TELECOMMUNICATIONS PROPOSAL

PREPARED FOR

RFQ: WEH90129
WELCH COMMUNITY
HOSPITAL

PREPARED BY



CONTRACTORS LICENSE # WV014757

4108 MACCORKLE AVE. SE CHARLESTON, WV 25304 304-340-4288 MAIN 304-340-4293 FAX

> TAMMRA NEVILLE ACCOUNT MANAGER

> > JUNE 2, 2009

DIVISION DIVISION

2009 JUN - 3 PM 12: 02

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4.	Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
require: against	understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the ments for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency acted from any unpaid balance on the contract or purchase order.
authoriz the requ	mission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and zes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid uired business taxes, provided that such information does not contain the amounts of taxes paid nor any other information d by the Tax Commissioner to be confidential.
and ac	penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true curate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate es during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.
Bidder	1 - C · 1 · 1 · 1 · 1
Date: _	June 2, 2009 Title: Occount Manager

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.



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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

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ADDRESS CORRESPONDENCE TO ATTENTION OF ROBERTA WAGNER
304-558-0067

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HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL

454 MCDOWELL STREET WELCH, WV 24801 304

304-436-8710

Systems

4108 MacCorkle Ave SE Charleston WV 25304

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GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3, All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- 4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
- 5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- Payment may only be made after the delivery and acceptance of goods or services.
- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the Legislative Rules of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
- 14. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 15. WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT: If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division.
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Complete all sections of the quotation form.

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- 4. Unit prices shall prevail in case of discrepancy.
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 6. BID SUBMISSION: All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130 Rev. 7/01/08 Roy War War good



Request for Quotation

MEH90129

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ADDRESS CORRESPONDENCE TO ATTENTION OF

ROBERTA WAGNER

Systems

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HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL

454 MCDOWELL STREET WELCH, WV 24801 304

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State of West Virginia Department of Administration Purchasing Division

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Request for REGINUMBER Quotation WEH90129

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2019 Washington Street East Post Office Box 50130		ADDRESS CORRESPONDENCE TO ATTENTION OF
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ROBERTA WAGNER

304-558-0067

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HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL

ADDRESS:CORRESPONDENCE TO ATTENTION OF

454 MCDOWELL STREET WELCH, WV 24801

304-436-8710

4108 MacCorkle Ave SE Charleston WV 25304

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ROBERTA WAGNER

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HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL

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Request for GEONUMBER Quotation WEH90129

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ROBERTA WAGNER

304 558 0067

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HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL

ADDRESS CORRESPONDENCE TO ATTENTION OF

454 MCDOWELL STREET WELCH, WV 24801

304-436-8710

4108 MacCorkle Ave SE Charleston WV 25304

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ROBERTA WAGNER 304-558-0067

4108 MacCorkle Ave SE

Charleston WV 25304

HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL

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454 MCDOWELL STREET WELCH, WV 24801

304-436-8710

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ROBERTA WAGNER

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4108 MacCorkle Ave SE

Charleston WV 25304

HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL

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ROBERTA WAGNER

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4108 MacCorkle Ave SE

Charleston WV 25304

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HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL

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4108 MacCorkle Ave SE Charleston WV 25304

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4108 MacCorkle Ave SE
Charleston WV 25304

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4108 MacCorkle Ave SE
Charleston WV 25304

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GENERAL INFORMATION

Project:

The Acquisition and Contract Administration Section of the Purchasing Division "State" for the Department of Health and Human Resources, Bureau for Behavioral Health Facilities, Welch Community Hospital, "Agency" is releasing this Request for Quotations (RFQ) for a telephone system for Welch Community Hospital, located in Welch, West Virginia.

PROCUREMENT SPECIFICATIONS

General Requirements:

- Vendor shall provide a telephone system for Welch Community Hospital. Vendor shall provide references of at least three (3) clients for which they have provided these similar 1. products.
- 5/13/2009 A mandatory on-site pre-bid conference will be held on ____ 2. AM in the administrative conference room at Welch Community Hospital. Failure to attend the mandatory pre-bid conference will result in bid disqualification. One individual cannot represent more than one vendor.

OPERATING ENVIRONMENT

Location

Facility is located in McDowell County at Welch Community Hospital, 454 McDowell Street, Welch WV 24801

Background:

Welch Community Hospital is a 124 bed hospital, 59 of which are Long Term care beds. Acute care beds include: 8 Intensive care beds; 2 pediatric beds; 10 obstetrical beds and 45 medical/surgical beds. The hospital serves the counties of McDowell, Wyoming and Mingo with a total market population of about 83,000.

