



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
58100005

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
MICHAEL AUSTIN 304-558-2402

VENDOR

*709022041 304-925-0305
 WV UNIFORMS INC
 6601 MACCORKLE AVE SE
 CHARLESTON WV 25304

SHIP TO

DIVISION OF HIGHWAYS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
02/23/2010		Best way	Destination	Pre-Paid

BID OPENING DATE: 03/10/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001				800-86		
<p>PROVIDE WORK FOOTWARE</p> <p>OPEN END CONTRACT</p> <p>TO PROVIDE A CATALOG BASED BID FOR VARIOUS TYPES AND STYLES OF WORK BOOTS FOR MALE AND FEMALE EMPLOYEES OF THE WEST VIRGINIA DIVISION OF HIGHWAYS PER THE ATTACHED SPECIFICATIONS.</p> <p>THE MODEL/BRAND/SPECIFICATIONS NAMED HEREIN ESTABLISH THE ACCEPTABLE LEVEL OF QUALITY ONLY AND ARE NOT INTENDED TO REFLECT A PREFERENCE OR FAVOR ANY PARTICULAR BRAND OR VENDOR. VENDORS WHO ARE BIDDING ALTERNATES SHOULD SO STATE AND INCLUDE PERTINENT LITERATURE AND SPECIFICATIONS. FAILURE TO PROVIDE INFORMATION FOR ANY ALTERNATES MAY BE GROUNDS FOR REJECTION OF THE BID. THE STATE RESERVES THE RIGHT TO WAIVE MINOR IRREGULARITIES IN BIDS OR SPECIFICATION IN ACCORDANCE WITH SECTION 148-1-4(F) OF THE WEST VIRGINIA LEGISLATIVE RULES AND REGULATIONS.</p> <p>WRITTEN QUESTIONS WILL BE ACCEPTED THROUGH THE CLOSE OF BUSINESS (5:00 PM, EST) THURSDAY, 03/04/2010.</p> <p>SEND YOUR QUESTIONS TO: PURCHASING DIVISION ATTENTION MICHAEL AUSTIN 2019 WASHINGTON ST. E. CHARLESTON, WV 25305</p> <p>QUESTIONS MAY BE SENT VIA FAX, E-MAIL, OR REGULAR MAIL</p>						

RECEIVED
 2010 MAR 10 AM 11:52
 WV PURCHASING DIVISION

SIGNATURE			SEE REVERSE SIDE FOR TERMS AND CONDITIONS		
TITLE		FEIN	TELEPHONE	DATE	
Manager		311239207	304-925-0305	03-09-2010	
ADDRESS CHANGES TO BE NOTED ABOVE					

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
 2. The State may accept or reject in part, or in whole, any bid.
 3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
 5. Payment may only be made after the delivery and acceptance of goods or services.
 6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
 7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
 10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
 12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
 13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
 14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
 15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
 16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.
- I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



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LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>E-MAIL: MICHAEL.D.AUSTIN@WV.GOV FAX: 304-558-4115</p> <p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE</p>						

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<p>(1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p>						

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<p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-RDM.</p> <p>REV. 05/26/2009</p> <p>EXHIBIT 10</p> <p style="text-align: right;">REQUISITION NO.:</p> <p>ADDENDUM ACKNOWLEDGEMENT</p> <p>I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.</p> <p>ADDENDUM NO.'S:</p> <p>NO. 1 <i>N/A</i></p> <p>NO. 2</p> <p>NO. 3</p> <p>NO. 4</p> <p>NO. 5</p> <p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.</p>						

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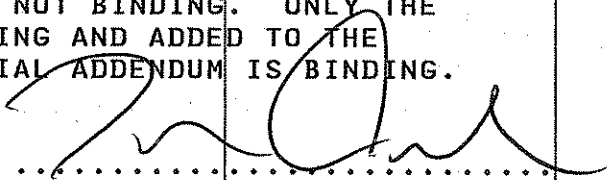
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<p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p style="text-align: center;">  SIGNATURE WV UNIFORMS COMPANY 03-09-10 DATE </p> <p>NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.</p> <p>REV. 09/21/2009</p> <p>EXHIBIT 4</p> <p>LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST VIRGINIA. IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSAL SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY</p>						

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<p>MANNER.</p> <p>REV. 3/88</p> <p style="text-align: center;">NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p style="text-align: center;">DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: 33</p> <p>RFQ. NO.: 58100005</p> <p>BID OPENING DATE: -----</p> <p>BID OPENING TIME: -----</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:</p> <p style="text-align: center;">----- 304-925-3648 -----</p>						

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CONTACT PERSON (PLEASE PRINT CLEARLY):						

***** THIS IS THE END OF RFQ 58100005 *****						TOTAL: _____

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West Virginia Division of Highways Work Boot Specifications

Purpose

The West Virginia Division of Highways, "DOH", is soliciting quotations for a blanket open-end, catalog-based contract to provide various types and styles of work boots for male and female employees throughout the State. This contract shall also be available for use by other state agencies and political subdivisions within the State.

All terms and conditions in the written specifications are absolute and compliance will not be waived or negotiated. Vendors must comply with all mandatory requirements. Mandatory terms are indicated by the use of the terms "*shall, will, must, maximum or minimum*".

Questions will be answered by formal addendum.

Scope/Requirements

1. The following is a listing of the State Districts that will be covered by this contract:

District 1:	Boone, Clay, Kanawha, Mason and Putman Counties
District 2:	Cabell, Lincoln, Logan, Mingo & Wayne Counties
District 3:	Calhoun, Jackson, Pleasants, Ritchie, Roane, Wirt & Wood Counties
District 4:	Doddridge, Harrison, Marion, Monongalia, Preston & Taylor Counties
District 5:	Berkeley, Grant, Hampshire, Hardy, Jefferson, Mineral & Morgan Counties
District 6:	Brooke, Hancock, Marshall, Ohio, Tyler & Wetzel Counties
District 7:	Barbour, Braxton, Gilmer, Lewis, Upshur, & Webster Counties
District 8:	Pendleton, Pocahontas, Randolph, Tucker Counties
District 9:	Fayette, Greenbrier, Monroe, Nicholas & Summers Counties
District 10:	McDowell, Mercer, Raleigh & Wyoming Counties

2. DOH will provide one (1) pair of work boots annually for eligible employees. Accordingly, it is anticipated that approximately 3,000 pairs of work boots will be ordered annually under this contract. The provision of work boots to eligible employees is a new program. There is no usage history available. DOH is preparing written policies and procedures for employees' use of the contract. DOH reserves the right to reject catalog line items determined to be excessive in cost or that do not fall within the parameters of the work boot program.
3. Within the ten (10) Districts, it is anticipated there will be approximately fifteen (15) location sites authorized to place orders, which will be placed by District/Division Storekeepers. Following the initial order from each order location, it is the intent of the DOH to limit orders to a quarterly basis. However, DOH reserves the right to adjust the order frequency as needed.
4. The following boot types must be available for men and woman, in all sizes, and must be water proof or water resistant.
 - a. Safety Toe
 - b. Non-Safety Toe
 - c. Insulated
 - d. Non-Insulated
 - e. Electrical Protection
 - f. Puncture Resistant & Non-slip Soles
5. Acceptable boot manufactures include but are not limited to:
 - a. Timberland
 - b. Wolverine
 - c. Field & Stream
 - d. Carolina
 - e. Red Wing
 - f. Georgia
 - g. Irish Setter
 - h. Lacrosse
 - i. Danner
 - j. Rocky
 - k. Cabela's
 - l. Chippewa
 - m. Carhartt
6. It is the intention of the DOH to award a single contract which shall be awarded to the vendor providing the most complete, lowest overall cost based on the pricing scenario in the attached Bid Form. The contract shall

be for a one (1) year period with the possibility of two (2), one (1) year renewals.

7. Vendors may base bids on existing catalogs containing multiple manufacturer products or multiple catalogs by manufacturer will also be accepted. Internet catalogs must be submitted in paper format. It is preferred that the catalog or catalogs be submitted with the bid. Vendors failing to provide catalogs within the time allotted by the Purchasing Division upon written notification shall be disqualified.
8. Bid prices shall be a discount from list. **Discounts shall apply to all products offered by each respective manufacturer contained in the catalog.** For example, if a vendor offers a 30% discount for manufacturer X, every product contained in the catalog offered by that manufacturer must be discounted by 30%. Varying product discounts by manufacturer will not be accepted and shall be rejected. The attached Bid Form contains nine (9) line items which are representative of boot styles that may be ordered. The purpose is to provide a means by which bids can be evaluated. The actual boots that will be ordered over the life of the contract will vary depending on each employee's work needs and preferences. **Men's work boots shall not be substituted for women's work boots listed on the Bid Form.** All discounts must be specifically stated on the attached Bid Form and must be firm for the life of the contract. In accordance with §148-1-4, 4.5 of the Code of State Rules, the DOH reserves the right to reject any bid in whole or in part. Accordingly, manufacturer discounts that are determined by the DOH to be unacceptable may be rejected at the discretion of the DOH.
9. The catalog/price list may be updated at the time of contract renewal only. If the DOH extends the offer to renew and new catalog/pricing lists have significant price increases, the DOH may decline and rebid the contract accordingly.
10. The successful vendor shall provide catalogs/price lists, at no charge or cost to the State, upon request to any state agency or political subdivision choosing to piggyback this contract throughout the contract duration.
11. Orders in excess of fifty (50) pairs shall be delivered within thirty (30) business days from receipt of the order. Orders fewer than fifty (50) pairs shall be delivered within 7 business days from receipt of order. All deliveries shall be FOB destination, freight prepaid.
12. Vendors shall not impose a minimum order quantity. Bid responses containing minimum order quantities or other terms and conditions not specified herein shall be immediately disqualified.

13. Bidders must be a manufacturer or a regular stocking, licensed dealer for the products offered at the time of bid.
14. Vendors shall carry or have access to an adequate stock to insure such delivery service for the duration of the contract. In the event an item is unavailable at the time of order, the vendor must contact the DOH immediately upon receipt of the order. Another comparable selection will be made and the order shall be resubmitted accordingly. Excessive out of stock and back orders will not be tolerated and may result in cancellation of the contract.
15. All deliveries must be made during normal working hours for the delivery location. All orders (including back orders) shall not be invoiced until the actual item is delivered. Agencies shall have 30 days in which to return un-opened/un-used items at no charge. Normal returns may be done during a future delivery from the vendor. Agencies may request non-ordered items to be picked up within five days of delivery, even if there are no deliveries within this five-day time frame. Vendor must send a packing slip in each order.
16. Successful vendor must be able to accept orders via phone, fax, internet, USPS.
17. Credits must be handled quickly and efficiently, promptly replacing incorrect items and processing credits in a timely manner.
18. Internet Access – Vendor must be able to provide internet ordering access. The successful bidder shall be responsible for training agency personnel in using their internet site for placing orders and coordinating the return pick ups. Successful vendor must be able to ensure the discounts shall be given through the internet site.
19. Sizing plates will be required for each of the fifteen (15) authorized ordering sites. Pricing for sizing plates must be included on the attached Bid Form.

