Project Description	Furnish and Install 300' Self-Supporting Tower
Performance Period	August 2009 to October 2009
Customer Address	Arizona Department of Public Safety 3325 W. Durango Street Phoenix, AZ 85009
Sites	Mt. Lemon, AZ; Holbrook, AZ; Oatman Mtn , AZ; Black Metal Mtn., CA
Project Description	Furnish (4) Self-Supporting Towers
Performance Period	April 2003 to June 2007
Customer Address	Barry County E911 700 Main Street Cassville, MO 65625
Site	911 Dispatch Center
Project Description	Furnish and Install 130' Self-Supporting Tower
Performance Period	March 2007 to July 2007
Customer Address	Bedford County 1304 Railroad Ave. Shelbyville, TN 37160
Site	County EMA
Project Description	Furnish and Install (3) Self-Supporting Towers
Performance Period	May 2006 to August 2007
Customer Address	Bertie County 106 Dundee Street Windsor, NC 27983
Site	Windsor, NC
Project Description	Furnish and Install 480' Guyed Tower



PAST EXPERIENCE

Customer Address	Big Rivers Electric Corporation 210 Third Street Henderson, KY 42419
Site	Various, Kentucky
Project Description	Furnish and Install (7) Self-Supporting Towers, (3) Guyed Towers, (5) Equipment Shelters, (4) Generators
Performance Period	September 2007 to April 2009
Customer Address	Bladen County Sheriff 201 East King Street Elizabethtown, NC 28337
Site	Bladen County Park
Project Description	Furnish and Install 305' Guyed Tower
Performance Period	September 2008 to October 2008
Customer Address	Blue Earth County 410 South 5 th Street Mankato, MN 56002
Site	Blue Earth
Project Description	Furnish and Install 60' Self-Supporting Tower
Performance Period	June 2008 to September 2008
Customer Address	Buena Vista County E911 P.O. Box 312 Storm Lake, IA 50588
Site	Dispatch Center, Storm Lake, IA
Project Description	Furnish and Install 250' Self-Supporting Tower
Performance Period	November 2006 to August 2007
Customer Address	Burnet County Sheriff's Office 1601 East Polk Burnet, TX 78611
Site	Burnet, TX
Project Description	Furnish and Install 150' Monopole
Performance Period	October 2007 to March 2008
Customer Address	Cabarrus County 25 Corban Ave. SE Concord, NC 28026
Site	Midland, NC
Project Description	Furnish and Install 300' Self-Supporting Tower
Performance Period	October 2005 to March 2006



PAST EXPERIENCE

Customer Address	Campbell County Fire Department 200 Rohan Avenue Gillette, WY 82716
Site	Campbell County, WY
Project Description	Furnish and Install 65' Self-Supporting Tower
Performance Period	October 2007 to December 2007
Customer Address	Cass County Sheriff Department 346 Main Street Plymouth, NE 68048
Site	Plymouth, NE
Project Description	Furnish and Install (1) 300' Guyed Tower
Performance Period	May 2006 to June 2006
Customer Address	Chatham County 297 West Street Pittsboro, NC 27312
Site	Pittsboro, NC
Project Description	Furnish and Install 300' Self-Supporting Tower
Performance Period	October 2005 to January 2006
Customer Address	Chesapeake Operating, Inc 6100 North Western Oklahoma City, OK 73118
Site	Various, Texas
Project Description	Furnish and Install (45) Self-Supporting Towers
Performance Period	March 2007 to June 2008
Customer Address	City of Auburn 144 Tichenor Ave., Suite 7 Auburn, AL 36830
Site	Downtown Auburn
Project Description	Furnish and Install 260' Self-Supporting Tower
Performance Period	October 2007 to December 2007
Customer Address	City of Cleburne 114 West Wardville Cleburne, TX 76033
Site	1700 Island Grove Road
Project Description	Furnish and Install 465' Guyed Tower and 250' Self-Supporting Tower
Performance Period	March 2007 to August 2007