Specifications:

- 1. Vendors shall provide a cost quote for a telephone system that will include one hundred seventy-six (176) digital telephone sets for administrative staff; forty-eight (48) singleline sets for patient rooms; a voice processing system that will provide an Automated Attendant and voice mail boxes for all extensions; and, enough line cards for three (3) incoming PRI's that will be used for local service dial tone. The system shall be upgradeable, through the use of line and/or station cards, to a minimum of two hundred sixty (260) stations and four (4) PRI's.
- 2. One (1) of the digital telephones shall have the ability for Busy Lamp Field (BLF) and Direct Station Select (DSS) for up to thirty-two (32) other telephones on the system. The remaining one hundred forty-three (143) digital telephones shall have a minimum of ten (10) programmable buttons. All one hundred seventy-six (176) digital telephones shall

have speakerphone capability, message waiting indicators, minimum two (2) line by sixteen (16) character LCD, and hold, conference, transfer and redial buttons. The minimum number of programmable buttons shall be increased to accommodate any of these features that are not on fixed buttons. The forty-eight (48) patient room phones can be analog and shall have a message waiting light on them.

- 3. The voice processing system shall allow for a voice mail box on all two hundred twenty-four (224) stations. It shall be programmable to allow for incoming calls to be answered by an automated attendant and allow the caller to enter an extension or patient room number and automatically be transferred to that phone. The voice mail boxes and the auto attendant shall both be programmed to allow callers to hit "0" at any time and be transferred to a live operator. The voice processing system shall include a minimum of eight (8) ports and one hundred (100) hours of storage. It should be upgradeable to a minimum of sixteen (16) ports and one hundred sixty (160) hours of storage.
- 4. Because of the health care nature of the Hospital's business, vendors shall include in their proposals the cost of a battery backup system that would run the telephone system and voice processing system for a minimum of four (4) hours in the event of a power outage.
- 5. Vendors shall not submit bids in response to this RFQ unless they can commit to and demonstrate their ability to be on site within four (4) hours in response to a major outage. A major outage is defined as the main number not ringing in, no one being able to call out, or 10% or more of the stations being out of operation.
- 6. Vendors shall include a minimum of one year warranty on all parts and labor as part of their purchase price. Vendors shall also include post-warranty maintenance costs for a five (5) year life of the system.
- 7. Vendor shall bid a one time installation set up fee and training fee.
- 8. Vendor shall provide standard technical telephone support to solve operation or technical problems for the 5 year life of the system.
- 9. Vendor shall provide standard technical support response from support personnel within 2 (two) hours of service requested.
- 10. Vendor will provide and install server and any additional hardware and/or software required to make the telephone system operational.
- 11. Delivery shall be within thirty (30) days after receipt of the approved purchase order. Vendor must furnish, deliver, setup and install the equipment and provide instructional training on the equipment usage and features upon delivery.
- 12. Within five (5) days of the vendor's receipt of the approved purchase order, the selected vendor must contact the Administration Department at Welch Community Hospital for coordination of vendor's delivery, installation, and employee in-service training.
- 13. The Vendor shall submit invoices, in arrears, to the Facility at the address on the face of the purchase order labeled "Invoice To" pursuant to the terms of the contract. Payment will be made in arrears, upon completion of delivery, installation and in-service training. State law forbids payment of invoices prior to receipt of goods or services.

- 14. Evaluation and award will be made to the responsive and responsible vendor meeting specifications at the lowest grand total amount.
- 15. The vendor shall warrant to the facility all materials and equipment will be new and be of the current year production of manufacturer and manufactured for commercial usage, and that all work will be of good quality and free from faults. Vendor may use existing wiring, but the vendor will troubleshoot all existing wiring and ensure existing wiring functionality and replace as necessary.
- 16. The vendor shall pay the higher of the U.S. Department of Labor Minimum wage rates or of the West Virginia Department of Labor wage rates as established for McDowell County pursuant to West Virginia code 21-5-1, et seq. West Virginia Department of Labor Wage Rates are available at website:

 Http://www.wvsos.com/adlaw/wagerates/building09.htm

17. Bid Quotation Sheet:

Cost Sheet WEH90129

	Equipment Description	Quantity	Equipment Each	Total Equipment Cost
1	Digital telephones (2 line speakerphone)	175	\$ 174.00	\$30,450.00
2	Single line telephones	48	\$ 71.00	\$ 3408.00
3	Line Cards for PRI	3	\$2035.00	\$ 6105.00
4	Digital telephone with BLF and Direct station select for up to	1	\$ 484.00	\$ 484.00
	32 phones Automated Attendant with voice processing	1	\$ 5253.00	\$ 5253.00
5	1st Year Warranty On Parts and Labor	1	\$ NC	\$ NG
6	1st year wallancy of raits and caso.	1	\$28,388.00	\$ 28,388.00
7	Delivery of System Cabinets, PCB's, Licenses, Misc. Installation and troubleshooting of wiring	1	518 200	\$ 18 200.00
8		1	\$ 600,00	\$ 600.00
9	In-service Training Year 2 Warranty/Maintenance Agreement	1	\$ 2350,00	\$ 2350,00
10	Year 3 Warranty/Maintenance Agreement	1	\$2350.00	\$2350.00
11	Year 3 Warranty/Waintenance Agreement	1	\$ 2350.00	\$ 2350.00
12	Year 4 Warranty/Maintenance Agreement	1	\$ 2350.00	\$ 2350.00
13	Year 5 Warranty/Maintenance Agreement	1	\$ 1265.00	
14	Battery Backup Source	1	Grand Total	E

Evaluation and award will be made to the responsive and responsible vendor meeting specifications at the lowest grand total amount.

Vendor will invoice hospital for equipment, delivery, installation, and in-service, payment will be made in arrears.

Vendor will invoice hospital upon renewal for maintenance agreement quarterly and payment will be

Welch Community Hospital WEH90129 Telephone System

made in arrears.

Jamma Neville access Systems

6/02/09

Vendor Signature

Name

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Date

RFQ No. WEH 90129

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

VENDOR OWING A DEBT TO THE STATE:

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code. The vendor must make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the West Virginia Code may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/ noticeConfidentiality.pdf.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name: Access Systems	
Vendor's Name: ACCOS SYSTEM	- 1 / / 100 / 109
Authorized Signature: Jammus Neville	Date: <u>6/02/09</u>
Purchasing Affidavit (Revised 01/01/09)	



State of West Virginia DRUG FREE WORKPLACE CONFORMANCE AFFIDAVIT West Virginia Code §21-1D-5

STATE OF	
COUNTY OF Kanawha	, TO-WIT:
	after being first duly sworn, depose and
state as follows: 1. I am an employee of	Aalen (Company Name); and,
2. I do hereby attest that	(Company Name)
maintains a valid written policy is in compliance wi	drug free workplace policy and that such th West Virginia Code §21-1D-5.
The above statements are swor	n to under the penalty of perjury.
	(Company Name)
	By: Rolent San Title: Vice hesilet
	Date: 6/2/09
Taken, subscribed and sworn to	before me this <u>2</u> day of <u>June</u> . 2009
B COLLISSION EXPORTCIAL SEAL NOTARY PUBLIC STATE OF WEST VIRGINIA DONNA K. MONK RAYMOND JAMES 4110 MACCORKLE AVENUE SCHARLESTON, WV 25304 My commission expires August 31,	SE (Notary Public)
THIS AFFIDAVIT MUST BE'S COMPLY WITH WV CODE PR	
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THE BID.

Rev March 2009

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Agency_

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	orporation organized and existing under the laws of the State of
	, as Surety, are held and firmly bound unto the State
of West Virginia, as Obligee, in the penal sum of	
well and truly to be made, we jointly and severally bind ourselves, or	r heirs, administrators, executors, successors and assigns.
	the Principal has submitted to the Purchasing Section of the
Department of Administration a certain bid or proposal, attached her	eto and made a part nereor, to enter into a contract in writing for
	•
NOW THEREFORE,	
hereto and shall furnish any other bonds and insurance required by agreement created by the acceptance of said bid, then this obligatio force and effect. It is expressly understood and agreed that the liable exceed the penal amount of this obligation as herein stated.	n shall be null and void, otherwise this obligation shall remain in full lity of the Surety for any and all claims hereunder shall, in no event, orees that the obligations of said Surety and its bond shall be in no
IN WITNESS WHEREOF, Principal and Surety have hereu	nto set their hands and seals, and such of them as are corporations
have caused their corporate seals to be affixed hereunto and these	
day of, 20	
Principal Corporate Seal	(Name of Principal)
	Ву
	(Must be President or Vice President)
	(Title)
Surety Corporate Seal	(Name of Surety)
	Attorney-in-Fact

IMPORTANT – Surety executing bonds must be licensed in West Virginia to transact surety insurance. Raised corporate seals must be affixed, a power of attorney must be attached.

AGENCY

BID BOND PREPARATION INSTRUCTIONS

(A)

(C) (D)

(B)

(F)

(G) (H)

(I)

(J) (K)

(L) (M)

(N)

(0)

(P)

(Q)

(R)

(S)

(T)

(U)

(V) (W)

NOTE:

WV State Agency

right corner of page #1) Your Company Name

Surety Corporate Name City, Location of Surety

State, Location of Surety State of Surety Incorporation

this line in words.

