

RFQ COPY

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Middletown Tractor Sales

2345 Whitehall Blvd.

Fairmont, WV 26554

State of West Virginia Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation 7010EC01

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ADDRESS CORRESPONDENCE TO ATTENTION OF MICHAEL AUSTIN

304-558-2402

DIVISION OF HIGHWAYS **EQUIPMENT DIVISION** ROUTE 33 BRUSHY FORK ROAD BUCKHANNON, WV

26201 304-472-1750

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GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- 4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
- 5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- 6. Payment may only be made after the delivery and acceptance of goods or services.
- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code,
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
- 14. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 15. WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT: If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division.
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Complete all sections of the quotation form.
- 4. Unit prices shall prevail in case of discrepancy.
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- **6. BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130



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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for SECONOMBER Quotation

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MICHAEL AUSTIN 304-558-2402

DIVISION OF HIGHWAYS EQUIPMENT DIVISION ROUTE 33 BRUSHY FORK ROAD BUCKHANNON, WV 26201

304-472-1750

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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

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BUCKHANNON, WV
26201 304-

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State of West Virginia
Department of Administration
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MICHAEL AUSTIN 304-558-2402

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DIVISION OF HIGHWAYS 26201 304-472-1750

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MICHAEL AUSTIN 304-558-2402

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26201 304-472-1750

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DATE PRINTED TERMS OF SALE FREIGHTTERMS 09/02/2009 BID OPENING DATE: 10/07/2009 BID OPENING TIME 01:30PM LINE QUANTITY UOP ITEM NUMBER UNIT PRICE AMOUNT THIS IS THE END OF REQ **** 7010EC01 ***** TOTAL: SEE REVERSE SIDE FOR TERMS AND CONDITIONS SIGNATURE TITLE ADDRESS CHANGES TO BE NOTED ABOVE

WEST VIRGINIA DEPARTMENT OF TRANSPORTATION DIVISION OF HIGHWAYS EQUIPMENT DIVISION

PROCUREMENT SPECIFICATIONS NO. 839-1-L

TRAILER MOUNTED SOLAR POWERED ELECTRIC ARROWBOARD.

1.0 PURPOSE

It is the purpose of these specifications to describe a Trailer Mounted Solar Powered Electric Arrowboard (hereinafter referred to as an "arrowboard" or a "unit") to be purchased for use by the West Virginia Division of Highways (DOH) on an Open End Contract basis.

2.0 BIDDING PROCEDURES

The current purchasing procedures regarding bidding as established by the Department of Administration, Purchasing Division, shall apply. Failure to submit the "Request for Quotation" forms, complete in its entirety and according to directions indicated, may subject the bidder to disqualification. Each bid submitted shall also be accompanied by a Bidder's Evaluation Report completed in detail. Addendums in order, along with exception sheets, should be with Bidder's Evaluation Report. FAILURE TO SUBMIT THE BIDDER'S EVALUATION REPORT, COMPLETE IN ITS ENTIRETY, MAY RESULT IN AUTOMATIC DISQUALIFICATION.

3.0 SPECIFICATIONS

The specifications named herein, mandatory and non-mandatory, establish the acceptable level of quality only and are not intended to reflect a preference or favor any particular brand or vendor.

3.1 EXCEPTIONS TO NON-MANDATORY SPECIFICATIONS

Exception to a non-mandatory unit specification may be made by the bidder, providing the exception is not available from the manufacturer. Any such exception must be noted on the bidder's evaluation report and should be accompanied by supporting documentation/literature from the manufacturer. Any exception must be indicated on a separate attachment to the bidder's evaluation report and labeled as "Exception to Specifications". The state reserves the right to determine whether the stated exception does or does not reduce the quality and performance of the unit. Failure to provide information for any exceptions may be grounds for rejection of the bid. The state reserves the right to waive minor irregularities in bids or specifications in accordance with §148-1-4(f) of the WV Legislative Rules and Regulations.

3.2 MANDATORY SPECIFICATIONS

All specifications preceded by "shall, will, and/or must" or are stated as a "minimum and/or maximum" are mandatory as stated in Purchasing Divisions Policies and Procedures. Any bid failing to meet any mandatory item shall be immediately disqualified. Failure to respond in the appropriate evaluation section may also be grounds for immediate disqualification at the discretion of the State.

A mandatory pre-bid conference is scheduled for this equipment purchase as stated in the RFQ. Vendors having products with variations or exceptions in specified mandatory items are expected to address any such variations or exceptions during the pre-bid conference. The State shall review and consider any such variation or exception, and may at its sole discretion, issue an addendum to change mandatory specifications deemed to be in the State's best interest. Bids from any vendor failing to attend the mandatory pre-bid shall be disqualified. Bids containing any variation or exception to a mandatory specification that was not addressed during the pre-bid conference and accepted by the issuance of an Addendum shall be disqualified.

4.0 REPRESENTATIVE UNIT FOR TEST

The successful vendor must (if specified) provide DOH one (1) completed representative unit to be observed and evaluated on each order to insure compliance with specification. If requested, the time period for testing and evaluation shall be seven (7) working days following receipt of the unit. DOH will incur no obligation for deterioration of surfaces, finishes, seals, and mechanical or electrical parts on the unit resulting from operation and testing within the limits of these specifications; nor will DOH incur obligation for damage to the unit resulting from failure to meet specifications when due care and attention is given by DOH and testing is done within the limits of these specifications. Failure of the pilot unit to satisfactorily meet specifications as bid shall be cause for cancellation of the purchase order, and return of the delivered unit along with all associated equipment to the vendor at the vendor's expense.

4.1 CONDITION OF UNIT(S) UPON DELIVERY

All units must arrive at the prescribed delivery point having been completely preserviced with oil, lubricants, and coolant. All prescribed precautions pertaining to first operations and break-in of the unit are to be posted conspicuously on the unit for ready observance by the operator.

4.2 DELIVERY

Delivery point of the completely assembled representative unit will be the DOH, Equipment Division, Route 33 at Brushy Fork Road, Buckhannon, West Virginia (26201).