PAST EXPERIENCE

Customer	City of Bonney Lake
Address	18421 Old Buckley Highway Bonney Lake, WA 98391
Site	Bonney Lake, WA
Project Description	Furnish and Install 180' Monopole
Performance Period	May 2009 to September 2009
Customer	City of Garland
Address	527 East Avenue B Garland, TX 75040
Site	715 Rowlett Road
Project Description	Furnish and Install 450' Self-Supporting Tower, Equipment Shelter, Generator, Microwave Radios, Antennas and Lines, Dismantle Existing Tower
Performance Period	March 2006 to July 2007
Customer	City of Granbury
Address	116 W. Bridge Street Granbury, TX 76048
Site	Granbury, TX
Project Description	Furnish and Install 250' Self-Supporting Tower
Performance Period	October 2005 to December 2005
Customer	City of Las Vegas (Police Dept)
Address	4591 W. Russell Road Las Vegas, NV 89118
Site	Sunrise Mountain
Project Description	Furnish and Install 70' Self-Supporting Tower
Performance Period	December 2008 to June 2009
Customer	City of Lewisville
Address	1100 North Kealy Lewisville, TX 75029
Site	Kealy Operations Complex
Project Description	Furnish and Install 320' Self-Supporting Tower
Performance Period	February 2006 to July 2006
Customer	City of Mesquite
Address	1515 North Galloway Avenue Mesquite, TX 75149
Site	Police Department
Project Description	Furnish and Install 90' Monopole
Performance Period	October 2007 to February 2008



PAST EXPERIENCE

Customer Address	City of Miami 3500 Pan American Drive Miami, FL 33133
Site	Fire Station #11
Project Description	Furnish and Install 125' Self-Supporting Tower
Performance Period	May 2004 to June 2005
Customer Address	City of Midlothian 101 West Avenue "F" Midlothian, TX 76065
Site	Police & Courts Facility
Project Description	Furnish and Install 112' Self-Supporting Tower
Performance Period	November 2006 to January 2007
Customer Address	City of Mount Pleasant 1303 North Franklin Street Mount Pleasant, MI 48858
Site	Various
Project Description	Furnish and Install (1) Self-Supporting Tower, (1) Monopole and Antenna and Line Installation
Performance Period	June 2006 to August 2006
Customer Address	City of Murfreesboro P.O. Box 1139 Murfreesboro, TN 37133
Site	Murfreesboro, TN
Project Description	Furnish and Install 180' Self-Supporting Tower, Equipment Shelter, Generator
Performance Period	April 2003 to July 2003
Customer Address	City of Olathe 100 E. Santa Fe Olathe, KS 66061
Site	Olathe Fire Administration
Project Description	Furnish and Install 180' Self-Supporting Tower
Performance Period	December 2005 to March 2006
Customer Address	City of Powell 270 North Clark Street Powell, WY 82435
Site	Powell, WY
Project Description	Furnish and Install 100' Self-Supporting Tower
Performance Period	August 2007 to November 2007



PAST EXPERIENCE

Customer Address	City of Roseville 2660 Civic Center Drive Roseville, MN 55113
Site	Roseville, MN
Project Description	Furnish and Install 50' Monopole
Performance Period	April 2004 to June 2004
Customer Address	City of South Sioux City 701 W. 29 th St. South Sioux City, NE 68776
Site	Gill Landfill, NE
Project Description	Furnish and Install 400' Guyed Tower
Performance Period	March 2006 to June 2006
Customer Address	City of Springfield, TN 405 North Main Street Springfield, TN 37172
Site	E. Hillcrest, Jo Byrns School
Project Description	Furnish and Install (2) Self-Supporting Towers and Equipment Shelters
Performance Period	August 2005 to January 2006
Customer Address	City of Virginia Beach 2509 Princess Anne Road, Bldg. #11 Virginia Beach, VA 23456
Site	911 Emergency Communications Center
Project Description	Furnish and Install 160' Monopole
Performance Period	April 2005 to July 2005
Customer Address	City of Waco 317 Collard Avenue Waco, TX 76702
Site	Waco
Project Description	Furnish and Install 150' Self-Supporting Tower
Performance Period	September 2008 to November 2008
Customer Address	Civil Aviation Authority 88C Owen Roberts Drive Grand Cayman, British West Indies
Site	Cayman Islands
Project Description	Furnish and Install 120' Guyed Tower
Performance Period	June 2004 to February 2005