Amount of bond in figures

Day of the month

Name of Corporation

Title of person signing

Corporate Name of Surety

Month

President

bond.

Year

City of Surety Incorporation

Minimum amount of acceptable bid bond is 5% of total bid. You may state "5% of bid" or a specific amount on

Brief Description of scope of work

Raised Corporate Seal of Principal

Signature of President or Vice

Raised Corporate Seal of Surety

Signature of Attorney in Fact of the

Dated, Power of Attorney with Raised Surety Seal must accompany this bid

(Stated on Page 1 "Spending Unit") Request for Quotation Number (upper

City, Location of your Company

State, Location of your Company

	RFQ/RFP#	(B)
	Bid Bond	
KNOW ALL MEN BY	THESE PRESENTS, That we, the undersign	aned
as Principal and (F)	(D) , (E) , (G) ,	4
(H) a cor	poration organized and existing under the	aws
of the State of (I)	poration organized and existing under the l with its principal office in the City of	
GD as Su	rety, are held and firmly bound unto The S	State
of West Virginia, as Obligee, in t	he penal sum of (K)	
(\$ (L)) for the	ne payment of which, well and truly to be r	nade,
we jointly and severally bind our	selves, our heirs, administrators, executors,	,
successors and assigns.		
The Condition of the abo	ove obligation is such that whereas the Prin	ncipal
has submitted to the Purchasing S	Section of the Department of Administration	n
a certain bid or proposal, attached	I hereto and made a part hereof to enter int	o a
contract in writing for	-	
	(M)	
40.00		
		,,,
NOW THEREFORE.		
(a) If said bid shall be r		
(b) If said bid shall be a	accepted and the Principal shall enter into	1
contract in accordance with the b	id or proposal attached hereto and shall fur	nish
	quired by the bid or proposal, and shall in	
	nent created by the acceptance of said bid t	
	oid, otherwise this obligation shall remain	
	nderstood and agreed that the liability of the	he
	eunder shall, in no event, exceed the penal	
amount of this obligation as herei		
The Surety for value re-	ceived, hereby stipulates and agrees that th	
obligations of said Surety and its	bond shall be in no way impaired or affect	ted by
obligations of said Surety and its		ted by
obligations of said Surety and its	bond shall be in no way impaired or affect ch the Obligee may accept such bid: and sa	ted by
obligations of said Surety and its any extension of time within whi Surety does hereby waive notice IN WITNESS WHEREO	bond shall be in no way impaired or affect ch the Obligee may accept such bid: and sa of any such extension. OF, Principal and Surety have hereunto set	ted by aid their
obligations of said Surety and its any extension of time within which Surety does hereby waive notice IN WITNESS WHERECO hands and seals, and such of them	bond shall be in no way impaired or affect ch the Obligee may accept such bid: and so of any such extension. OF, Principal and Surety have hereunto set a as are corporations have caused their corp	ted by aid their porate
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IMPORTANT – Surety executing bonds must be licensed in West Virginia to transact surety insurance. Raised Corporate Seals must be affixed and a Power of Attorney must be attached.

(W) Attorney-in-Fact

Health & Human Resources Welch Community Hospital RFQ: WEH90129

ERIE INSURANCE PROPERTY & CASUALTY COMPANY BID BOND

Know All Men by These Fresents,	Bond No. , EE135.6
That we,Access Documents Systems (hereinafter called the Principal) as Principal, and the ERIE INS Erie, Pennsylvania, a corporation duly organized under the	Corporation Chas wv
called the Surety), as Surety, are held and firmly bound unto	State of West Virginia
·(Welch·Hos.)hereinafter called the Obligee in the	full and just sum of Eive thousand
one .hundred .seventy-eight .dollars good and lawful money of the United States of America and truly to be made, the said Principal and Surety bind the administrators, successors and assigns, jointly and severall	
Signed, sealed and dated this 2nd	day of J.une, A.D. 2009.
THE CONDITION OF THIS OBLIGATION IS SUCH: Th	at, if the Obligee shall make any award within 30
days to the Principal for . Install . Telephone . S	ystems
according to the terms of the proposal or bid made by duly make and enter into a contract with the Obligee i or bid and award and shall give bond for the faithful proportion by the Obligee; or if the Principal shall, in case which the Obligee may suffer by reason of such failure this obligation shall be null and void; otherwise it shall be ar	in accordance with the terms of said proposal erformance thereof with the Surety or Sureties of failure so to do, pay the Obligee the damages , not exceeding the penalty of this bond, then
In Testimony Whereof, the Principal and Surety have caus	ed these presents to be duly signed and sealed.
Witness: Ame Alulees	By: Dest R Joves By: ERIE INSURANCE PROPERTY & CASUALTY COMPANY
Witness:	ERIE INSURANCE PROPERTY. & CASUALTY COMPANY By Attorney-in-Fact