The vendor is responsible for guaranteeing delivery of the completed units within the time specified and agreed to by the State. Delivery is preferred within 35 days after receipt of purchase agreement. The vendor is responsible for establishing and coordinating delivery terms with allied manufacturers or suppliers. Delivery terms shall

be stated in the bid and the State reserves the right to accept or negotiate such terms. Failure to reach an agreement may result in rejection of the bid. The successful

bidder shall provide their manufacturer's confirmation of the order to the WVDOH contact person within seven (7) working days after receiving the approved purchase order.

A completed pilot model for inspection must be provided within 20 calendar days after receipt of the purchase agreement by the successful vendor.

Delivery is an integral part of this specification and failure to comply will be cause to initiate a D.O.T. Administrative Form WV-82, Vendor Performance Form. The WV-82 Form will provide a means of officially notifying the Purchasing Division and the vendor of unsatisfactory performance; such as late deliveries, poor service, inadequate parts supplies, etc.

The decision to initiate subject Form will be at the sole discretion of the D.O.H. Commissioner's established Equipment Review Board.

Issuance of the WV-82 Vendor Complaint Form on unsatisfactory delivery against any vendor will be cause to refuse to consider similar items from those vendors on future Request For Quotations.

(NOTE: Delivery time could be altered due to labor strikes, severe inclement weather conditions, etc.)

5.0 AWARD CRITERIA

- 5.1 DOH will recommend the award in accordance with the RFQ evaluation criteria described in the requisition. The award shall be made to the lowest unit cost vendor that meets or exceeds the specifications. DOH reserves the right to place multiple orders in any quantity.
- 6.0 SPECIFICATIONS AND GUIDELINES GENERAL
- 6.1 IDENTIFICATION OF THE UNIT BEING PROPOSED

The bidder must identify the unit by manufacturer, model, series, and year of manufacture, in the bid to enable identification by DOH in the manufacturer's specifications of the proposed unit. The bidder will submit complete descriptive literature of the proposed unit, to establish that the bid is the manufacturer's most current model, including latest engineering improvements, which have been, or will imminently be, regularly advertised and sold on the open market. The unit specified herein and offered to be manufactured after January 1, 2009 and be clearly identified and marked with date of manufacture.

6.2 OPERATING AND SERVICE MANUALS AND PARTS LISTS
An operator's manual must be included with each unit upon delivery. A "line sheet" (if applicable) and Equipment Preventative Maintenance Questionnaire (as shown in X6.2 of the Bidder's Evaluation Report) must be with pilot unit upon delivery. In addition, there must be 12 service, shop, or maintenance manuals; ten

(10) to be distributed to the Districts and two (2) for the Equipment Division. Also, there must be 14 parts manuals; ten (10) to be distributed to the Districts and four (4) for Equipment Division use. CD ROM is preferred in lieu of parts or service manuals.

* NOTE: MANUALS SHALL BE DELIVERED UPON COMPLETION OF DELIVERY OF TOTAL UNITS. FAILURE TO DO SO WILL DELAY PAYMENT.

6.3 TRAINING:

Manufacturers and/or dealers will be required to stage a thorough seminar on the subjects of Preventative Maintenance, Operator and Mechanic Training. In order to keep the operators and mechanics updated, the successful vendor shall conduct training with each purchase order against this open end contract. Training is preferred within 2 working days after delivery of the pilot unit on the individual purchase order.

Manufacturers and/or dealers shall be required to furnish the Training Academy with one (1) Operator's Manual to be shipped direct to WVDOH Training Academy, Post Office Box 610, Buckhannon, West Virginia 26201 prior to delivery of the pilot.

The seminar to be held at the W. Va. Division of Highways, Equipment Division, Buckhannon, West Virginia.

6.4 PREVENTIVE MAINTENANCE AND OPERATOR PROCEDURES:

Manufacturers and/or dealers will be required to submit to the Equipment Division, in addition to the operating and service manuals, booklets and pamphlets explaining the Preventive Maintenance and Operator Procedures to be used by the operators of this equipment, and must include such things as daily prestart inspection procedure, service schedule, and routine maintenance required, safety precautions, etc.

The successful vendor shall furnish all training aids; i.e., videos, projectors, etc. required in conducting the training.

6.5 WARRANTY AND SERVICE POLICY

The Manufacturers warranty or service policy is to apply to the unit. Such warranty or service policy is to be recognized at any authorized unit dealer, representing manufacturer of proposed unit throughout the State of West Virginia. The applicable warranty or service policy will not be contingent upon obtaining routine service, lubrication, and servicing of the unit from factory authorized agencies. It will be the responsibility of the bidder to have available labor to repair or replace any defective replacement parts, components and materials, and to have available those replacement parts, components, and/or materials found to be defective during the terms of the warranty period. The bidder should state the labor rates, locations where parts will be stocked, availability of parts, and discounts offered for parts, when terms of the warranty offer a pro-rated cost for parts and labor. In addition, the successful bidder should offer field work to repair or replace defective parts, components, and materials found to be defective during the terms of the warranty and should provide mechanic's travel rates,

mileage charges, field mechanic rates, and any surcharge for miscellaneous items, if applicable, for field work during the warranty period. Submit to Division of Highways any technical or engineering improvements during the term of the warranty. The unit must be accompanied upon delivery by the unit's manufacturer's executed warranty or service policy.

A mandatory minimum two (2) year bumper to bumper basic parts and labor warranty excluding abuse and normal wear items is required for this unit.

THE "WARRANTY AND SERVICE POLICY QUESTIONNAIRE" ATTACHED IN THE BIDDER'S EVALUATION REPORT MUST BE COMPLETED IN ITS ENTIRETY BY THE SUCCESSFUL BIDDER OR MANUFACTURER PRIOR TO DELIVERY OF THE PILOT MODEL. (SEE SECTION X6.5 OF BIDDER'S EVALUATION REPORT).

6.6 EVALUATION COMMITTEE REQUIREMENTS

Detailed component specifications, product literature, component models, required for specification compliance determination by the Evaluation Committee should be provided with each bid. Any information supplied that is contrary to/or conflicting with the specifications and/or attached Bidders Evaluation Report may be sufficient cause for rejection of bid.

