



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
6610C004

PAGE
1

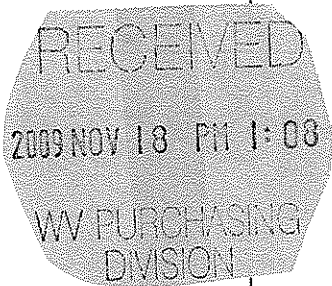
ADDRESS CORRESPONDENCE TO ATTENTION OF
**MICHAEL AUSTIN
 304-558-2402**

RFQ COPY
 TYPE NAME/ADDRESS HERE
**Hot Shot Express, LLC
 Post Office Box 2003
 Saint Albans, WV 25177**

**DIVISION OF HIGHWAYS
 VARIOUS LOCALES AS INDICATED
 BY ORDER**

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
11/03/2009	Net 15	Bestway		Net 15
BID OPENING DATE: 11/18/2009		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	TN		775-45		892,010.40
LIQUID CALCIUM CHLORIDE OPEN END CONTRACT TO PROVIDE ALL LABOR, MATERIALS AND EQUIPMENT TO SUPPLY LIQUID CALCIUM CHLORIDE TO THE WEST VIRGINIA DIVISION OF HIGHWAYS PER THE ATTACHED SPECIFICATIONS. PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD. EXHIBIT 3 LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.						



SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *Michael Austin* TELEPHONE: 304-727-6077 DATE: 11-17-09

TITLE: member FEIN: 84-11650318 ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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11/03/2009	Net 15	Bestway		Net 15
BID OPENING DATE: 11/18/2009		BID OPENING TIME 01:30PM		

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<p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Michael Austin</i>	TELEPHONE 304-727-1667	DATE 11-17-09
TITLE member	FERN 84-11650318	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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ADDRESS CORRESPONDENCE TO ATTENTION OF
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 Post Office Box 2003
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DIVISION OF HIGHWAYS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
11/03/2009	Net 15	Best Way		Net 15
BID OPENING DATE: 11/18/2009		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 05/26/2009</p> <p>EXHIBIT 10</p> <p>REQUISITION NO.: 6610C004</p> <p>ADDENDUM ACKNOWLEDGEMENT</p> <p>I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO M PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.</p> <p>ADDENDUM NO.'S: NO. 1</p> <div style="border: 1px solid black; padding: 5px; width: fit-content;"> Split Delivery (charges for 1 truck or more than 1) WV DOH district locations must be in same district locations \$ 100.00 split delivery charge </div>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Michael Austin</i>	TELEPHONE 304-727-1407	DATE 11-17-09
TITLE member	FEIN 84-1650318	ADDRESS CHANGES TO BE NOTED ABOVE

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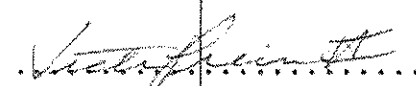
RFQ COPY

TYPE NAME/ADDRESS HERE
 Hot Shot Express, LLC
 Post Office Box 2003
 Saint Albans, WV 25177

SHIP TO

DIVISION OF HIGHWAYS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED 11/03/2009	TERMS OF SALE Net 15	SHIP VIA Best Way	F.O.B.	FREIGHT TERMS Net 15
BID OPENING DATE: 11/18/2009		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
NO. 2			The minimum that is required for delivery to any one WV DOH district locations is 4.000 gallons		
NO. 3					
NO. 4					
NO. 5					
<p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.</p> <p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p style="text-align: center;">  SIGNATURE Hot Shot Express, LLC..... COMPANY 11-17-09..... DATE </p> <p>NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.</p> <p>REV. 09/21/2009</p> <p style="text-align: center;">NOTICE</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE 	TELEPHONE 304-727-6677	DATE 11-17-09
TITLE member	FEIN 24-1650318	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFO, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
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VENDOR

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11/03/2009	net 15	Bestway		net 15
BID OPENING DATE: 11/18/2009		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: 33</p> <p>RFQ. NO.: 6610C004</p> <p>BID OPENING DATE: 11-18-09</p> <p>BID OPENING TIME: 1:30 pm</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: 304-727-6677</p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY): Victor A. Preiser, II</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *Victor A. Preiser, II* TELEPHONE: 304-727-6677 DATE: 11-17-09

