

HEMPHILL, LLC

1350 N. Louisville
Tulsa, OK 74155

(O) (918) 834-2200
(F) (918) 836-7109

www.hemphill.com
johnrhemphill@aol.com

April 13, 2010

Department of Administration
Purchasing Division
Building 15
2019 Washington Street, East
Charleston, WV 25305-0130

RECEIVED
2010 APR 14 AM 10:04
WV DEPT OF ADMIN
DIVISION

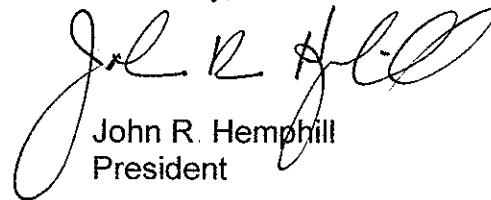
Ladies and Gentlemen:

Please find enclosed the bid package (original and one copy) prepared by Hemphill, LLC as follows:

1. Request for Quotation dated 3-12-2010
2. Addendum No. 1 dated 3-23-2010
3. Addendum No. 2 dated 3-25-2010
4. Notes from Pre Bid Conference
5. Pricing Schedules
6. Client References
7. Self Support Tower and Foundation Designs (Book # 1)
8. Guyed Tower and Foundation Designs (Book # 2)

If you have any questions or need further information, please do not hesitate to call me. We look forward to doing business with you.

Sincerely,



John R. Hemphill
President



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 BPH10075

PAGE
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
 ROBERTA WAGNER
 304-558-0067

*712090742 918-834-2200

PROPERTY

HEMPHILL LLC
 1350 N LOUISVILLE AVE
 TULSA OK 74115

SHIP TO

HEALTH AND HUMAN RESOURCES
 BPH - TRAUMA & EMERGENCY CARE
 SYSTEM
 VARIOUS LOCALES AS INDICATED
 ON PURCHASE ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
03/12/2010				

BID OPENING DATE: 04/15/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
OPEN-END BLANKET CONTRACT ***** MANDATORY PRE-BID MEETING ON 3/29/2010 AT 1:30 PM AT WV DHHR MEDICAL COMMAND CENTER (MCC) 89 RICHARD D. MINNICH DRIVE, SUITE 301 SUTTON, WV 26601 *****						
0001	1	JB		962-46		
OPEN END CONTRACT TO PROVIDE INSTALLATION AND OPEN END CONTRACT TO ESTABLISH AN OPEN END CONTRACT FOR THE PURCHASE OF VARIOUS COMMUNICATION TOWERS (SELF SUPPORT AND GUYED COMMUNICATION TOWERS) FOR THE STATEWIDE MEDICAL COM- MAND MICROWAVE COMMUNICATIONS AND INTEROPERABLE RADIO SYSTEM AS WELL AS ALL STATE AGENCIES AND POLITICAL SUBDIVISIONS AND MUNICIPALITIES PER THE ATTACHED SPECIFICATIONS. EXHIBIT 3 LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AWARD AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>John R. Hill</i>	TELEPHONE 918-834-2200	DATE April 13, 2010
TITLE President	FEIN 26-3426768	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia
 2. The State may accept or reject in part, or in whole, any bid.
 3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
 5. Payment may only be made after the delivery and acceptance of goods or services.
 6. Interest may be paid for late payment in accordance with the *West Virginia Code*
 7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
 10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process
 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties
 12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
 13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
 14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
 15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities
 16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.
- I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W. Va. C.S.R. §148-1-6.6).



