



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER:
 03100140

PAGE:
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
 MICHAEL AUSTIN
 804-558-2402

RFQ COPY

TYPE NAME/ADDRESS HERE

INDUSTRIAL CONDUCTOR PRODUCTS, INC.
 10172 FLORIDA LN.
 CROWN POINT, IN. 46307

DIVISION OF HIGHWAYS

I-77/WV 47
 MILL RUN ROAD
 PARKERSBURG, WV
 26101

| DATE PRINTED | TERMS OF SALE | SHIP VIA | FOB | FREIGHT TERMS |
|--------------|---------------|----------|-------------|---------------|
| 11/18/2009 | NET 30 | TRUCK | PARKERSBURG | ALLOWED |

BID OPENING DATE: 12/02/2009 BID OPENING TIME 01:30PM

| LINE | QUANTITY | UOP | CAT. NO. | ITEM NUMBER | UNIT PRICE | AMOUNT |
|--|------------|-----------------|----------|-------------|------------|-------------|
| ADDENDUM NO. 1 | | | | | | |
| BID OPENING DATE AND TIME CHANGED | | | | | | |
| FROM: 11/24/09 @ 1:30 P.M. | | | | | | |
| TO: 12/02/09 @ 1:30 P.M. | | | | | | |
| NO OTHER CHANGES | | | | | | |
| 0001 | 75,600 | LB | | 570-56 | \$ 635.20 | \$38,112.00 |
| | HP 10 X 42 | 50 PCS @ 40' EA | | | | |
| 0002 | 6,720 | LB | | 570-56 | \$ 584.00 | \$3504.00 |
| | W8 X 28 | 5 PCS @ 40' EA. | | | | |
| ***** THIS IS THE END OF RFQ 03100140 ***** TOTAL: | | | | | | \$41,616.00 |

RECEIVED

2009 DEC -7 AM 7:53

| | | | | |
|-------------------------------------|------------------|-----------------------------------|--|----------------|
| SIGNATURE: <i>Michael D. Haines</i> | | TELEPHONE: (219) 662-9477 | | DATE: 11/30/09 |
| TITLE: PRESIDENT | FEIN: 61-1487853 | ADDRESS CHANGES TO BE NOTED ABOVE | | |

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFO NUMBER:
03100140

PAGE:
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
**MICHAEL AUSTIN
 304-558-2402**

RFQ COPY

TYPE NAME/ADDRESS HERE

**INDUSTRIAL CONDUCTOR PRODUCTS, INC
 10172 FLORIDA LN.
 CROWN POINT, IN. 46307**

DIVISION OF HIGHWAYS

**I-77/WV 47
 MILL RUN ROAD
 PARKERSBURG, WV
 26101**

| | | | | |
|-----------------------------------|--------------------------------|--------------------------|----------------------------|---------------------------------|
| DATE PRINTED 11/11/2009 | TERMS OF SALE NET 30 | SHIP VIA TRUCK | FOB PARKERSBURG. | FREIGHT TERMS ALLOWED |
|-----------------------------------|--------------------------------|--------------------------|----------------------------|---------------------------------|

BID OPENING DATE: **11/24/2009** BID OPENING TIME **01:30PM**

| LINE | QUANTITY | UOP | CAT NO | ITEM NUMBER | UNIT PRICE | AMOUNT |
|------|------------|----------|--------|-------------|-----------------|--------------------|
| 0001 | 75,600 | LB | | 570-56 | \$635.20 | \$38,112.00 |
| | HP 10 X 42 | 60 PCS @ | | 40' EA | | |
| 0002 | 6,720 | LB | | 570-56 | \$584.00 | \$3504.00 |
| | W8 X 28 | 6 PCS @ | | 40' EA. | | |

TO PROVIDE HP- STEEL PILING FOR THE WEST VIRGINIA DIVISION OF HIGHWAYS, PARKERSBURG, WV. PER THE ATTACHED SPECIFICATIONS.

PLEASE GIVE 24-HOUR NOTICE PRIOR TO DELIVERY AT 304-420-4708.

EXHIBIT 10

REQUISITION NO.: **03100140**

ADDENDUM ACKNOWLEDGEMENT

I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.

ADDENDUM NO.'S:

NO. 1 ... **X** ...

NO. 2

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: **Michael D. Harris** TELEPHONE: **(219) 662-9477** DATE: **11/30/09**

TITLE: **PRESIDENT** FEIN: **61-1487853** ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ INSERT NAME AND ADDRESS IN SPACE ABOVE LABELLED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 03100140

PAGE
 2


ADDRESS CORRESPONDENCE TO ATTENTION OF
 MICHAEL AUSTIN
 304-558-2402

RFQ COPY
 TYPE NAME/ADDRESS HERE


DIVISION OF HIGHWAYS
 I-77/WV 47
 MILL RUN ROAD
 PARKERSBURG, WV
 26101

| | | | | |
|--------------|---------------|----------|--------------|---------------|
| DATE PRINTED | TERMS OF SALE | SHIP VIA | F.O.B. | FREIGHT TERMS |
| 11/11/2009 | NET 30 | TRUCK | PARKERSBURG. | ALLOWED |