6.7 UNSPECIFIED ACCESSORIES & FEATURES

All parts, equipment, accessories, material, design and performance characteristics not specified herein, but which are necessary to provide a complete unit, must be furnished with each unit and required to conform to strength, quality of material, and quality of workmanship to those which are advertised and provided to the market in general by the unit industry.

All parts and accessories advertised and regularly supplied as standard shall be included, except those which would represent duplication of these specified, and except those which, by specification, are not to be furnished. All standard safety features, required by Federal and State Law, shall be included.

7.0 SPECIFICATIONS OF THE QUOTED UNIT ARE AS FOLLOWS:

Unit shall have built in auxiliary battery charger which would enable the batteries to be hooked up to an AC power source at the storage yard or off of a generator in the field so that the batteries could be fully charged. Charge time and charger version shall be based on the manufacturers battery configuration.

7.1	ī	A 444	طيعت		a.
7.1	I.	Arr	OWE	Oar	u:

- 7.1.1 The arrowboard to be a weather-tight panel approximately 48 inches high by 96 inches wide.
- 7.1.2 The height from the bottom of the panel to the roadway should be seven (7) feet above the roadway.
- 7.1.3 The face of the panel should be flat back with 15 hooded lamps.
- 7.1.3.1 Lamp shall be five (5) inch amber LED with minimum angularity of 33 degrees.
- 7.1.4 The unit to have the capability of the following modes of operations:
- 7.1.4.1 Right Arrow ten (10) lamps flashing in unison.
- 7.1.4.2 Left Arrow ten (10) lamps flashing in unison.
- 7.1.4.3 Double Arrow five (5) lamps in each arrowhead and three (3) lamps in shaft, all flashing in unison.
- 7.1.4.4 Warning Bar seven (7) horizontal lamps flashing in unison.
- 7.1.4.5 Four Point Caution four (4) outermost corner lamps flashing in unison.
- 7.1.4.6 Indicator Lights on back of panel.
- 7.1.5 The flash rate should be 30 fpm and the flash cycle time to be two (2) seconds with 50 percent on time.
- 7.1.6 The unit should reduce lamp brightness when the ambient light level drops below five (5) foot candles, plus or minus one (1) foot candle, and shall increase lamp brightness when the ambient light level increases to five (5) foot candles, plus or minus one (1) foot candle.
- 7.1.7 Unit should have minimum legibility distance of one (1) mile.
- 7.2 Electrical System:
- 7.2.1 The solar generator shall incorporate a 12 Volt DC Photovoltaic Solar Panel mounted on a self-erecting, automatic positioning device located above the unit.
- 7.2.2 The battery bank shall be of sufficient size and capacity to power the unit for 30 days with no solar assist.
- 7.2.3 The batteries to be protected to prevent damaged due to overcharging or discharging too deeply at any temperature.

7.2.4	The unit to have an external warning light, or other device to indicate when the unit is in need of auxiliary charging prior to arrow shutoff.
7.2.5	The battery compartment should be vented, protected by a special acid-resistant finish, and lockable.
7.2.6	The arrowboard controller shall be housed in a weatherproof, lockable enclosure.
7.2.7	Unit shall be safe guarded from any unwanted outside RF interference which would include but not be limited to VHF/FM receiver, 2-way radio receiver, cell phones, etc.
7.2.8	The unit to be equipped with an hour meter.
7.3	Trailer:
7.3.1	The trailer to be equipped with the following:
7.3.1.1	2,000 lb. axle with leaf springs.
7.3.1.2	Tubeless, standard tread tires and wheels.
7.3.1.3	Heavy duty pintle eye hitch
7.3.1.4	Adjustable jack stand on trailer tongue.
7.3.1.5	Adjustable jack stands to stabilize unit while in operation.
7.3.1.6	Approved lighting and safety chains for highway use.
7.3.1.7	Heavy duty light wiring for towing of unit with quick disconnect plug Cole Hersee Part Number 12081 male or equal.
7.3.1.8	License plate brackets.
7.3.1.9	Wheel fenders.
7.3.1.10	The arrowboard to be raised and lowered using a hand operating winch (or hydraulic pump and ram) and locked into place using latches of steel pins with keeper chains permanently attached to the unit.

7.4 Paint:

- 7.4.1 The unit to be painted the manufacturers standard color except that the arrowboard will be painted flat black.
- 7.5 Vendor must certify that the arrowboard offered will meet or exceed the "Occupational Safety and Health Act of 1970" or subsequent changes that are in effect at time of manufacture of the unit.

- 7.6 Advertising: No visible decals or nameplates or painted on names representing the manufacturer or model number or trademark should appear on the exterior surfaces of the unit. Such logos created through the stamping or casting process of manufacture are accepted.
- 7.7 All other features considered as standard equipment but not specifically addressed above.
- 7.8 Preventive Maintenance & Operator's Training School:

Manufacturers and/or dealers will be required to stage a thorough seminar on each order on the subjects Preventive Maintenance and Operator Training. The seminar should be held at the Equipment Division.

In addition to the operating and service manuals, booklets and pamphlets explaining the Preventive Maintenance and Operator Training procedures to be used by the operators of this equipment are also required. Must include such things as daily prestart inspection procedure, service schedule and routing maintenance required, safety precautions, etc.

Bidder to attach a copy of the proposed program with his bid, state the time required to perform the program, and briefly describe his program.

The successful vendor to furnish all training aids; i.e. videos, projectors, etc., required in conducting the training.

WEST VIRGINIA DEPARTMENT OF TRANSPORTATION DIVISION OF HIGHWAYS EQUIPMENT DIVISION

BIDDER'S EVALUATION REPORT

PROCUREMENT SPECIFICATIONS FOR OPEN END CONTRACT NO. 839-1-L

TRAILER MOUNTED SOLAR POWERED ELECTRIC ARROWBOARD

NOTE TO BIDDER: Procurement Specification No. 839-1-L, Paragraph 2.0 recommends the completion and submittal of this Report with your bid. Purpose of this Report is to enable the West Virginia Division of Highways Evaluation Committee to make full and fair evaluation of the bid. Addendums in order, along with a summary of exception as a separate attachment, should be with Bidder's Evaluation Report. FAILURE TO SUBMIT THIS REPORT, COMPLETE IN ITS ENTIRETY, MAY SUBJECT THE BIDDER TO DISQUALIFICATION.