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ADDRESS CORRESPONDENCE TO ATTENTION OF
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VENDOR

*712090742 918-834-2200
 HEMPHILL LLC
 1350 N LOUISVILLE AVE
 TULSA OK 74115

SHIP TO

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 BPH - TRAUMA & EMERGENCY CARE
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LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT,</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>J. R. Hill</i>	TELEPHONE 918-834-2200	DATE April 13, 2010
TITLE President	FEIN 26-3426768	ADDRESS CHANGES TO BE NOTED ABOVE

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<p>WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 05/26/2009</p> <p>INQUIRIES: WRITTEN QUESTIONS SHALL BE ACCEPTED THROUGH CLOSE OF BUSINESS ON 3/30/2010. QUESTIONS MAY BE SENT VIA USPS, FAX, COURIER OR E-MAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, E-MAIL QUESTIONS ARE PREFERRED. ADDRESS INQUIRIES TO: ROBERTA WAGNER DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON STREET, EAST</p>						

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SIGNATURE <i>J.R. Hemphill</i>	TELEPHONE 918-834-2200	DATE April 13, 2010
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LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
CHARLESTON, WV 25311 FAX: (304) 558-4115 E-MAIL: ROBERTA.A.WAGNER@WV.GOV MANDATORY PRE-BID A MANDATORY PRE-BID WILL BE HELD ON 3/29/2010 AT 1:30 PM IN MEDICAL COMMAND CENTER IN SUTTON, WV. ALL INTERESTED PARTIES ARE REQUIRED TO ATTEND THIS MEETING. FAILURE TO ATTEND THE MANDATORY PRE-BID SHALL RESULT IN DISQUALIFICATION OF THE BID. NO ONE PERSON MAY REPRESENT MORE THAN ONE BIDDER. AN ATTENDANCE SHEET WILL BE MADE AVAILABLE FOR ALL POTENTIAL BIDDERS TO COMPLETE. THIS WILL SERVE AS THE OFFICIAL DOCUMENT VERIFYING ATTENDANCE AT THE MANDATORY PRE-BID. FAILURE TO PROVIDE YOUR COMPANY AND REPRESENTATIVE NAME ON THE ATTENDANCE SHEET WILL RESULT IN DISQUALIFICATION OF THE BID. THE STATE WILL NOT ACCEPT ANY OTHER DOCUMENTATION TO VERIFY ATTENDANCE. THE BIDDER IS RESPONSIBLE FOR ENSURING THEY HAVE COMPLETED THE INFORMATION REQUIRED ON THE ATTENDANCE SHEET. THE PURCHASING DIVISION AND THE STATE AGENCY WILL NOT ASSUME ANY RESPONSIBILITY FOR A BIDDER-S FAILURE TO COMPLETE THE PRE-BID ATTENDANCE SHEET. IN ADDITION, WE REQUEST THAT ALL POTENTIAL BIDDERS INCLUDE THEIR E-MAIL ADDRESS AND FAX NUMBER. ALL POTENTIAL BIDDERS ARE REQUESTED TO ARRIVE PRIOR TO THE STARTING TIME FOR THE PRE-BID. BIDDERS WHO ARRIVE						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>[Signature]</i>	TELEPHONE 918-834-2200	DATE April 13, 2010
TITLE President	FEIN 26-3426768	ADDRESS CHANGES TO BE NOTED ABOVE

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<p>LATE, BUT PRIOR TO THE DISMISSAL OF THE TECHNICAL PORTION OF THE PRE-BID WILL BE PERMITTED TO SIGN IN. BIDDERS WHO ARRIVE AFTER CONCLUSION OF THE TECHNICAL PORTION OF THE PRE-BID, BUT DURING ANY SUBSEQUENT PART OF THE PRE-BID WILL NOT BE PERMITTED TO SIGN THE ATTENDANCE SHEET.</p> <p>EXHIBIT 4</p> <p>LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST VIRGINIA. IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSAL SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY MANNER.</p> <p>REV. 3/88</p> <p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>John R. H. [Signature]</i>	TELEPHONE 918-834-2200	DATE April 13, 2010
TITLE President	FEIN 26-342678	ADDRESS CHANGES TO BE NOTED ABOVE