PAST EXPERIENCE

Customer Address	Cleveland County, NC 311 East Marion St. Shelby, NC 28150
Site	Kings Mountain, Boiling Springs, Shelby, Polkville
Project Description	Furnish and Install (4) 400' Self-Supporting Towers
Performance Period	September 2005 to January 2007
Customer Address	CN Rail Montreal 17641 South Ashland Avenue Homewood, IL 60430
Site	Munger, IL, Naperville, IL, Kirk Yard, IL, Joliet Yard, IL
Project Description	Furnish and Install (4) Self-Supporting Towers
Performance Period	June 2009 to November 2009
Customer Address	CNS Microwave 1700 MacCorkle Ave. SE Charleston, WV 25314
Site	Foster, KY
Project Description	Furnish and Install (2) Self-Supporting Towers
Performance Period	November 2004 to October 2006
Customer Address	Cumberland County, ME 142 Federal Street Portland, ME 04101
Site	Casco, ME; Harrison, ME; Harpswell, ME
Project Description	Furnish and Install (3) Equipment Shelters (Cellxion)
Performance Period	May 2009 to October 2009
Customer Address	Cumberland County, TN 2 North Main Street, Suite 201 Crossville, TN 38553
Site	Midway, TN
Project Description	Furnish and Install 180' Self-Supporting Tower
Performance Period	January 2008 to May 2008
Customer Address	DENCO Area 911 District 1075 Princeton Street Lewisville, TX 75067
Site	Denco Area 911
Project Description	Furnish and Install 90' Monopole
Performance Period	August 2007 to November 2007



PAST EXPERIENCE

Customer Address	Department of Defense 1100 Executive Drive Williamsburg, VA 23188
Site	AFETA, Camp Peary
Project Description	Furnish and Install 185' Self-Supporting Tower and Equipment Shelter
Performance Period	July 2006 to January 2007
Customer Address	Department of Interior, Bureau of Land Management 5001 Southgate Drive Billings, MT 59107
Site	Various, Montana
Project Description	Furnish and Install (6) Self-Supporting Towers and (5) Equipment Shelters
Performance Period	July 2003 to October 2004
Customer Address	Department of Interior, Bureau of Land Management 1150 University Avenue Fairbanks, AK 99709
Site	Totson Mtn., Galena
Project Description	Furnish and Install (2) Self-Supporting Towers
Performance Period	March 2007 to November 2007
Customer Address	Denton County, TX 9060 Teasley Lane Denton, TX 76210
Site	Fire Marshall's Facility
Project Description	Furnish and Install 450' Self-Supporting Tower
Performance Period	September 2005 to October 2005
Customer Address	Dixon County, NE 302 3 rd Street Ponca, NE 68770
Site	Newcastle & Allen, NE
Project Description	Furnish and Install 300' Guyed Tower and 250' Self-Supporting Tower
Performance Period	September 2005 to November 2006
Customer Address	Essex County, NJ 50 Nelson Place, 2 nd Floor Newark, NJ 07102
Site	Eagle Rock Reservation
Project Description	Furnish and Install 375' Self-Supporting Tower, Equipment Shelter, MW Radios, Antennas and Lines
Performance Period	August 2004 to July 2005



PAST EXPERIENCE

Customer Address	Floresville Electric Light and Power 1400 Fourth Street Floresville, TX 78114
Site	Sutherland Springs, Floresville, TX
Project Description	Furnish and Install (2) 300 Self-Supporting Towers, (2) Equipment Shelters with Generators (Cellxion)
Performance Period	June 2009 to September 2009
Customer Address	Florida Department of Agriculture 8431 S. Orange Blossom Trail Orlando, FL 32808
Site	Orange Blossom Trail
Project Description	Furnish and Install 250' Self-Supporting Tower
Performance Period	May 2006 to August 2006
Customer Address	GMN Tri-County CAC, Inc. 615 North Street Caldwell, OH 43724
Site	Graysville, OH
Project Description	Furnish and Install 180' Self-Supporting Tower
Performance Period	March 2008 to June 2008
Customer Address	Highlands County, FL 6850 West George Blvd. Sebring, FL 33875
Site	Avon Park, Sheriff's Office, Avon Park Youth Academy
Project Description	Furnish and Install (2) Guyed Towers, 200' Self-Supporting Tower
Performance Period	February 2007 to June 2009
Customer Address	Hoosier Energy 7398 North State Road 37 Bloomington, IN 47404
Site	Various Sites
Project Description	Furnish and Install (6) Self-Supporting Towers, (1) Guyed Tower, (11) Equipment Shelters, Antennas, Lines and Radio Installation
Performance Period	April 2006 to June 2007
Customer Address	Howard County Commissioners 220 North Main Street Kokomo, IN 46901
Site	Kokomo, IN
Project Description	Furnish and Install 340' Guyed Tower
Performance Period	December 2006 to February 2007



