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State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

SH-P TO

859C2064

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ADDRESS: CORRESPONDENCE TO ATTENTION OF:

MICHAEL AUSTIN 304-558-2402

DIVISION OF HIGHWAYS
VARIOUS LOCALES AS INDICATED
BY ORDER

*216111625 304-453-5636 HIGHWAY SAFETY INC PO BOX 908

CEREDO WV 25507-0908

DATE PRIN	TED	TER	MS OF SALE	SHIP	VIA	FOB	FREIGHT TERMS
06/18/		<u> </u>					
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SIGNATURE			SEE	REVERSE SIDE FOR	TERMS AND CONI	DITIONS DATE	
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GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- 4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
- 5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- 6. Payment may only be made after the delivery and acceptance of goods or services.
- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
- 14. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 15. WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT: If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division.
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Complete all sections of the quotation form.
- 4. Unit prices shall prevail in case of discrepancy.
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- **6. BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130



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State of West Virginia Department of Administration Quotation Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

304-453-5636

Request for

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RFQ NUMBER

MICHAEL AUSTIN <u> 304-558-2402</u>

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HIGHWAY SAFETY INC PO BOX 908

CEREDO WV 25507-0908 DIVISION OF HIGHWAYS VARIOUS LOCALES AS INDICATED BY ORDER

ADDRESS CORRESPONDENCE TO ATTENTION OF

TERMS OF SALE SHIP VIA F.O.B. DATE PRINTED FREIGHT TERMS 06/18/2009 BID OPENING DATE: 07/08/2009 BID OPENING TIME 01:30PM CAT. QUANTITY LINE UOP ITEM NUMBER UNIT PRICE AMOUNT ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS. CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICE SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN. OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANS-PORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.) QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN. ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT. IN THE EVENT THE VENDOR/CONTRACTOR FILES BANKRUPTCY: FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT SEE REVERSE SIDE FOR TERMS AND CONDITIONS SIGNATURE TELEPHONE DATE TITLE FEIN ADDRESS CHANGES TO BE NOTED ABOVE



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SCOPE OF CONTRACT

The purpose of this Contract shall be to furnish Type A/C hybrid hazard warning lights and Type B hazard warning lights to the West Virginia Division of Highways (WVDOH).

BID SCHEDULE AND PRODUCT COMPLIANCE FORM

The Vendor shall complete the bid schedule and product compliance checklist form included as part of this Contract in their entirety. Bids with these items uncompleted will be rejected.

SPECIFICATIONS

The Type A/C light supplied as part of this Contract shall be manufactured to function as either a Type A low-intensity flashing light or a Type C low-intensity steady burn light. The light shall be manufactured such that the user may change the light from a Type A light to a Type C light and back again by operating a positive switch located on the body of the light. The light shall utilize LED's for illumination. The light supplied shall be shown on the current WVDOH Approved Products List (APL) for Hazard Warning Lights. The light should be supplied as the light was approved and placed on the APL, with the possible exception of an added positive switch, as specified above. Due to NCHRP-350 weight limit requirements for A/C lights used on Type III barricades, the light supplied shall be designed to operate on 4 ea. D-cell Alkaline batteries, and shall weigh no more than 3.3 pounds with the batteries installed.

The Detachable Head Type B light supplied as part of this Contract shall utilize LED's for illumination. The light shall be designed to operate on 6V of power. The light shall be designed to operate utilizing 2 ea. 6V spring type batteries, or 8 ea. 6V D-cell alkaline batteries using 2 ea. D-cell battery holders (4 ea. D-cell batteries per holder) designed to allow the D-cell batteries to be utilized using the same battery case as is used with the spring type batteries. The light shall also be capable of operating with only one 6V spring type battery installed, or one 6V D-cell battery holder as described previously. The light supplied shall be a detachable head model. The detachable head shall be connected to a remote battery case using permanent type electrical cord measuring 12 to 15 feet in length. The 6V D-cell battery holders shall not be required to be supplied with the light, but shall be available for purchase separately off of this Contract.