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ADDRESS CORRESPONDENCE TO ATTENTION OF
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*712090742	918-834-2200
HEMPHILL LLC	
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HEALTH AND HUMAN RESOURCES BPH - TRAUMA & EMERGENCY CARE SYSTEM VARIOUS LOCALES AS INDICATED ON PURCHASE ORDER
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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130 PLEASE NOTE: A CONVENIENCE COPY WOULD BE APPRECIATED. THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED: SEALED BID BUYER:-----RW/FILE 22----- RFQ. NO. :-----BPH10075----- BID OPENING DATE:----4/15/2010----- BID OPENING TIME:---1:30 PM----- PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: 918-836-6918 ----- CONTACT PERSON (PLEASE PRINT CLEARLY): Dave Morrison 918-638-1827 dmorrison@hemphill.com						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE	TELEPHONE	DATE	
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***** THIS IS THE END OF RFQ BPH10075 ***** TOTAL:						SEE ATTACHED SCHEDULE

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>J.R. Jell</i>	TELEPHONE 918-834-2200	DATE April 13, 2010
TITLE President	FEIN 26-3426768	ADDRESS CHANGES TO BE NOTED ABOVE

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ADDENDUM NO. 1						
1. RESPONSE TO VENDOR REQUEST FOR DIRECTIONS TO THE MANDATORY PRE-BID LOCATION. 2. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR BID.						
EXHIBIT 10						
REQUISITION NO.: BPH10075						
ADDENDUM ACKNOWLEDGEMENT						
I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.						
ADDENDUM NO.'S:						
NO. 1 <input checked="" type="checkbox"/>						
NO. 2 <input type="checkbox"/>						
NO. 3 <input type="checkbox"/>						
NO. 4 <input type="checkbox"/>						

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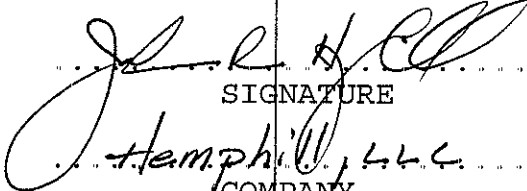
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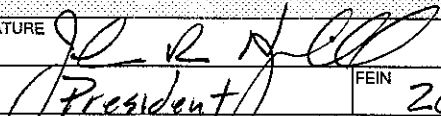
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NO. 5						
<p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.</p> <p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p style="text-align: center;">  SIGNATURE Hemphill, LLC COMPANY April 13, 2010 DATE </p> <p>NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.</p> <p>REV. 09/21/2009</p> <p style="text-align: center;">END OF ADDENDUM NO. 1</p>						

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President	26-3426768	

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 3

ADDRESS CORRESPONDENCE TO ATTENTION OF
 ROBERTA WAGNER
 304-558-0067

*712090742 918-834-2200
 HEMPHILL LLC
 1350 N LOUISVILLE AVE
 TULSA OK 74115

SHIPTO
 HEALTH AND HUMAN RESOURCES
 BPH - TRAUMA & EMERGENCY CARE
 SYSTEM
 VARIOUS LOCALES AS INDICATED
 ON PURCHASE ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
03/23/2010				

BID OPENING DATE: 04/15/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	JB		962-46		
OPEN END CONTRACT TO PROVIDE INSTALLATION AND						
***** THIS IS THE END OF RFQ BPH10075 ***** TOTAL:						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>John R. Hill</i>	TELEPHONE 918-834-2200	DATE April 13, 2010
TITLE President	FEIN 26-3426768	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

ADDENDUM #1 BPH10075

RESPONSE TO VENDOR REQUEST FOR DIRECTIONS TO THE PRE-BID LOCATION:

From Charleston:

Take I-79 North to Exit 67. Turn right and then right onto Route 4 and 19, turn left onto Days Drive. Pass the Days Inn Hotel and continue upward. You will pass a correctional facility (on your left) and continue to the end of the road. 89 Richard D. Minnich Drive is on your left---there is a sign that says "Braxton County Technology Center". Park in the parking lot and enter the building. Meeting is located on the 3rd floor, the conference room is right off the elevators.