ERIE INSURANCE PROPERTY & CASUALTY COMPANY ERIE, PA 16530 POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS. That the ERIE INSURANCE PROPERTY & CASUALTY COMPANY, a corporation duly organized under the laws of the Commonwealth of Pennsylvania, does hereby make, constitute and appoint

Lisa S White

individually, its true and lawful Attorney-in-Fact, to make, execute, scal and deliver for and on its behalf, and as its act and deed: any and all bonds and undertakings of suretyship.

The Power of Attorney is granted under and by authority of the following Resolution adopted by unanimous consent of the Board of Directors of ERH: INSURANCE PROPERTY & CASUALTY COMPANY on the 8th day of May 2002 and said Resolution has not been amended or repealed:

"Resulved, that the President, or any Senior Vice President or Vice President shall have power and authority to: (a) Appoint Attorney(s)-in-Fact and to authorize them to execute on behalf of the Company, bonds and undertakings, recognizances, contracts of indemnity and other writings obligatory in the nature thereof, and, (b) To remove any such Attorney-in-Fact of any time and revoke the power and authority given to him; and

Resolved, that Attornev(s)-in-Fact shall have power and authority, subject to the terms and limitations of the Power of Attorney issued to them, to execute and deliver on behalf of the Company, bonds and undertakings, recognizances, contracts of indemnity and other writings obligatory in the nature thereof. The corporate seal is not necessary for the validity of any bonds and undertakings, recognizances, contract of indemnity and other writings obligatory in the nature thereof."

This Power of Autorney is signed and sealed by facsimiles under and by virtue of the following Resolution adopted by the unanimous consent of the Board of Directors of ERIE INSURANCE PROPERTY & CASUALTY COMPANY and said Resolution has not been amended or repealed.

"Resolved, that the signature of Jetfrey A. Ludrof, as President and Chief Executive Officer of the Company, and the Seal of the Company may be affixed by the following facsimites on any Limited Power of Attorney for the execution of bonds, undertakings, recognizances, contracts and other writings in the nature thereof, and the signature of J. R. Van Gorder, as Secretary of the Company, and the Seal of the Company may also be affixed by the following facsimiles to any certificate of any such Limited Power of Attorney and only under such circumstances, shall said facsimiles be valid and binding on the Company."

IN WITNESS WHEREOF, the ERIE INSURANCE PROPERTY & CASUALTY COMPANY has caused these presents to be signed by its President and Chief Executive Officer, and its corporate seal to be hereto affixed this 8th day of May, 2002.

STATE OF PENNSYLVANIA SECOUNTY OF ERIF

On this 8th day of May, A.D. 2002, before me personally came Jeffrey A. Ludrof, to me known, who being by me duly sworn, did depose and say: that he is President and Chief Executive Officer of ERIE INSURANCE PROPERTY & CASUAUTY COMPANY, the corporation described in and which executed the above instrument; that he knows the Seal of said corporation; that the Seal affixed to the said instrument is such corporate Seal, that it was so affixed by order of the Board of Directors of said corporation and that he signed his name thereto by like order.

CERTIFICATE

I, J. R. Van Gorder, as Secretary of the ERIE INSURANCE PROPERTY & CASUALTY COMPANY, do hereby certify that the original POWER OF ATTORNEY, of which the foregoing is a full, true and correct copy, is still in full force and effect as of the date below.

In witness whereof, I have hereunto subscribed my name and affixed corporate Scal of the Company by facsimiles pursuant to the action of the Board of Directors of the Company.

this 2rd day or June

20 09

1993 TV

Jorrey A. Ludrof
President and Chief Executive Officer



Y commission expires June 21, 2008
Notary Public



I. R. Van Gorden Secretary



PO BOX 4447 · CHARLESTON WEST VIRGINIA 25364 · (304) 340-4288

REFERENCES

WV Veterans Affairs One Freedom Way Clarksburg, WV 26301 Contact: Rick Pritt

Cell Phone: 304-838-3783

Installed: 2007

System Configuration: Toshiba CIX670 with multiple PRI's, 100+ digital phones, 100+ patient

phones, wireless IP phones, voice mail, paging, analog devices, and battery back up.