BID OPENING DATE: 11/24/2009 BID OPENING TIME 01:30PM

| LINE | QUANTITY | UOP | CAT. NO. | ITEM NUMBER | UNIT PRICE | AMOUNT |
|---|----------|-----|----------|-------------|------------|--------|
| | NO. 3 | | | | | |
| | NO. 4 | | | | | |
| | NO. 5 | | | | | |
| <p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.</p> <p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p style="text-align: center;">  SIGNATURE INDUSTRIAL CONDUCTOR PRODUCTS, INC. COMPANY 11/30/09 DATE </p> <p>NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.</p> <p>REV. 09/21/2009</p> <p style="text-align: center;">NOTICE</p> | | | | | | |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

| | | |
|---|---------------------------|-----------------------------------|
| Signature:  | TELEPHONE: (319) 662-9477 | DATE: 11/30/09 |
| TITLE: PRESIDENT | FAX: 61-1487853 | ADDRESS CHANGES TO BE NOTED ABOVE |

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
03100140

PAGE
3

ADDRESS CORRESPONDENCE TO ATTENTION OF
MICHAEL AUSTIN
304-558-2402

RFQ COPY

TYPE NAME/ADDRESS HERE
INDUSTRIAL CONDUCTOR PRODUCTS, INC.
10172 FLORIDA LN.
CROWN POINT, IN. 46307

DIVISION OF HIGHWAYS
 I-77/WV 47
 MILL RUN ROAD
 PARKERSBURG, WV
 26101

| DATE PRINTED | TERMS OF SALE | SHIP VIA | FOB | FREIGHT TERMS |
|--------------|---------------|----------|-------------|---------------|
| 11/11/2009 | NET 30 | TRUCK | PARKERSBURG | ALLOWED |

BID OPENING DATE: **11/24/2009** BID OPENING TIME **01:30PM**

| LINE | QUANTITY | UOP | CAT NO | ITEM NUMBER | UNIT PRICE | AMOUNT |
|---|----------|-----|--------|-------------|------------|--------|
| <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: 33</p> <p>RFQ. NO.: 03100140</p> <p>BID OPENING DATE: 12/2/09</p> <p>BID OPENING TIME: 1:30 P.M.</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: (219) 662-2570</p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY): MICHAEL D. HAINES</p> | | | | | | |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

| | | |
|---------------------------------------|------------------------------------|-----------------------------------|
| SIGNATURE <i>Michael D. Haines</i> | TELEPHONE (219) 662-9477 | DATE 11/30/09 |
| TITLE PRESIDENT | FAX 61-1487853 | ADDRESS CHANGES TO BE NOTED ABOVE |

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
03100140

PAGE
4

ADDRESS CORRESPONDENCE TO ATTENTION OF
**MICHAEL AUSTIN
 304-558-2402**

RFQ COPY

TYPE NAME/ADDRESS HERE

INDUSTRIAL CONDUCTIVE PRODUCTS, INC
10172 FLORIDA LN.
CROWN POINT, IN. 46307

DIVISION OF HIGHWAYS

I-77/WV 47
MILL RUN ROAD
PARKERSBURG, WV
26101

| DATE PRINTED | TERMS OF SALE | SHIP VIA | F.O.B. | FREIGHT TERMS |
|--------------|---------------|----------|-------------|---------------|
| 11/11/2009 | NET 30 | TRUCK | PARKERSBURG | ALLOWED |

BID OPENING DATE: **11/24/2009** BID OPENING TIME **01:30PM**

| LINE | QUANTITY | UOP | CAT NO | ITEM NUMBER | UNIT PRICE | AMOUNT |
|--|----------|-----|--------|-------------|------------|-------------------------------|
| ***** THIS IS THE END OF RFQ 03100140 ***** TOTAL: | | | | | | \$41,616.⁰⁰ |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

| | | |
|------------------------------------|------------------------------------|-----------------------------------|
| SIGNATURE <i>Michael D. Ham</i> | TELEPHONE (319) 662-9477 | DATE 11/30/09 |
| TITLE PRESIDENT | FEIN 61-1487853 | ADDRESS CHANGES TO BE NOTED ABOVE |

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

| Item No | Quantity | Description | Unit Price | Amount |
|---------|----------|---|------------|--------|
| | | <p>Steel shall meet the requirements as per section 709.12 of the West Virginia Department of Transportation, Division of Highways, Standard Specifications for Roads and Bridges Adopted 2000, as modified by the January 1, 2003 Supplemental Specifications.</p> <p>Notification is required twenty-four (24) hours prior to delivery. Failure to provide proper notification may result in a delay in acceptance of the material. DOH District contact phone numbers are 304-420-4670 (Twila). All deliveries shall have proper mill certifications included with bill of lading.</p> <p>Copies of the Standard Specifications may be obtained from:</p> <p style="padding-left: 40px;">Contract Administration Division West Virginia Division of Highways Building 5, Room A-737 1900 Kanawha Boulevard, East Charleston, WV 25305-0430</p> <p><u>DELIVERY</u> - The materials are to be delivered to the WVDOH Heavy Maintenance Headquarters, Parkersburg, WV at the intersection of West Virginia State Route 47 and Interstate 77.</p> | | |

State of West Virginia VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. **Application is made for 5% resident vendor preference for the reason checked:**
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: INDUSTRIAL CONDUCTOR PRODUCTS Signed: MURDOCK HAIN

Date: 11/30/09 Title: PRESIDENT

*Check any combination of preference consideration(s) in either "A" or "B", or both "A" and "B" which you are entitled to receive. You may request up to the maximum of 5% preference for both "A" and "B".

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

VENDOR OWING A DEBT TO THE STATE:

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code*. The vendor **must** make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code* and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the *West Virginia Code* may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.

Under penalty of law for false swearing (*West Virginia Code* §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name: INDUSTRIAL CONDUCTOR PRODUCTS, INC.
Authorized Signature: Michael D. Hawn Date: 11/30/09