BID FORM - WV DIVISION OF HIGHWAYS WORK BOOT CONTRACT

A	B	C	D	E	F	G	H
Item #	Product Description	Quantity	Catalog List Price	Discount %	Discounted List Price	Total	Manufacturer & Style
1	6" Men's Waterproof Soft Toe Work Boot with Briar oiled water proof leather; leather Dri Lex lining; thinsulate ultra insulation; Flexwell insole; removable cushion orthotic; soft leather padded collar. Chippewa Style CGCW72125 or equal.	925	110.00	32	74.80	\$69,190.00	Lacrosse 464415
2	6" Men's Waterproof Steel Toe Work Boot with full grain leather upper & padded collar; hyper-dri barrier; ASTM certified steel toe. LaCrosse 4X Series 460002 or equal.	100	119.95	32	81.57	\$8,157.00	Lacrosse 460002
3	8" Men's Protective Toe Work Boot with waterproof split suede & 1,000-denier Cordura nylon uppers; GORE-TEX liner; 600-gram Thinsulate insulation. Wolverine Style XK-812179 or equal.	520	138.00	37	86.94	\$45,208.80	Wolverine W04779
4	6" Men's Composite Toe Work Boot with full grain, waterproof leather upper lined with GORE-TEX membrane; SEMC safety toe. Wolverine Style XK-811922 or equal.	520	167.00	37	105.21	\$54,709.20	Wolverine W02564
5	8" Men's Electrical Hazard Work Boot with full grain leather; impact resistant polyurethane foot bed; heavy stitched Direct Attach Welt construction; slip resistant soles. Carhartt Style 3708 or equal.	25	124.99	30	87.50	\$2,187.50	Carhartt 3708
6	8" Women's Soft Toe Insulated Waterproof Work Boot with full grain leather uppers; Gore-Tex waterproof lining. Big Horn Wolverine W03936 or equal.	295	158.00	37	99.54	\$29,364.30	Wolverine W03936
7	6" Women's Soft Toe Work Boot with full grain leather upper; moisture channeling spacer mesh comfort lining; nylon diffusion shank; anti-microbial lining; oil & slip resistant rubber sole. Timberland Pro Titan work boot or equal.	540	102.00	30	71.40	\$38,556.00	Timberland 55398
8	6" Women's Electrical Hazard Work Boot with full grain leather upper; non-metallic shank; direct attach construction; removable polyurethane foot bed; oil resistant sole. Carhartt 3763 or equal.	25	119.00	30	83.30	\$2,082.50	Carhartt 3763

BID FORM - WV DIVISION OF HIGHWAYS WORK BOOT CONTRACT

A	B	C	D	E	F	G	H
Item #	Product Description	Quantity	Catalog List Price	Discount %	Discounted List Price	Total	Manufacturer & Style
9	6" Women's Water Proof Steel Toe Work boot with full grain leather uppers; Dri-Lex lining; fiberglass shank; removable full cushion dual-density polymer foot bed; polyurethane midsole & outsole; direct attach construction. Wolverine Dura shock Work Boot W03682 or equal.	50	161.50	37	101.75	\$5087.50	Wolverine W03682
	Subtotal	3,000				\$254,542.80	
10	Sizing Plates	15				\$ N/C	
	GRAND TOTAL					\$254,542.80	

Other Manufacturers Offered :

Rocky Discount 40%
Georgia Boots Discount 40%
Thorogood Discount 40%
Danner Discount 30%
Timberland Discount 30%

Instructions: The information in the description column is intended to establish representative boot styles that may be ordered. Insofar as this is a new contract and there is no usage history, the specified style and brand is intended to provide guidance in quoting other manufacturer comparable products for bid evaluation purposes. The manufacturers & boot styles listed are examples only. Actual boots that will be ordered will vary depending on employee work needs and preferences. Quantities are estimates for bid evaluation purposes; actual quantities may vary at the State's discretion. If other manufacturers' products will be offered in the catalog with a discount, the names of those manufacturers and discounts **MUST** be listed in the space provided above. If additional space is needed, please use the back of the Bid Form. It is **MANDATORY** that all manufacturers and discounts to be offered under the contract be stated in the bid.

1. Enter the list price in column D.
2. Enter the percentage discount in column E.
3. Enter the discounted list price in column F.
3. Enter the extended total in column G.
4. List the manufacturer and style priced if different than that specified in column H.
5. List other manufacturers for which products will be offered and the percentage discount in the spaces indicated.

Note: In accordance with State Law, the State reserves the right to reject selective manufacturers and discounts that are deemed unacceptable or that do not fall within the parameters of the work boot program.

Vendor Name _____

Address: _____

By: _____

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

- 1. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: WV Uniforms

Signed: [Signature]

Date: 03-09-2010

Title: Manager

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

STATE OF WEST VIRGINIA
Purchasing Division**PURCHASING AFFIDAVIT**

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code §61-5-3*), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: West Virginia Uniforms div of FechtheimerAuthorized Signature: Dan Andy Date: 3-8-2010State of OhioCounty of Hamilton, to-wit:Taken, subscribed, and sworn to before me this 8 day of March, 2010.My Commission expires 8-3, 2013.

AFFIX SEAL HERE

SHARYN L. BACON
Notary Public, State of Ohio
My Commission Expires Aug. 3, 2013

NOTARY PUBLIC

Sharyn L. Bacon



LaCrosse Footwear Inc.
17634 NE Airport Way | Portland, OR 97230
T. (800) 323.2668 | F. (800) 658.9444

SOLD TO:	
ADDRESS:	ADDRESS:
CITY:	STATE: ZIP:
CITY:	STATE: ZIP:

ACCOUNT # _____ ORDER CONTROL # _____
 ORDER TYPE _____ BILL TO # _____
 SALES PERSON _____ SHIP TO # _____
 O.K. TO SHIP _____ DATE _____
 EARLY W/DATING _____ START DATE _____
 DO NOT SHIP EARLY _____ CUSTOMER ORDER # _____
 COMPLETION DATE _____ TERMS _____

DESCRIPTION	STOCK NO.	WIDTH	S	M	L	XL	2X	3X	4X	5X	TOTAL PAIRS	UNIT COST	TOTAL COST
			1 -	2 -	3 -	4 -	5 -	6 -	7 -	8 -			

COMMENTS: _____ BUYER'S SIGNATURE: _____ DATE: _____



PRICE LIST

Prices effective on orders received January 1, 2010 through June 30, 2010 and shipped by December 31, 2010. New products available July 1, 2010 unless otherwise noted. F.O.B. WHITESTOWN, INDIANA • U.S. DOLLARS

WORK LEATHER

STYLE	NEW	NAME & DESCRIPTION	SIZES	WHOLESALE	MAP
464150	NEW	EXTREME TOUGH WELLINGTON 10" MENS BROWN/BLACK PT	M: 7-12, 13, 14; W: 8-12, 13	\$67.00	\$119.95
464155	NEW	EXTREME TOUGH WELLINGTON 10" MENS BROWN/BLACK ST	M: 7-12, 13, 14; W: 8-12, 13	\$70.00	\$124.95
464160	NEW	EXTREME TOUGH ROMEO 3" MENS BROWN/BLACK PT	M: 7-12, 13, 14; W: 8-12, 13	\$52.00	\$89.95
464165	NEW	EXTREME TOUGH ROMEO 3" MENS BROWN/BROWN ST	M: 7-12, 13, 14; W: 8-12, 13	\$54.00	\$94.95
464170	NEW	EXTREME TOUGH LACE UP 6" MENS BROWN PT	M: 7-12, 13, 14; W: 8-12, 13	\$61.00	\$109.95
464175	NEW	EXTREME TOUGH LACE UP 6" MENS BROWN ST	M: 7-12, 13, 14; W: 8-12, 13	\$64.00	\$114.95
450050	NEW	GRIDLINE™ HD™ 6" MENS BROWN MET/ST	M: 4-12, 13, 14; W: 8-12, 13	\$68.00	\$119.95
450051	NEW	GRIDLINE™ HD™ 6" MENS BROWN PT	M: 4-12, 13, 14; W: 8-12, 13	\$54.00	\$94.95
450052	NEW	GRIDLINE™ HD™ 6" MENS BROWN ST	M: 4-12, 13, 14; W: 8-12, 13	\$57.00	\$99.95
450053	NEW	GRIDLINE™ 6" MENS BROWN PT	M: 4-12, 13, 14; W: 8-12, 13	\$48.50	\$84.95
450054	NEW	GRIDLINE™ 6" MENS BROWN ST	M: 4-12, 13, 14; W: 8-12, 13	\$51.50	\$89.95
440026		QUANTUM™ PLUS HD™ 6" MENS BROWN PT	M: 7-12, 13, 14 W: 7-12, 13	\$63.00	\$109.95
440037		QUANTUM™ PLUS HD™ 6" MENS BROWN AT	M: 7-12, 13, 14 W: 7-12, 13	\$68.00	\$119.95
630055		FOREMAN™ LOGGER HD™ 8" MENS BROWN PT	M: 7-12, 13, 14; W: 8-12, 13	\$68.00	\$119.95
630060		FOREMAN™ LOGGER HD™ 8" MENS BROWN ST	M: 7-12, 13, 14; W: 8-12, 13	\$71.00	\$124.95
464110		FOREMAN™ 6" MENS BROWN PT	M: 7-13, 14; W: 8-12, 13	\$43.00	\$74.95
464115		FOREMAN™ 6" MENS BROWN ST	M: 7-13, 14; W: 8-12, 13	\$46.00	\$79.95
464403		FOREMAN™ HD™ 6" MENS BROWN PT	M: 7-13, 14; W: 8-12, 13	\$50.00	\$84.95
464404		FOREMAN™ HD™ 6" MENS BROWN ST	M: 7-13, 14; W: 8-12, 13	\$53.00	\$89.95
464405		FOREMAN™ HD™ 8" MENS BROWN PT	M: 7-13, 14; W: 8-12, 13	\$58.00	\$99.95
464406		FOREMAN™ HD™ 8" MENS BROWN ST	M: 7-13, 14; W: 8-12, 13	\$60.00	\$104.95
464415		FOREMAN™ HD™ 8" MENS BROWN 600G PT	M: 7-13, 14; W: 8-12, 13	\$64.00	\$109.95
464420		FOREMAN™ HD™ 8" MENS BROWN 600G ST	M: 7-13, 14; W: 8-12, 13	\$67.00	\$119.95
464103		FOREMAN™ WELLINGTON HD™ 11" MENS BROWN PT	M: 7-13, 14; W: 8-12, 13	\$63.00	\$104.95
464107		FOREMAN™ WELLINGTON HD™ 11" MENS BROWN ST	M: 7-13, 14; W: 8-12, 13	\$65.00	\$109.95
630025		FOREMAN™ WELLINGTON 11" MENS BROWN ST	M: 7-12, 13, 14; W: 8-12, 13	\$55.00	\$94.95
630050		FOREMAN™ WELLINGTON 11" MENS BROWN PT	M: 7-13, 14; W: 8-12, 13	\$53.00	\$89.95
464134		FOREMAN™ WELLINGTON WEDGE HD™ 11" MENS BROWN PT	M: 7-12, 13, 14; W: 8-12, 13	\$62.00	\$104.95
464135		FOREMAN™ WELLINGTON WEDGE HD™ 11" MENS BROWN ST	M: 7-12, 13, 14; W: 8-12, 13	\$50.00	\$89.95
675100		LAYTON™ WELLINGTON HD™ LEATHER 11" MENS BROWN ST	M: 7-12, 13, 14, ; W: 7-13, 14	\$68.00	\$114.95
675110		LAYTON™ WELLINGTON HD™ LEATHER 11" MENS BROWN PT	M: 7-12, 13, 14, 15; W: 7-12, 13, 14	\$66.00	\$109.95
675115		LAYTON™ WELLINGTON HD™ NYLON 11" MENS BROWN PT	M: 7-12, 13, 14, 15; W: 7-12, 13, 14	\$66.00	\$109.95
670020		QC WELLINGTON HD™ 11" MENS BROWN PT	M: 7-12, 13, 14; W: 7-12, 12, 13, 14	\$74.00	\$119.95
670030		QC WELLINGTON HD™ 11" MENS BROWN ST	M: 7-12, 13, 14; W: 7-12, 13, 14	\$77.00	\$129.95
460002		QUAD COMFORT® 4X6 HD™ 6" BROWN ST	M: 4-12, 13, 14, 15, 16; W: 4-12, 13	\$72.00	\$119.95
460001		QUAD COMFORT® 4X6 HD™ 6" BROWN PT	M: 4-16; W: 4-12, 13	\$69.00	\$109.95
480001		QUAD COMFORT® 4X8 HD™ 8" BROWN PT	M: 4-12, 13, 14, 15, 16; W: 4-12, 13	\$77.00	\$124.95
480002		QUAD COMFORT® 4X8 HD™ 8" BROWN ST	M: 4-12, 13, 14, 15, 16; W: 4-12, 13	\$80.00	\$129.95
461357		QC2 HD™ 6" MENS BROWN AT	M: 7-12, 13, 14, 15; W: 7-12, 13, 14	\$74.00	\$119.95
461356		QC2 HD™ 6" MENS BROWN PT	M: 7-12, 13, 14, 15; W: 7-12, 13, 14	\$70.00	\$109.95
00552085		HIGHWALL™ 8" MENS BROWN MET/NMT/FLEX-SHIELD	M: 7-12, 13, 14, 15; W: 7-12, 13, 14, 15	\$143.00	
00552089		HIGHWALL™ 8" MENS BROWN 1000G MET/NMT/FLEX-SHIELD	M: 7-12, 13, 14, 15; W: 7-12, 13, 14, 15	\$153.00	
00552090		LONGWALL™ 10" MENS BLACK 200G MET/NMT/FLEX-SHIELD	M: 4-12, 13, 14, 15; W: 7-12, 13, 14, 15	\$153.00	
00552092		LONGWALL™ 16" MENS BLACK 200G MET/NMT/FLEX-SHIELD	M: 7-12, 13, 14, 15; W: 7-12, 13, 14, 15	\$166.50	