Kanawha Hospice – Hubbard House 1606 Kanawha Blvd West Charleston, WV 25312 Contact: Mike Morris

Phone: 304-768-8523

Installed: 2008

System Configuration: Toshiba CIX670's with multiple PRI's, StrataNet connectivity, 100+ digital

phones, 50+ patient phones, voice mail, paging, analog devices, and battery back up.

Highland Hospital 300 56th Street SE Charleston, WV 25304 Contact: Damon Carradine Phone: 304-926-1624

Installation Date: March 2005 - Upgraded 2007

System Configuration: Toshiba CIX670's with multiple PRI's, StrataNet connectivity (in progress),

250+ digital phones, voice mail, paging, analog devices, and battery back up.



PO BOX 4447 · CHARLESTON WEST VIRGINIA 25364 · (304) 340-4288

Welch Community Hospital Telephone System Configuration

Main Hospital

The Hospital has been designed with a Toshiba CIX670 as a Hybrid solution. The configuration is as follows:

- Additional Expansion Cabinet with 1 Additional Battery Back UP (to meet the growth requirements in Specifications paragraph 1)
- 200 Digital Station Ports
- 8 Analog Station Ports (For Misc. Analog Devices)
- 8 Voice Processing System Ports with (Upgradeable to 16 Ports)
- 3 PRI Interface Units
- 1 IP Interface PCB (For Remote Connectivity)
- 148 10 Key Digital Speakerphones with 4 Line LCD
- 1 10 Key Digital Speakerphone with 4 Line LCD and 1 60 Key DSS/BLF Console
- 48 Single Line Digital Telephones with Message Waiting
- 4 Heavy Duty Battery Back Up Units (4 hour minimum) for each system cabinet

Maintenance Building

The Maintenance Building has been designed with a remote Toshiba CIX40 connected to the Hospital utilizing the existing fiber and StrataNet VoIP technology. The configuration is as follows:

- 8 Digital Station Ports
- 1 Analog Station Port (For the Fax Machine)
- 1 IP Interface PCB (For Remote Connectivity)
- 3 10 Key Digital Speakerphones with 4 Line LCD
- 1 Battery Back Up Unit (4 hour minimum)

Business Office

The Business Office has been configured with a Toshiba CIX100 as follows:

- 8 CO Line Ports
- 24 Digital Station Ports
- 8 Analog Station Ports (for Fax Machines and Medicare Modems)
- 4 Voice Processing System Ports
- 23 10 Key Digital Speakerphones with 4 Line LCD
- 1 10 Key Digital Speakerphone with 4 Line LCD and 2 AOM's (40 DSS/BLF Keys)
- 1 Battery Back Up Unit (4 hour minimum)

*The Business Office may be connected to the Hospital utilizing the same StrataNet VoIP technology as the Maintenance Building and investing in minimal additional hardware/software.

Unit prices have been included on the Cost Sheet WEH90129 as required. All additional hardware, software and license costs have been included on the "Delivery" line.

All requirements of RFQ WEH90129 are understood and have been met in this response prepared by:

Tammra Neville

Access Systems, Account Manager

Access Systems

4108 MacCorkle Ave SE Charleston, WV 25304 304-340-4288

Equipment Description	Qty
Welch Community Hospital Main Location:	
CIX670 Basic R4.x Processor (Ports 1-192) (BCTU2A)	1
CiX670 R4.x~R5.X Expansion Processor (Ports 193-672) (BEXU2A)	1
Base Cabinet with Power Supply for CIX670 (CHSUB672APS)	1
Expansion Cabinet with Power Supply for CIX670 (CHSUE672APS)	4
Remote Maintenance Modern for BCTU (AMDS1A)	1
Strata MAS 8 Port Voice Mail Pkg w/BBU (MAS2UXP w/ONE300XAWSV2)	
ISDN Primary Rate Interface Unit-Licensed (BPTU1A)	3
ISDN PRI Cable Kit with Ferrite Core (RPRICBL)	3
4-Port Serial Interface Subassembly (BSIS1A)	1
8-Circuit Standard Telephone Interface Unit-Licensed (BSLU1A)	1
8-Circuit Digital Station Interface Unit-Licensed (BDKU1A)	1
16-Circuit Digital Station Interface Unit-Licensed (BWDKU1A)	12
16-Channel IP Interface Unit-Licensed (MIPU161A)	1
Strata Net Channel-Licensed (LICCIXSTRNCH)	4
•	48
Single-line Digital Telephone Non-display (DP5008) 10-Button Digital Speakerphone 4-line LCD Display (DP5022-SD)	
*	149
60 Button Digital DSS Module (DDM5060)	1
Heavy Duty BBU w/ Adapter (T8550)	
3-Outlet AC Power Strip Box (RPSB2A)	1
8 Port Switch w/QOS (SMCGS8P)	1
Welch Community Hospital Maintenance Building:	
CIX40 Processor Card (GCTU2A)	1
CIX40 Cabinet and Power Supply Unit (CHSU40A2)	1
10-Button Digital Speakerphone 4-line LCD Display (DP5022-SD)	3
CIX40 8-Channel IP Interface Card (GIPU81A)	1
Strata Net Channel-Licensed (LiCCIXSTRNCH)	4
Standard Analog Port	1
Heavy Duty BBU w/Adapter(T8550)	1
8 Port Switch w/QOS (SMCGS8P)	1
or all all mades (all adds)	
Welch Community Hospital Business Office:	
CIX100 Release 4.x Processor Unit (ACTU3A)	1
Base Cabinet with Power Supply (CHSUB112A2)	1
Expansion Cabinet with Power Supply (CHSUE112A2)	1
Remote Maintenance Modem for ACTU (AMDS1A)	1
4-Port Voice Mail Card for CIX100 (LVMU1A)	1
4-Circuit Analog Loop Start CO Line Interface Unit-Licensed (RCOU3A)	1
4-Circuit Analog Loop Start CO Line Subassembly-Licensed (RCOS3A)	1
8-Circuit Digital Station Interface Unit-Licensed (ADKU1A)	3
8-Circuit Standard Telephone Interface Uni-Licensed (BSLU1A)	1
10-Button Digital Speakerphone 4-line LCD Display (DP5022-SD)	24
20-Button Key Expansion Module (KM5020)	2
Heavy Duty BBU w/ 2 Cab Adapter (T8550)	1
Battery Charger Subassembly (ABCS1A)	2
Paganya Power Cable - CIV100 charger to hatteries (ARTC1A-3M)	2



プログログ

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

RFO NUMBER	Ś
WEH90129	_

PA	GE	\$0.888	
	_1		

ROBERTA WAGNER 304-558-0067

OH V

HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL

**ADDRESS CORRESPONDENCES O ATTENTION OF S

454 MCDOWELL STREET WELCH, WV

24801

304-436-8710

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4108 MacCorkle Ave SE Charleston WV 25304

DATE PRINTED TERMS OF SALE SHIP VIA F.O.B FREIGHT TERMS	
04/27/2009 ID OPENING DATE: 05/03/2009 BID OPENING TIME 01-30PM	
DOPENING DATE: 06/03/2009 CAT STEM NUMBER UNIT PRICE AMOUNT	
ADDENDUM NO. 1 1. TO MOVE THE BID OPENING DATE FROM JUNE 2, 2009 TO JUNE 3, 2009. 2. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR BID. EXHIBIT 10	- A PARTIE - 1 - AAA
REQUISITION NO.: WEH90129	
ADDENDUM ACKNOWLEDGEMENT	
I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.	
ADDENDUM NO. S: NO. 1 W. J. Marille	
NO. 2 V. I. Jeville	
NO. 3	
NO. 4	
NO. 5	
I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF TH ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.	
VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL	
SEE REVERSE SIDE FOR TERMS AND CONDITIONS TELEPHONE	
Jammow 1 Jevelle 304-340-4288 6/02/04	\dashv
WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'	

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- 4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
- 5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- 6. Payment may only be made after the delivery and acceptance of goods or services.
- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
- 14. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 15. WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT: If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division.
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Complete all sections of the quotation form.
- 4. Unit prices shall prevail in case of discrepancy.
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 6. BID SUBMISSION: All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130



Request for Quotation

WEH90129

ROBERTA WAGNER 304-558-0067

ADDRESS CORRESPONDENCE TO ATTENTION OF

4108 MacCorkle Ave SE Charleston WV 25304

SH-PTO

HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL

454 MCDOWELL STREET WELCH, WV 24801

304-436-8710

	MS OF SALE SHIP	//A FOB	FREIGHT TERMS
04/27/2009 BID OPENING PATE: 05/03/2			T 01 - 20 DM
BID OPENING DATE: 06/03/	UOP CAT ITEMNU	BID OPENING TIM	
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		Jammana Nevi SIGNATURE ICCESS Suptem COMPANY 6/02/09	ille
		COMPANY 6/02/09 DATE	
REV. 11/96			
	END OF ADDENDUM 1	JO. 1	
•		TERMS AND CONDITIONS	I A STATE OF THE S
SIGNATURE JOHNNING MENTIL	le	304-340-4288	DATE 6/62/09
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WHEN RESPONDING	SS-068-4486 TO RFQ, INSERT NAME AND	ADDRESS IN SPACE ABOV	E LABELED 'VENDOR'