JRH
4-13-10



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 BPH10075

PAGE
 1

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DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B	FREIGHT TERMS
03/25/2010				

BID OPENING DATE: 04/15/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 2						
1. QUESTIONS AND ANSWER ATTACHED.						
2. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR BID.						
EXHIBIT 10						
REQUISITION NO.: BPH10075						
ADDENDUM ACKNOWLEDGEMENT						
I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.						
ADDENDUM NO.'S:						
NO. 1						
NO. 2 .. ✓						
NO. 3						
NO. 4						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>J. L. Hill</i>	TELEPHONE 918-834-2200	DATE April 13, 2010
TITLE President	FEIN 26-3426768	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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Request for Quotation

RFQ NUMBER
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PAGE
 2

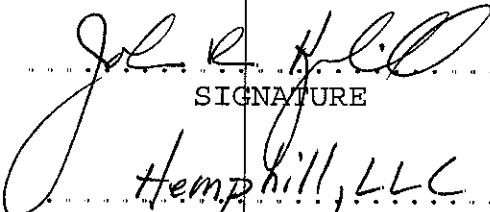
ADDRESS CORRESPONDENCE TO ATTENTION OF:
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 304-558-0067

*712090742 918-834-2200
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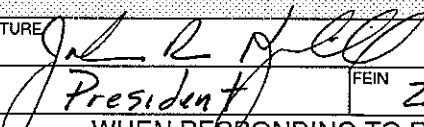
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DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
03/25/2010				

BID OPENING DATE: 04/15/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
NO. 5						
<p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.</p> <p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p style="text-align: center;">  SIGNATURE Hemphill, LLC COMPANY April 13, 2010 DATE </p> <p>NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.</p> <p>REV. 09/21/2009</p> <p style="text-align: center;">END OF ADDENDUM NO. 2</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE 	TELEPHONE 918-834-2200	DATE April 13, 2010
TITLE President	FEIN 26-3426768	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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OPEN END CONTRACT TO PROVIDE INSTALLATION AND						
***** THIS IS THE END OF RFQ BPH10075 ***** TOTAL:						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *J.R. Hill* TELEPHONE: 918-834-2200 DATE: April 13, 2010
 TITLE: President FEIN: 26-3426768 ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

State of West Virginia
Purchasing Division




PURCHASE REQUISITION

Requisition No. BPH10075	Buyer 22-Wagner	Requisition Date 3/24/10
Agency/Invoice To: WVDHHR/BPH/STEMS/COMMUNICATIONS DIVISION NOROP 190 HART FIELD RD MORGANTOWN WV 26505		TEAM Code _____ WVFIMS Document # MUL MUL MUL
Agency/Ship To: VARIOUS LOCATIONS IN WV		TEAM Code _____ Suggested Vendors: 1 2 3 <i>Additional Vendors on Reverse Side</i>
This Section Only For: Releases, Direct Purchases, Emergency Purchases and Agreements		PURCHASING DIVISION'S USE ONLY
Vendor Name and Address:		Commodity Code: _____ Instructions:
WVFIMS Vendor #	TEAM Vendor #	
Terms	F O B	

Item No.	Quantity	Description	Unit Price	Amount
		<p>ADDENDUM #2</p> <p><i>Type of Purchase -</i></p> <p>Q: If I am understanding it correctly, there is a mandatory bid meeting on 3/29/10 at 1:30 PM at 89 Richard D Minnich Drive, Suite 301, Sutton, WV 26601.</p> <p>A: Yes. There will be a mandatory vendor prebid meeting at which time all bidders have the opportunity to ask questions or seek clarification on the commodities to be supplied.</p>		

RECEIVED
 2010 MAR 26 AM 11:17
 WV PURCHASING DIVISION

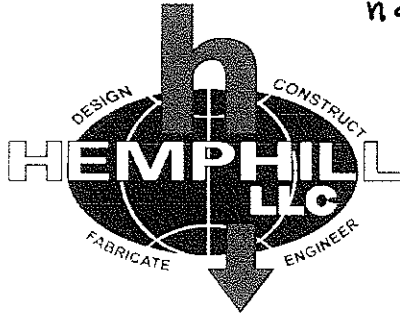
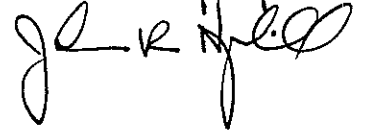
Authorized Signature: 
 Title: **Senior Buyer**
 Telephone: **3-24-2010**

