JPMorganChase 🕼

Chandra E. Sams, CTP Executive Director Treasury Services, Public Sector

July 31, 2008

Mr. John Abbott, Senior Buyer Purchasing Division 2019 Washington Street, East P.O. Box 50130 Charleston, WV 25305-0130

Re: Request for Quotation #WWV09851 (Electronic Payment Card)

Dear Mr. Abbott:

On behalf of JPMorgan Chase Bank, N.A, we are pleased to submit our quotation to the State of West Virginia for an Electronic Payment Card (EPC) Program for Workforce West Virginia, Division of Unemployment Compensation.

JPMorgan Chase welcomes the opportunity to partner with the State of West Virginia by combining our market leading public sector banking experience with our debit card services expertise to exceed the goals for your EPC program. We have successfully implemented Unemployment Insurance programs in seven states, and will leverage this knowledge and experience to provide a state-of-the-art program for Workforce West Virginia. A unique feature of our proposal is that unlike our competitors, we do not charge benefit recipients for any customer service calls.

We are pleased to dedicate an experienced relationship team with various types of banking and debit card experience in order to provide unparalleled service. At JPMorgan Chase, we work diligently to establish and maintain long term relationships with our public sector clients. We have a successful track record in providing service to this market segment for the past 17 years to Federal, State and local agencies in over 35 states.

In closing, JPMorgan Chase would like to thank you for the opportunity to present our quotation for Electronic Payment Card services. Please let us reiterate our strong interest and unwavering commitment to earn your business.

If you have any questions regarding our quotation, please contact me at 614-248-5391.

Sincerely,

Chandra E. Sams, Executive Director Public Sector Treasury Services

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Enclosures



State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for REONUMBER Quotation

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WWV09851

****ADDRESS:CORRESPONDENCE TO ATTENTION OF JOHN ABBOTT 304-558-2544

*A14112506 01 330-972-1762 JP MORGAN CHASE BANK NA MAILCODE OH2 5165 50 S MAIN ST AKRON OH 44308

BUREAU OF EMPLOYMENT PROGRAMS OFFICE OF ADMIN. SUPPORT-5302

112 CALIFORNIA AVENUE CHARLESTON, WV 25305-0112 558-2634

DATE PRINTED TERMS OF SALE SHIP VIA FOB. FREIGHTTERMS 07/08/2008 BID OPENING DATE: 07/31/2008 OPENING TIME 01:30PM LINE QUANTITY UOP ITEM NUMBER UNIT PRICE AMOUNT 0001 LS 946-35 1 ELECTRONIC PAYMENT CARD (EPC) SERVICES EXHIBIT 3 LIFE OF CONTRACT: THIS CONTRACT BECCMES EFFECTIVE ON YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE. UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT. RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPTRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS. CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INTERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN. SEE REVERSE SIDE FOR TERMS AND CONDITIONS TELEPHONE TMD 614-248-5391 July 31, 2008 ADDRESS CHANGES TO BE NOTED ABOVE Executive Director, Treasury Services 13-4994650

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- The State may accept or reject in part, or in whole, any bid.
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- 4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
- 5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- 6. Payment may only be made after the delivery and acceptance of goods or services.
- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
- 14. HIPAA Business Associate Addendum: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 15. West Virginia Alcohol & Drug-Free Workplace Act: If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division.
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Complete all sections of the quotation form.
- 4. Unit prices shall prevail in cases of discrepancy.
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 6. BID SUBMISSION: All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130



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AKRON OH 44308

MAILCODE OH2 5165

JP MORGAN CHASE BANK NA

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

330-972-1762

Request for Quotation

RECNUMBER WWV09851 PAGE 2

JOHN ABBOTT
304-558-2544

BUREAU OF EMPLOYMENT PROGRAMS OFFICE OF ADMIN. SUPPORT-5302

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CHARLESTON, WV 25305-0112 558-2634

