



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
6610C005

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
MICHAEL AUSTIN 304-558-2402

*709022840 304-748-8200
 SAL CHEMICAL
 3036 BIRCH DRIVE
 WEIRTON WV 26062

VENDOR

SHIP TO

DIVISION OF HIGHWAYS
 VARIOUS LOCALES AS INDICATED
 BY ORDER .

REC'D SEP 10 2009

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
08/30/2009	Net 1130	Truck	Delivered	PPD

BID OPENING DATE: 09/16/2009 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	TN		775-45	See Attached	
<p>CALCIUM CHLORIDE</p> <p>OPEN END CONTRACT</p> <p>TO PROVIDE ALL LABOR, MATERIALS AND EQUIPMENT FOR THE SUPPLY OF CALCIUM CHLORIDE TO THE WEST VIRGINIA DIVISION OF HIGHWAYS PER THE ATTACHED SPECIFICATIONS.</p> <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE</p>						

RECEIVED

2009 SEP 16 AM 8:21

WV PURCHASING DIVISION

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE	TELEPHONE	DATE	
<i>Scott Compton</i>	1-800-879-1725	September 15, 2009	
TITLE	FAX	ADDRESS CHANGES TO BE NOTED ABOVE	
VP Sales	34-0962548		

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
14. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
15. **WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT:** If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in case of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130



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304-558-2402

RODNEY

*709022840 304-748-8200
SAL CHEMICAL
3036 BIRCH DRIVE

WEIRTON WV 26062

SHIP TO

DIVISION OF HIGHWAYS
VARIOUS LOCALES AS INDICATED
BY ORDER

DATE PRINTED 08/30/2009	TERMS OF SALE Net 30	SHIP VIA Truck	F.O.B. Delivered	FREIGHT TERMS PPD
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BID OPENING DATE: **09/16/2009** BID OPENING TIME: **01:30PM**

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICE SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Scott Compton</i>	TELEPHONE 1-800-879-1725	DATE September 15, 2009
TITLE VP Sales	FEIN 34-0962548	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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<p>WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 05/26/2009</p> <p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p>EXHIBIT 10</p> <p>REQUISITION NO.: N/A</p> <p>ADDENDUM ACKNOWLEDGEMENT</p> <p>I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.</p> <p>ADDENDUM NO.'S: NO. 1 .. N/A .. NO. 2 .. N/A ..</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>D. Scott Compton</i>	TELEPHONE 1-800-879-1725	DATE September 15, 2009
TITLE VP Sales	FEIN 34-0962548	ADDRESS CHANGES TO BE NOTED ABOVE

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LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
NO. 3	N/A					
NO. 4	N/A					
NO. 5	N/A					
<p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.</p> <p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p style="text-align: center;">  SIGNATURE Sal Chemical..... COMPANY September 15, 2009..... DATE </p> <p>REV. 11/96</p> <p style="text-align: center;">NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO: DEPARTMENT OF ADMINISTRATION</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
	1-800-879-1725	September 15, 2009
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
VP Sales	34-0962548	

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BID OPENING DATE: 09/16/2009 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130 THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED: SEALED BID BUYER: 33 RFQ. NO.: 6610C005 BID OPENING DATE: September 16, 2009 BID OPENING TIME: 1:30 PM PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: 304-797-8751 CONTACT PERSON (PLEASE PRINT CLEARLY): D. Scott Compton						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE <i>D. Scott Compton</i>	TELEPHONE 1-800-879-1725	DATE September 15, 2009	
TITLE VP Sales	FEIN 34-0962548	ADDRESS CHANGES TO BE NOTED ABOVE	

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DATE PRINTED 08/30/2009	TERMS OF SALE Net 30	SHIP VIA Truck	F.O.B. Delivered	FREIGHT TERMS PPD
BID OPENING DATE: 09/16/2009		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
***** THIS IS THE END OF RFQ 6610C005 ***** TOTAL:						\$199,111.00