Total Estimated Value of this Requisition: _____
 Maximum Budgeted Amount: _____

929H
4-13-10

These notes were taken at the Pre Bid Conference for the RFQ. Addendum for revised specifications was requested but not received. The notes are provided for

clarification purposes



HEMPHILL, LLC

1350 N. Louisville
Tulsa, OK 74155

(O) (918) 834-2200

(F) (918) 836-7109

www.hemphill.com

johnrhemphill@aol.com

ADDENDUM PER PRE-BID MEETING

Specifications

1.2

Waveguide Ladder minimum of 24" wide
Waveguide Bridge minimum of 24" wide

2.2

Towers will be designed for a wind load of 90 mph with 1/2" radial ice per the EIA standards (Rev. F). Wind and ice shall be considered on the tower, antenna, guys, and all appurtenances. The manufacturer should consider that the structures are for essential facilities. Importance factors should be adjusted accordingly.

2.3

Guyed towers shall be able to accommodate torque arm at appropriate locations to support 10 GHz microwave dishes and directional antenna. Twist and sway (all guyed towers shall have minimum face width of 40 inches or greater).

2.4

Towers shall have a lightning rod assembly designed to be higher than the uppermost antenna. Four (4') foot lightning rod and five (5') foot extension.

2.6

Towers will be provided with two (2) vertical waveguide ladders. Towers will be designed with waveguide ladder on two (2) faces. Waveguide ladder shall accommodate snap-in and bolt-on style hanger with a minimum width of 24" or greater. Guyed towers may have waveguide brace brackets on two (2) faces as a substitute for the dual waveguide ladder. Providing the tower is structurally designed to use the waveguide brackets.

2.7

Towers shall be designed and fabricated according to the EIA standards per (Rev F). All tower design and engineering data must be submitted to the purchaser.

2.13

Nuts and bolts shall conform to the latest ASTM standards. Use nuts and lockwashers.

2.19

Towers at 200' or greater will have lighting package and shall be a dual lighting system. Components shall consist of white strobe light(s) to be operational during the daytime and red (LED) light(s) to be operational at night.

2.22

Tower package shall include a 12' sector boom mount to be mounted at the top of the structure with (12) 1' x 4' x 6" antenna locations on the boom. In addition, the tower shall be designed to accommodate up to ten (10) UHF/VHF antennas on six foot (6') side arms distributed equally over the tower height down to a height of 50 feet. Antennas will be up to 18' in length.

2.3

The above loading also includes ice shields over dishes. Tower must also be designed for multiple cellular carriers with three (3) additional 12' sector booms located at (3) locations starting from the top of the tower spaced every 40' down the tower (microwave dishes are back to back with radomes at (4) locations equally distributed over the mounting height locations as indicated above. Transmission lines will vary 1-1/4 lines for sector antenna, EW52 lines for all dishes, and 1/2" lines for sidearms. Towers, antennas, and lines are to assume a minimum loading of 1/2" of radial ice with a 90mph wind speed.

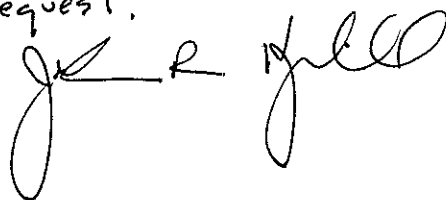
2.29

Flanged leg connections shall utilize a minimum of three (3) bolts per leg. Tower leg members shall utilize a 50 ksi minimum yield strength.