TITLE: member FEIN: 24-1650318 ADDRESS CHANGES TO BE NOTED ABOVE

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11/03/2009	Net 15	Bestway		Net 15
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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
***** THIS IS THE END OF RFQ 6610C004 ***** TOTAL:						892,010.40

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>[Signature]</i>	TELEPHONE 304-727-6667	DATE 11-17-09
TITLE Member	FEDIN 84-1656318	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

1. SPECIFICATIONS

The following sections of the West Virginia Department of Transportation, Division of Highways Standard Specifications Roads and Bridges, adopted 2000 as modified by the current Supplemental Specifications shall apply to the administration of this contract: Sections 101, 102.4, 105.3, 105.13, 106.3, 106.4, 106.5, 106.6, 106.7, 106.9, 107.1, 107.2, 107.3, 107.14, 107.19, 107.20, 108.8, 109.1, 109.2 and 109.20.

The requirements of the West Virginia Department of Transportation, Division of Highways, Standard Specifications Section 109.20, PRICE ADJUSTMENT FOR LOAD LIMIT VIOLATIONS shall apply to all material supplied under this contract. This will include material loaded by the vendor into Division of Highways owned and/or rented trucks.

The terms "Contractor" and "Vendor" used in the above specifications of this contract are interchangeable. Contractor shall mean Vendor and Vendor shall mean Contractor.

West Virginia Department of Transportation, Division of Highways' Standard Specifications Roads and Bridges, adopted 2000 as modified by the current Supplemental Specifications may be obtained from:

West Virginia Division of Highways
Engineering Division, Technical Division
Building 5, Room A-650
1900 Kanawha Blvd., East
Charleston, West Virginia 25305
Phone: 304-558-2885

Liquid Calcium Chloride shall conform to the requirements of ASTM D98.

2. BIDDING INSTRUCTIONS

The purpose of this contract is to provide for the delivery of Liquid Calcium Chloride to the various locations listed in the bidding schedule. Actual quantities to be delivered to each location will be specified in State Contract Purchase Orders (SCO), which will be issued by the Department of Highways at the time delivery is required.

Bidders submitting bids for a specific district shall bid all of that district's locations.

Any qualification of bids or any modification of the specifications or conditions governing the bids may be cause for their rejection.

3. CONTRACT AWARD

Qualified Vendors who submit a valid bid for "FOB Division's Storage Site" will be awarded a contract for those districts for which their bid is low.

In the event a Vendor fails to conform to the requirements set out in this contract document, the State Contract Purchase Order or the governing specifications, the Purchase Order Contract may be canceled and re-awarded to the next low bidder.

4. DELIVERY

State Contract Purchase Orders (SCO) for delivery to individual Division of Highways Storage Sites will be issued to the Vendor awarded a contract for the county locations (see Bid Schedule).

Original delivery tickets for each delivered load to the Division's storage sites must be signed and retained by a DOH employee at the delivery location.

In the event the Vendor to which the SCO is issued is unable to comply with the specified delivery schedule the Division may, at its option, cancel all or part of the SCO and obtain the required quantity of Liquid Calcium Chloride from the most economical available source.

The minimum delivery of the liquid calcium chloride solution shall be 800 gallons, at any single location. The maximum delivery shall be 3,900 gallons.

The supplier shall furnish a means of determining the specific gravity and temperature of the delivered solution at the first point of delivery. The liquid calcium chloride solution shall be transported in an insulated trailer and shall be delivered at a temperature between 80° and 90° F. The tank shall be equipped with a by-pass pump, and approved metering device, two-hundred (200) feet of two (2) inch hose with a hand-check valve at the nozzle for operator shut-off, a probe for injection of ten (10) feet length supplied in five (5) feet increments, and a certified calibration chart for the delivery tank.