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Scott Compton</i>	TELEPHONE 1-800-879-1725	DATE September 15, 2009
TITLE VP Sales	FEIN 34-0962548	ADDRESS CHANGES TO BE NOTED ABOVE

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1. SPECIFICATIONS

The following sections of the West Virginia Department of Transportation, Division of Highways Standard Specifications Roads and Bridges, adopted 2000 and as modified by the current Supplemental Specification shall apply to the administration of this Contract: Sections 101, 102.4, 102.5, 105.1, 105.3, 105.4, 105.10, 105.11, 105.12, 105.13, 106.3, 106.4, 106.5, 106.6, 106.7, 106.9, 107.1, 107.2, 107.3, 107.14, 107.19, 107.20, 108.8, 109.1, 109.2 and 109.20.

The requirements of the West Virginia Department of Transportation, Division of Highways, Standard Specifications Section 109.20, PRICE ADJUSTMENT FOR LOAD LIMIT VIOLATIONS shall apply to all material supplied under this contract. This will include material loaded by the vendor into Division of Highways owned and/or rented trucks.

The terms "Contractor" and "Vendor" used in the above specifications or this contract are interchangeable. Contractor shall mean Vendor and Vendor shall mean Contractor.

West Virginia Department of Transportation, Division of Highways' Standard Specifications Roads and Bridges, adopted 2000 and as modified by the current Supplemental Specifications may be obtained from:

Engineering Division, Technical Section
West Virginia Division of Highways
State Capitol Complex, Bldg. 5, Room A-650
1900 Kanawha Boulevard, East
Charleston, West Virginia 25305

Calcium Chloride shall conform to the requirements of ASTM D98, Type S, Grade I and shall be delivered in moisture proof bags containing fifty (50) lbs. each.

2. BIDDING INSTRUCTIONS

The purpose of this contract is to provide for the delivery of Calcium Chloride to the various locations listed in the bidding schedule. Actual quantities to be delivered to each location will be specified in a State Contract Purchase Order (SCO), which will be issued by the Department of Highways at the time delivery is required.

Any qualification of bids or any modification of the specifications or conditions governing the bids may be cause for their rejection.

3. CONTRACT AWARD

Qualified Vendors who submit a valid bid "FOB Division Storage Site" will be awarded a contract for those locations for which their bid is low.

In the event a Vendor fails to conform to the requirements set out in this contract document, the State Contract Purchase Order or the governing specifications, the Purchase Order Contract may be canceled and re-awarded to the next low bidder.

4. SAMPLING AND TESTING

Upon award of contract, the Vendor shall provide the Division with the proposed source of supply. Acceptance shall be based on suppliers' certification of quality. This information shall be directed to:

West Virginia Division of Highways
Materials Division
190 Dry Branch Road
Charleston, West Virginia 25306

The Division may conduct sampling and testing to verify material quality.

5. SUPPLYING OTHER ORGANIZATIONAL ENTITIES

In accordance with Chapter 5A, Article 3, Section 9 of the Code of West Virginia the commodities or services contracted for herein shall be available to all local governmental bodies in accordance with the same prices, terms and conditions afforded to the State of West Virginia.

Accordingly, bidders shall furnish the following information:

- 1) Location(s) from which Calcium Chloride will be shipped Weirton, WV :
- 2) Price per bag FOB Vendor's storage site \$8.25 Bag :
Vendor shall quote freight charge at time of order.

In the event any Vendor does not wish to extend the above prices, terms and conditions of his bid and subsequent contract to all political sub-divisions of the State, he must so indicate in a clear and unambiguous manner in his bid. This indication does not prejudice the award of the contract. If a Vendor does not indicate his refusal to extend the prices, terms and conditions of his bid to other entities of the State he is bound to extend them upon issuance of a purchase order by these entities.