PAST EXPERIENCE

Customer Address	Interoperability Montana 2717 Skyway Drive Helena, MT 59602
Site	Bull Mountain, MT
Project Description	Communications Site Construction
Performance Period	January 2009 to June 2009
Customer Address	Iowa Public Television 6450 Corporate Drive Johnston, IA 50131
Site	Ottumwa, IA
Project Description	Furnish and Install 494' Guyed Tower, Dismantle Existing Guyed Tower
Performance Period	December 2005 to May 2006
Customer Address	Itasca County Sheriffs' Department 440 1 st Avenue Northeast Grand Rapids, MN 55744
Site	Various
Project Description	Furnish and Install (8) Guyed Towers and (1) Self-Supporting Tower
Performance Period	August 2006 to January 2007
Customer Address	Jefferson County, PA 560 Service Center Road Brookville, PA 15825
Site	Fire Tower Road
Project Description	Furnish and Install 260' Self-Supporting Tower
Performance Period	August 2008 to December 2008
Customer Address	Jefferson Law Enforcement District 1233 West Bank Expressway Harvey, LA 70058
Site	Gretna, LA
Project Description	Furnish and Install 400' Self-Supporting Tower
Performance Period	March 2006 to June 2006
Customer Address	Johnson County Fire District 122 W Young Street Warrensburg, MO 64093
Site	JCFPD, Tower 1
Project Description	Furnish and Install 140' Self-Supporting Tower
Performance Period	May 2009 to June 2009



PAST EXPERIENCE

Customer Address	Lake County 105 Main Street Painesville, OH 44077
Site	Lake County
Project Description	Furnish and Install 230' Self-Supporting Tower
Performance Period	February 2004 to April 2004
Customer Address	Lancaster County, PA 50 North Duke Street Lancaster, PA 17608
Site	Various
Project Description	Furnish and Install (3) Monopoles
Performance Period	August 2005 to December 2005
Customer Address	Lawrence County, PA 110 East Lincoln Avenue New Castle, PA 16101
Site	Lawrence County Farm Show
Project Description	Furnish and Install Equipment Shelter (Cellxion)
Performance Period	September 2008 to April 2009
Customer Address	Lewis and Clark County Sheriff 221 Breckenridge Helena, MT 59601
Site	Stonewall Mountain
Project Description	Furnish and Install 100' Self-Supporting Tower
Performance Period	July 2006 to September 2006
Customer Address	Lewis County E911 100 S Washington Monticello, MO 63457
Site	Missouri
Project Description	Furnish and Install 175' Self-Supporting Tower
Performance Period	December 2002 to February 2003
Customer Address	Lincoln County 715 South Jeffers Street North Platte, NE 69101
Site	North Platte, NE
Project Description	Furnish and Install 400' Guyed Tower
Performance Period	May 2005 to July 2005



PAST EXPERIENCE

Customer Address	Lincoln Financial 1615 Murray Canyon Road San Diego, CA 92108
Site	KSON-AM
Project Description	Furnish and Install 445' Self-Supporting Tower
Performance Period	September 2008 to January 2009
Customer Address	Management and Engineering Technologies Int'l, Inc. 8600 Boeing Drive El Paso, TX 79925
Sites	Texas, Oregon, Idaho and Georgia
Project Description	Furnish and Install (9) Self-Supporting Towers and (1) Guyed Tower
Performance Period	May 2008 to July 2009
Customer Address	Marine Corps Air Station Yuma Comm Data Electronics Dept. Yuma, AZ 85369
Site	Yuma, AZ
Project Description	Furnish and Install 100' Self-Supporting
Performance Period	October 2005 to February 2006
Customer Address	Metropolitan Lynchburg / Moore County P.O. Box 206 Lynchburg, TN 37352
Site	Jack Daniels Distillery
Project Description	Supply and Install (1) 180' Self-Supporting Tower
Performance Period	September 2006 to November 2006
Customer Address	Middle Township 33 Mechanic Street Cape May Court House, NJ 08210
Site	Court House
Project Description	Furnish and Install 150' Monopole
Performance Period	July 2004 to October 2004
Customer Address	Mills County E911 418 Sharp Street Glenwood, IA 51534
Site	Iowa
Project Description	Furnish and Install 300' Guyed Tower
Performance Period	January 2003 to February 2003