WORK RUBBER

YLE	NEW	NAME & DESCRIPTION	SIZES	WHOLESALE	MAP
228265	NEW	META-PAC™ AP 16" MENS BLACK AT/FLEX-SHIELD/MET	M: 6-15 (whole sizes only)	\$80.00	
228260		16" META MENS BLACK ST/SM/MET	M: 6-16 (whole sizes only)	\$61.50	
228040		12" META-PAC™ MENS BLACK ST/SM/MET	M: 6-14 (whole sizes only)	\$60.25	
228050		16" META-PAC™ MENS BLACK FLOATING MET/ST	M: 3-15 (whole sizes only)	\$73.50	
227050		16" PROTECTA™ RUST FLOATING MET/ST/SM	M: 6-14 (whole sizes only)	\$66.75	
223050		16" PAC MENS RUST ST	M: 3-16 (Whole Sizes Only)	\$48.75	
223120		12" INSULATED PAC MENS RED ST	M: 6-16 (whole sizes only)	\$52.75	
426040		ALPHA AGGRESSIVE 16" BROWN ST	M: 6-15 (whole sizes only)	\$70.25	
3010		ZXT™ KNEE BOOT INSULATED 16" MENS BLACK PT	M: 6-16 (whole sizes only)	\$39.75	
7180		ZXT™ KNEE BOOT 16" BLACK PT	M: 6-16 (whole sizes only)	\$36.25	
2050		ZXT™ GUARDSMAN 16" MENS RUST PT	M: 6-13 (whole sizes only)	\$41.50	
101110		PREMIUM KNEE BOOT 16" MENS BLACK ST/SM	M: 6-16 (whole sizes only)	\$47.75	
267220		PREMIUM KNEE BOOT 16" MENS BLACK ST	M: 6-16 (whole sizes only)	\$39.50	
009043		ECONOMY KNEE BOOT 16" MENS BLACK ST	M: 5-16 (Whole Sizes Only)	\$16.25	
009091		ECONOMY HIP BOOT 32" MENS BLACK ST	M: 5-16 (Whole Sizes Only)	\$36.00	
1152030		PREMIUM HIP BOOT 32" MENS BLACK PT	M: 6-15 (whole sizes only)	\$54.25	
1109050		INSULATED STORM HIP BOOT 31" MENS BLACK ST/SM	M: 6-16 (whole sizes only)	\$64.75	
17260		ZXT™ IRRIGATION HIP BOOT 26" MENS OD GREEN	M: 4-15 (whole sizes only)	\$52.50	
1200		ZXT™ INSULATOR III MENS BLACK PT	M: 6-16 (whole sizes only)	\$66.75	
1300060		UTAH OVERSHOE 14" MENS BLACK	M: 6-16 (whole sizes only)	\$29.50	
0030		UTAH II OVERSHOE 14" MENS BLACK	M: 6-16 (whole sizes only)	\$30.75	
1267090		PREMIUM 2 BUCKLE OVERSHOE 5" MENS BLACK	M: 6-16 (whole sizes only)	\$29.50	
1267140		PREMIUM 5 BUCKLE OVERSHOE 14" MENS BLACK	M: 4-16 (Whole Sizes Only)	\$34.50	
37190		ZXT™ 5 BUCKLE OVERSHOE 14" BLACK (FLAT HEEL)	M: 6-16 (whole sizes only)	\$35.50	
37110		ZXT™ 2 BUCKLE OVERSHOE 5" (FLAT HEEL)	M: 6-16 (whole sizes only)	\$30.00	
36100		Z SERIES OVERSHOE 2 BUCKLE 5" BLACK	M: 6-16 (whole sizes only)	\$20.00	
36160		Z SERIES OVERSHOE 4 BUCKLE 11" BLACK	M: 6-16 (whole sizes only)	\$23.50	
36200		Z SERIES OVERSHOE 6 BUCKLE 16" BLACK	M: 6-16 (whole sizes only)	\$24.50	
4009002		12" HAZMAT MENS YELLOW	S, M, L, XL, 2XL	\$4.25	
0367205		TRACKTION™ PAC 12" MENS BLACK 400G NMT/FLEX-SHIELD	M: 6-15 (whole sizes only)	\$95.25	
0367130		5" TRACKTION™ OVERSHOE 2 BUCKLE BLACK	M: 6-16 (whole sizes only)	\$46.50	
0367190		12" TRACKTION™ OVERSHOE 4 BUCKLE BLACK FLEECE LINED	M: 6-16 (whole sizes only)	\$58.00	
0367215		PAC 12" MENS BLACK 400G NMT	M: 6-15 (whole sizes only)	\$61.00	
67225		SAFETY PAC 10" MENS BLACK NMT 1000G	M: 7-14 (whole sizes only)	\$102.00	

WORK SAFETY APPAREL

YLE	NEW	NAME & DESCRIPTION	SIZES	WHOLESALE	MAP
4006100		MOUNTAIN PASS™ 3-IN-1 PARKA MENS HI-VIS GREEN W/ FLEECE JACKET	S; M; L; XL; 2XL; 3XL; 4XL	\$60.00	
4006101		MOUNTAIN PASS™ 3-IN-1 PARKA MENS HI-VIS ORANGE W/ FLEECE JACKET	S; M; L; XL; 2XL; 3XL; 4XL	\$60.00	
4005100		MOUNTAIN PASS™ INSULATED JACKET MENS HI-VIS GREEN 200G	S; M; L; XL; 2XL; 3XL; 4XL	\$42.25	
4005105		MOUNTAIN PASS™ INSULATED PARKA MENS HI-VIS GREEN 200G	S; M; L; XL; 2XL; 3XL; 4XL	\$48.50	
4003020		MOUNTAIN PASS™ INSULATED VEST MENS HI-VIS GREEN 150G	S; M; L; XL; 2XL; 3XL; 4XL	\$25.00	
4003021		MOUNTAIN PASS™ INSULATED VEST MENS HI-VIS ORANGE 150G	S; M; L; XL; 2XL; 3XL; 4XL	\$25.00	
4006500		MOUNTAIN PASS™ INSULATED BIB MENS HI-VIS GREEN 100G	S; M; L; XL; 2XL; 3XL; 4XL	\$40.00	
4018000	NEW	BOMBER JACKET HI-VIS GREEN/NAVY	S; M; L; XL; 2XL; 3XL; 4XL	\$51.50	
4008000		TYPHOON™ JACKET MENS HI-VIS GREEN	S; M; L; XL; 2XL; 3XL; 4XL; 5XL	\$46.50	

WORK SAFETY APPAREL (CONTINUED)