5. SAMPLING AND TESTING

Upon award of contract, the Vendor shall provide the Division with the proposed source of supply. Acceptance shall be based on suppliers' certification of quality. This information shall be directed to:

West Virginia Division of Highways
Materials Division
190 Dry Branch Road
Charleston, West Virginia 25306
Phone Number 304-558-3175

The Division may conduct sampling and testing to verify material quality.

6. SUPPLYING OTHER ORGANIZATIONAL ENTITIES

In accordance with Chapter 5A, Article 3, Section 9 of the Code of West Virginia the commodities or services contracted for herein shall be available to all local governmental bodies in accordance with the same prices, terms and conditions afforded to the State of West Virginia.

In the event any Vendor does not wish to extend the above prices, terms and conditions of his bid and subsequent contract to all political sub-divisions of the State, he must so indicate in a clear and unambiguous manner in his bid. This indication does not prejudice the award of the contract. If a Vendor does not indicate his refusal to extend the prices, terms and conditions of his bid to other entities of the State he is bound to extend them upon issuance of a purchase order by these entities.

Other organizational entities using this provision of the contract shall do so without any involvement of the Division of Highways. That is, the entity shall make its own purchase arrangements with the Vendor and shall make its own arrangements for payment.

7. VENDOR'S INVOICES

Vendor's invoices must be submitted in original and one copy and contain the following:

- a) The gallon and weight of the solution delivered during the invoicing period.
- b) Division of Highways State Contract Purchase Order (SCO) Number, and this Contract Number.
- c) Total quantity and unit price with the total cost of each type of material furnished.

NOTE: Under no circumstance will the West Virginia Division of Highways accept, or pay for, quantities of materials in excess of the quantity stated on the State Contract Purchase Orders (SCO).

8. CERTIFICATION

The supplier shall furnish the West Virginia Department of Transportation representative at the time of delivery two (2) copies of the delivery ticket. The delivery request shall contain the following information upon loading the carrier:

1. The gallons and weight of solution delivered.
2. The specific gravity and temperature of the solution at the time of the loading.

9. PRE-WETTING INSTRUCTIONS

At the delivery point, supplier will provide personnel capable of instructing departmental personnel in the use of pre-wetting equipment and technique. The training should include such topics as handling of liquid calcium chloride, equipment used, safety precautions, and any other topic deemed necessary to increase the efficiency and effectiveness of the operations and use of liquid calcium chloride.

10. PAYMENT

Liquid calcium chloride solution shall be paid at the per gallon unit bid price of the solution delivered and applied as measured by the approved metering device. In no case will this amount exceed the total gallonage certified on the delivery ticket. The per gallon unit bid price will be adjusted at the rate of 2.50% per 1% deviation before 42%. If the Department's representative, by sampling the material, decides the material deviation is large enough that the solution will not accomplish its intended use, the shipment will be returned at no cost to the West Virginia Department of Transportation.

10. BID SCHEDULE

Delivery: F.O.B. Division's Storage Site

LIQUID CALCIUM CHLORIDE

DISTRICT 1

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (GAL)	Unit Price	Amount
Boone	Clinton (WV 85)	1	.90 gal	.90
Boone	Rock Creek	1	.90 gal	.90
Boone	Seth	1	.90 gal	.90
Clay	CR 11 Widen Road	6000	.90 gal	5,400
Clay	Maysel	1	.90 gal	.90
Kanawha	St. Albans	6000	.90 gal	5,400
Kanawha	Chelyan	6000	.90 gal	5,400
Kanawha	North Charleston	6000	.90 gal	5,400
Kanawha	Elkview	6000	.90 gal	5,400
Kanawha	Corridor G	5000	.90 gal	4,500
Kanawha	Sissonville	5000	.90 gal	4,500
Mason	Point Pleasant	1	.90 gal	.90
Putnam	Red House	1	.90 gal	.90
Putnam	Hurricane (Rt. 34)	6000	.90 gal	5,400
Putnam	Rt. 35	1	.90 gal	.90
			TOTAL	\$41,400.30
<u>Item</u>				
1	32% Liquid Calcium Chloride Solution To fill 6,000 gallon storage tanks for the purpose of pre-wetting sodium chloride.			