PAST EXPERIENCE

Customer Address	Minnesota Power 30 West Superior Street Duluth, MN 55802
Site	Pepin Lake Substation, MN; Swanville, MN
Project Description	Furnish and Install 170' Guyed Tower and Equipment Shelter
Performance Period	October 2008 to December 2008
Customer Address	Minnesota DOT 1500 County Road B2 Roseville, MN 55113
Site	Alden, MN, Elba, MN, Money Creek, MN, Rolling Stone, MN, Zumbro Falls, MN
Project Description	Furnish and Install 330' Self-Supporting Tower
Performance Period	July 2008 to March 2009
Customer Address	Missouri DOT 1320 Creek Trail Drive Jefferson City, MO 65109
Site	Wardell, MO
Project Description	Furnish and Install 150' Extendable to 200' Guyed Tower
Performance Period	May 2007 to August 2007
Customer Address	Monona County 911 909 7 th Street Onawa, IA 51040
Site	Onawa, IA
Project Description	Furnish and Install 240' Guyed Tower
Performance Period	July 2001 to September 2001
Customer Address	Montana Department of Military #1 Mitchell Way Fort Harrison, MT 59636
Site	Judith Peak, Moccasin, Beaverhead, Sullivan Hill, Flying J, McDonald Pass, Pacific Steel
Project Description	Furnish and Install (6) Self-Supporting Towers, (1) Self-Supporting Tower Extension
Performance Period	April 2007 to December 2007
Customer Address	National Park Service 7206 National Seashore Lane Berlin, MD 21811
Site	Public Landing, MD
Project Description	Furnish and Install 125' Monopole
Performance Period	September 2005 to March 2006



PAST EXPERIENCE

Customer Address	NW Missouri State University West 9 th St., Support Services Building Maryville, MO 64468
Site	Maryville, MO
Project Description	Furnish and Install 600' Guyed Tower and Dismantle Existing 500' Guyed Tower
Performance Period	August 2005 to May 2006
Customer Address	Navajo Tribal Utility Authority Indian Route 12 North Fort Defiance, AZ 86504
Site	Tonalea, AZ; Preston Mesa, AZ
Project Description	Furnish and Install 80' Monopole
Performance Period	July 2003 to December 2003
Customer Address	Nebraska Dept. of Roads Logistics Division 5001 South 14 th Street, RM 00103 Lincoln, NE 68509
Site	Palmyra Junction, NE
Project Description	Furnish and Install 190' Self-Supporting Tower
Performance Period	September 2003 to October 2003
Customer Address	Nebraska Dept. of Roads Logistics Division 5001 South 14 th Street Lincoln, NE 68509
Site	St. Paul, NE
Project Description	Furnish and Install 300' Guyed Tower and 140' Self-Supporting Tower
Performance Period	March 2007 to November 2007
Customer Address	Nebraska Dept. of Roads Logistics Division 5001 South 14 th Street Lincoln, NE 68509
Site	Sarpy, NE
Project Description	Furnish and Install 190' Self-Supporting Tower
Performance Period	August 2009 to November 2009
Customer Address	New York ANG 1 ANG Road, Building 27 Scotia, NY 12302
Site	Stratton, NY
Project Description	Furnish and Install 80' Self-Supporting Tower
Performance Period	August 2009 to September 2009



PAST EXPERIENCE

Customer	North Carolina Highway Patrol
Address	4702 Mail Service Station Raleigh, NC 27699
Site	Various
Project Description	Furnish and Install (14) Self-Supporting Towers, (4) Guyed Towers, Various Tower Modifications, Dismantle (4) Guyed Towers and (1) Self-Supporting Tower
Performance Period	2005 to 2009
Customer	North Dakota DOT
Address	608 East Boulevard Avenue Bismarck, ND 58505
Site	West Fargo, ND
Project Description	Furnish and Install 400' Guyed Tower
Performance Period	January 2002 to April 2002
Customer	Northrop Grumman
Address	888 South 2000 East Clearfield, UT 84015
Site	Teton County, MT
Project Description	Furnish and Install 120' Self-Supporting Tower
Performance Period	July 2009 to December 2009
Customer	Park County
Address	414 East Callender Street Livingston, MT 59047
Site	Myer's Flat, MT
Project Description	Furnish and Install 100' Ext 150' Self-Supporting Tower
Performance Period	August 2008 to November 2008
Customer	Paulding County
Address	102 S. Williams Street Paulding, OH 45879
Site	West Communications Tower, OH
Project Description	Furnish and Install 400' Guyed Tower
Performance Period	January 2005 to August 2005
Customer	Pennington County
Address	102 W. First Street Thief River Falls, MN 56701
Site	Thief River Falls, MN
Project Description	Furnish and Install 280' Guyed Tower
Performance Period	May 2004 to July 2004