STYLE	NEW	NAME & DESCRIPTION	SIZES	WHOLESALE	MAP
14008001		TYPHOON™ JACKET MENS HI-VIS ORANGE	S; M; L; XL; 2XL; 3XL; 4XL	\$46.50	
14008100		TYPHOON™ COAT MENS HI-VIS GREEN	S; M; L; XL; 2XL; 3XL; 4XL	\$49.75	
14008120		TYPHOON™ PANTS MENS HI-VIS GREEN	S; M; L; XL; 2XL; 3XL; 4XL	\$26.50	
14008121		TYPHOON™ PANTS MENS HI-VIS ORANGE	S; M; L; XL; 2XL; 3XL; 4XL	\$26.50	
14008115		TYPHOON™ BIB MENS HI-VIS GREEN	S; M; L; XL; 2XL; 3XL; 4XL	\$31.00	
14008116		TYPHOON™ BIB MENS HI-VIS ORANGE	S; M; L; XL; 2XL; 3XL; 4XL	\$31.00	
14007000		ROAD CREW™ JACKET MENS HI-VIS GREEN	S; M; L; XL; 2XL; 3XL; 4XL	\$26.00	
14007005		ROAD CREW™ COAT MENS HI-VIS GREEN	S; M; L; XL; 2XL; 3XL; 4XL	\$30.75	
14007010		ROAD CREW™ BIB MENS HI-VIS GREEN	S; M; L; XL; 2XL; 3XL; 4XL	\$23.50	
14007015		ROAD CREW™ PANT MENS HI-VIS GREEN	S; M; L; XL; 2XL; 3XL; 4XL	\$19.00	
14007511		HI-VIS LONG SLEEVE T-SHIRT MENS HI-VIS GREEN	S; M; L; XL; 2XL; 3XL; 4XL	\$21.50	
14007510		HI-VIS LONG SLEEVE T-SHIRT MENS HI-VIS ORANGE	S; M; L; XL; 2XL; 3XL; 4XL	\$21.50	
14007500		HI-VIS T-SHIRT MENS HI-VIS GREEN	S; M; L; XL; 2XL; 3XL; 4XL	\$13.50	
14007501		HI-VIS T-SHIRT MENS HI-VIS ORANGE	S; M; L; XL; 2XL; 3XL; 4XL	\$13.50	
16002020	NEW	HI-VIS FRONT ZIP SWEATSHIRT WITH DETACHABLE HOOD HI-VIS GREEN	S; M; L; XL; 2XL; 3XL; 4XL	\$41.00	
16002000		HI-VIS HOODED SWEATSHIRT MENS HI-VIS GREEN	S; M; L; XL; 2XL; 3XL; 4XL	\$29.00	
16002001		HI-VIS HOODED SWEATSHIRT MENS HI-VIS ORANGE	S; M; L; XL; 2XL; 3XL; 4XL	\$29.00	
14003010		HI-VIS MESH VEST HI-VIS GREEN	S-M; L-XL; 2XL-4XL	\$15.00	
14003011		HI-VIS MESH VEST HI-VIS ORANGE	S-M; L-XL; 2XL-4XL	\$15.00	
15001000		RESPONDER™ JACKET HI-VIS GREEN/NAVY	S; M; L; XL; 2XL; 3XL; 4XL	\$81.75	
15001015		RESPONDER™ PARKA HI-VIS GREEN/NAVY	S; M; L; XL; 2XL; 3XL; 4XL	\$87.25	
14009000		CYCLONE™ JACKET CROWN BLUE	S; M; L; XL; 2XL; 3XL; 4XL	\$45.00	
14009001		CYCLONE™ JACKET JET BLACK	S; M; L; XL; 2XL; 3XL; 4XL	\$45.00	
14009002		CYCLONE™ JACKET OLIVE	S; M; L; XL; 2XL; 3XL; 4XL	\$45.00	
14009101		CYCLONE™ PANTS JET BLACK	S; M; L; XL; 2XL; 3XL; 4XL	\$25.00	
14009102		CYCLONE™ PANTS OLIVE	S; M; L; XL; 2XL; 3XL; 4XL	\$25.00	
14009111		CYCLONE™ BIB JET BLACK	S; M; L; XL; 2XL; 3XL; 4XL	\$32.50	
22001000		FOREMAN™ JACKET ORANGE	S; M; L; XL; 2XL; 3XL; 4XL	\$24.00	
22001001		FOREMAN™ JACKET FOREST GREEN	S; M; L; XL; 2XL; 3XL; 4XL	\$24.00	
22001002		FOREMAN™ JACKET CYBER YELLOW	S; M; L; XL; 2XL; 3XL; 4XL	\$24.00	
22002000		FOREMAN™ BIB ORANGE	S; M; L; XL; 2XL; 3XL; 4XL	\$24.00	
22002001		FOREMAN™ BIB FOREST GREEN	S; M; L; XL; 2XL; 3XL; 4XL	\$24.00	
22002002		FOREMAN™ BIB CYBER YELLOW	S; M; L; XL; 2XL; 3XL; 4XL	\$24.00	
21008500		WORK FORCE™ SUIT FOREST GREEN	S; M; L; XL; 2XL; 3XL; 4XL	\$10.00	
21008501		WORK FORCE™ SUIT YELLOW	S; M; L; XL; 2XL; 3XL; 4XL	\$9.00	
21008503		WORK FORCE™ SUIT CROWN BLUE	S; M; L; XL; 2XL; 3XL; 4XL	\$10.00	
11008112		CHEMTECH I™ JACKET WITH DETACHABLE HOOD GREEN	S; M; L; XL; 2XL; 3XL; 4XL; 5XL	\$12.25	
18008116		CHEMTECH I™ COVERAL WITH HOOD GREEN	S; M; L; XL; 2XL; 3XL; 4XL; 5XL	\$22.00	
16008113		CHEMTECH I™ BIB GREEN	S; M; L; XL; 2XL; 3XL; 4XL; 5XL	\$9.75	
10008562		CHEMTECH II™ JACKET WITH DETACHABLE HOOD BLUE	S; M; L; XL; 2XL; 3XL; 4XL	\$43.00	
16008563		CHEMTECH II™ PLAIN FRONT BIB BLUE	S; M; L; XL; 2XL; 3XL; 4XL	\$37.50	
11004401		CK3™ JACKET WITH DETACHABLE HOOD YELLOW	S; M; L; XL; 2XL; 3XL; 4XL; 5XL	\$8.25	
14004401		CK3™ JACKET WITH ATTACHED HOOD YELLOW	S; M; L; XL; 2XL; 3XL; 4XL; 5XL	\$8.25	
16004402		CK3™ BIB PLAIN FRONT YELLOW	S; M; L; XL; 2XL; 3XL; 4XL; 5XL	\$7.25	
17004402		CK3™ BIB FLY-FRONT YELLOW	S; M; L; XL; 2XL; 3XL; 4XL; 5XL	\$7.25	
21004400		CK3™ RAINCOAT WITH DETACHABLE HOOD YELLOW	S; M; L; XL; 2XL; 3XL; 4XL; 5XL	\$10.00	
13008397		COOLAIR II™ JACKET WITH DETACHABLE HOOD YELLOW	S; M; L; XL; 2XL; 3XL; 4XL; 5XL	\$17.00	

WORK SAFETY APPAREL (CONTINUED)

STYLE	NEW	NAME & DESCRIPTION	SIZES	WHOLESALE	MAP
7008297		COOLAIR II™ BIB FLY-FRONT YELLOW	S; M; L; XL; 2XL; 3XL; 4XL; 5XL	\$15.00	
10008013		AQUABLAST™ 2 PIECE RAINSUIT YELLOW	S; M; L; XL; 2XL; 3XL; 4XL; 5XL; 6XL; 7XL	\$9.25	
1008002		.35 PVC JACKET WITH ATTACHED HOOD YELLOW	S; M; L; XL; 2XL; 3XL; 4XL; 5XL	\$5.00	
1008000		.35 PVC RAINCOAT WITH DETACHABLE HOOD YELLOW	S; M; L; XL; 2XL; 3XL; 4XL; 5XL	\$6.50	
1008005		.35 PVC 3 PIECE SUIT YELLOW	S; M; L; XL; 2XL; 3XL; 4XL; 5XL	\$7.25	
9008008		.35 PVC PANTS YELLOW	S; M; L; XL; 2XL; 3XL; 4XL; 5XL	\$4.00	
6008003		.35 PVC BIB PLAIN FRONT YELLOW	S; M; L; XL; 2XL; 3XL; 4XL; 5XL	\$4.00	

RECREATION PAC

STYLE	NEW	NAME & DESCRIPTION	SIZES	WHOLESALE	MAP
300014	NEW	ICE KING™ ALL LEATHER 10" MENS BROWN 400G	M: 7-15 (whole sizes only)	\$76.00	
300006	NEW	ICEMAN™ 10" MENS BROWN	M: 7-15 (whole sizes only)	\$65.00	
300008	NEW	ICEMAN™ 10" MENS BLACK	M: 7-15 (whole sizes only)	\$65.00	
283310	NEW	PINE TOP ALL LEATHER 11" MENS BLACK 400G	M: 7-14 (whole sizes only)	\$53.00	
283312	NEW	PINE TOP ALL LEATHER 11" MENS BROWN 400G	M: 7-14 (whole sizes only)	\$53.00	
300308	NEW	PINE TOP LEATHER/FABRIC 11" MENS BLACK	M: 7-14 (whole sizes only)	\$49.00	
300310	NEW	PINE TOP LEATHER/FABRIC 11" MENS BROWN	M: 7-14 (whole sizes only)	\$49.00	
300304	NEW	PINE TOP LEATHER/FABRIC 10" WOMENS BLACK	M: 5-11 (whole sizes only)	\$49.00	
300306	NEW	PINE TOP LEATHER/FABRIC 10" WOMENS BROWN	M: 5-11 (whole sizes only)	\$49.00	
287322	NEW	MOUNTAINEER™ 14" BROWN 200G	M: 6-14 (whole sizes only)	\$87.00	
286126	NEW	UPLANDER™ 10" MENS BROWN	M: 6-14 (whole sizes only)	\$60.00	
283042	NEW	MESQUITE™ 10" MENS BROWN 200G	M: 6-14 (whole sizes only)	\$65.00	
283122	NEW	TREKKER™ 7" MENS BROWN	M: 6-14 (whole sizes only)	\$54.00	
424412	NEW	6 EYE LEATHER PAC 8" MENS BROWN 200G	M: 7-14 (whole sizes only)	\$56.00	
424502	NEW	WOMEN'S 5 EYE LEATHER PAC 7" BROWN 200G	W: 5-11 (whole sizes only)	\$50.00	
200525		ALPHA ICE KING™ 11" MENS BROWN 800G 3.5MM	M: 7-15 (whole sizes only)	\$94.00	
290134		ALPHA ICEMAN™ 10" MENS BROWN 400G 5MM	M: 7-15 (whole sizes only)	\$86.50	