100' SST	(4) 8' HP (6) ghz dishes – 60' to 90'	(4) 6' HP (6) ghz dishes – 60' to 90'	12' sector boom at top
120' SST	(4) 8' HP (6) ghz dishes – 80' to 110'	(4) 6' HP (6) ghz dishes – 80' to 90'	12' sector boom at top
360' SST	(4) 8' HP (6) ghz dishes – 80' to 350'	(4) 6' HP (6) ghz dishes – 80' to 350'	
380' SST	(4) 8' HP (6) ghz dishes – 80' to 370'	(4) 6' HP (6) ghz dishes – 80' to 370'	12' sector boom at top
400' SST	(4) 8' HP (6) ghz dishes – 80' to 490'	(4) 6' HP (6) ghz dishes – 80' to 490'	12' sector boom at top
100' Guyed	(4) 8' HP (6) ghz dishes – 60' to 90'	(4) 6' HP (6) ghz dishes – 60' to 90'	12' sector boom at top
120' Guyed	(4) 8' HP (6) ghz dishes – 80' to 110'	(4) 6' HP (6) ghz dishes – 80' to 110'	12' sector boom at top
140' Guyed	(4) 8' HP (6) ghz dishes – 80' to 130'	(4) 6' HP (6) ghz dishes – 80' to 130'	12' sector boom at top

*Estimated Annual Order	Description	Unit Cost	Total Cost	* Anchor Freight to all (3) sites	* Freight to Weston, WV	* Freight to Clarksburg, WV	* Freight to Charleston, WV
	Self Supporting Towers				PER LOAD	PER LOAD	PER LOAD
1	100' self supporting	\$20,033.00	\$20,033.00	\$600.00	\$1,750.00	\$1,785.00	\$1,573.50
1	120' self supporting	\$24,543.00	\$24,543.00	\$600.00	\$1,750.00	\$1,785.00	\$1,573.50
1	140' self supporting	\$28,390.00	\$28,390.00	\$600.00	\$1,750.00	\$1,785.00	\$1,573.50
1	160' self supporting	\$34,123.00	\$34,123.00	\$600.00	\$1,750.00	\$1,785.00	\$1,573.50
2	180' self supporting	\$41,590.00	\$83,180.00	\$600.00	\$1,750.00	\$1,785.00	\$1,573.50
1	200' self supporting	\$53,951.00	\$53,951.00	\$600.00	\$1,750.00	\$1,785.00	\$1,573.50
1	220' self supporting	\$59,846.00	\$59,846.00	\$600.00	\$1,750.00	\$1,785.00	\$1,573.50
2	240' self supporting	\$69,292.00	\$138,584.00	\$600.00	\$1,750.00	\$1,785.00	\$1,573.50
1	260' self supporting	\$78,507.00	\$78,507.00	\$600.00	\$1,750.00	\$1,785.00	\$1,573.50
1	280' self supporting	\$90,016.00	\$90,016.00	\$600.00	\$1,750.00	\$1,785.00	\$1,573.50
2	300' self supporting	\$110,568.00	\$221,136.00	\$600.00	\$1,750.00	\$1,785.00	\$1,573.50
2	320' self supporting	\$124,940.00	\$249,880.00	\$600.00	\$1,750.00	\$1,785.00	\$1,573.50
2	340' self supporting	\$140,979.00	\$281,958.00	\$600.00	\$1,750.00	\$1,785.00	\$1,573.50
2	360' self supporting	\$187,118.00	\$374,236.00	\$600.00	\$1,750.00	\$1,785.00	\$1,573.50
2	380' self supporting	205,450.00	\$410,900.00	\$600.00	\$1,750.00	\$1,785.00	\$1,573.50
1	400' self supporting	\$224,105.00	\$224,105.00	\$600.00	\$1,750.00	\$1,785.00	\$1,573.50
	Guyed Towers						
1	100' guyed	\$15,281.00	\$15,281.00	\$600.00	\$1,750.00	\$1,785.00	\$1,573.50
1	120' guyed	\$17,867.00	\$17,867.00	\$600.00	\$1,750.00	\$1,785.00	\$1,573.50
1	140' guyed	\$20,155.00	\$20,155.00	\$600.00	\$1,750.00	\$1,785.00	\$1,573.50
1	160' guyed	\$22,278.00	\$22,278.00	\$600.00	\$1,750.00	\$1,785.00	\$1,573.50
1	200' guyed	\$34,741.00	\$34,741.00	\$600.00	\$1,750.00	\$1,785.00	\$1,573.50
1	240' guyed	\$40,692.00	\$40,692.00	\$600.00	\$1,750.00	\$1,785.00	\$1,573.50
1	280' guyed	\$46,033.00	\$46,033.00	\$600.00	\$1,750.00	\$1,785.00	\$1,573.50
1	320' guyed	\$55,391.00	\$55,391.00	\$600.00	\$1,750.00	\$1,785.00	\$1,573.50
1	360' guyed	\$80,991.00	\$80,991.00	\$600.00	\$1,750.00	\$1,785.00	\$1,573.50
1	400' guyed	\$97,510.00	\$97,510.00	\$600.00	\$1,750.00	\$1,785.00	\$1,573.50
1	440' guyed	\$108,855.00	\$108,855.00	\$600.00	\$1,750.00	\$1,785.00	\$1,573.50
4	480' guyed	\$113,637.00	\$454,548.00	\$600.00	\$1,750.00	\$1,785.00	\$1,573.50