PAST EXPERIENCE

Customer Address	Platte County Sheriff 415 Third Street, Suite #10 Platte City, MO 64079
Site	Platte City, MO
Project Description	Furnish and Install 275' Self-Supporting Tower
Performance Period	October 2003 to January 2004
Customer Address	Pottawattamie County 1400 Big Lake Road Council Bluffs, IA 51501
Site	Carson Radio Project; Hancock, IA, KHIN, Loveland, IA, Omaha, NE, Avoca, IA, Pott County Courthouse, Whippoorwill, IA
Project Description	Furnish and Install (1) 300' Self-Supporting Tower, Equipment Shelter; (1) 400' Guyed Tower, (3) Shelters (Cellxion), Site and A&L Work
Performance Period	September 2006 to October 2009
Customer Address	Rockingham County, NC 371 NC 65, Box 303 Wentworth, NC 27375
Site	Prison Camp Road
Project Description	Furnish and install (1) 325' Self-Supporting Tower
Performance Period	August 2007 to February 2008
Customer Address	Scotts Bluff County 1825 10 th Street Gering, NE 693415
Site	Scotts Bluff County, NE
Project Description	Furnish and install (2) 300' Guyed Towers
Performance Period	July 2005-September 2005
Customer Address	Seneca County Department of Public Safety 126 Hopewell Ave. / 81 Jefferson Street Tiffin, OH 44883
Site	West Site, OH/ Republic, OH
Project Description	Furnish and Install (2) 180' Guyed Towers
Performance Period	November 2003 to March 2004
Customer Address	Seward County Commissioners P O. Box 187 Seward, NE 68434
Site	Seward County, NE
Project Description	Furnish and Install 300' Guyed Tower
Performance Period	November 2003 to March 2004



PAST EXPERIENCE

Customer Address	State of Maine Cross Office Building, Station 77 Augusta, ME 04333
Site	Augusta, ME
Project Description	Furnish and Install 180' Monopole
Performance Period	February 2005 to May 2005
Customer Address	State of Maryland 301 W. Preston St. Baltimore, MD 21201
Site	Clarksburg, Lambs Knoll, Sandy Point, Massey
Project Description	Furnish and Install (4) Self-Supporting Towers, (5) Equipment Shelters, Generators, Site Work
Performance Period	December 2003 to May 2008
Customer Address	State of Nebraska 501 S. 14 th Street Lincoln, NE 68508
Site	Hayes Center, NE
Project Description	Furnish and Install 300' Guyed Tower
Performance Period	March 2009 to May 2009
Customer Address	State of Vermont Two Governor Aiken Avenue, Drawer 33 Montpelier, VT 05633
Site	St. Albans Public Safety, VT
Project Description	Furnish and Install (1) 50' Monopole
Performance Period	October 2006 to April 2007
Customer Address	State of Wisconsin 101 E. Wilson St., 7 th Floor Madison, WI 53702
Site	Monticello, WI
Project Description	Furnish and Install 350' Self-Supporting Tower
Performance Period	September 2004 to September 2005
Customer Address	State of Wisconsin 101 E. Wilson St., 7 th Floor Madison, WI 53707
Site	Prescott, WI
Project Description	Furnish and Install 180' Monopole
Performance Period	July 2007 to October 2007



