



**State of West Virginia
Department of Administration
Purchasing Division**

NOTICE

Due to the size of this bid, it was impractical to scan every page for online viewing. We have made an attempt to scan and publish all pertinent bid information. However, it is important to note that some pages were necessarily omitted.

If you would like to review the bid in its entirety, please contact the buyer. Thank you.



Larry Salyers
Senior Vice President

June 24, 2010

Mr. Chuck Bowman, Buyer Supervisor
Purchasing Division
State of West Virginia
2019 Washington Street, East
P. O. Box 50130
Charleston, WV 25305

Dear Mr. Bowman and Evaluation Committee:

On behalf of United Bank Inc., it is our pleasure to present the enclosed proposal to the State of West Virginia Purchasing Division and the State Auditor's Office to provide Purchasing Card Services as set forth in your Request for Proposal (AUD115000).

United is totally committed to the State of West Virginia and believes in the importance of keeping business in our State. When you lose headquartered companies, you lose jobs, local suppliers, Wall Street exposure for our State, local decisions, and more.

As reflected in our proposal, a team of highly experienced professionals who will deliver the service, technology, support and financial benefit that surpasses what you experience today will be assigned to your account. By awarding this Purchasing Card Contract to United Bank, the State will be creating additional jobs for West Virginia residents and be doing business with West Virginians.

On behalf of United Bankshares, Inc., and United Bank, Inc., it is with great pleasure that we submit this proposal for Purchasing Card Services.

Sincerely,

A handwritten signature in cursive script that reads 'Larry Salyers'.

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WV PURCHASING
DIVISION