Other organizational entities using this provision of the contract shall do so without any involvement of the Division of Highways. That is, the entity shall make its own purchase arrangements with the Vendor and shall make its own arrangements for payment.

6. DELIVERY QUANTITIES

Vendor shall state minimum delivery quantities and additional charges for split delivery locations of a minimum quantity, if any.

7. VENDOR'S INVOICES

Vendor's invoices must be submitted in original and one copy and contain the following:

- a) Division of Highways State Contract Purchase Order (SCO) Number, and this Contract Number.
- b) Total quantity and unit price with the total cost of material furnished.

Note: Under no circumstance will the West Virginia Division of Highways accept, or pay for, quantities of materials in excess of the quantity stated on the State Contract Purchase Order.

8. BID SCHEDULE

Bidding F.O.B. Division's Storage Site

CALCIUM CHLORIDE(DOH CLASSIFICATION 011-010-000002)DISTRICT 1

COUNTY	DELIVERY SITE	ESTIMATED USAGE (50LB BAGS)	BID PRICE (PER 50LB BAG)
Boone	Rock Creek	550	<u>\$8.72</u>
Clay Cr 11	Widen Road	500	<u>\$8.72</u>
Clay	Maysel	350	<u>\$8.72</u>
Kanawha	North Charleston	400	<u>\$8.72</u>
Kanawha	Elkview	400	<u>\$8.72</u>
Kanawha	Chelyan	400	<u>\$8.72</u>
Kanawha	St. Albans	400	<u>\$8.72</u>
Mason	Point Pleasant	600	<u>\$8.72</u>
Putnam	Red House	400	<u>\$8.72</u>
I-64, Sec. 2	Scary	400	<u>\$8.72</u>
I-64, Sec. 3	Rt. 119 & Penn. Ave.	400	<u>\$8.72</u>
I-77 Sec. 3	Sissonville	400	<u>\$8.72</u>
I-79	Amma	400	<u>\$8.72</u>
Corridor G District 1	Alum Creek	400	<u>\$8.72</u>

Pricing is based on minimum truckload shipments of 800 Bags.
 Neighboring sites may combine orders to attain minimum quantity
 a \$75.00 charge per stop over applies to all stops after initial stop.

The Bid Schedules are ready for download on Purchasing's Web site at
www.state.wv.us/admin/purchase

8. BID SCHEDULE (Continued)

Bidding F.O.B. Division's Storage Site

CALCIUM CHLORIDE(DOH CLASSIFICATION 011-010-000002)DISTRICT 2

COUNTY	DELIVERY SITE	ESTIMATED USAGE (50LB BAGS)	BID PRICE (PER 50LB BAG)
Cabell	Barboursville	300	<u>\$8.76</u>
Lincoln	West Hamlin	300	<u>\$8.76</u>
Logan	Wilkinson	300	<u>\$8.76</u>
Mingo	Millers Creek	300	<u>\$8.76</u>
Wayne	Wayne	300	<u>\$8.76</u>
I-64	Huntington (16th St. Exit)	300	<u>\$8.76</u>
Corr. G	Chapmanville	300	<u>\$8.76</u>

District 2**Pricing is based on minimum truckload shipments of 800 Bags.****Neighboring sites may combine orders to attain minimum quantity a \$75.00 charge per stop over applies to all stops after initial stop.**

8. BID SCHEDULE (Continued)

Bidding F.O.B. Division's Storage Site

CALCIUM CHLORIDE(DOH CLASSIFICATION 011-010-000002)DISTRICT 3

COUNTY	DELIVERY SITE	ESTIMATED USAGE (50LB BAGS)	BID PRICE (PER 50LB BAG)
Calhoun	Millstone	300	<u>\$8.52</u>
Jackson	Ripley	300	<u>\$8.52</u>
Pleasants	Belmont	300	<u>\$8.52</u>
Ritchie	Ellenboro	300	<u>\$8.52</u>
Roane	Spencer	300	<u>\$8.52</u>
Roane	Left Hand Wv 36	300	<u>\$8.52</u>
Roane	Left Hand US 119	200	<u>\$8.52</u>
Wirt	Elizabeth	300	<u>\$8.52</u>
Wood	Parkersburg (Rt. 95S)	300	<u>\$8.52</u>
I-77	Medina	300	<u>\$8.52</u>
I-77	Parkersburg (Rt. 47 Exit)	300	<u>\$8.52</u>
PD-50	Greenwood	300	<u>\$8.52</u>

District 3 Price includes delivery of quantity listed by each individual site.