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DATE PRINTED

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for REGINUMBER Quotation

WWV09851

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ADDRESS: CORRESPONDENCE TO ATTENTION OF JOHN ABBOTT 304-558-2544

SHIP VIA

*A14112506 01 330-972-1762 JP MORGAN CHASE BANK NA MAILCODE OH2 5165 50 S MAIN ST AKRON OH 44308

TERMS OF SALE

BUREAU OF EMPLOYMENT PROGRAMS OFFICE OF ADMIN. SUPPORT-5302

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112 CALIFORNIA AVENUE CHARLESTON, WV 25305-0112 558-2634

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SIGNATURE

TITLE Executive Director, Treasury Services

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MAILCODE OH2 5165

JP MORGAN CHASE BANK NA

State of West Virginia Department of Administration Quotation Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

330-972-1762

Request for REQNUMBER

WWV09851

ADDRESS:CORRESPONDENCE: OFATE ENTION OF JOHN ABBOTT 304-558-2544

BUREAU OF EMPLOYMENT PROGRAMS OFFICE OF ADMIN. SUPPORT-5302

112 CALIFORNIA AVENUE CHARLESTON, WV 25305-0112 558-2634

DATE PRINTED TERMS OF SALE SHIP VIA FOB FREIGHT TERMS 07/08/2008 BID OPENING DATE: 07/31/2008 BID OPENING TIME 01:30PM CAT LINE QUANTITY: UOP ITEM NUMBER UNITPRICE AMOUNT: APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED: BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID; (x) BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF QNE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPIOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID. BIDDER UNDERSTANDS IF THE SECRETARY OF TAX & REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER. BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABILY REQUESTED INFORMATION TO THE

FEIN 13-4994650

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

TELEPHONE 614-248-5391

DATE July 31, 2008

ADDRESS CHANGES TO BE NOTED ABOVE



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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

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WWV09851

PAGE 5

JOHN ABBOTT
304-558-2544

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*A14112506 01 330-972-1762 JP MORGAN CHASE BANK NA MAILCODE OH2 5165 50 S MAIN ST AKRON OH 44308

BUREAU OF EMPLOYMENT PROGRAMS OFFICE OF ADMIN. SUPPORT-5302

112 CALIFORNIA AVENUE CHARLESTON, WV 25305-0112 558-2634

DATE PRINTED TERMS OF SALE SHIP VIA FOB FREIGHT TERMS 07/08/2008 .07/31/2008 OPENING TIME 01:30PM **BID OPENING DATE:** $_{
m BID}$ LINE UOP **CUANTITY** ITEM NUMBER UNIT PRICE AMOUNT PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS HAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL. UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA , BIDDER HEREBY CERTIFIES THAT THIS CODE 61-5-3) CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY. JPMorgan Chase Bank, N.A. BIDDER: July 31, 2008 DATE SIGNED: Executive Director, Treasury Services TITLE: * CHECK ANY COMBINATION OF PREFERENCE CONSIDERATION(S) IN EITHER "A" OR | "B", | OR BOTH "A" AND | "B" WHICH YOU ARE ENTITLED TO RECEIVE. YOU MAY REQUEST UP TO THE MAXIMUM 5% PREFERENCE FOR BOTH "A" AND "B". (REV. 12/00) NOTICE SEE REVERSE SIDE FOR TERMS AND CONDITIONS 614-248-5391 July 31, 2008 ADDRESS CHANGES TO BE NOTED ABOVE 13-4994650



DATE PRINTED

State of West Virginia Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130 Charleston, WV 25305-0130

TERMS OF SALE

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BUREAU OF EMPLOYMENT PROGRAMS OFFICE OF ADMIN. SUPPORT-5302

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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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FREIGHT TERMS

JOHN ABBOTT
304-558-2544

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BUREAU OF EMPLOYMENT PROGRAMS OFFICE OF ADMIN. SUPPORT-5302

112 CALIFORNIA AVENUE CHARLESTON, WV 25305-0112 558-2634

FOB.

