



**State of West Virginia
Department of Administration
Purchasing Division**

N O T I C E

Due to the size of this bid, it was impractical to scan every page for online viewing. We have made an attempt to scan and publish all pertinent bid information. However, it is important to note that some pages were necessarily omitted.

If you would like to review the bid in its entirety, please contact the buyer. Thank you.



June 26, 2009

Department of Administration
Purchasing Division
Building 15
2019 Washington Street East
Charleston, WV 25305-0130

RE: Request for Quotation Number 669C0036
Calcium Magnesium Acetate and Non-Corrosive Pre-Wetting Agent

Cryotech Deicing Technology is pleased to respond herein to the subject Request for Quotation. The products bid shall be Cryotech CMA® solid commercial deicer and Cryotech CF7® clear liquid deicer. Product documentation follows. CMA is 96% calcium magnesium acetate and CF7 is 50% potassium acetate with less than 1% corrosion inhibitors (active material). Both products are produced at Cryotech's Fort Madison, Iowa production facility.

Cryotech will supply the same product as supplied in prior seasons per attached product specifications.

In addition to the completed bid documents, please see the enclosed "Exceptions" page.

Thank you for this opportunity to work with the West Virginia Division of Highways.

Respectfully Submitted,

Cryotech Deicing Technology

A handwritten signature in black ink, appearing to read "Roxanna Huffman", is written over the printed name.

ROXANNA HUFFMAN
Manager, Operations

RECEIVED

2009 JUL -6 P 2: 58

PURCHASING DIVISION
STATE OF WV



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER

669C0036

PAGE

1

ADDRESS CORRESPONDENCE TO ATTENTION OF:

MICHAEL AUSTIN
304-558-2402

*609112626 800-346-7237
CRYOTECH DEICING TECHNOLOGY
6103 ORTHOWAY

FORT MADISON IA 52627

DIVISION OF HIGHWAYS
VARIOUS LOCALES AS INDICATED
BY ORDER

REC'D JUN 25 2009

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS		
06/22/2009						
BID OPENING DATE: 07/08/2009		BID OPENING TIME 01:30PM				
LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001				305-69	\$1,905.64/US Ton	\$1,905.64/US Ton
CALCIUM MAGNESIUM ACETATE						
OPEN END CONTRACT						
TO PROVIDE ALL LABOR, MATERIALS, AND EQUIPMENT TO SUPPLY CALCIUM MAGNESIUM ACETATE AND NON-CORROSIVE PRE-WETTING AGENT FOR THE WEST VIRGINIA DIVISION OF HIGHWAYS PER THE ATTACHED SPECIFICATIONS.						
EXHIBIT 3						
LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.						
UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.						
RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL						
SEE REVERSE SIDE FOR TERMS AND CONDITIONS						
SIGNATURE Roxanna J. Huffman		TELEPHONE 800-346-7237 or 319-372-6012		DATE July 1, 2009		
TITLE Manager, Operations		FEIN 33-0270025		ADDRESS CHANGES TO BE NOTED ABOVE		

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

10. BIDDING FOB VENDOR'S STORAGE SITE

10.1 Bidding F.O.B. Vendor's Storage Site

<u>Location of Storage Site</u>	<u>Bid Price (\$/Ton) FOB Vendor's Storage Site (Note 1)</u>
Fort Madison, Iowa	\$1,766.89/US Ton

Haul By Vendor

@ _____ For First Ton-Mile

@ _____ For Each Additional Ton-Mile

NOTE 1: Bid price shall include cost of vendor loading
Division trucks.

BID SCHEDULE (Continued)

10.2 Bidding F.O.B. Division's Storage Site

CALCIUM MAGNESIUM ACETATE

(DOH CLASSIFICATION 011-010-000004)

DISTRICT 9

PLEASE QUOTE ENGLISH MEASURE ONLY

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	BID PRICE (PER TON)
Fayette	Oak Hill	100	<u>\$1,905.64/US Ton</u>

10.3 Bidding F.O.B. Division Storage Site

LIQUID PRE-WETTING AGENT NON-CLORIDES

(DOH CLASSIFICATION 011-010-000020)

COUNTY	DELIVERY SITE	ESTIMATED NEEDS GALLONS	PER GALLON
Fayette	Oak Hill	800	<u>\$9.93</u> *

Note 1: Price per gallon shall include delivery cost.

* Delivered in 265 gallon totes.