	Reference Requisition No.: 7010EC01		
	Bidder's Name: Middletown Tractor Sales		
	Address: 2345 Whitehall Boulevard Fairmont, WV 26554		
	Telephone Number: 304-366-4690		
	Years Bidder has been registered to do business with the State of West Virginia:	36	YRS
	Years Company has been an authorized dealer for proposed unit:	1.	YRS.
X3.2	Have you complied with all mandatory specifications? YES X NO)	
X4.2 X4.2.1	DELIVERY: Delivery date of completed representative unit: Calendar 1 Receipt of Pu	Days After rchase Agre	ement
X4.2.2	Delivery date of balance of completed units: Calendar Days	After Receip Purchase A	and the second second

The <u>Bidder's Evaluation Reports</u> are ready for download on Purchasing's Web site at <u>www.state.wv.us/admin/purchase</u>

X5.0	AWARD CRITERIA;
X5.1	Price per unit: 47/0.00 per unit
	SPECIFICATIONS - GENERAL
X0.1	Manufacturer, model, series, and date of manufacture of proposed unit: WANCO 15 LAMP ARROW BOOKS 2009
	Is descriptive literature, fully describing proposed unit attached to your bid? X YES NO
	If not, why?
X6.2	Will the required number of service manuals, and complete parts list be delivered to the Equipment Division at Buckhannon upon completion of delivery of total units?
	YESNO
	Will the required Equipment Preventive Maintenance Form (Section X6.2 of Bidders Evaluation Report) be provided upon inspection of the pilot unit?

EQUIPMENT PREVENTATIVE MAINTENANCE QUESTIONNAIRE

THIS FORM MUST BE COMPLETED IN ITS ENTIRETY BY SUCCESSFUL BIDDER OR MANUFACTURER'S TECHNICAL REPRESENTATIVE PRIOR TO DELIVERY OF PILOT MODEL TO THE WVDOH.

DESCRIPTION:				MAKE:		
М	ODEL:		YEAR:			r:
ENGINE:	MAKE:		MODEL:		FUEL TYPE:	
						:
		EM CAPACITY: _				
BELTS:	DESCRIPTION:			PART NUM	BERS:	
GVW:						REAR:
TIRES:	FRONT MAKE &	z SIZE:				-
		SIZE:				
DIMENSIO						LENGTH:
	CONTACT PERSO				•	
PARTS:						:
BATTERY	MAKE:		MODEL:		CCA:	неіонт
TOP OR SII SPARK PLI	DE POST: UGS OR RUEL INI	ECTORS MAKE.	DIMENSIONS:	LENGTH	WIDTH	HEIGHT
				MODEL:		THOIGH
<u>へいしょいいいべい</u>	TOK MINIKE.			PART#:	*************************************	
				PART#:		
TURBO CH	IARGER MAKE:			PART #:		
HYDRAUL	AKE: IC PUMP MAKE: _	MODE	L:	MODEL:	_ AUTO/MANUA	L:
	MAKE			CANT		
OIL			ENGIN	Е		
AIR INNER			TRANS	MISSION		
**** *********************************	\		POWER	COMPREHENCE -		
FUEL PRIM	IARY		HYDRA	ULIC		
LOBE SEC	NDAKI	····	DIFFER	ENTIALS		
COOPWINT			DIVAINE	LECID		· · · · · · · · · · · · · · · · · · ·
THER	IC	· · · · · · · · · · · · · · · · · · ·	COOLA OTHER	WI		
			VIREK	·		

X6.3 TRAINING:

	Will you conduct training with each purchase order against this of Will training be conducted within 2 working days from the delivery of purchase order? If NO, explain time frame	$\frac{X}{f}$ the pilot	_YES unit on the	··
	purchase order?	f the pilot	unit on the	··
	purchase order?			individual
	purchase order?			muryidaai
	If NO, explain time frame		YES	NO
	Will an Operator's Manual be furnished directly to Training Aca			
i	delivery of the pilot?		YES	NO
X6.4.1	Will all manuals, booklets, etc. explaining preventive maintens service schedule be delivered with each unit? If NO, explain	X	rator proce YES	edures, and NO
X6.5	WARRANTY AND SERVICE POLICY			
۲	Will the warranty and service you provide comply with all areas as sta	ted in Sec _NO	tion 6.5 of	specifications
I	s warranty literature attached?x	YES_	NO	
и	s a minimum two (2) year bumper to bumper basic parts and labeled nd normal wear items included?	or warran YES _	ity excludi X_NO	ng abuse
_ L	Describe: / YEAR DEFECT IN MATERIALS ONE			NS111P.
		7		<u> </u>

THIS FORM MUST BE COMPLETED IN ITS ENTIRETY AND SUBMITTED WITH YOUR BID. (If additional lines are needed, make copies of form.)

		andard warranty. If not offered, so state. (Attach copy) umper, defective in materials and/or workmanship	•
man A	iufacturer's representati ny and all warrant	o be performed at DOH facilities and warranty service to be performed at we facility. List name and location of manufacturer's representative. y issues can be addressed at any of the DOH facilities, portation charges excluded.	
knov	wn.	ventories that are within the State of West Virginia. Also, list availability levels,	if
			