The Solar Assist Type B light supplied as part of this Contract shall utilize LED's for illumination. The light shall be designed to operate utilizing 4 ea. D-cell Alkaline batteries. The battery case shall be designed to accept D-cell batteries and shall not require special battery holders, such as those required to allow D-cell batteries to be used in a case designed for use with spring type batteries. The light supplied shall include a solar assist feature designed to trickle charge the batteries for extended life.

The Type B lights supplied shall be shown on the current WVDOH Approved Products List (APL) for Hazard Warning Lights. The lights should be supplied as the light was approved and placed on the APL. The lights shall be supplied with a sun shield visor meeting the following specification:

The visor shall encircle a minimum of 77-1/2 degrees of the face of the lens in each direction from a datum point at the top of the lens face. At the datum point, the lens shall extend a minimum of 4-3/4" out from the face of the lens. At the ends of the visor, as measured in degrees in each direction from the above described datum point, the visor shall extend a minimum of 1-1/2" out from the face of the lens.

DELIVERY

All prices bid shall be FOB destination. The attached list of delivery addresses represents the address of each District Sign Shop. The WVDOH reserves the right to specify additional delivery addresses in each District other than those listed. All orders shall be shipped complete within forty-five (45) days A.R.O. Late delivery charges against the vendor may be assessed at a rate of \$50.00 per calendar day after forty-five (45) days ARO. Notification of shipment from vendor shall be received a minimum of 48 hours before delivery of material at the delivery location indicated on the release. Lights shall be shipped in protective containers, such as cardboard boxes, in quantities of no more than 15 ea. lights per container.

PRODUCT COMPLIANCE CHECKLIST FORM

This form shall be completed in its' entirety by the vendor, and submitted as part of the vendor's bid package.

Section I - Type A/C hybrid lightweight warning light	
1) This section not applicable (Type A/C light not bid)?	Yes
2) Manufacturer of model light bid: EMPCO 3) Model light bid: 2006	
3)Model light bid:	***************************************
4) Light utilizes LED's for illumination?	No
5) Positive switch included on light body for switching from Type A to Type C function? Yes X	No
6) Model currently shown on WVDOH APL?	No
7) APL lab approval number: 1394393	
8) Model bid to be supplied as was approved and added to APL? Yes	No
If "No", please explain:	
9) Light designed to operate on 4 ea. D-cell batteries?	No
10) Weight of complete unit less than or equal to 3.3 pounds with batteries installed? Yes	No

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PRODUCT COMPLIANCE CHECKLIST FORM (CONTINUED)

Section II - Type B detachable head warning light		
This section not applicable (Type B detachable head light not bid)?	Yes	3
2) Manufacturer of model light bid: EMPCO 3) Model light bid: 2126DH		······
3)Model fight bid: 2126DH	***************************************	
4) Light utilizes LED's for illumination?	Yes No)
5)Light bid is detachable head model?	Yes No	
6) Light utilizes permanent type electrical cord, 12 to 15 feet long, to connect head to battery case?	Yes No	>
7) Model currently shown on WVDOH APL?	Yes No)
8) APL lab approval number: 1394400		
9) Model bid to be supplied as was approved and added to APL?	Yes No	>
If "No", please explain:		
	***************************************	***********
10) light designed to operate on 6V of power?	Yes No)
11) light designed to operate utilizing 2 ea. 6V spring type batteries, or 8 ea. D-cell alkaline batteries using 2 ea. D-cell battery holders (4 ea. D-cell batteries per holder) designed to allow the D-cell batteries to be utilized using the same battery case as is used with the spring type batteries?	Yes No	5
12) light capable of operating with only one 6V spring type battery installed, or one D-cell battery holder?	Yes No	0
13) Light designed to operate on 2 ea. 6V Alkaline batteries, but will function with 1 ea. 6V Alkaline battery?	Yes No	0
14) D-cell battery holders available for purchase separate from lights?	Yes No	O .
15) sun shield visor meeting Contract specifications to be included with each light?	Yes No	0

PRODUCT COMPLIANCE CHECKLIST FORM (CONTINUED)