8. BID SCHEDULE (Continued)

Bidding F.O.B. Division's Storage Site

CALCIUM CHLORIDE(DOH CLASSIFICATION 011-010-000002)DISTRICT 4

COUNTY	DELIVERY SITE	ESTIMATED USAGE (50LB BAGS)	BID PRICE (PER 50LB BAG)
I-79	Goshen Road	500	<u>\$8.64</u>
I-79	Lost Creek	500	<u>\$8.64</u>

District 4

Pricing is based on minimum truckload shipments of 800 bags. Neighboring sites may combine orders to attain minimum quantity a \$75.00 charge per stop over applies to all stops after initial stop.

8. BID SCHEDULE (Continued)

Bidding F.O.B. Division's Storage Site

CALCIUM CHLORIDE(DOH CLASSIFICATION 011-010-000002)DISTRICT 5

COUNTY	DELIVERY SITE	ESTIMATED USAGE (50LB BAGS)	BID PRICE (PER 50LB BAG)
Berkeley	Martinsburg & I-81	300	<u>\$9.19</u>
Grant	Petersburg	300	<u>\$9.19</u>
Grant	Mt. Storm	300	<u>\$9.19</u>
Hampshire	Capon Bridge	300	<u>\$9.19</u>
Hampshire	Romney	300	<u>\$9.19</u>
Hampshire	Slanesville	300	<u>\$9.19</u>
Hardy	Moorefield	500	<u>\$9.19</u>
Hardy	Baker	500	<u>\$9.19</u>
Jefferson	Charles Town	300	<u>\$9.19</u>
Mineral	New Creek	300	<u>\$9.19</u>
Mineral	Skyline	300	<u>\$9.19</u>
Mineral	Short Gap	300	<u>\$9.19</u>
Morgan	Berkeley Springs	300	<u>\$9.19</u>

District 5**Pricing is based on minimum truckload shipments of 800 bags.****Neighboring sites may combine orders to attain minimum quantity a \$75.00 charge per stop over applies to all stops after initial stop.**

8. BID SCHEDULE (Continued)

Bidding F.O.B. Division's Storage Site

CALCIUM CHLORIDE(DOH CLASSIFICATION 011-010-000002)DISTRICT 6

COUNTY	DELIVERY SITE	ESTIMATED USAGE (50LB BAGS)	BID PRICE (PER 50LB BAG)
Brooke	Wellsburg	300	<u>\$8.45</u>
Hancock	New Manchester	300	<u>\$8.45</u>
Marshall	Cameron	300	<u>\$8.45</u>
Marshall	Glen Dale	300	<u>\$8.45</u>
Ohio	Triadelphia	300	<u>\$8.45</u>
Tyler	Sistersville	300	<u>\$8.45</u>
Wetzel	New Martinsville	300	<u>\$8.45</u>
I-70	Triadelphia	300	<u>\$8.45</u>

District 6 pricing includes delivery of quantity listed by each individual site!

8. BID SCHEDULE (Continued)

Bidding F.O.B. Division's Storage Site

CALCIUM CHLORIDE(DOH CLASSIFICATION 011-010-000002)DISTRICT 7

COUNTY	DELIVERY SITE	ESTIMATED USAGE (50LB BAGS)	BID PRICE (PER 50LB BAG)
Lewis	Bendale	600	<u>\$8.74</u>

District 7 pricing includes delivery of quantity listed by location.