The Bid Schedules are ready for download on Purchasing's Web site at
www.state.wv.us/admin/purchase

10. BID SCHEDULE Cont.

Delivery: F.O.B. Division's Storage Site

LIQUID CALCIUM CHLORIDE

DISTRICT 2

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (GAL)	Unit Price	Amount
Cabell	Barboursville	5000	.90 gal	<u>4,500</u>
Cabell	I-64 Huntington	5000	.90 gal	<u>4,500</u>
Lincoln	West Hamlin	5000	.90 gal	<u>4,500</u>
Lincoln	Yawkey	6000	.90 gal	<u>5,400</u>
Lincoln	Harts	6000	.90 gal	<u>5,400</u>
Logan	Wilkinson	5000	.90 gal	<u>4,500</u>
Logan	Mann	6000	.90 gal	<u>5,400</u>
Logan	Corridor G Chapmanville	5000	.90 gal	<u>4,500</u>
Mingo	Millers Creek	5000	.90 gal	<u>4,500</u>
Mingo	Gilbert	6000	.90 gal	<u>5,400</u>
Wayne	Wayne	5000	.90 gal	<u>4,500</u>

ItemTOTAL \$ 53,100.00

1

32% Liquid Calcium Chloride Solution
To fill 6,000 gallon storage tanks for the
purpose of pre-wetting sodium chloride.

10. BID SCHEDULE Cont.

Delivery: F.O.B. Division's Storage Site

LIQUID CALCIUM CHLORIDE

DISTRICT 3

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (GAL)	Unit Price	Amount
Calhoun	Millstone	1	.90 gal	.90
Jackson	I-77 Medina	6000	.90 gal	5,400
Jackson	Ripley	6000	.90 gal	5,400
Pleasants	Belmont	1	.90 gal	.90
Ritchie	Corridor D Nutter Farm	6000	.90 gal	5,400
Ritchie	Corridor D Ellenboro	6000	.90 gal	5,400
Ritchie	Ellenboro (HQ)	6000	.90 gal	5,400
Roane	Spencer	1	.90 gal	.90
Wirt	Elizabeth	1	.90 gal	.90
Wood	I-77 Parkersburg	6000	.90 gal	5,400
Wood	River Hill	6000	.90 gal	5,400
Wood	Parkersburg (HQ)	6000	.90 gal	5,400

TOTAL \$ 43,203.60Item

1

32% Liquid Calcium Chloride Solution
To fill 6,000 gallon storage tanks for the
purpose of pre-wetting sodium chloride.

10. BID SCHEDULE Cont.

Delivery: F.O.B. Division's Storage Site

LIQUID CALCIUM CHLORIDE

DISTRICT 4

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (GAL)	Unit Price	Amount
Doddridge	Smithburg	1	.95 gal	.95
Harrison	Lost Creek I-79	6000	.95 gal	5,700
Harrison	Gore	6000	.95 gal	5,700
Harrison	Tunnel Hill	6000	.95 gal	5,700
Marion	Fairmont	6000	.95 gal	5,700
Marion	Mannington	1	.95 gal	.95
Marion	Goshen Road I-79	6000	.95 gal	5,700
Monongalia	Ridgedale	6000	.95 gal	5,700
Monongalia	Pentress	1	.95 gal	.95
Preston	Bruceton Mills I-68	6000	.95 gal	5,700
Preston	Coopers Rock I-68	6000	.95 gal	5,700
Preston	Albright	6000	.95 gal	5,700
Preston	Aurora	1	.95 gal	.95
Preston	Fellowsville	6000	.95 gal	5,700
Preston	Tera Alta	1	.95 gal	.95
Taylor	Pruntytown	6000	.95 gal	5,700

TOTAL \$ 62,704.75Item

- 1 32% Liquid Calcium Chloride Solution
To fill 6,000 gallon storage tanks for the
purpose of pre-wetting sodium chloride.