07/08/2008 07/31/2008 BID OPENING DATE: OPENING TIME 01:30PM LINE QUANTITY UOP ITEM NUMBER UNIT PRICE AMOUNT: THIS IS THE END OF REO WWV09851 ***** TOTAL: SEE REVERSE SIDE FOR TERMS AND CONDITIONS SIGNATURE XUms 614-248-5391 July 31, 2008 Executive Director, Treasury Services 13-4994650 ADDRESS CHANGES TO BE NOTED ABOVE

RFQ WWV09851 Bid Form

Debit Card Services

Type of Service	Estimated Quantities	Claimant's Unit Fee	Claimants Total
Setup Fee	10,000	\$0	\$0
Monthly Account Services	10,000	\$0	\$0
ATM Withdrawal			
Minimum 2 free ATM withdrawal transactions per month	10,000	\$0	\$0
Additional ATM withdrawals per month	10,600	\$0	\$0
ATM transactions performed outside of the U.S.	100	\$3.00	\$300
ATM withdrawal at non affiliated ATM	100	\$2.75	\$275
Balance Inquiry			
Telephone balance inquiries through toll-free IVR	10,000	\$0	\$0
Web balance inquiries	10,000	\$0	\$0
ATM balance inquiries	10,000	\$0	\$0
ATM balance inquiries at non affiliated ATM	10,000	\$0.25	\$2,500
Account Overdraft	1,000	\$0	\$0
Denial for insufficient Funds	1,000	\$1.50	\$1,500
Account inactivity beginning 12 months after last account activity	1,000	\$1.50	\$1,500
Card Issuance Services			
Card deactivation	1,000	\$0	\$0
Card reactivation	1,000	\$0	\$0
Expired card replacement	1,000	\$0	\$0
Additional card issuance	1,000	\$0	\$0
One card replacement requested by cardholder	1,000	\$0	\$0
Additional card replacements requested by cardholders	1,000	\$0	\$0
Web account services	10,000	\$0	\$0
Cardholder contact to customer services	10,000	\$0	\$0
Change of PIN	1,000	\$0	\$0
Account transaction research	1,000	\$0	\$0
Point of sale (POS)	10,000	\$0	\$0
Conversion of foreign currency	100	\$3.00	\$300
Overnight delivery services requested by cardholder	100	\$12.50	\$1,250
Monthly Operating Fee	100	\$0	\$0
ACH Origination and Routing			
ACH Monthly Maintenance	10,000	\$0	\$0
ACH Credits Originated	10,000	\$0	\$0
ACH Debits Originated	10,000	\$0	\$0
ACH Transmission	10,000	\$0	\$0
ACH Return	10,000	\$0	\$0
ACH Notification of Change	10,000	\$0	\$0



Continued on Page 2...

RFQ WWV09851 Bid Form

Debit Card Services

Type of Service	Estimated Quantities	Claimant's Unit Fee	Claimants Total
ACH Implementation			
ACH Debit Blocking Maintenance	1,000	\$0	\$0
DDA Account Maintenance	1,000	\$0	\$0
Credits/Debits Posted	1.000	\$0	\$0
Miscellaneous Depository Items	1,000	\$0	\$0
Balance Reporting Maintenance	1,000	\$0	\$0
Balance Reporting Accounts	1,000	\$0	\$0
Balance Reporting Items	1,000	\$0	\$0
Total	··············		\$7,625

^{*}Estimated quantities are provided for calculation purposes only and are not intended to imply or reflect actual transactions or expectations of WORKFORCE West Virginia.

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

VENDOR OWING A DEBT TO THE STATE:

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

West Virginia Code §21-1D-5 provides that: Any solicitation for a public improvement construction contract shall require each vendor that submits a bid for the work to submit at the same time an affidavit that the vendor has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code. A public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the West Virginia Code may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

Purchasing Affidavit (Revised 07/01/08)

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and is in compliance with the requirements as stated.

Vendor's Name: _	JPMorgan Chase Bank	N.A		
Authorized Signat	ure: <u>Chandra</u>	Samo	Date: _July 31, 2008	