8. BID SCHEDULE (Continued)

Bidding F.O.B. Division's Storage Site

CALCIUM CHLORIDE(DOH CLASSIFICATION 011-010-000002)DISTRICT 8

COUNTY	DELIVERY SITE	ESTIMATED USAGE (50LB BAGS)	BID PRICE (PER 50LB BAG)
Randolph	Elkins	600	<u>\$8.74</u>

District 8 pricing includes delivery of quantity listed to location.

8. BID SCHEDULE (Continued)

Bidding F.O.B. Division's Storage Site

CALCIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000002)

DISTRICT 9

COUNTY	DELIVERY SITE	ESTIMATED USAGE (50LB BAGS)	BID PRICE (PER 50LB BAG)
Nicholas	Summersville	600	<u>\$9.10</u>

District 9 pricing includes delivery of quantity listed by location.

8. BID SCHEDULE (Continued)

Bidding F.O.B. Division's Storage Site

CALCIUM CHLORIDE(DOH CLASSIFICATION 011-010-000002)DISTRICT 10

COUNTY	DELIVERY SITE	ESTIMATED USAGE (50LB BAGS)	BID PRICE (PER 50LB BAG)
McDowell	Havaco	300	<u>\$9.46</u>
Mercer	Princeton	300	<u>\$9.46</u>
Raleigh	Skelton	300	<u>\$9.46</u>
Wyoming	Pineville	300	<u>\$9.46</u>
I-64	Bragg	300	<u>\$9.46</u>

District 10 Pricing is based on minimum truckload shipments of 800 bags.
 Neighboring sites may combine orders to attain minimum quantity a \$75.00
 charge per stop over applies to all stops after initial stop.

DISTRICT ADDRESSES

District One
1334 Smith Street
Charleston, West Virginia 25301-1492

District Six
1 DOT Drive
Moundsville, West Virginia 26041-1605

District Two
801 Madison Avenue
Huntington, West Virginia 25712-0880

District Seven
255 Depot Street
Weston, West Virginia 26452-1228

District Three
624 Depot Street
Parkersburg, West Virginia 26102-0308

District Eight
US 219 North
Elkins, West Virginia 26241-1516

District Four
I-79 & Meadowbrook Road
Clarksburg, West Virginia 26302-2570

District Nine
103 1/2 Church Street
Lewisburg, West Virginia 24901

District Five
US Route 50
Post Office Box 99
Burlington, West Virginia 26710-0099