10. BID SCHEDULE Cont.

Delivery: F.O.B. Division's Storage Site

LIQUID CALCIUM CHLORIDE

DISTRICT 5

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (GAL)	Unit Price	Amount
Berkeley	I-81	12000	1.12 gal	13,440
Grant	Petersburg	6000	1.12 gal	6,720
Grant	Mount Storm	12000	1.12 gal	13,440
Hampshire	Romney	6000	1.12 gal	6,720
Hampshire	Capon Bridge	6000	1.12 gal	6,720
Hampshire	Slanesville	6000	1.12 gal	6,720
Hardy	Moorefield	6000	1.12 gal	6,720
Hardy	Baker	12000	1.12 gal	13,440
Jefferson	Kearneysville	12000	1.12 gal	13,440
Mineral	Burlington	6000	1.12 gal	6,720
Mineral	Sky Line	6000	1.12 gal	6,720
Mineral	Short Gap	6000	1.12 gal	6,720
Mineral	New Creek	6000	1.12 gal	6,720
Morgan	Berkeley Springs	6000	1.12 gal	6,720
Morgan	Largant (Proposed Future Site)	3000	1.12 gal	3,360
			TOTAL	\$ 124,320.00
<u>Item</u>				
1	32% Liquid Calcium Chloride Solution To fill 6,000 gallon storage tanks for the purpose of pre-wetting sodium chloride.			

10. BID SCHEDULE Cont.

Delivery: F.O.B. Division's Storage Site

LIQUID CALCIUM CHLORIDE

DISTRICT 6

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (GAL)	Unit Price	Amount
Brooke	US 22	12000	1.10 gal	13,200
Brooke	Wellsburg	18000	1.10 gal	19,800
Hancock	New Manchester	6000	1.10 gal	6,600
Marshall	Glen Dale	24000	1.10 gal	26,400
Marshall	Cameron	12000	1.10 gal	13,200
Marshall	Hundred	1	1.10 gal	1.10
Ohio	Tridelphia	18000	1.10 gal	19,800
Ohio	I-70 Tridelphia	12000	1.10 gal	13,200
Tyler	Sistersville	12000	1.10 gal	13,200
Tyler	Centerville	1	1.10 gal	1.10
Wetzel	New Martinsville	18000	1.10 gal	19,800
Wetzel	Pine Grove	12000	1.10 gal	13,200

TOTAL \$ 158,402.20

Item

- 1 32% Liquid Calcium Chloride Solution
To fill 6,000 gallon storage tanks for the
purpose of pre-wetting sodium chloride.

10. BID SCHEDULE Cont.

Delivery: F.O.B. Division's Storage Site

LIQUID CALCIUM CHLORIDE

DISTRICT 7

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (GAL)	Unit Price	Amount
Barbour	Phillipi	6000	.95gal	5,700
Barbour	Belington	1	.95gal	.95
Braxton	Burnsville I-79	3000	.95gal	2,850
Braxton	Coon Knob I-79	2000	.95gal	1,900
Braxton	Gassaway	6000	.95gal	5,700
Gilmer	Glenville	6000	.95gal	5,700
Lewis	Weston	6000	.95gal	5,700
Lewis	Mudlick I-79	1	.95gal	.95
Upshur	Corridor H	6000	.95gal	5,700
Upshur	Kanawha Head	1	.95gal	.95
Webster	Bolair (HQ)	1	.95gal	.95
Webster	Hacker Valley	1	.95gal	.95

TOTAL \$ 33,254.75Item

- 1 32% Liquid Calcium Chloride Solution
To fill 6,000 gallon storage tanks for the
purpose of pre-wetting sodium chloride.