4. D bidd	uring the term of warrar er will sell the parts to o	ity, list the guarantee discount to manufacturer's published list price for parts that owner.	<u></u>
A. B. C.	Terms: Net 30 Terms: Net 60 Terms: Net 90	Manufacturer's published list price less: 5 % discount Manufacturer's published list price less: 2 % discount Manufacturer's published list price less: 6 % discount	
5. Di High	uring the term of warran	ty, will all manufacturers or engineering improvements be submitted to DivisionXYESNO	of
6. Dı	uring the term of warran	ty, list the guaranteed rates charged for repair to the unit.	
A.	Shop Rate	\$ 55.00 per mechanic hour	
B.	Travel Time Charge (Specify if one-way)	\$ 60.00 per mechanic hour ; port to port	
C.	Mileage Charge (Specify if one-way	\$_\frac{\partial A}{A} \text{per vehicle mile} \text{; port to port }	•
D.	Field Mechanic Rate	\$_60.00 per mechanic hour	
E.	Specify period of time	e that prices are in effect: 1-Year	
F.	Surcharge for miscell	aneous items: 15 %	

X6.6	EVALUATION COMMITTEE REQUIREMENTS
	Is all component specifications, product literature, component models provided for Evaluation Committee bid determination?
X6.7	Will all parts, equipment, accessories, material, design and performance characteristics not specified herein, but which are necessary to provide a complete unit, be furnished with the unit and conform in strength, quality of material, and quality of workmanship to those which are advertised and provided to the market in general by the unit industry?
	X YES NO
X6.7.1	Are all parts and accessories adequate and regularly supplied as standard to be included except those which may be duplications of specifications herein, and except these by specification are not to be furnished? YESNO
X6.7.2	Are all standard safety features that are required by Federal and State statutes of law included?
X7.0	SPECIFICATIONS OF THE QUOTED UNIT The bidder should complete the following schedule in order for the Division to compare the actual bid unit to the specifications. Should the bidder except a requirement, then such exception may be only on the basis that such feature is not offered by the manufacturer. The Division will have the sole discretion as to whether the bidder's substitution meets the requirements of the specifications.
	Does unit have built in auxiliary battery charger which would enable batteries to be hooked up to an AC power source at the storage yard or off of a generator in the field
	Is charge time and charger version based on manufacturer's battery configurationYESNO
·	Describe: REFERENCE ATTACHED SPEC.
	Manufacturer: Model:
X7.1	Arrowboard:
X7.1.1	Is the arrowboard panel weather-tight:YESNO
	Describe weather-tight design and materials used:
	MEFERENCE ATTACHED SPEC.
	Arrow Roard nanel dimensions: 48 inches high v % inches wide

X7.1.2	Height from bottom of panel to roadway feet above roadway
X7.1.3	Is the face of the panel flat black, with fifteen (15) hooded lamps? X YES NO
X7.1.3.1	Does lamp have five (5) inch amber LED with minimum angularity of 33 degrees X YES NO
X7.1.4	Modes of operation capability:
X7.1.4.1	Right arrow – 10 lamps flashing in unison <u>x</u> YESNO
X7.1.4.2	Left arrow – 10 lamps flashing in unisonYESNO
X7.1.4.3	Double arrow – 5 lamps in each arrowhead and 3 lamps in shaft, all flashing in unison
X7.1.4.4	Warning bar – 7 horizontal lamps flashing in unison_x_YESNO
X7.1.4.5	Four Point Caution – 4 outermost corner lamps flashing in unison
X7.1.4.6	Indicator lights on back of panel X YES NO
X7.1.5	Is the unit flash rate 30 flashes per minute with a flash cycle time of two (2) seconds with 50 percent on time? X YES NO
X7.1.6	Will the unit reduce lamp brightness when the ambient light level drops below five (5) foot candles, plus or minus one (1) foot candle, and increase lamp brightness when the ambient light level increases to five (5) foot candles, plus or minus one (1) foot candle? X YESNO
X7.1.7	Unit's minimum distance of legibility: mile(s)
X7.2 El	ectrical System:
X7.2.1	Does the solar generator incorporate a 12 Volt DC photovoltaic solar panel mounted on a self-erecting automatic positioning device located above the unit? YESNO
X7.2.2	Is the battery bank of sufficient size and capacity to power the unit for 30 days without solar assist? YESNO
X7.2.3	Are the batteries protected in a manner that will prevent damage due to overcharging or discharging to deeply at any temperature?NO

X7.2.4	Does the unit have an external warning light, or other indicate when the unit is in need of auxiliary charging	
X7.2.5	Is the battery compartment vented, protected by an ac	id-resistant finish, and lockable? _XYESNO
X7.2.6	Is the arrowboard controller housed in a lockable	weatherproof enclosure? _YESNO
X7.2.7	Is unit safe guarded from any unwanted outside R not be limited to VHF/FM receiver, 2-way radio re	F interference which would include but ceiver, cell phones, etc. YES NO
X7.2.8	Is the unit equipped with an operational hour meter?	_XYESNO
X7.3 Tr	ailer:	
X7.3.1	Is the trailer equipped with the following:	
X7.3.1.1	2,000 lb. axle with leaf springs	X YES NO
X7.3.1.2	Tubeless standard tread tires and wheels	_xYESNO
X7.3.1.3	Heavy duty pintle eye hitch	_xYESNO
X7.3.1.4	Adjustable jack stand on trailer tongue	X YESNO
X7.3.1.5	Adjustable jack stands to stabilize unit while in op	eration YESNO
X7.3.1.6	Approved lighting and safety chains for highway u	sex_YESNO
X7.3.1.7	Heavy duty light wiring for towing of unit with qu Hersee Part Number 12081 male or equal	ick disconnect plug ColeX_YESNO
X7.3.1.8	License plate brackets	YESNO
X7.3.1.9	Wheel fenders	YESNO
X7.3.1.10	Arrowboard raised and lowered using a hand opera pump/ram) locked into place using latches of steel permanently attached to the unit	ting winch (or hydraulic pins with keeper chainsYESNO

Describe proposed method of painting the unit: KEFERENCE ATTACKED
SPECS.
es the proposed unit meet or exceed the "Occupational Safety and Health Act of 1970" uirements and/or any subsequent changes at the time manufactured? YESNO
es the unit conform to advertising guidelines? X_YESNO
all other standard features considered as standard equipment but not specifically addressed in the cifications:
KEFERENCE MTACHED SPEC, SHEETS.
entive Maintenance and Operator's Training School:
a preventative maintenance and operator's training seminar be provided with each order?
ou are the successful vendor, will you furnish all training aids, i.e., videos, projectors, ired in conducting the training? YESNO
all manuals, booklets, etc. preventive maintenance, operator procedures, and
ce schedule be delivered with each unit? YESNO