PAST EXPERIENCE

Customer Address	Tennessee Department of Safety 3041 Sidco Drive Nashville, TN 37204
Site	Jackson, North Concord Street, Ripley, TN
Project Description	Furnish and Install (3) Self-Supporting Towers
Performance Period	July 2006 to September 2007
Customer Address	Town of Charlestown 4540 South County Trail Charlestown, RI 02813
Site	Charlestown, RI
Project Description	Furnish and Install 125' Self-Supporting Tower
Performance Period	June 2005 to August 2005
Customer Address	Town of Mint Hill PO Box 23457 Mint Hill, NC 28227
Site	Town Park
Project Description	Furnish and Install 390' Guyed Tower
Performance Period	December 2005 to March 2006
Customer Address	Town of Pineville P.O. Box 249 Pineville, NC 28134
Site	Jack Hughes Park
Project Description	Furnish and Install 390' Self-Supporting Tower
Performance Period	November 2007 to April 2008
Customer Address	Town of Mooresville 413 North Main Street Mooresville, NC 28115
Site	Mooresville, NC
Project Description	Furnish and Install 480' Self-Supporting Tower
Performance Period	January 2005 to May 2005
Customer Address	Township of Haverford 2325 Darby Road Havertown, PA 19083
Site	Haverford Reserve
Project Description	Furnish and Install 150' Extendable to 180' Self-Supporting Tower
Performance Period	December 2006 to May 2007



PAST EXPERIENCE

Customer Address	Union County, PA 155 North 15 th Street Lewisburg, PA 17837
Site	Government Center
Project Description	Furnish and Install 160' Self-Supporting Tower
Performance Period	July 2007 to October 2007
Customer Address	University of Oklahoma 100 East Boyd St., Room 1110 Norman, OK 73019
Site	Cyril, OK
Project Description	Furnish and Install 50' Self-Supporting Tower
Performance Period	November 2005 to February 2006
Customer Address	University of Northern Iowa 256 Gilcrest Hall Cedar Falls, IA 50614
Site	Waterloo, IA
Project Description	Furnish and Install 400' Guyed Tower
Performance Period	November 2007 to April 2008
Customer Address	URS Corporation 11 Bruce Place Greenwich, CT 06836
Site	New York City, NY (FDNY)
Project Description	Furnish and Install (5) Self-Supporting Towers and Dismantle (5) Existing Self-Supporting Towers
Performance Period	June 2004 to March 2005
Customer Address	US Department of Energy, Southwestern Power Admin. One West Third Street Tulsa, OK 74103
Site	Various
Project Description	Furnish and Install (12) Self-Supporting Towers
Performance Period	October 2001 to February 2002 / August 2002 to February 2002 / June 2003 to November 2003 / September 2006 to October 2007
Customer Address	US Fish & Wildlife Service 500 Gold Avenue SW Albuquerque, NM 87102
Site	Texas Point National Wildlife Refuge
Project Description	Furnish and Install 100' Self-Supporting Tower
Performance Period	July 2009 to September 2009



PAST EXPERIENCE

Customer Address	USDA Forest Service Highway 212 South Of Red Lodge Red Lodge, MT 59068
Site	Various
Project Description	Furnish and Install (2) Self-Supporting Towers
Performance Period	October 2006 to March 2007
Customer Address	Walker County 302 15 th Street, NE Jasper, AL 35504
Site	Alabama
Project Description	Furnish and Install 300' Self-Supporting Tower
Performance Period	May 2003 to July 2003
Customer Address	Wharton County 100 W. Milam Wharton, TX 77488
Site	Wharton, TX
Project Description	Furnish and Install 160' Self-Support Tower
Performance Period	September 2002 to December 2002
Customer Address	Woodbury County 911 121 Deer Run Trail Climbing Hill, IA 51015
Site	Various
Project Description	Furnish and Install (2) Self-Supporting Towers, and (4) Guyed Towers, Antenna and Line Installation
Performance Period	October 2003 to May 2005
Customer Address	Wyoming DOT 5300 Bishop Blvd. Cheyenne, WY 82009
Site	Various
Project Description	Furnish and Install 100' Monopole, (3) Guyed Towers, Tower Modifications (Several Sites)
Performance Period	July 2005 to November 2005, June 2007
Customer Address	York County Sheriff's Department 510 Lincoln Avenue York, NE 68467
Site	McCool Junction, NE
Project Description	Furnish and Install 300' Guyed Tower
Performance Period	June 2005 to September 2005



REFERENCES

Customer	Cellular South
Contact Name	David Primm
Address	1018 Highland Colony Parkway Ridgeland, MS 39157
Phone Number	(601) 355-1522
Customer	SBA Network Services, Inc.
Contact Name	Shawn McCoy
Address	5900 Broken Sound Parkway Northwest Boca Raton, FL 33487
Phone Number	(561) 226-9366
Customer	Crown Castle USA, Inc.
Contact Name	Jon Lopic
Address	2000 Corporate Drive Canonsburg, PA 15317
Phone Number	(724) 416-2447



ONE (1) YEAR LIMITED WARRANTY

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