DOCZEA

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for REQUIRED TO SHED NUMBER Quotation

WEH90129

ADDRESS.CORRESPONDENCE TO ATTENTION OF ROBERTA WAGNER \$04-558-0067

HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL

454 MCDOWELL STREET WELCH, WV 24801

304-436-8710

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4108 MacCorkle Ave SE Charleston WV 25304

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## GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- 4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
- 5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- 6. Payment may only be made after the delivery and acceptance of goods or services.
- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
- 14. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 15. WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT: If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

#### **INSTRUCTIONS TO BIDDERS**

- 1. Use the quotation forms provided by the Purchasing Division.
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Complete all sections of the quotation form.
- 4. Unit prices shall prevail in case of discrepancy.
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 6. BID SUBMISSION: All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130

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Rev. 7/01/08



# Request for Quotation

RECNUMBER
WEH90129

PAGE:

ROBERTA WAGNER
304-558-0067

HEALTH AND HUMAN RESOURCES
WELCH COMMUNITY HOSPITAL

454 MCDOWELL STREET WELCH, WV

24801

304-436-8710

Systems						

4108 MacCorkle Ave SE Charleston WV 25304

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1. Specification #2 on page 14 states that 1 phone shall have DSS keys for 32 other phones on the system and 143 shall have a minimum of 10 keys. This specifies 144 phones and I am unclear as to the requirements of the total keys required on the remaining 32 phones?

A. Specification #2 shall be changed:

Change From: The remaining one hundred forty-three (143) digital telephones shall have a minimum of ten (10) programmable buttons.

To Read: The remaining one hundred seventy-five (175) digital telephones shall have a minimum of ten (10) programmable buttons.

- 2. There are 2 additional locations that are included in the RFQ, the Business Office and the Maintenance Building. How do you plan to accomplish stable connectivity to these locations?
  - A. The Maintenance Building is connected by fiber to the hospital across the street. Vendors shall use this fiber to connect phones to the PBX in the hospital. Vendors may use digital or IP phones as long as you provide all necessary equipment on each end to make it work and all other requirements of this RFQ are met.

For the Business Office, the system specifications shall be changed as follow: Vendors shall bid a small system of the same manufacturer as the hospital PBX for the Business Office. The Business Office system shall include capacity for six (6) Centrex lines and twenty-four (24) digital telephones. One of the digital telephones shall have a minimum of 10 programmable buttons and DSS/BLF capability for the other 23 stations. The other 23 stations shall have a minimum of 10 programmable buttons, 2 line by 16 character LCD, speaker phone capability and a message waiting light. The system at the Business Office shall have a voice processing system with Automated Attendant capabilities and a voice mail box for the 24 stations. The voice processing system shall have a minimum of 4 ports and 24 hours of storage.

- 3. Are there managed switches with QoS?
  - A. Some of the switches in the hospital are PoE with QoS and some are not.
- 4. Can the T-1 channels to the Business Office be partitioned for voice and data?

- A. Based upon the answer to the question above, this will not be necessary.
- 5. Specifications require 176 digital telephone sets. However at the meeting it was discovered that as many as 18-24 of these digital telephones will need to be at two (2) off site locations that are part of the hospital's Centrex. In order for the remote

locations to be a part of the hospital's PBX system, there must be a way to connect to the hospital or leave them on Centrex. The maintenance building has three (3) Centrex locations. The building has a fiber cable connecting it to the hospital. Can the installed fiber be used to provide service to the maintenance building?

- A. Based upon the answer to one of the questions above, the maintenance building will be connected to the hospital PBX by the existing fiber and the Business Office will be separated onto its own smaller system.
- 6. Remote office has 18-21 Centrex stations with a T-1 to the hospital for data. Will the Health and Human Resources consider installing an additional T-1 from this office to the hospital to support telephones at this location?
  - A. No. See the answers to related questions above.
- 7. If the fiber can be used and or a T-1 is installed for the above, can vendor have the option of Digital or IP phones for these locations?
  - A. See the answers to related questions above.
- 8. How many extensions are within the business office location?
  - A. Twenty-six (26), two (2) of these lines are dedicated to fax machines, and an additional two (2) of these telephone lines are dedicated for the use of modems for Patient Accounts staff for online use to Medicare.
- 9. How many extensions are within the maintenance building location?
  - A. Four (4), one (1) which is dedicated for a fax machine.
- 10. Are the business office telephones and the maintenance telephones included in the 176 sets?
  - A. Yes.

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