District Ten
270 Hardwood Lane
Princeton, West Virginia 24740-2737

P E N N S Y L V A N I A

M A R Y L A N D

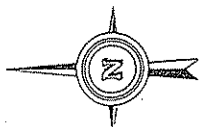
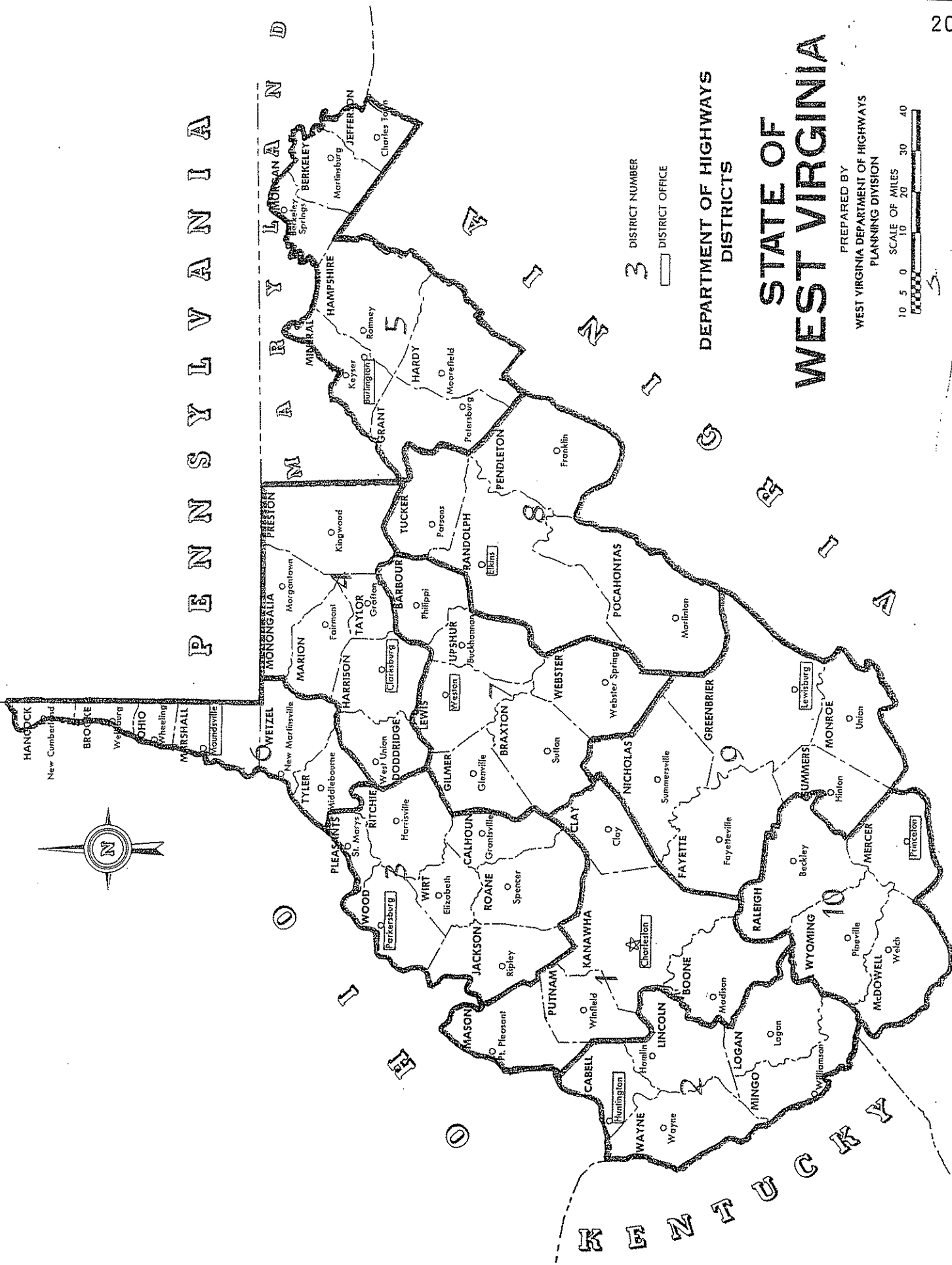
K E N T U C K Y

DEPARTMENT OF HIGHWAYS
DISTRICTS

STATE OF
WEST VIRGINIA

PREPARED BY
WEST VIRGINIA DEPARTMENT OF HIGHWAYS
PLANNING DIVISION

SCALE OF MILES
0 5 10 20 30 40



VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

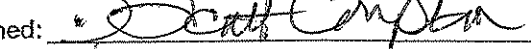
1. Application is made for 2.5% resident vendor preference for the reason checked:
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. Application is made for 2.5% resident vendor preference for the reason checked:
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. Application is made for 2.5% resident vendor preference for the reason checked:
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. Application is made for 5% resident vendor preference for the reason checked:
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Sal Chemical

Signed: 

Date: September 15, 2009

Title: VP Sales

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

VENDOR OWING A DEBT TO THE STATE:

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code*. The vendor **must** make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code* and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the *West Virginia Code* may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

LICENSING:


Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.

Under penalty of law for false swearing (*West Virginia Code* §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name: Sal Chemical

Authorized Signature: 

Date: September 15, 2009