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
-X	Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
an reliable springs	Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. <u>X</u>	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4	Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
requiren against :	inderstands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the nents for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency cted from any unpaid balance on the contract or purchase order.
authorize the requ	nission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and es the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid ired business taxes, provided that such information does not contain the amounts of taxes paid nor any other information by the Tax Commissioner to be confidential.
and acc	enalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true urate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.
Bidder:_	Middletown Tractor Sales Signed Muly U. (Anules
Date:	03 October 2009 Title: Sales Consultant
'Check an	v combination of preference consideration(s) indicated above, which you are entitled to receive

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

VENDOR OWING A DEBT TO THE STATE:

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code*. The vendor must make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code* and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the *West Virginia Code* may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.

Under penalty of law for false swearing (**West Virginia Code** §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name:	Middletown	Tractor	r Sales	<u>'</u>				
Authorized Signature:	Thely	(K)	Mille	Date:	03	October	2009	
Purchasing Affidavit (Revise	d 01/01/09)							



*709043751

FAIRMONT WV

State of West Virginia
Department of Administration
Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

MIDDLETOWN TRACTOR SALES

26554

2345 WHITEHALL BLVD

304-366-4690

Request for Quotation

RFQ NUMBER 7010EC01

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ADDRESS CORRESPONDENCE TO ATTENTION OF:

MICHAEL AUSTIN 304-558-2402

DIVISION OF HIGHWAYS EQUIPMENT DIVISION PROUTE 33 BRUSHY FORK ROAD BUCKHANNON, WV

> 26201 304-472-1750

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5870 Tennyson St. Arvada, CO 80003

Ph: (303) 427-5700 Fx: (303) 427-5725

Email: info@wanco.com

WECO TRAFFIC DIRECTOR SOLAR ASSISTED LED ARROW BOARD TRAILERS

(REVISED 05-27-2008)

1.0

SCOPE

The purpose of this specification is to describe all the standard WECO Solar Assisted Traffic Director Arrow Board Trailer(s) in detail. Models described vary by the number of arrow board lights and the size of the solar panel(s).

15 light arrow board models

WTSP50-LSA-08 WTSP75-LSA-08 WTSP110-LSA-08 25 light arrow board models

WTSP55-LSAC-08 WTSP75-LSAC-08 WTSP110-LSAC-08

2.0 TRAILER CONSTRUCTION

have continuous welds. Two tie down loops on front outer corners and one

tie down at center rear secure trailer during shipping.

Material...... Square steel tubing; 2-1/2" x 3/16" wall.

Decking...... Open deck, structural trailer frame supports batteries

from taking a beating when being towed. Two gussets support upright to

trailer deck

Material...... Rectangular steel tubing; 2" x 3" x 3/16" wall, arrow board pivot bolts

have steel bushing through tubing.

ground Upright set so when arrow board is in travel position

the maximum height of trailer is 82" from ground

Material..... Steel 16 ga, welded to trailer frame

Finish Coating

protection.

Coating...... Powder coated safety orange color and oven baked for maximum durability

and corrosion protection.

Axle Assembly

Axle......Tubular, 2000 Lb. capacity with 5-hole 4.5" B.C. circle pattern on idler

hub.

Springs...... Double eye leaf, 1200 Lb. capacity for each spring.

Tires...... ST205/75D15 trailer tire, 15" diameter

Capacity...... 1500 lb.

Brake...... Safety friction brake prevent arrow board from falling should operator

loose grip on winch handle.

Stabilizer legs	
	One each corner of trailer, front & rear stabilizers angle outward at 30
	degree angle. (Total four per trailer)
Foot Print Dimension	
	. Adjustable on 1" increments
. 	Stabilizers locked in place by 3/8" diameter snapper pins. A lanyard
	fastens pin to trailer frame.
Material	. Perforated 1 3/4" Sq. tube x 12GA wall. Foot pad 4" x 6". All sides
21 200 01 200	turned up for easy positioning along roadway. Zinc plated.
Slide bar assembly	tained up for easy positioning along rows may 2 me pattern.
Slide Bar	Safety device, which locks arrow board in place for both travel and
Site Dai	operating positions should winch or cable fail. Located on trailer front
	between uprights. No other locking pins required to lock board in up or
	travel position.
Snanner Pin	3/8" DIA with latching wire prevents pin from coming out. Pin secured by
Shapper I m	lanyard to trailer frame.
Plating	
1 lating	Zine i lated
Trailer lights and plug	
Tail Lights	Two combination stop, turn and tail lights. Flush mounting under trailer
ran Eigno	frame.
Reflectors	. Two red on rear of trailer. Two amber one on each front side.
	A single piece harness is riveted to trailer frame. Plastic molded
Light hamess	connection plugs into drawbar light cable. Quick connect terminals at tail
	light make for easy service.
Dwawhan Assambly	fight make for easy service.
Drawbar Assembly	Straight tubular steel design that is removable for shipping and for added
	theft protection if needed.
	Square tubing, 3" x 3/16"wall
	Extends 60" beyond trailer frame
	. Telescopes inside trailer frame receiver, secures with two ½"dia. bolts
HICH	2" Ball coupler SAE Class 2, 3500 Lb. capacity.
Tay Chains	Bolts to drawbar, easy repair if damaged.
Tow Chans	Proof coil chains assembly with 'S' hooks. Chain assemblies welded with loop bracket to tongue.
Ingle	
	Top wind swivel, 2000 lb. capacity steel base foot. 10" total travel.
ran ngm cable	A sealed molded cable assembly plugs drawbar wiring into trailer wiring.
Dattaur Dam Armandha	A molded flat four connector plugs into tow vehicle.
Battery Box Assembly	Contourd around the flow and a construct to the construction of th
Location	Centered over trailer axle, ensures constant tongue weight regardless of
Constantion	number of batteries.
Construction	Individual steel panels are coated then riveted together. No welding done
	on this battery box. This design increases corrosion protection of the steel
37	and adds flexibility for other battery choices.
	Louvered panels allow proper cross flow ventilation
Material	
	. Two stainless steel pins act as lid hinge, no piano hinge used.
Latenes	Two latches secure lid to box, latches accept customer pad locks for
D 1	locking.
Decals	
	A battery safety warning label and system wiring label located on lid
Maintenance	A maintenance service label on inside of lid allows for keeping service record
Post Long	for unit.
Finish Coating	Ct. 1
Pre-wash	Steel parts high-pressure washed and phosphated for added corrosion
0- 0	protection.
Coating	Powder coated safety orange color and oven baked for maximum durability
	and corrosion protection.