RECREATION RUBBER

STYLE	NEW	NAME & DESCRIPTION	SIZES	WHOLESALE	MAP
200610		ALPHA SST™ 18" MENS MOBU® 1200G	M: 6-15 (whole sizes only)	\$93.00	\$159.95
201600		ALPHA SST™ 18" MENS RT APG HD®	M: 6-15 (whole sizes only)	\$83.00	\$139.95
200637	NEW	ALPHA SST™ 18" MENS RT AP HD 2000G	M: 6-15 (whole sizes only)	\$98.00	\$169.95
200625	NEW	ALPHA SST™ 12" MENS RT APG HD®	M: 6-15 (whole sizes only)	\$79.00	\$129.95
200004		ALPHABURLY® SPORT 18" MOBU®	M: 6-15 (whole sizes only)	\$74.50	\$119.95
200040		ALPHABURLY® SPORT 18" WOMENS MOBU®	M: 5-11 (whole sizes only)	\$74.50	\$119.95
200017		ALPHABURLY® SPORT 18" FOREST GREEN	M: 6-15 (whole sizes only)	\$64.50	\$99.95
200046		ALPHABURLY® SPORT 18" MENS RT APG HD®	M: 6-15 (whole sizes only)	\$74.50	\$119.95
200095		ALPHABURLY® SPORT 12" MENS FRONT ZIP FOREST GREEN	M: 6-15 (whole sizes only)	\$62.00	\$99.95
200030		ALPHABURLY® SPORT INSULATED 18" MENS MOBU® 1000G	M: 6-15 (whole sizes only)	\$89.00	\$139.95
200032		ALPHABURLY® SPORT INSULATED 18" MENS FOREST GREEN 800G	M: 6-15 (whole sizes only)	\$76.75	\$129.95
200044		ALPHABURLY® SPORT INSULATED 18" RT AP HD® 800G	M: 5-11 (whole sizes only)	\$82.50	\$129.95
700067		ALPHABURLY® SPORT INSULATED 18" MENS RT AP HD® 800G	M: 6-15 (whole sizes only)	\$82.50	\$129.95
700068		ALPHABURLY® SPORT INSULATED 18" MENS MD TREESTAND® 1500G	M: 6-15 (whole sizes only)	\$91.00	\$149.95

RECREATION RUBBER (CONTINUED)

STYLE	NEW	NAME & DESCRIPTION	SIZES	WHOLESALE	MAP
200510		ALPHABURLY® SPORT INSULATED 18" MENS SIDE-ZIP RT AP HD® 1200G	M: 6-15 (whole sizes only)	\$102.00	\$169.95
200500		ALPHA LITE™ 18" MENS RT APG HD® 3.5MM	M: 6-15 (whole sizes only)	\$55.00	\$89.95
200501		ALPHA LITE™ 18" MENS BLACK 3.5MM	M: 6-15 (whole sizes only)	\$54.00	\$89.95
200503		ALPHA LITE™ 5MM 18" MENS MOBU®	M: 6-15 (whole sizes only)	\$60.50	\$99.95
200504		ALPHA LITE™ 7MM 18" MENS RT AP®	M: 6-15 (whole sizes only)	\$64.00	\$109.95
200507		ALPHA LITE™ 7MM 18" MENS MOBU® SIDE-ZIP	M: 6-15 (whole sizes only)	\$73.00	\$119.95
200210		ALPHA LITE™ PULL ON 16" MENS OD GREEN 3.5MM	M: 6-15 (whole sizes only)	\$43.00	\$69.95
200216		ALPHA LITE™ PULL ON 5MM 16" MENS RT AP HD®	M: 6-15 (whole sizes only)	\$49.00	\$79.95
200067		ALPHA LITE™ MULE 7" MENS MOBU®	M: 6-15 (whole sizes only)	\$37.00	\$59.95
266595		BURLY® ATS™ 18" MENS RT AP® 1200G	M: 6-15 (whole sizes only)	\$78.50	
266050		BURLY® AIR GRIP 18" MENS OD GREEN	M: 6-15 (whole sizes only)	\$42.50	
266060		BURLY® TRAC-LITE™ 18" MENS FOREST GREEN 800G	M: 6-15 (whole sizes only)	\$57.00	
266040		BURLY® CLASSIC 18" MENS OD GREEN	M: 5-15 (whole sizes only)	\$41.50	
150040		GRANGE 18" MENS OD GREEN	M: 5-15 (whole sizes only)	\$37.50	
260040		INSULATED PAC 12" MENS OD GREEN	M: 5-15 (whole sizes only)	\$41.50	
267040		INSULATED 2-BUCKLE 18" MENS OD GREEN	M: 6-14 (whole sizes only)	\$46.00	

RECREATION LEATHER

STYLE	NEW	NAME & DESCRIPTION	SIZES	WHOLESALE	MAP
283160	NEW	HUNT PAC EXTREME 10" MENS MOBU® 2000G	M: 8-14 (whole sizes only)	\$95.00	\$169.95
283166	NEW	HUNT PAC 10" MENS BLACK 1200G	M: 8-14 (whole sizes only)	\$75.00	\$129.95
283162	NEW	HUNT PAC 10" MENS RT AP HD® 1200G	M: 8-14 (whole sizes only)	\$75.00	\$129.95
541011		SILENCER™ HD™ 8" MENS 1000G RT AP HD®	M: 7-12, 13, 14; W: 8-12, 13	\$59.00	\$99.95
541013		SILENCER™ HD™ 8" MENS MOBU® 800G	M: 7-12, 13, 14; W: 8-12, 13	\$53.00	\$89.95
541115		SILENCER™ HD™ 6" MENS RT APG HD® SCENT HD™	M: 7-12, 13, 14; W: 8-12, 13	\$40.00	\$69.95
500028		GAME COUNTRY™ 10" MENS RT AP HD® 1600G	M: 7-13, 14; W: 8-12, 13	\$65.00	\$109.95
553010		BRAWNY II™ HD™ 10" MENS MOBU® 800G	M: 7-12, 13, 14; W: 8-12, 13, 14	\$52.50	\$79.95
553045		BRAWNY II™ HD™ 9" MENS RT AP HD® 500G	M: 7-12, 13, 14; W: 8-12, 13, 14	\$49.50	\$74.95
425550		RAZOR™ HD™ SIDE ZIP 18" MENS RT AP HD®	M: 7-12, 13, 14; W: 8-12, 13	\$82.00	\$139.95
541018		RAZOR™ HD™ 18" MENS MOBU®	M: 7-12, 13, 14; W: 8-12, 13	\$75.00	\$129.95
541020		FANG™ HD™ SIDE ZIP 18" MENS RT AP HD®	M: 7-12, 13, 14; W: 8-12, 13	\$94.00	\$159.95
420555		SNAKE CHARMER™ HD™ 18" MENS MOBU®	M: 7-12, 13, 14; W: 8-12, 13	\$82.00	\$139.95

RECREATION YOUTH

STYLE	NEW	NAME & DESCRIPTION	SIZES	WHOLESALE	MAP
266002		LIL' BURLY 9" YOUTH NEXT G1 1000G	Y: 11-6 (whole sizes only)	\$38.00	
266003		LIL' BURLY 9" YOUTH OD GREEN	Y: 11-6 (whole sizes only)	\$27.00	
541113		YOUTH SILENCER™ SCENT HD™ 7" NEXT G1 GREEN	Y: 1-6 (whole sizes only)	\$29.00	\$49.95
541112		YOUTH SILENCER™ SCENT HD™ 5" NEXT G1 GREEN 800G	Y: 1-6 (whole sizes only)	\$35.00	\$59.95
553048		YOUTH BRAWNY™ HD™ 7" MOBU® 800G	Y: 11-6 (whole sizes only)	\$44.50	
541015		YOUTH RAZOR™ 12" RT AP HD®	Y: 1-6 (whole sizes only)	\$59.00	\$99.95

RECREATION WADERS

STYLE	NEW	NAME & DESCRIPTION	SIZES	WHOLESALE	MAP
700054		BRUSH TUFF EXTREME ATS™ MENS RT MAX-4° 1600G	KNG: 10-14; M: 7-14 (whole sizes only)	\$165.00	\$259.95
175200		MALLARD™ CHEST MENS RT MAX-4° 1000G	M: 7-14 (whole sizes only)	\$120.00	\$189.95
175210		MALLARD™ HIP MO DUCK BLIND® 1000G	M: 7-14 (whole sizes only)	\$79.00	\$129.95
175215		MALLARD™ EXPANDABLE CHEST MENS RT MAX-4° 1000G	M: 10-15 (whole sizes only)	\$130.00	\$189.95
700026		SUPER-TUFF™ MENS MO BOTTLANDS® 1000G	KNG: 10-14; M: 7-14; ST: 9-12 (whole sizes only)	\$130.00	\$209.95
700028		SUPER-TUFF™ MENS RT MAX-4° 1000G	KNG: 10-14; M: 7-14; ST: 9-12 (whole sizes only)	\$130.00	\$209.95
700060		BRUSH TUFF MENS MO DUCK BLIND® 1200G	M: 7-14 (whole sizes only)	\$144.00	\$229.95
700065		BRUSH TUFF MENS MOBU® 1200G	M: 7-14 (whole sizes only)	\$144.00	\$229.95
175100		TEAL MENS BROWN 400G	M: 7-14 (whole sizes only)	\$84.00	\$129.95
175110		TEAL MENS DUCK BLIND® 600G	M: 7-14 (whole sizes only)	\$90.00	\$139.95
700072		ALPHA SWAMPFOX™ MO DUCK BLIND® 600G	M: 7-15 (whole sizes only)	\$127.00	\$199.95
700075		ALPHA SWAMPFOX™ PANT MENS RT MAX-4°	M: 7-15 (whole sizes only)	\$115.00	\$179.95
700066		TRAPLINE™ HIP 32" MENS FOREST GREEN	M: 6-15 (whole sizes only)	\$67.00	\$109.95
156040		MARSH™ MENS 32" OD GREEN	M: 6-16 (whole sizes only)	\$56.50	
154040		BIG CHIEF™ 32" MENS OD GREEN	M: 5-14 (whole sizes only)	\$56.50	
700001		BIG CHIEF™ 32" MENS OD GREEN 600G	M: 5-15 (whole sizes only)	\$62.75	

ACCESSORIES

STYLE	NEW	NAME & DESCRIPTION	SIZES	WHOLESALE	MAP
H60201	NEW	ALPHABURLY® LIGHTWEIGHT OVER-CALF WARM GREY	M, L, XL	\$5.75	
H60202	NEW	ALPHABURLY® MID WEIGHT OVER-CALF GREY	M, L, XL	\$6.50	
H60204	NEW	BRAWNY™ CREW FOREST GREEN	M, L, XL	\$4.75	
H60203	NEW	BRAWNY™ OVER-CALF FOREST GREEN	M, L, XL	\$6.25	
H60205	NEW	YOUTH BRAWNY™ CREW FOREST GREEN	M, L	\$4.50	
H60210	NEW	DRYMAX® LONGWALL™ OVER-CALF BLACK	M, L, XL	\$8.00	
H60208	NEW	ICEMAN™ CREW DARK GREY	M, L, XL	\$6.50	
H60209	NEW	LINER CREW BLACK	M, L, XL	\$3.75	
H60206	NEW	LACROSSE® EXTREME HUNTING HEAVY CREW DARK GREY	M, L, XL	\$6.25	
H60207	NEW	LACROSSE® EXTREME HUNTING HEAVY DARK GREY OVER-CALF	M, L, XL	\$6.50	
H60211	NEW	QUAD COMFORT® CREW KHAKI	M, L, XL	\$4.75	
H60212	NEW	QUAD COMFORT® ST CREW LIGHT GREY	M, L, XL	\$5.75	
970205		HATS: LACROSSE STOCKING CAP BLACK	Universal	\$5.50	
918565		HATS: MOBU® CAP	Universal	\$6.00	
918575		HATS: DISTRESSED BROWN CAP	Universal	\$7.00	
12003100		LONGWALL™ 110" BLACK	NA	\$1.25	
12003105		LONGWALL™ 96" BLACK	NA	\$1.25	
983000		66" BLACK /BROWN TICK	NA	\$1.25	
983001		76" BLACK/BROWN TICK	NA	\$1.25	
983002		86" BLACK/BROWN TICK	NA	\$1.25	
983003		104" BLACK/BROWN TICK	NA	\$1.25	
983004		76" GREEN TICK	NA	\$1.25	
983005		86" GREEN TICK	NA	\$1.25	
24002251		FLEX SHIELD™ INSOLE	6-14 (whole sizes only)	\$17.50	
902001		WOOL-FELT INSOLE 6MM	3-14 (whole sizes only)	\$2.00	
902201		WOOL-FELT INSOLE 9MM	6-14 (whole sizes only)	\$3.00	