Section III - Type B solar assist warning light	
1) This section not applicable (Type B solar assist light not bid)?	Yes
2) Manufacturer of model light bid: EMPCO	
3)Model light bid: 212-35	
4) Light utilizes LED's for illumination?	Yes No
5) Light uses solar panel(s) to trickle charge batteries and extend battery life?	Yes No
6) Model currently shown on WVDOH APL?	Yes No
7) APL lab approval number: 1394405	
8) Model bid to be supplied as was approved and added to APL?	Yes No
If "No", please explain:	
9) light designed to operate utilizing 4 ea. D-cell Alkaline batteries?	Yes No
10) battery case designed to accept D-cell batteries and does not require special battery holders, such as those required to allow D-cell batteries to be used in a case designed for use with spring type batteries?	Yes No
11) sun shield visor meeting Contract specifications to be included with each light?	Yes No

The following estimated quantities are for bid purposes only. Actual quantities will be determined by needs of the West Virginia BID SCHEDULE

Division of Highways and may be increased or decreased.

Delivery Address	Contact	Phone Number
WVDOH - D1 Sign Shop	Jim Russell	304-759-0708
75 Pickens Rd.		304-558-3001*
Nitro, WV 25143		
WVDOH - D2 Sign Shop	Ed Laymen	304-528-5679
801 Madison Ave.		304-528-5600*
Huntington, WV 25704	1. i.e	
WVDOH - D3 Sign Shop	Tom Potts	304-420-4815
720 Depot St.		304-420-4645*
Parkersburg, WV 26101		ļ
WVDOH - D4 Sign Shop	Rick Reed	304-627-2401
US-19 - 1 mile N. of Clarksburg (gore yard)		304-842-1500*
Clarksburg, WV 26301		
WVDOH - D5 Sign Shop	Doug Placka	304-289-3521
US-50 - 14 miles E. of Keyser		304-289-3521*
Burlington, WV 26710		
WVDOH District 6 Sign Shop	Jim Wurtzbacher	304-843-3658
1 DOT Drive, Bldg. 3		304-238-4008*
Moundsville, WV 26041		
WVDOH - D7 Sign Shop	Tyrone Campbell	304-269-0460
US-33 - 1/2 mile E. of Weston		304-269-0414*
Weston, WV 26452		•
WVDOH - D8 Sign Shop	Mike Westfall	304-637-0215
Rt. 219 - 1 mile N. of Elkins		304-637-0220*
Elkins, WV 26241		
WVDOH - D9 Sign Shop	Harry Honaker	304-647-7551
US-219 - 1-1/2 miles N. of Lewisburg		304-647-7450*
Country Club Rd Brush Rd.		
Lewisburg, WV 24901		
WVDOH - D10 Sign Shop	Curtis Whitlow	304-487-5283
270 Hardwood Lane		304-487-5228*
Princeton, WV 24740		
WVDOH - Traffic Services Complex	Chuck Swigger	304-558-6356
180 Dry Branch Rd.	Ted Whitmore	304-558-9468
Charleston, WV 25306		

^{*} District/Division headquarters phone number

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the			
	ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents			
	and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,			
2.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,			
3.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,			
4, .	Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,			
5.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,			
6.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.			
requirer	Inderstands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the nents for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency sted from any unpaid balance on the contract or purchase order.			
authoriz-	nission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and es the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid ired business taxes, provided that such information does not contain the amounts of taxes paid nor any other information by the Tax Commissioner to be confidential.			
and acc	penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true curate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate is during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.			
Bidder:	Highway Saffylnc signed: Low & Booth 7-7-09 Title: President			
Date:	7-7-09 Title: President			
*Check ar	ny combination of preference consideration(s) indicated above, which you are entitled to receive.			

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

VENDOR OWING A DEBT TO THE STATE:

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the **West Virginia Code**. The vendor **must** make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the **West Virginia Code** and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the **West Virginia Code** may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name: Highway	Jatety Inc		
Authorized Signature:	- & Booms	Date: <u> </u>	
Purchasing Affidavit (Revised 01/01/09)			

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