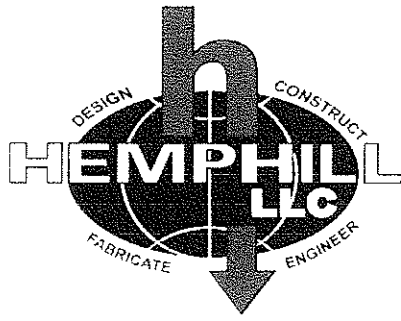
* Columns added for freight estimates per State of West Virginia Pre Bid Conference request.



*Estimated Annual Order	Description	Unit Cost	Total Cost	* Freight to Weston, WV	* Freight to Clarksburg, WV	* Freight to Charleston, WV
1	Six (6) foot standard side arms	\$350.00	\$350.00	\$ 154.27	\$ 154.27	\$ 149.82
1	Six (6) foot tapered side arms	\$350.00	\$350.00	\$ 154.27	\$ 154.27	\$ 149.82
5	Safety Climb Device					
	100'	\$220.00	\$1,100.00	\$ 148.02	\$ 148.02	\$ 145.35
	200'	\$310.00	\$1,550.00	\$ 148.02	\$ 148.02	\$ 145.35
	300'	\$400.00	\$2,000.00	\$ 148.02	\$ 148.02	\$ 145.35
	400'	\$490.00	\$2,450.00	\$ 148.02	\$ 148.02	\$ 145.35
10	300 mm medium white light and red LED beacon combination	\$3,940.00	\$39,400.00			
10	Red side lights shall be LED fixtures	\$275.00	\$2,750.00			
60	Four (4) inch microwave dish pipe mounts with all hardware. Must have capability of attaching to straight section or tapered section	\$275.00	\$16,500.00	\$ 151.02	\$ 151.02	\$ 149.82
16	Ice shields for six (6) foot dishes	\$1,050.00	\$16,800.00	\$ 341.00	\$ 341.00	\$ 304.37
16	Ice shields for eight (8) foot dishes	\$1,200.00	\$19,200.00	\$ 393.47	\$ 393.47	\$ 351.20
100	Twenty (20) foot vertical waveguide ladder	\$95.00 ea	\$9,500.00	\$ 151.02	\$ 151.02	\$ 149.82
12	Ten (10) foot horizontal waveguide bridge	\$830.00	\$9,960.00	\$ 148.02	\$ 148.02	\$ 145.35
24	Three (3) foot standard side arms	\$185.00	\$4,440.00	\$ 151.02	\$ 151.02	\$ 149.82
24	Three (3) foot tapered side arms	\$185.00	\$4,440.00	\$ 151.02	\$ 151.02	\$ 149.82
6	Twelve (12) foot sector booms capable of supporting four (4) antennas on each sector	\$1,800.00 (3) Sectors	\$10,800.00	\$ 547.76	\$ 547.76	\$ 535.01
3	Tower Light Controller kit for tower lights	\$3,024.00	\$9,072.00			

* Columns added for freight estimates per State of West Virginia Pre Bid Conference request.

John R. Hill



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270.769.0339 - Phone