ACCESSORIES (CONTINUED)

STYLE	NEW	NAME & DESCRIPTION	SIZES	WHOLESALE	MAP
902010		QUAD COMFORT® INSOLE	8-14 (whole sizes only)	\$8.00	
24002250		AIR CUSHION INSOLE	6-14 (whole sizes only)	\$4.50	
918220		ICE KING™ LINING	6-15 (whole sizes only)	\$17.00	
904000		ICEMAN™ LINING WOOL 9MM	7-15 (whole sizes only)	\$13.00	
919970		REPLACEMENT LINING	4-14 (whole sizes only)	\$10.50	
999700		CAN COOLER OD GREEN	NA	\$6.00	
999750		CAN COOLER MOBU®	NA	\$6.00	
902015		WATERPROOF SPRAY	NA	\$5.00	
980000		RUBBER CONDITIONING GEL	NA	\$6.50	
12003150		LEATHER CONDITIONING GEL	NA	\$5.75	
23000009		SLEEVE RINGS	Universal	\$12.00	
908250		H-BACK SUSPENDERS	Universal	\$8.00	
907020		BOOT REPAIR KIT	NA	\$5.00	
982920		BOOT JACK	NA	\$10.00	

TERMS & CONDITIONS

1. **Orders.** All orders placed by Customer shall be subject to acceptance or rejection by LaCrosse Footwear, Inc. ("LaCrosse") at LaCrosse's corporate office in Portland, Oregon. No order shall be binding on LaCrosse until the earlier of LaCrosse's acceptance in writing or shipment and, in the case of acceptance by shipment, only as to the portion of the order shipped. No order may be canceled or modified by Customer after acceptance, unless LaCrosse, in its sole discretion, elects to accept such cancellation or modification. All requests for cancellation or modification of an order must be submitted to LaCrosse in writing at least 30 days prior to the requested start shipment date.
2. **Exclusive Terms and Conditions of Sale.** Customer acknowledges and agrees that all sales of products by LaCrosse shall be governed solely and exclusively by the terms and conditions of sale set forth herein, which terms and conditions shall supersede and prevail over all terms and conditions of Customer's order. LaCrosse's acceptance of a customer order is expressly conditioned on Customer's acceptance of the terms and conditions of sale set forth herein in their entirety without any additions, deletions, modifications or exceptions. Any terms or conditions submitted by Customer (in any purchase order, written instrument, or other communication) that are different from or in addition to the terms and conditions contained herein are hereby objected to and rejected by LaCrosse, shall not be effective or binding on LaCrosse, and shall not become a part of the contract of purchase and sale between Customer and LaCrosse. LaCrosse's silence or failure to respond to any different terms or conditions submitted by Customer shall not be deemed to be an acceptance or approval thereof.
3. **Price.** LaCrosse's prices vary depending on the type of product ordered. LaCrosse reserves the right to change its prices, and any price quotation made to Customer, at any time without notice. All prices charged Customer are exclusive of freight, shipping and insurance charges, and any sales, use, excise or similar taxes, all of which shall be paid by Customer.
4. **Drop Ship Charge and Special Handling Charge.** A "Drop Ship" is defined as a direct to consumer order fulfilled directly from LaCrosse Footwear to a location other than a certified LaCrosse Footwear account. All Drop Ship orders of less than 6 pair to a single location will be charged \$10.00. LaCrosse reserves the right, in its sole discretion, to limit the quantity of products shipped to any such location. If a Customer requests any special handling services in connection with these orders, including but not limited to pre-ticketing, special labeling, custom insertions, additional fees may apply. There will be no charge for Small Orders, as defined as orders of less than 6 pair delivered to a certified LaCrosse Footwear account.
5. **Delivery; Risk of Loss.** All products sold to Customer shall be sold F.O.B. place of shipment (the "F.O.B. Point"), at which time title to the products shall pass to Customer. Customer shall pay all freight, shipping and insurance charges; all sales, use, excise, or similar taxes; and any and all other costs or charges incurred after delivery of the products to the carrier at the F.O.B. Point. All risk of loss or damage from any cause whatsoever shall be borne by Customer after delivery of the products to the carrier at the F.O.B. Point.
6. **Carriers.** LaCrosse reserves the right, in making arrangements for shipment of products, to ship the products the most economical way possible under I.C.C. Regulations in effect on the date of shipment, and the right to ship products up to 30 days prior to the requested start ship date. Although LaCrosse will, if possible, attempt to accommodate Customer's shipping requests (including requested carriers, shipment dates and delivery schedules), LaCrosse shall, in its sole discretion, determine all carriers, shipping dates and delivery schedules. All carriers requested by Customer must serve the point of shipment on a direct basis with daily service during LaCrosse's normal business hours, and must be available within 48 hours after LaCrosse has completed packing the order.
7. **Payment.** All sales are cash in advance unless credit terms have been approved by LaCrosse in writing in advance. If LaCrosse elects to extend credit terms to Customer, payment shall be made by Customer in lawful money of the United States within 30 days of the date of LaCrosse's invoice. LaCrosse shall have the right to revoke any credit terms extended to Customer at any time and reinstate cash in advance on further sales to Customer. If Customer fails to pay any sum owing to LaCrosse when due, or otherwise fails to perform any other obligation owing to LaCrosse, LaCrosse shall have the right, at its option and in its sole discretion, in addition to any and all other rights or remedies, to cancel any pending orders, or to stop shipment in transit, or defer shipment, of any pending orders until Customer has paid all sums owing in full and otherwise fully complied with all obligations owing to LaCrosse. Customer shall pay a late payment charge on any invoice not paid in full within 30 days of the date thereof equal to 1.5% per month of the unpaid balance, or if said 1.5% is deemed to be unenforceable under applicable law, the highest late payment charge permissible under applicable law.
8. **Duty to Inspect Upon Delivery.** Customer shall inspect all products immediately upon delivery and shall give written notice to LaCrosse within thirty (30) days of the date of delivery as to any discrepancies between LaCrosse's invoice and the quantity of products received, or any claim that the products are damaged or otherwise non-conforming to the terms and conditions of sale set forth herein. If Customer fails to give such notice within thirty (30) days of date of delivery, the products shall be deemed to be satisfactory; Customer shall be deemed to have accepted the products; and Customer shall have no right to thereafter assert any claim against LaCrosse with respect to shortages or damaged or non-conforming products. Customer expressly waives any right Customer may have to revoke acceptance after the expiration of said 30-day period. If any credit memo is issued by LaCrosse to Customer, including any credit memo for invoice adjustments or returns, such credit memo must be used, and applied to new invoices issued to Customer in connection with the purchase of other products, within six months of the date the credit memo was originally issued by LaCrosse.
9. **Limited Warranty.** If LaCrosse provides an express limited warranty with respect to a product, the terms of such limited warranty, and all exclusions, disclaimers, and limitations that apply thereto, shall be set forth in writing by LaCrosse and delivered to the Customer with the product. LaCrosse reserves the right, in its sole discretion, to change any limited warranty, and to change any exclusions, disclaimers, and limitations relating to any limited warranty, at any time and from time to time.
10. **Disclaimer of Warranties.** EXCEPT FOR ANY EXPRESS LIMITED WARRANTY SET FORTH BY LACROSSE IN WRITING AND DELIVERED TO THE CUSTOMER WITH THE PRODUCT, TO THE MAXIMUM EXTENT PERMITTED BY APPLICABLE LAW, LACROSSE DISCLAIMS ALL WARRANTIES, WHETHER ORAL OR WRITTEN, EXPRESS OR IMPLIED, STATUTORY OR OTHERWISE, INCLUDING WITHOUT LIMITATION ANY WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, OR ANY WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE.
11. **Product Descriptions.** Customer acknowledges that any and all descriptions of the products, whether in writing or made verbally by LaCrosse or any employee, agent or other representative of LaCrosse, specifically including without limitation any and all descriptions and features of the products set forth in LaCrosse's catalogs and price lists, are for the sole purpose of identifying the products and shall not be construed as express warranties by LaCrosse. Customer further acknowledges that no employee, agent or other representative of LaCrosse is authorized to make any warranty, or assume any liability, on behalf of LaCrosse, and that any statements or suggestions by LaCrosse, or any employee, agent or other representative of LaCrosse, regarding the use, application or suitability of the products shall not be construed as express warranties by LaCrosse.
12. **Limitation of Liability.** TO THE MAXIMUM EXTENT PERMITTED BY APPLICABLE LAW, LACROSSE'S SOLE LIABILITY TO CUSTOMER OR ANY OTHER THIRDO-PARTY FOR A CLAIM OF ANY KIND ARISING AS A RESULT OF, OR RELATED TO, THE SALE OF ANY PRODUCT TO CUSTOMER, SHALL BE EXPRESSLY LIMITED TO, AND SHALL IN NO EVENT EXCEED, THE PURCHASE PRICE PAID BY CUSTOMER FOR THE PRODUCT. UNDER NO CIRCUMSTANCES SHALL LACROSSE BE LIABLE OR RESPONSIBLE TO CUSTOMER OR ANY OTHER THIRDO-PARTY FOR ANY INDIRECT, SPECIAL, INCIDENTAL, OR CONSEQUENTIAL DAMAGES OF ANY KIND (INCLUDING LOST PROFITS), OR ANY EXEMPLARY OR PUNITIVE DAMAGES, ARISING FROM, OR IN ANY WAY RELATED TO, THE MANUFACTURE, SALE, USE, INABILITY TO USE, OR PERFORMANCE OF ANY PRODUCTS PURCHASED FROM LACROSSE. THESE LIMITATIONS AND EXCLUSIONS SHALL APPLY NOTWITHSTANDING ANY FAILURE OF ANY ESSENTIAL PURPOSE OF ANY LIMITED REMEDY AND REGARDLESS OF WHETHER DAMAGES ARE SOUGHT BASED ON BREACH OF CONTRACT, BREACH OF WARRANTY, NEGLIGENCE, STRICT LIABILITY IN TORT OR ANY OTHER LEGAL OR EQUITABLE THEORY. SOME STATES AND OTHER JURISDICTIONS DO NOT ALLOW THE EXCLUSION OR LIMITATION OF INDIRECT, SPECIAL, INCIDENTAL OR CONSEQUENTIAL DAMAGES, SO THE FOREGOING LIMITATIONS OR EXCLUSIONS MAY NOT APPLY TO CUSTOMER. NO ACTION, REGARDLESS OF FORM, ARISING OUT OF THE SALE OF PRODUCTS TO CUSTOMER MAY BE BROUGHT BY CUSTOMER AGAINST LACROSSE MORE THAN ONE YEAR AFTER THE DATE OF DELIVERY OF THE PRODUCTS TO CUSTOMER.
13. **Returns.** No products may be returned by Customer unless (i) LaCrosse has, in its sole discretion, agreed in writing to accept such returns, and (ii) Customer has complied with all conditions imposed by LaCrosse in agreeing to accept such returns, specifically including without limitation paying all shipping, freight and insurance charges incurred in returning the products, and paying a restocking fee to LaCrosse equal to a minimum of 15% of the purchase price of the products returned. Customer shall submit all requests for acceptance of returns to LaCrosse in writing within 30 days of the date the products were delivered to Customer. Notwithstanding the foregoing, in the event Customer desires to return an alleged defective product in connection with the exercise of any limited warranty rights, Customer shall abide by, and comply with, the instructions set forth by LaCrosse in the written limited warranty that LaCrosse provides to the Customer in connection with the sale of the product. LaCrosse will accept no returns of merchandise from dealer or consumer purchased under a close out agreement.