10. BID SCHEDULE Cont.

Delivery: F.O.B. Division's Storage Site

LIQUID CALCIUM CHLORIDE

DISTRICT 8

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (GAL)	Unit Price	Amount
Pendleton	Franklin	6000	.95gal	5,700
Pendleton	Judy Gap	1	.95gal	.95
Pendleton	Brandywine	1	.95gal	.95
Pocahontas	Hillsboro	6000	.95gal	5,700
Pocahontas	Thornwood	6000	.95gal	5,700
Pocahontas	Slaty Fork	6000	.95gal	5,700
Pocahontas	Green Bank	6000	.95gal	5,700
Pocahontas	Marlinton	6000	.95gal	5,700
Pocahontas	Hillsboro	6000	.95gal	5,700
Randolph	Elkins	12000	.95gal	11,400
Randolph	Corridor H Elkins	6000	.95gal	5,700
Randolph	Mill Creek	6000	.95gal	5,700
Randolph	Valley Head	1	.95gal	.95
Randolph	Coalton	1	.95gal	.95
Tucker	Parsons	12000	.95gal	11,400
Tucker	Thomas	12000	.95gal	11,400
			TOTAL	\$ 85,503.86
<u>Item</u>				
1	32% Liquid Calcium Chloride Solution To fill 6,000 gallon storage tanks for the purpose of pre-wetting sodium chloride.			

10. BID SCHEDULE Cont.

Delivery: F.O.B. Division's Storage Site

LIQUID CALCIUM CHLORIDE

DISTRICT 9

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (GAL)	Unit Price	Amount
Fayette	Oak Hill APD	9000	.90 gal	8,100
Fayette	Oak Hill	15000	.90 gal	13,500
Fayette	Lookout	19000	.90 gal	17,100
Greenbrier	I-64 Harts Run	9000	.90 gal	8,100
Greenbrier	Lewisburg	15000	.90 gal	13,500
Greenbrier	Crawley	22000	.90 gal	19,800
Monroe	Union	8000	.90 gal	7,200
Nicholas	Corridor L Muddlety	20000	.90 gal	18,000
Nicholas	Summersville	15000	.90 gal	13,500
Nicholas	Curtin	17000	.90 gal	15,300
Summers	Summers Co. (HQ)	9000	.90 gal	8,100

Item

TOTAL \$ 142,200.00

1

32% Liquid Calcium Chloride Solution
To fill 6,000 gallon storage tanks for the
purpose of pre-wetting sodium chloride.

10. BID SCHEDULE Cont.

Delivery: F.O.B. Division's Storage Site

LIQUID CALCIUM CHLORIDE

DISTRICT 10

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (GAL)	Unit Price	Amount
McDowell	Havaco	18000	.90 gal	16,200
McDowell	Johnny Cake	7200	.90 gal	6,480
McDowell	Yukon	6000	.90 gal	5,400
Mercer	Princeton	20300	.90 gal	18,270
Mercer	Princeton I-77	13300	.90 gal	11,970
Mercer	Flat Top	6000	.90 gal	5,400
Raleigh	Beckley	26600	.90 gal	23,940
Raleigh	Bolt	11200	.90 gal	10,080
Raleigh	Bragg I-64	24150	.90 gal	21,735
Wyoming	Pineville	19600	.90 gal	17,640
Wyoming	Still Run	12000	.90 gal	10,800
			TOTAL	\$ 147,915.00

Item

1

32% Liquid Calcium Chloride Solution
To fill 6,000 gallon storage tanks for the
purpose of pre-wetting sodium chloride.

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. Application is made for 2.5% resident vendor preference for the reason checked:

- _____ Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or,**
- _____ Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or** 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or,**
- _____ Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or,**

2. Application is made for 2.5% resident vendor preference for the reason checked:

- _____ Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or,**

3. Application is made for 2.5% resident vendor preference for the reason checked:

- _____ Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or,**

4. Application is made for 5% resident vendor preference for the reason checked:

- Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or,**

5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:

- _____ Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or,**

6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:

- _____ Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Hbt Shot Express, LLC

Signed: [Signature]

Date: 11-17-09

Title: member

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

STATE OF WEST VIRGINIA
Purchasing Division
PURCHASING AFFIDAVIT

VENDOR OWING A DEBT TO THE STATE:

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code*. The vendor **must** make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code* and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the *West Virginia Code* may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

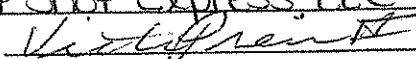
LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.

Under penalty of law for false swearing (*West Virginia Code* §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name: Hot Spot Express, LLC
Authorized Signature:  Date: 11-17-09