Sealed Lead-Acid, No water lost during discharging and recharging, great freeze pro	otection.
compact, light weight	,
18.0 Ah (20 hr rate) 7.2" x 3.0"x 6.6"	
13.85 lbs	
Approximately 300 -500	
els Three	
54Ah	
elsFour	
72 Ah els Four	
72Ah	
els Four or five	
72 Ah or 90Ah	
Photovoltaic (Solar) with remote AC battery charger backup as of	
charging.	
Solar panel(s) pivot with the movement of the arrow board. Charge happens when arrow board is in travel or operating position.	ging
The solar panel mounting brackets are adjustable to fit a variety of panel sizes. They can fit solar panels from 55 watt to 110 watt. T	Two lifting
Solar panel(s) attached to pivot frame with security hardware for	
Charging controlled by the arrow board controller. See arrow board	ard
controller section.	
WTSP55-LSAC	
3.00 / 3.15 AMPS	
36	
surrounded by extruded anodized aluminum frame.	
WTSP75-LSAC	
One	
75 / 80 Watts (+/-10%)	
Single crystalline	
Solar cells are laminated behind tempered low-iron glass.	
The back of white tedler and the assembly is sealed and	
surrounded by extruded anodized aluminum frame.	
Solar panel(s) mounted above arrow board for continuous no sharcharging. Solar panel(s) pivot with the movement of the arrow board. Charghappens when arrow board is in travel or operating position. The solar panel mounting brackets are adjustable to fit a variety of panel sizes. They can fit solar panels from 55 watt to 110 watt. The arms, one on each side of the solar panel keep solar panel assemb solar panel(s) attached to pivot frame with security hardware for theft protection. Charging controlled by the arrow board controller. See arrow board controller section. WTSP55-LSAC One 50 / 55 Watts (+/-10%) 16.7 / 17.4 Volts 3.00 / 3.15 AMPS 36 40deg C to +85deg. C Single crystalline Solar cells are laminated behind tempered low-iron glass. The back of white tedler and the assembly is sealed and surrounded by extruded anodized aluminum frame. WTSP75-LSAC One 75 / 80 Watts (+/-10%) 17.0 / 16.9 Volts 3.15 / 4.73 AMPS 36 40deg C to +85deg. C Single crystalline Solar cells are laminated behind tempered low-iron glass. Solar cells are laminated behind tempered low-iron glass.	dow ging of solar Two lifti oly rigid added

		Two 50 / 55 Watts (+/-10%) 17.0 / 16.9 Volts 6.3 / 9.5 AMPS 36 -40deg C to +85deg. C Single crystalline Solar cells are laminated behind tempered low-iron glass. The back of white tedler and the assembly is sealed and				
4.0	Arrow Board Assembly	surrounded by extruded anodized aluminum frame.				
4.0	Federal Specifications	Manual on uniform traffic control devices (MUTCD) part VI-traffic control for street & highway construction and maintenance including utility and emergency operations. Section 6F.53				
	21.	'C'				
		48" (121.9cm) x 96" (243.8cm) x 3" (7.6cm)				
		One Mile (1.6Km)				
	<u> </u>	55 - 65 MPH				
	Recommended Usage	Expressway/Freeway				
	Front lights					
	Number on Front	15 for models ending –LSA				
		25 for models ending -LSAC				
	Туре	LED				
	Lamp Number	200265				
	Wattage	< 1.0 watt				
	Design Voltage	8.0 VDC				
	LED information:					
		AllnGap II technology, T-1 ¾ size, through hole auto-insertion				
	Number of LEDs					
		Amber color range 590 – 593 nm				
		2.1 typ. – 2.4max				
		5500 – 9300mcd				
		e40deg C to +100deg C				
		Each LED mounted behind Hex lens				
	Material					
	-					
	Visor Over Bulb					
	Material					
		Four keyed slot enable visor to be removed from panel without				
	11100111115	the need to remove screws.				
	Rear lights					
	Number on Rear					
		2-1/2 x 1" sealed light (Par 46 size optional)				
	Voltage					
	Color	Amber				

Board Material

Front & Rear Panels...... Aluminum sheet, 0.063 thick

positioned to prevent oil canning of panels.

Welding......Channels welded together for maximum strength.

Finish Coating

Pre-wash...... Aluminum parts high-pressure washed and phosphated for added

corrosion protection.

Coating...... Powder coated flat black (10% gloss) color and oven baked for maximum

durability and corrosion protection.

4.0 Controller

for servicing.

Type...... Self-contained solid state electronics. No Mechanical Relays.

Rotary Switch selection...... Arrow modes selected by rotary switch not touch pad.

Material..... Aluminum sheet, weather proof lid with hole for customer pad lock.

Cable protector...... A plastic molded cover fits over back of controller protecting the wiring

from de-icing road chemicals or excessive moister.

Number of functions

15 light Arrow Modes...... 7 total arrow modes

25 light arrow modes...........12 total arrow modes

FLASHING MODES

Models: All

Left & Right Arrows (10 total lights)

5.lights form arrow head

5 lights form stem

Double Arrow (13 total lights)

5 lights on each arrow head

3 lights form stem

Caution Bar (7 total lights)

7 lights in center of board horizontally

Corner Caution Warning (4 total lights)

4 lights, one on each corner

Models (25 light) WTSP55-LSAC-08, WTSP75-LSAC-08, WTSP110-LSAC-08

Alternating diamond warning (16 total lights)

8 lights on each end of board form

diamond shape. Each side alternates flashing.