TERMS & CONDITIONS (CONTINUED)

14. **Changes to Products.** LaCrosse may at any time, in its sole discretion, discontinue any product, or change the design, specifications, materials or construction of any product without notice to Customer and without liability or obligation to Customer.

15. **Force Majeure.** LaCrosse shall have no obligation or liability whatsoever arising out of or in connection with any delay or failure to perform any of its covenants or obligations under this Agreement or any purchase order placed hereunder, or any loss or damage incurred by Customer as a result thereof, if such delay or failure is caused, in whole or in part, either directly or indirectly, by act of God, fire, war, riot, civil insurrection, accident, embargo, transportation delays, governmental priority, shortage or failure of supply of materials or inability to obtain materials at current prices, strikes or other labor trouble, changes in production schedules, discontinuance of any product, decree or order of any court or government, acts of domestic and/or international terrorism, or any other occurrence, act, cause or thing beyond the control of LaCrosse, whether related or unrelated or similar or dissimilar to any of the foregoing, any of which shall, without liability, excuse LaCrosse from performance.

16. **General Provisions.**

16.1 The terms and conditions of sale set forth herein (as modified and supplemented by any written instrument hereafter signed by a duly authorized officer of LaCrosse) constitute the entire, final and complete agreement and understanding of the parties with respect to LaCrosse's sale of products to Customer, and shall supersede and prevail over all terms and conditions set forth in Customer's order. None of the terms and conditions contained herein may be added to, modified, superseded or otherwise amended, unless such addition, modification or amendment is set forth in writing and signed by a duly authorized officer of LaCrosse. None of the terms and conditions contained herein shall be qualified or interpreted by any trade usage or prior course of dealing not expressly made a part hereof.

16.2 All rights, remedies and liabilities herein given to or imposed upon the parties shall extend to, inure to the benefit of and bind, as the circumstances may require, the parties and their respective heirs, personal representatives, successors and assigns. No waiver of any provision of this Agreement shall be deemed, or shall constitute, a waiver of any other provision, whether or not similar, nor shall any waiver constitute a continuing waiver. No waiver shall be binding unless executed in writing by the party making the waiver.

16.3 If any portion of the terms and conditions contained herein, or their application, is construed to be invalid, illegal or unenforceable, then the other portions of such terms and conditions shall not be affected thereby and shall be given full force and effect without regard to the invalid or unenforceable portions.

16.4 The parties' agreement with respect to LaCrosse's sale of products to Customer, as set forth in the terms and conditions contained herein, shall be governed by, and construed and interpreted in accordance with, the laws of the State of Oregon (excluding the choice of law rules thereof).

16.5 All disputes, differences or questions arising out of or relating to LaCrosse's sale of products to Customer, as set forth in the terms and conditions contained herein, or the validity, interpretation, breach or termination thereof, shall be resolved by binding arbitration in accordance with the following provisions: (a) the arbitration shall be administered by, and conducted in accordance with, the rules of the Arbitration Service of Portland, Inc.; (b) judgment on the award rendered by the arbitrator may be entered in any court having jurisdiction over the subject matter of the controversy, and the resolution of the disputed matter as determined by the arbitrator shall be final and binding on the parties; (c) any arbitration shall be instituted and conducted in Portland, Oregon and Customer irrevocably waives any objection to the laying of venue of the arbitration in Portland, Oregon, or any claim that such arbitration has been brought in an inconvenient forum; and (d) the arbitrator shall have authority to issue preliminary and other equitable relief.

QUALITY RETURNS AND WARRANTY

Limited Warranty. LaCrosse Footwear, Inc. ("LaCrosse") warrants to the original end-user customer, and to no other person or entity (including without limitation any direct or indirect transferees of the product from customer), that its footwear and apparel products will be free from defects in materials and workmanship and, with respect to its waterproof footwear and apparel products, free from leakage in normal use, for the applicable time periods set forth below:

Style of Footwear

Sporting Footwear Products (Except If Worn For Occupational, Specialty Occupational or Industrial Purposes)

Length of Warranty

One-Year From Date of Original Purchase

General Occupational Footwear Products (Except If Worn For Specialty Occupational or Industrial Purposes) and any Sporting Footwear Products Worn for Occupational Purposes

180 Days From Date of Original Purchase

Specialty Occupational and Industrial Footwear and Apparel Products, and any Sporting or General Occupational Footwear Products Worn For Specialty Occupational or Industrial Purposes

90 Days From Date of Original Purchase

Exclusions. This limited warranty does not cover, and LaCrosse shall have no obligation or liability with respect to, any damage or problems that result from:

- Wear and tear, including wear holes, snags and worn stitching.
- Failure to adequately maintain the product, including proper cleaning and leather conditioning.
- Alterations, modifications or repair work performed by anyone other than LaCrosse.
- Products returned beyond the applicable warranty period, or used other than in the manner intended.
- Damage caused by chemical or other foreign body contamination.
- Use of any safety-toe (NMT, steel toe or alloy toe) or metatarsal guard boot after the boot has sustained an initial impact in excess of the specified ASTM rating for such boot. The safety toe or metatarsal guard may be shattered or otherwise damaged as a result of such impact and the boots should not thereafter be used in any environment that requires a safety toe or metatarsal guard.
- Cuts, abrasions, or damage resulting from accident, neglect, abuse, misuse or from other than normal and ordinary use of the product.
- Improper or inadequate fit (once footwear product has been worn/used).

Exclusive Remedy: Repair or Replacement of Defective Product. If LaCrosse determines, after having the opportunity to evaluate the alleged defective product, that such product does not, in LaCrosse's sole judgment, conform to this limited warranty, LaCrosse will, at its option and in its sole discretion, either repair or replace the product without charge to customer. LaCrosse shall have no liability or responsibility under this limited warranty beyond repair or replacement of the defective product, and repair or replacement of the defective product shall be customer's sole and exclusive remedy for breach of this limited warranty. LaCrosse makes no warranties, and expressly disclaims all warranties, with respect to any repaired product or replacement product.

Exercise of Limited Warranty Rights. If customer purchased the product direct from LaCrosse, customer must, to exercise customer's rights under this limited warranty, deliver, mail or ship the alleged defective product (postage, shipping charges and insurance prepaid) to the LaCrosse Returns Department at 17634 NE Airport Way, Portland, OR 97230

QUALITY RETURNS AND WARRANTY (CONTINUED)

within the applicable warranty period, together with a copy of a dated sales receipt as proof of purchase and a brief description of the warranty problem. If customer purchased the product from an authorized LaCrosse distributor or retailer, then all warranty claims must be made through such distributor or retailer and customer must, to exercise its rights under this limited warranty, deliver, mail or ship the alleged defective product (postage, shipping charges and insurance prepaid) to such distributor or retailer within the applicable warranty period, together with a written report setting forth the date of purchase and a brief description of the warranty problem. Customer, distributor or retailer, as applicable, must e-mail or call the LaCrosse Returns Department (lacrosefootwear.com or 1-800-323-BOOT) and obtain a return authorization number ("R/A") before returning any alleged defective product to LaCrosse for evaluation. No returns will be accepted for evaluation unless the product is accompanied by a LaCrosse R/A and returned within 30 days of issuance of such R/A. Failure to comply with these procedures shall void this limited warranty.

Disclaimer of Unstated Warranties. THERE ARE NO WARRANTIES WHICH EXTEND BEYOND THE DESCRIPTION ON THE FACE HEREOF. EXCEPT FOR THIS LIMITED WARRANTY, TO THE MAXIMUM EXTENT PERMITTED BY APPLICABLE LAW, LACROSSE DISCLAIMS ALL OTHER WARRANTIES, WHETHER ORAL OR WRITTEN, EXPRESS OR IMPLIED, STATUTORY OR OTHERWISE, INCLUDING WITHOUT LIMITATION ANY WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, OR ANY WARRANTIES ARISING FROM COURSE OF DEALING OR USAGE OF TRADE. THIS LIMITED WARRANTY SHALL NOT BE EXTENDED, ALTERED OR VARIED EXCEPT BY WRITTEN INSTRUMENT SIGNED BY A DULY AUTHORIZED OFFICER OF LACROSSE. **Limitation of Liability.** UNDER NO CIRCUMSTANCES SHALL LACROSSE BE LIABLE OR RESPONSIBLE TO CUSTOMER OR ANY OTHER THIRD-PARTY FOR ANY INDIRECT, SPECIAL, INCIDENTAL, OR CONSEQUENTIAL DAMAGES OF ANY KIND (INCLUDING LOST PROFITS), OR ANY EXEMPLARY OR PUNITIVE DAMAGES, ARISING FROM, OR IN ANY WAY RELATED TO, THE MANUFACTURE, SALE, USE, INABILITY TO USE, OR PERFORMANCE OF ANY PRODUCTS PURCHASED FROM LACROSSE. THIS LIMITATION AND EXCLUSION SHALL APPLY NOTWITHSTANDING ANY FAILURE OF ANY ESSENTIAL PURPOSE OF ANY LIMITED REMEDY AND REGARDLESS OF WHETHER DAMAGES ARE SOUGHT BASED ON BREACH OF CONTRACT, BREACH OF WARRANTY, NEGLIGENCE, STRICT LIABILITY IN TORT OR ANY OTHER LEGAL OR EQUITABLE THEORY.

State Law and Other Jurisdiction Rights. Some states and other jurisdictions do not allow the exclusion or limitation of indirect, special, incidental or consequential damages, so the above limitations or exclusions may not apply to customer. This limited warranty gives customer specific legal rights, and customer may also have other rights, which may vary from state to state, or jurisdiction to jurisdiction.