SEQUENTIAL MODES

Models: All

Left & Right stem arrows (10 total lights)

First pulse- two far stem lights

Second pulse-four far stem lights

Third pulse- full shape of arrow pattern including head

Fourth pulse- Blank display

Models: (25 light) WTSP55-LSAC-08, WTSP75-LSAC-08, WTSP110-LSAC-08

Left & right Chevrons(15 total lights)

First pulse- five light arrow head

Second pulse- two five light arrow heads

Third pulse-three, five light arrow heads

Fourth pulse- display blank

Left & Right Sequential Stem Arrow (21 lights)

First pulse-One five light arrow head,2 light stem

Second pulse-Two five light arrow heads, with stem

Third pulse-Three, five light arrow heads, with stem

Fourth pulse- Blank display

Controller Continued

Dimming...... Automatic and manually variable.

Automatic Dimming,....... Photocell located on bottom of control box unaffected by on coming

vehicle headlights. Dims light output by 50% when ambient

light levels drop to 5 foot candles.

Manual dimming............ 12 position switch allow for 12 different brightness levels.

Safety features

Positive drive circuit...... Positive power is given to lamps only when needed to light lamp.

Negative is chassis grounded

Fuse protection......Two re-settable circuit breakers protect wiring. Each breaker strategically

divided so only ½ lights go out per circuit breaker.

Reverse polarity...... Protects the controller if battery cables are connected backwards

Low voltage warningThe control box contains a warning LED when battery voltage drops to

11.0/10.8 VDC.

Low Voltage Disconnect.. The control box contains a low voltage disconnect system and red LED indicator. The control box will shut off the arrow board when battery

voltage drops to 11.2 VDC protecting the batteries from complete drainage

damage.

Solar panel LED indicator. A LED on the control box shows when the solar panel is charging.

Dimensions and Weights

 Length with drawbar.
 114.5" (290.8cm)

 Length without drawbar.
 63.0" (160.0cm)

 Arrow board width.
 96.0" (243.8cm)

 Trailer frame width.
 72.0" (182.9cm)

 Operating height.
 134.5" (341.6cm)

 Traveling height.
 94.5" (249.0cm)

Approximate weight................. 1000 lbs. (453kg)

5.0 Optional Equipment / Features

Optional Battery chargers

Purpose...... Recharge battery bank when solar panels alone are to slow or not enough.

Enables trailer to be charged faster at the job site with portable generator

instead of replacing trailer.

Location......Inside battery box mounted on divider panel opposite batteries.

Standard Charger

Recommendation...... Use with standard three 12Vdc battery bank

Plug...... USA standard 115V three prong

Frequency......40hz – 70hz Cooling fan.....None

Fuse protected...... Automotive style replaceable fuse

Trailer Options	
	undard ring hitch, 2-1/2"ID x 1" cross section ring. Bolts onto standard
	wbar. Hitch zinc plated for added corrosion protection.
	avy duty hitch, 3"ID x 1-5/8" cross section ring. Bolts onto standard
	wbar.
	standard 2"dia. Ball hitch and a 2-1/2 pintle hitch are mounted on
	acket. Used with vehicle fleets with mixed tow hitched
	stead of drop down jacks with snapper pins, four tongue style jacks with
	nd cranks are mounted on four corners of the trailer.
	slip type hook that includes a spring loaded latch replaces the standard
	hook,
	nvert a flat-four trailer plug to match various tow vehicle plugs.
	ntact factory to match exact plug.
Optional LED Lamps	was moord to make home.
PurposeTh	e standard lamp on the Traffic Directors are intended to be a tight beam
	read for maximum viewing distance. Wanco offers other LED lamps
	th wider viewing angles. These wider viewing angles are better suited
	thin cities /towns where distance is not possible.
Medium angle lamp	r
Size	Par 46 (51/2" diameter)
Туре	
Lamp Number	
Wattage	
Design Voltage	
LED information:	
Туре	AllnGap II technology, T-1 ¾ size, through hole auto-insertion
Number of LEDs	
Color	Amber color range 590 – 593 nm
Forward voltage	2.1 typ. – 2.4max
Luminous intensity	5500 – 9300mcd
Operating temperature	40deg C to +100deg C
Lens	Each LED mounted behind Hex lens
Material	
Beam Angle	Angle determined by 10% of peak candle power (certified by
	independent test lab)
	23.5 degrees (+/-11.75 degrees)
	08.0 degrees (+/4.0 degrees)
Wide angle lamp	
	Par 46 (51/2" diameter)
Type	
Lamp Number	
	5.2 Watts ***(Extra solar and batteries required)***
Design Voltage	12.0 VDC
LED information:	
	AllnGap II technology, T-1 ¼ size, through hole auto-insertion
Number of LEDs	
	Amber color range 590 – 593 nm
Forward voltage	
Luminous intensity	
	40deg C to +100deg C
	Each LED mounted behind Hex lens
Material	
Beam Angle	
Hanizantal	independent test lab) 90.0 degrees (+/-45.0degrees)
	90.0 degrees (+/-45.0degrees) 14.5 degrees (+/7.25 degrees)
v Ci tical	



MIDDLETOWN TRACTOR SALES

2345 WHITEHALL BLVD. FAIRMONT, WV 26554

304-366-4690 (EXT 42) 304-366-4698 (FAX)

www.middletowntractor.com

03 October 2009

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street, East
Post Office Box 50130
Charleston, WV 25305-0130
REF: RFQ# 7010EC01 Exceptions

Please review this memo for an explanation of the exceptions we have taken.

X6.5 (Warranty) Refer to attached letter of explanation Manufacture does not offer a 2-year warranty on this unit except as stated.

Respectfully yours;

Phillip A. Cottrille
PHIL@MIDDLETOWNTRACTOR.COM

304-483-6770 (CELL)