Warning: Snake Boot. LaCrosse makes no warranty that its snake boots are impenetrable against every snake bite, as no snake boot is 100% snake proof. There are serious dangers and risks in being in an environment with snakes and you should not rely upon the snake boot as providing complete protection against all snake bites. You should use extreme caution in any environment with snakes, and avoid all confrontations with snakes, to insure your personal safety. You are, in wearing LaCrosse's snake boot in a snake environment, assuming all risks and damages arising therefrom, including all risk of injury or death from a bite while wearing the snake boot, and LaCrosse shall have no liability with respect thereto.

INTERNET STANDARDS POLICY

LaCrosse Footwear Inc. allows its dealers to take advantage of sales via their own custom webstore/website – however, it is critical that prior approval and review of all policies pertaining to LaCrosse Footwear Inc. and its brands be reviewed to ensure compliance with all LaCrosse Footwear Inc.'s corporate standards. The following outlines LaCrosse Footwear Inc.'s Internet Policy:

1. Any e-commerce or content website containing LaCrosse Footwear Inc. product(s) and/or information (LaCrosse, or LSI brands) must be approved as such and will be treated like any new physical location - An open retail door does not automatically authorize you to sell and LaCrosse products on-line.
2. A dealer or distributor site should be easily identifiable as a site belonging to the specific dealer or distributor and cannot be represented as part of LaCrosse Footwear Inc. Use of a domain name should not contain reference to any specific LaCrosse Footwear brand.
3. All on-line product imagery, logos, affiliate logos and policy documents used must be provided by or approved by LaCrosse Footwear Inc. Use to be per documented graphic standards provided by LaCrosse Footwear Inc. and be pre-approved by LaCrosse Footwear Inc. before going live on-line.
4. Information and HTML or other source code on any LaCrosse Footwear site may not be duplicated, or directly copied.
5. Use of affiliate logos and reference must comply with the specific affiliates copyright policies.
6. Links to any Lacrosse Footwear Inc. site will be allowed, however, notification to the LaCrosse E-commerce Webmaster must be provided in advance of the use of the link.
7. MAP policies must be strictly complied with. Action taken by LaCrosse Footwear Inc. will be taken unilaterally and could include terminating both the on-line account as well as the brick-and-mortar operation. *See LaCrosse MAP Guidelines for details.
8. LaCrosse Footwear Inc. reserves the right to terminate an account's on-line business at our discretion.
9. An on-line retailer must take possession of a core assortment of inventory. LaCrosse Footwear Inc. will not fulfill drop-ship orders that make up more than 35% of the retailer's business.

MINIMUM ADVERTISING PRICE (MAP) POLICY

LaCrosse® implements a Minimum Advertised Price (MAP) Policy covering selected items within the LaCrosse® product line, as indicated on this price list. While each retailer is free to price any product as they choose, LaCrosse® implements this policy to encourage retailers to commit the resources necessary to promote and develop the market for these products. In the event that LaCrosse® becomes aware of a retailer advertising a selected product below the MAP price, it will make no further delivery or sales to that retailer of the product(s) in question. LaCrosse® decision regarding this policy is unilateral and we will not ask for and do not want any form of assurance of retailer compliance with this policy. We will not solicit or accept reports from retailers about pricing behavior of other retailers.

IMAGE PORTAL

Fast, easy and convenient, images of all LaCrosse® products, are available online and can be customized to fit your needs. Just drag images into the Image Cart and press Export to download.

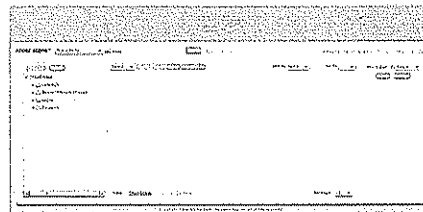
Login at <http://portal.lacrossefootwear.com> by using the following commands:

Username: dealers@lacrossefootwear.com

Login: LaCrosse

Requirements:

1. An Internet connection
2. Flash Player 7 or higher
3. A web browser such as Internet Explorer 5.5 or higher, Safari, or Firefox



OUTPOST

24/7 DEALER ACCESS:

- > 24 hour, secure on line access
- > Inventory review
- > Shipping updates
- > UPC code checks
- > Quick placement of orders

To learn more, or to open your secure Outpost account, dial 800-323-BOOT and talk with one of our Customer Resource folks. They'll get you access.



LACROSSE CUSTOMER RESOURCE CENTER

TEL: 800.323.BOOT (2668) • FAX: 800.658.9444

LaCrosse appreciates our customers' commitment to the LaCrosse brand and supports our customers with superior customer service. We have dedicated a personal Customer Resource Representative to manage your account and act as the primary contact at LaCrosse for all your customer service needs. Our dedicated Customer Resource Representatives look forward to offering personal attention to your individual needs.

CA, NV, UT, WY, AZ, NM, CO, HI, ID, MT
ND, MN, WI, SD, IA, NE, KS, MO, IL, OH, IN, MI, KY
PA, NY, VT, NH, ME, MA, RI, CT, NJ
TX, OK
MD, AR, LA, TN, MS, AL, GA, FL, SC, NC, WV, VA, DC, DE
INT'L
WA, OR, AK
GOV'T

Molly Costa	mcosta@lacrossefootwear.com	ext. 1454
Debbie Hill	dhill@lacrossefootwear.com	ext. 1362
Jessica Filaroski	jfilaroski@lacrossefootwear.com	ext. 1415
Nathan Morgan	nmorgan@lacrossefootwear.com	ext. 1453
Terin Filaroski	tfilaroski@lacrossefootwear.com	ext. 1410
Gretchen Washington	gwashington@lacrossefootwear.com	ext. 1456
Dan Buhler	dbuhler@lacrossefootwear.com	ext. 1310
Renee Snow	rsnow@lacrossefootwear.com	ext. 1323

LACROSSE FOOTWEAR, INC.

17634 NE AIRPORT WAY | PORTLAND, OR 97230

TEL: 503.262.0110 | FAX: 503.262.0115 | LACROSSEFOOTWEAR.COM

CUSTOMER RESOURCE CENTER

Mike Lynch ext. 1302 mlynch@lacrossefootwear.com CRC Manager

SALES MARKETING

Matt Johnson ext. 1408 mjohnson@lacrossefootwear.com Director of Sales
Kirk Nichols ext. 1316 knichols@lacrossefootwear.com VP of Sales and Marketing

SALES REPRESENTATIVES

RETAIL SALES

WEST

Mark Nelson
PO Box 230059
Tigard, OR 97281
Tel: (503) 524-9716
Fax: (503) 258-3270
mnelson@lacrossefootwear.com
AK, WA

Andy Kimbrel
17634 NE Airport Way
Portland, OR 97230
Tel: (503) 853-0681
Fax: (503) 382-2546
akimbrel@lacrossefootwear.com
OR

Shawn Hansen
3953 La Marada Way
Klamath Falls, OR 97603
Tel: (541) 331-4721
Fax: (503) 258-3273
shansen@lacrossefootwear.com
CA(N), NV

Jake Rickrode
20251 Cape Coral Lane #118
Huntington Beach, CA 92646
Tel: (714) 922-5555
Fax: (503) 258-3269
jrickrode@lacrossefootwear.com
CA(S), AZ, Las Vegas Area, HI

Bob Leach
105 Applehouse Lane
Missoula, MT 59807
Tel: (406) 544-2764
Fax: (503) 258-3275
bleach@lacrossefootwear.com
ID, MT, WY(N)

UT, CO, NM, WY(W)
Customer Resource Center
Tel: (503) 262-0110 x 1454
Fax: (503) 258-3208
info@lacrossefootwear.com

CENTRAL

Andy Gray
1703 6th Ave N
Sartell, MN 56377
Tel: (612) 227-9754
Fax: (503) 382-2588
agray@lacrossefootwear.com
MN, ND, SD

Andy Braun
5739 Cedar Crest Court
Appleton, WI 54914
Tel: (920) 954-6125
Fax: (503) 258-3267
abraun@lacrossefootwear.com
MI (W U. P.), WI, IL (N)

Jeremy Scotton
15381 S. Constance Street
Olathe, KS 66062
Tel: (316) 621-9025
Fax: (503) 258-3278
jscotton@lacrossefootwear.com
MO, KS, IL(S)

Chad Hall
1104 2nd Street
Kasson, MN 55944
Tel: (507) 634-7072
Fax: (503) 258-3266
chall@lacrossefootwear.com
IA, NE, IL(MID)

Mark Roberts
176 Whisper Lake Blvd
Madison, MS 39110
Tel: (601) 605-8511
Fax: (503) 258-3276
mroberts@lacrossefootwear.com
AR, MS, LA

Julie Morris
505 Eagle Trail
Keller, TX 76248
Tel: (817) 239-8675
Fax: (503) 258-3258
jmorris@lacrossefootwear.com
TX, OK

EAST

Jim Hunt
4421 Glencoe
Williamston, MI 48895
Tel: (517) 347-7455
Fax: (503) 258-3274
jhunt@lacrossefootwear.com
MI [Except W U. P.], OH (N)

Pete Horn
11004 Jordan Road
Carmel, IN 46032
Tel: (317) 848-4782
Fax: (503) 258-3277
phorn@lacrossefootwear.com
IN, KY, OH(S)

Thomas Wilson
PO Box 1101
Tuscaloosa, AL 35405-1101
Tel: (205) 758-6268
Fax: (503) 258-3280
twilson@lacrossefootwear.com
AL, GA, FL

Antoine Lavigueur
63 Annandale Rd
Newport, RI 02840
Tel: (401) 865-1156
Fax: (503) 258-3239
alavigueur@lacrossefootwear.com
ME, NH, MA, RI, VT, CT

Sean Kelly
1135 Country Club Road
West Chester, PA 19382
Tel: (484) 883-5258
Fax: (503) 258-3202
skelly@lacrossefootwear.com
NY(E), PA(E), NJ

Gary McClure
5667 Leon Road
Andover, OH 44003
Tel: (440) 223-6756
Fax: (503) 258-3268
gmccclure@lacrossefootwear.com
NY(W), PA(W)

Dave Geoghegan
75 Guyencourt Road
Wilmington, DE 19807
Tel: (302) 427-2822
Fax: (503) 258-3279
dgeoghegan@lacrossefootwear.com
VA, WV, DE, MD

Kent Nixon
4241 Belle Meade Cr
Belmont, NC 28012
Tel: (704) 813-8506
Fax: (503) 258-3203
knixon@lacrossefootwear.com
TN, NC, SC

CANADA

KOLDER CANADA INC.
Wayne Pretty &
Julie Maxwell
21 Grandview Cres,
Bradford, ON L3Z 2A5
Tel: (905) 775-9191
Fax: (905) 775-6780
info@koldercanada.com
CANADA

Prices effective on orders received January 1, 2010 through June 30, 2010 and shipped by December 31, 2010. New products available July 1, 2010 unless otherwise noted.
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